

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

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REQNUMBER
DMV70056

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL

304-558-2596

1317 HANSFORD STREET CHARLESTON, WV

DIVISION OF MOTOR VEHICLES

25311

558-0002

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 Charlotte, NC 28214

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## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

#### SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF KRISTA FERRELL

304-558-2596

DIVISION OF MOTOR VEHICLES

1317 HANSFORD STREET CHARLESTON, WV 558-0002 25311

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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## Request for Quotation

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..... ADDRESS CORRESPONDENCE TO ATTENTION OF: KRISTA FERRELL

304-558-2596

DIVISION OF MOTOR VEHICLES

1317 HANSFORD STREET CHARLESTON, WV 25311 558-0002

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VENDOR

RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

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#### 1. DESCRIPTION OF NEEDS

The West Virginia Division of Purchasing for the Department of Transportation (WVDOT), Division of Motor Vehicles (DMV) is soliciting bids for the scanning; data extraction; and printing of the Motor Vehicles Stop Form (MVSF). This will be a one (1) year contract with two (2) one-year options for renewal.

The Racial Profiling Data Collection Act was passed by the legislature to provide a mechanism to identify and study whether there are patterns suggesting the possible practice of racial profiling by law enforcement in West Virginia. The Motor Vehicle Stop Form (MVSF) is the mechanism that will be utilized for collecting this data. Beginning January 1, 2007, each time a law-enforcement officer stops the operator of a motor vehicle for a violation of any motor vehicle statute or ordinance; the officer shall record, on the MVSF the information required

There are approximately 275 law enforcement entities in West Virginia. A yearly volume of 750,000 MVSFs will be printed. DMV will manage the collection of completed MVSFs and mail them monthly as one batch to the vendor.

#### 2. PROJECT TIMELINE

The state Legislature has mandated that DMV implement the system starting **January 1, 2007**. Prior to the implementation date, DMV will conduct training sessions. Following receipt of a Purchase Order, the vendor shall work with DMV to implement an expedited schedule.

Questions and Answers	Accepted through Oct 23, 2006
Rid Opening	Nov. 2, 2006
Onsite Data File Meeting	one week following receipt of Purchase Order
Proof of MVSF	two weeks following receipt of purchase order, no later than Nov. 24, 2006
Final MVSFs Delivered to DMV	two weeks following approval of final proof, no later than Dec. 15, 2006
Sample Report Delivered to DMV	three weeks following approval of final proof, no later than Dec. 20, 2006
Sample Data File Delivered to DMV	three weeks following approval of final proof, no later than Dec. 20, 2006
Training (FYI only, training will be cond	ducted by DMV)
Project Fully Operational	<u>Jan. 1, 2007</u>

## 3. BIDS

Bids shall include a price for printing 750,000 MVSFs and scanning price per piece. All expenses that will be incurred (such as form setup, scanning setup, reporting, etc) must be itemized in the cost table. Vendor will bill DMV monthly in arrears for products and services provided.

#### 4. AWARD

Award will be based on the lowest bid meeting specifications. For the purposes of evaluating this RFQ, we are calculating that 750,000 MVSFs will go through the scanning/data extraction process. The evaluation will factor in the costs DMV will incur shipping forms to the vendor for scanning. For the purposes of this evaluation we will factor shipping 13 boxes (12 x 18 x 10, 60 lbs each) to the vendor's location each month.

Quote shall be all-inclusive. No separate reimbursement will be made to the vendor for travel or expenses not itemized in the cost table.

## 5. CONFIDENTIALITY OF DATA

DMV may grant Vendor and its employee's specific access to the physical facilities, its computer network, systems/applications and equipment and its information in various oral, written or electronic forms. Any access to information protected by State or Federal Law must be requested and approved in writing. All requests must be coordinated through the Project Manager, Bob Tipton, Director of Highway Safety, DMV. All information disclosed or provided by DMV will be considered to be Confidential Information regardless of whether it was provided before or after the date of this agreement or how it was provided. Confidential Information will not include information that:

- 5.1. is generally known about DMV and West Virginia State Government;
- 5.2. is now or subsequently becomes generally available to the public through no wrongful act of Vendor;
- 5.3. Vendor rightfully had in its possession prior to the disclosure to Vendor by DMV;
- 5.4. is independently created by Vendor without direct or indirect use of the Confidential Information; or
- 5.5. Vendor rightfully obtains from a third party who has the right to transfer or disclose it.

Vendor may only disclose DMV's Confidential Information to its employees and agents that have a need to know in relation to work they are performing under this Purchase Order.

Vendor will access DMV's and State of West Virginia's governmental facilities, computer network, systems/applications, equipment and information only after requesting and being granted permission. Vendor must request permission from DMV's Project Administrator. Upon receiving access permission, Vendor will be instructed as to the limitations of the approved access and Vendor will not exceed those limitations.

Vendor will only use the information and physical or network accesses approved by DMV to perform the required services.

Vendor will limit access to DMV's Confidential Information, computer network, systems/applications and equipment to only those of its employees or agents that are directly involved in performing the contracted work. Vendor will inform those employees and agents of their responsibility to not disclose the information and to protect the permitted accesses from unauthorized use and will take all other necessary steps to ensure that the terms of this agreement are not violated by such personnel.

Vendor will keep track of Confidential Information, computer network, systems/applications and equipment to which it has been granted access. DMV may at any time request the return of any or all Confidential Information or may revoke access permissions. Upon completion and acceptance of all work or upon completion or termination of Contract, Vendor must relinquish all Confidential Information and access to computer networks, systems/applications and equipment of DMV.

If Vendor loses or makes unauthorized disclosure of DMV's Confidential Information, Vendor will immediately notify DMV's Project Administrator and will take all reasonable steps necessary to retrieve the lost or improperly disclosed information. Likewise, if Vendor discovers that their access to DMV's computer network, systems/applications and equipment has been used by any unauthorized individual or entity, Vendor will immediately notify DMV's Project Administrator and will take all reasonable steps necessary to terminate the unauthorized access.

#### 6. MVSFS

DMV estimates they will use 750,000 MVSFs a year. DMV shall have the option of procuring additional MVSFs throughout the year if the volume exceeds what is anticipated. The MVSFs will be delivered in two batches consisting of 375,000 in each batch. The initial order of MVSFs must be delivered by December 15, 2006. The second batch of MVSFs is to be delivered around May 2007. Vendor must confirm with DMV that there are no modifications before printing the second batch of MVSFs. Forms will be shipped to a central site specified by DMV in Charleston, WV.

## WV Division of Motor Vehicles Motor Vehicle Stop Form (MVSF) RFQ

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## 6.1. MVSF Design

Vendor is responsible for form design and printing. This will ensure that the MVSF meets the requirements to achieve scanning accuracy for data extraction. Since the successful vendor will be providing both MVSFs and scanning services, they must guarantee that all forms provided will be 100% scannable. If the MVSFs are unscannable, all costs and adjustments needed to reprint and redistribute the MVSFs are the responsibility of the vendor.

Forms are double sided,  $4.25 \times 11$ .

Forms are to be padded in booklets of 50.

Booklets may be stapled/perforated or glued edge. Indicate which type you are providing. Forms must be scan-able with marks made by No. 2 pencil, blue and black ballpoint pen and OCR pens.

The following information shall be included on the MVSF. The left hand column is additional information provided to clarify the form contents to the responding vendor (this information is NOT to be included as part of the form).

Notes	Information to be printed on the form.	
Unique Identifier - A sequential 9 digit number shall be printed on each form. When subsequent batches are printed, this number increments from the last form.  The rejected form number needs to be set apart visually (diff color?)	West Virginia Motor Vehicle Stop Form (WVMVSF) When resubmitting a Corrected Form Enter Rejected Forbelow    0	
Mandatory	The last seven (7) digits of the law enforcement agency's Originating Agency Identifier (ORI). All agencies will exclude the first two letters "WV" from the number. West Virginia State Police agencies should substitute the "WSP" of their ORI number with "977.    O O O O O O O O O O O O O O O O O O	Officer Identifier  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

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## 6.2. MVSF Submission to Scanning Service

DMV is responsible for collecting the completed MVSFs from each enforcement agency. MVSFs will be batched together by month and sent to the scanning service. Each batch will contain both newly filled out MVSFs for a specific month and forms that are being resubmitted.

## 6.3. MVSF Modification

During the term of this project, DMV may be required to modify the MVSF. DMV understands that should they choose to modify the MVSF, they will be responsible for reprinting of forms and changes made to the scanning system.

#### 7. SCANNING

The vendor shall provide all software, hardware, and services that will be required to accurately scan the MVSF and extract the data. MVSFs are double sided. Quantities described in this RFQ are per FORM.

#### 7.1. Accuracy

Vendor must guarantee an OMR accuracy rating of 99.9% for fields that are correctly filled out and scanned using OMR technology. Prior to DMV's project implementation, vendor shall test the scanning accuracy of the MVSF and provide DMV with the results. Vendor will be required to correct any problems before the final printed MVSFs are delivered to DMV.

## 7.2. Rejected MVSFs

If the scanner is unable to read any of the fields indicated as "Mandatory" in the Form Design table, the form shall be considered rejected. The system will gather the information for the fields that are filled out on the form; an indicator that the record is incomplete shall be included in the data file. See Section 8 <u>Data File</u>. Details for flagging of rejected MVSFs shall be determined during the Data File Set meeting.

#### 7.2.1. Return of Rejected MVSFs

Rejected MVSFs must be returned to DMV. Section 9 <u>Completed Form Return</u>, details the options DMV will consider using to accomplish this.

#### 7.2.2. Resubmission of Rejected Forms

Each law enforcement agency will be required to fill out a new MVSF for forms that have been rejected. The MVSF includes a field for the previous form number so that the specific record it pertains to can be updated. On a monthly basis, DMV shall gather the corrected forms and resubmit them for processing. These forms will be mailed with the monthly batch of forms being submitted for the first time.

#### 8. DATA FILE

DMV will be importing the data into a Microsoft Access Database. Data shall be provided in a flat, comma delimited file. DMV may, at their discretion, accept data provided in MS Excel spreadsheet or MS Access file formats.

#### 8.1. Data File Set Meeting

The successful vendor will conduct a meeting in Charleston prior to system implementation to determine the final structure of the data file set. Vendor shall provide DMV with a test file prior to project implementation. Vendor will be required to make changes in the data file structure (i.e. rearrange elements) that are necessary for DMV to obtain a successful import.

#### 9. COMPLETED FORM RETURN

The vendor must provide a method for returning the successfully scanned AND rejected MVSFs to DMV. The options DMV will consider are outlined in the subsequent sections.

#### **OPTIONS**

- **9.1.** ALL MVSFs submitted will be shipped back to DMV. Rejected forms must be batched separately. The vendor's handling charge shall be included in the cost table.
- 9.2. Vendor to provide images of ALL MVSFs submitted on CD. Image may be PDF or tiff format. Image must be easily readable using standard office software (Adobe Acrobat Reader or Microsoft Office Document Imaging). Rejected forms should be provided on separate CD(s) or in a separate folder on the CD. MVSFs will be retained by vendor until confirmation by DMV that data file has been successful transferred (maximum 2 months) and CDs are readable. MVSFs are then destroyed. Vendor must receive approval from DMV prior to forms disposal.
- 9.3. Successfully scanned MVSFs retained by vendor until confirmation by DMV that data file has been successful transferred (maximum 2 months). Successfully scanned MVSFs are then destroyed. Vendor must receive approval from DMV prior to forms disposal.

Rejected MVSFs returned to DMV. DMV requests pricing for the following two options for the return of forms to be used with the method described in section 9.3.

- 9.3.1. Handling charge for shipping rejected forms back to DMV.
- 9.3.2. Providing an image of the rejected form on CD. Image may be PDF or tiff format. Image must be easily readable using standard office software (Adobe Acrobat Reader or Microsoft Office Document Imaging). MVSFs will be retained by vendor until confirmation by DMV that data file has been successful transferred (maximum 2 months) and CDs are readable. MVSFs are then destroyed. Vendor must receive approval from DMV prior to forms disposal.

#### 10. REPORTING

- 10.1. Vendor will provide a monthly report of MVSFs submitted, sorted by ORI Number. This report shall include the Unique Identifier for each form. The report shall include a summary of the number of forms submitted by ORI.
- 10.2. Vendor will provide a monthly report of the Rejected MVSFs submitted, sorted by ORI Number. The report shall also include the Unique Identifier and a description of why the form was rejected. DMV envisions using the report to provide auxiliary information when returning the rejected forms. The report shall include a summary of the number of rejected forms submitted by each ORI.

#### 11, DELIVERABLES

- 11.1. Proof of MVSF (to be signed off by DMV before printing of final version)
- 11.2. Report from Data File Set meeting confirming DMV's requirements
- 11.3. Sample Report File (to be signed off by DMV)
- 11.4. Sample Data File (to be signed off by DMV)
- 11.5. Sample CD containing test MVSFs scanned (to be signed of by DMV, if option procured)
- 11.6. Final MVSFs
- 11.7. Monthly Data file for MVSFs scanned
- 11.8. Reports of MVSFs scanned and MVSFs rejected
- 11.9. Monthly CDs containing images of MVSFs (if option procured)

#### 12. EVALUATION

#### 12.1. Vendor Questions

The deadline for submitting questions pertaining to this RFQ is October 23, 2006. Vendors should submit questions in writing to Krista Ferrell, WV Purchasing Division. Questions may be submitted by:

email:

kferrell@wyadmin.gov

fax

304/558-4116

U.S. Mail:

WV PURCHASING DIVISION

2019 WASHINGTON ST E

PO BOX 50130

CHARLESTON WV 25305-0130.

#### 12.2. Vendor Experience/ References

It is preferred that the vendor include this information with their bid response. The agency reserves the right to request this information. Vendors must submit any additional requested information within 48 hours of the request. Vendors failing to provide this information in this time frame may be disqualified.

Vendor shall have a minimum of 2 years experience with OMR scanning and data capture systems. Vendor shall have a minimum of 2 years experience managing OMR form design and printing. Vendor shall provide a minimum of 2 references that verify that they have successfully completed projects that are similar in size and scope to that being proposed by WVDOT, DMV.

Reference #1:				
Name of Company:	The Princeton Review K-12 Services			
Description of Service provided:	We print more than 6 mill. OMR forms for TPI annually and will scan over 1.25 mill. form this year for data collection: 2001-present			
Date of Service Provided:				
Contact Name/Title:	Madeline Buck, Dir. of Operations			
Contact Number: 800.738.4392 x.2647				
Reference #2:				
Name of Company:	Kaplan			
Description of Service provided:	We print, pre-slug and scan OMR forms for Kaplan for some of the nation's largest school districts			
Date of Service Provided:	2003-present			
Contact Name/Title:	Rachel Doppelt, Dir. of Technology Programs			
Contact Number:	212-313-4779			

## 12.3. Cost Summary

Complete the cost table below adding additional rows if needed. Costs MUST be provided in the table format.

Quote shall be all-inclusive. No separate reimbursement will be made to the vendor for travel or miscellaneous expenses.

#### 12.3.1. Forms

	Description	Unit Price	# of Forms	Total
6	Printing of MVSF	\$27.25/M*	750,000	\$10,218.7
	(including freight charges)	7		410,210.7
	Forms will be delivered in 2 batches to			
	Charleston WV, 25301			
6	Printing Additional MVSFs	\$35.75/M	100,000	62 175
	(including freight charges)	933.73/M		\$3,575

<sup>\*</sup>The forms will be padded w/a stapled stubaand a perforation

## 12.3.2. Services / Programming

	Description	Total
6.1	MVSF Layout/Design	\$225
7	Scanning Setup	\$375
8	Data File Setup	\$175
10	Report Setup	\$350

	Description	Hourly Rate
6.3	Programming rate if MVSF modified	\$125/hr

## 12.3.3. Scanning

	Description	Price/Form	Forms	Total
7	Scanning double sided MVSF	\$0.06/ea	750,000	\$45.000

## 12.3.4. Reports

	Description	Price/Report	# Months	Total
10.1	Monthly Report of MVSFs scanned successfully	\$75/ea	12	\$900
10.2	Monthly Report of Rejected MVSFs	\$75/ea	12	\$900

## 12.3.5. Options for the Return of Forms

Vendor must provide at least one of the options listed for the return of successfully scanned and rejected forms. Vendors are encouraged to provide pricing for all the options. These options will not be included in the evaluation.

	Description	Price/Form	# Forms	Total
9.1	Handling charge for return of ALL scanned MVSFs	\$.10/ea for rejects anly*	-750,000- 75,000	\$7,500
9.2	Images of scanned ALL MVSFs written to CD. Price to be per double-sided form.	\$0.029/ea	750,000	\$21,750
9.3	Successfully scanned MVSFs retained/destroyed by vendor. (Note calculation for # of Forms is based on 10% of forms being rejected).	Included in scan price	675,000	\$0.00
9.3.1	Handling charge for shipping rejected forms back to DMV	\$.10/ea	75,000	\$7,500
9.3.2	MVSFs will be retained by vendor until confirmation by DMV that data file has been successful transferred (maximum 2 months) and CDs are readable. MVSFs are then destroyed. Vendor must receive approval from DMV prior to forms disposal.	Included in scan price	75,000	\$0.00

12.3.6. Shipping \*No handling charges will be incurred for returning non-rejects, providing they can be returned in the batches in which they were scanned. This table will be completed by DMV. Vendor must provide address for the location that items will be shipped to for scanning.

SCANNING LOCATION: 2908 Stewart Creek Blvd. Charlotte, NC 28216

# Boxes per	# Months	Total
MOBIN		
13	12	
_	Month	Month

## 12.4. Evaluation

FOR EVALUATION PURPOSES ONLY	TOTAL:	
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RFQ No.	DMV70056

## AFFIDAVIT

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## West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

#### **EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### LICENSING:

Revised 02/08/06

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

#### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: _	Apperson	Print	Management	Services	dba	Apperson	Digital	Technology	<u>Ser</u> vices
Authorized Signature: Melle Piere Date: Oct. 31, 2006									
No Debt Affidavit	Meche								