



JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
P. O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W FERGUSON JR
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

MEMORANDUM

TO: Vendors

FROM: Michael Austin, Senior Buyer
Purchasing Division

RE: DEV710

DATE: January 25, 2007

The "Request for Quotation" for Applications Software for Large Systems, will not be scanned on the Internet due to the volume. Vendors may view the "Request for Quotation" at the office of the WV State Purchasing Division, 2019 Washington Street, East, Charleston, WV 25311. You may call me for an appointment at (304) 558-2316, fax: (304)558-4115 or e-mail maustin@wvadmin.gov.

Request for Quotations received from the following:

CDI IT Solutions
Rev Interactive
Terradon Communications Group

MA/wf

cc: File

A handwritten signature in cursive script, appearing to read "Michael Austin".



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 DEV710

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 BUYER 32
 304-558-0492

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

Rev Interactive
 300 Summers Street
 Suite 1240
 Charleston, WV 25301

SHIP TO

WV DEVELOPMENT OFFICE
 ADMINISTRATION
 BUILDING 6, ROOM 645
 1900 KANAWHA BOULEVARD, EAST
 CHARLESTON, WV
 25305-0311 304-558-0350

DATE PRINTED 12/05/2006	TERMS OF SALE 01/10/2007	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE:		BID OPENING TIME		01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		920-04		
<p>APPLICATIONS SOFTWARE FOR LARGE SYSTEMS</p> <p>DEVELOP A STANDARD PLATFORM AND TEMPLATE FOR THE INTERNET SITES OF THE VARIOUS DIVISIONS WITHIN THE WV DEPARTMENT OF COMMERCE PER THE ATTACHED SPECIFICATIONS.</p> <p>A MANATORY PRE-BID MEETING SHALL BE HELD ON 12/20/2006 @ 2:00 PM, 1900 KANAWHA BLVD., EAST, BUILDING #6, CONFERENCE ROOM 6-A, CHARLESTON, WV. FAILURE TO ATTEND THE PRE-BID MEETING WILL RESULT IN BID DISQUALIFICATION.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 304 342 0161 DATE: 12/24/07

TITLE: President FEIN: 55-0548476001 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Section IV

1. Detailed, fixed pricing for project outlined

Item	Fixed Price
Requirements Definition	\$57,000
Design	\$60,800
Development	\$252,700*
Testing	\$30,400
Training	\$30,400
Implementation	\$9,500
Closeout	\$30,400
TOTAL FIXED PRICE	\$471,200
 Basic CMS Features	 \$120,000*
Advanced CMS Features	
- Workflow Management	\$30,000
- Content Activation/Deactivate Date Ranges	\$0**
- Events	\$0**
Multi-Language Support	\$85,000
Site Search	\$35,000
Interest and Audience Targeted Landing Pages	\$25,000
Cookie Trail Navigation	\$10,000
eNewsletter Opt In, Contact Management	\$55,000***
Printed Publication Request Management	\$30,000***
Online Applications/Forms Management	\$35,000
Site Tracking and Conversion/ROI Management	\$40,000***
Database Driven Site Selection Search Interface	\$25,000
Database Driven Workforce and Community Development Search Interface	\$75,000
Interactive Mapping and Geographic Information Systems	\$60,000
RSS Feeds	\$15,000
Industry Managed Listings	\$45,000
User Interface for Travel Planner	\$60,000
Call Center Support	\$125,000
Lead Management Interface	\$55,000***
TOTAL ADVANCED CMS FEATURES (priced individually)	\$805,000
TOTAL ADVANCED CMS FEATURES (implemented together)	\$735,000

Required Components/Third Party Applications

- WYSIWYG Editor Control	\$800
- .NET Charting Application	\$2,000
- Telerik .NET Control Package	\$1,500
- AJAX Controls for .NET	\$1,500
- Virtual Earth Mapping Service	\$15,000

(Annual subscription including satellite and routing capabilities as well as 500,000 transactions per year. Additional transactions \$.01 per transaction.)

**TOTAL PROJECT FIXED PRICE INCLUDING ALL ITEMS INDIVIDUALLY:
\$1,297,000**

**TOTAL PROJECT FIXED PRICE INCLUDING ALL ITEMS TOGETHER:
\$1,227,000**

* This budget includes the Basic CMS features, plus additional develop for the Tourism Web site as defined in the RFQ and this document.

** These items are included in the basic CMS feature set and no additional charge is required.

*** The solution that we have outlined provides you significant savings if these items are implemented together and integrated. Not only for feature set or functionality but also for price. If these items are implemented together, the total price for all components will be \$110,000