

Ruble's Sternwheelers Inc.  
308 Florence Street  
Belpre, Ohio  
45714

740-423-7268

**BID; RIVER BOAT PASSENGER SERVICE**

TO; DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION  
BUILDING 15  
2019 WASHINGTON STREET, EAST  
CHARLESTON, WEST VIRGINIA 25305-0130

**OPTION #1:**

Lease passenger vessel CENTENNIAL \$120,000 per year  
W/ passenger barge, LADY MARGARET, an additional \$50,000 per year  
Total w/both vessels \$170,000 per year  
Payment in full due on April 1<sup>st</sup>, 2007

(Would be willing to provide maintenance with a fee of \$45.00 per hour, per man.)

**OPTION #2:**

New contract, CENTENNIAL only, no "back-up" vessel.  
\$210,000 per year \$35,000 per month-6 months  
or:  
CENTENNIAL W/LADY MARGARET  
\$270,000 per year, no "back-up" vessel \$45,000 per month-  
6 months

Payments beginning May 1<sup>st</sup>, 2007. Ending October 1<sup>st</sup>, 2007  
If the payment has not been deposited into our account by the 30<sup>th</sup>. of the  
month a 1.5% late fee will be applied

**OPTION #3:**

Purchase of Centennial \$340,000  
Purchase of Centennial and Lady Margaret \$640,000

Option #1 & #2 could be reduced 10% with a 3 year contract.

**Contact; David Ruble 304-482-9700 OR 304-482-0389**

## RUBLE'S STERNWHEELER INC. BENEFITS

1. The Ruble Sternwheeler Inc sternwheelers have played a most vital role in what Blennerhassett Island means today to the general public, attracting visitors from throughout the United States and many foreign countries. Ruble Sternwheelers have provided the means of transportation to Blennerhassett Island for over 27 years.
2. Over the 27 years Ruble Sternwheelers have made almost 30,000 trips to Blennerhassett Island. The exact number of trips is 29,156.
3. The reliability record is 99.996% of trips. A total of 12 delayed or missed trips in the 27 years of Blennerhassett Island operation.
4. Ruble Sternwheeler is a local business with knowledge of the following:
  - Local weather conditions
  - History of the flooding of the Ohio and Little Kanawha River
  - Point Park and Blennerhassett Island docking variables
  - Tourist trends and knowledge of Blennerhassett Island and the surrounding points of interest
5. The Blennerhassett Island trips have approximately 100 trips per year with an onboard passenger count of over 95 passengers and up to over 300 passengers. The Ruble Sternwheeler fleet of vessels have the capacity to transport 575 passengers per hour to Blennerhassett Island. All vessels are locally moored and available if needed.
6. All maintenance and repair is done locally by trained Ruble Sternwheeler personnel.
7. Ability to aid distressed vessels including Blennerhassett Island State Park watercraft.
8. Safety record showing no injuries transporting adults and especially children to the Blennerhassett Island.
9. Onboard safety equipment to accommodate school age children on their school trips to the island.
10. Ruble Sternwheeler boats built and designed by local business to represent the Blennerhassett Island.
11. The name of the main boat being "Blennerhassett " was named for the island and one of the party barges named "Margaret" named after Margaret Blennerhassett.
12. Another party barge is named "A.J. Woofier" after a local newspaper columnist and avid supporter of Blennerhassett Island.

**BLANNERHASSETT ISLAND STATE PARK  
2006 TRIPS 95+ PASSENGERS**

| DATE   | POINT TO ISLAND | # ONBOARD |
|--------|-----------------|-----------|
| MAY 4  | 10:00 AM        | 97        |
| 4      | 12:00 PM        | 102       |
| 5      | 10:00 AM        | 145       |
| 5      | 11:00 AM        | 152       |
| 10     | 9:00 AM         | 124       |
| 10     | 10:00 AM        | 133       |
| 12     | 9:00 AM         | 133       |
| 17     | 10:00 AM        | 158       |
| 17     | 11:00 AM        | 179       |
| 18     | 10:00 AM        | 203       |
| 18     | 11:00 AM        | 138       |
| 19     | 10:00 AM        | 199       |
| 19     | 2:00 PM         | 117       |
| 23     | 10:00 AM        | 135       |
| 23     | 11:00 AM        | 160       |
| 24     | 10:00 AM        | 218       |
| 24     | 11:00 AM        | 271       |
| 25     | 10:00 AM        | 212       |
| 25     | 1:00 PM         | 204       |
| 26     | 10:00 AM        | 131       |
| 26     | 1:00 PM         | 264       |
| 27     | 1:00 PM         | 109       |
| 27     | 2:00 PM         | 113       |
| 30     | 9:00 AM         | 120       |
| 30     | 10:00 AM        | 135       |
| 30     | 12:00 PM        | 266       |
| 31     | 10:00 AM        | 149       |
| 31     | 1:00 PM         | 105       |
| JUNE 1 | 9:00 AM         | 159       |
| 1      | 1:00 PM         | 145       |

| DATE   | ISLAND TO POINT | # ONBOARD |
|--------|-----------------|-----------|
| MAY 4  | 12:30 PM        | 109       |
| 4      | 2:30 PM         | 103       |
| 5      | 12:20 PM        | 124       |
| 5      | 2:30 PM         | 145       |
| 5      | 4:30 PM         | 104       |
| 10     | 12:30 PM        | 119       |
| 10     | 1:30 PM         | 138       |
| 12     | 12:30 PM        | 140       |
| 17     | 1:30 PM         | 132       |
| 17     | 2:30 PM         | 173       |
| 18     | 12:30 PM        | 98        |
| 18     | 1:30 PM         | 162       |
| 19     | 1:30 PM         | 255       |
| 19     | 3:30 PM         | 127       |
| 23     | 2:30 PM         | 101       |
| 23     | 3:30 PM         | 138       |
| 24     | 1:30 PM         | 254       |
| 24     | 3:30 PM         | 113       |
| 25     | 1:30 PM         | 143       |
| 25     | 4:30 PM         | 214       |
| 26     | 1:30 PM         | 182       |
| 26     | 3:30 PM         | 265       |
| 27     | 4:30 PM         | 114       |
| 28     | 4:30 PM         | 102       |
| 30     | 12:30 PM        | 172       |
| 30     | 1:30 PM         | 100       |
| 30     | 3:30 PM         | 272       |
| 31     | 1:30 PM         | 220       |
| 31     | 3:30 PM         | 162       |
| JUNE 1 | 12:30 PM        | 185       |

**BLENNERHASSETT ISLAND STATE PARK  
2006 TRIPS 95+ PASSENGERS**

| DATE    | POINT TO ISLAND | # ONBOARD |
|---------|-----------------|-----------|
| 18      | 12:00 PM        | 121       |
| 23      | 11:00 AM        | 146       |
| JULY 18 | 11:00 AM        | 100       |
| 20      | 12:00 PM        | 147       |
| 23      | 12:00 PM        | 141       |
| 25      | 11:00 AM        | 115       |
| 27      | 11:00 AM        | 104       |
| AUG 16  | 11:00           | 118       |
| 26      | 12:00 PM        | 101       |
| SEPT 2  | 12:00 PM        | 98        |
| 16      | 12:00 PM        | 111       |
| OCT 13  | 6:30 PM         | 284       |
| 14      | 6:30 PM         | 300       |
| 14      | 8:00 PM         | 238       |
| 27      | 12:00 PM        | 122       |

| DATE    | ISLAND TO POINT | # ONBOARD |
|---------|-----------------|-----------|
| 1       | 1:30 PM         | 151       |
| 10      | 4:30 PM         | 100       |
| 18      | 2:30 PM         | 123       |
| 18      | 3:30 PM         | 108       |
| 20      | 4:30 PM         | 105       |
| 23      | 1:30 PM         | 140       |
| JULY 18 | 1:30 PM         | 106       |
| 20      | 3:30 PM         | 229       |
| 23      | 3:30 PM         | 108       |
| AUG 16  | 2:30 PM         | 107       |
| 22      | 4:30 PM         | 120       |
| OCT 13  | 8:30 PM         | 150       |
| 13      | 9:30 PM         | 105       |
| 14      | 9:30 PM         | 213       |
| 14      | 11:15 PM        | 300       |

**SUMMARY**

| # ONBOARD                          | # TRIPS   |
|------------------------------------|-----------|
| 96 - 125                           | 37        |
| 126 - 150                          | 20        |
| 151 - 200                          | 14        |
| OVER 200                           | 19        |
| <b>TOTAL TRIPS OVER 95 ONBOARD</b> | <b>90</b> |

**BLANNERHASSETT ISLAND STATE PARK  
2005 TRIPS 95+ PASSENGERS**

| DATE   | POINT TO ISLAND | # ONBOARD |
|--------|-----------------|-----------|
| MAY 3  | 10:00 AM        | 109       |
| 5      | 11:00 AM        | 231       |
| 6      | 9:00 AM         | 143       |
| 6      | 10:00 AM        | 164       |
| 6      | 12:00 PM        | 141       |
| 10     | 11:00 AM        | 188       |
| 11     | 10:00 AM        | 118       |
| 13     | 10:00 AM        | 147       |
| 13     | 1:00 PM         | 106       |
| 13     | 2:00 PM         | 110       |
| 18     | 10:00 AM        | 135       |
| 18     | 12:00 PM        | 100       |
| 18     | 1:00 PM         | 226       |
| 19     | 10:00 AM        | 149       |
| 20     | 10:00 AM        | 119       |
| 20     | 11:00 AM        | 263       |
| 24     | 11:00 AM        | 131       |
| 24     | 12:00 PM        | 113       |
| 25     | 9:00 AM         | 101       |
| 25     | 11:00 AM        | 96        |
| 25     | 12:00 PM        | 141       |
| 26     | 10:00 AM        | 151       |
| 26     | 11:00 AM        | 126       |
| 26     | 12:00 PM        | 153       |
| 27     | 11:00 AM        | 142       |
| 27     | 1:00 PM         | 123       |
| 29     | 12:00 PM        | 133       |
| 31     | 9:00 AM         | 132       |
| 31     | 10:00 AM        | 116       |
| JUNE 1 | 11:00 AM        | 125       |

| DATE   | ISLAND TO POINT | # ONBOARD |
|--------|-----------------|-----------|
| MAY 3  | 1:30 PM         | 103       |
| 5      | 1:30 PM         | 176       |
| 6      | 12:30 PM        | 163       |
| 6      | 1:30 PM         | 96        |
| 11     | 1:30 PM         | 103       |
| 13     | 1:30 PM         | 103       |
| 13     | 2:30 PM         | 162       |
| 18     | 1:30 PM         | 129       |
| 18     | 3:30 PM         | 286       |
| 20     | 1:30 PM         | 243       |
| 20     | 2:30 PM         | 124       |
| 21     | 3:30 PM         | 100       |
| 24     | 2:30 PM         | 243       |
| 25     | 2:30 PM         | 140       |
| 25     | 3:30 PM         | 108       |
| 26     | 3:30 PM         | 209       |
| 26     | 4:30 PM         | 111       |
| 27     | 2:30 PM         | 147       |
| 27     | 4:30 PM         | 155       |
| 29     | 2:30 PM         | 150       |
| 31     | 12:30 PM        | 140       |
| 31     | 1:30 PM         | 108       |
| 31     | 3:30 PM         | 114       |
| JUNE 1 | 2:30 PM         | 221       |
| 3      | 1:30 PM         | 168       |
| 3      | 2:30 PM         | 134       |
| 11     | 4:30 PM         | 102       |
| 18     | 2:30 PM         | 117       |
| 18     | 3:30 PM         | 148       |
| 19     | 3:30 PM         | 102       |

**BLANNERHASSETT ISLAND STATE PARK  
2005 TRIPS 95+ PASSENGERS**

| DATE   | POINT TO ISLAND | # ONBOARD |
|--------|-----------------|-----------|
| 1      | 12:00 PM        | 171       |
| 3      | 10:00 AM        | 165       |
| 3      | 12:00 PM        | 134       |
| 7      | 11:00 AM        | 104       |
| 17     | 11:00 AM        | 106       |
| 18     | 12:00 PM        | 113       |
| 18     | 1:00 PM         | 113       |
| 25     | 11:00           | 109       |
| 25     | 12:00 PM        | 151       |
| 28     | 11:00 AM        | 121       |
| JULY 2 | 12:00 PM        | 125       |
| 4      | 11:00 AM        | 97        |
| 8      | 2:00 PM         | 118       |
| 9      | 11:00 AM        | 101       |
| 16     | 2:00 PM         | 125       |
| 22     | 11:00 AM        | 119       |
| 23     | 11:00 AM        | 125       |
| 24     | 12:00 PM        | 107       |
| AUG 10 | 11:00 AM        | 97        |
| SEPT 3 | 11:00 AM        | 140       |
| 3      | 12:00 PM        | 100       |
| 4      | 1:00 PM         | 110       |
| 4      | 2:00 PM         | 98        |
| OCT 7  | 6:00 PM         | 121       |
| 7      | 6:30 PM         | 149       |
| 8      | 6:00 PM         | 113       |
| 8      | 6:30 PM         | 253       |
| 8      | 8:00 PM         | 141       |
| 13     | 11:00 AM        | 124       |

| DATE   | ISLAND TO POINT | # ONBOARD |
|--------|-----------------|-----------|
| JULY 2 | 4:30 PM         | 125       |
| 8      | 4:30 PM         | 144       |
| 9      | 5:30 PM         | 113       |
| 16     | 4:30 PM         | 122       |
| 23     | 3:30 PM         | 97        |
| 30     | 4:30 PM         | 116       |
| AUG 7  | 4:30 PM         | 116       |
| SEPT 3 | 2:30 PM         | 149       |
| 4      | 3:30 PM         | 115       |
| 4      | 4:30 PM         | 101       |
| OCT 7  | 10:30 PM        | 204       |
| 8      | 9:30 PM         | 185       |
| 8      | 10:30 PM        | 282       |
| 13     | 2:30 PM         | 114       |
| 15     | 3:30 PM         | 121       |
| 29     | 2:30 PM         | 105       |

**SUMMARY**

| # ONBOARD | # TRIPS |
|-----------|---------|
| 96 - 125  | 61      |
| 126 - 150 | 18      |
| 151 - 200 | 15      |
| OVER 200  | 11      |

**TOTAL TRIPS OVER 95 ONBOARD      105**