

January 19, 2007

Ms Krista Ferrell
Contracting Office
Department of Administration
Purchasing Division
2019 Washington Street East
PO Box 50130
Charlestown, WV 25305

Re: Response to: RFI No: ISCG0065 Voice and Web Conferencing and Instant Messaging

Dear Ms Ferrell:

Hurricane Consulting, Inc. dba (doing business as) HCI | integrated solutions (HCI) is pleased to submit our response to the West Virginia Purchasing Division for the Office of Technology to provide a total solution for Voice and Web Conferencing and Instant Messaging

We are submitting this bid as the prime contractor with our teaming partners Nortel Government Solutions.

HCI is a participant in the Army Mentor-Protégé Programs and is a Small Disadvantaged, Service-Disabled, Veteran-Owned and HUBZone business. Our senior-level IT executives place an utmost value on delivering high quality business and IT solutions to clients using proven industry best practices, proven methodologies, processes, and tools that are embedded within our ISO 9001:2000 procedures. HCI has recently been awarded our ISO 9001 Program Certification and is scheduled to attain CMM SEI Level 2 certification during the 4QTR 2006.

HCI is a certified Nortel reseller and we offer state of the art design, engineering, equipment, installation and support for multimedia solutions. It is our goal to assist the Office of Technology in its mission and vision through a solid framework built upon talented staff, proven solutions, and on-time performance. Our senior staff has the right background and expertise to successfully execute the contract requirements.

HCI's company information is:

Offeror Information	HCI Response
HCI Point of Contact – Name, Title	Leland Rice, Chief Operations Officer
HCI Point of Contact – Phone number	404.551.3167
CAGE Code	1TBU6
DUNS Number	928859529
Tax Identification Number	65-0601088



JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
P.O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W. FERGUSON, JR.
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

MEMORANDUM

TO: Vendors

FROM: Krista Ferrell, Senior Buyer *KF*
Purchasing Division

RE: ISCG0065

DATE: February 8, 2007

The "Request for Information" To set a State Standard for Voice Conferencing, WEB Conferencing and Instant Messaging will not be scanned on the Internet due to the volume. Vendors may view the "Request for Information" at the office of the WV State Purchasing Division, 2019 Washington Street, East, Charleston, WV 25311. You may call me for an appointment at (304) 558-2596, fax: (304)558-4115 or e-mail kferrell@wvadmin.gov.

KF/SJ

cc: File