



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
AUD093322

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER
304-558-2316

*709004042 304-634-4331

XEROX CORPORATION
C/O DOCUMENT SOLUTIONS
4216 MACCORKLE AVE SE STE E
CHARLESTON WV 25304-2539

Xerox Corporation/ (C/O Document Solutions)
 716 Lee St. E.
 Charleston, WV 25301

STATE AUDITOR'S OFFICE
RECORDS MGMT FACILITY
4916 KANAWHA BLVD E
MALDEN, WV
25306-6330 304-926-1717

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/12/2008				

BID OPENING DATE: **06/03/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		985-26-28-001	\$66,406.00	\$66,406.08
<p>COPIER/PRINTER</p> <p>SHIP TO : STATE AUDITOR'S OFFICE</p> <p>BUILDING 1, ROOM W100 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0230 558-2251</p> <p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE WV STATE AUDITORS OFFICE, IS SOLICITING BIDS FROM QUALIFIED AND RESPONSIBLE VENDORS TO PROVIDE A COPIER/NETWORK PRINTER PER THE ATTACHED SPECIFICATIONS.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT MAY BE DEEMED NULL AND VOID, AND TERMINATED WITHOUT FURTHER ORDER.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, SA-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS</p>						

DOCUMENT SOLUTIONS
 Your complete local resource powered by Xerox
RECEIVED
 2008 JUN -3 P 1:00
 210 11th Street, Suite #11
 Huntington,
 West Virginia
 25701

SIGNATURE <i>Michael R. Kiser</i>		TELEPHONE 304 525 4009	DATE June 3, 2008
TITLE <i>Account Executive</i>		FON 160468020	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



State of West Virginia
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SHIP TO

STATE AUDITOR'S OFFICE
RECORDS MGMT FACILITY
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MALDEN, WV
25306-6330 304-926-1717

DATE PRINTED 05/12/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **06/03/2008** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CERTIFICATION; OR</p> <p><input checked="" type="checkbox"/> BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p><input type="checkbox"/> BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p><input checked="" type="checkbox"/> BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p><input type="checkbox"/> BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Michael K. Kegan* TELEPHONE: *304 525 4009* DATE: *6-3-2008*
 TITLE: *Account Executive* FERN: *160468020*
 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFO, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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SHIP TO

**STATE AUDITOR'S OFFICE
 RECORDS MGMT FACILITY
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/12/2008				

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<p>OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael R. Kigin</i>	TELEPHONE 304 525 4009	DATE June 3, 2008
TITLE Account Executive	FEN 160468020	ADDRESS CHANGES TO BE NOTED ABOVE

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XEROX

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STATE

**STATE AUDITOR'S OFFICE
 RECORDS MGMT FACILITY
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 25306-6330 304-926-1717**

DATE PRINTED 05/12/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **06/03/2008** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				Xerox (C/O Document Solutions)		
				BIDDER: -----		
				DATE: 6-03-2008 -----		
				SIGNED: <i>Michael P. Kujin</i> -----		
				TITLE: <i>Account Executive</i> -----		
<p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael P. Kujin</i>	TELEPHONE 304 525 4009	DATE June 3, 2008
TITLE <i>Account Executive</i>	FEIN 160468020	ADDRESS CHANGES TO BE NOTED ABOVE

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 Department of Administration
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 Quotation**

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PAGE:
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ADDRESS CORRESPONDENCE TO ATTENTION OF:
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F O O D P R Y

*709004042 304-634-4331
**XEROX CORPORATION
 C/O DOCUMENT SOLUTIONS
 4216 MACCORKLE AVE SE STE E
 CHARLESTON WV 25304-2539**

S H I P T O

**STATE AUDITOR'S OFFICE
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BID OPENING DATE: **06/03/2008** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>BUYER: 44</p> <p>RFQ. NO.: AUD093322</p> <p>BID OPENING DATE: 06/03/08</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304 7812342 304 7812342</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): Michael R. Kiger</p> <p>-----</p> <p>***** THIS IS THE END OF RFQ AUD093322 ***** TOTAL: <u>\$66,406.00</u></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael R. Kiger</i>	TELEPHONE 304 5254009	DATE June 3, 2008
TITLE <i>Account Executive</i>	FEIN 160468020	ADDRESS CHANGES TO BE NOTED ABOVE

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**WV STATE AUDITOR
105 PPM COPIER RFQ
AUD093322**

GENERAL

BLACK & WHITE 105 PPM (MINIMUM) COPIER SYSTEM
STAND ALONE UNIT, NOT LINKED (I.E. 2 EA. 85 PPM UNITS)
36 MONTH LEASE
NO THIRD PARTY LEASING

REQUIRED FEATURES

NETWORK PRINTING
SCANNING (SCAN TO FILE, SCAN TO EMAIL)
2 & 3 HOLE PUNCH
PROFFESIONAL PUNCHER (PLASTIC COMB PUNCH)
5000 SHEET CAPACITY MULTI-POSITION STAPLER FINISHER
TAB INSERTS
SHEET & COVER INSERTS
100 SHEET CAPACITY DOCUMENT FEEDER

PAPER REQUIREMENTS

LEGAL (MIN) 500 SHEET PER DRAWER (SPD) CAPACITY
LEDGER (MIN) 500 SHEET SPD CAPACITY
LETTER (MIN) 3000 SHEET SPD CAPACITY
LETTER (MIN) 3500 SHEET SPD PAPER DECK CAPACITY

SERVICE

600,000 COPIES PER YEAR TO BE INCLUDED
ALL PARTS & LABOR TO BE INCLUDED
ALL SUPPLIES (EXCLUDING PAPER) TO BE INCLUDED
LIST EXCESS COPY CHARGE
MUST PROVIDE "OFF HOURS" EMERGENCY SERVICE 5:00PM - 8:00AM MONDAY
THROUGH & Friday, WEEKENDS AND HOLIDAYS

Price Sheet RFQ AUD093322

Lease/Copy Charges

- | | Per/Month | Extended |
|---|-----------------------|------------------|
| ➤ 36 month lease, 50,000 copies per mo. | \$1,589.53 | 36 = \$57,223.08 |
| ➤ Monthly copy overage \$ <u>.0041</u> per page x 5,000 = \$ _____ x 36 = \$ <u>738</u>
5,000 pages estimate for bidding purposes only | | |

Services

- "Off hours" Service Rate \$ 563 per/hr x 5hr per year x 3 years \$ 8,445
5:00 pm - 8:00 AM Monday through Friday, holidays and weekends
Quantities are estimated for bidding purposes only.

TOTAL BID: \$ \$66,406.08

Quantities for overages and off hour services are estimates for bidding purposes only; actual quantities will vary. All overages and off hour services are to be billed at the bid unit price.

Monthly lease rates and unit price for overages are to be fixed for the life of the contract.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Xerox

Authorized Signature: Michael R. Kegan Date: 6-3-2008

RFQ Number AUD093322

**Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130**

Xerox Corporation

This bid is for a Xerox 4112 with a Professional Finisher which includes multi position stapling and 2 & 3 hole punch. It does not include plastic comb punch. The Professional finisher will fold and staple a 64 page booklet using 20 lb. paper

The finisher capacity for the booklet finisher is 2,000 sheets

Paper requirements: Legal 550 sheets, Ledger 550 sheets,

Letter minimum 1100 sheets

Letter minimum 1600 sheets

High Capacity Feeder (2) 2000 sheet paper drawers

110 Pages per minute

Scan with scan to file and scan to email

Tab inserts

Sheet and Cover inserts

250 Sheet Capacity Document Feeder

36 Month lease thru Xerox (Fixed Price)



Lease Pricing PROPOSAL

Presented to State of West Virginia

By Larry Adeva

On 6/2/2008



Certified Three Consecutive Years!

Lease price includes delivery, set up, analyst installation, training, property tax, insurance, maintenance and all supplies (except paper and staples)
 State or Local Government Negotiated Contract : 072164800

Solution			
Item	Product Description	Agreement Information	Requested Install Date
1.	4112CPC (4112 COPIER/PRINTER) - High Capacity Feeder - D3 Booklet Finisher 2-3 Hole - Analyst Services - Customer Ed	Lease Term: 36 months Purchase Option: FMV	6/18/2008

Monthly Pricing						
Item	Lease Minimum Payment	Maintenance Minimum Payment	Print Charges			Maintenance Plan Features
			Meters	Pages/Unit	Per Unit Rate	
1. 4112CPC	\$1,546.84	Included Extended Service \$320.00	1: Total	1 - 50,000 50,001+	Included \$0.0062	- Consumable Supplies Included for all prints - Meters Reconciled Quarterly - Pricing Fixed for Term - Extended Service Coverage: 1 x 7
Total	\$1,546.84	\$320.00	Minimum Payments (Excluding Applicable Taxes)			

RECEIVED
 08 JUN -2 PM 2:38
 PURCHASING DIVISION
 STATE OF WV

All information in this proposal is considered confidential and is for the sole use of State of West Virginia. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 7/2/2008.

For any questions, please contact me at (702)203-0482





**JB PRINT SOLUTIONS
XEROX PARTNER**

To: FRANK WHITTAKER
Fax number: (304) 558-4115

**5160 S. EASTERN AVE., STE H & I
LAS VEGAS, NV 89119
(702) 448-3974**

Date: JUNE 2, 2008

Regarding: BID

Comments:

ATTN: FRANK WHITTAKER

PLEASE SEE ATTACHED DOCUMENT.

OFFICIAL BID PROPOSAL

HAVE A GREAT DAY.

THANKS,

LARRY ADEVA

XEROX®

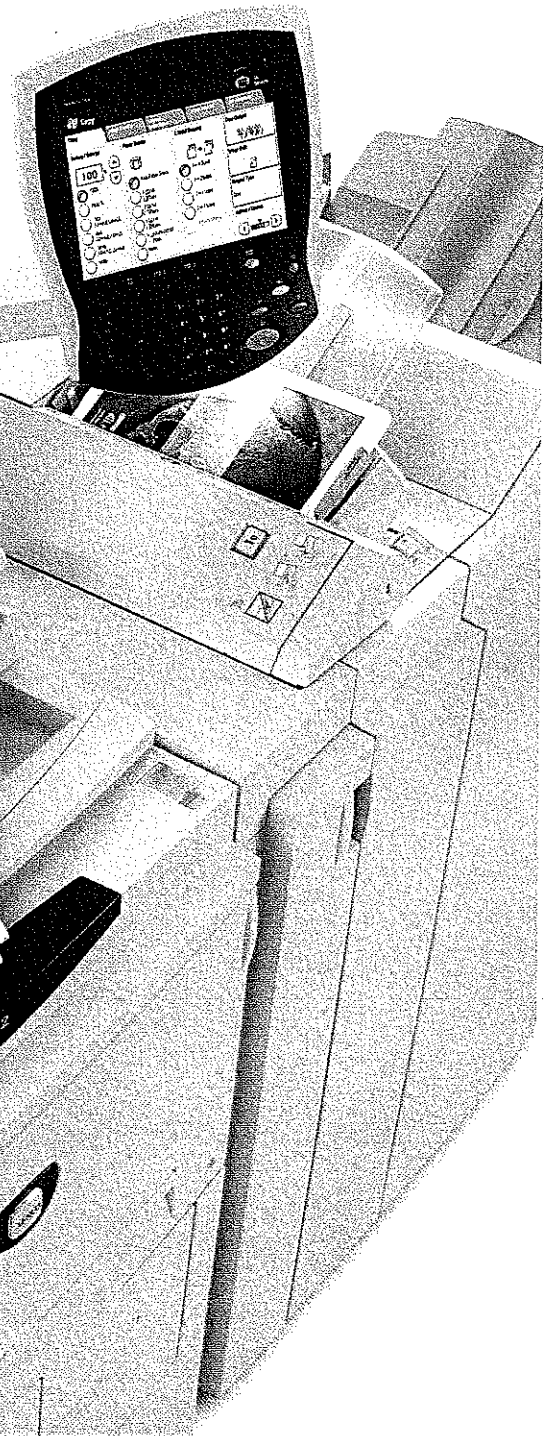
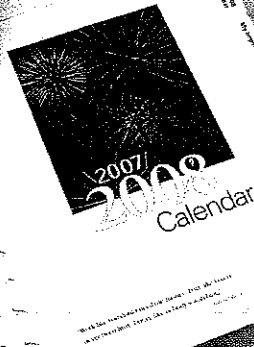
Technology | Document Management | Consulting Services

Xerox 4112™/4127™ Copier/Printer

Overview



You Can **Build** Your Business On It



Designed With **YOU** in mind...

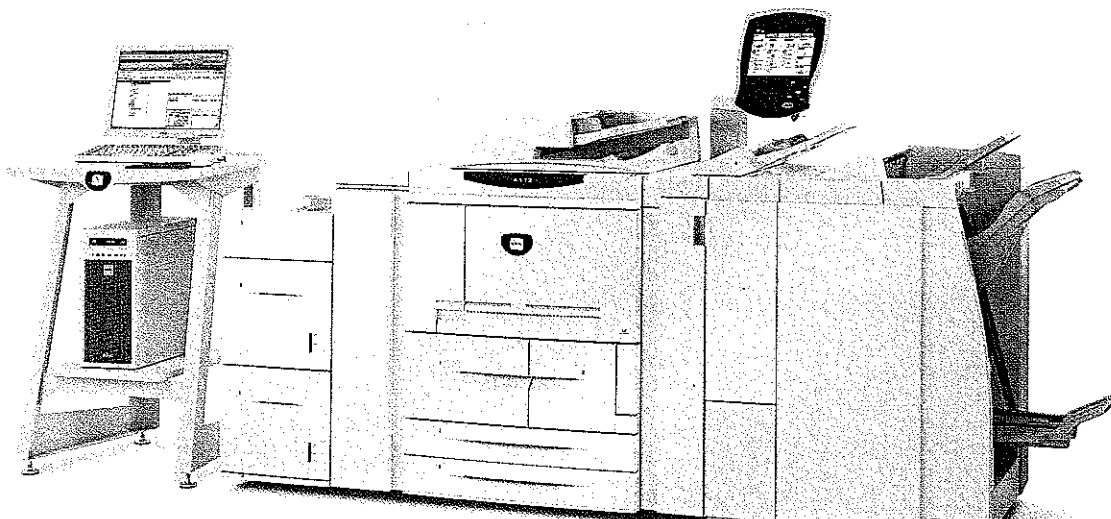


The Xerox 4112/4127 Copier/Printer works with the rhythms of your business. It offers a dynamic collection of features and options that make great communications easy.

Your business will benefit from:

- **Fastest-in-its-class speed** and **productivity** for copy, scan and print operations at 110 and 125 ppm
- **Outstanding** image and output quality
- The **flexibility** and **reliability** you need to get the job done each and every day

With the Xerox 4112/4127, you'll reach your target audience faster and better than ever before, even if that audience changes from job to job. It conforms to your world—and **makes it better!**



Like You, It Does It All

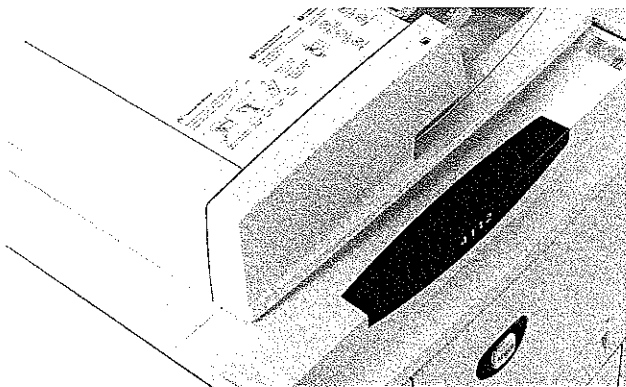
This convenient, easy-to-use system isn't the "9-to-5" type. It handles "busy" beautifully, while always keeping a steady eye on quality. From easy walk-up copy to high-quality, finished output sets, and even full color scan to email, it wears as many hats as you do:

- Send and monitor jobs from anywhere.
- Copy, scan or print jobs quickly at the printer for faster turnaround time.
- Print more high-value applications right where you need them.
- Save space with a conveniently small footprint.
- The price is kind to your bottom line!

Choose the Server that Serves You Best

Since we know your business is like no other, we offer three print servers to meet your needs in a way that works best for you. If you are looking for:

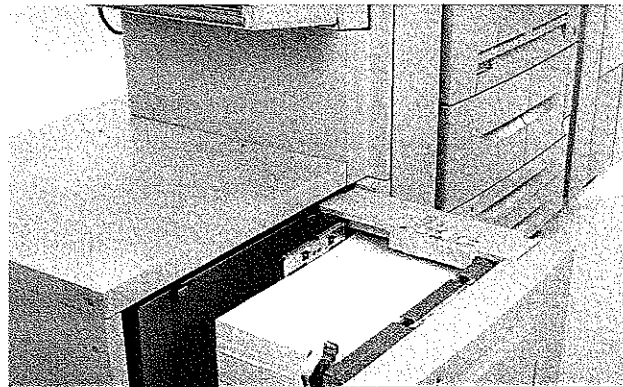
- Basic workflow, ease of use and maximum space economies, the **Integrated Copy/Print Server** will do the trick for you.
- A high-powered and familiar production-level workflow, choose our gold standard, the optional **FreeFlow® Print Server** (formerly known as FreeFlow DocuSP®).
- A familiar workflow that enables you to easily integrate into an EFI print shop, we offer the optional **Xerox EX 4112/4127 Print Server, powered by Fiery®.**



Copy/Scan

Fast and Flexible

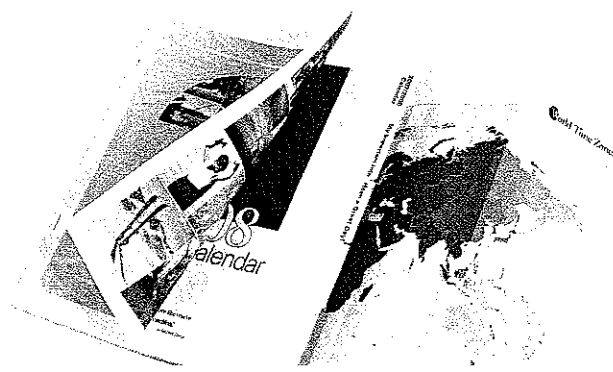
- Spend less time waiting at the copier. The dual head scanner scans at 100 images per minute for both single-side and double-side originals.
- Large or complex jobs go faster and easier with the 250-sheet document handler. Complex jobs can be completed at once, without manual collation, with the easy Job Build feature.
- New Padding feature lets teachers and others create uncollated sets with slip sheets for classroom handouts.
- Built-in Bates Stamping feature is ideal for legal environments, making it easy to generate copies with customized alpha-numeric descriptors on each page.
- Get consistent, high-quality reproduction of text, solids, and images with a scan resolution of up to 600 x 600 dpi with 8-bit gray (256 shades) and a print resolution of 2400 x 2400.
- Easy conversion of hard copy pages to electronic files in TIFF-JPEG-PDF formats that can be stored in folders for fast reprint or sent directly to an FTP location or an email distribution list.
- We give you optional full color scan capabilities. Use them to communicate in full color via email or digital file distribution (jpeg, tif, pdf) for fast, inexpensive communication without a full color print cost.
- Legal customers can increase productivity when working with Bates-printing software like RSA, iPro, Ribstone. We've delivered TWAIN features that make it faster and more robust.



Media / Feeding / Finishing

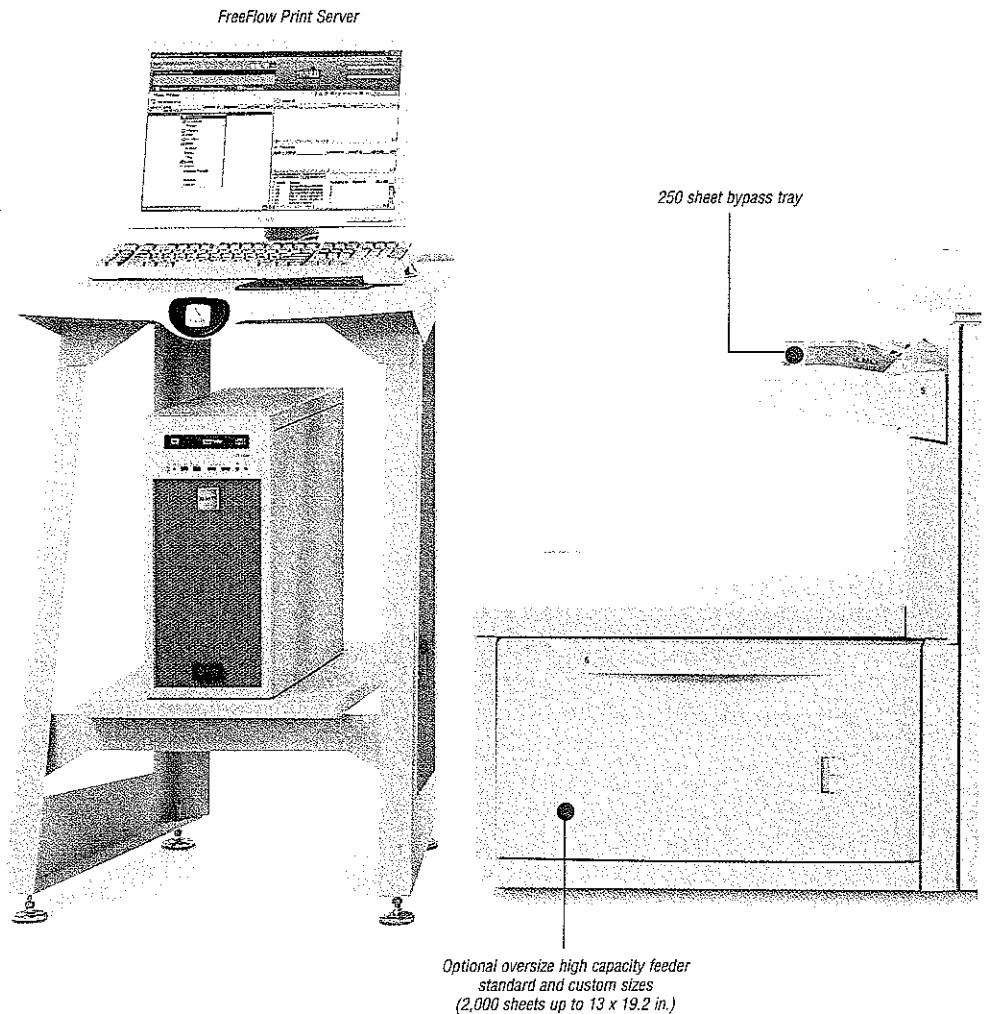
Picked to Perform for You

- Make the most of your applications by choosing from a wide range of stocks, enhancing the impact of your documents and expanding the suite of applications you can print at your point of need.
- Enjoy increased productivity with uninterrupted long runs by adding a high capacity feeder to accommodate your standard, oversize and custom stock requirements.
- Robust in-line finishing options further expand your on-the-spot applications capabilities. These include collating, variable length stapling (up to 100 sheets), hole punching, bi-folding, booklet making, C-folding, Z-folding and engineering Z-folding (tabloid (A3) folded to fit letter (A4) document set).
- Attract attention and maximize impact for your high-value documents by adding full color covers or inserts via the standard post process inserter.
- Booklet maker finisher delivers up to 20-sheet booklets (80 imposed pages), making it ideal for larger booklets and calendars.



Xerox 4112/4127 copier/printer... your top performer

Let the Xerox 4112/4127 be your business's top performer at **110 and 125 ppm**. Its unbeatable scan/copy/print speed and productivity, outstanding image quality, and absolute reliability and flexibility meet the specific needs of businesses like yours. You can count on the Xerox 4112/4127 to readily enhance the applications you rely on every day.



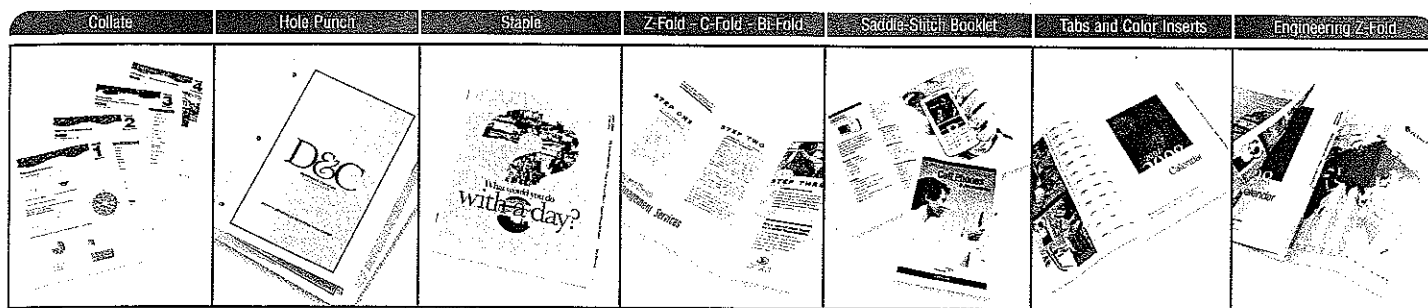
Quick, Franchise and Enterprise Printers

- **Achieve the high-quality output your customers demand.** From exceptional registration to distinctive and consistent image quality, coated media, in-line finishing, and color insertion, you get the whole package.
- **Meet aggressive turnaround times.** At 110 ppm and 125 ppm, respectively, you'll have the speed you need to easily and consistently meet tight deadlines, enhancing the value you provide to customers.
- **Offer applications and services** with the optional Full Color Scan Enablement Kit.
- **Personalization capabilities are yours** via simple to fully personalized application features.

Education

- **Lightning quick copy speed and broad media capacity** put teachers and assistants back in the classroom fast.
- **New padding feature** means a teacher can copy originals and get a stack of uncollated copies with separators for efficient classroom distribution.
- **Become instantly more productive** with the ability to create hole-punched or stapled sets automatically.
- **Options** like the folding unit will allow you to create envelope-ready correspondence and the booklet maker finisher will allow you to create small, medium and large size booklets.
- **Achieve better, more effective communications** with full-color scanning and scan-to-email capabilities.

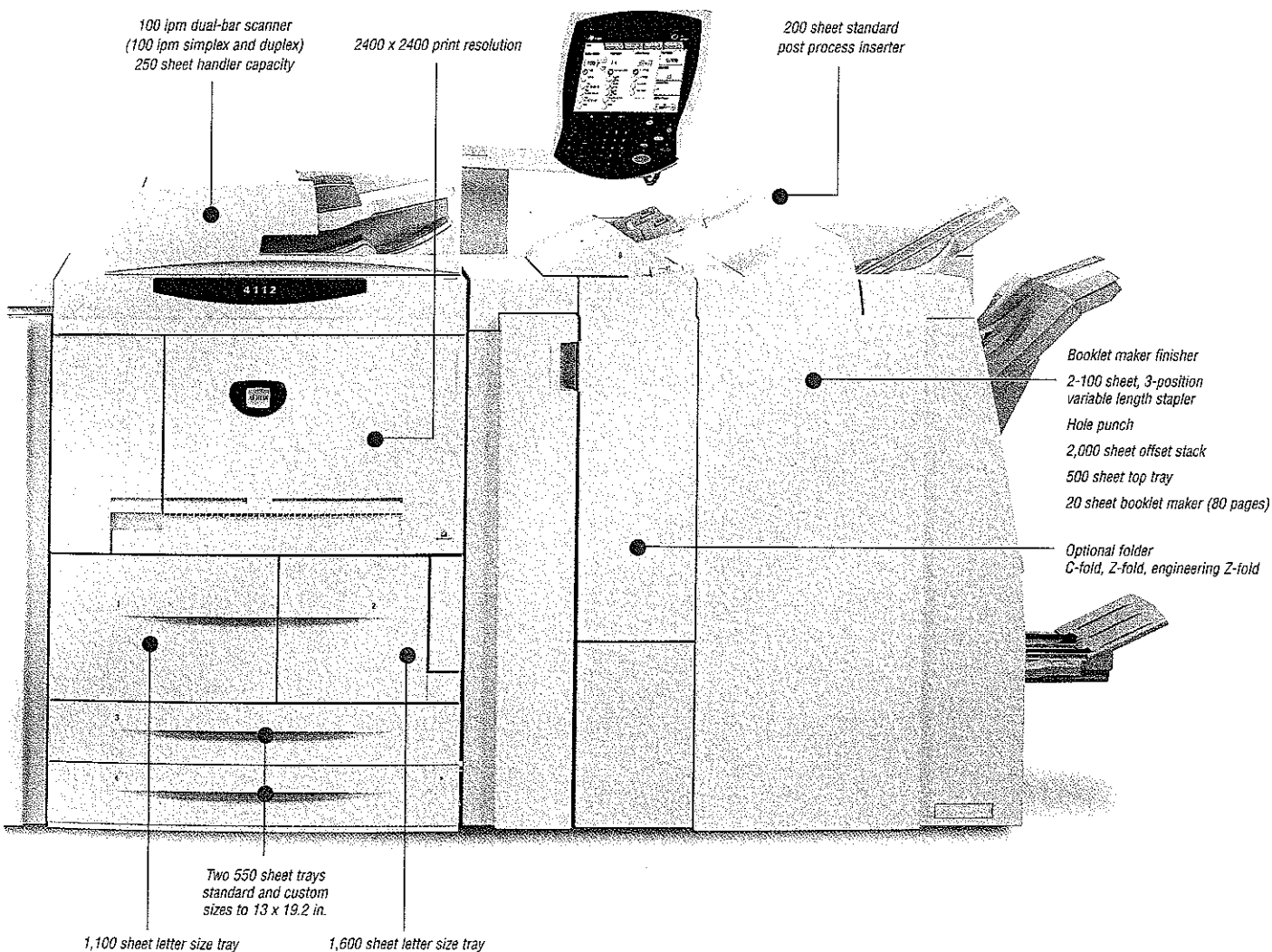
Multiple Finishing Options



100 ipm dual-bar scanner
(100 ipm simplex and duplex)
250 sheet handler capacity

2400 x 2400 print resolution

200 sheet standard
post process inserter



Legal

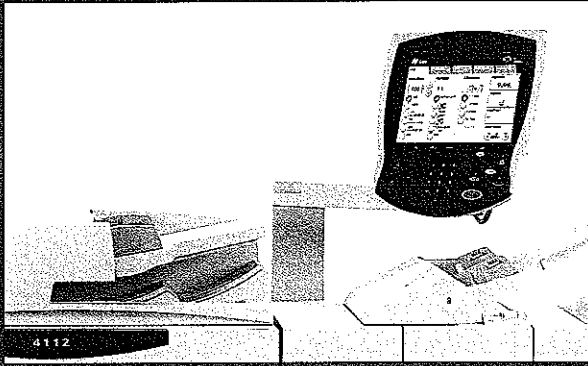
- **Fast** reproduction and print speed plus large media capacity ensure consistently high productivity.
- **Built-in Bates Stamping** feature in copy feature set.
- **Productivity improvements** with software providers like iPro, Ribstone and RSA for legal Bates Stamping applications.
- **Monochrome and optional full color scan to email** for fast and effective communication.
- **In-line finishing** for professional results when you need them, at your fingertips.

Office Workgroup

- **Tremendous ease of use** ensures copying, scanning and printing are no-stress activities for everyone involved, guaranteeing maximum productivity.
- **More hands-off operation means less labor and faster, more consistent results.** It's made possible by expansive media capacity, more pick points, and in-line hole-punch, stapling, folding and booklet-making options.
- **Data is safe and secure.** Copy, scan and print data can be encrypted or overwritten to meet your corporate security standards.

Service Bureau, Data Center or Distributed Print

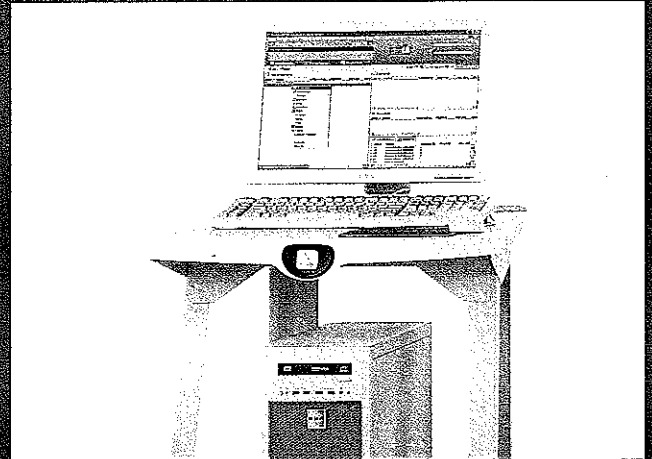
- **Huge business capabilities in a small package.** The optional FreeFlow Print Server delivers native transaction (IPDS/ LCDS) publishing, and personalized data stream printing support.
- **Set-your-watch-by-it reliability.** Up and running the day and the hour you need it, making it easy to meet no-room-to-breathe print windows and turnaround times.
- **Create high-value applications right where you live.** With color insertion, personalization, and in-line finishing at your point of need, you can be sure every document you create has greater impact and success.



Integrated Copy/Print Server

You'll enjoy productivity through ease-of-use and maximized print speed with the Xerox 4112/4127's Integrated Copy/Print Controller. It offers:

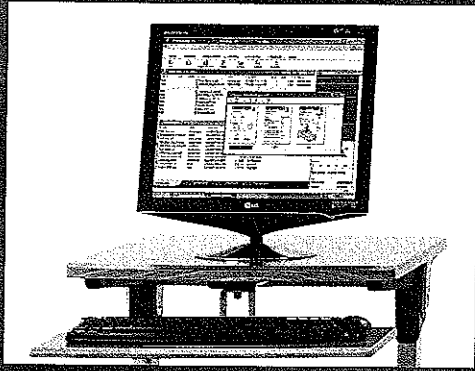
- A simple workflow for copy, scan and print operations—it's so easy to use, you'll achieve maximum productivity effortlessly.
- Intuitive, full-color touch-screen operation enabling walk-up copy, scan, reprint, email and more, all requiring little operator training.
- The ability to save documents that have been printed to folders, so you can walk up and reprint that document at any time.
- Impressive functionality with annotation, tab printing, padding (uncollated copies with slip sheets), Bates Stamping and more.
- Accommodation of multiple media types in one job, enabling you to create more complex and creative documents.
- A smaller footprint, since the controller resides within the Xerox 4112/4127, yet enormous functionality, making it ideal for space-sensitive environments.
- Flexible job submission. Jobs can be sent to the copier/printer via email, the Web or desktop applications.
- Scan-to destinations like email, mailbox and FTP, allowing for fast and efficient document archiving and distribution.
- A large set of security features packed into one compact device, data encryption/overwrite capabilities, all in compliance with NSA standards.



Optional Xerox FreeFlow Print Server (formerly FreeFlow DocuSP)

You get unmatched power and synergy across the entire Xerox monochrome, color and highlight color portfolio on top of a superior feature set:

- This print server comes standard with a keyboard, monitor and mouse so that you have out-of-the-box productivity.
- FreeFlow Print Server has process speed and capacity; you can simultaneously receive, RIP, and print several jobs at once or one long streaming job.
- The familiar interface, which is used in Xerox monochrome, color and highlight color devices, minimizes training and learning curves and maximizes agility.
- The option to submit jobs from anywhere, including desktop applications, host-based channel connections, the Web, CD-ROMs, portable USB devices and optional FreeFlow Suite components.
- Scalability for the best balance for your business. Start with production power and a familiar workflow at a great price. Add only those feature licenses that you need to meet your application requirements.
- Automated job ticketing and customized job workflows through queues and hot folders, streamlining your workflow with minimal operator intervention.
- The ability to accept publishing, personalization and native transaction data streams, making it possible to print what you want, when you want to and where you want to.
- Tools that allow you to manage job and administration tasks remotely, for one device or a fleet of monochrome, color and highlight color devices.
- Strong security via UNIX-based platform and flexible control to define settings for users and groups.



Optional EFI Fiery Print Server

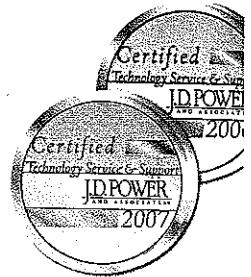
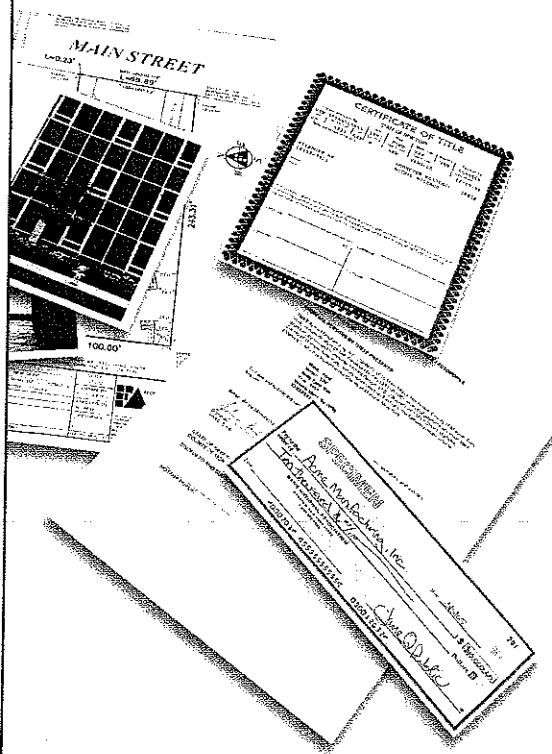
You can fit seamlessly into an EFI-driven environment (mono and color) with a familiar Xerox EX 4112/4127 Print Server, powered by Fiery. It offers:

- Familiar Fiery features which deliver easy access to all the capabilities of the 4112/4127 Copier/Printer in a familiar interface.
- Management of one or all of your Fiery-driven printers across your enterprise, both color and monochrome, from the popular Fiery Command WorkStation™.
- Security ensured through IP filtering and Port Blocking.
- Enhanced productivity with Advanced Queue Management capabilities to reduce bottlenecks and minimize downtime.
- Job composition, exception page programming, late-stage editing and personalization with the Xerox 4112/4127's powerful processing capabilities and print features.
- Insert Tabs, which provides you the flexibility to build tabs for any job in the last possible stage of the print process.
- Optional monitor, keyboard and mouse for increased operability.
- Optional Fiery Impose Package for advanced and customizable imposition features.
- Optional Fiery Compose Package for visually-based job preparation, layout and composition tasks.

Xerox Paper and Specialty Media See the difference quality makes™

Xerox digitally optimized papers and specialty media products have been specifically engineered in concert with the Xerox 4112/4127 Copier/Printer to provide you with exceptional productivity, superior reliability and unmatched flexibility. The Optional Oversize High Capacity Feeder enables customers to expand their media latitude and application offerings to include a set of approved coated stocks. With our broad selection of paper and specialty media, full range of weights and sheet sizes, you will have the flexibility to create a variety of print applications and finished documents such as customized newsletters, booklets, reports and manuals on a wide variety of stocks.

For more information, visit us at www.xerox.com, call **1-800-822-2200 in the U.S.** or **1-800-668-0199 in Canada** or contact your Authorized Xerox Reseller.



"An Outstanding Customer Service Experience"

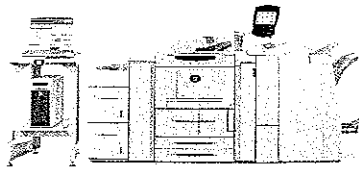
Xerox is committed to providing the highest levels of technical service and is proud to have been awarded the J.D. Power and Associates Certification excellence in customer support two years in a row.

Xerox Service:
All the Support
you'll need

You can rely on world-class Xerox Service to support you in many capacities:

- ▶ For 24/7 support, turn to our Welcome Center (**1-800-ASK-XEROX**) and Online Support Assistant (www.xerox.com).
- ▶ Learn to perform preventive maintenance and tune-ups yourself and maximize uptime via the Xerox Productivity Plus Integrate Maintenance Program.

J.D. Power and Associates Certified Technology and Support Program™ developed in conjunction with the Service & Support Professionals Association (SSPA). For more information visit www.jdpower.com or thesppa.com.



For more information on the Xerox 4112/4127 Copier/Printer, call 1-800 ASK XEROX or visit us on the Web at: www.xerox.com

Specifications for the Xerox 4112/4127 Copier/Printer

Print Engines

- Xerographic Engine
- Print Speeds
 - 110/125 ppm (8.5" x 11"/A4)
 - 69/78 ppm (8.5" x 14"/B4)
 - 55/62 ppm (11" x 17"/A3)
 - 34/34 ppm (12" x 18"/SRA3)
- First Copy Out Time: 3.5 seconds
- Simplex or duplex printing
- Up to 1200 x 1200 dpi RIP resolution and up to 2400 x 2400 dpi print resolution with halftone screen 106 lpi (default) or 150 lpi (high quality mode)
- Front to back registration +/- 0.7mm

Document Storage

- 40 GB Hard Drive with 14.6 GB for document storage

Scanner/Document Handler

- Dual Head Scanner
 - 100 ipm black and white scanning Simplex
 - 100 ipm black and white scanning Duplex
- Optical 600 x 600 dpi 8-bit Gray (256 shades) scan resolution
- Scans in industry standard PDF, JPEG, TIFF or multi-page TIFF
- Scan to Email with Mail Delivery Notification
- Supports LDAP
- Scan to Network File Server
- 250 sheet Duplex Automatic Document Feeder
- Throughput sizes: 5" x 8" to 11" x 17" (A5 to A3)
- Throughput weights:
 - Simplex or Duplex: 16 to 110 lb. bond (52 to 200 gsm)
- Optional Color Scan Enablement Kit

Paper Handling

Stock weights and capacity (at 20 lb./75 gsm):

- **Tray 1:** 1,100 sheets (8.5" x 11"/A4); 16 lb Bond to 80 lb Cover (52 to 216 gsm)
- **Tray 2:** 1,600 sheets (8.5" x 11"/A4); 16 lb Bond to 80 lb Cover (52 to 216 gsm)
- **Tray 3-4:** 550 sheets each 5.5" x 7.2" (140mm x 182mm) to 13.0" x 19.2" (330mm x 488mm/A5 to SRA3); 16 lb Bond to 80 lb Cover (52 to 216 gsm)
- **Tray 5 Bypass Tray:** 250 sheets (4" x 6"/102 mm x 152 mm to 13" x 19.2"/330 mm x 488 mm); 16 lb Bond to 140 lb Index (52 to 253 gsm)
- **Standard Post Process Inserter:** Inserts pre-printed offset and xerographic color documents in a post fuser manner; 200 sheets (8.5" x 11" to 11" x 17"/A4 to A3); 16 lb Bond to 90 lb Cover (52 gsm to 220 gsm)
- **Optional High Capacity Feeder:** 2 trays, 2,000 sheets each (8.5" x 11"/A4); 16 lb Bond to 80 lb Cover (52 to 216 gsm)
- **Optional Oversize High Capacity Feeder:** 1 Tray; 2,000 sheets (8" x 10"/B5 to 13" x 19.2"/SRA3); 18 lb to 110 lb (64 to 253 gsm) enables use of more approved coated stocks*
- **Coated Stocks:** Refer to the Xerox 4112/4127 Copier/Printer Customer Expectations Document for approved Xerox coated stocks

Standard Finisher

- 3 position single or dual 100 sheet variable length stapling
- 2 and 3 hole punch North America; 2 and 4 hole punch Europe and South America
- Built in bi-directional de-curler
- Output capacity of 3,000 sheets – 20 lb (75 gsm)

Optional Booklet Maker Finisher

Includes features of the Standard Finisher plus:

- Automatically creates booklets of up to 20 pages (80 imaged sides with saddle stitching)
- Creates booklets from 12" x 18" (SRA3), 11" x 17" (A3), 8.5" x 14" and 8.5" x 11" (A4)
- Output capacity of 2,000 sheets (20 lbs/75 gsm)

Optional Folder

- C-fold and Z-fold of 8.5" x 11" (A4)
- Print on inside or outside of folded paper
- Folds 11" x 17" (A3) Z-fold for insertion into letter (A4) document sets

Data Security

- Secure Print
- Image Overwrite up to 3 times (optional)
- IPv6 compliant
- Data Encryption (SSL/TLS) (optional)

Electrical Requirements

- Print Engine:
 - 208–240 VAC, 60 Hz, 15 amp service
 - KVA Rating: Max Power Consumption: 2.8–3.1 KVA
 - Agency certification: New Energy Star®, Environmental Choice, cULus, Europe: CE, NEMKO, WEEE compliance

*Refer to the Customer Expectation Setting Document for approved coated stocks.

Integrated Copy/Print Controller

Hardware Specifications

- 40 GB Hard disk drive, 512 MB RAM
- 10.4" color, touch screen flat panel display
- Ethernet interface (10 MBTX/sec and 100 MBTX/sec)

Client Environments Supported

- Windows 98/ME/2000/XP and NT 4.0, VISTA
- Macintosh® OS 8.0x/ 8.5x/9.0x /10.1/10.2/10.3

PDFs and Data Formats

- Adobe® PostScript® Level 3
- PDF
- PCL 5e and 6
- TIFF
- HPGL, HPGL2

Connectivity

Native network environments

- TCP/IP, SNMP, SMB, Novell® IPX, AppleTalk®, IPP

Optional Xerox FreeFlow Print Server

Hardware Specifications

- SUN® Ultra 20 M2 platform
- 2 GB memory
- 160 GB, SATA Hard drive
- DVD Writer/CD Writer
- Color flat-panel monitor, keyboard and mouse

Client Environments Supported

- Windows® 2000 SP4/XP SP2/Server 2003, VISTA
- Macintosh® OSX (10.3 or later)

Options

- DocuSP® Controller Stand
- VI Interpreter (VIPP® software)
- Imposition License
- Productivity Pack – delivers multiple queues, stock library and more
- LCDS enablement
- IPDS enablement
- Online CUP Kit (Channel-to-Universal PCI for online channel connectivity)
- Removable Hard Disk Drive

Connectivity

Native network environments

- TCP/IP, SNMP, Novell® IPX, AppleTalk®, IPP

Optional Xerox EX Print Server, powered by Fiery

Hardware Specifications

- Memory: 1 GB
- CPU: 2.8 GHz, Celeron® D
- Hard disk: 2 x 80 GB SATA drive
- DVD/CD-RW drive

Client Environments Supported

- Windows® 2000 SP4, XP SP2 (32-bit & 64-bit), 2003 Server (32-bit & 64-bit), VISTA (32-bit & 64-bit, driver support only)
- Macintosh OS 10.4.x or later
- Sun™ Unix
- Linux
- SGI Unix
- VISTA

Web Browser Support

- Microsoft® Internet Explorer (Version 5.0, 5.5, 6.0 SP1, for Windows only)
- Apple® Safari™ (Version 1.2.x for Mac® OS X only)

Fiery Optional hardware/software

- Fiery Compose
- Fiery Impose Package
- FACI Kit (flat panel monitor, keyboard, mouse)
- FACI Furniture
- External Hard Disk Drive Security Kit
- FreeFlow® VI Interpreter (formerly VIPP)

