



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

|            |
|------------|
| RFQ NUMBER |
| PRI2586    |

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|------|
| PAGE |
| 1    |

|                                         |
|-----------------------------------------|
| ADDRESS CORRESPONDENCE TO ATTENTION OF: |
| BUYER 32<br>304-558-0492                |

VENDOR

\*709062906 800-777-3687  
 ENABLING TECHNOLOGIES  
 1601 N E BRAILLE PLACE  
 JENSEN BEACH FL 34957

SHIP TO

DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 ATTENTION: WILMA HARRISON  
 902 BULLITT STREET  
 CHARLESTON, WV  
 25301-1002 348-2309

|              |               |          |        |               |
|--------------|---------------|----------|--------|---------------|
| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
| 08/31/2006   |               |          |        |               |

BID OPENING DATE: 09/14/2006 BID OPENING TIME 01:30PM

| LINE                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE  | AMOUNT      |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----|--------|-------------|-------------|-------------|
| <p>REQUEST FOR QUOTATION</p> <p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR THE WEST VIRGINIA CORRECTIONAL INDUSTRIES TO PROVIDE A DOUBLE-SIDED BRAILLE PRINTER TO BE DELIVERED AND INSTALLED AT THE HUTTONSVILLE CORRECTIONAL CENTER.</p> <p>ATTACHMENTS:</p> <p>1. SPECIFICATIONS / BID FORM<br/>2. AFFIDAVIT</p>                                                                                                                                                       |          |     |        |             |             |             |
| 0001                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1        | EA  |        | 600-14      | \$49,219.33 | \$49,219.33 |
| <p>BRAILLE DOUBLE-SIDED PRINTER</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS</p> |          |     |        |             |             |             |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|             |              |                                   |
|-------------|--------------|-----------------------------------|
| SIGNATURE   | TELEPHONE    | DATE                              |
|             | 772-225-3687 | 9-15-06                           |
| TITLE       | FEIN         | ADDRESS CHANGES TO BE NOTED ABOVE |
| PRODUCT MGR | 59 2503431   |                                   |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'





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| LINE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | QUANTITY | UOP | CAT NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
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|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |          |     |         |             |            |        |
| <p>OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> |          |     |         |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|                    |              |                                   |
|--------------------|--------------|-----------------------------------|
| SIGNATURE          | TELEPHONE    | DATE                              |
| <i>[Signature]</i> | 772-225-3687 | 9-15-06                           |
| TITLE              | FEIN         | ADDRESS CHANGES TO BE NOTED ABOVE |
| PRODUCT MGR        | 592503431    |                                   |

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| LINE                                                                                                                                                                                                                   | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----|--------|-------------|------------|--------|
| BIDDER: <u>ENABLING TECHNOLOGIES, INC</u><br>DATE: <u>9-15-06</u><br>SIGNED: <u>[Signature]</u><br>TITLE: <u>Product Manager</u>                                                                                       |          |     |        |             |            |        |
| * CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00) |          |     |        |             |            |        |
| NOTICE                                                                                                                                                                                                                 |          |     |        |             |            |        |
| A SIGNED BID MUST BE SUBMITTED TO:<br><br>DEPARTMENT OF ADMINISTRATION<br>PURCHASING DIVISION<br>BUILDING 15<br>2019 WASHINGTON STREET, EAST<br>CHARLESTON, WV 25305-0130                                              |          |     |        |             |            |        |
| THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:<br><br>SEALED BID                                                                                                |          |     |        |             |            |        |

|                                           |                     |                                   |  |
|-------------------------------------------|---------------------|-----------------------------------|--|
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS |                     |                                   |  |
| SIGNATURE                                 | TELEPHONE           | DATE                              |  |
| <u>[Signature]</u>                        | <u>777-225-3687</u> | <u>9-15-06</u>                    |  |
| TITLE                                     | FEIN                | ADDRESS CHANGES TO BE NOTED ABOVE |  |
| <u>Product Mgr.</u>                       | <u>592503431</u>    |                                   |  |

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| BUYER:                                                                                 |          |     |        | RON PRICE-----          |            |        |
| RFQ. NO.:                                                                              |          |     |        | PRI2586-----            |            |        |
| BID OPENING DATE:                                                                      |          |     |        | SEPTEMBER 14, 2006----- |            |        |
| BID OPENING TIME:                                                                      |          |     |        | 1:30 PM-----            |            |        |
| PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: |          |     |        |                         |            |        |
|                                                                                        |          |     |        | 772-225-3299-----       |            |        |
| CONTACT PERSON (PLEASE PRINT CLEARLY):                                                 |          |     |        | CHARLES KIEFER-----     |            |        |
| ***** THIS IS THE END OF RFQ      PRI2586 ***** TOTAL: _____                           |          |     |        |                         |            |        |

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| SIGNATURE          | TELEPHONE    | DATE                              |
| <i>[Signature]</i> | 772-225-3687 | 9-15-06                           |
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# AFFIDAVIT

**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: ENABLING TECHNOLOGIES, INC.

Authorized Signature: [Signature] Date: 9-15-06



# Enabling Technologies

World's Leading Manufacturer of Braille Embosser

## **70-BR0000 Braille Place Braille Embosser**

CPL - 45

CPS - 300

Prints Single Sided or Interpoint

Dynamic Brailleing

Speech Output

**No need for a sound Enclosure-the Braille Place is quiet.**

**Price:** \$42,995.00

**Shipping and handling:** approximately \$900.00

Lift Gate Truck (if needed): \$75.00

**Electric Needs:** 220 to 240 VAC, 60 Hz, Single Phase, 20 Amp service rating

**Warranty:** 90 Days Labor, 1 Year Parts, Toll Free Support Monday-Friday, 8:30 - 4:00 EST

Annual Service Contract unavailable, you will have a **in-house trained service technician. Parts are interchangeable. No need for an extended warranty.**

**Lead time:** 3-4 months

### **Additional Cost on Braille Place**

Crate for shipping \$350.00

Spare Parts Kit \$4,700.00

Tool Kit \$385.00

**You will need to send a technician to Florida for 3 days of training. Training is free of charge, you will be responsible for travel & expenses.**

### **Trained Technicians qualifications should be:**

- 1) Must have working understanding of AC circuits.
- 2) Must have working understanding of DC circuits.
- 3) Must have working understanding of reading electrical schematics.
- 4) Must be able to understand exploded diagrams.
- 5) Must be able to disassemble and accurately reassemble mechanical components.

1601 Northeast Braille Place, Jensen Beach, Florida 34957 USA

Phone (772) 225 3687 or (800) 777 3687 Fax (772) 255 3299 or (800) 950 3687

E-Mail: [info@brailer.com](mailto:info@brailer.com) Web: [www.brailer.com](http://www.brailer.com)





# Enabling Technologies

World's Leading Manufacturer of Braille Embossers

- 6) Must be capable of following the information flow of data through IC's throughout the boards.
- 7) Must have mechanical capability including proper use of tools (Allen wrenches, screwdrivers, etc.).
- 8) Must have good soldering skills
- 9) Must be capable of operating and reading "test" equipment (calipers, micrometer, electric meter, depth gauge, etc.).
- 10) Must be capable of visually inspecting mechanical parts and electrical parts.
- 11) Must be capable of teaching others.

Our web site is [www.braille.com](http://www.braille.com). Feel free to contact me with an question or order box.



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| LINE                                                                                                                                                                                                                                                                                     | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----|--------|-------------|------------|--------|
| <b>ADDENDUM 01</b><br><br>THIS ADDENDUM IS ISSUED TO CHANGE THE DELIVERY AND INSTALLATION REQUIREMENT FROM 30 TO 60 DAYS UPON RECEIPT OF THE PURCHASE ORDER; AND TO EXTEND THE BID OPENING DATE TO SEPTEMBER 19, 2006, 1:30 PM EASTERN TIME.<br><br>ATTACHMENT: ADDENDUM ACKNOWLEDGEMENT |          |     |        |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|                                       |                                  |                                   |
|---------------------------------------|----------------------------------|-----------------------------------|
| SIGNATURE<br><i>M. H. [Signature]</i> | TELEPHONE<br><b>772-225-3687</b> | DATE<br><b>9-15-06</b>            |
| TITLE<br><b>PRODUCT MGR.</b>          | FEIN<br><b>592503431</b>         | ADDRESS CHANGES TO BE NOTED ABOVE |

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Vendor:

Spending Unit:

Requisition No.: \_\_\_\_\_

ADDENDUM ACKNOWLEDGEMENT

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

Addendum No.'s:

No. 1 ✓

No. 2 \_\_\_\_\_

No. 3 \_\_\_\_\_

No. 4 \_\_\_\_\_

No. 5 \_\_\_\_\_

I understand that failure to confirm the receipt of the addendum(s) is cause for rejection of bids.

  
Signature

*ENABLING TECHNOLOGIES, INC.*  
Company

9-15-06  
Date