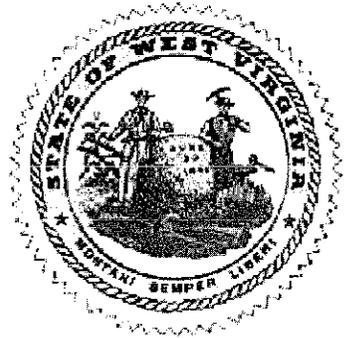


Original

West Virginia State Fund

**RFQ No.: INS07073
Claims Administration**



Sedgwick CMS
6377 Emerald Parkway
Dublin, Ohio 43016

Authorized contact:
Randy Jones: 614.760.2466



Sedgwick CMS

RFP Response

January 9, 2007



Sedgwick CMS

Sedgwick Claims Management Services, Inc.
6377 Emerald Parkway, Dublin, Ohio 43016
Telephone (614) 760-2466

January 5, 2007

Mr. Ron Price
Insurance Commission
State of West Virginia
1124 Smith Street
Charleston, WV 25305-0540

Re: Request for Quotation, INS07073

Dear Mr. Price:

I would like to take this opportunity to formally express the interest of Sedgwick CMS to provide claims administration services for the old workers' compensation claims for West Virginia per your specifications. Specifically, the attached proposal includes our offer to provide claims management and managed care services for the aforementioned claims.

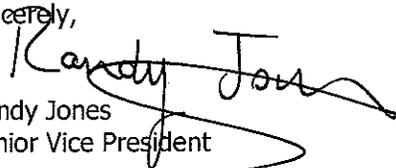
Sedgwick CMS, through the recent acquisition of CompManagement, Inc. (CMI), is a nationally recognized leader in providing risk management solutions to public sector and private self-insured organizations. The resources and expertise gained through this acquisition make us uniquely qualified to offer services in managing old State Fund claims. CMI brings to Sedgwick CMS a significant number of customers represented in this area as well as over 22 years of experience in this special niche of our industry.

We provide similar services to a considerable number of public entities by developing customized programs that combine the value of our professional claims management team with leading information technology, medical case management that is outcome based, and exemplary customer service.

Sedgwick CMS can integrate our product offerings to meet the needs and goals of your risk management program. Our desire is to achieve a successful partnership with the State of West Virginia by making a large investment of time, dollars, and resources in the State, and with all stakeholders such as injured claimants, employers, and medical providers.

We look forward to continued service to the State of West Virginia and its workers. Enclosed you will find a detailed response to your questions and an overview of our capabilities including our proposed goals for this endeavor. Additional questions may be directed to me at (614) 760-2466.

Sincerely,


Randy Jones
Senior Vice President



JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET EAST
P.O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W FERGUSON, JR
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

MEMORANDUM

TO: Vendors

FROM: Ron Price, Buyer Supervisor *R.P.*
Purchasing Division

RE: INS07073

DATE: January 9, 2007

The "Request for Proposals" will not be scanned on the Internet due to the volume. Vendors may view the "Request for Proposals" at the office of the WV State Purchasing Division, 2019 Washington Street, East, Charleston, WV 25311. You may call me for an appointment at (304) 558-0492, fax: (304)558-4115 or e-mail rprice@wvadmin.gov.

Request for Proposals received from the following:

Cambridge Integrated Services
Frank Gates Higher Ground
Gallagher Bassett Services, Inc
International Solutions, Inc.
NovaPro Risk Solutions, LP
Sedgwick CMS
The Health Plan of the Upper Ohio Valley, Inc

Attenta Smart Risk Management **No Bid**
BC Life & Health **No Bid**
CompServices, Inc. **No Bid**

RP/wf

cc: File