

A
*Claims Administration Program
Technical Proposal*

Presented To:



RFP # INS07-073

Presented by:

Gallagher Bassett Services, Inc.

Two Pierce Place, Itasca, IL 60143

Jeremy Fischer (215)354-5570 Ext.219



January 2007



Gallagher Bassett Services, Inc.

January 8, 2007

State of West Virginia
Insurance Commission
1124 Smith Street
Charleston, WV 25305-0540

Attention: Ron Price

RE: Request for Quotation – INS 07073

Dear Mr. Price:

Enclosed is our Proposal and answers to the questionnaire pertaining to RFQ INS 07073, WC Claims Handling for the handling of existing Old Fund WC claims.

Our pricing contemplates a dedicated adjuster staffing model which assumes:

- One Adjuster per 200 claimants
- One Supervisor per 8 Adjusters
- One clerical support person per 8 Adjusters
- One Dedicated Account Manager

The location of the dedicated claim office will be determined following oral presentations to the State of West Virginia. Options include:

- Attachment to the existing Gallagher Bassett Branch Office in Greensburg, PA
- Creation of a new Branch Office in or near West Virginia

All Medical Bill Review will be processed through Gallagher Bassett Managed Care Services (GBMCS). Nurse Case Management and Field Care Management vendors may be selected by the State of WV. The use of Concentra or Genex is preferred as their Nurse Notes are electronically integrated into the Gallagher Bassett claim system.

All our work and data is captured and passed on to our customers via our Risx-facs.com information system. The Risx-facs.com system is a web based RMIS system which provides state of the art reporting tools including a graphics package. The system is based on a single source of data so monthly Loss Runs and monthly Service Invoices always match. With the Risx-facs.com system, you will have all file documentation at



Gallagher Bassett Services, Inc.

your finger tips, including adjuster notes categorized by subject matter, claim summary reports, medical bills & reports, and account special handling instructions. Our Alerts

feature in Risx-facs com, which can be customized by you, will provide you daily updates via e/mail regarding summary loss information.

Gallagher Bassett is the largest risk management TPA in the nation and will bring its stability, strength, quality, and resources to the table providing the State of WV with a top notch WC claim handling program. We will do a fine job for the state.

I will follow up with you after you have had time to review our Proposal.

Sincerely,

A handwritten signature in cursive script that reads "Jeremy Fischer".

Jeremy Fischer, ARM
Account Executive

Gallagher Bassett Services, Inc
3600 Horizon Boulevard
Suite 290
Trevose, PA 19053
215.354.5570 Ext. 219



JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
P O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W. FERGUSON JR
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

MEMORANDUM

TO: Vendors

FROM: Ron Price, Buyer Supervisor *R.P.*
Purchasing Division

RE: INS07073

DATE: January 9, 2007

The "Request for Proposals" will not be scanned on the Internet due to the volume. Vendors may view the "Request for Proposals" at the office of the WV State Purchasing Division, 2019 Washington Street, East, Charleston, WV 25311. You may call me for an appointment at (304) 558-0492, fax: (304)558-4115 or e-mail rprice@wvadmin.gov.

Request for Proposals received from the following:

Cambridge Integrated Services
Frank Gates Higher Ground
Gallagher Bassett Services, Inc
International Solutions, Inc
NovaPro Risk Solutions, LP
Sedgwick CMS
The Health Plan of the Upper Ohio Valley, Inc.

Attenta Smart Risk Management **No Bid**
BC Life & Health **No Bid**
CompServices, Inc **No Bid**

RP/wf

cc: File