



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
MCH70449

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

Mid Atlantic Laboratory Services
 30 Western Drive
 Hurricane, WV 25526

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - MCH WAREHOUSE
 900 BULLITT STREET
 CHARLESTON, WV
 25301 304-558-3417

DATE PRINTED 09/25/2006	TERMS OF SALE 10/25/2006	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE:		BID OPENING TIME		01:30PM

LINE	QUANTITY	LOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	.1	JB		948-21		
<p>REQUEST FOR QUOTATION OPEN-END BLANKET ORDER</p> <p>THE WEST VIRGINIA DIVISION OF PURCHASING IS SOLICITING BIDS FOR DHHR, THE OFFICE OF MATERNAL, CHILD AND FAMILY HEALTH, FAMILY PLANNING PROGRAM AND BREAST AND CERVICAL CANCER SCREENING PROGRAM TO PROVIDE CYTOLOGY SERVICES.</p> <p>THE PROGRAM IS LOCATED AT 350 CAPITOL STREET, ROOM 427, CHARLESTON, WEST VIRGINIA.</p> <p>PLEASE NOTE THE FOLLOWING ATTACHMENTS: 1. MCH70449 SPECIFICATIONS 2. AFFIDAVIT</p> <p>CYTOLOGY SERVICES</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE AN OPEN-END CONTRACT FOR CYTOLOGY SERVICES FOR THE OFFICE OF MATERNAL, CHILD & FAMILY HEALTH, FAMILY PLANNING PROGRAM AND BREAST & CERVICAL CANCER</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
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<p>SCREENING PROGRAM PER THE ATTACHED SPECIFICATIONS.</p> <p>THE VENDOR WILL PROVIDE CYTOLOGY SERVICES TO INCLUDE: SPECIMEN ACCESSION, SPECIMEN PROCESSING, HRHPV TESTING, PROVISION OF CYTOTECHNOLOGIST, PATHOLOGIST(S) COVERAGE, SPECIMEN EVALUATION, RECORD KEEPING, AND QUALITY ASSURANCE ACTIVITIES AND REPORTS. ALL QUOTATIONS MUST MEET THE MANDATORY REQUIREMENTS OF THIS RFQ AS DESCRIBED IN THE ATTACHED ADMINISTRATIVE AND CONTRACTUAL TERMS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON NOVEMBER 1, 2006 AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE</p>						

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<p>ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER</p>						

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<p>ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON OCTOBER 6, 2006. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115 E-MAIL: RWAGNER@WVADMIN.GOV</p> <p style="text-align: center;">VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, SA-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p>						

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<p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p><input checked="" type="checkbox"/> BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p><input type="checkbox"/> BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p><input type="checkbox"/> BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p><input checked="" type="checkbox"/> BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN</p>						
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<p>THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR () BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p>						

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<p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASIN DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <i>Mid-Atlantic Laboratory Services</i></p> <p>DATE: <i>October 25, 2006</i></p> <p>SIGNED: <i>June Christian</i></p> <p>TITLE: <i>President</i></p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>June Christian</i>	TELEPHONE <i>(304) 561-4631</i>	DATE <i>10-25-06</i>	
TITLE <i>President</i>	FEIN <i>06-178-1725-001</i>	ADDRESS CHANGES TO BE NOTED ABOVE	

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RFQ. NO.:-----MCH70449-----						
BID OPENING DATE:-----10/25/06-----						
BID OPENING TIME:-----1:30 PM-----						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: -----(304) 562-2270-----						
CONTACT PERSON (PLEASE PRINT CLEARLY): -----June Christian-----						
***** THIS IS THE END OF RFQ MCH70449 ***** TOTAL						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *June Christian* TELEPHONE (304) 561-4631 DATE 10-25-06
 TITLE *President* FEIN 06-178-1725-001 ADDRESS CHANGES TO BE NOTED ABOVE

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Part 1 PURPOSE

1.1 PURPOSE

The purpose of this Request for Quotation (RFQ) is to engage the services of a vendor to provide cytology services for the Office of Maternal, Child and Family Health, Family Planning Program and Breast and Cervical Cancer Screening Program located at 350 Capitol Street, Room 427, Charleston, West Virginia.

1.2 BACKGROUND

Within the West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Public Health, the Office of Maternal, Child and Family Health (OMCFH) offers preventive health care and screening services through a community-based network of health care providers throughout the State. The Family Planning Program (FPP) provides comprehensive reproductive health care, medical services, counseling and education, contraceptive methods, and laboratory services, including cytology screening. Family Planning Program services are offered through a statewide network of 145 participating provider agencies.

The Breast and Cervical Cancer Screening Program (BCCSP) provides early detection, screening, and referral services for breast and cervical cancers which include a pelvic examination, Pap test collection, clinical breast examination, patient education and referrals for mammography and other appropriate diagnostic and treatment services. These services are offered through a network of 165 participating provider agencies, most of which are also providers of the Family Planning Program.

Part 2 CONTRACTUAL SERVICES

2.1 REQUIRED SERVICES

The vendor will provide cytology services for approximately 50,000 Pap tests per year to include: specimen accession, specimen processing, hrHPV testing, provision of cytotechnologists, pathologist(s) coverage, specimen evaluation, record keeping, and quality assurance activities and reports.

Specimen Processing, Evaluation, and Reporting:

- A. The vendor will provide participating FPP and BCCSP providers all supplies necessary for collection and submission of both Conventional and Liquid-Based Pap test specimens. These supplies shall include, but not be limited to, requisition forms, mailers, superfrost slides that provide space for writing the patient's name, cervical scrapers and cytobrushes.

- B. The vendor will require that the following information be submitted with the specimen:
1. Clinic code number
 2. Patient social security number
 3. Patient name
 4. Clinic visit date (date specimen collected)
 5. Age
 6. Race
 7. Marital status
 8. Specimen type
 9. Date of previous Pap test
 10. Class of previous Pap test
 11. Date of last menstrual period
 12. Date of pelvic surgery
 13. Date of pelvic radiation
 14. Date of endocrine within last 6 months
 15. Date of biopsy
 16. Number of pregnancies
 17. Menopausal status
 18. History of oral contraceptive usage
 19. Other pertinent medical history
 20. Name and address of program provider
- C. The vendor will examine, interpret, and report results on all Pap tests submitted by the FPP and BCCSP Program providers not to exceed ten (10) calendar days from the date the specimens are received by the vendor. For specimens requiring HPV testing, the vendor will examine, interpret and report results not to exceed twenty (20) calendar days from the date the specimens are received by the vendor.
- D. All specimens must be stained, mounted, and adequately labeled showing unique I.D. number and patient name.
- E. The vendor will be responsible for reporting specimen test results, using the Bethesda 2001 System. Results will be reported to the ordering physician/clinic at the address supplied by the Program provider.
- F. The vendor assumes all responsibility and liability for reading and processing of all Pap tests.
- G. The vendor must have written criteria for rejection of specimens and for categorizing specimens as unsatisfactory.

- H. The vendor must track patients with previous unsatisfactory Pap results to determine if appropriate repeat specimens are submitted.
- I. The vendor must retain negative and unsatisfactory slides for five (5) years and positive slides for twenty (20) years.

Data Requirements:

- J. The vendor must provide the FPP and BCCSP with the following data on a monthly basis:
- Total number of Pap tests received and interpreted as well as numerical breakdown of the number of Conventional and Liquid-Based Pap tests
 - Total number of unsatisfactory Pap tests and a numerical breakdown as to why the Pap tests were unsatisfactory
 - Total number of tests with no endocervical cells
 - Total number of tests within normal limits
 - Total number of atypical squamous cells of undetermined significance
 - Total number of atypical glandular cells of undetermined significance
 - Total number of low grade squamous intraepithelial lesion (CIN I)
 - Total number of high grade squamous intraepithelial lesion (CIN II) and (CIN III)
 - Total number of invasive carcinomas
 - Total number of hrHPV tests performed on BCCSP clients
- K. The vendor agrees to supply the FPP and BCCSP with computer diskettes, appropriate hard copy, and on-line access containing designated information related to specimen results for the purpose of patient tracking, upon request. To the extent consistent with applicable laws and regulations, the parties hereto shall maintain patient test records in confidence and comply with privacy, patient access and confidentiality provisions.
- L. The vendor must respond to all requests for statistical information or data within five (5) working days.

Quality Assurance:

- M. The vendor must allow the FPP and BCCSP and/or any designated cytotechnologist to have access to any slides and records from the programs for review purposes, within five (5) working days.
- N. The vendor must allow any cytotechnologist designated by the programs to review the cytology procedure manual for the quality control and quality assurance programs, within five (5) working days.
- O. The vendor is required to meet all CLIA requirements and to obtain CLIA certification. The vendor agrees to follow all rules and regulations in accordance with the Clinical Laboratory Improvement Amendments of 1988 (CLIA-88).
- P. The vendor must have a CLIA-88 qualified pathologist as director (technical supervisor), qualified cytology general supervisor, and qualified cytotechnologist(s) on site.
- Q. The vendor's staff shall be available upon request to consult with participating providers by telephone during normal working hours (9:00am-5:00pm) to discuss the vendor's procedures and to explain test results. Consultation will include on-site specimen collection and handling training if deemed necessary.
- R. The vendor must retrieve stored FPP or BCCSP Pap tests the same day as requested by either program.
- S. The vendor must document the circulation, referral, transfer, and receipt of original Pap tests.
- T. The vendor must have documentation including acknowledgment of receipt, when slides from the programs are loaned to special programs such as the College of American Pathologists Interlaboratory Comparison Program in Cervical Vaginal Cytology.
- U. The vendor must show documentation of a maintenance schedule for equipment and microscopes and implement said schedule.
- V. The vendor must show documentation of and perform at least an annual review of all procedures in the cytology section by current laboratory director or designee.

- W. The vendor must show documentation for continuing education for the staff cytotechnologist(s).

2.2 ADMINISTRATIVE AND OPERATIONAL REQUIREMENTS

1. The vendor shall designate a project administrator. The vendor's project administrator shall report to the FPP and BCCSP program directors regarding all matters related to cytology services.
2. The vendor shall provide its written procedures for rejection of specimens and categorizing specimens as unsatisfactory consistent with the requirements of this RFQ, including but not limited to those requirements in RFQ Section 2.1 above.
3. The vendor shall comply with all applicable provisions of the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191, 110 Stat. 1936 (HIPAA) and regulations promulgated thereunder (HIPAA Regulations), if applicable.

2.3 PRICING OF SERVICES

The vendor's quotation must include bids for cytology screening of Pap test for OMCFH as follows:

PRICE PER TEST (LINE ITEM)

ITEM 001

DESCRIPTION: Cytology services – Conventional Pap test
QUANTITY: Approx. 48,000 Pap tests per year
PRICE: \$ 9.50 per Conventional test

ITEM 002

DESCRIPTION: Cytology services - Liquid Based Pap test
QUANTITY: Approx. 11,520 Pap tests per year
PRICE: \$ 17.50 per Liquid-Based test
Liquid-Based Test Technology: CYTIC / Thin-Prep Pap test

ITEM 003

DESCRIPTION: HPV/DNA TESTING (high-risk only)
QUANTITY: Approx. 333 HPV/DNA tests (high-risk only) per year
PRICE: \$ 40.00 per HPV/DNA test
HPV/DNA Test Technology: Digene

PART 3 GENERAL TERMS AND CONDITIONS

3.1 REJECTION OF QUOTATION/BIDS

The State reserves the right to accept any or all quotations/bids if it is determined to be in the State's best interests. The Department may withdraw this RFQ at any time for any reason. Receipt of a quotation confers no rights upon the bidder. A contract based upon this RFQ may or may not be awarded. Then, said contract must be approved as to form by the Attorney General's Office.

3.2 SUBCONTRACTS PROHIBITED

The successful vendor will be solely responsible for all work performed under the contract. The vendor shall not enter into written or oral subcontracts for performance of work under the contract without written permission of the agency. Vendor must have been in business and maintained a business license to perform cytology services within the past five (5) years.

3.3 COMPLIANCE WITH LAW AND REGULATIONS

The vendor shall pay any sales, use, and personal property taxes arising out of this contract and the transactions contemplated thereby. Any other taxes levied upon this contract, the transaction, or the equipment, or services delivered pursuant hereto shall be borne by the vendor.

The vendor shall comply with all applicable laws, rules and regulations including, but not limited to those relating to State and Federal labor laws and laws, rules and policies related to the WVDHHR.

The vendor shall be responsible for compliance with all workplace safety requirements, including, but not limited to compliance with applicable OSHA and all other applicable environmental agency requirements for storage, labeling, handling and disposal of all items used in the performance of duties associated with cytology services. The vendor shall appropriately train its employees in proper workplace safety requirements.

3.4 RECORD RETENTION AND CONFIDENTIALITY

The vendor will maintain financial records pertaining to the contract for five (5) years following the end of the State fiscal year during which the contract is terminated or State and Federal audits of the contract have been completed, whichever is later. If questions about accounting records arise during an audit, the accounting records pertaining to the contract shall be retained until resolution of all pending audit questions and for one (1) year following the termination of any litigation relating to the contract if the litigation has not

terminated within the above five (5) year period. Accounting records and procedures shall be subject to State and Federal approval.

3.5 CHANGES IN SCOPE

Formal contract amendments and change orders will be negotiated by the Department with the vendor, whenever necessary, to address changes to the terms and conditions, costs of, or scope of work included under the contract. An approved contract amendment means one approved by the WV Department of Health and Human Resources, the WV Department of Administration, and all other applicable State agencies prior to the effective date of such amendment. An approved contract amendment is required whenever the change affects the payment provision and the scope of work performed by the vendor. Vendor shall not change the scope of services to be conducted without the approval of the State. As soon as possible after receipt of a written change request, but in no event more than thirty (30) days thereafter, the vendor shall provide the State a written statement that the change has no price impact on the contract or if there is a price impact, provide a description of the price increase or decrease involved in implementing the change.

3.6 TERMINATION OF THE CONTRACT

The Department may terminate a contract resulting from this RFQ at any time that the vendor fails to carry out its responsibilities under the terms of any contract resulting from this RFQ to satisfaction of the Department, Bureau or Office of Maternal, Child and Family Health.

The Department shall provide the vendor with notice of conditions endangering performance. If after such notice the vendor fails to remedy this conditions contained in this notice, within the time period contained in the notice, the Department shall issue the vendor an order to stop all work immediately. The Department shall be obligated only for services rendered and accepted prior to the date of the notice of termination.

The contract may also be terminated upon mutual agreement of the parties with thirty (30) days prior notice.

3.7 INVOICE AND PAYMENTS

The vendor shall submit separate monthly invoices, in arrears, to the FPP and BCCSP for all services provided pursuant to the terms of the contract. State law forbids payment of invoices prior to receipt of services.

AFFIDAVIT

016

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Mid-Atlantic Laboratory Services

Authorized Signature: Jane Christian Date: 10-25-06

Mid Atlantic Laboratory Services

30 Western Drive, Hurricane WV, 25526
Phone 304-561-4631 Fax 304-562-2270

Roberta Wagner
Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, WV 25311

Dear Roberta Wagner,

In response to your request for bid RFQ# MCH70449, written specifications for section 2.1 A-w and section 2.2 1-3 are as follows:

- A. Mid Atlantic Laboratory Service will provide all FPP and BCCSP participating providers with the supplies necessary for collection and submission of both conventional and liquid based test specimens.
- B. Please see Appendix A. **Mid Atlantic Laboratory Services will provide preprinted laboratory requisitions with the clinic name and address.**
- C. Mid Atlantic Laboratory Services will return all cytology results within 10 working days from the date the specimen is received and all HPV DNA results will be available within 20 calendar days from the date the specimen is received. Mid Atlantic Laboratory Services will mail, fax or email results per client preference.
- D. All cytology specimens will be stained and mounted and adequately labeled with a unique ID # and patient name.
- E. All results will be reported using the Bethesda 2001 System, and returned to the ordering clinician.
- F. Mid Atlantic Laboratory Services agrees to assume responsibility for reading and processing of all pap tests.
- G. Please see appendix B for written criteria for rejected specimens and Appendix C for categories for unsatisfactory specimens.
- H. All clinics with an unsatisfactory result will receive a written reminder within one month of the due date to remind the clinic that the patient is due for repeat testing. This is assuming that repeat paps are required after 3 months. See Appendix D for example notification.
- I. Mid Atlantic Laboratory Services will maintain all negative slides for (5) five years and all non-negative slides for (20) twenty years.
- J. Mid Atlantic Laboratory Services will provide The FPP and BCCSP programs with the following data on a monthly basis.
 - Total number of pap tests received and interpreted as well as numerical breakdown of the number of conventional and liquid-based pap tests
 - Total number of unsatisfactory pap and a numerical breakdown as to why the pap tests were unsatisfactory
 - Total number of tests with no endocervical cells
 - Total number of atypical squamous cells of undermined significance
 - Total number of atypical glandular cells of undetermined significance
 - Total number of low-grade squamous intraepithelial lesions (CIN I)

Mid Atlantic Laboratory Services

30 Western Drive, Hurricane WV, 25526
Phone 304-561-4631 Fax 304-562-2270

- Total number of high-grade squamous intraepithelial lesions (CIN II) and (CIN III)
 - Total number of invasive carcinomas
 - Total number of hrHPV tests performed on BCCSP clients
- K. Mid Atlantic Laboratory Services will supply FPP and BCCSP with computer diskettes, appropriate hard copy and on-line access containing designated information related to specimen results or the purpose of patient tracking, upon request. Access to patient rest records and personal information will comply with all state and federal laws and regulations.
- L. Mid Atlantic Laboratory Services will respond to all requests for statistical information or data within five (5) working days.
- M. Mid Atlantic Laboratory Services will allow the FPP and BCCSP and/or any designated cytotechnologist to have access to any slides and records from the programs for review purposes, within five (5) working days.
- N. Mid Atlantic Laboratory Services agrees to make available for review the cytology procedure manual for the quality control and quality assurance programs, within five (5) working days to any cytotechnologist designated by the programs.
- O. Mid Atlantic Laboratory Services meets all CLIA requirements and has obtained certification. Mid Atlantic Laboratory Services agrees to follow all rules and regulations in accordance with the Clinical Laboratory Improvement Amendments of 1988 (CLIA-88).
- P. Mid Atlantic Laboratory Services will have a CLIA-88 qualified pathologist as director (technical supervisor), qualified cytology general supervisor, and qualified cytotechnologists on site.
- Q. Mid Atlantic Laboratory Services will be available upon request to consult with participating providers by telephone during normal working hours (9:00am to 5:00pm) to discuss the Mid Atlantic Laboratory Services procedures and to explain test results. Consultation will include on-site specimen collection and handling training if deemed necessary.
- R. Mid Atlantic Laboratory Services will retrieve stored FPP or BCCSP Pap tests the same day as requested by either program.
- S. Mid Atlantic Laboratory Services will document the circulation, referral, transfer and receipt of original Pap tests.
- T. Mid Atlantic Laboratory Services will have documentation including acknowledgement of receipt when slides from the programs are loaned to special programs such as the College of American Pathologists Interlaboratory Comparison Program in Cervical Vaginal Cytology.
- U. Mid Atlantic Laboratory Services will show documentation of maintenance schedule for equipment and microscopes and implement said schedule.
- V. Mid Atlantic Laboratory Services will show documentation of and perform at least an annual review of all procedures in the cytology section by current laboratory director or designee.
- W. Mid Atlantic Laboratory Services will provide documentation for continuing education for the staff cytotechnologists.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 MCH70449

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

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HEALTH AND HUMAN RESOURCES
 BPH - MCH WAREHOUSE

 900 BULLITT STREET
 CHARLESTON, WV
 25301 304-558-3417

DATE PRINTED 10/10/2006	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 10/25/2006	BID OPENING TIME			01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 1 ***** 1. QUESTIONS AND ANSWERS 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. ***** END OF ADDENDUM NO. 1 *****						
0001	1	JB		948-21		
CYTOLOGY SERVICES						
***** THIS IS THE END OF RFQ MCH70449 ***** TOTAL						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>June Christian</i>	TELEPHONE (304) 561-4631	DATE 10-25-06
TITLE <i>President</i>	FEIN 06-178-1725-001	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDENDUM #1

Type of Purchase

ADDENDUM IS BEING SUBMITTED TO ANSWER VENDOR QUESTIONS

1. PART 2, PARAGRAPH K: PLEASE VERIFY THAT COMPUTER DISKETTES, HARD COPIES AND ON-LINE ACCESS* ARE ALL REQUIRED.

RESPONSE: YES, ALL ARE REQUIRED. DISKETTES AND HARD COPIES ARE SENT TO FAMILY PLANNING PROGRAM AND BCCSP PROGRAM ADMINISTRATIVE OFFICES. ONLINE ACCESS IS REQUIRED FOR FAMILY PLANNING PROGRAM AND BCCSP PROGRAM ADMINISTRATIVE OFFICES, IN ADDITION TO ALL PARTICIPATING SERVICE PROVIDER SITES.

2. PART 2, PARAGRAPH K: DOES EACH FP SITE AND BCSSP SITES RECEIVE A DISKETTE ON A REGULAR BASIS (E.G. MONTHLY) OR UPON REQUEST?

RESPONSE: NO. SEE RESPONSE#1

3. PART 2, PARAGRAPH K: DO ALL OF THE FPP AND BCCSP SITES HAVE ON-SITE INTERNET ACCESSIBILITY?

RESPONSE: MOST FAMILY PLANNING AND BCCSP PROGRAM PROVIDER SITES HAVE INTERNET ACCESS, WITH A FEW EXCEPTIONS.

4. PART 2, PARAGRAPH K: WILL ALL OF THE FPP AND BCCSP SITES REQUIRE ON-LINE ACCESS TO PATIENT REPORTS?

RESPONSE: ALL FAMILY PLANNING BCCSP SITES SHOULD HAVE ACCESS TO ONLINE REPORTS. SOME MAY OPT NOT TO USE THE ONLINE REPORTS.

5. PART 2, PARAGRAPH 1: CLIA REGULATIONS MANDATE A SLIDE RETENTION OF FIVE (5) YEARS. WILL A 20-YEAR RETENTION OF ELECTRONICALLY STORED IMAGES OF CELLULAR ABNORMALITIES FOUND ON POSITIVE SLIDES MEET THE CONTRACT REQUIREMENT FOR A POSITIVE SLIDE RETENTION OF 20 YEARS?

RESPONSE: YES

6. PAGE 1 OF MCH70449, TITLE SECTION, "OPEN-END BLANKET ORDER". DOES "OPEN-END BLANKET ORDER" MEAN THAT THIS CONTRACT MAY BE AWARDED TO MULTIPLE LABS? PLEASE DEFINE STATEMENT.

7. NO IT DOES NOT MEAN THAT IT WILL BE AWARDED TO MULTIPLE LABS. THIS MEANS THAT THE CONTRACT IS OPEN ENDED IN THAT IT'S FOR UNLIMITED DOLLARS AND THERE'S NO DEFINITE QUANTITY OF TESTS SET FOR THE CONTRACT.

WV-36a STATE OF WEST VIRGINIA PURCHASING CONTINUATION SHEET	Buyer:	Page	Req. or P. O. No.: MCH70449
--	--------	------	--------------------------------

Vendor:	Spending Unit:
---------	----------------

Requisition No.: _____

ADDENDUM ACKNOWLEDGEMENT

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

Addendum No.'s:

No. 1 _____

No. 2 _____

No. 3 _____

No. 4 _____

No. 5 _____

I understand that failure to confirm the receipt of the addendum(s) is cause for rejection of bids.

June Christian
Signature

Mid-Atlantic Laboratory Services
Company

October 25, 2006
Date

Mid-Atlantic Laboratory Services
30 Western Drive
Hurricane, WV 25526

Patient Information

(1) Patient Name (Last) (First) (MI)			(2) SSN		
(3) Date of Birth	(4) Race	(5) Sex M / F	(6) Marital Status S / M / D	(7) LMP	(8) Date Collected
(9) Address (Street/P.O. Box)			(10) City	State	Zip
(11) Previous Smear (Date)			(12) Previous Diagnosis		
(13) Biopsy (Date)			(14) Biopsy Diagnosis		
(15) Hyst: Yes <input type="checkbox"/> No <input type="checkbox"/>	(16) HRT Within Last 6 Months: Yes <input type="checkbox"/> Type		No <input type="checkbox"/>	(17) Pregnant <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/>	
(18) Number of Pregnancies	(19) Birth Control <input type="checkbox"/> Yes <input type="checkbox"/> No	(20) Pelvic Radiation Yes <input type="checkbox"/> If Yes Date		No <input type="checkbox"/>	
(21) Pertinent History or Data					

Specimen Type

Conventional Pap

Liquid Based Pap

Specimen Source

Cervical Vulvar

Endocervical Endometrial

Vaginal Breast/Nipple

Funding

Private Family Planning

Cash/Check BCCSP (WV)

Medicare/Medicaid

Ancillary HPV DNA Testing

HPV DNA High Only

Reflex Testing Level Check All That Apply

Normal ASC-US Low Grade Regardless

(12) **Provider Address**

ANY CLINIC
 ANY STREET
 ANY TOWN, WV 12345

Clinic number FP / BCCSP

(15) **Provider Signature**

Appendix B

CRITERIA FOR REJECTED SPECIMEN

1. SPECIMEN RECEIVED WITHOUT PATIENT NAME
2. REQUISITION RECEIVED WITHOUT PATIENT NAME
3. NAME ON SPECIMEN DOES NOT MATCH NAME ON REQUISITION
4. INCORRECT REQUISITION FORM
5. SLIDE RECEIVED BROKEN BEYOND REPAIR¹
6. LABORATORY ACCIDENT
7. PATIENT NAME PRINTED ON LABEL OR TAPE NOT DIRECTLY ON SLIDE
8. NAME OF PERSON PERFORMING AND REQUESTING TEST OMITTED OR NOT AUTHORIZED
9. SPECIMEN LEAKED FROM VIAL²

¹ If 30% or more of the slide is lost to breakage the slide is to be rejected

² Every effort should be made to salvage the specimen short of pouring the specimen back into the vial

ADEQUACY CRITERIA

1) ENDOCERVICAL/TRANSFORMATION ZONE COMPONENT

- a. Adequate component for conventional and liquid based smears- at least two groups of endocervical columnar and or squamous metaplasia, each group with at least five cells.

2) ABSENCE OF EC/TZ COMPONENT

- a. Satisfactory for evaluation- No endocervical cells present.
- b. Exception: Does not apply in marked atrophy.
- c. Squamous metaplastic cells cannot be reliably distinguished from parabasal cells. When parabasals are present (partial or complete atrophy, including postpartum atrophy, and inflammatory/reactive conditions), accept only EC columnar cells as evidence of EC/TZ component.

3) EXPLANATION FOR UNSATISFACTORY CATEGORY

- a. Any smear that has abnormal or atypical cells present is never signed out as unsatisfactory.
- b. Scant squamous cells: less than 10% of well-preserved, well-visualized squamous cells over the slide surface.
- c. Note:liquid based- fewer than 5,000 cells per slide.
- d. Poor fixation or preservation(obscuring of the epithelial cells by)
- e. Thick smear-75% or more too thick for interpretation. (obscuring epithelial cells by)
- f. Obscuring inflammation, blood, bacteria or mucus-75% or more of smear obscured. Note: Use scanning power to determine extent of obscuring factor.
- g. Presence of foreign material- 75% or more obscured.
- h. Smears with an unsatisfactory due to obscuring bacteria or inflammation will be signed out with a "treat and repeat" comment on the final interpretation.

Appendix D

30 Western Drive
Hurricane, WV 25526
(304) 561-4631
(304) 562-2270



Fax

To: _____ **From:** _____

Fax: _____ **Pages:** _____

Phone: _____ **Date:** _____

Re: _____ **cc:** _____

Urgent **For Review** **Please Comment** **Please Reply** **Please Recycle**

● **Comments:**

The our records indicate that the following patient (s)

Patient name here

Are due for follow-up testing due to a previously unsatisfactory pap at this facility

Mid Atlantic Laboratory Services

30 Western Drive, Hurricane WV, 25526
Phone 304-561-4631 Fax 304-562-2270

Roberta Wagner
Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, WV 25311

October 25, 2006

Dear Roberta Wagner,

Mid-Atlantic laboratory services is a privately, all women owned laboratory located in Hurricane, West Virginia. Mid-Atlantic Laboratory Services is dedicated to providing our clients with highly specialized services concentrating on cytological services and using the latest in innovations to provide exceptional services.

At Mid-Atlantic Laboratory Services our emphasis is on total quality of service. This includes continuous training and updating of our staff, providing accurate interpretation of cytology specimens. Maintenance of the most stringent quality control and quality assurance assures our clients the best possible results. We view our services as a commitment to the advancement of women's health.

Mid-Atlantic Laboratory Services will require a minimum of 15 days from the notification of awarding the contract before we will be able to receive any specimens, and 45 days before any results are available on line.

Sincerely,



June Christian
President, Mid-Atlantic Laboratory Services