

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

DJS010228

PAGE

ADDRESS:CORRESPOND	INCE TO ATTENTION OF
JOHN ABBOTT	
306-558-2566	

RFQ COPY TYPE NAME/ADDRESS HERE Global Science & Technology 2110 PLEASANT VALLEY ROAD FAIRMONT, WV Z6554

DIVISION OF JUVENILE SERVICES

SECOND FLOOR
1200 QUARRIER STREET
CHARLESTON, WV
25301 304-5

304-558-6029

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SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



VENDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

DATE PRINTED TERMS OF SALE SHIP VIA F.C.E.

Request for Quotation

RFQ:NUMBER DJS010228

ADDRESS:CORRESPONDENCE TO A TENTION OF:

JOHN ABBOTT 304-558-2544

RFQ COPY TYPE NAME/ADDRESS HERE

DIVISION OF JUVENILE SERVICES

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Request for REGINUMBER Quotation

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DIVISION OF JUVENILE SERVICES

SECOND FLOOR 1200 QUARRIER STREET CHARLESTON, WV

25301 304-558-6029

TERMS OF SALE SHIP VIA F.O.B. DATE PRINTED 03/07/2007 BID OPENING DATE: BID OPENING TIME 03/29/2007 01:30PM ITEM NUMBER UNIT PRICE AMOUNT LINE QUANTITY OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER. BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL. UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY. SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE DATE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston WV 25205 0120 Charleston, WV 25305-0130

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DIVISION OF JUVENILE SERVICES

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COTS-BASED SINGLE USER IMAGING SYSTEM REQUEST FOR QUOTE

WEST VIRGINIA DIVISION OF JUVENILE SERVICES

RFP #: DJS010228

GENERAL INFORMATION

The central office for the Division of Juvenile Services (DJS) is located at 1200 Quarrier Street, Charleston, WV 25301.

DJS is seeking a cots-based, single user imaging system to for archiving and retrieving resident and eventually personnel files. DJS is interested in a solution which will allow the central site to store all records and via a secure internet connection, transmit files to their external facilities as required.

Each resident file is made up of approximately 100 pieces of paper, some double-sided, some multi-copy and various paper weights and sizes, including card stock, ranging in size from 5×7 to $8-1/2 \times 11$.

There are approximately 1000 intakes and 100 re-entries into the system files per year, equating to an average of 1,000,000 pages, or images, which will need to be scanned.

SPECIFICATIONS

- 1. Only COTS Application Solutions will be considered.
- 2. Vendor shall quote an ODBC compliant, COTS solution that will accommodate the requirements for a system providing real-time access for up to five (5) users, but shall be scalable to allow for future expansion.
- 3. The system shall have the ability to include electronic documents from other applications such as Word, WordPerfect or Excel. The vendor shall describe the method by which electronic documents are associated with imaged DJS files.
- 4. At a minimum, DJS needs to have all files indexed by name, social security number and date of birth (DOB), DJS#, MMIS# and Intake Facility name. The vendor should propose additional indexing schemes for consideration.
 - With regard to personnel records, the vendor should propose separate indexing scheme. This indexing scheme should include Name, DOB, SSN, Title, and Work Facility.

- 5. The system shall have the ability to perform frequent queries using these indexing fields for the purpose of locating specific resident records. The system shall also be flexible, allowing the user to add additional index fields, as required.
- 6. The system shall have security access capabilities, including, but not limited to: HIPPA compliance and agency authorization levels, with regard to resident records.
- 7. The system shall have the ability to apply temporary redaction of the document, e.g. strike sensitive information.
- 8. The system must be capable of storing images on media that meets legal governance regarding evidence in a court of law. (WORM)
- 9. The system shall capable of sharing resident files with external DJS facilities, via a secure web-based server.
- 10. The vendor shall list and quote costs associated with ALL hardware required implementing a single user imaging system.
- 11. DJS intends to purchase a separate server to house the active, searchable imaging system. The vendor must include the specifications recommended for any hardware needed for this project, including, but not limited to: the central server, the recommended storage device, the imaging workstation and attached scanner.
- 12. Vendor shall quote all costs associated with a proposed storage solution which is appropriate to the volume of documents anticipated over a five year period. At a minimum this shall include consideration for storage on CD-R media.
- 13. The system shall provide a backup mechanism for both data and indexes. The vendor shall describe how their system will meet this requirement.
- 14. The system shall be capable of providing print on demand functionality as well as full record printing, as well as the ability to fax or e-mail documents.
- 15. The vendor must indicate any additional costs of hardware required to expand the initial system to accommodate multiple users.
- 16. The vendor must provide a detailed Project Plan, describing milestones, and timelines associated with each portion of this project.
- 17. DJS requests that the successful vendor's Project Leader be available, on a weekly basis to meet with the DJS staff, to provide updates and progress reports on the implementation.
- 18. The vendor shall propose necessary services and costs required for training of DJS personnel on the imaging system. This shall include at least eight hours of train-the-trainer training, for a minimum of three (3) DJS employees.

- 19. The vendor shall quote costs associated with all necessary services required for the installation of the imaging system. The vendor shall include any costs associated with modifications needed to customize system for DJS' specific needs.
- 20. The quote shall include any on-going maintenance cost necessary.
- 21. The vendor shall provide a minimum of three client references. The references shall be for systems of similar configuration. One of these references shall be for a system implemented in a similar government facility environment. References shall include a contact name, telephone number, company name, address and description of system, software, hardware, number of users, etc.
- 22. All costs associated with implementation, customization or installation shall be inclusive of travel, as required by West Virginia Purchasing Guidelines.
- 23. Vendor shall provide a detailed project proposal and description of system and elements being proposed.



RFQ COPY

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JOHN ABBOTT 304-558-2544

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SECOND FLOOR CHARLESTON, WV 25301

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

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Department of Administration
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GLOBAL SCIENCE & TECHNOLOGY

2110 PLEASANT VALLEY RD.

FAIRMONT, WV 26554

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ADDENDUM DJS010228 Imaging System

Clarifications

- 1. Change Single User System to Five (5) User System. 50ppm/black & white/3 stations. Data and image backup.
- 2. Servers will be needed. Possibly two (2). One server for storage of data and one a Web Server. Provide minimum specification for capabilities discussed. Storage of approximately an average of seven (7) years on resident files, before purging.
- 3. WEB-based Secure Access.
- 4. Delete item #12.
- 5. (#3) No revision or alterations allowed for original documentation. Additional documentation can be added to show revision/changes.
- 6. No requirement for OCR abilities.
- 7. Indexing capabilities via manual code for unique identifiers.
- 8. Database preference of SQL. Vendor installation.
- 9. Secure off-site storage at the Divisions discretion. (Hard-drive Backup at CTO office.)
- 10. Scanner with minimum specification to meet scan ability of approximately 5,000 documents per day. One (1) Heavy Duty and Two (2) Medium Duty.
- 11. Black & White document and image formats only.
- 12. Average document size will be 8-1/2 x11. Nothing smaller.
- Ongoing support charges/fees and/or costs per year. I.e., service agreements, updates, license, maintenance, consumables, trainings on any updates, upgrades or changes to software, etc.
- 14. Minimum costs of future expansion capabilities.
- 15. Compatibility with Purchasing/Auditors imaging systems.
- 16. WORM cache is approved.
- 17. Minimum requirement needed for on demand printing and/or e-mailing.

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Exhibit 10 Rev. 11/96 2110 Pleasant Valley Road • Fairmont, West Virginia 26554



April 24, 2007

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Subject: RFQ No. DJS010228

Global Science and Technology, Inc. (GST) is pleased to provide the following response in accordance with all requirements specified in the RFQ Number DJS010228.

We have carefully selected the software and hardware based on our experience providing similar systems for West Virginia state agencies over the last several years.

The information below provides information detailing the compliance with all of the original RFO requirements along with all of the items listed in addendum #02.

Imaging System Description:

The system we propose is based on EMC's ApplicationXtender (AX) document imaging software. AX is a mature and robust web enabled document imaging platform used by thousands of companies worldwide to house their business critical images and files.

AX supports unlimited predefined and ad hoc querying of the stored files. AX's indexing system is user configurable and expandable on the fly without custom programming. The indexing scheme proposed by Juvenile Services is acceptable and additional fields can be added to the scheme later without additional cost.

The software provides storage and printing of scanned images and import of native format files such as Word documents and Excel spreadsheets through the program menu. AX is compatible with Windows print to fax capabilities and has MS-Outlook integration for interfacing to email.

AX can be configured for HIPPA compliance and supports temporary redaction that can be enabled or disabled based on security parameters. The AX printing subsystem permits printing of redacted or non redacted documents.

AX is capable of storing image data to any file system accessible to Windows operating systems including those provided by Hierarchical Storage Management (HSM) software like EMC's DiskXtender or Plasmon Diamond that interface to WORM media such has UDO WORM optical disks, CD ROMS, and DVD ROMS.

Microsoft SQL Server Express Edition, a free product, is recommended for index storage but AX can use any ODBC accessible database including Oracle. With this system design, all server software including database, HSM, and webserver software can all run on a single physical server that meets the minimum specifications we define below.

Index backup will be achieved by scheduling a nightly database backup that will be written to tape. Image backup can be achieved by using HSM software interfacing to an optical storage device such as UDO disks or CD-ROMS. The server should have sufficient drive space to store cached version of all document images and native files without accessing the optical disks. DJS will require approximately 500GB to store 7,000,000 scanned B&T group4 TIFF images. The server cache and image backup system purchased should be capable of storing 500GB.

AX has no scalability limitations and is only restrained by the speed of the database and file server. An entry level server meeting the minimum specifications below will accommodate 10 to 20 concurrent users without additional hardware. If DJS anticipates a significant number of additional users in the near future it should consider buying additional server capacity at the initial purchase.

The scanned images created by this system are compatible with the WV State Auditor's document imaging standards but must first be converted to PDF and signed with PGP before being sent to the Auditor's office. With Fairmont State and Marshall University under contract, GST is the only vendor to date that has implemented a system interfacing to the Auditor's webservice.

Pricing Schedule:

Item Description:	Quantity:	Item Totals:
Software: EMC ApplicationXtender 5-9 User License	5	\$ 9,904.38
Software Assurance: EMC ApplicationXtender 5-9*	5	\$ 1,980.88
Canon DR5010C Scanners	3	\$ 9,775.92
Server Pentium 2.8Ghz Dual Core, 2GB RAM, Win2003 Server	1	\$ 2,369.40 \$ 24,030.58
* Yearly Recurring Cost		+ = -,

System Hardware Specifications:

Server:

Dell Poweredge 840
Dual Core Intel Pentium D
2.8Ghz
2GB RAM
500GB HD
Tape Drive for index backup
Windows Server 2003
Backup Exec Backup Software

Scanner:

Canon DR5010C 50 Pages Per Minute (PPM) Duty Cycle: 6000 pages per day



Installation and Training

There are no additional costs above the price of the software for the installation and one day train the trainer training.

Timeline

The system will be fully installed within two weeks after the arrival on site of all hardware and software.

References

Holly Fluharty

Fairmont State University, Fairmont WV

304.367.4108

10 user Ascent Capture and Fujitsu based imaging system interface to WV State Auditor

Kelley Smith

Marshall University, Huntington WV

304.696.6520

11 User ApplicationXtender and Bell & Howell based document imaging and management system interfacing to WV State Auditor.

Sandy Keller

WVDOH, Charleston WV

304.558.9524

25 user ApplicationXtender and Fujitsu based general purpose document imaging and management system.

Kristy James

WVDMV, Charleston WV

304.558.9525

250 user Kofax, Documentum, and Bell & Howell based general purpose document imaging and management system.

Thank you for your consideration of Global Science & Technology, Inc. for your document management needs.

Sincerely,

Cannon Wadsworth

Director, State & Commercial Projects

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	GloBAL Science	& Technology	Inc.	
Authorized Signature	: Sandra	Stewart	Date:	04/25/07

No Debt Affidavit (Revised 10/13/06)