



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER: PRI2586

PAGE: 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 BUYER 32  
 304-558-0492



**Sighted Electronics, Inc.**

**DAVID PILLISCHER**  
 President

SHIP TO:

DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 ATTENTION: WILMA HARRISON  
 902 BULLITT STREET  
 CHARLESTON, WV  
 25301-1002 348-2309

69 Woodland Avenue  
 Westwood, NJ 07675  
 www.sighted.com

800-666-4883  
 Tel: 201-666-2221  
 Fax: 201-666-0159

VIA: F.O.B. FREIGHT TERMS

BID OPENING DATE: **09/14/2006** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
REQUEST FOR QUOTATION						
THE PURCHASING DIVISION IS SOLICITING BIDS FOR THE WEST VIRGINIA CORRECTIONAL INDUSTRIES TO PROVIDE A DOUBLE-SIDED BRAILLE PRINTER TO BE DELIVERED AND INSTALLED AT THE HUTTONSVILLE CORRECTIONAL CENTER.						
ATTACHMENTS:						
1. SPECIFICATIONS / BID FORM						
2. AFFIDAVIT						
0001	1	EA		600-14	34000.00	34000.00
BRAILLE DOUBLE-SIDED PRINTER						
VENDOR PREFERENCE CERTIFICATE						
CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).						
A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:						
( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *David Pillischer* TELEPHONE: 201-666-2221 DATE: Sept 12, 2006

TITLE: President FEIN: 22-2849036 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130



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ADDRESS CORRESPONDENCE TO ATTENTION OF  
**BUYER 32  
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RFQ COPY  
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 ATTENTION: WILMA HARRISON  
 902 BULLITT STREET  
 CHARLESTON, WV  
 25301-1002 348-2309

DATE PRINTED <b>08/31/2006</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: <b>09/14/2006</b>		BID OPENING TIME <b>01:30PM</b>		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<i>NA</i>						
<i>NA</i>						
<i>NA</i>						

CERTIFICATION; OR

( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR

( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.

B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:

( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;

OR

( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *R.M. Palko* TELEPHONE **201-666-2221** DATE **Sept 12-2006**

TITLE **President** FEIN **22-2849036** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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DATE PRINTED <b>08/31/2006</b>	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
BID OPENING DATE: <b>09/14/2006</b>		BID OPENING TIME <b>01:30PM</b>		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *D. M. Dullacher* TELEPHONE **201-666-2221** DATE **Sept 12 2006**

TITLE **President** FERN **22-2849036** ADDRESS CHANGES TO BE NOTED ABOVE

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DATE PRINTED <b>08/31/2006</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: <b>09/14/2006</b>		BID OPENING TIME <b>01:30PM</b>		

LINE	QUANTITY	UOP	SAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
BIDDER: <u>Sighted Electronics Inc.</u> DATE: <u>12 Sept 2006</u> SIGNED: <u>[Signature]</u> TITLE: <u>President</u>						
* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)						
NOTICE A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <u>[Signature]</u>	TELEPHONE <u>201-666-2221</u>	DATE <u>Sept 12 2006</u>
TITLE <u>President</u>	FEIN <u>22-2849036</u>	ADDRESS CHANGES TO BE NOTED ABOVE

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DATE PRINTED: <b>08/31/2006</b>	TERMS OF SALE:	SHIP VIA:	FOB:	FREIGHT TERMS:
BID OPENING DATE: <b>09/14/2006</b>	BID OPENING TIME			<b>01:30PM</b>

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
BUYER:				RON PRICE-----		
RFQ. NO.:				PRI2586-----		
BID OPENING DATE:				SEPTEMBER 14, 2006-----		
BID OPENING TIME:				1:30 PM-----		
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
				<i>201 666 0159 Fax</i>		
CONTACT PERSON (PLEASE PRINT CLEARLY):						
				<i>David Phillischer</i>		
***** THIS IS THE END OF RFQ PRI2586 ***** TOTAL:						<u><i>3400.00</i></u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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## PRI2586 - SPECIFICATIONS / BID FORM - BIDS DUE 9/14/2006

Qty. 1 Braille Double-sided Printer \$ 34,000.00

~~Brailleplace or Equal~~ *4 Wave Professional*  
*Delivered & installed / See attached*

Speed: 300 characters per second  
Line Width: 45 Maximum  
Lines Per Page: 27 Maximum  
Paper Type: Continuous tractor fed  
Braille Size: Library of Congress standard Braille  
Machine Size: 39" W X 30" D X 58" H  
Weight: 1000 lbs.  
Electrical: 220-240 Volt; VAC 50/60 Hz; single phase,  
20 A  
Fuse Rating: 10 A slow blow, qty. 2  
Ports: Port 1 - Centronics compatible parallel  
Port 2 - Asynchronous Serial EIA RS-232D,  
DTE

Pricing shall include any and all delivery and installation  
within 30 days upon receipt of the purchase order.

## Bidder Information:

Name: David Pillischer  
(Print)

Co. Name: Sighted Electronics Inc.

Address: 69 Woodland Ave  
Westwood NJ 07675

Phone: 201 666 2221

Fax: 201-666-0159

Email: Sales @ Sighted.com

Signature: *D. Pillischer* Date: Sept 12, 2006

By signing this bid form you understand all terms and conditions of the  
Request for Quotation.

# AFFIDAVIT

## West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

## DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

## EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

## LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

## CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

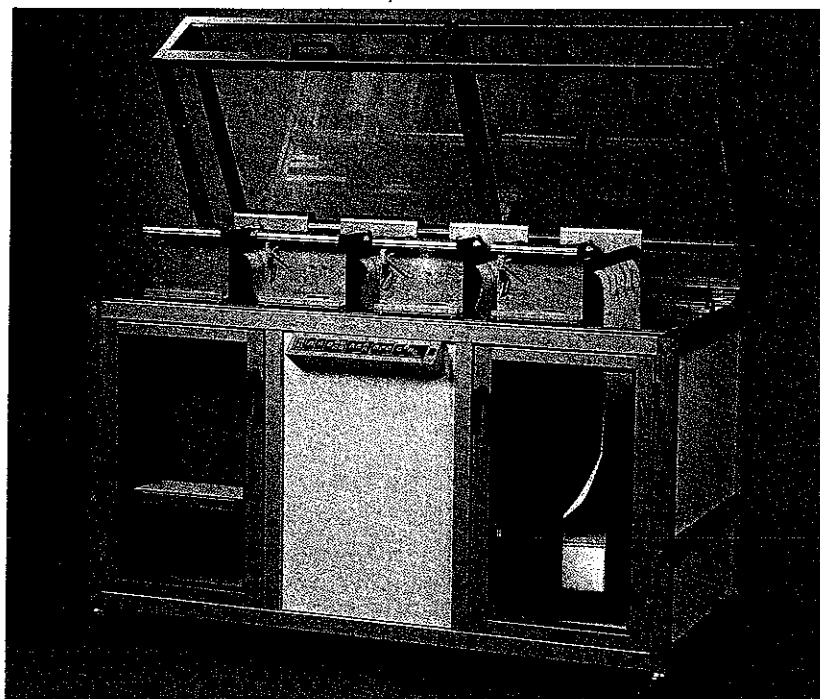
Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Sighted Electronics, Inc.

Authorized Signature: [Signature] Date: Sept 12, 2006



# BRAILLE PRINTERS



## 4 Wave Professional

Emboss 1000 pages an hour

The 4 wave professional almost eliminates down time for industrial Braille Embossing. 4 Wave is a new concept for commercial Braille Embossing; the Embosser uses 4 replaceable modules to produce Braille documents and textbooks. Each module contains a print mechanism, driver circuits and power supply. All four embossing modules are identical; if one module breaks down it is easily removed and replaced. Replacement modules can be sent by overnight delivery to the end user, the malfunctioning module can then be returned to the service center where the module can be repaired without any significant loss of production.

The four embossing modules are made using quality materials designed to dissipate heat and absorb vibration. Heat and vibration are the major cause for electrical and mechanical failure in most electro mechanical assemblies. Using heavier cooling and vibration retarding materials will guarantee many years of use. Modular design insures the purchasing company or agency a Braille production system that is easily upgraded, which can be maintained in house, virtually guaranteeing almost no downtime.

*Continued on back*

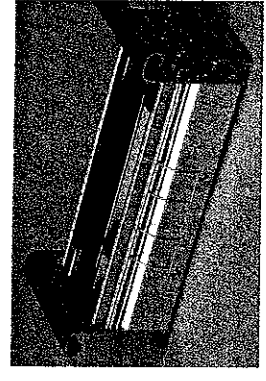
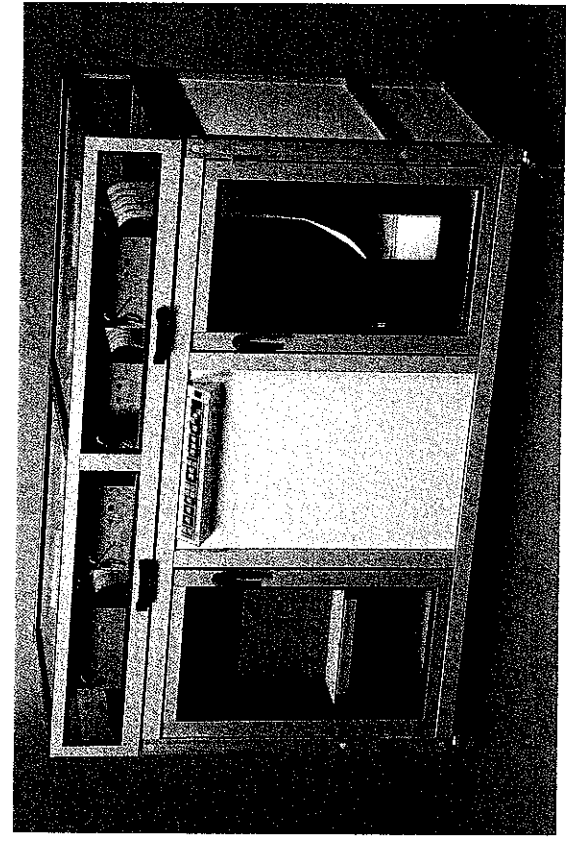
**Call Sighted Electronics at 800-666-4883 • Visit us on the internet: [www.sighted.com](http://www.sighted.com)**

# BRAILLE PRINTERS

## TECHNICAL SPECIFICATIONS

Speed:	300 CPS (Characters per second)
Paper:	Continuous Tractor Feed - maximum 13" width - 12" length
Total Size:	WxDxH 67"X 28"X 45"
Weight:	339 LBS
Embossing Module:	WxDxH 22.9"X 9"X 7"
Embossing Module Weight:	18 LBS
Power:	230 / 115 AC Volts 150 Watt
Interface:	TCP/IP, USB, Parallel port
Braille Cell:	2.5mm interpoint, 2.2mm interline, 3.2mm Jumbo Braille
Graphics resolution:	1.6mm, 2.0mm, 2.5mm

Specifications subject to change without notice



Braille Production Module



# BRaille PRODUCTS THAT ARE RELIABLE, AFFORDABLE, FAST.



**SIGHTED ELECTRONICS INC.** is proud to announce; in 2007 we are celebrating our 25<sup>th</sup> year manufacturing developing and distributing adaptive aids for visually impaired and blind people. Sighted Electronics started as a technical support and service center for highly specialized hospital medical equipment; from there we became involved with development and technical support of products for blind people. I make certain that the staff at Sighted Electronics Inc. does not forget our commitment to customer satisfaction through customer support and providing the highest quality Braille products available for blind users. We have grown over these twenty plus years from a technical consultant and service center to a recognized leader in the industry. We fulfill our commitment to supplying the most modern

efficient Braille products made by utilizing cutting edge technology. There have been numerous articles in many publications praising our products, technical expertise and attention to service. We have the most revolutionary Braille displays on the market. Sighted Electronics carries Braillex two dimensional Braille displays; all the displays utilize the intuitive EZ Access Bar. We offer the most generous warranties for Braille display cells and electronics available. Sighted Electronics partners with Index Braille; Index is the largest manufacturer of Braille embossers in the world. Our Embossers are extremely well made, are network ready, and come with Windows Braille Embosser drivers. When compared to other embossers you will see there is no better embosser for price or functionality than ours. Our products will not gather dust on a shelf; they are easy to operate and work effortlessly with most computer applications. This makes our Braille products more practical from an end user's standpoint.

We have found the best advertising for our company and our products is word of mouth. If the Braille product is well made and supported, sales will come. As long as people communicate, our reputation for support and well-engineered products that are reliable and cost efficient will increase. I have always said, once you let us in the door, you will invite us back whenever you need products for your blind or visually impaired employees, students, and family members.

## **David Pillischer**

*President*

SIGHTED ELECTRONICS INC

For further information please contact:

Sighted Electronics, 69 Woodland Avenue, Westwood, NJ 07675

Phone (201) 666-2221 or (800) 666-4883 • Fax (201) 666-0159

(An Equal Opportunity Employer)