



1825 Earl Core Road
Morgantown, WV 26505
Local Phone: 304-292-1307
Toll Free: 888-292-1305
Fax: 304-292-6641
www.lhjones.com

November 14, 2007

Mr. Michael Austin
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
P.O. Box 50130
Charleston, WV 25305-0130

Dear Mr. Austin:

This letter, included as part of L.H. Jones Equipment Company's response to RFQ# 708EC006 serves to address issues of the RFQ which are at the option of the successful bidder as well as indicate LH Jones Equipment Company's full compliance to the specification.

First, as per Exhibit 6, L.H. Jones Equipment Company hereby requests a Price Adjustment Provision as per the RFQ. As stated in the RFQ, the price adjustment provision will cover "both upward and downward movement" and any adjustments will be "based on the 'pass through' increase or decrease of raw materials and/or labor." Any adjustments that are submitted will be as an "actual dollar figure" as described.

Second, as per Exhibit 4, L.H. Jones Equipment Company hereby declines to extend bid prices, terms, and conditions of the bid to county, school, municipal and other local government bodies. Unfortunately, the low volume purchases typically made by such agencies do not allow the manufacturer to recoup their costs associated with such purchases.

In addition, the unit with which LH Jones Equipment Company is responding to the specification complies fully to every specification. Any indication contrary to the specification on any of the bid documents is a mistake and must be disregarded.

If you have any questions or require additional information, please do not hesitate to contact me at your convenience.

Regards,

A handwritten signature in black ink, appearing to read 'LH Hancock Jr.', written in a cursive style.

Leonard "Len" Hancock Jr.
Vice President



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 708EC006

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
 MICHAEL AUSTIN
 304-558-2402

RFQ COPY
 TYPE NAME/ADDRESS HERE

LH Jones Equipment Co.
 1825 EARL CURR RD.
 Morgantown, WV 26505

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750


DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/31/2007	Net 30 Days	Motor Freight	Buckhannon, WV	No Charge

BID OPENING DATE: 11/27/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		550-96		
<p>TRAILER MOUNTED SOLAR POWERED ELECTRIC ARROWBOARD</p> <p>OPEN END CONTRACT</p> <p>PROVIDE TRAILER MOUNTED SOLAR POWERED ELECTRIC ARROWBOARD PER THE ATTACHED SPECIFICATIONS.</p> <p>A MANDATORY PRE-BID CONFERENCE SHALL BE HELD AT THE PURCHASING DIVISION'S CONFERENCE ROOM, 2019 WASHINGTON STREET, EAST, CHARLESTON, WV 25305, ON 11/14/07 AT 10:00 A.M. FAILURE TO ATTEND THE PRE-BID CONFERENCE WILL RESULT IN BID DISQUALIFICATION.</p> <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR,</p>						

See Page 19

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE:  TELEPHONE: 304 292 1307 DATE: 11/21/07

TITLE: VP FEIN: 55-0551865 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
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Request for Quotation

RFQ NUMBER:
708EC006

PAGE:
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ADDRESS CORRESPONDENCE TO ATTENTION OF:
**MICHAEL AUSTIN
 304-558-2402**

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/31/2007				

BID OPENING DATE: **11/27/2007** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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VENDOR TO

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<p>BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 9/98</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>EXHIBIT 10</p> <p style="text-align: right;">REQUISITION NO.: 708EC006</p>						

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**Request for
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<p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 ✓</p> <p>NO. 2 </p> <p>NO. 3 </p> <p>NO. 4 </p> <p>NO. 5 </p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE L.H. Jones Equipment Co. COMPANY </p>						

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ADDRESS CORRESPONDENCE TO ATTENTION OF
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
			11/20/07..... DATE		
				REV. 11/96		
				VENDOR PREFERENCE CERTIFICATE		
				CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).		
				A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:		
				() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR		
				(X) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR		
				() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF		

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
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<p>BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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<p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>LH Jones Equipment Co.</u></p> <p>DATE: <u>11/20/07</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>VP</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p>						

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 708EC006</p> <p>BID OPENING DATE: 11/27/2007</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p style="text-align: center;">----- 304 292 6641 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p style="text-align: center;">----- LEONARD HANCOCK JR. -----</p>						

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ 708EC006 ***** TOTAL:						<i>See Page 19</i>

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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
DIVISION OF HIGHWAYS
EQUIPMENT DIVISION

NOTE: Vendor should type
Bidder's Evaluation Report

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT
NO. 839-1-K

OPEN END CONTRACT
TRAILER MOUNTED, SOLAR POWERED ELECTRIC ARROWBOARD

NOTE TO BIDDER: Procurement Specification No. 839-1-K, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with exception sheets, should be with Bidder's Evaluation Report.
FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 708 ECU06

Bidder's Name: LH Jones Equipment Co.

Address: 1825 EARL COVE RD., MORGANTOWN, WV 26505

Telephone Number: 304 297 1307

Years Bidder has been registered to do business with the State of West Virginia: 30 YRS.

Years Company has been an authorized dealer for proposed unit: 21 YRS.

X3.2 Have you complied with all mandatory specifications? YES NO

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 20 Jul Calendar Days After
Receipt of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 60 Calendar Days After Receipt of
Purchase Agreement

X5.0 AWARD CRITERIA;

X5.1	Prices for unit in quantities of	1-10	<u>3960.00</u>	per unit
		11-20	<u>4460.00</u>	per unit
		21 and over	<u>4860.00</u>	per unit

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

TRAFCON, TCI-15S, TCI, 2007/08 PRODUCTION

Is descriptive literature, fully describing proposed unit attached to your bid? YES NO

If not, why? Literature depicts standard unit. Bid unit modified to fully comply with the RFA specifications.

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?

YES NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit? YES NO

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER'S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOH.

DESCRIPTION: _____ MAKE: _____

MODEL: _____ YEAR: _____ PURCHASE AMOUNT: _____

ENGINE: MAKE: _____ MODEL: _____ FUEL TYPE: _____

HORSEPOWER: _____ CYLINDER: _____ ENGINE SERIAL: _____

COOLING SYSTEM CAPACITY: _____

BELTS: DESCRIPTION: _____ PART NUMBERS: _____

GVW: _____ AXLE CAPACITY: FRONT: _____ REAR: _____

TIRES: FRONT MAKE & SIZE: _____

REAR MAKE & SIZE: _____

DIMENSIONS OF UNIT: LENGTH: _____ WIDTH: _____ LENGTH: _____

VENDOR CONTACT PERSON: _____ PHONE: _____

PARTS:

BATTERY MAKE: _____ MODEL: _____ CCA: _____

TOP OR SIDE POST: _____ DIMENSIONS: LENGTH _____ WIDTH _____ HEIGHT _____

SPARK PLUGS OR FUEL INJECTORS MAKE: _____ PART # _____

FUEL PUMP OR INJECTION PUMP MAKE: _____ MODEL: _____

ALTERNATOR MAKE: _____ PART #: _____

STARTER MAKE: _____ PART #: _____

TURBO CHARGER MAKE: _____ PART #: _____

TRANS. MAKE: _____ MODEL: _____ AUTO/MANUAL: _____

HYDRAULIC PUMP MAKE: _____ MODEL: _____

FILTERS	MAKE	PART NO.	LUBRICANT	MANUFACTURER TYPE
OIL	_____	_____	ENGINE	_____
AIR INNER	_____	_____	TRANSMISSION	_____
AIR OUTER	_____	_____	POWER STEERING	_____
FUEL PRIMARY	_____	_____	HYDRAULIC	_____
FUEL SECONDARY	_____	_____	DIFFERENTIALS	_____
COOLANT	_____	_____	BRAKE FLUID	_____
HYDRAULIC	_____	_____	COOLANT	_____
OTHER	_____	_____	OTHER	_____

X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training YES ___ NO

Will you conduct training with each purchase order against this open end contract? YES ___ NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order? YES ___ NO

If NO, explain time frame _____

Will an Operator's Manual be furnished directly to Letha Lamb, Training Academy prior to the delivery of the pilot? YES ___ NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training? YES ___ NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit? YES ___ NO
If NO, explain _____

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications YES ___ NO

Is warranty literature attached? YES ___ NO

Is a minimum two (2) year bumper to bumper basic parts and labor warranty included? YES ___ NO

Describe: See Attached. However, the attached statement
indicates 1 year, while a 2 yr. warranty - parts & labor -
is provided to fully comply with the RFQ specification.



X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY THE SUCCESSFUL BIDDER OR MANUFACTURERS TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOH (If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy)

See attached, however the bid warranty is 2 years, not one as indicated on the attached statement.

2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative.

All warranty service to be performed at manufacturer's representative: LH Jones Equipment Co., 1825 EARL COSS RD, Morgantown, WV 26505

3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known.

LH Jones Equip Co. availability currently unknown.
1825 EARL COSS RD.
Morgantown, WV 26505

4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.

- A. Terms: Net 30 Manufacturer's published list price less: 0 % discount
- B. Terms: Net 60 Manufacturer's published list price less: 0 % discount
- C. Terms: Net 90 Manufacturer's published list price less: 0 % discount

5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of Highways? YES NO

6. During the term of warranty, list the guaranteed rates charged for repair to the unit.

- A. Shop Rate \$ 60 per mechanic hour
- B. Travel Time Charge \$ 60 per mechanic hour
(Specify if one-way) _____; port to port
- C. Mileage Charge \$ 1.25 per vehicle mile
(Specify if one-way) _____; port to port
- D. Field Mechanic Rate \$ 60 per mechanic hour
- E. Specify period of time that prices are in effect: 2 years
- F. Surcharge for miscellaneous items: Net cost of % air / expedited freight charges

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination? YES NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?
 YES NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished?
 YES NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included?
 YES NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

Does unit have built in auxiliary battery charger which would enable batteries to be hooked up to an AC power source at the storage yard or off of a generator in the field
 YES NO

Is charge time and charger version based on manufacturer's battery configuration
 YES NO

Describe: (4) 6V GC2 Batteries 12VDC output, 30 Amp Charger, Recharge
in 24 Hrs

Manufacturer: IOTA Model: DSL-30

X7.1 Arrowboard:

X7.1.1 Is the arrowboard panel weather-tight: YES NO

Describe weather-tight design and materials used:

Panels sealed to frame with adhesive then riveted

Arrow Board panel dimensions: 48 inches high x 96 inches wide

X7.1.2 Height from bottom of panel to roadway 7 feet above roadway

X7.1.3 Is the face of the panel flat black, with fifteen (15) hooded lamps?
 YES NO

X7.1.3.1 Does lamp have five (5) inch amber LED with minimum angularity of 33 degrees
 YES NO

X7.1.4 Modes of operation capability:

X7.1.4.1 Right arrow – 10 lamps flashing in unison YES NO

X7.1.4.2 Left arrow – 10 lamps flashing in unison YES NO

X7.1.4.3 Double arrow – 5 lamps in each arrowhead and 3 lamps in shaft, all flashing in unison YES NO

X7.1.4.4 Warning bar – 7 horizontal lamps flashing in unison YES NO

X7.1.4.5 Four Point Caution – 4 outermost corner lamps flashing in unison YES NO

X7.1.4.6 Indicator lights on back of panel YES NO

X7.1.5 Is the unit flash rate 30 flashes per minute with a flash cycle time of two (2) seconds with 50 percent on time? YES NO

X7.1.6 Will the unit reduce lamp brightness when the ambient light level drops below five (5) foot candles, plus or minus one (1) foot candle, and increase lamp brightness when the ambient light level increases to five (5) foot candles, plus or minus one (1) foot candle? YES NO

X7.1.7 Unit's minimum distance of legibility: 1 mile(s)

X7.2 Electrical System:

- X7.2.1 Does the solar generator incorporate a 12 Volt DC photovoltaic solar panel mounted on a self-erecting automatic positioning device located above the unit?
 YES NO
- X7.2.2 Is the battery bank of sufficient size and capacity to power the unit for 30 days without solar assist?
 YES NO
- X7.2.3 Are the batteries protected in a manner that will prevent damage due to overcharging or discharging to deeply at any temperature?
 YES NO
- X7.2.4 Does the unit have an external warning light, or other warning signal device, to indicate when the unit is in need of auxiliary charging prior to arrow shutoff?
 YES NO
- X7.2.5 Is the battery compartment vented, protected by an acid-resistant finish, and lockable?
 YES NO
- X7.2.6 Is the arrowboard controller housed in a lockable weatherproof enclosure?
 YES NO
- X7.2.7 Is unit safe guarded from any unwanted outside RF interference which would include but not be limited to VHF/FM receiver, 2-way radio receiver, cell phones, etc.
 YES NO
- X7.2.8 Is the unit equipped with an operational hour meter?
 YES NO

X7.3 Trailer:

- X7.3.1 Is the trailer equipped with the following:
- X7.3.1.1 2,000 lb. axle with leaf springs YES NO
- X7.3.1.2 Tubeless standard tread tires and wheels YES NO
- X7.3.1.3 Heavy duty pintle eye hitch YES NO
- X7.3.1.4 Adjustable jack stand on trailer tongue YES NO
- X7.3.1.5 Adjustable jack stands to stabilize unit while in operation YES NO
- X7.3.1.6 Approved lighting and safety chains for highway use YES NO

X7.3.1.7 Heavy duty light wiring for towing of unit with quick disconnect plug Cole Hersee Part Number 12081 male or equal YES NO

X7.3.1.8 License plate brackets YES NO

X7.3.1.9 Wheel fenders YES NO

X7.3.1.10 Arrowboard raised and lowered using a hand operating winch (or hydraulic pump/ram) locked into place using latches of steel pins with keeper chains permanently attached to the unit YES NO

X7.4 Paint:

X7.4.1 Describe proposed method of painting the unit: All metals with phosphate steam. Automotive primer sealant applied with electrostatic sprayer. Top coat with Acrylic Enamel with urethane additive using electrostatic spray.

X7.5 Does the proposed unit meet or exceed the "Occupational Safety and Health Act of 1970" requirements and/or any subsequent changes at the time manufactured?

YES NO

X7.6 Does the unit conform to advertising guidelines?

YES NO

X7.7 List all other standard features considered as standard equipment but not specifically addressed in the specifications:

X7.8 Preventive Maintenance and Operator's Training School:

Will a preventative maintenance and operator's training seminar be provided with each order?
 YES NO

If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training?
 YES NO

Will all manuals, booklets, etc. preventive maintenance, operator procedures, and service schedule be delivered with each unit?
 YES NO

If NO, explain _____

Have you attached a copy of the proposed program with your bid, stating the time required to perform the program and brief description of program YES NO

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: LH Jones Equipment Co.

Authorized Signature:  Date: 11/20/07



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
708EC006

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
MICHAEL AUSTIN
304-558-2402

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
11/01/2007	<i>Net 30 Days</i>	<i>Motor Freight</i>	<i>Buckhannon, WV</i>	<i>No Charge</i>
BID OPENING DATE: 11/27/2007		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
MANDATORY PRE-BID CONFERENCE DATE CHANGED						
FROM: 11/14/07 AT 10:00 A.M.						
TO: 11/16/07 AT 10:00 A.M.						
NO OTHER CHANGES.						
0001	1	EA		550-96	<i>See Pg. 19</i>	
TRAILER MOUNTED SOLAR POWERED ELECTRIC ARROWBOARD						
***** THIS IS THE END OF RFQ 708EC006 ***** TOTAL:						<i>See Pg. 19</i>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <i>304 792 1207</i>	DATE <i>11/20/07</i>
TITLE <i>[Signature]</i>	FEIN <i>55-0551868</i>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



INDUSTRIES INC.

81 TEXACO ROAD
MECHANICSBURG, PA 17055-2623
(717) 691-8007

TRAINING OUTLINE

TRAFCON TC SERIES, ARROWBOARD TRAILERS

1. INTRODUCTION

2. TRAILER SET UP AND OPERATION

A. TRAILER/VEHICLE CONNECTION

B. TRAILER SET UP

3. TRAILER MAINTENANCE

A. VISUAL INSPECTION

1. CHECK TRAILER

2. CHECK WHEELS & TIRES

B. CHECKING & MAINTENANCE OF BATTERIES

4. TROUBLE SHOOTING

A. LAMP REPLACEMENT

B. CONTROLLER FAILURE

5. PARTS & SERVICE

TOTAL ESTIMATED TRAINING TIME: 29 MINUTES

TRAFCON INDUSTRIES, INC.

MANUFACTURER'S WARRANTY

LIMITED WARRANTY POLICY

Trafcon Industries, Inc. (Trafcon) hereby warrants to the original purchaser (customer), sold directly or through an authorized dealer, the product(s) listed for the time period(s) listed, from the date of purchase. Trafcon warrants the product(s) against defects in material and workmanship provided the products are installed and maintained properly, and operated under normal conditions. This warranty does not apply to product(s) that have been improperly applied, installed or maintained. The customer will be responsible for removing any defective item(s) from the product and returning the item(s), or the entire product, transportation costs prepaid, to Trafcon 81 Texaco Rd, Mechanicsburg, PA 17050. The customer will be responsible for reinstallation of item(s) upon return. All returns must have a Return Material Authorization (RMA) number prior to shipping. RMA numbers can be obtained by contacting Trafcon at 717-691-8007, or on the Internet at www.Trafcon.com. Proof of purchase will be required to obtain the RMA. Trafcon will, at its option, repair or replace defective product(s) or component part(s). Such item(s) will be returned by Trafcon, transportation costs paid (normal ground delivery), within the United States. Repaired or replaced product(s) or component part(s) will carry the remainder of their respective original warranty term(s).

Exclusions from this warranty are: unauthorized sale outside the United States, the finish, tires, incandescent lamps, any condition(s) caused by abnormal use or service, negligent operation, act of God, and product specific limitations, if any, listed below.

THE LOSS OF USE OF THE PRODUCT, LOSS OF TIME, INCONVENIENCE, COMMERCIAL LOSS OR CONSEQUENTIAL DAMAGES ARE NOT COVERED. TRAFCON RESERVES THE RIGHT TO CHANGE THE DESIGN OF ANY PRODUCT WITHOUT ASSUMING ANY OBLIGATION TO MODIFY ANY PRODUCT PREVIOUSLY MANUFACTURED.

This warranty gives you specific legal rights and you may have other rights, which may vary from state to state.

THERE ARE NO WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS, WHICH EXTEND BEYOND THIS WARRANTY PERIOD. THERE ARE NO WARRANTIES THAT EXTEND BEYOND THE FACE HEREOF. SELLER DISCLAIMS IMPLIED WARRANTY OF MERCHANTABILITY.

THE WARRANTY SHALL NOT APPLY TO ANY TRAFCON PRODUCT WHICH HAS BEEN MODIFIED, IMPROPERLY INSTALLED, IMPROPERLY MAINTAINED OR IMPROPERLY USED.

The product(s) and time period(s) under this warranty are as follows:

**1. FLASHING ARROW BOARDS, TRAILER MOUNTED, SOLAR (TC1)
LIMITED 2 YEAR WARRANTY**

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

EXCEPTIONS: Solar modules- 5 years*, Batteries- 18 months*, Controller-2years*, LED Lamps-5years*.

THIS WARRANTY DOES NOT COVER THE FOLLOWING: Tires, Finish.

**2. FLASHING ARROW BOARDS, TRAILER MOUNTED, DIESEL (TC3)
LIMITED 2 YEAR WARRANTY**

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

EXCEPTIONS: Batteries- 60 months (pro-rated)*.

THIS WARRANTY DOES NOT COVER THE FOLLOWING: Tires, Finish, Incandescent lamps.

3. FLASHING ARROW BOARDS-VEHICLE MOUNTED (MB & TM)

LIMITED 2 YEAR WARRANTY

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

THIS WARRANTY DOES NOT COVER THE FOLLOWING: Finish, Incandescent lamps.

4. ARROW DYNAMIC SIGNS-TRAILER MOUNTED (TC-ADS)

LIMITED 2 YEAR WARRANTY

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

EXCEPTIONS: Solar modules- 10 years*, Batteries- 18 months*.

THIS WARRANTY DOES NOT COVER THE FOLLOWING: Tires, Finish.

5. ARROW DYNAMIC SIGNS- VEHICLE MOUNTED (MB-ADS)

LIMITED 2 YEAR WARRANTY

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

THIS WARRANTY DOES NOT COVER THE FOLLOWING; Finish.

6. SPEED DISPLAY SIGNS- STATIONARY, VEHICLE & TRAILER MOUNTED (SST)

LIMITED 2 YEAR WARRANTY

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

EXCEPTIONS: Solar modules- 10 years*, Batteries- 18 months*.

THIS WARRANTY DOES NOT COVER THE FOLLOWING: Tires, Finish.

7. WORK ZONE RADIOS- STATIONARY, VEHICLE & TRAILER MOUNTED (WIZARD)

LIMITED 5 YEAR WARRANTY

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

EXCEPTIONS: Solar modules- 10 years*, Batteries- 18 months*.

THIS WARRANTY DOES NOT COVER THE FOLLOWING: Tires, Finish.

7. PORTABLE EQUIPMENT PLATFORMS (PEP)

LIMITED 2 YEAR WARRANTY

Limited 1 year warranty on these Trafcon products. Trafcon warrants each new unit against factory defects in material and workmanship for a 1 year period from the original date of purchase.

EXCEPTIONS: Solar modules- 10 years*, Batteries- 18 months*.

THIS WARRANTY DOES NOT COVER THE FOLLOWING: Tires, Finish.

RIGHTS RESERVED

Trafcon reserves the right to make changes in design, materials and specifications or to make product changes as deemed necessary without prior notice. Obligations or liabilities will not be assumed with respect to similar products previously advertised or produced.

PRINTING ERRORS

Every effort has been made to avoid printing errors in our printed literature and on our website. Should there have been any specification or application errors, we must disclaim responsibility.

OMISSIONS

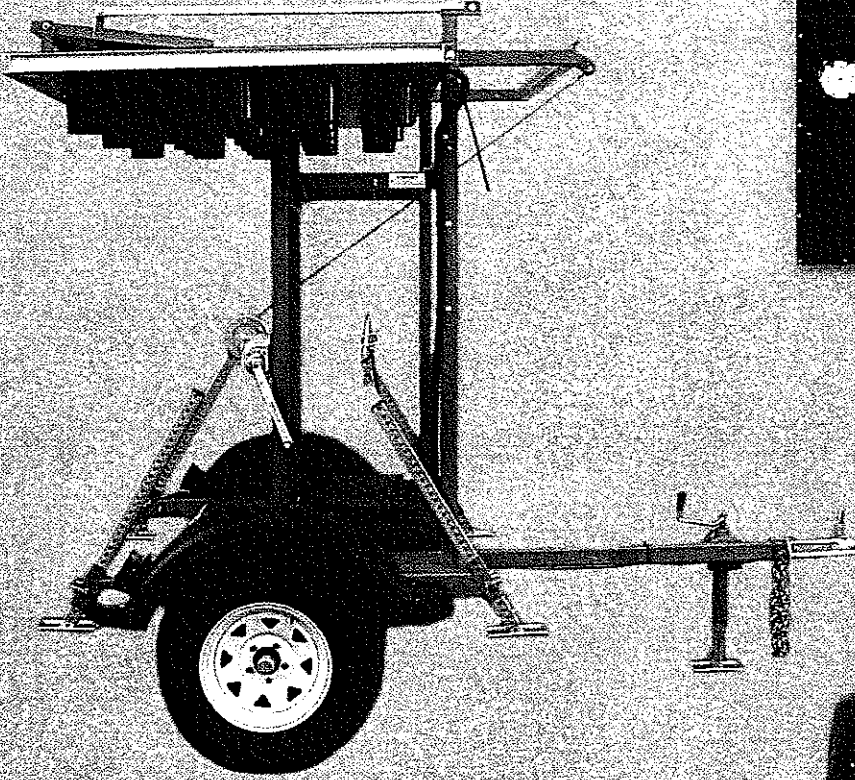
Any product(s) or component(s) not specifically covered or excluded herein, will be covered for a 1 year period from date of purchase or by the Original Equipment Manufacturer's warranty, whichever is greater.

* Solar module and battery warranties are of the suppliers of these respective products. All claims are subject to the terms and conditions of the suppliers of these products.

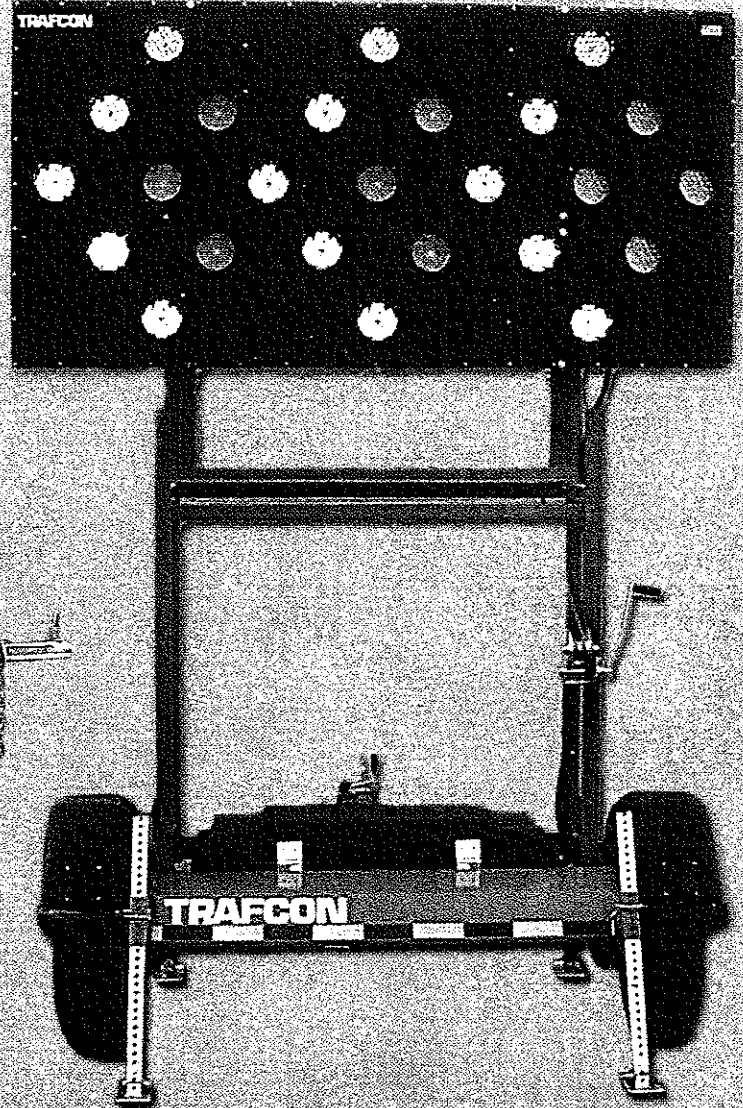
TRAFCON

TC1 SERIES

**Solar Trailer Mounted
Advance Warning Panels**



TC1 Models come in your choice of a base model, or an upgraded version. Please call your sales associate for details. Available in 15 or 25 light configurations.



APPROVED

**FCC WIRELESS REMOTE
AVAILABLE REMOTE PROVIDES
ULTIMATE OPERATOR SAFETY**



TRAFCON INDUSTRIES INC.

81 TEXACO ROAD, MECHANICSBURG, PA 17050 • 717-691-8007 • FAX 717-697-0813 • WWW.TRAFCON.COM

TC1 SERIES

Solar Trailer Mounted Advance Warning Panels

STANDARD SPECIFICATIONS

TRAILER

Length.....	112"
Width.....	96" (including sign panel)
Width across fenders..	83"
Tongue.....	3" x 4.1 lb. structural channel (A-Frame)
Frame.....	2" x 3" x 1/8" tubing (sides) 3" x 4.1 lb. structural channel (front and rear)
Superstructure.....	2" x 2" x 1/8" tubing
Sign Panel support	2" x 2" x 1/8" tubing
Battery enclosure	Low density thermoplastic with lockable full lid
Fenders	Low density thermoplastic with splash shields
Safety chain	24" x 1/4" proof coil plated chain with hooks welded to tongue
Leveling jacks.....	Drop jacks four corner, 32 degree angle
Trailer hitch	2" ball or pintle ring
Axle	2000 lb. capacity
Springs.....	3 leaf, double eye
Track width	71"
Height	132" operating (up) position - 92" traveling (down) position
Weight	1150 lbs.
Paint	Highway Orange

SIGN PANEL

Construction.....	sandwich type
Material	Aluminum
	<ul style="list-style-type: none"> • Front and back panels 48" x 96" x .063" sheet • Framework - 2" x 1" x .125" extruded channel (welded)
Lamps	PAR 46, amber, LED
Lamp hoods	360 degree high impact plastic
Lifting mechanism	1000 lbs.

CONTROL SYSTEM AND CIRCUITRY

Voltage.....	12V nominal (supply)
Circuitry	solid state microprocessor
Protection	short circuit/reverse polarity
Dimming	automatic

SOLAR CHARGING SYSTEM

- 50-watt single solar panel (*80-watt - upgraded model)
- Continuous intensity feature - constant lamp intensity to cutoff
- Low battery cutoff - 11V
- Solid State Charge Controller
- Battery condition indicator LED bar graph
- Solar panel mounting - continuous horizontal positioning

POWER SUPPLY/BATTERY

Batteries...	4 group GC-2, 6 V Deep cycle (* 6 group GC-2, 6V deep cycle - upgraded model) 225 amp hours each
Voltage	12V DC
Capacity ...	900 amp/hour (*1350 - upgraded model)
Charging ...	(on-board 30 AMP charger with upgraded model)

FEATURES

ARROWBOARD

- Long lasting LED lamps
- LED full matrix mode display on controller and LED bar graph voltmeter
- Wide wheel base for towing stability
- Microprocessor based controller
- "HFM" technology for extended lamp life
- Fully automatic battery charger
- 14" automotive wheels and tires
- Quick-change battery compartment for your convenience
- Multi stage electrostatic paint process
- Rugged polyethelene low density battery box and fenders
- A-Frame draw bar design
- 1 screw jack on tongue and 4 corner drop jacks

SOLAR PANEL

- Panels can maintain horizontal position in operating and trailering modes
- Solar panels are mounted at the top of the sign for vandal resistance.
- Constant horizontal solar panel positioning

*Specifications subject to change without notice

TRAFCON PRODUCTS
DISTRIBUTED BY