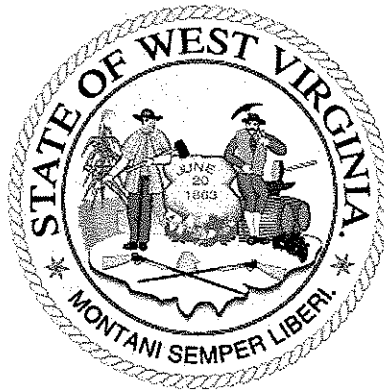


State of West Virginia

Bureau for Medical Services



Request for Proposal for Retro Drug Utilization RFP-BMS70641

**Original
Cost Proposal**

February 16, 2007

**Prepared and Submitted by
Health Information Designs, Inc.
391 Industry Drive
Auburn, Alabama 36832
(334) 502-3262**

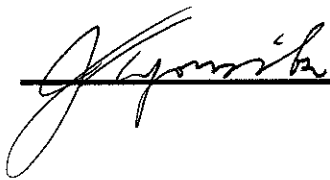
Health Information Designs, Inc.

4.5 Cost Proposal

Totals by Deliverables:

Data Collection (Part 3.2.1)	<u>\$4,320</u>
Retrospective Drug Utilization Review (Part 3.2.2) (Mandatory) - 200 Profiles per Month	<u>\$80,080</u>
Retrospective Drug Utilization Review (Part 3.2.2 Optional) (Optional) - 100 Additional Profiles per Month (Add)	<u>\$35,287</u>
Educational Programs for Providers (Part 3.2.3) (Mandatory) - Population Based Interventions, Report Evaluations of Prescribers, and Newsletter	<u>\$56,545</u>
Educational Programs for Providers (Part 3.2.3 Optional) (Optional) Report Card Evaluations of Prescribers with Follow-up Phone Calls or Visits	<u>\$61,243</u>
Lock-In Program (Mandatory) (Part 3.2.4)	<u>\$40,373</u>
Reports (Mandatory) - Monthly, Quarterly, and Annual Reports (Part 3.2.5)	<u>\$9,734</u>
All inclusive hourly rate for additional services (Part 3.2.6) (Bsed on 100 hours of additional services at <u>\$75.86</u> per hour.)	<u>\$7,586</u>
Total Not to Exceed Per Year	<u>\$295,169</u>

Vendor Name Health Information Designs, Inc. Date 27-Feb-07

Signature  Title President and CEO

Health Information Designs, Inc.

Section 4.5 - Cost Proposal Supporting Information

Task	Description	Staff Cost Details					Indirect Costs			
		Staff Level	Hourly Rate	Number of Hours	Hourly Rate Times # Hours	Travel	Postage/ Mailing	RDUR Committee	Tele-Commun.	Computer/ Printer
*****	Mandatory Tasks *****									
3.2.1	Data Collection	Database Manager	\$58.46	70	\$4,092.20					
		Administrative Asst.	\$22.80	10	\$228.00					
	\$4,320.20 = Not To Exceed Cost									
3.2.2	RDUR	Clinical Pharmacist	\$77.59	275	\$21,337	\$7,500	\$2,400	\$23,100	\$3,000	\$7,500
	200 Profiles per Month	Criteria Manager	\$77.59	84	\$6,518					
		Database Manager	\$58.46	120	\$7,015					
		Administrative Asst.	\$22.80	75	\$1,710					
	\$80,080 = Not To Exceed Cost									
3.2.3	Educ. Prog. for Providers	Clinical Pharmacist	\$77.59	216	\$16,759		\$18,210			
	Population Based Intervent.	Administrative Asst.	\$22.80	420	\$9,576					
	Report-Card Evaluations	Speakers	\$800	15	\$12,000					
	Newsletter									
	\$56,545 = Not To Exceed Cost									
3.2.4	Lock-In Program	Clinical Pharmacist	\$77.59	275	\$21,337		\$2,400		\$3,000	2,500
		Clinical Nurse	\$35.00	240	\$8,400					
		Administrative Asst.	\$22.80	120	\$2,736					
	\$40,373 = Not To Exceed Cost									
3.2.5	Required Reports	Database Mgr.	\$58.46	108	\$6,314					
	Monthly	Administrative Asst.	\$22.80	150	\$3,420					
	Quarterly									
	Annual									
	\$9,734 = Not To Exceed Cost									
	\$191,053 = Total Not To Exceed Cost for All Mandatory Tasks									

Section 4.5 - Cost Proposal Supporting Information

Task	Description	Staff Level	Staff Cost Details			Postage/ Mailing	Indirect Costs		
			Hourly Rate	Number of Hours	Hourly Rate Times # Hours		RDUR Committee	Tele- Commun.	Computer/ Printer
*****	Optional Tasks	*****							
3.2.2	RDUR	Clinical Pharmacist	\$77.59	210	\$16,294	\$600			
	100 Add. Profiles per Month	Criteria Manager	\$77.59	102	\$7,914				
		Database Manager	\$58.46	150	\$8,769				
		Administrative Asst.	\$22.80	75	\$1,710				
	\$35,287 = Not To Exceed Cost								
3.2.3	Educ. Prog. For Providers	Clinical Pharmacist	\$77.59	480	\$37,243	\$24,000			
	Follow-up Calls and Visits								
	\$61,243 = Not To Exceed Cost								
	\$96,530 = Total Not To Exceed Cost for All Optional Tasks								
*****	Additional Services	*****							
3.2.6	Additional Services	All-Inclusive Hourly Rate	\$75.86	100	\$7,586				
	(To Be Defined)								
	\$7,586 = Not To Exceed Cost								
	\$295,169 = Total Not to Exceed Per Year for All Mandatory and Optional Tasks and Additional Services								



JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
P.O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W. FERGUSON, JR.
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

MEMORANDUM

TO: Vendors

FROM: Roberta Wagner, Senior Buyer *RW*
Purchasing Division

RE: BMS70641

DATE: May 10, 2007

Cost Proposals opened May 10, 2007

RW/wf

cc: File