



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DNR80145

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT
304-558-2544

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

Emax Corporation

SHIP TO

DIVISION OF NATURAL RESOURCES
 PROCUREMENT OFFICE
 CAPITOL COMPLEX
 BUILDING 3, ROOM 630
 CHARLESTON, WV
 25305 304-558-3397

DATE PRINTED 02/18/2007	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **03/15/2007** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
REQUEST FOR QUOTATION						
THE PURCHASING DIVISION IS SOLICITING BIDS FOR THE DIVISION OF NATURAL RESOURCES TO PROVIDE ELEVATOR UPGRADES.						
MANDATORY ON-SITE PRE-BID: 3/8/2007; 1:00 PM						
SPECIFICATIONS MAY BE OBTAINED BY CONTACTING BRADLEY S. LESLIE, WV DIV. OF NATURAL RESOURCES, STATE CAPITOL COMPLEX, BUILDING 3, ROOM 722, CHARLESTON, WV 25305, OR BY CALLING 304-558-2775; FAX 304-558-0077.						
ATTACHMENTS: 1. SPECIFICATIONS 2. AFFIDAVIT						
0001	1	LS		910-13		
ELEVATOR POWER UNIT REPLACEMENT & ADA PHONES						
EXHIBIT 5						
NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 60 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED. UNLESS OTHERWISE SPECIFIED, THE FULLY EXECUTED PURCHASE ORDER WILL BE CONSIDERED NOTICE TO PROCEED.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM						

RECEIVED

2007 MAR 28 A 11: 54

PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Robert J. Dilchner</i>	TELEPHONE 304.424.7422	DATE 3-27-2007
TITLE <i>Proc.</i>	FEIN 55-0760494	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HERE IN.</p> <p>WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAGE RATES AS ESTABLISHED FOR SUMMERS COUNTY, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET, SEQ. (PREVAILING WAGE RATES APPLY TO THIS PROJECT)</p> <p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>() BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK - ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR/MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT.</p>						

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SIGNATURE <i>Robert J. Gilchrist</i>	TELEPHONE 304. 424. 7422	DATE 3-27-2007
TITLE <i>SPEES</i>	FEIN 55-0760494	ADDRESS CHANGES TO BE NOTED ABOVE

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				<p>BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A PERFORMANCE AND LABOR & MATERIAL BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p> <p>() MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BOND COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDOR.</p> <p>REV. 11/00</p> <p>EXHIBIT 7</p> <p>DOMESTIC ALUMINUM, GLASS & STEEL IN PUBLIC WORKS PROJECTS</p> <p>IN ACCORDANCE WITH WEST VIRGINIA CODE 5-19-1 ET., SEQ., EVERY CONTRACT FOR CONSTRUCTION, RECONSTRUCTION, ALTERATION, REPAIR, IMPROVEMENT OR MAINTENANCE OF PUBLIC WORKS, WHERE THE COST IS MORE THAN \$50,000 AND, IN THE CASE OF STEEL ONLY, WHERE THE COST OF STEEL IS MORE THAN \$50,000 OR WHERE MORE THAN 10,000 POUNDS OF STEEL ARE REQUIRED, THE STATE WILL ACCEPT ONLY ALUMINUM GLASS, OR STEEL PRODUCTS PRODUCED IN THE UNITED STATES IN ADDITION, ITEMS OF MACHINERY OR EQUIPMENT PURCHASED FOR USE AT THE SITE OF PUBLIC WORKS SHALL BE MADE OF DOMESTIC ALUMINUM, GLASS OR STEEL, UNLESS THE COST OF THE PRODUCT IS LESS THAN \$50,000 OR LESS THAN 10,000 POUNDS OF STEEL ARE USED IN PUBLIC WORKS PROJECTS.</p>		

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SIGNATURE <i>Robert J. Silbman</i>	TELEPHONE 304. 424. 7422	DATE 3-27-2007
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<p>FOREIGN MADE ALUMINUM, GLASS OR STEEL PRODUCTS MAY BE ACCEPTED ONLY IF THE COST OF DOMESTIC PRODUCTS IS FOUND TO BE UNREASONABLE. SUCH COST IS UNREASONABLE IF IT IS 20% OR MORE HIGHER THAN THE BID PRICE FOR FOREIGN MADE PRODUCTS. IF THE DOMESTIC ALUMINUM, GLASS OR STEEL PRODUCTS TO BE SUPPLIED OR PRODUCED IN A "SUBSTANTIAL LABOR SURPLUS AREA", AS DEFINED BY THE UNITED STATES DEPARTMENT OF LABOR, FOREIGN PRODUCTS MAY BE SUPPLIED ONLY IF DOMESTIC PRODUCTS ARE 30% OR MORE HIGHER IN PRICE THAN THE FOREIGN MADE PRODUCTS.</p> <p>IF, PRIOR TO THE AWARD OF A CONTRACT UNDER THE ABOVE PROVISIONS, THE SPENDING OFFICER OF THE SPENDING UNIT DETERMINES THAT THERE EXISTS A BID FOR LIKE FOREIGN ALUMINUM, GLASS OR STEEL THAT IS REASONABLE AND LOWER THAN THE LOWEST BID DOMESTIC PRODUCTS, THE SPENDING OFFICE MAY REQUEST, IN WRITING, A REEVALUATION AND REDUCTION IN THE LOWEST BID FOR SUCH DOMESTIC PRODUCTS ALL VENDORS MUST INDICATE IN THEIR BID IF THEY ARE SUPPLYING FOREIGN ALUMINUM, GLASS OR STEEL.</p> <p>REV. 3/88</p> <p>EXHIBIT 9</p> <p>NOTICE FOR ISSUANCE & ACKNOWLEDGEMENT OF CONSTRUCTION PROJECT ADDENDA</p> <p>THE ARCHITECT/ENGINEER AND/OR AGENCY SHALL BE REQUIRED TO ABIDE BY THE FOLLOWING SCHEDULE IN ISSUING CONSTRUCTION PROJECT ADDENDA FOR STATE AGENCIES:</p> <p>(1) THE ARCHITECT/ENGINEER SHALL PREPARE THE ADDENDUM AND A LIST OF ALL PARTIES THAT HAVE PROCURED DRAWINGS AND SPECIFICATIONS FOR THE PROJECT. THE ADDENDUM</p>						

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<p>AND LIST SHALL BE FORWARDED TO THE BUYER IN THE STATE PURCHASING DIVISION. THE ARCHITECT/ENGINEER SHALL ALSO SEND A COPY OF THE ADDENDUM TO THE STATE AGENCY FOR WHICH THE CONTRACT IS ISSUED.</p> <p>(2) THE BUYER SHALL SEND THE ADDENDUM TO ALL INTERESTED PARTIES AND, IF NECESSARY, EXTEND THE BID OPENING DATE. ANY ADDENDUM SHOULD BE RECEIVED BY THE BUYER WITHIN FOURTEEN (14) DAYS PRIOR TO THE BID OPENING DATE.</p> <p>(3) ALL ADDENDA SHOULD BE FORMALLY ACKNOWLEDGED BY ALL BIDDERS AND SUBMITTED TO THE STATE PURCHASING DIVISION. THE SAME RULES AND REGULATIONS THAT APPLY TO THE ORIGINAL BIDDING DOCUMENT SHALL ALSO APPLY TO AN ADDENDUM DOCUMENT. THE ONLY EXCEPTION MAY BE FOR AN ADDENDUM THAT IS ISSUED FOR THE SOLE PURPOSE OF CHANGING A BID OPENING TIME AND/OR DATE.</p> <p>REV. 11/96</p> <p>EXHIBIT 10</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NOS.:</p> <p>NO. 1 <i>Robert J. Gilchrist</i></p> <p>NO. 2</p>						

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NO. 3					
NO. 4					
NO. 5					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF THE BIDS.</p> <p>.....<i>Robert J. Gilchrist</i>.....SIGNATURE <i>EMAR Co. Inc.</i>.....COMPANY <i>3-27-2007</i>.....DATE</p> <p>REV. 11/96</p> <p>CONTRACTORS LICENSE</p> <p>WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY BE MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV 25305. TELEPHONE: (304) 558-7890.</p> <p>WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS LICENSE NUMBER ON THEIR BID.</p> <p>BIDDER TO COMPLETE:</p>						

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TITLE <i>Pres.</i>	FEIN <i>55-0760494</i>	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>CONTRACTORS NAME: EMAR Corp.</p> <p>CONTRACTORS LICENSE NO.: WV021883</p> <p>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT</p> <p>APPLICABLE LAW</p> <p>THE WEST VIRGINIA STATE CODE, PURCHASING DIVISION RULE AND REGULATIONS, AND THE INFORMATION PROVIDED IN THE "REQUEST FOR QUOTATION" ISSUED BY THE PURCHASING DIVISION IS THE SOLE AUTHORITY GOVERNING THIS PROCUREMENT.</p> <p>ANY INFORMATION PROVIDED IN SPECIFICATION MANUALS, OR ANY OTHER SOURCE, VERBAL OR WRITTEN, WHICH CONTRADICTS OR ALTERS THE INFORMATION PROVIDED FROM THE SOURCES AS DESCRIBED IN THE ABOVE PARAGRAPH IS VOID AND OF NO EFFECT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 1/2005</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION</p>						

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SIGNATURE <i>Robert J. Dilchmidt</i>	TELEPHONE 304.424.7422	DATE 3-27-2007
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PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:		JOHN ABBOTT-----				
REQ. NO.:		DNR80145-----				
BID OPENING DATE:		3/15/2007-----				
BID OPENING TIME:		1:30 PM-----				
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
		304.424.7402				
PLEASE PRINT OR TYPE NAME OF PERSON TO CONTACT CONCERNING THIS QUOTE:						
		BOB GILCHRIST				

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SIGNATURE <i>Robert J. Gilchrist</i>	TELEPHONE 304.424.7422	DATE 3-27-2007
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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DNR80145 ***** TOTAL:						<u>\$40,193.00</u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Robert J. Gilchrist</i>	304.424.7422	3-27-2007
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
PRG.	55-0760494	

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STATE OF WEST VIRGINIA
PURCHASING CONTINUATION SHEET

Buyer: 32	Page 10	Req or PO No DNR 80141
Spending Unit: DNR - Parks and Recreation		

Item No.	Quantity	Description	Unit Price	Amount
		<p>There is no fee for the Project Manual.</p> <p>Request for Quotations may be obtained by contacting:</p> <p style="text-align: center;">Finance and Administration Purchasing Division 2019 Washington Street, East P. O. Box 50130 Charleston, West Virginia 25305-0130 Telephone: 304-558-0492</p> <p>A mandatory pre-bid conference will be held at Pipestem Resort State Park onsite the <u>8th</u> day of <u>March</u>, 2007, at 1:00 p.m. to discuss the project. No Bids will be considered from other than those present at the Pre-Bid Conference</p> <p>Sealed Bids will be received until the date noted on the Request for Quotations.</p> <p>The Bidder understands that to the extent allowed by the West Virginia Code, the OWNER reserves the right to waive any informality or irregularity in any Bid, or Bids, and to reject any or all Bids in whole or in part; to reject a Bid not accompanied by the required Bid security or by other data required by the Bidding Documents; to reject any condition of the Bid by the Bidder that is in any way inconsistent with the requirements, terms, and conditions of the Bidding Documents; or to reject a Bid that is in any way incomplete or irregular.</p> <p>The Bidder, if successful and awarded the Contract, agrees that all WORK is to be complete within 60 consecutive calendar days following receipt of the OWNER's written Notice to Proceed. For each calendar day of delay in achieving completion, the CONTRACTOR shall be liable for, and shall pay the OWNER liquidated damages in the amount of \$100.00 per day.</p> <p>Any WORK performed or any materials contracted for prior to the receipt of the OWNER's written Notice to Proceed shall be at the Bidder's risk.</p> <p>Upon receipt of the OWNER's written notice of acceptance of this Bid, the Bidder agrees that he shall execute and deliver the Contract along with insurance certificates as set forth in the Bidding Documents to the OWNER within ten (10) consecutive calendar days, or the Bidder shall forfeit the security deposited with this Bid.</p>		

A F F I D A V I T

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: EMAR CORP.

Authorized Signature: Robert J. Gilchrist Date: 3-27-2007



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REPLY

EMAR CORPORATION
2406 CAPITOL DRIVE
PARKERSBURG, WV 26101

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CHARLESTON, WV
25305 **304-558-3397**

DATE PRINTED 03/12/2007	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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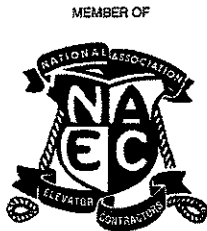
BID OPENING DATE: **03/29/2007** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM #01						
<p>THIS ADDENDUM IS ISSUED TO ADD TO, DELETE, MODIFY, AND/OR CLARIFY THE REQUIREMENTS OF THE ORIGINAL REQUEST FOR QUOTATION; AND TO EXTEND THE BID OPENING DATE TO 3/29/2007; 1:30 PM.</p> <p>NOTE: THE REVISED PROJECT MANUAL WILL BE MAILED OUT ON 3/16/2007 - NO OTHER ADDENDUM WILL BE ISSUED TO ACKNOWLEDGE RECEIPT OF THE MANUAL - PLEASE CALL JOHN ABBOTT AT (304) 558-2544 IF YOUR REVISED MANUAL HAS NOT ARRIVED BY 3/22/2007.</p> <p>ATTACHMENTS: 1. PRE-BID MEETING SUMMARY/ADDENDUM #1 2. PRE-BID MEETING CHECKLIST 3. SIGN-IN SHEET</p> <p>***** END OF ADDENDUM #1 *****</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Robert J. Gilchrist</i>	TELEPHONE 304.424.7422	DATE 3-27-2007
TITLE PRES.	FEIN 55-0760494	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



EMAR
CORPORATION

2406 Capital Drive
Parkersburg, WV 26101
Telephone 1.877.863 5101
Fax 1 304.424 7402

March 27, 2007

Mr. John Abbott
Procurement Office
Capitol Complex
Building 3, Room 630
Charleston, West Virginia 25305

Subject: DNR80145

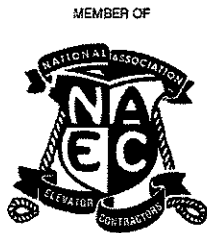
Dear John,

I am sending with our bid proposal the correspondence to and from Virginia Controls, Inc. and the letter I sent to Mr. Mansfield.

In addition to replacing the power units and ADA telephones we would also change the current controllers and wiring in the elevator shaft and elevator car. The controllers we would install would be non-proprietary in design and could be maintained by your current maintenance provider.

Respectfully submitted,


Robert J Gilchrist



EMAR ***CORPORATION***

2406 Capital Drive
Parkersburg, WV 26101
Telephone 1.877.863 5101
Fax 1.304.424 7402

March 13, 2007

Butch Mansfield
Pipestem State Park
P.O. Box 150
Pipestem, West Virginia 25979

Subject: Elevator power unit replacement.

Butch,

I just finished a telephone conversation with the company that manufactures our elevator controllers. The company is Virginia Controls, 2513 Mechanicsville Turnpike, Richmond, Virginia 23223, Phone number (804)225-5530 or email, sales@vacontrols.com. Contacts: Mr. Chris Maida or Mr. Tom Reamsnyder

I had sent Virginia controls the electrical schematics from your project to engineer the changes necessary to convert the current Southeastern power units to Vertical Express (Thyssenkrupp Elevator) or Unitec (Otis Elevator Company) power units.

Chris informed me via fax that their company had some safety concerns regarding the Southeastern equipment, and would prefer not to issue changes to a controller of this type for the obvious reason. Safety.

If these electrical engineers do not feel comfortable modifying the wiring to change this antiquated Southeastern five coil valve to a modern four coil valve system, it should send all of us a signal.

Chris wrote that he would encourage us to change the controllers and I truly do not believe his motivation is a monetary suggestion.

Given the fact that these two elevators are freight design and do not have automatic doors the controllers would not be very expensive.

I have called Mr. John Ellis from the Division of Labor, elevator safety section and requested to know if changing the controllers would be considered a repair or modernization. He said he will fax me their opinion on this matter.

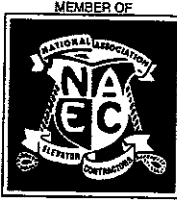
I also called Mr. John Abbott and informed him of this situation and that EMAR Corporation would not bid this project because of the safety concern. Mr. Abbott then told me that we should still bid the project, and to list our concern for safety. Also bid the project with the cost of the new controllers.

March 13, 2007

EMAR Corporation will continue the bid process, but will list the cost of controller replacements in our bid pricing.

Respectfully submitted,


Robert J. Gilchrist



EMAR Corporation

2406 Capitol Drive
Parkersburg, WV 26101
Main office: 304.424.7422
24 hour: 877.863.5101
Fax: 304.424.7402

To: Chris Maida
Fax number: (804)225-0116

From: Bob Gilchrist
Fax number:

Date: 3/13/2007

Regarding:
Pipestem State Park, W.Va.

Number of Pages including cover: (3)

Comments:


Chris,

From this awful set of electrical diagrams, can you help us? This facility wants to change the current hydraulic power units. The current power units were manufactured by Southeastern, using a five valve system.

We would like to install Maxton four valve systems. Can you please engineer this change for our company?

Thank you,

Bob Gilchrist

 **FAXED**
3-13-2007
R. Gilchrist

Facsimile Transmittal

HERE ARE THOSE
NUMBERS YOU REQUESTED!



Subject : Pipestem State Park, W.VA

MESSAGE:

Bob:

We have some safety concerns regarding the Southeastern controller and would like to encourage you to replace the controller.

Feel free to contact me with any questions.

Regards,

Chris Maida



RECEIVED

3-13-2007

C.M.

Virginia Controls, Inc., Phone: (804)225-5530, Fax: (804)225-0116, Email: sales@vacontrols.com, Web: www.vacontrols.com

To: Bob Gilchrist - EMAR Corporation

Fax Number : 13044247402

From : Chris Maida

Pages: 3

Date: 3/13/2007