



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DMV70113

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
MICHAEL AUSTIN 304-558-2316

VENDOR

*709031246 913-967-7253
 PRISM BUSINESS MEDIA INC
 9800 METCALF AVE
 OVERLAND PARK KS 66212-2216

SHIP TO

DIVISION OF MOTOR VEHICLES
 1317 HANSFORD STREET
 CHARLESTON, WV 25311 558-0002

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/06/2007				

BID OPENING DATE: 03/07/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		205-62		\$39,830 ⁰⁰
SOFTWARE, PREPROGRAMMED (DATA BASE MANAGEMENT CONTRO PROVIDE AUTO VALUE SOFTWARE DATABASE AND PRINTED MATERIAL OF ALL INFORMATION RELATED TO VEHICLES FROM 1981 TO PRESENT. SHALL INCLUDE ALL COSTS ASSOCIATED WITH DISTRIBUTION, DISSEMINATION OF THE INSTALLATION AND QUARTERLY UPDATES OF DATA FOR THE WEST VIRGINIA DIVISION OF MOTOR VEHICLES. A MANDATORY PRE-BID MEETING SHALL BE HELD ON 02/22/07 AT 10:00 A.M, 1900 KANAWHA BLVD., EAST, BUILDING # 3 ROOM 319 CHARLESTON, WV. FAILURE TO ATTEND THE PRE-BID WILL RESULT IN BID DISQUALIFICATION. INSTALLATION OF THE DATABASE WILL BE THE RESPONSIBILITY OF THE AGENCY BUT, THE VENDOR MUST PROVIDE SUPPORT AS NEEDED DURING EACH PHASE OF THE INSTALLATION AND QUARTERLY UPDATES PER THE ATTACHED SPECIFICATIONS. CURRENT CONTRACT EXPIRES 06/30/2007, THEREFORE DELIVERY MUST BE PRIOR TO EXPIRATION DATE. START DATE FOR THE MAINTENANCE SHALL BE ESTABLISHED BY CHANGE ORDER AFTER INSTALLATION OF SOFTWARE. EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS						

RECEIVED
 2007 MAR 14 A 10:23
 PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	913-967-7253	3/8/07
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Sr. Vice President	48-1071277	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE</p>						

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<p>APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE</p>						

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<p>REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p>						

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25311 558-0002

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<p>OR () BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS</p>						

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SIGNATURE 	TELEPHONE 913-967-7253	DATE 3/8/07
TITLE Sr. Vice President	FEIN 48-1071277	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Prism Business Media Inc</u> DATE: <u>3/8/07</u> SIGNED: <u>(below)</u> TITLE: <u>Sr. Vice President</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p>						

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BID OPENING DATE: **03/07/2007** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
	SEALED BID					
	BUYER:			43		
	RFQ. NO.:			DMV70113		
	BID OPENING DATE:			03/07/2007 3/14/2007		
	BID OPENING TIME:			1:30 P.M		
	PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:					
	410-381-9693					
	CONTACT PERSON (PLEASE PRINT CLEARLY):					
	Tom Brown					
	***** THIS IS THE END OF RFQ DMV70113 ***** TOTAL:					<u>\$39,830.⁰⁰</u>

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<i>[Signature]</i>	913-967-7253	3/8/07
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Division of Motor Vehicles
RFQ for Auto Value Software Database
DMV70113

Description of Services Requested

I. General Information

West Virginia Division of Motor Vehicles is charged with the regulatory and enforcement responsibilities in the areas of driver's license regulation and titling of registration of motor vehicles in West Virginia.

The Division has facilities located throughout the State of West Virginia. Each office/unit will require one (1) set of printed material sent to them on a quarterly basis. These locations are as follows:

1. Charleston Main Office: 1800 Kanawha Blvd, East, Bldg 3, Room 128, Attn: Kathy Cobb, Chas. WV 25317
2. Charleston Call Center: 1615 Washington Street, East, Room 100 Chas, WV 25317
3. Kanawha City Office: 140 Kanawha Mall, Charleston, WV 25387
4. Hurricane/Winfield Office: 116 Liberty Square, Hurricane, WV 25387
5. Martinsburg Office: 1438 Edwin Miller Blvd, Martinsburg, WV 25526
6. Princeton Office: 198 Davis Street, Princeton, WV 24740
7. Logan Office: 428 Main Street, Logan, WV 25601
8. Point Pleasant Office: 1408 Kanawha Street, Pt. Pleasant, WV 25550
9. Parkersburg Office: 3001 Dudley Ave, Parkersburg, WV 26104
10. Huntington Office: 801 Madison Ave. Huntington, WV 25701
11. Bridgeport/Clarksburg Office: 105 Platinum Dr., Bridgeport, WV 26330
12. Moundsville Office: 400 Tele Tech Dr. Suite 100, Moundsville, WV 26041
13. Morgantown Office: 1525 Deckers Ck. Blvd., Morgantown, WV 26505
14. Moorefield Office: 410 South Main St., Moorefield, WV 26041
15. Elkins Office: 1029 N. Randolph Ave., Elkins, WV 25241
16. Beckley Office: 107 Pinecrest Dr. Beckley, WV 25801
17. Romney Office: US Rt. 50 & Ridge Loop Rd, Romney, WV 26757
18. Sutton/Flatwoods Office: 295 Skidmore Lane, Sutton, WV 26601
19. Lewisburg Office: 148 Maplewood Ave. Lewisburg, WV 24901
20. Williamson Office: 225 3rd Ave, Williamson, WV 25661
21. Welch Office: 92 McDowell St. Welch, WV 24801
22. Franklin Office: Pendleton Bsns. Ctr. HC61, Box 18a, Ste.300, Franklin, WV 26807
23. Spencer Office: 115 Church Street, Spencer, WV 25276
24. Weirton Office: 100 Municipal Plaza, Suite 100, Weirton, WV 26062
25. Kearneysville/CharlesTown Office: 24 Ruland Rd. Kearneysville, WV 25430
26. Charleston Main Office-1800 Kanawha Blvd, East, Bldg 3 Rm 337
Attn: Karen Lane, Charleston, WV 25317

The intent of this RFQ is to obtain current motor vehicle information, with data elements and formats outlined in the *Tasks Required* section, to be incorporated into the DMV's computer system. This information will be used to capture average values or sales tax recovery values on vehicles.

II. Tasks Required

The vendor will be responsible for supplying all data on all motor-powered vehicles from 1981 to the present day models. The information shall meet or exceed the following specifications:

All information shall be submitted electronically in a standard ASCII text format and on CD-ROM media and sent to the Charleston Main Office, attention Wilbur Thaxton. This information shall be updated quarterly and is to be received by the DMV at least 10 days before the start of the quarter. The DMV will also have the information that is submitted electronically and on CD-ROM available on its web site so that customers have access to the vehicle's average value information.

Electronic and CD-ROM information for cars, all types of trucks, motorcycles and recreational vehicles shall include a 10-digit Vehicle Identification Number (VIN). The Vendor shall provide a manufacturer's file highlighting digits in the VIN to be used to access proper vehicle data elements. The VIN shall conform to federal specifications. All vehicles must be included in the quarterly updates provided by CD-ROM, regardless if any information changes.

Data elements for all vehicles shall include:

Year	Gross Vehicle weight
Make	Average loan value
Model	Average retail value
Body style	Average wholesale value
Shipping weight	

Information on boats and all types of trailers is acceptable in printed material.

A complete "hard copy" set of the data shall be provided (as noted in Section I) to each of the 26 locations. This information will be used as an alternate reference source in the event of a system malfunction. This information shall be updated quarterly along with the data submitted on the CD-ROM that is sent to the Charleston Main Office. If a particular group of vehicles' information is not printed on a quarterly basis, please provide a schedule.

Maintenance and technical support shall be provided from 8:30 a.m. to 4:30 p.m., Monday through Friday with the exception of recognized state and federal

holidays. Minimum acceptable terms for maintenance and support include a return call from a qualified service representative within 4 hours of notification of a problem.

III. Costs

The purchase price quoted shall include a DMV site license with unlimited use throughout the agency, including full rights to modify the form and format of the data. Reimbursement will be made on a quarterly basis or, one-half of the cost of the data at the time of delivery and the remaining due after the second shipment for the proceeding quarter.

Provide the cost information in the following format:

SITE LICENSE COST	\$ 28,000. ⁰⁰	(see Exhibit A)
QUARTERLY UPDATES	Ø	
HARD COPY COST (including additional sets)	\$ 11,830. ⁰⁰	(see Exhibit B)
DATA MAINTENANCE & SUPPORT PER MONTH (based on 36 months), if applicable	Ø	

Total: \$ 39,830.⁰⁰

ATTACHMENT
P O # _____

This agreement constitutes the entire agreement between the parties, and there are no other terms and conditions applicable to the licenses granted hereunder

Agreed

[Handwritten Signature] 3/8/07
Signature Date

Sr. Vice President
Title

Prism Business Media
Company Name

Signature Date

Title

Agency/Division

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

- 1 **ARBITRATION** - Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims
- 2 **HOLD HARMLESS** - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety
- 3 **GOVERNING LAW** - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law
- 4 **TAXES** - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals nor will the Agency file any tax returns or reports on behalf of Vendor or any other party
- 5 **PAYMENT** - Any references to prepayment are deleted. Payment will be in arrears
- 6 **INTEREST** - Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted
- 7 **RECOUPMENT** - Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted
- 8 **FISCAL YEAR FUNDING** - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default
- 9 **STATUTE OF LIMITATION** - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted
- 10 **SIMILAR SERVICES** - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted
- 11 **ATTORNEY FEES** - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void
- 12 **ASSIGNMENT** - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement
- 13 **LIMITATION OF LIABILITY** - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property
- 14 **RIGHT TO TERMINATE** - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor
- 15 **TERMINATION CHARGES** - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term
- 16 **RENEWAL** - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties
- 17 **INSURANCE** - Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted
- 18 **RIGHT TO NOTICE** - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice
- 19 **ACCELERATION** - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted
- 20 **AMENDMENTS** - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General

ACCEPTED BY:
STATE OF WEST VIRGINIA

Spending Unit: _____

Signed: _____

Title: _____

Date: _____

VENDOR

Company Name: Prism Business Media, Inc.

Signed: [Signature]

Title: Sr. Vice President

Date: 3/8/07

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement

LICENSING:

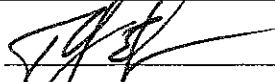
Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated

Vendor's Name: Prism Business Media, Inc.

Authorized Signature:  Date: 3/8/07

**State of West Virginia
Division Motor Vehicles
Request for Quotation - Exhibit A
DMV70113
Auto Value Software**

2007 Price Digests Database Quotation	License Cost
VIN DECODABLE Databases:	
Automobile Red Book - Cars and Light Trucks	\$ 8,000.00
Older Car Red Book	\$ 4,000.00
Truck Blue Book - Commercial Trucks (Med./Heavy)	\$ 8,000.00
Older Truck Blue Book	\$ 4,000.00
Power Sport Vehicle - Motorcycle	\$ 4,000.00
Annual License Fee for VIN Databases	\$ 28,000.00
Other Databases (not VIN Decodable):	
Recreational Vehicle Blue Book	\$ 4,000.00

Comments:

- 1 RV VIN"s do not provide model information
- 2 Provide Net Weight on Med./Heavy Trucks (no shipping Weight)
- 3 GVW not available for cars

Web Site Exception:

Price Digests will permit the usage of VIN decoding and valuations only as a function of determining vehicular tax on the WV DMV web site Other uses upon mutual written consent.

State of West Virginia
 Division Motor Vehicles
 Request for Quotation - Exhibit B
 DMV70113
 AUTO VALUE SOFTWARE

2007 Guidebook (Hard Copy Cost) Quotation

Price Digests Publications	# Subs.	Rate Per	Total	Editions - Effective Dates
Automobile Red Book (Combo)	26	\$ 50.00	\$ 1,300.00	8 - 7/2007 thru 5/15/2008
Older Auto Red Book	26			4 - 7/2007 thru 4/2008
Power Sport Vehicle Blue Book	26	\$ 30.00	\$ 780.00	2 - 9/2007 & 3/2008
Recreational Vehicle Blue Book	26	\$ 80.00	\$ 2,080.00	2 - 7/2007 & 1/2008
ABOS Marine Blue Book Combo - Vol.1 & Vol.2	26	\$ 120.00	\$ 3,120.00	1 - 9/2007 (2008 Editions)
Truck Blue Book - Commercial Trucks (Med./Heavy)	26	\$ 70.00	\$ 1,820.00	4 - 7/2007 thru 4/2008
Truck Body Blue Book - included	26			
Older Truck Blue Book	26	\$ 35.00	\$ 910.00	2 - 7/2007 & 1/2008
Commercial Trailer Blue Book	26	\$ 70.00	\$ 1,820.00	4 - 7/2007 thru 4/2008
Annual Guidebook Cost Total		\$ 455.00	\$ 11,830.00	

COMMENT:
 COST for additional set is \$455.00

**West Virginia DMV, #535711
Book Schedule**

Book	Qty	Price/ sub	Books per subscription	Editions (month/day)
Automobile Red Book	26	\$50	8	Every 6 weeks, starting 7/1/07
Older Auto Red Book	26	\$0	4	Every 3 months, starting 7/1/07
Powersport Vehicle Blue Book	26	\$30	2	Every 6 months, starting 9/1/07
Recreational Vehicle Blue Book	26	\$80	2	Every 6 months, starting 7/1/07
ABOS Marine Blue Book, Vol 1 & 2	26	\$120	2	8/1/2007 (both books arrive at this time)
Truck Blue Book (Med /Heavy)	26	\$70	4	Every 3 months, starting 7/1/07
Truck Body Blue Book	26	\$0	2	Every 6 months, starting 7/1/07
Older Truck Blue Book	26	\$35	2	Every 6 months, starting 7/1/07
Commercial Trailer Blue Book	26	\$70	4	Every 3 months, starting 7/1/07



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DMV70113

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
MICHAEL AUSTIN
304-558-2316

RFQ COPY

VENDOR

TOM BROWN
PRICE DIGESTS
9545 ANGELINA CIRCLE
COLUMBIA MD 21045

SHIP TO

DIVISION OF MOTOR VEHICLES
 1317 HANSFORD STREET
 CHARLESTON, WV
 25311 558-0002

DATE PRINTED 03/07/2007	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 03/14/2007 BID OPENING TIME

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				QUESTIONS AND ANSWERS PER THE ATTACHED		
				BID OPENING DATE CHANGED:		
				FROM: 03/07/2007 @ 1:30 P.M		
				TO: 03/14/2007 @ 1:30 P.M		
				NO OTHER CHANGES.		
0001	1	EA		205-62		
				SOFTWARE, PREPROGRAMMED DATA BASE MANAGEMENT CONTROL		
***** THIS IS THE END OF RFQ DMV70113 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Questions and Answers, Auto Value Bidders Conference DMV 70113

Question: Section II the third paragraph reads "Electronic and CD-ROM information for cars, all types of trucks, motorcycles and recreational vehicles shall include a 10 digit Vehicle Identification Number" can the words recreation vehicle be removed from the 10 digit VIN requirement?

Answer: Re write to read "Electronic and CD-ROM information for passenger vehicles, all types of trucks, motorcycle and recreational vehicles which have a 10-digit decodable vehicle identification number. On recreational vehicles without the 10-digit identifier, the Division would use the hard copy manuals provided."

The following list of vehicles is currently defined as recreational vehicles:

- * Motorboat
- * Motorboat Trailers
- * All Terrain Vehicle
- * Travel Trailer
- * Fold Down Camping Trailer
- * Motorhome
- * Jet Ski (although not defined as a recreational vehicle, the Division does title under the motorboat category)
- ** Snowmobile

* - Titled

** - Do not title – do not need information

BID NOTE

RV BLUE BOOK DATABASE is priced @ \$4,000, but not included in the bid total.