

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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RFQ NUMBER
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ADDRESS CORRESPONDENCE TO ATTENTION OF

BUTCH CHITTUM 304-558-8806

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*709060257 304-343-1063 CHARLESTON BLUEPRINT 1203 VIRGINIA STREET EAST

CHARLESTON WV 25301-2908

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WV STATEWIDE ADDRESSING
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25301 304-558-4218

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Section 1. Introduction

The West Virginia Addressing and Mapping Board (WVSAMB or Board) is requesting bid quotations for the procurement of a minimum of sixty (60) hand-held mapping grade Global Positioning System (GPS) receivers.

The Board is soliciting bids for integrated hand-held Global Positioning System (GPS) receivers and related equipment on behalf of West Virginia county 9-1-1 offices. The GPS equipment will be used by county 9-1-1 offices for base-map maintenance related to Enhanced 9-1-1 dispatch services in the counties. The requested GPS equipment will also allow the counties to perform work necessary to accelerate completion of the project, such as conducting spatially accurate on-site mapping of streets, landmarks, structures, and other features for input into the statewide addressing system in an easy-to-use, rapid method.

The Board, upon the technical recommendation of the Board's Project Management (PM) team, has procured a statewide, unlimited use license of Acquis ADE Mobile mapping software for use in data collection and web-based data input into the statewide database management system. The vendor **must** confirm in writing that the requested GPS unit is fully compatible, integrated and tested for use with the Acquis ADE Mobile software. The PM Team will install copies of the Acquis ADE Mobile software onto the requested GPS units.

NOTE: The successful GPS vendor is not responsible for installation of the Acquis ADE software onto the requested GPS units.

The requested GPS equipment **must** be compatible with the existing Oracle-based Statewide Addressing and Mapping System (SAMS) and **must** be able to use the Acquis ADE Mobile software that is being implemented for the long-term maintenance of the statewide addressing and mapping system.

NOTE: Prior to award, the lowest responsible bidder may be required to demonstrate the GPS unit, verifying all mandatory requirements have been met, at a meeting in the Charleston area. Time and place shall be determined by the Board.

Section 2. Technical Specifications

The West Virginia Statewide Addressing and Mapping Board (WVSAMB) requests quotations for a minimum of sixty (60) handheld mobile GPS Units with the following *minimum mandatory* specifications and components.

NOTE: The vendor may propose alternative "or equal" specifications that meet or exceed those described.

2.1. GPS General Physical Characteristics

- a. Integrated SBAS receiver with real-time / sub meter (3 ft) accuracy
- b. 200 MHz processor
- c. 128 MB memory
- d. 1 GB upgradeable non-volatile Flash data storage
- e. SD card slot
- f. Color display, daylight readable

- g. Ergonomic cable-free design
- h. Shock, dirt and water-resistant housing
- i. Removable, internally rechargeable battery w/8 hours run-time
- j. Bluetooth wireless or 802.11b wireless LAN
- k. PC connectivity (USB or ethernet)
- 1. Vehicle power adapter
- m. External power cord

2.2. GPS Compatible Software

- a. Microsoft Windows CE .NET 4.2 (OR EQUAL) or later.
- b. Latest compatible versions of Microsoft ActiveSync®, Windows Explorer, Internet Explorer, Windows® Media, Microsoft Office file viewers.
- c. All GPS utilities software and firmware applicable to the unit being ordered.
- d. Compatibility with Java applications, primarily Acquis ADE Mobile software (installed separately)

2.3. GPS Accessories

- a. Weather resistant external magnetic antenna
- b. Input/Output connector for external ports
- c. User manual
- d. Hand strap
- e. Pouch
- f. Stylus kit

2.4. Other Technical Specifications

a. Vendor shall supply a technical data sheet for the proposed device

Section 3. Delivery

Prior to award, vendor must supply a written guarantee that delivery of the first 60 GPS units will be made to the agency within 30 days of receipt of purchase order.

Section 4. Warranty Information

The vendor shall supply a copy of the warranty provisions for the proposed equipment. The vendor shall notify the agency of all software and hardware upgrades, and shall also describe how the Agency will be notified of software and hardware upgrades during and after the warranty period expires, for as long as the contract is in effect.

Section 5. Technical Support

The vendor must provide technical, software, hardware and firmware support. Support must include, but not be limited to, upgrades of firmware, hardware and software. Vendor shall describe terms and conditions of support, and how it is to be provided.

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Section 6. Training

The vendor is not required to provide training for the requested equipment However, the vendor may at its option supply a list of training classes and training rates for those counties that may independently wish to obtain additional training on use of the GPS equipment at the county's expense.

Section 7. Pricing Quotation

The vendor shall submit a firm fixed price based upon the stated specifications and estimated number of units of the requested equipment. To accommodate the potential acquisition of additional units by the counties, pricing shall be effective for one year from contract execution date as indicated in Exhibit 3 'Life of Contract' language of the specifications. Each price is based on an estimated initial quantity of sixty (60) units. Estimated quantities are for bid evaluation purposes only and do not guarantee an actual quantity to be ordered. Vendor shall submit price quotations in the following format.

Quantity	Model Number / Desc.*	Price per unit w/freight	Total Price / 60 Units
60	MAGGUAN MMCE	s_1,800,00	\$_108,000.00

^{*}Additional information and itemized descriptions should be appended separately to the price quotation (see also Section 2.4).

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AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	CHAPLESTON	BUEPRINT	, INC.			
Authorized Signatur	e: Withiam	LEans		Date:	5/4/07	



State of WV Dept. of Administration Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

Attn: Butch Chittum

Per RFQ#SAM0703 we submit the following information:

- Charleston Blueprint can and will deliver 60 GPS devices to the SAMB within 30 days of receiving contract award.
- The warranty of the devices will be one year from date of delivery
- The SAMB will be notified by e-mail of any software, hardware and firmware upgrades during a reasonable time and after the warranty period.
- Technical support will be available by phone on our toll free number during normal business hours.
- Fixed pricing as quoted will be available to county 9-1-1 offices throughout the one year contract
- The MMCE devices are fully compatible with Acquis ADE Mobile software (see attached sheet #1).
- Specifications are on the attached brochure
- See attached sheet #2 for details of included items

Tim Sheldon Charleston Blueprint, Inc. 1203 Virginia Street, East Charleston, WV 25301 1-800-220-9625 Fax 1-304-343-1095 Mobile 1-304-561-7965 May 4, 2007





April 30, 2007

To whom it may concern.

I am pleased to confirm that Acquis Inc. is a Strategic Business Partner of Magellan as a developer of applications for our MobileMapper CE product. Furthermore, I can confirm that their Acquis Mobile for Oracle Spatial application runs on and is fully compatible with the MobileMapper CE product.

If there are any questions that I can answer on the above, please do not hesitate to contact me.

Sincerely,

Stig M. Pedersen Sr. Director of Marketing Strategy, Survey/GIS

Tel: +1 909 394 6091 Cell: +1 909 653 8574 Fax: +1 909 394 7001

Charleston Blueprint

Quote

1203 Virginia Street East Charleston, WV 25301 304-343-1063

Bill To:	
WV Dept. o	f Administration
Purchasing !	Division
2019 Washi	ngton St. East
PO Box 501	.30
Charleston,	WV 25305-0130
RFQ#SAM	0703

Ship To:	

Date: 5/04/200/	Date:	5/04/2007
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Sales Representative	FOB	Ship Via	Terms
Tim Sheldon	Destination	Delivery	Net 30 days

Quantity Item	Description	Unit Price	Total
	Magellan MobileMapper CE Units	\$1,800.00	\$108,000.00
	*Real -Time SUB-METER Accuracy		
	without having to post process		
	*Microsoft Windows CE.NET OS		
	*Differential Corrections with SBAS,		
	Beacon, NTRIP, Direct IP, Other RTCM		
	*Integrated Bluetooth		
	*Field Removable battery (up to 12 hrs use)		
	*Direct USB connection		
	*External magnet mount antenna		
	*Vehicle adapter/charger		
	* 1GB SD Memory Card		
	See brochure for more features and details		
·			

Phone: (304) 343-1063

Fax: (304) 343-1095

E-Mail: chasblue@newwave.net

Thank you for the opportunity to quote this job

THALES



MobileMapper™ CE NETWORK GENERATION

>> MAP YOUR SUCCESS!



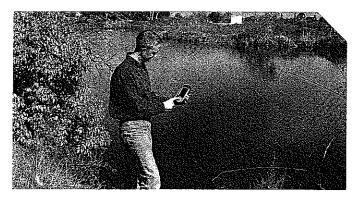
MobileMapper CE

The Ultimate Mobile Mapping Platform

MobileMapper CE is the most cost effective handheld GPS for high-accuracy mobile mapping. Easy-to-use, it features an open platform design with embedded Microsoft® Windows® CE for maximum flexibility, supporting off-the-shelf Windows CE software for GIS and mobile mapping applications.

Rugged and affordable, MobileMapper CE enables you to double the number of GPS / GIS users and accelerate your success with superior GPS accuracy and performance.

State-of-the-art, user-friendly features make the MobileMapper CE the right choice for all your demanding GIS needs.



Best Price-To-Performance Ratio On The Market

MobileMapper CE, is the standard for performance and affordability in handheld GPS / GIS receivers.

It offers an impressive array of high-performance features, including:

- Real-time sub-meter and sub-foot post-processed GPS accuracy
- Bluetooth® wireless technology
- Field replaceable all-day battery
- · Removable SD card memory
- Easy touch screen and built-in alphanumeric keypad

Robust features and free firmware upgrades mean there's no need to compromise performance for cost. You get it all at an affordable price.



High Performance GPS

Embedded GPS capability provides accurate data processing and superior data reliability.

The fully integrated 14-channel GPS receiver offers sub-meter accurate data positioning in real-time. Achieve sub-foot accuracy in post-processing with the embedded GPSDifferential™ Module.

Precisely navigate to a point of interest, create line functions or calculate area surface with capabilities far beyond PDAs and other non-GPS devices which simply cannot perform these operations.

MobileMapper CE GPS technology maintains highprecision in challenging environments with multipath mitigation, optimized to perform in urban canyons and dense foliage.



Maximum Flaxibility In The Field

MobileMapper CE is the most flexible GPS / GIS system available, offering multiple operating modes and configurations.

MobileMapper CE delivers real-time sub-meter accurate GPS positioning using SBAS or Beacon corrections. It offers the added flexibility of NTRIP and Direct IP network communication for RTCM real-time corrections.



Seamlessly add the power of post processing to virtually any mobile GIS software application with the GPSDifferential Module software. Sub-meter and sub-foot mapping is easy to achieve, even where real-time corrections are not available or in difficult environments such as forestry and urban development.

MobileMapper CE easily adapts to your task and any mapping conditions, consistently delivering high accuracy and enhanced performance for all your GIS needs.



Extremely Rugged And Waterproof

The rugged design of MobileMapper CE defeats harsh environments where consumer-grade pocket computing devices such as PDAs and other GPS receivers are easily damaged.

Built to withstand a drop to concrete and remain waterproof even when immersed, the MobileMapper CE is perfect for use in public safety, civilian and federal agencies, utilities, environmental monitoring, natural resources and a host of other industries where management and mapping of field assets is critical and otherwise difficult.



Become a Software Business Partner

Thales Navigation is actively building Business Partnerships for software development and is focused on customers' need for complete GPS / GIS solutions.

Business Partner Software Libraries provide third-party developers with complete control over all GPS functions and allow them to quickly and cost-effectively integrate post-processing differential corrections into their own GIS software. Developers can easily expand their offerings with the power of real-time and post-processed GPS.

These GPS / GIS applications, integrated into the MobileMapper CE platform, provide customers with simple all-in-one GIS solutions, allowing them to focus on the task at hand rather than device configuration.

Become a Software Business Partner and expand your business through joint marketing, demand generation and close collaboration with Thales Navigation.

Business Partner Contacts

In North, Central and South America: businesspartners@thalesnavigation.com

In Europe, Middle East and Africa: businesspartnersemea@thalesnavigation.com

In Asia Pacific:

businesspartnersapac@thalesnavigation.com

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MobileMapper CE

TECHNICAL SPECIFICATIONS

GPS Characteristics

- 14 parailel channels
- · Integrated SBAS (WAAS, EGNOS, MSAS)
- · L1 C/A code and carrier
- Update rate: 1 Hz
- Protocol: NMEA 0183 v 3.0
- RTCM SC-104 version 2.3 (9.2 & 1.2)

Accuracy Specifications

Real-Time Performance (RMS)

· Sub-meter accuracy (3ft) with SBAS1, Beacon, NTRIP, Direct IP or other RTCM corrections

Post-processing Performance (RMS)

Sub-foot accuracy (30 cm)²

Business Partner Software Libraries

- · GPSDifferential Module and MobileMapper Office for post-processing³
- Software Development Kit (SDK) and GPS Application Programming Interface (API)4

Software

- Microsoft Windows CE .NET 4.2
- ARM920T based processor
- · GPS Utilities provides GPS initialization, reset, settings and status, mission planning, port configuration and DGPS configuration (SBAS, Beacon, NTRIP, Direct IP, other)
- · Bluetooth Manager full-featured Bluetooth connectivity configuration utility
- Microsoft WordPad, Internet Explorer®, Windows Explorer, Terminal, ActiveSync*. Windows Media Player and Inbox
- · Microsoft File Viewers: Excel, Word and Image Viewers
- EZ Recorder sound record and playback program

Physical Characteristics Size and Weight

- Size: 19.5 cm x 9 cm x 4.6 cm (7.7 in x 3.5 in x 7.7 in x 1.8 in)
- Weight: 0.48 kg (1.05 lb) with battery

User Interface

- Full color, daylight readable, advanced TFT liquid crystal display (LCD) with backlight
- 320 x 240 pixels resolution with 262,144 colors
- · Resistive touch panel
- Alphanumeric keyboard with backlight: 18 buttons
- · Audio: built-in microphone and speaker

Thales Navigation

Mobile Mapping Solutions Contact Information In USA +1 408 615 3970 • Fax +1 408 615 5200 Toll Free (Sales in USA/Canada) 1 800 922 2401 In South America +56 2 273 3214 • Fax +56 2 273 3187 Email mobilemapping@thalesnavigation.com Web site www.thalesgroup.com/navigation

Memory

- · 128 MB SDRAM, 128 NAND Flash memory
- · Removable SD Card: up to 1 GB

Interface

- · Integrated Bluetooth wireless technology
- Specification 1.2 compliant
- Point-to-point and point-to-multipoint
- Profiles: serial port, OBEX, FTP, dial-up networking
- · Lemo coaxial external antenna connector
- . USB: host and slave
- RS232

Environmental Characteristics

- Operating Temp: -10°C to 60°C (14°F to 140°F)
- Storage Temp: -20°C to 70°C (-4°F to 158°F)
- · Weather: IEC-529 IPX7 Standard (withstands water immersion for < 30 min. at depth of 1 m)5
- Shock: 1.5 m (4.9 ft) drop to concrete

Power Characteristics

- · Battery type: 3.7 V lithium-ion, 3900 mAh
- · Battery life: up to 12 hours run-time with GPS⁶
- · Removable, rechargeable battery
- · External power port for extended operation time

Language Support

 Microsoft Windows CE operating system language support such as English, French, German, Spanish, Portuguese, Dutch, Swedish, simplified Chinese and Japanese

Accessories

Standard Accessories

Standard Accessories

- Clip-on I/O module with external power, USB and serial ports
- Universal A/C adapter
- · Removable, rechargeable lithium-ion batterv
- 128 MB Secure Digital memory card (expandable)
- · USB data cable
- · Carrying case
- Hand strap
- Stylus pens (2)
- MobileMapper CE companion CD includes supported international language fonts and ActiveSync 3.7.1., Getting Started Guide

Optional Accessories

- MobileMapper Beacon Bluetooth enabled beacon differential correction receiver
- External antenna
- · Power cable with cigarette lighter adapter
- · 3.7 V lithium-ion rechargeable battery
- External battery charger
- Stylus pens
- · Carrying case
- · USB data cable
- · Clip-on I/O module with external power, USB and serial ports

Emissions Certification

- Immunity (EN 55022 Class B)
- Susceptibility (EN 50082-1)
- FCC and CE certified
- (1) Accuracy assumes open sky environment, #SVs > 5 and PDOP < 4
- (2) Assuming GPSDifferential Module and GPS precision antenna are used for raw data collection
- (3) For SW Integrators only
- (4) When a Business Partner Agreement has been approved
- (5) Except for the battery compartment
- (6) Depending on the backlight level and use



CHARLESTON BLUEPRINT, INC.

1203 VIRGINIA STREET EAST CHARLESTON, WY 25301

(304) 343-1063

4000 STATE ROUTE 34 HURRICANE, WV 25526 (304) 760-0166

(304) 760-0168 FAX

THALES

WV-96 Rev. 5/94

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

- 1. <u>ARBITRATION</u> Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the . West Virginia Court of Claims.
- 2. HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's
 governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- 6. <u>INTEREST</u> Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- 10. <u>SIMILAR SERVICES</u> Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. <u>ATTORNEY FEES</u> The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
- 12. ASSIGNMENT Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. LIMITATION OF LIABILITY The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
- 15. <u>TERMINATION CHARGES</u> Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. INSURANCE Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- 18. <u>RIGHT TO NOTICE</u> Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. <u>AMENDMENTS</u> All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY: STATE OF WEST VIRGINIA	VENDOR
Spending Unit:	COMPANY Name: CHARLESTON BUEPRINT, INC
Signed:	Signed:
Title:	Title: SALES MANAGER
Date:	Date: 5/4/07