

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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2505 Willmar Ave., SW

Willmar, MN 56201

Attention: Rick Schwantes

Jennie-O Turkey

#### Request for Quotation

AGR0819

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	-

\*\*Address:correspondence to attention of

KRISTA FERRELL 304-558-2596

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DEPARTMENT OF AGRICULTURE

DONATED FOODS PROGRAM 908 BULLITT STREET CHARLESTON, WV 25301 304-5

304-558-0573

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### GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

#### SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation AGROST

AGR0819

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ADDRESS:CORRESPONDENCE TO ATTENTION:OF

KRISTA FERRELL 304-558-2596

DEPARTMENT OF AGRICULTURE

DONATED FOODS PROGRAM 908 BULLITT STREET CHARLESTON, WV 25301

304-558-0573

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KRISTA FERRELL 304-558-2596

DEPARTMENT OF AGRICULTURE

DONATED FOODS PROGRAM 908 BULLITT STREET CHARLESTON, WV 25301 304-558-0573

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908 BULLITT STREET CHARLESTON, WV

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DEPARTMENT OF AGRICULTURE

DONATED FOODS PROGRAM 908 BULLITT STREET CHARLESTON, WV 25301 304-558-0573

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DATE PRINTED TERMS OF SALE SHIP VIA FO.B FREIGHTTERMS 09/12/2007 **BID OPENING DATE:** 09/25/2007 **BID OPENING TIME** 01:30PM CAT. LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEAQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE DATE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



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State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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KRISTA FERRELL 304-558-2596

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304-558-0573

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25301 DATE PRINTED TERMS OF SALE SHIP VIA FREIGHT TERMS 09/12/2007 **BID OPENING DATE:** 09/25/2007 **BID OPENING TIME** 01:30PM QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT LINE PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER. BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL. UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY. Jennie - 0 Turkey Store Sules, LLC DATE: SIGNED: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE

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State of West Virginia
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CHARLESTON, WV
25301 304-558-0573

DATE PRINTED TERMS OF SALE. SHIP VIA F.O.B. 09/12/2007 BID OPENING DATE: 09/25/2007 BID OPENING TIME 01:30PM CAT. QUANTITY UOP LINE ITEM NUMBER UNIT PRICE AMOUNT PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: Phone 320-231-7175 CONTACT PERSON (PLEASE PRINT CLEARLY): Schwantes THIS IS THE END OF REQ AGRO819 \*\*\*\*\* TOTAL: \*\*\*\* SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE

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# ATTACHMENT A SPECIFICATIONS

#### BID SPECIFICATIONS FOR TURKEY PRODUCTS

#### 1. END PRODUCT INFORMATION

The following are the turkey products being solicited. These turkey products may contain no more than 8 oz of fat per 1 oz and no more than 630 mg of sodium per serving.

- Turkey Bologna (approximate 2 oz. serving)
- Turkey Canadian Bacon (approximate 3.15 oz. serving)
- Deli Style Turkey Breast (approximate 3.5 oz. serving)
- Turkey Ham (approximate 3 oz. serving)
- Turkey Salami (approximate 3.4 oz. serving)
- Raw Ground Turkey (approximate 1 oz. serving)
- Cooked Turkey Roasts (approximate 3.2 oz. serving)
- Mini Turkey Corn Dogs (approximate 3 oz. serving)

#### 2. GENERAL REQUIREMENTS

- CN Labels are required
- No MSG, artificial flavorings, colorings and/or preservatives
- Cases should have a gross weight of no more than 30 lbs.
- Each individual item is to be packaged in such a way that will prevent sticking together when frozen
- All frozen products are to be delivered at 0° F to -10° F and must show no signs of refreezing, thawing or freezer burn.
- A Poultry Grading Certificate shall accompany each shipment of finished end product showing that the product was produced under continuous supervision, that it is fit for human consumption, and that it meets the requirements of the specifications.

#### 3. PRODUCT STANDARDS

- All products covered under this Agreement shall be formulated, manufactured, handled, stored, packaged, and shipped in compliance with the regulations and guidelines of the State of West Virginia, the United States Department of Agriculture, the Federal Food, Drug and Cosmetic Act, and all pertinent sections of the Code of Federal Regulations which govern Food Distribution and the National School Lunch Program, as well as Industry standards related to products for Food Distribution and the National School Lunch Program.
- Any end product not meeting the fabrication, formulation, and/or packaging requirements will be rejected by the WV Food Distribution Program and returned to Processor at Processor's expense.

# ATTACHMENT B STATE PARTICIPATION AGREEMENT

#### NATIONAL MASTER PROCESSING AGREEMENT STATE PARTICIPATION AGREEMENT

This Agreement is subject to the terms and conditions set forth in the National Master Processing Agreement made by and between the U.S. Department of Agriculture, Food and Nutrition Service and <u>Tennie-o Turley 5hve Scles</u>, <u>LLC</u> (Processor).

State Distributing Agency WV Department of Agriculture, Donated Foods Program	Processor	Jennie-O Turkey Stove Sales, LCC
Name <u>Darrell Carter</u>	Name	Mark Nellermoe
Title Program Director	Title	VP of Foodservice
Address 908 Bullitt Street	Address	2505 Willmar Ave SW
City, State, Zip Charleston, WV, 25301	City, State, Zip	Willmar, MN 56201
Contact <u>Darrell Carter</u>	Contact	Joy Dwyer
Phone <u>304-558-0573</u>	Phone	574-858-0430
Fax <u>304-558-2105</u>	Fax	574 - 858-0911
E-mail <u>dcarter@ag.state.wv.us</u>	E-mail	jtdwyer 5 j-ots, com
Web Address www.state.wv.us/admin/purchase/vrc	Web Address ₩	ww.jennie @ foodsevuice.com/schools
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Signature	Signature	with the
Date	Date	9/17/07

**Period of Agreement:** This Agreement shall become effective on <u>SEPTEMBER 1, 2007</u> and will terminate on <u>JUNE 30, 2008</u>.

 Value Pass Through Systems. State Agency will indicate which value pass through systems are acceptable in their State. Processor will indicate which value pass through systems they desire to use in the State and have been approved by USDA in the NMPA (National Master Processing Agreement).

Permitted By State	Value Pass Through System	Selected by Processor
	Direct Discount	
	Refund	
	Indirect Discount (net off invoice)*	
	Alternate Value Pass Thru System * (requires FNS approval)	
THIS IS THE ONLY VPT ALLOWED IN WV	Fee for Service – billed by processor	X
	Fee for Service billed by distributor	/

<sup>\*</sup>Sales Verification Required

If s	ales verification is required, check one:
[Adsult	State delegates sales verification to the processor ecording to 250.19 (2)(vi) (C) states must review the processor's findings and select a random sample of at least 10% of all sales verified by the processor and reverify the sales by restacting the RA]
	Processor should submit their Sales Verification Plan to the State Agency.
	State will conduct sales verification
2.	Summary End Product Data Schedules (SEPDS). Processor will submit SEPDS to State with the completed State Participation Agreement. The SEPDS contains summary information from approved EPDS and a master SEPDS approved by USDA. Processor may select specific EPDS for processing in a given state. The state also has the option to accept or reject individual products listed on the SEPDS, and in the case of multiple commodities available for processing, may accept or reject certain commodities for processing. Note: the case weight listed on the SEPDS MUST match the label on the finished case.
	SUMMARY END PRODUCT DATA SCHEDULES SUBMITTED WITH THIS BIT PACKAGE MUST INCLUDE MAXIMUM PRICES WHICH WILL BE CHARGET TO WEST VIRGINIA FOR THE DURATION OF THE AGREEMENT (IF AT AGREEMENT IS AWARDED)
3.	CN Labeling. Products, which contribute toward the school meal pattern requirements, may qualify for CN labeling. State should check those that apply.
	CN Labeling is optional. Recipient agencies may request CN labeled products.
	○ CN Labeling is required, if applicable for the processed product.
	⊠ Submit CN labels with SEPDS.
4.	Nutritional Information. Recipient agencies need nutritional information to comply with USDA regulations. Please check those that apply:
	Processor must provide nutrition information to RA upon request.
	Processor's nutrition information has been submitted to USDA Database
	Processor's nutrition information is available on their web site.
	(Provide the web address)
	□ Processor must submit nutrition information with the SEPDS

5.	By products. If by products are produced, describe method of valuation and credit.
6.	Backhauling of DF. If backhauling is permitted, processor must notify the State before
	backhauling products. Please check those that apply.
	State permits backhauling Yes No
	Backhauling permitted from State Warehouse School District
	State requires attached form for requesting approval to backhaul Yes No
7.	List of Eligible Recipient Agencies. State will provide a list of eligible recipient agencies to the processor upon State approval of the State Participation Agreement.
	COMMODITIES IN WEST VIRGINIA ARE PURCHASED AND DISTRIBUTED DIRECTLY BY THE STATE DISTRIBUTING AGENCY.
8.	Special Instructions for Delivery of End Product to Designated Delivery Locations:
	ALL INSTRUCTIONS AND PROVISIONS OF THE INVITATION TO BID AND ATTACHMENT A – SPECIFICATIONS ARE BY REFERENCE INCORPORATED HEREIN
9.	Additional State Requirements.
S	S OUTLINED UNDER NUMBER 1 ABOVE, THE ONLY VALUE-PASS-THROUGH YSTEM CURRENTLY ALLOWED BY WV IS FEE-FOR-SERVICE BILLED BY ROCESSOR
S	S OUTLINED UNDER NUMBER 2 ABOVE, SUMMARY END PRODUCT DATA CHEDULES SUBMITTED WITH THIS BID PACKAGE MUST INCLUDE MAXIMUM RICES WHICH WILL BE CHARGED TO WEST VIRGINIA FOR THE DURATION OF THE AGREEMENT (IF AN AGREEMENT IS AWARDED)
_ _	LL PROVISIONS OF THE INVITATION TO BID AND ATTACHMENT A -

# ATTACHMENT C SUBCONTRACTOR AGREEMENT

#### SUBCONTRACTOR AGREEMENT

Agreement with the	(primary processor) no covering the pereas	250 olds a Master Donated Food Processing deriod from July 1, 2003, to June 30, (subcontractor) desires and is is further agreed that the Subcontractor above paged Agreement, making this
mentioned above will conform to all to addendum part of that Agreement.	erms and conditions of the	he above named Agreement, making this
pertain and shall make them available time without prior notice, during norma	for inspection by either state of the following state of the followi	
<ul> <li>A. Quantity of raw DF received from</li> <li>B. Quantities of raw DF and end product</li> <li>C. Quantities of end product(s) delive</li> </ul>	duct(s) remaining on nand ered to RA or back to the P	rimary Processor.
An End Product Data Sheet(s) must be addendum for the end product(s) that a is performing.	signed by the Processor are being processed, or any	and the Subcontractor and attached to this other function for which the subcontractor
ALL PARTIES APPROVED BY SIGN	ING BELOW:	
	PRIMARY PROCESSO	<u>PR</u>
Primary Processor	Title	Telephone No
Name	Address	
Signature		Date
	SUBCONTRACTOR	
Primary Processor	Title	Telephone No
Name	Address	
Signature		Date
	OOD DISTRIBUTION API	
Primary Processor	Title	Telephone No
Name	Address	
Signature		Date

#### ATTACHMENT D

#### WEST VIRGINIA NO-DEBT AFFIDAVIT

RFQ No.	
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## STATE OF WEST VIRGINIA Purchasing Division

#### **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit **www.state.wv.us/admin/purchase/privacy** for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	Jennie-O Tui	nkey Store Sal	es, LLC
Authorized Signature: _	Mula	Date:	9/17/07
Purchasing Affidavit (Revised			, ,

#### **INVITATION TO BID**

To establish an agreement between the West Virginia Department of Agriculture Food Distribution Program and a processing firm to produce **turkey products** using USDA Commodity **A534** - **TURKEY** 

#### SPECIAL PROVISIONS FOR THE PROCESSING OF TURKEY:

#### 1. CONTRACT/AGREEMENT REQUIREMENTS

The processor must comply with and abide by all specifications, qualifiers, terms, and conditions as set forth in this Invitation to Bid, including all attachments (hereinafter referred to collectively as "The Bid Package").

The Bid Package will provide the framework for the processing of turkey into processed turkey products for use and consumption by West Virginia Schools and other authorized recipient agencies in the State of West Virginia.

Any processing company submitting a completed Bid Package under this Invitation must have an approved, current National Processing Agreement in place with USDA. The contractual obligations under which a Processor may utilize USDA Commodities to manufacture and deliver specified end product(s) to the WV Department of Agriculture Food Distribution Program to ensure the return of quantity, quality, and value of such commodities is set forth in the National Processing Agreement and also in the State Participation Agreement, Bid Specifications and all other attachments included in this Bid Package.

#### 1a. CONTRACT PERIOD:

The State Participation Agreement shall be valid through June 30, 2008.

#### 2. PRODUCT FORMULA:

Processor is to include the raw batch formula for all processed end products under this Agreement, listing the name and quantity of each ingredient contained in the batch recipe. Flavorings and seasonings may be given as an aggregate quantity.

A NUTRITIONAL ANALYSIS OF FINISHED PRODUCTS MUST BE PROVIDED WITH THIS BID PACKAGE. The analysis is to include the amounts of sodium, the amounts of fat, the amount of their percent of calories, and the total calories per serving. Also, information regarding cooking/preparation, handling and storage must be provided. It is preferred that this information also be submitted with the bid package. The WV Department of Agriculture Food Distribution Program reserves the right to request this information. Vendors must submit any requested information within 24 hours of receipt of request.

#### 3. SAMPLES:

The WV Department of Agriculture Food Distribution Program requests bidding processors submit samples of each item for testing purposes prior to the day of the bid opening. Samples submitted should be in sufficient quantity to permit evaluation by a minimum of twenty (20) people. Samples

should be clearly marked with appropriate product names and codes identical to those on submitted end product data schedules.

Samples shall be submitted without charge prior to the bid opening date\_to:

WV Department of Agriculture Food Distribution Program 908 Bullitt Street Charleston, WV 25301

#### 4. END PRODUCT DATA SCHEDULE (EPDS):

End Product Data Schedule (EPDS) forms and/or a Summary End Product Data Schedule (SEPDS) form with all applicable columns completed must be submitted for each end product and returned as part of the completed bid package.

EACH BIDDING PROCESSOR MUST ALSO SUBMIT, WHETHER INCLUDED ON THE EPDSs AND/OR SEPDS OR OTHERWISE, THE ACTUAL MAXIMUM PRICE YOU WILL CHARGE WEST VIRGINIA FOR THE DURATION OF THIS AGREEMENT, NOT NATIONAL PRICES. ADDITIONALLY, ALL PRICES MUST BE BASED ON GUARANTEED MINIMUM RETURN ON A FEE-FOR-SERVICE BASIS. ALL EPDSs, SEPDSs, AND PRICING DOCUMENTS MUST BE ASCRIBED WITH ORIGINAL SIGNATURES IN BLUE INK. NEITHER ELECTRONIC NOR STAMPED SIGNATURES CAN BE ACCEPTED.

#### 5. PRICE:

In addition to the pricing requirements outlined above in Number 4, prices quoted shall be firm for the duration of the Agreement. Prices must be based on "Guaranteed Minimum Return" and shall be calculated on a "Fee-for-Service" basis.

#### 6. SPECIFICATIONS:

The commodities processed in conjunction with this Agreement shall adhere to the specifications marked as ATTACHMENT A.

#### 7. PACKAGING AND LABELING:

The finished end products are to be packaged and shipped under the proper conditions recognized by the industry to ensure the return of a quality finished product free from damage and deformity upon delivery and as may otherwise be set forth in Attachment A - Specifications.

Packaging descriptions submitted and therefore agreed to by Processor (i.e. stated case sizes) shall be firm for the duration of this Agreement.

#### 7a. CONTAINER AND MARKING SPECIFICATIONS:

Packaged end-products shall be packed in good commercial fiberboard shipping containers which are acceptable by common or other carrier for safe transportation to point of destination specified in

shipping instructions and shall be of a size to accommodate the products without slack filling or bulging. The container shall be securely sealed by gluing, or closed by use of a filament reinforced freezer-type tape, or Scotch Brand No. 3523 Cold Temperature Polyester Film Packaging Tape or its equal, or nonmetallic strapping having a heat-sealed or comparable friction weld joint. Staples and/or steel or wire straps shall not be used as closure for the container.

ALL PRODUCTS MUST BE PACKED IN CONTAINERS CAPABLE OF BEING STACKED FOR PALLETIZING AND/OR WAREHOUSING.

All packing and packing materials shall be new, clean, sanitary, and shall not impart objectionable odors or flavors to the product and shall be approved for use in contact with food products. Marking material shall be water fast, non-smearing, and of a color contrasting with the color of the container.

Each shipping container shall be legibly initialed, stamped, or labeled to show:

- A. The net weight.
- B. USDA inspection marks and plant number and name, and location of processor. Each container shall bear required labeling, USDA contract compliance stamp and certificate number.
- C. Date of Manufacture-Processing.
- E. Ingredient statement by order of predominance.
- F. The appropriate CN LABEL is to be affixed to each case and a copy of same CN LABEL attached to the EPDS. The CN LABEL identification number assigned by FNS is to be clearly shown.
- G. The proper recommended storage instructions.

#### 8. **DELIVERY**:

The Processor agrees to process, produce and deliver the end products in truckload lots to a warehouse located (in or near Charleston) in West Virginia; so specified upon the order of the West Virginia Department of Agriculture.

Delivery quantities will be determined by the WV Department of Agriculture Food Distribution Program. The processor will be responsible for the delivery of the end product, undamaged, unspoiled, and fit for human consumption.

#### 9. SHIPPING TERMS:

All freight charges must be included in the bid price and all product must be shipped F.O.B. destination.

#### 10. QUANTITY:

The quantity of turkey made available to West Virginia will vary according to commodity availability and USDA policy. The WV Department of Agriculture Food Distribution Program shall be the final authority with regard to the total quantity of USDA commodities allocated for processing under this agreement.

#### 11. PICK-UP:

From time to time commodities may have to be picked up for processing. In an instance of that unlikely event; the pick up point will be designated by the WV Department of Agriculture Food Distribution Program and will most usually be the Food Distribution warehouse in or near Charleston, WV. The cost of transportation to the processing plant may be added to the price of the finished end product (on a \$ per lb. processed product basis). Written permission from the WV Department of Agriculture Food Distribution Program is required for backhauling from Recipient Agencies.

#### 12. ACCOUNTABILITY AND RECORDS:

The successful bidding processor shall be required to establish and maintain perpetual inventories and control of all commodities received for processing, performance and production records and other reporting systems as may be required by state and federal regulations.

#### 13. PROCESSING AGREEMENT:

In addition to an approved National Processing Agreement with USDA, the successful bidding processor shall be required to execute a standard State Participation Agreement with the West Virginia Department of Agriculture, Food Distribution Program. The attached State Participation Agreement (ATTACHMENT B) must be fully executed in **BLUE INK** by bidding processor and returned as part of the completed bid package. Upon award, the State Participation Agreement executed by the successful bidding processor will be further executed in full by the appropriate Food Distribution Program personnel and become, at that time, in full force and effect. A copy of the fully executed State Participation Agreement will be sent to the successful bidding processor for processor's records.

#### 13a. BASIS OF AWARD:

The West Virginia Purchasing Division shall award the contract to the lowest responsible bidder who meets the requirements of the INVITATION TO BID.

#### 14. LIFE OF CONTRACT:

This contract is to become effective upon award and will extend for a reasonable time thereafter. The "reasonable time" period shall not exceed twelve (12) months. During this "reasonable time" the vendor may terminate this contract for any reason upon giving the Director of the WV Department of Agriculture Food Distribution Program and the Director of the Purchasing Division thirty (30) days written notice.

This contract may be declared immediately terminated at the option of the Director of the WV Department of Agriculture Food Distribution Program and/or the Director of the Purchasing Division if this contract and/or any of its terms, conditions, or covenants are not complied with by the Processor, or if any right thereunder in favor of the WV Department of Agriculture Food Distribution Program is threatened or jeopardized by processor or his agent.

This contract may be terminated by the agency only upon the return delivery of unencumbered and/or unobligated food and/or funds to the WV Department of Agriculture Food Distribution Program. In the event of termination due to non-compliance with the terms of this contract, or at the request of the Processor, transportation costs for the return of USDA commodities shall be borne by Processor.

Processor shall not assign and/or delegate any of the duties and/or responsibilities to process food products under this Agreement to any party, either by way of a subcontract or any other arrangement, without first having received the prior written consent of the WV Department of Agriculture Food Distribution Program.

Unless specific provisions are stipulated elsewhere in this contract-agreement document, the terms, conditions, and pricing set herein are firm for the life of the contract.

#### 15. RENEWAL:

June 30, 2008 is to be the expiration date of the contract-agreement. The contract may be extended for two 1-year periods. Any changes to date must be updated before any contract extension is granted including, but not limited to, pricing, yield, and the signature page.

#### 16. LETTERS OF REFERENCE:

The WV Department of Agriculture Food Distribution Program requests that bidding processors provide three (3) business references. These references should consist of current or previous customers and should include: the name of the company/agency, the most current mailing address and telephone number, and the name of at least one contact person. It is preferred that this information be submitted with the bid package. The WV Department of Agriculture Food Distribution Program reserves the right to request this information. Vendors must submit any requested information within 24 hours of receipt of request.

#### 17. BILLING:

The successful bidding processor is required to "Bill as Shipped" to the ordering agency.

#### 18. PAYMENT:

The West Virginia Department of Agriculture Food Distribution Program will authorize and process for payment each invoice within thirty (30) days after the date of receipt.

# 9/17/2007 Page 1 of 3

# SUMMARY END PRODUCT DATA SCHEDULE

VALUE PASS THROUGH SYSTEMS APPROVED:

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☐ Reflects Change in Formulation (Italic)

☐ State Summary (EPDS approved by state agency)

National Summary
(EPDS approved by USDA)

SEPDS A

	□ Ref
--	----------

ssor) ☐ Net Price Through Distributor

Fee for Service (billed by Process	

☐ Fee for Service (billed by Distributor)

Information Certified as Accurate from Approved EPDS (requin	is Accurate	from App	roved EP	<b>3S</b> (requires signature from agency that approved EPDS)	iat approved E.P	DS)			Certified by State Agency	by State			
End Product Code & Description	Net Weight Per Case (lbs.)	Servings Per Case	Net Weight per Serving (oz.)	Donated Food (Use commodity code and short title)	DF Inventory Drawdown per case ((bs)	By Products Produced*	Value per pound of DF	Value of DF per case (F x H)	Effective Date	Date State Agency Acceptance/Ap proval	Guaranteed Cases Finished Product Per Truck	Fee For Service Per/LBS Pricing	Fee For Service Case Pricing
A	В	ပ	D	ш	ш	В	н	-	ſ	×	ı	W	N
2025-24 Turkey Ham Log (Fixed Wt & Frozen)	24.00	114	3.37	A534 TURKEY BULK Dark Meat	24.27	No	\$0.7909	\$19.20			794	\$1.00	\$24.00
2031 Sliced Canadian Style Ham	25.00	267	1.50	A534 TURKEY BULK Dark Meat	21.56	No	\$0.7909	\$17.05			894	\$1.50	\$37.50
2089-24 Turkey Ham Steak 1.69 oz	27.04	128	3.37	A534 TURKEY BULK Dark Meat	27.34	No	\$0.7909	\$21.62			705	\$1.60	\$39.68
2095 Sliced Turkey Combo Pack: Ham 20-3.18 oz svg Salami 21-3.01 oz svg, Bologna 32-2.00 oz svg	12.00	7.3	varies	A534 TURKEY BULK Dark Meat	9.05	No	\$0.7909	\$7.16			2128	\$1.30	\$15.60
2099 Sliced Oven Roasted Turkey Breast	12.00	55	3.49	A534 TURKEY BULK White Meat	9.40	No	\$0.7909	\$7.43			1783	\$1.50	\$18.00
2099-21 Sliced Oven Roasted Turkey Breast 4-5.25 lb units	21.00	96	3.49	A534 TURKEY BULK White Meat	16.44	No	\$0.7909	\$13.00			1019	\$1.50	\$31.50
2307-24 1.55 oz Turkey Breast Steak	24.80	128	3.10	A534 TURKEY BULK White Meat	25.63	No	\$0.7909	\$20.27			654	\$1.90	\$47.12
2364-20 Blue Ribbon Oven Roasted Skinless Turkey Breast Reduced Sodium (Fixed Weight & Frozen)	19.20	70	4.41	A534 TURKEY BULK White Meat	13.25	No	\$0.7909	\$10.48			1265	\$1.20	\$23.04
2364-40 Blue Ribbon Oven Roasted Skinless Turkey Breast Reduced Sodium (Fixed Weight & Frozen)	38.40	140	4.41	A534 TURKEY BULK White Meat	26.49	No	\$0.7909	\$20.95			633	\$1.20	\$46.08
2565 Sliced Turkey Ham 12-1 lb units	12.00	90	3.18	A534 TURKEY BULK Dark Meat	11.83	No	\$0.7909	\$9.36			1628	\$1.50	\$18.00
2565-21 Sliced Turkey Ham 4-5.25 lb units	21.00	106	3.18	A534 TURKEY BULK Dark Meat	20.69	No	\$0.7909	\$16.36			931	\$1.50	\$31.50
2655-08 Sliced Turkey Pastrami 12-1 lb units	12.00	99	2.89	A534 TURKEY BULK Dark Meat	12.42	No	\$0.7909	\$9.82			1551	\$1.50	\$18.00
2711-06 Pre-Cooked Turkey Bacon (1 oz MT/MT ALT)	6.37	174	0.59	A534 TURKEY BULK White Meat	2.63	No	\$0.7909	\$2.08			6385	\$8.59	\$54.72
				A534 TURKEY BULK Dark Meat	3.02	No	\$0.7909	\$2.39					
2840 Pre-Cooked Turkey Taco Meat	20.00	108	2.97	A534 TURKEY BULK Dark Meat	20.90	No	\$0.7909	\$16.53			199	\$1.08	\$21.60
2842 Pre-Cooked Turkey Sloppy Joe Meat	20.00	99	4.82	A534 TURKEY BULK Dark Meat	12.69	No	\$0.7909	\$10.04			1089	\$1.08	\$21.60
2846 Pre-Cooked Turkey Spaghetti Sauce	20.00	65	4.94	A534 TURKEY BULK Dark Meat	12.31	No	\$0.7909	\$9.74			1123	\$1.08	\$21.60
2847 Pre-Cooked Turkey & Gravy	20.00	61	5.23	A534 TURKEY BULK White Meat	5.06	No	\$0.7909	\$4.00			3315	\$1.35	\$27.00
				A534 TURKEY BULK Dark Meat	5.81	No	\$0.7909	\$4.60					
2848 Pre-Cooked Ground Turkey Patty Crumbles	20.00	112	2.86	A534 TURKEY BULK Dark Meat	20.93	No	\$0.7909	\$16.55			199	\$1.00	\$20.00
2851 Pre-Cooked Turkey & BBQ Sauce	20.00	73	4.36	A534 TURKEY BULK White Meat	9.78	No	\$0.7909	\$7.74			1285	\$1.70	\$34.00
2852 Pre-Cooked Turkey Chili	20.00	76	4.23	A534 TURKEY BULK Dark Meat	14.27	No	\$0.7909	\$11.29			696	\$1.08	\$21.60
2853 Pre-Cooked Turkey Spaghetti Sauce (white & Dark Meat)	20.00	65	4.89	A534 TURKEY BULK White Meat	5.72	No	\$0.7909	\$4.52			2928	\$1.08	\$21.60
				A534 TURKEY BULK Dark Meat	6.58	No	\$0.7909	\$5.20					

Part	Information Certified as	is Accurat	e from Apı	proved Er	<b>DS</b> (requires signature from agency th	at approved EP				Certified by State Agency	y State cy	•		
Perconent Turkey Chief	End Product Code & Description	Net Weight Per Case (Ibs.)	Servings Per Case	Net Weight per Serving (oz.)	Donated Food (Use commodity code and short title)	ory per	By Products Produced*		/alue of DF per case (F x H)	Effective Date	State Agency Acceptance/Ap proval	ნ <sup>ო</sup> გ	Fee For Service Per/LBS Pricing	Fee For Service Case Pricing
Proceeded Turkey Chairs   Part   Pa	A	B	U	O	ш	L.	o	I	-	7	*	L	M	Z
Proceed Turkey Christo Weet   250.00   105   3.01   ASS4 TURKEY BULK While Meet   250   No   80.7909	1	20.00	9/	4.23		6.64	N <sub>O</sub>	\$0.7909	\$5.25			2524	\$1.08	\$21.60
Proc. Control Mearl         20.00         108         3.01         ASS4 TURKEY BULK White Mearl         9.07 909         No.         9.07 909           Wilhie & Died Managh         20.00         108         2.97         ASS4 TURKEY BULK White Mearl         11.28         No.         9.07 909           PRO-Contend Trakey Tracey         20.00         2.16         2.97         ASS4 TURKEY BULK White Mearl         11.29         No.         9.07 909           Wilkin & Died Mearl         20.00         2.16         2.97         ASS4 TURKEY BULK White Mearl         11.29         No.         9.07 909           Wilkin & Died Mearl         20.00         1.12         2.97         ASS4 TURKEY BULK White Mearl         11.29         No.         9.07 909           Wilkin & Died Mearl         20.00         1.12         2.97         ASS4 TURKEY BULK White Mearl         2.37 8         No.         9.07 909           Wilkin & Died Mearl         20.00         1.12         2.97         ASS4 TURKEY BULK White Mearl         2.39         No.         9.07 909           Wilkin & Died Mearl         1.12         3.00         1.12         2.97         ASS4 TURKEY BULK White Mearl         2.39         No.         9.07 909           Coneyed Breaste Turkey Paring         1.10         3.0					ı	7.63	S.	\$0.7909	\$6.03					
Perconserd Turkey Targety   Perconserd Turkey Targety BLLK Dark Maser)   10.05   10.	ĺ	20.00	106	3.01	Į.	9.30	No O	\$0.7909	\$7.36			1801	\$1.08	\$21.60
Per-Cooked Turkey Tavoo  2000 1016 2016 2017 ASSA TURKEY BULK White Meet 11.18 No 80.7909 (2018) ASSA TURKEY BULK White Meet 11.18 No 80.7909 (2018) ASSA TURKEY BULK White Meet 11.18 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.23 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.24 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.24 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.25 No 80.7909 (2018) ASSA TURKEY BULK White Meet 21.24 No 80.7909 (2018) ASSA TURKEY BULK White Me						10.69	S O N	\$0.7909	\$8.45					
Proceed Turkiny Tool   Proceed Country Tool	l	20.00	108	2.97	1	9.72	S S	\$0.7909	\$7.69			1723	\$1.08	\$21.60
Proc. Cooked Turkey Tabo         40.00         216         297         ASS4 TURKEY BULK Within Meat         19.44         No         \$0.7009           Proc. Cooked Turkey Tabout         20.00         11.2         2.86         ASS4 TURKEY BULK Within Meat         27.36         No         \$0.7009           Proc. Cooked Ground Turkey Pathy         20.00         11.2         2.86         ASS4 TURKEY BULK Within Meat         27.36         No         \$0.7009           Minite & Dark Meat)         3.00         11.2         2.86         ASS4 TURKEY BULK Within Meat         27.36         No         \$0.7009           Continy Recipe Turkey Sausage Patities         10.25         16.0         1.03         ASS4 TURKEY BULK Within Meat         \$0.7009         \$0.7009           Groundy Recipe Turkey Sausage Links         10.05         1.03         ASS4 TURKEY BULK Within Meat         \$0.7009         \$0.7009           Groundy Recipe Turkey Sausage Links         1.02         3.0         ASS4 TURKEY BULK Within Meat         \$0.7009         \$0.7009           Groundy Recipe Turkey Sausage Links         1.00         3.0         ASS4 TURKEY BULK Within Meat         \$0.7009         \$0.7009           Groundy Recipe Turkey Breast         2.00         1.02         1.03         ASS4 TURKEY BULK Within Meat         \$0.7009         <						11.18	S O N	\$0.7909	\$8.84					
Pre-Cooked Ground Turkey Pathy  Cooked Ground Turkey Pathy  Cooked Ground Turkey Pathy  Cooked Ground Turkey Pathy  Cooked Ground Turkey Sausaga Pattes  Cooked Ground Turkey Sausaga Linkey Sausaga Linkey Sausaga		40.00	216	2.97		19.44	S S	\$0.7909	\$15.38			862	\$1.08	\$43.20
Octobed Greast & Thigh Roast         20.00         112         2.86         AGS4         TURKEY BULK White Meat         9.73         No         S.07909           Cooked Greast & Thigh Roast         ANG         122         2.47**         ASS4         TURKEY BULK White Meat         11.20         No         S.07909           Cooked Greast & Thigh Roast         10.25         160         1.03         ASS4         TURKEY BULK White Meat         2.76         No         S.07909           Cooked Greast & Thigh Roast         10.25         160         1.03         ASS4         TURKEY BULK White Meat         2.76         No         S.07909           Country Recipe Turkey Sausage Liries         10.25         160         1.03         ASS4         TURKEY BULK White Meat         9.77         No         S.07909           Country Recipe Turkey Sausage Liries         10.00         50         3.18         ASS4         TURKEY BULK White Meat         9.77         No         S.07909           Country Recipe Turkey Sausage Liries         10.00         50         3.18         ASS4         TURKEY BULK White Meat         9.77         No         S.07009           Country Recipe Turkey Sausage Liries         10.00         50         3.18         ASS4         TURKEY BULK White Meat         9.						22.36	No	\$0.7909	\$17.68					
Cooked Breast & Thigh Roast         ASS4 TURKEY BULK Dark Meat         1120         No         S07909           Cooked Breast & Thigh Roast         ASG4         192         2.47*         ASG4 TURKEY BULK White Meat         13.90         No         S07909           County Recipe Turkey Sausage Patites         10.25         160         1.03         ASG4 TURKEY BULK White Meat         13.90         No         S07909           Breaded Turkey Patity         24.50         112         3.50         ASG4 TURKEY BULK White Meat         15.00         No         S07909           County Recipe Turkey Sausage Links         10.25         160         1.03         ASG4 TURKEY BULK White Meat         S07         No         S07909           County Recipe Turkey Breast         11.00         37         4.30         ASG4 TURKEY BULK White Meat         S07         No         S07909           Dicad Charked Turkey Breast         11.00         37         4.30         ASG4 TURKEY BULK White Meat         10.11         No         S07909           Dicad Charked Turkey Breast & Thigh         20.00         125         2.56         ASG4 TURKEY BULK White Meat         11.23         No         S07909           Churkey Breast 3.10 b units         20.00         122         2.65         ASG4 TURKEY BULK White Meat		20.00	112	2.86	1	9.73	No	\$0.7909	\$7.70			1720	\$1.08	\$21.60
Counted Breast & Thigh Roast   Agg A TURKEY BULK While Meat   23.95 No   S0.7909					1	11.20	No	\$0.7909	\$8.86					
Country Recipe Turkey Packers         10.25         160         1.03         A534 TURKEY BULK Dark Meat         13.86         No         80.7908           Country Recipe Turkey Packers         10.25         110         1.03         A534 TURKEY BULK White Meat         21.06         No         80.7908           Country Recipe Turkey Parky         10.25         160         1.03         A534 TURKEY BULK White Meat         21.06         No         80.7908           Country Recipe Turkey Parky         10.00         50         3.18         A534 TURKEY BULK White Meat         9.87         No         80.7908           Pre-Cooked Churked Turkey Breast         10.00         50         3.18         A534 TURKEY BULK White Meat         10.11         No         80.7908           Pre-Cooked Churked Turkey Breast         1.00         1.25         2.66         A534 TURKEY BULK White Meat         10.11         No         80.7908           Churked Turkey Heract         3.00         1.25         2.56         A534 TURKEY BULK White Meat         10.11         No         80.7908           Oven Roasted Breast 3-10b units         3.00         1.25         2.56         A534 TURKEY BULK White Meat         10.11         No         80.7908           NYC Semoked Turkey Breast         3.00         1.22 </td <td>3170-04 Cooked Breast &amp; Thigh Roast</td> <td>39.50 Avg.</td> <td>192</td> <td>2.47 **</td> <td></td> <td>23.96</td> <td>No</td> <td>\$0.7909</td> <td>\$18.95</td> <td></td> <td></td> <td>700 Avg</td> <td>\$1.45</td> <td>\$57.28 Avg</td>	3170-04 Cooked Breast & Thigh Roast	39.50 Avg.	192	2.47 **		23.96	No	\$0.7909	\$18.95			700 Avg	\$1.45	\$57.28 Avg
Country Recipe Turkey Sausage Patites         10.25         160         1.03         A534 TURKEY BULK Dark Meat         9.97         No         50.7909           Country Recipe Turkey Patity         24.50         112         3.50         A534 TURKEY BULK Oark Meat         21.05         No         50.7909           Country Recipe Turkey Patity         10.25         160         1.03         A534 TURKEY BULK Dark Meat         9.97         No         50.7909           Country Recipe Turkey Ham         10.00         37         4.30         A534 TURKEY BULK Dark Meat         9.97         No         50.7909           Dixed Over Roasted Turkey Breast & Thigh         2.00         125         2.66         A534 TURKEY BULK Dark Meat         10.11         No         50.7909           Churked Turkey Ham Log 3-10 burils         2.00         125         2.66         A534 TURKEY BULK Dark Meat         10.71         No         50.7909           Churkey Ham Log 3-10 burils         3.00         125         2.66         A534 TURKEY BULK Dark Meat         10.71         No         50.7909           Over Roasted Breast 3-10 burils         3.00         142         3.37         A534 TURKEY BULK While Meat         18.01         No         50.7909           Over Roasted Breast 3-10 burils         3.00						13.98	No	\$0.7909	\$11.06					
Country Recipe Turkey Patity         24.50         112         3.50         A634 TURKEY BULK While Meat         21.06         No         50.7909           Country Recipe Turkey Sausage Links         10.25         160         1.03         A634 TURKEY BULK While Meat         9.67         No         50.7909           Diced Turkey Ham         10.00         50         3.18         A634 TURKEY BULK While Meat         9.62         No         50.7909           Pre-Cocked Churked Turkey Breast         10.00         125         2.56         A634 TURKEY BULK While Meat         10.11         No         50.7909           Churked Turkey Breast         20.00         125         2.56         A634 TURKEY BULK While Meat         10.11         No         50.7909           Churked Turkey Breast         1.380         62         3.58         A634 TURKEY BULK While Meat         10.11         No         50.7909           Turkey Ham 200* Water Added         1.380         62         3.58         A634 TURKEY BULK While Meat         11.63         No         50.7909           Oven Roasted Breast 3.00 b units         30.00         128         3.78         A634 TURKEY BULK While Meat         18.01         No         50.7909           NVC Coven Roasted Breast 3.00 b units         30.00         128	i	10.25	160	1.03	1	9.97	No	\$0.7909	\$7.89			1386	\$1.80	\$18.45
Country Recipe Turkey Sausage Links         10.25         160         1.03         A534         TURKEY BULK Dark Meat         9.67         No         \$0.7909           Oloced Turkey Ham         10.00         37         4.30         A534         TURKEY BULK White Meat         6.90         No         \$0.7909           Diced Oven Roasted Turkey Ham         10.00         37         4.30         A534         TURKEY BULK White Meat         10.11         No         \$0.7909           Pre-Cooked Churked Turkey Breast & Thigh         20.00         125         2.66         A534         TURKEY BULK White Meat         10.11         No         \$0.7909           Churkey Ham Log 3-10 Ib units         20.00         125         2.66         A534         TURKEY BULK White Meat         11.24         No         \$0.7909           Oven Roasted Breast 3-10 Ib units         30.00         126         3.58         A534         TURKEY BULK White Meat         12.29         No         \$0.7909           Oven Roasted Breast 3-10 Ib units         30.00         128         3.76         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           NVC Snoked Dunits         30.00         128         3.76         A534         TURKEY BULK White Meat         18.01	l	24.50	112	3.50	ı	21.06	No	\$0.7909	\$16.66			796	\$1.75	\$42.88
Oloced Turkey Ham         10.00         50         3.18         A534 TURKEY BULK Dark Meat         9.62         No         50.7909           Pre-Cooked Oven Roasted Turkey Breast Anighn         20.00         125         2.56         A534 TURKEY BULK White Meat         6.90         No         \$0.7909           Churked Durkey Breast Anighn         20.00         125         2.56         A534 TURKEY BULK White Meat         10.11         No         \$0.7909           Churkey Ham 20% Water Added         13.80         62         3.58         A534 TURKEY BULK Dark Meat         11.63         No         \$0.7909           Turkey Ham 20% Water Added         13.80         62         3.58         A534 TURKEY BULK Dark Meat         11.23         No         \$0.7909           Turkey Ham 20% Water Added         30.00         142         3.75         A534 TURKEY BULK White Meat         12.29         No         \$0.7909           Turkey Pastrami Log 3-10 b units         30.00         142         3.75         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           NVC Smoked Turkey Breast 3-10 b units         30.00         152         3.16         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           NVC Smoked Turkey Breast Steak         2.80	1 1	10.25	160	1.03		9.97	No	\$0.7909	\$7.89			1386	\$1.80	\$18.45
Ober Ober Ober Roasted Turkey Breast & Thigh         10.00         37         4.30         A534 TURKEY BULK White Meat         6.90         No         \$0.7909           Pre-Cooked Churked Turkey Breast & Thigh         20.00         125         2.56         A534 TURKEY BULK White Meat         10.11         No         \$0.7909           Churked Turkey Breast         20.00         125         2.56         A534 TURKEY BULK White Meat         11.63         No         \$0.7909           Turkey Ham 20% Walter Added         13.80         62         3.58         A534 TURKEY BULK Dark Meat         11.229         No         \$0.7909           Turkey Ham 20% Walter Added         13.00         142         3.37         A534 TURKEY BULK Dark Meat         12.29         No         \$0.7909           Over Roasted Breast 3-10 Ib units         30.00         128         3.76         A534 TURKEY BULK White Meat         18.07         No         \$0.7909           NVC Smoked Turkey Breast Steak         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           And Oz Turkey Breast Steak         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast		10.00	50	3.18	TURKEY BULK	9.62	No	\$0.7909	\$7.61			2002	\$1.34	\$13.40
Pre-Cooked Churked Turkey Breast & Thigh         20.00         125         2.66         A534         TURKEY BULK White Meat         11.63         No         \$0.7909           Churked Turkey Breast         20.00         125         2.56         A534         TURKEY BULK White Meat         21.74         No         \$0.7909           Turkey Ham Zow Water Added         13.80         62         3.58         A534         TURKEY BULK White Meat         21.74         No         \$0.7909           Turkey Ham Log 3-10 b units         30.00         142         3.37         A534         TURKEY BULK White Meat         26.56         No         \$0.7909           Oven Roasted Breast 3-10 b units         30.00         128         3.76         A534         TURKEY BULK White Meat         26.56         No         \$0.7909           NVC Smoked Turkey Breast         30.00         152         3.16         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           NVC Coven Roasted Turkey Breast         20.00         87         3.69         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           Sto oz Turkey Breast Steak         24.80         128         3.40         A534         TURKEY BULK White Meat         16.79 <t< td=""><td></td><td>10.00</td><td>37</td><td>4.30</td><td></td><td>6.90</td><td>No</td><td>\$0.7909</td><td>\$5.46</td><td></td><td></td><td>2427</td><td>\$1.39</td><td>\$13.90</td></t<>		10.00	37	4.30		6.90	No	\$0.7909	\$5.46			2427	\$1.39	\$13.90
Chunked Turkey Breast         A534 TURKEY BULK Dark Meat         11.63         No         80.7909           Chunked Turkey Breast         13.80         62         3.56         A534 TURKEY BULK White Meat         21.74         No         80.7909           Turkey Ham Log 3-10 b units         30.00         142         3.37         A534 TURKEY BULK White Meat         26.56         No         80.7909           Oven Roasted Breast 3-10 lb units         30.00         128         3.76         A534 TURKEY BULK White Meat         26.56         No         80.7909           Oven Roasted Breast 3-10 lb units         30.00         128         3.76         A534 TURKEY BULK White Meat         26.56         No         80.7909           NVC Smoked Turkey Breast Steak         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         80.7909           Strock of Turkey Breast Steak         24.80         128         3.40         A534 TURKEY BULK White Meat         18.01         No         80.7909           Grand Champ Oven Roasted Skinless Turkey Breast         14.80         3.60         A534 TURKEY BULK White Meat         16.79         No         80.7909           Reduced Sodium         19.50         71         4.41         A534 TURKEY BULK White Meat         16	647-20 Pre-Cooked Chunked Turkey Breast & Thigh	20.00	125	2.56		10.11	No	\$0.7909	\$8.00			1657	\$1.60	\$32.00
Chunked Turkey Ham 20% Water Added         20.00         125         2.56         A534 TURKEY BULK White Meat         21.74         No         \$0.7909           Turkey Ham 20% Water Added         Avg.         3.58         A534 TURKEY BULK Dark Meat         12.29         No         \$0.7909           Turkey Ham Log 3-10 Ib units         30.00         142         3.37         A534 TURKEY BULK White Meat         26.56         No         \$0.7909           Oven Roasted Breast 3-10 Ib units         30.00         128         3.76         A534 TURKEY BULK White Meat         26.56         No         \$0.7909           NYC Smoked Turkey Breast         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           NYC Smoked Turkey Breast Steak         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           Strong Smoked Turkey Breast Steak         24.80         128         3.10         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast         19.50         81         3.41         A534 TURKEY BULK White Meat         18.79         No         \$0.7909           Blue Ribbon Oven Roasted Skinless Turkey Breast         1						11.63	No	\$0.7909	\$9.20					
Turkey Hamt 20% Water Added         13.80 Agg.         62         3.58         A634 TURKEY BULK Dark Meat         12.29         No         50.7909           Turkey Hamt 20% Water Added         30.00         142         3.37         A534 TURKEY BULK Dark Meat         30.33         No         50.7909           Oven Roasted Breast 3-10 Ib units         30.00         128         3.15         A534 TURKEY BULK White Meat         26.56         No         50.7909           NVC Smoked Turkey Breast         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         50.7909           NVC Oven Roasted Turkey Breast         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         50.7909           3.10 oz Turkey Breast Steak         19.50         87         3.69         A534 TURKEY BULK White Meat         18.01         No         50.7909           Grand Champ Oven Roasted Skinless Turkey Breast         19.50         71         4.41         A534 TURKEY BULK White Meat         16.79         No         50.7909           Reduced Sodium         19.50         71         4.41         A534 TURKEY BULK White Meat         13.45         No         50.7909	6448-20 Chunked Turkey Breast	20.00	125	2.56		21.74	No	\$0.7909	\$17.19			771	\$1.70	\$34.00
Turkey Ham Log 3-10 b units         30.00         142         3.37         A534 TURKEY BULK Dark Meat         30.33         No         \$0.7909           Oven Roasted Breast 3-10 b units         30.00         128         3.76         A534 TURKEY BULK White Meat         26.56         No         \$0.7909           NYC Smoked Turkey Breast         30.00         152         3.45         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           NYC Smoked Turkey Breast Steak         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           NYC Oven Roasted Turkey Breast Steak         20.00         87         3.69         A534 TURKEY BULK White Meat         18.01         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast         19.60         87         3.69         A534 TURKEY BULK White Meat         16.79         No         \$0.7909           Blue Ribbon Oven Roasted Skinless Turkey Breast         19.50         71         4.41         A534 TURKEY BULK White Meat         16.79         No         \$0.7909           Reduced Sodium         71         4.41         A534 TURKEY BULK White Meat         13.45         No         \$0.7909		13.80 Avg.	62	3.58		12.29	N <sub>O</sub>	\$0.7909	\$9.72			1567 Avg	\$1.00	\$13.80 Avg
Oven Roasted Breast 3-10 Ib units         30.00         128         3.76         A534         TURKEY BULK White Meat         26.56         No         50.7909           Turkey Pastrami Log 3-10 Ib units         30.00         152         3.15         A534         TURKEY BULK White Meat         31.73         No         50.7909           NYC Smoked Turkey Breast         20.00         87         3.69         A534         TURKEY BULK White Meat         18.01         No         50.7909           NYC Oven Roasted Turkey Breast Steak         20.00         87         3.69         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast         19.50         81         3.40         A534         TURKEY BULK White Meat         16.79         No         \$0.7909           Reduced Sodium         19.50         71         4.41         A534         TURKEY BULK White Meat         13.45         No         \$0.7909	8130-30 Turkey Ham Log 3-10 lb units	30.00	142	3.37		30.33	No	\$0.7909	\$23.99			635	\$1.02	\$30.60
NVC Smoked Turkey Breast         3.69         152         3.15         A534         TURKEY BULK Dark Meat         31.73         No         50.7909           NVC Smoked Turkey Breast         20.00         87         3.69         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           NVC Oven Roasted Turkey Breast Steak         24.80         128         3.10         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast         19.50         81         3.86         A534         TURKEY BULK White Meat         16.79         No         \$0.7909           Blue Ribbon Oven Roasted Skinless Turkey Breast         19.50         71         4.41         A534         TURKEY BULK White Meat         16.79         No         \$0.7909	8131-30 Oven Roasted Breast 3-10 lb units	30.00	128	3.76		26.56	No	\$0.7909	\$21.01			631	\$1.28	\$38.40
NYC Smoked Turkey Breast         20.00         87         3.69         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           NYC Oven Roasted Turkey Breast Steak         20.00         87         3.69         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           3.10 oz Turkey Breast Steak         24.80         128         3.10         A534         TURKEY BULK White Meat         25.63         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast         19.50         71         4.41         A534         TURKEY BULK White Meat         16.79         No         \$0.7909           Reduced Sodium         19.50         71         4.41         A534         TURKEY BULK White Meat         13.45         No         \$0.7909	8132-30 Turkey Pastrami Log 3-10 lb units	30.00	152	3.15		31.73	No	\$0.7909	\$25.10			607	\$1.02	\$30.60
NYC Oven Roasted Turkey Breast         1950         87         3.69         A534         TURKEY BULK White Meat         18.01         No         \$0.7909           3.10 oz Turkey Breast Skinless Turkey Breast         19.50         81         3.10         A534         TURKEY BULK White Meat         25.63         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast         19.50         81         3.86         A534         TURKEY BULK White Meat         16.79         No         \$0.7909           Reduced Sodium         19.50         71         4.41         A534         TURKEY BULK White Meat         13.45         No         \$0.7909			28	3.69		18.01	No	\$0.7909	\$14.24			930	\$1.61	\$32.20
3.10 oz Turkey Breast Steak         24.80         128         3.10         A534         TURKEY BULK White Meat         25.63         No         \$0.7909           Grand Champ Oven Roasted Skinless Turkey Breast         Avg.         81         3.86         A534         TURKEY BULK White Meat         16.79         No         \$0.7909           Blue Ribbon Oven Roasted Skinless Turkey Breast         19.50         71         4.41         A534         TURKEY BULK White Meat         13.45         No         \$0.7909			87	3.69		18.01	No	\$0.7909	\$14.24			930	\$1.54	\$30.80
Grand Champ Oven Roasted Skinless Turkey Breast Avg. 71 4.41 A534 TURKEY BULK White Meat 16.79 No \$0.7909  Reduced Sodium		24.80	128	3.10		25.63	No	\$0.7909	\$20.27			654	\$1.90	\$47.12
Blue Ribbon Oven Roasted Skinless Turkey Breast 19.50 71 4.41 A534 TURKEY BULK White Meat 13.45 No \$0.7909 Reduced Sodium		19.50 Avg.	81	3.86	- 1	16.79	No.	\$0.7909	\$13.28			998 Avg	\$1.50	\$29.25 Avg
	8364-02 Blue Ribbon Oven Roasted Skinless Turkey Breast Reduced Sodium	19.50	۲	4.41	- 1	13.45	No	\$0.7909	\$10.64			1245 Avg	\$1.20	\$23.40 Avg
8482 Sliced Smoked Turkey Breast 6-2 lb units 12.00 54 3.56 A534 TURKEY BULK White Meat 9.68 No \$0.7909 \$7.66		12.00	54	3.56	A534 TURKEY BULK White Meat	9.68	No	\$0.7909	\$7.66			1731	\$2.00	\$24.00

Information Certified	as Accurate	from Ap	proved EF	Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)	hat approved EF	(SOc		
End Product Code & Description	Net Weight Per Case (lbs.)	Servings Per Case	Net Weight per Serving (oz.)	Net Weight Servings Net Weight Donated Food (Use commodity code and DF Inventory By Products Per Case Per Case Per Serving short title) Drawdown per Produced (Ibs.)	I DF Inventory By Produces* Drawdown per Produced* case (lbs)	By Products Produced*	Value per pound of DF	Va
4	8	ပ	D	ш	L	g	Ι	
8483 Sliced Oven Roasted Turkey Breast 6-2 lb units	12.00	55	3.46	A534 TURKEY BULK White Meat	10.47	S.	\$0.7909	
8089-02 Turkey Ham Log	1,400 Avg.	6647	3.37	A534 TURKEY BULK Dark Meat	1,415.63	No	\$0.7909	έ÷
8483-01 Oven Roasted Breast Slicing Log	1,400 Avg.	5957	3.76	A534 TURKEY BULK White Meat	1,239.49	No	\$0.7909	
** Assuming a 75% stripping yield (As Served).								
PROCESSOR:			USDA AP	USDA APPROVAL:		'n	STATE AGENCY	⋰

Ap Cases PerfuSS Case Pricing Finished Pricing Product Per Truck

Certifice Agency
Agency
Filective Date State Agency CAcceptance/Appearance/Ap

per case (F x H)

8/6/2007 Mark Nellermoe, VP of Foodservice Name and Title of Authorized Representative Jennie-O Turkey Store Sales, LLC Name of Company

(not applicable for state summary)

Sherry Thackeray-Comm. Processing Spc. Name and Title of Authorized Representative USDA FNS FDD HQ Name of Approving Agency

ATE AGENCY APPROVAL:

\$1736 Avg \$1316 Avg \$24.00 Z

> 13.52 Avg 13.61 Avg 1600

\$0.94 \$1.24

\$1,119.62 \$980.31

\$8.28

\$2.00 Ξ

¥

Name and Title of Authorized Representative

Name of Approving Agency

Date Signed

Signature

8/9/2007 Date Signed

\*If by products are produced, provide value and method credit will be given