



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**FOR1061**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT  
 304-558-2544**

MODIFIED

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
*ProComm A Division of  
 Southwest Radio Sales, Inc.  
 2602 W LONE CACTUS DR #A  
 PHOENIX, AZ 85027*

SHIP TO

DIVISION OF FORESTRY  
 BUILDING 13  
 4720 BRENDA LANE  
 CHARLESTON, WV  
 25312 558-2788

# 123094116

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/05/2007	N-30	GROUND	DESTINATION	PRE-PAID

BID OPENING DATE: **02/22/2007** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				<b>REQUEST FOR QUOTATION</b>		
				<p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR THE DIVISION OF FORESTRY TO PROVIDE A CONTRACT FOR FIELD PROGRAMMABLE HIGH BAND HAND HELD RADIOS.</p> <p>ATTACHMENTS: 1. SPECIFICATIONS 2. AFFIDAVIT 3. BID FORM</p> <p>NOTE: ANY SUCCESSFUL VENDOR MUST REGISTER WITH THE DIVISION OF PURCHASING AND PAY THEIR VENDOR REGISTRATION FEE OF \$125.00 PRIOR TO BEING AWARDED A CONTRACT.</p>		
0001	I	LS		725-74		
				FIELD PROGRAMMABLE HIGH BAND HAND HELD RADIO		
				<p>THIS CONTRACT ALLLOWS FOR ALL AUTHORIZED STATE, COUNTY, &amp; CITY AGENCY TO PURCHASE OFF OF THIS CONTRACT SO LONG AS THE DIVISION OF FORESTRY RECEIVE ORDERS ON TIME AND AS STATED ON THE REQUEST.</p> <p>THE DIVISION OF FORESTRY RESERVES THE RIGHT TO REQUEST SAMPLES TO BE DELIVERED AND PICKED FOR TESTING AT NO CHARGE TO THE AGENCY.</p>		

**RECEIVED**  
 2007 FEB 21 P 12:10  
 PURCHASING DIVISION  
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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**2**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
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**304-558-2544**

VENDOR

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**PROCOMM**  
**2602 W LONE CACTUS DR #A**  
**PHOENIX, AZ 85027**  
**623-492-9000**  
**WWW.WEDORADIOS.COM**

SHIP TO

**DIVISION OF FORESTRY**  
**BUILDING 13**  
**4720 BRENDA LANE**  
**CHARLESTON, WV**  
**25312 558-2788**

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<p>SHOULD AN "EQUAL TO" BRAND AND MODEL BE BID, COMPLETE SPECIFICATION DOCUMENTS SHALL BE PROVIDED AND IDENTIFYING ANY AND ALL LIKENESSES AND DIFFERENCES.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p>						

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**PROCOMM**  
**2602 W LONE CACTUS DR #A**  
**PHOENIX, AZ 85027**  
**623-492-9800**  
**WWW.WEDORADIOS.COM**

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<p><b>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</b></p> <p><b>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</b></p> <p><b>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</b></p> <p><b>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</b></p> <p><b>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</b></p>						

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 304-558-2544**

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
**PROCComm  
 2602 W LONE CACTUS DR #A  
 PHOENIX, AZ 85027  
 623-492-9800  
 WWW.WEDORADIOS.COM**

**S H I P T O**  
 DIVISION OF FORESTRY  
 BUILDING 13  
 4720 BRENDA LANE  
 CHARLESTON, WV  
 25312 558-2788

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<p>REASON CHECKED:</p> <p>( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF</p>						

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VENDOR

RFQ COPY  
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**PROCOMM**  
**2602 W LONE CACTUS DR #A**  
**PHOENIX, AZ 85027**  
**623-492-9800**  
**WWW.WEDORADIOS.COM**

SHIP TO

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**4720 BRENDA LANE**  
**CHARLESTON, WV**  
**25312 558-2788**

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<p>PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASIN DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>ProComm A Division of Southwest Radio Sales, Inc.</u></p> <p>DATE: <u>FEB. 20, 2007</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>PRESIDENT</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:            DEPARTMENT OF ADMINISTRATION</p>						

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:				JOHN ABBOTT-----		
RFQ. NO.:				FOR1061-----		
BID OPENING DATE:				FEBRUARY 22, 2007-----		
BID OPENING TIME:				1:30 PM-----		
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
				623-492-9807-----		
CONTACT PERSON (PLEASE PRINT CLEARLY):						
				RANDY Power-----		

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**PROCOMM**  
**2602 W LONE CACTUS DR #A**  
**PHOENIX, AZ 85027**  
**623-492-9800**  
**WWW.WEDORADIOS.COM**

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***** THIS IS THE END OF RFQ FOR1061 ***** TOTAL: _____						

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- Completely field programmable hand held high band radio
- Field cloning -transfers information from one radio to another automatically
- Field cloning from RELM BK radios used by wildland fire suppression agencies and first responders across the nation
- Radio must be capable of cloning to or from existing Bendix King radios.
- On the Fly programming of command groups
- Two-line display
- Keypad for simplified field programming
- FLASH technology
- true digital-analog mixed mode operations
- Minimum 500 channels, 25 users groups with 20 channels per group
- 136-174MHz VHF expanded frequency range
- 5/2 watts RF output
- APCO P25 specifications
- FDMA Common Air Interface compatibility
- Emergency group calls
- Unit-to-unit calls with auto-callback
- Channel and priority scan, talkback scan
- Weatherproof design
- Long life lithium-ion battery
- Meets MIL-STD 810 certification specs
- Meets NIFC fire certification specs
- Meets California Dept of Forestry certification specs

**PROCOMM**  
2602 W LONE CACTUS DR #A  
PHOENIX, AZ 85027  
623-492-9800  
[WWW.WEDORADIOS.COM](http://WWW.WEDORADIOS.COM)

The Bendix King Field programmable hand-held portable radios has been adopted by most of the federal wildland fire suppression agencies and first responders across the nation, due to its reliability and ruggedness. This particular radio also has the feature to allow Division resource's the ability to clone and/or program the radio from the field. This advanced feature is necessary as our resources are mobilized to different geographic regions to suppression ongoing wildfires. This is ability to communicate with others when placed in life-threaten situations is a must.

FOR1061 - FIELD PROGRAMMABLE TWO-WAY RADIO - BID FORM - Bid Opening 2/22/2006; 1:30 PM			
Description	* Estimated Annual Purchase Qty.	** Price	Extended Price
Bendix King DPH-CMD hand-held radio OR EQUAL	120	\$ 1,566.37	\$ 187,964.40
Rapid battery charger for the above LAA-0325	120	\$ 87.41	\$ 10,489.20
AA <sup>BACK</sup> battery holder for the above LAA-0191	120	\$ 29.46	\$ 3,535.20
<b>Failure to use this form may result in disqualification.</b>		<b>Total</b>	<b>\$ 201,988.80</b>

Bidder / Vendor Information:

Name: ProComm, A DIVISION OF SOUTHWEST RADIO SALES, INC.  
 Address: 2602 W LONE CACTUS DR #A  
 PHOENIX, AZ 85027  
 Phone#: 623-492-9800  
 Email Address: SALES@WEDORADIOS.COM

---

Contract Coordinator Information:

Name: SAME AS ABOVE RANDY POWEN  
 Address: \_\_\_\_\_  
 Phone#: \_\_\_\_\_  
 Email Address: \_\_\_\_\_

\* Quantities are estimated annual usage for bidding purposes and bidder's information  
 \*\* Delivery is to be included in the price of the items listed on this form. Standard 30 day delivery required

\* \*

\* \*

\* NOTE: WE ARE QUOTING THE MOST CURRENT MODEL DPH5100X-CMD, WHICH INCLUDES THE ANTENNA AND LONG LIFE LITHIUM ION BATTERY (SEA SPEC. \*\* NOTE: CAN BE PURCHASED WITH ORANGE BATTERY CASE, LAA-0139, AT SAME PRICE IF DESIRED.

# AFFIDAVIT

**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: ProComm, A Division of Southwest Radio Sales, Inc.

Authorized Signature: Mark J. Law Date: FEB 20, 2007