Quotation



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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PAGE: 1

JOHN JOHNSTON
304-558-2402

*823000712 800-323-1641 NORTH AMERICAN SALT CO 9900 WEST 109TH ST #600

ND PARK KS 66210

OVERLAND PARK KS 66210

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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JOHN JOHNSTON 304-558-2402

ADDRESS CORRESPONDENCE TO ATTENTION OF

ADDRESS CHANGES TO BE NOTED ABOVE

*823000712 800-323-1641 NORTH AMERICAN SALT CO 9900 WEST 109TH ST #600

OVERLAND PARK KS 66210 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

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State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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JOHN JOHNSTON <u>304-558-2402</u>

ADDRESS CORRESPONDENCE TO ATTENTION OF:

800-323-1641 ***823000712** NORTH AMERICAN SALT CO 9900 WEST 109TH ST #600

OVERLAND PARK KS 66210 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED TERMS OF SALE SHIP VIA FOB. FREIGHT TERMS 07/29/2007 BID OPENING DATE: 08/22/2007 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN NOT LIMITED TO DELAYS IN TRANS-CAUSES (INCLUDING BUT PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT. IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTICY PRIOTECTION, THIS CONTRAICT IS AUTOMATI~ SEE REVERSE SIDE FOR TERMS AND CONDITIONS GNATURE TELEPHONE 800-323-164 FEIN ADDRESS CHANGES TO BE NOTED ABOVE *48-104763*2

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



YENDOR PRODOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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JOHN JOHNSTON 304-558-2402

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07/29/2007 DOPENING DATE: 08/22/2007 BID OPENING TIME 01:30PM LINE QUANTITY UOP CAT NO. ITEM NUMBER UNIT PRICE AMOUNT SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH
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DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE
PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF
TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT
BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED
THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF
TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX
COMMISSIONER TO BE CONFIDENTIAL.
UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA
CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS
CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND
THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING
CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE
TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE
PURCHASING DIVISION IN WRITING IMMEDIATELY.
North American Salt Co., A.Compass Minerals Co.
BIDDER:
SEE REVERSE SIDE FOR TERMS AND CONDITIONS
TELEPHONE 800-323-164/ DATE 20/07
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WHEN RESPONDING TO REQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications shall apply to the administration of this contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications of this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications may be obtained from:

West Virginia Division of Highways Engineering Division, Technical Division Building 5, Room A-650 1900 Kanawha Blvd., East Charleston, West Virginia 25305 Phone: 304-558-2885

Sodium Chloride shall conform to the requirements of ASTM D632-83 and Type I, Grade 1 and shall be delivered in bulk.

ACCEPTANCE AND DELIVERY GUARANTEE

The Division of Highways guarantees acceptance of seventy (70) percent of the total estimated quantity awarded to an individual vendor. However, conditions may dictate adjustment of the actual quantities delivered to specified sites.

The Vendor shall guarantee delivery, as requested by the Division of Highways, of one hundred and twenty-five (125) percent of the total estimated award quantity stated in this contract. All guaranteed deliveries shall be completed prior to March 15, 2008.

Bidder agrees, by execution of this bid, that the guaranteed accepted quantity (seventy percent of total estimated needs) shall be delivered to Division of Highways storage sites or in a Department of Environmental Protection approved stockpile(s) by December 15, 2007.

3. BIDDING INSTRUCTIONS

The purpose of this contract is to provide for the delivery of Sodium Chloride to the various locations listed in the bidding schedule. Actual quantities to be delivered to each location will be specified in State Contract Purchase Orders (SCO), which will be issued by the Department of Highways at the time delivery is required.

Bidders submitting bids for a specific county shall bid all of that county's locations - one unit price - for the county sites listed on the attached Bid Schedules. This shall apply to the listed Interstate and Corridor sites as well.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

CONTRACT AWARD

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item (see section 11).

Qualified Vendors who submit a valid bid for "FOB Division's Storage Site" will be awarded a contract for those locations for which their bid is low.

In the event a Vendor fails to conform to the requirements set out in this contract document, the State Contract Purchase Order or the governing specifications, the Purchase Order Contract may be canceled and re-awarded to the next low bidder.

5. DELIVERY

State Contract Purchase Orders (SCO) for delivery to individual Division of Highways Storage Sites will be issued to the Vendor awarded a contract for the county locations (see Bid Schedule).

From December 1, 2007 through March 31, 2008 delivery shall be made within seven (7) calendar days after vendor is notified by the Division of Highways.

Original delivery tickets for each delivered load to the Division's storage sites must be signed and retained by a DOH employee at the delivery location.

In the event the Vendor to which the SCO is issued is unable to comply with the specified delivery schedule the Division may, at its option, cancel all or part of the SCO and obtain the required quantity of Sodium Chloride from the most economical available source.

SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality and gradation. This information shall be directed to:

West Virginia Division of Highways Materials Division 190 Dry Branch Road Charleston, West Virginia 25306 Phone Number 304-558-3175

The Division may conduct sampling and testing to verify material quality or gradation.

7. WEIGHING MATERIALS DELIVERED BY TRUCK

Material delivered by truck shall be weighed in accordance with Section 308.5 of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, Adopted 2000 as modified by the current Supplemental Specifications.

8. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

In the event any Vendor does not wish to extend the above prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

9. VENDOR'S INVOICES

Vendor's invoices must be submitted in original and one copy and contain the following:

- a) All Weight Ticket numbers for material delivered during the invoicing period.
- b) Division of Highways State Contract Purchase Order (SCO) Number, and this Contract Number.
- c) Total quantity and unit price with the total cost of each type of material furnished.

NOTE: Under no circumstance will the West Virginia Division of Highways accept, or pay for, quantities of materials in excess of the quantity stated on the State Contract Purchase Orders (SCO).

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DÍSTRICT 1

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Boone	Clinton @ WV 85	960	
Boone	Rock Creek	1300	
Boone	Seth	810	±50.84
Clay	Widen Rd. @ Cr 11	1020	
Clay	Maysel	480	*53.39
Kanawha	Chelyan	1050	
Kanawha	Elkview	1260	
Kanawha	North Charleston	1650	
Kanawha	St. Albans	1050	
Kanawha	I-64 @ Scary	690	
Kanawha	I-64 @ Rt. 119 & Penn Ave.	1110	
Kanawha	I-77 @ Sissonville	870	
Kanawha	I-79 @ Amma	750	
Kanawha	Corridor G @ Alum Creek	810	* 49.32
Mason	Point Pleasant	1680	<u>49.32</u> * 45.64
Putnam	Red House	660	
Putnam	Hurricane @ Rt. 34	510	* 47.31

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Cabell	Barboursville	2500	*
Cabell	I-64 @ Huntington	1400	45,28
Lincoln	West Hamlin	900	
Lincoln	Yawkey	800	
Lincoln	Harts	800	* 49 .77
Logan	Chapmanville	800	
Logan	Corridor G @ Chapma	nville 1000	
Logan	Wilkinson	1300	
Logan	Man	1000	* 57.49
Mingo & Corr. G.	Miller's Creek	2200	
Mingo	Gilbert	800	* <u>59.31</u>
Wayne	Pritchard	800	
Wayne	Wayne	1200	
Wayne	Crum	600	\$ 48.33

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Calhoun	Millstone	1000	\$58,23
Jackson	Ripley	1500	
Jackson	I-77 @ Medina	700	⁴ 53.66
Pleasants	Belmont	700	*53.66
Ritchie	Ellenboro	1500	
Ritchie	Corridor D @ Nutter Farm	500	
Ritchie	Corridor D @ Greenwood	700	\$47.65
Roane	Lefthand @ WV 36	200	
Roane	Amber Hill @ US 119	100	
Roane	Spencer	1000	* <u>51.33</u>
Wirt	Elizabeth	1000	± 47.42
Wood	Parkersburg @ Rt. 95S	1500	
Wood	I-77 @ Parkersburg	1500	\$ 45.61

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Doddridge	Smithburg	1500	*50.34
T			
Harrison	Gore	4000	
Harrison	Saltwell	1500	
Harrison	I-79 @ Goshen Rd.	2500	
Harrison	I-79 @ Lost Creek	2500	
APD 50	Tunnel Hill	2500	⁴ 53,57
Marion	Fairmont	1500	
Marion	Mannington	1000	\$56.98
Monongalia	Sabraton	3500	
Monongalia	Pentress	1500	*52.11
Preston	Albright	2500	
Preston	Bruceton	1500	
Preston	Terra Alta	1000	
Preston	Fellowsville	1100	
Preston	Aurora	1500	
I-68	Cooper's Rock	4000	*54.15 *56.89
Taylor	Fetterman/Prunytown	2500	⁴ 56.89

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Berkeley & I-81	Martinsburg	3000	* 7/,33
Grant	Petersburg	1000	
Grant	Mt. Storm	2000	*63.88
Hampshire	Romney	700	
Hampshire	Capon Bridge	400	
Hampshire	Slanesville	300	* 65.36
Hardy	Moorefield	900	
Hardy	Baker	1300	*75.47
Jefferson	Charles Town	1000	\$ 78.99
Mineral	New Creek	800	
Mineral	Sky Line	800	
Mineral	Short Gap	300	59.25
Morgan	Berkeley Springs	900	
Morgan	Largent	350	\$62.63

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Brooke	Wellsburg	2500	
Brooke	Weirton	2000	^{\$} 47.50
Hancock	New Manchester	2000	† 45.95
Marshall	Glen Dale	3500	
Marshall	Cameron	1500	^{\$} 51.58
Ohio	Triadelphia	2500	
Ohio	I-70 @ Triadelphia	2700	*48.84
Tyler	Sistersville	1000	
Tyler	Centerville	1000	47.03
Wetzel	New Martinsville	1900	
Wetzel	Pine Grove	1000	
Wetzel	Hundred	1200	48.76

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)	
Barbour	Phillipi	2500		
Barbour	Belington	1500	\$56.54	
Braxton	Gassaway	1000		
Braxton	Heaters	800		
Braxton	I-79 @ Coon Knob	1400		
Braxton	I-79 @ Burnsville	1200	\$ 57.20	
Gilmer	Glenville	1200	462.20	
Lewis	Weston	1800		
Lewis	Corridor H @ Mudlick	1200	56.95	
Upshur	Clow Lot @ Buckhannon	2300		
Upshur	Tennerton	800	÷	
Upshur	Kanawha Head	800		
Upshur	Kanawha Head	800		
Upshur	Corridor H @ Buckhannon	800	57.61	
Webster	Cherry Falls	1000		
Webster	Cowen	800		
Webster	Hacker Valley	300	*57.42	

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)	
Pendleton	Franklin	1000		
Pendleton	Judy Gap	500		
Pendleton	Brandywine	300		
Pendleton	Onego	250	* 73.33	
Pocahontas	Marlinton	800		
Pocahontas	Seebert	700		
Pocahontas	Green Bank	600		
Pocahontas	Bartow (Thornwood)	500		
Pocahontas	Slaty Fork	800	\$60.9	
Randolph	Elkins	3500		
Randolph	Harmon	1200		
Ranđolph	Coalton	2000		
Randolph	Valley Head	500		
Randolph	Mill Creek	1500		
Randolph	Pickens	350	61.33	
Tucker	Parsons	1500		
Tucker	Thomas	2000	^{\$} 63.5	

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Fayette	Oak Hill	2000	
Fayette	Corridor L @ Oak Hill	1000	
Fayette	Lookout	2000	
Fayette	Glen Ferris	900	*51,83
Greenbrier	Lewisburg	1200	
Greenbrier	Crawley	2000	٠
Greenbrier	I-64 @ Harts Run	1200	* <u>57.61</u>
Monroe	Union	. 800	
Monroe	Peterstown	400	\$58.16
Nicholas	Summersville	2000	
Nicholas	Curtin	1200	
Nicholas	Corridor L @ Muddlety	1800	\$54.21
Summers	Hinton	2000	*59.97

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)	
McDowell	Havaco	1600		
McDowell	Yukon	400		
McDowell	Johnnycake Mt.	600		
McDowell	Raysel	200	[€] 60.48	
Mercer	Princeton @ WV 20	3800		
Mercer	Flat Top	1200		
Mercer	I-77 @ Princeton	2200	* 56,48	
Raleigh	Skelton	3600		
Raleigh	Bolt	1500		
Raleigh	I-64 @ Bragg	2800	\$ 53.91	
Wyoming	Pineville	3000		
Wyoming	Still Run	2500		
Wyoming	Hanover	600	\$58.68	

BIDDING FOB VENDORS STORAGE LOT

11. Bidding F.O.B. Vendor's Storage Site

Location of Storage Site	Bid Price (\$/Ton) F.O.B Vendor's Storage Site (Note 1)
Hugheston, WV	50.00
Willow Island, WV	50.00
West Elizabeth, PA Portsmouth/Conley, OH	50.00 50.00

Note 1 : Bid price shall include cost of vendor Loading Division trucks.

DISTRICT ADDRESSES

District One 1334 Smith Street

Charleston, West Virginia 25301-1492

District Six 1 DOT Drive

Moundsville, West Virginia 26041-1605

District Two

801 Madison Avenue

Huntington, West Virginia 25712-0880

District Seven 255 Depot Street

Weston, West Virginia 26452-1228

District Three

624 Depot Street

Parkersburg, West Virginia 26102-0308

District Eight US 219 North

Elkins, West Virginia 26241-1516

District Four

I-79 & Meadowbrook Road

Clarksburg, West Virginia 26302-2570

District Nine

103 1/2 Church Street

Lewisburg, West Virginia 24901

District Five

US Route 50

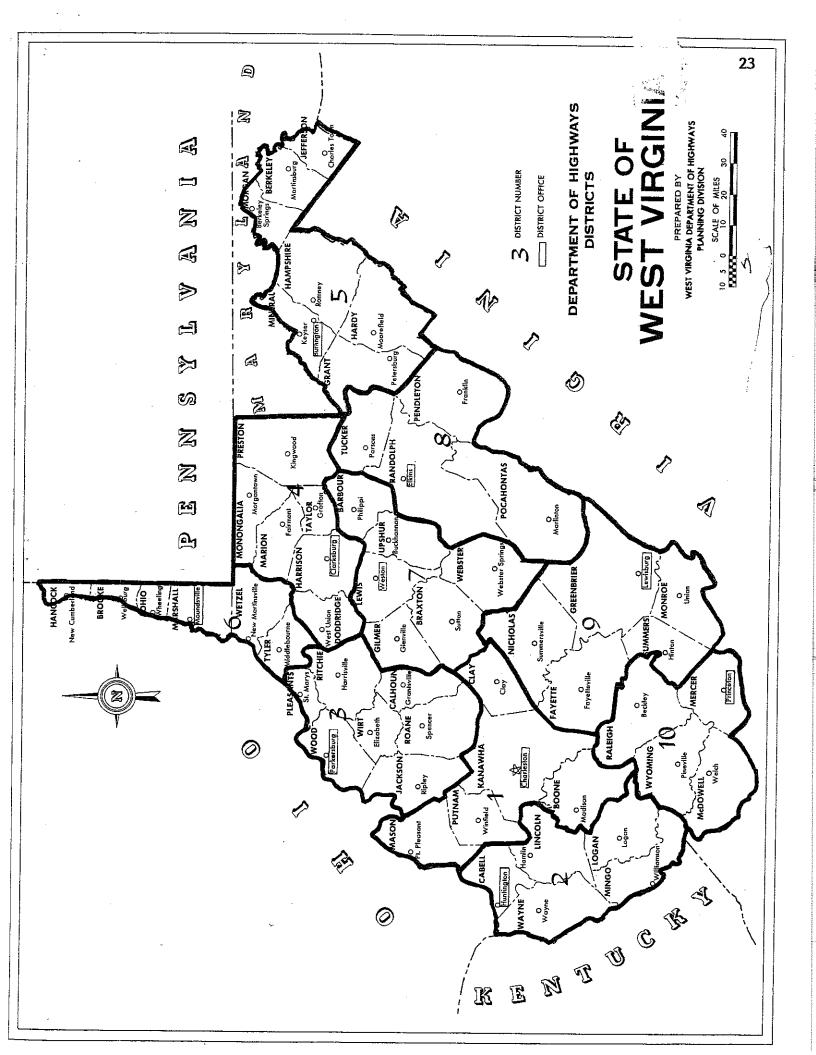
Post Office Box 99

Burlington, West Virginia 26710-0099

District Ten

270 Hardwood Lane

Princeton, West Virginia 24740-2737



ACTION BY WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF NORTH AMERICAN SALT COMPANY

June 2, 2006

The undersigned, being the sole member of the Board of Directors of North American Salt Company, a Delaware corporation (the "Company"), hereby consents to the adoption of the following resolutions pursuant to Section 141(f) of the General Corporation Law of the State of Delaware.

WHEREAS, from time to time it is necessary for managers in the Highway Sales Department to sign documents on behalf of the Company that are required to complete sales transactions in their territories;

NOW, THEREFORE, BE IT RESOLVED, that the following named individuals be, and each of them hereby is, authorized on behalf of the Company, to sign (up to the applicable authority level under the Company's Delegation of Authority Policy) bids, performance bonds and/or contracts for the sale of sodium chloride, and any other documents which, in his or her opinion, are necessary, appropriate or desirable in order to effectuate the purposes and intent of the foregoing:

G.O. Young

Vice President of Sales and Marketing, Highway Deicing

Patrick Heenan

Director of Sales

Sean Lierz

Sales Manager

Lisa Pruitt

Sales Support Supervisor Senior Sales Manager

Linda Winter John Fallis

Vice President and General Manager, Highway Deicing

FURTHER RESOLVED, that all actions heretofore taken by the aforementioned, for and on behalf of the Company, are hereby ratified, approved and confirmed in all respects.

IN WITNESS WHEREOF, the undersigned, being the sole director of the Company, has executed this consent as of the day and year first written above.

Angelo (7) P

Prisimitzakis

DE-ICING SALT

PRODUCTION LOCATION

Cote Blanche, Louisiana

PRODUCT DESCRIPTION

Rock salt obtained by conventional mining methods, crushed, and screened to size.

Chemical Analysis (95% Confidence)	<u> </u>	<u> </u>	Typical	Range
Sodium Chloride	NaCl	(%)	98.93	98.70 - 99.12
Calcium Sulfate	CaSO.	(%)	0.87	0.56 - 1.18
Calcium Chloride	CaCl ₂	(%)	0.01	0.00 - 0.03
Magnesium Sulfate	MgSO ₄	(%)	0.01	0.00 - 0.02
Magnesium Chloride	MgCl ₂	(%)	0.00	0.00 - 0.01
Sodium Sulfate	Na ₃ SO ₄	(%)	0.10	0.00 - 0.43
Moisture	H₂O	(%)	0.03	80.0 – 00.0
Water Insolubles		(%)	0.04	80.0 - 0.00

METHOD OF ANALYSIS

American Society for Testing and Materials Procedure D632 and E524. All other testing is from North American Salt's internal quality control procedures, which are available upon request.

ADMEXTURE

Sodium Ferrocyanide (YPS) added - If requested by customer

9900 West 109th Street - Suite 600 Overland Park, Kansas 66210 Phone 800-323-1641 Fax 913-338-7945

TYPICAL SCREEN ANALYSIS

Retained and Cumulative (95% Confidence)

	U.S.S	Tyler	Open.	Rot.	Range	Cum.	Range
	Wesh	Mesh	(In.)	W.	%	%	%
	1/2	,	0.500	0.4	0 – 2	0.4	0-2
	0.375	0.371	0.375	5.5	0 – 17	5.9	0 – 18
rie File	4	Ą	0.1870	26.3	4 - 49	32.2	5 – 59
*4	8	8	0.0937	34,7	17 – 53	66.9	36 – 97
1	30	28	0.0234	28.2	1 – 55	95.1	88 - 100
	Pan	Pan		4.9	0 – 12	100.0	

Average Particle Size 0.139 inches (6.0 mesh)

PHYSICAL PROPERTIES

Bulk Density 72 lbs/cubic foot

Code
8
1





1. Product and Company Identification

Product Name Sodium Chloride, Salt

CAS # 7647-14-5

De-icer. General industrial and water softening/conditioning purposes. Product use

Manufacturer North American Salt Company 9900 West 109th St., Suite 600

Overland Park, KS 66210 US

Phone: 913-344-9200

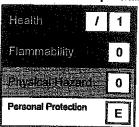
Supplier Compass Minerals International

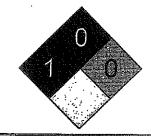
9900 West 109th Street, Suite 600 Overland Park, KS 66210 US

Phone: 913-344-9200

Website: www.compassminerals.com

LEGEND HMIS/NFPA	
Severe	4
Serious	3
Moderate	2
Slight	1
Minima!	0





2. Hazards Identification

Emergency overview CAUTION EYE AND SKIN IRRITANT.

Potential short term health effects

Routes of exposure Eye, Skin contact, inhalation, ingestion:

Eyes May cause irritation. Skin May cause irritation.

Inhalation Dusts of this product may cause irritation of the nose, throat, and respiratory tract.

Ingestion May cause stomach distress, nausea or vomiting.

Eyes, Skin. Respiratory system. Target organs

Chronic effects Prolonged or repeated exposure can cause drying, defatting and dermatitis.

Signs and symptoms Symptoms may include redness, edema, drying, defatting and cracking of the skin. Symptoms of overexposure may be headache, dizziness, tiredness, nausea and vomiting.

3. Composition / Information on Ingredients

ingredient(s)	CAS#	Percent
Sodium chloride	7647-14-5	60 - 100
		-0 100

4. First Aid Measures

First aid procedures

Flush with cool water. Remove contact lenses, if applicable, and continue flushing. Eye contact

Obtain medical attention if irritation persists.

Brush away excess of dry material. Flush with water. Obtain medical attention if irritation Skin contact

inhalation If symptoms develop move victim to fresh air. If symptoms persist, obtain medical attention.

Do not induce vomiting. Rinse mouth with water, then drink one or two glasses of water. Ingestion

Obtain medical attention. Never give anything by mouth if victim is unconscious, or is

convulsina.

Notes to physician

Symptoms may be delayed.

General advice None Available.

5. Fire Fighting Measures

Not flammable by WHMIS/OSHA criteria. May be combustible at high temperatures. Flammable properties

Èxtinguishing media Suitable extinguishing media Treat for surrounding material. Unsuitable extinguishing media Not available Protection of firefighters Specific hazards arising from Not available the chemical Firefighters should wear full protective clothing including self contained breathing Protective equipment for . firefighters apparatus. 6. Accidental Release Measures Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum Personal precautions to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements. Methods for containment None necessary. Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum Methods for cleaning up to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements. 7. Handling and Storage Avoid breathing dusts from this material. Handling Keep out of reach of children. Keep containers tightly closed in a cool, well-ventilated Storage place. 8. Exposure Controls / Personal Protection **Exposure limits** ingredient(s) **Exposure Limits** Sodium chloride ACGIH-TLV Not established OSHA-PEL Not established TWA PEL: No specific limits have been established for sodium chloride (a soluble Engineering controls substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total **Dust 8-Hour TWA PEL.** TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 6-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV. Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits. If user operations generate dust, fumes, or mist, use ventilation to keep exposure to airborne contaminants below the exposure limit. Personal protective equipment Eye / face protection Safety glasses. Hand protection Rubber gloves. Confirm with a reputable supplier first. Skin and body protection As required by employer code. Where exposure guideline levels may be exceeded, use an approved NIOSH respirator or Respiratory protection NIOSH-approved filtering facepiece. Handle in accordance with good industrial hygiene and safety practice. When using do not General hygiene considerations eat or drink. Wash hands before breaks and immediately after handling the product. 9. Physical & Chemical Properties Appearance Crystalline. Color White

Form

Crystals

Odorless.

Odor threshold

Not available

Physical state

Solid

рК. :..

6 - 8 (Neutral)

Welting point

800.9 °C-(1473.8 °F)

Freezing point

Not available

Boiling point

Flash point

1413 °C (2575.4 °F)

Not available

Evaporation rate

Not available

Flammability limits in air, lower, %

Not applicable

by volume

Flammability limits in air, upper, %

by volume

Not applicable

Vapor pressure

0.1 kPa (1 mmHg) @ 865°C

Vapor density

Not applicable 2.17 (H20 = 1)

Specific gravity Relative density

2.17 a/cm3

Octanol/water coefficient

Not available

Solubility (H2O)

36g/100g H2O @ 20°C

Auto-ignition temperature

Not available

Viscosity Percent volatile Not applicable 0 % w/w

Molecular weight

58.4400 a/male

Molecular formula

NaCl

10. Chemical Stability & Reactivity Information

Chemical stability

Stable under recommended storage conditions.

Conditions to avoid

Do not mix with incompatible materials.

Incompatible materials

Reactive with oxidizing agents, acids, lithlum, bromine trifluoride.

Hazardous décomposition products Possibility of hazardous reactions

May include and are not limited to: Chlorine: sodium oxides-Hazardous polymerization does not occur.

11. Toxicological Information

Component analysis - LC50

ingredient(s)

LC50

Sodium chloride

> 21000 mg/m3 rat

Component analysis - Oral LD50

ingredient(s)

LD50

Sodium chloride

3000 mg/kg rat

Effects of acute exposure

Eye

May cause irritation.

Skin

May cause irritation.

Inhalation.....

Dusts of this product may cause irritation of the nose, throat, and respiratory tract.

Ingestion

May cause stomach distress, nausea or vomiting.

Sensitization

Not classified or listed by IARC, NTP, OSHA and ACGIH.

Chronic effects Carcinogenicity Mutagenicity

Not classified or listed by IARC, NTP, OSHA and ACGIH. Not classified or listed by IARC, NTP, OSHA and ACGIH. Not classified or listed by IARC, NTP, OSHA and ACGIH.

Reproductive effects Teratogenicity

Not classified or listed by IARC, NTP, OSHA and ACGIH. Not classified or listed by IARC, NTP, OSHA and ACGIH.

12. Ecological Information

Ecotoxicity

Environmental effects

Maybe harmful to freshwater aquatic species and to plants that are not saline tolerant. Not available

Aquatic toxicity ·

Not available

Persistence / degradability

Not available Not available

Bioaccumulation / accumulation #12463

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සහක ත්ක්ක

09-843-2005

Partition coefficient

Mobility in environmental media

Not available

Not available

Chemical fate information

Not available

13. Disposal Considerations

Waste codes

Not available

Disposal instructions

Waste must be disposed of in accordance with federal, state/provincial and local

environmental control regulations.

Waste from residues / unused

products

Not available

Contaminated packaging

Not available

14. Transport Information

Department of Transportation (DOT)

Not regulated as dangerous goods.

Transportation of Dangerous Goods (TDG).

Not regulated as dangerous goods.

15. Regulatory Information

Canadian federal regulations

This product has been classified in accordance with the hazard criteria of the Controlled

Products Regulations and the MSDS contains all the Information required by the Controlled Products Regulations.

US Federal regulations

This product is not known to be a "Hazardous Chemical" as defined by the OSHA Hazard Communication Standard, 29 CFR 1910.1200.

All components are on the U.S. EPA TSCA Inventory List.

CERCLA/SARA Hazardous Substances - Not applicable.

Occupational Safety and Health Administration (OSHA)

29 CFR 1910.1200 hazardous

chemicai

CERCLA (Superfund) reportable quantity

None

Superfund Amendments and Reauthorization Act of 1986 (SARA)

Hazard categories

Immediate Hazard - No Delayed Hazard - No Fire Hazard - No. Pressure Hazard - No Reactivity Hazard - No

Section 302 extremely

hazardous substance

Section 311 hazardous chemical No

Clean Air Act (CAA)

Not available

Clean Water Act (CWA)

Not available Not available

Safe Drinking Water Act (SDWA)

Drug Enforcement Agency (DEA)

Not available Food and Drug Administration (FDA) Not available

WHMIS status

Not Controlled

State regulations

This product does not contain a chemical known to the State of California to cause

cancer, birth defects or other reproductive harm.

Inventóry name

Country(s) or region

inventory name

· On inventory (yes/no)*

Canada

Domestic Substances List (DSL)

Yes

Canada

Non-Domestic Substances List (NDSL)

No

United States & Puerto Rico

Toxic Substances Control Act (TSCA) Inventory

Yes

A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)

16. Other Information

Disclaimer

Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases date is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.

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Prepared by

Dell Tech Laboratories Ltd. (519) 858-5021

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issus date

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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit **www.state.wv.us/admin/purchase/privacy** for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	North American Salt Co., A.Compass Minerals Co.	o.	
Authorized Signature	e: 100	Date: 8/20/07	
Purchasing Affidavit (Revi	ised 04/14/07) V. P + G.M. Hu	y Deicing	