



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 867000002

PAGE:
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 JOHN JOHNSTON
 304-558-2402

VENDOR

*830084446 202-529-6500
 TECHNA GRAPHICS INC
 5600 2ND STREET NE
 WASHINGTON DC 20011

SHIP TO

DIVISION OF HIGHWAYS
 PLANNING DIVISION
 BUILDING 5, ROOM A848
 1900 KANAWHA BOULEVARD EAST
 CHARLESTON, WV
 25305-0430

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/28/2006	NET 30 DAYS	COMMON CARRIER	DESTINATION	PRE-PAID

BID OPENING DATE: 09/07/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		966-40		
ADDENDUM NO. 1 CHANGES TO THE SPECIFICATIONS. PAGE 12, SECTION II, 2.1 GENERAL OVERVIEW: 2ND PARAGRAPH, CORRECT SPELLING ON LINE 6 (OTHERSIDE) TO READ: OTHERWISE. PAGE 13 SIDE ONE: END OF PARAGRAPH ADD: (ON A CD ROM, DVD OR FTP). SIDE TWO: END OF 1ST SENTENCE ADD: (DVD OR FTP). 2.3 LINE 3 END OF 2ND SENTENCE ADD: (DVD OR FTP). BID OPENING DATE AND TIME REMAINS THE SAME. NO OTHER CHANGES.						
WEST VIRGINIA OFFICIAL HIGHWAY MAP						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 202-529-6500 DATE: 9-21-06

TITLE: ACCOUNT EXECUTIVE FEIN: 52-1103582 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION

PROJECT: PRE BID CONFERENCE
2006/2007 TOURISM MAP

DATE: AUGUST 24, 2006

LOCATION: 8TH FLOOR CONFERENCE ROOM

PLEASE PRINT

NAME:

ORGANIZATION/ADDRESS

<u>GIL STIMSON</u> gil@techna-graphics.net Fax-336-229-4659	<u>TECHNA-GRAPHICS, INC</u> (202) 529-6500 Ph 832-1644 FAX Meredith-Webb 336-263-7677
<u>Pam Atkins</u> Est. Fax - 336-228-0767	<u>walt@netpath.net</u>
<u>Angie Moorman</u>	<u>DOH 6-9427</u>
<u>Michael Ross</u>	<u>MOORE Wallace, DR R.R. DONNELLY CO</u> 101 CARRIAGE WAY STE 307 Phone 304-757-6677 HURRICANE, WV 25526 FAX 304-757-6229
<u>RARRY WOOLDRIDGE</u>	<u>WV DIVISION OF TOURISM / COMM USEC</u>
<u>Rita Kee</u>	<u>WV DIVISION OF TOURISM / COMMERCIAL</u>
<u>Dean Anderson</u> anderson@whmap.com	<u>Williams & Heintz Map Corp.</u> Ph 800-338-6228 Fax 301-336-4520
<u>WILLIAM WOOD - WVDOH</u>	<u>5589622 60222@DOT.STATE.WV.US</u> 5583783 FAX
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/08/2006	NET 30 DAYS	COMMON CARRIER	DESTINATION	PRE-PAID
BID OPENING DATE: 09/07/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		966-40	\$ 0.1391 EA 9-1-06	\$278,200.00
<p>WEST VIRGINIA OFFICIAL HIGHWAY MAP</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE THE 2006-2007 AND 2007-2008 WEST VIRGINIA OFFICIAL HIGHWAY MAP.</p> <p>FOUR COLOR PROCESS ON BOTH SIDES.</p> <p>THERE WILL BE A MANDATORY PRE-BID CONFERENCE AT THE STATE CAPITOL COMPLEX, BUILDING 5, ROOM A-810 AT 10:00AM ON 8/24/06. FAILURE TO ATTEND THE PRE-BID CONFERENCE WILL RESULT IN BID DISQUALIFICATION.</p> <p>SEE ATTACHED</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p>						

SIGNATURE <i>[Signature]</i>				SEE REVERSE SIDE FOR TERMS AND CONDITIONS		TELEPHONE 202-529-6500		DATE 9-01-06	
TITLE Account Executive		FEIN 52-1103582		ADDRESS CHANGES TO BE NOTED ABOVE					

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		966-40	0.1373	\$274,600.00
				WEST VIRGINIA OFFICIAL HIGHWAY MAP		
				OPEN END CONTRACT		
				TO PROVIDE THE 2006-2007 AND 2007-2008 WEST VIRGINIA OFFICIAL HIGHWAY MAP.		
				FOUR COLOR PROCESS ON BOTH SIDES.		
				THERE WILL BE A MANDATORY PRE-BID CONFERENCE AT THE STATE CAPITOL COMPLEX, BUILDING 5, ROOM A-810 AT 10:00AM ON 8/24/06. FAILURE TO ATTEND THE PRE-BID CONFERENCE WILL RESULT IN BID DISQUALIFICATION.		
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Alternate Bid Number One
International Paper Company
50# Accent Opaque Smooth Finish

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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<i>[Signature]</i>	202-529-6500	9-01-06
TITLE	ADDRESS CHANGES TO BE NOTED ABOVE	
ACCOUNT EXECUTIVE 52-1103582		

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0001	1	EA		966-40	0.136	\$272,000.00
<p>WEST VIRGINIA OFFICIAL HIGHWAY MAP</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE THE 2006-2007 AND 2007-2008 WEST VIRGINIA OFFICIAL HIGHWAY MAP.</p> <p>FOUR COLOR PROCESS ON BOTH SIDES.</p> <p>THERE WILL BE A MANDATORY PRE-BID CONFERENCE AT THE STATE CAPITOL COMPLEX, BUILDING 5, ROOM A-810 AT 10:00AM ON 8/24/06. FAILURE TO ATTEND THE PRE-BID CONFERENCE WILL RESULT IN BID DISQUALIFICATION.</p> <p>SEE ATTACHED</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p>						

Alternate Bid Number Two
 Cascades Fine Papers Group
 50# Rolland Opaque Recycled Smooth Finish

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<p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *[Signature]* TELEPHONE **202-529-6500** DATE **9-01-06**

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<p>MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AN INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIV</p>						

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BID OPENING DATE: 09/07/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>PREFERRED TERMS: IT IS PREFERRED THAT THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED ONE (1) YEAR.</p> <p>IF THE VENDOR CANNOT GUARANTEE A FIRM PRICE FOR THE LIFE OF CONTRACT, HE MUST INDICATE ONE OF THE PARAGRAPHS LISTED BELOW. FAILURE TO QUALIFY THE PREFERRED TERMS WILL BIND THE VENDOR TO A FIRM PRICE FOR THE LIFE OF THE CONTRACT.</p> <p>ALTERNATE TERMS:</p> <p>() THE PRICES ON THIS CONTRACT WILL REMAIN FIRM FOR DAYS AFTER THE EFFECTIVE DATE OF THE CONTRACT. PRICES WILL REMAIN FIRM AFTER EACH PRICE ADJUSTMENT FOR A MINIMUM OF DAYS.</p> <p>(X) THE VENDOR DOES NOT AGREE TO MAINTAIN A FIRM PRICE FOR THE LENGTH OF THE CONTRACT BUT OFFERS AN ALTERNATE PROPOSAL AS FOLLOWS: SEE ATTACHED DOCUMENT</p> <p>VENDOR PREFERENCE CERTIFICATE</p>						

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<p>CERTIFICATION AND APPLICATION* IS HERE BY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p>						

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SIGNATURE *[Signature]* TELEPHONE **202-529-6500** DATE **9-01-06**

TITLE **ACCOUNT EXECUTIVE** FEIN **52-110 3582** ADDRESS CHANGES TO BE NOTED ABOVE

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<p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED</p>						

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304-558-2402

VENDOR
 *830084446 202-529-6500
 TECHNA GRAPHICS INC
 5600 2ND STREET NE
 WASHINGTON DC 20011

SHIP TO
 DIVISION OF HIGHWAYS
 PLANNING DIVISION
 BUILDING 5, ROOM A848
 1900 KANAWHA BOULEVARD EAST
 CHARLESTON, WV
 25305-0430

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/08/2006	NET 30 DAYS	COMMON CARRIER	DESTINATION	PRE-PAID

BID OPENING DATE: **09/07/2006** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>TECHNA - GRAPHICS, INC</u></p> <p>DATE: <u>9-01-06</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>ACCOUNT EXECUTIVE</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<u>[Signature]</u>	<u>202-529-6500</u>	<u>9-01-06</u>	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
<u>ACCOUNT EXECUTIVE</u>	<u>52-1103582</u>		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFO NUMBER
867000002

PAGE
8

ADDRESS CORRESPONDENCE TO ATTENTION OF:
**JOHN JOHNSTON
 304-558-2402**

VENDOR RECORDS

*830084446 202-529-6500
 TECHNA GRAPHICS INC
 5600 2ND STREET NE
 WASHINGTON DC 20011

SHIP TO

**DIVISION OF HIGHWAYS
 PLANNING DIVISION
 BUILDING 5, ROOM A848
 1900 KANAWHA BOULEVARD EAST
 CHARLESTON, WV
 25305-0430**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/08/2006	NET 30 DAYS	COMMON CARRIER DESTINATION		PRE-PAID
BID OPENING DATE: 09/07/2006		BID OPENING TIME: 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID						
BUYER:			33			
RFQ. NO.:			867000002			
BID OPENING DATE AND TIME						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
			202 - 832 - 1644			
CONTACT PERSON (PLEASE PRINT CLEARLY):						
			GIL STIMSON			

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Gil Stimson</i>	TELEPHONE <i>202-529-6500</i>	DATE <i>9-01-06</i>
TITLE <i>ACCOUNT EXECUTIVE</i>	FEIN <i>52-1103582</i>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
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 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
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9

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JOHN JOHNSTON 304-558-2402

VENDOR

*830084446 202-529-6500
 TECHNA GRAPHICS INC
 5600 2ND STREET NE
 WASHINGTON DC 20011

SHIP TO

DIVISION OF HIGHWAYS
 PLANNING DIVISION
 BUILDING 5, ROOM A848
 1900 KANAWHA BOULEVARD EAST
 CHARLESTON, WV
 25305-0430

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/08/2006	NET 30 DAYS	COMMON CARRIER	DESTINATION	PRE-PAID

BID OPENING DATE: 09/07/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ 867000002 ***** TOTAL:						\$ 278,200.00
Alternate Bid Number One International Paper Company 50# Accent Opaque Smooth Finish						\$ 274,600.00
Alternate Bid Number Two Cascades Fine Papers Group 50# Rolland Opaque Recycled Smooth Finish						\$ 272,000.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	202-529-6500	9-01-06	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
ACCOUNT EXECUTIVE	52-110 3582		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

APPROXIMATELY 2,000,000 (1,000,000 - 2006-2007 AND 1,000,000 - 2007-2008) WEST VIRGINIA OFFICIAL HIGHWAY MAP

TO PROVIDE THE 2006-2007 and 2007-2008 WEST VIRGINIA OFFICIAL HIGHWAY MAP (FOUR COLOR PROCESS ON BOTH SIDES).

WORK SHALL CONSIST OF PROVIDING SERVICES, MATERIAL, PRINTING, PACKAGING AND DELIVERY OF MAP.

ALL CORRESPONDENCE CONCERNED WITH INSPECTION OF COPY, PRINTING AND DELIVERY OF MAPS SHOULD BE DIRECTED TO: WV DEPARTMENT OF TRANSPORTATION, DIVISION OF HIGHWAYS, PLANNING & RESEARCH DIVISION, ATTN: WILLIAM WOOD, ROOM A-817, 1900 KANAWHA BLVD. E., CHARLESTON, WV 25305-0430. TELEPHONE - (304) 558-9622.

NOTE: PLEASE BE SURE YOUR QUOTATION IS ACCOMPANIED WITH SAMPLES OF FOUR-COLOR WORK AND PAPER STOCK SAMPLES AS SPECIFIED IN PARAGRAPHS 1.3 AND 2.6. SAMPLES MUST BE SUBMITTED WITH THE BID. FAILURE TO SUBMIT SAMPLES AS REQUIRED WILL RESULT IN THE BID BEING REJECTED.

PRICE FOR APPROXIMATELY TWO (2) MILLION MAPS PRINTED (500,000 - 2006-2007 MAP COPIES WITHIN 45 CALENDAR DAYS AFTER RECEIPT OF ORDER, THEN 500,000 WITHIN 90 DAYS AND - 1,000,000 - 2007-2008 MAP COPIES DELIVERED BY FALL 2007), FOLDED, PACKAGED IN STURDY, NEW BOXES, ETC. AND DELIVERED AS SPECIFIED. APPROXIMATELY 1,999,800 WILL BE FOLDED ACCORDING TO SPECIFICATIONS FOR THE MAP, AND 200 (APPROXIMATELY 100 EACH PRINTING) WILL BE FLAT - NOT FOLDED (FULL COUNT DELIVERY SHALL BE MADE BUT NO OVERRUNS WILL BE PAID FOR).

**SPECIFICATIONS FOR
2006-2007 AND 2007-2008 WEST VIRGINIA
OFFICIAL HIGHWAY MAP**

SECTION 1: GENERAL SPECIFICATIONS

1.1 LIQUIDATED DAMAGES: THE SUCCESSFUL VENDOR AND THE DEPARTMENT SHALL MUTUALLY AGREE UPON A REASONABLE SCHEDULE OF EVENTS. SAID SCHEDULE OF EVENTS SHALL BE WRITTEN AND SIGNED BY BOTH PARTIES. THE SCHEDULE OF EVENTS SHALL PROVIDE SPECIFIC DATES FOR COMPLETION OF CERTAIN PHASES OF THE PROJECT. FAILURE TO MEET SCHEDULED DEADLINES BY THE VENDOR SHALL RESULT IN A \$100.00 PER DAY LIQUIDATED DAMAGES CHARGE.

1.2 QUALIFICATIONS: EACH BIDDER MAY BE REQUIRED TO SHOW THAT THEIR COMPANY HAS THE EQUIPMENT, TECHNICAL PERSONNEL, AND EXPERIENCE NECESSARY TO PRODUCE MAPS OF THE QUALITY DESIRED.

1.3 SAMPLES: EACH BIDDER SHALL SUBMIT WITH THIS QUOTATION A SAMPLE OF SIMILAR WORK WHICH HAS BEEN ACCOMPLISHED IN THEIR PLANT BY THEIR PROCESS OR PROCESSES WHICH THEY PROPOSE TO USE. OTHER SAMPLES OF FOUR-COLOR PROCESS WORK SHOULD BE SUBMITTED ALSO TO SHOW QUALITY ETC. REPRODUCED BY THE BIDDER.

1.4 INSPECTIONS: PLANT AND WORK: THE DESIGNATED REPRESENTATIVE OF THE STATE OF WEST VIRGINIA SHALL HAVE THE RIGHT TO INSPECT THE PLANT AND WORK BEING DONE AT ANY TIME OR AT ALL TIMES AND SHALL BE THE SOLE JUDGE AS TO ACCEPTABILITY OF ALL WORK RELATED TO THE REPRODUCTION AND PROGRESS OF THE MAP. A STATE OF WEST VIRGINIA REPRESENTATIVE MAY BE PRESENT AT THE TIME OF ACTUAL PRODUCTION RUN TO APPROVE PRESS PROOFS. BIDDER'S UNIT PRICES SHALL INCLUDE ALL ROYALTIES, PERMITS AND/OR LICENSES FOR THE USE OF PATENTED DEVICES, MATERIALS AND/OR PROCESS AND SHALL INDEMNIFY AND SAVE HARMLESS THE DEPARTMENT AND ITS REPRESENTATIVES AGAINST ANY CLAIM OR LIABILITY ARISING FROM OR BASED ON THEIR FAILURE TO INCLUDE THE AMOUNT OF SUCH ROYALTIES IN THEIR BID.

1.5 MANDATORY PRE-BID CONFERENCE: TO AVOID ANY MISUNDERSTANDING, EACH INTERESTED BIDDER SHALL, BEFORE SUBMITTING A BID, ATTEND A VENDOR CONFERENCE TO INSPECT THE COPY AND LAYOUT, AND DISCUSS THE REQUIREMENTS OF PRODUCING THE MAP WITH THE OFFICIALS OF THE WEST VIRGINIA DIVISION OF HIGHWAYS; AND OBTAIN A COMPLETE UNDERSTANDING OF THESE SPECIFICATIONS. FAILURE TO ATTEND THE PREBID CONFERENCE WILL RESULT IN THE REJECTION OF THE VENDOR'S BID. THE PRE-BID CONFERENCE WILL BE HELD:

DATE: 08-24-06

TIME: 10:00 AM

**DIVISION OF HIGHWAYS
BUILDING 5, ROOM A-810, CAPITOL COMPLEX
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV 25305-0430**

1.6 **ACCOMPANYING SAMPLE:** A COPY OF A PREVIOUS HIGHWAY MAP IS ENCLOSED FOR BIDDER'S GENERAL REFERENCE AND TO SHOW MINIMUM ACCEPTABLE QUALITY AND APPEARANCE TO BE FURNISHED FOR THE 2006-2007 AND 2007-2008 MAP. (NOTE: THE INKS USED BY THE VENDOR SHALL BE OF THE QUALITY TO ACHIEVE A BRIGHT AND SHARP REPRODUCTION AND WHEN DRY ON APPROVED PAPER SHALL BE SMEAR PROOF.)

1.7 **BIDDING:** BIDDERS SHALL SUBMIT A UNIT PRICE PER MAP BASED ON THE ESTIMATED QUANTITY OF TWO MILLION MAPS. PRICES SHALL BE FOR THE MAPS DELIVERED F.O.B. WEST VIRGINIA DEPARTMENT OF TRANSPORTATION, DIVISION OF HIGHWAYS, PLANNING AND RESEARCH DIVISION, BUILDING 5, ROOM A-817, 1900 KANAWHA BLVD. E., CHARLESTON, WV 25305-0430 ATTN: WILLIAM WOOD AT 304-558-9622 OR THE DEPARTMENT'S DESIGNATED STREET ADDRESS IN CHARLESTON, WV AND/OR THE SOUTH CHARLESTON, WV AREA.

1.8 **TIME OF DELIVERY:** THE VENDOR SHALL DELIVER THE FIRST ORDER OF APPROXIMATELY 500,000 MAPS BEFORE THE EXPIRATION OF FORTY-FIVE (45) CALENDAR DAYS AFTER RECEIPT OF ORDER, THEN THE VENDOR SHALL DELIVER APPROXIMATELY 500,000 COPIES WITHIN NINETY (90) CALENDAR DAYS AFTER RECEIPT OF ORDER, THEN THE VENDOR SHALL DELIVER THE REMAINING APPROXIMATELY 1,000,000 COPIES WITHIN NINETY (90) CALENDAR DAYS AFTER BEING REQUESTED TO DO SO BY THE WEST VIRGINIA DEPARTMENT OF TRANSPORTATION.

SECTION II: TECHNICAL REQUIREMENTS

(BIDDERS READ CAREFULLY)

2.1 **GENERAL OVERVIEW:** THE WORK TO BE ACCOMPLISHED UNDER THE CONTRACT SHALL CONSIST OF THE REPRODUCTION OF THE 2006-2007 AND 2007-2008 WEST VIRGINIA OFFICIAL HIGHWAY MAP.

THE PRINTING OF THE MAP SHALL CONSIST OF THE PREPARATION OF PRESS PLATES FOR LITHOGRAPHIC PRINTING IN FOUR-COLOR PROCESS USING PROCESS SCREENS. THE VENDOR SHALL BE RESPONSIBLE FOR PREPARING ANY ADDITIONAL POSITIVES, NEGATIVES OR TYPESETTING NECESSARY TO PRODUCE A MAP AS CLOSE AS POSSIBLE TO RESEMBLE THE MOCKUP PROVIDED TO THE SUCCESSFUL VENDOR. THE VENDOR SHALL ALSO BE RESPONSIBLE FOR SECURING AND PRINTING AT SCALE, A SHADOW RELIEF OTHERSISE KNOWN AS "HILL SHADING" ON THE EXISTING MAP BASE. SUCCESSFUL VENDOR MUST BE ABLE TO PRINT THE MAP FROM THE FOLLOWING FORMATS: POSITIVES, NEGATIVES, SCRIBECOATS, MICROSTATION V8, ADOBE PAGEMAKER 7, ADOBE ACROBAT .PDF, (ALL COMPUTERIZED FILES ARE PC FORMAT).

SIDE ONE: THE MAP WILL BE PROVIDED FROM POSITIVES, NEGATIVES AND SCRIBECOATS OR FROM A COMPUTERIZED COMPOSITE LAYOUT IN MICROSTATION V8 (PC FORMAT).

SIDE TWO: THE BACKSIDE WILL BE PROVIDED AS A COMPUTERIZED COMPOSITE LAYOUT IN ADOBE PAGEMAKER 7 (PC FORMAT) WITH ALL FONTS AND/OR GRAPHICS IN POSITION ON A CD ROM. AN OPTIONAL FORMAT CAN BE PROVIDED TO THE PRINTER AS A .PDF (PORTABLE DOCUMENT FILE).

2.2 COMPOSITION ON MAP SIDE: ALL NECESSARY COMPOSITION TO BE FURNISHED BY THE VENDOR AND SHALL BE INCLUDED IN THE PRICE QUOTED HEREIN.

2.3 MATERIAL TO BE SUPPLIED BY THE WEST VIRGINIA DEPARTMENT OF TRANSPORTATION DIVISION OF HIGHWAYS AND THE VENDOR: THE MAP WILL BE PROVIDED AS MICROSTATION V8 (PC FORMAT) AND ADOBE PAGEMAKER 7 (PC FORMAT) WITH ALL FILES ON A CD ROM. SOME FILES MAY NEED TO BE TRANSLATED FROM SCRIBECOAT. PRESS WORK ON MAP: (1) COLORS: [FOUR-COLOR PROCESS USING PROCESS SCREENS] COLORS TO BE FROM MATERIAL AS DESIGNATED ABOVE. MAP WILL CONTAIN ALL ELEMENTS LISTED IN EXHIBIT A. THE FOLLOWING IS ALSO INCLUDED: SYMBOL LEGEND, INDEX TO CITIES AND TOWNS, MILEAGE CHART, AND OTHER TRANSPORTATION INFORMATION NOTES. SUCCESSFUL VENDOR WILL BE REQUIRED TO FURNISH TYPE SET FOR ALL BODY COPY IN ACCORDANCE WITH INFORMATION AND LAYOUT FURNISHED BY THE DEPARTMENT. (2) REGISTRATION BETWEEN COLORS ON THE FINAL REPRODUCTION MUST BE PERFECT WITHIN VISIBLE LIMITS. FOR FINAL PRINTING, ALL REGISTRATION MARKS SHALL BE REMOVED; CORNER REGISTRATION MARKS FOR EACH COLOR SHALL BE LEFT ON THE FINAL PRINTING PLATES. (3) THE NEAT EDGES OF PRINTING COPIES SHALL MATCH LINE TO LINE AND IN COLOR ACCURACY AND IN CORRECT POSITION, RELATIVE TO EDGES OF PAPER, WITHIN LIMITS OF VISIBILITY. (4) COMPLETE COLOR PROOFS OF MAP FRONT AND BACK SHALL BE SUBMITTED AND APPROVED BY THE DEPARTMENT BEFORE PROCEEDING WITH PRESS WORK. AFTER THE PROOFS HAVE BEEN REVIEWED, IT WILL BE REQUIRED OF THE SUCCESSFUL VENDOR TO MAKE ANY NECESSARY CORRECTIONS FREE OF CHARGE. A REPROOF MAY BE REQUIRED BY THE DEPARTMENT BEFORE THE FINAL RUN IS MADE IF THE CORRECTIONS WARRANT.

(5) SIZE 25 INCHES X 29 INCHES, FINISHED TO BLEED ON ALL FOUR SIDES. (6) A BLUELINE PROOF AND RANDOM CROMALIN (OR PRESS MATCH) PROOFS OF THE ENTIRE LAYOUT IS TO BE PROVIDED BY THE SUCCESSFUL VENDOR TO THE DEPARTMENT BEFORE THE FINAL JOB IS COMPLETED. (7) COPY AND ARTWORK WILL NEED TO DROP OUT OF BACKGROUND COLOR SCREENS OVERLAPPING PHOTOS AS NOTED ON LAYOUT. LAYOUT AND MOCK-UP MAY BE INSPECTED AT THE VENDOR'S CONFERENCE. ACCURACY IN COLOR SCANNING AND FINAL COLOR REGISTRATION IS CRITICAL. 2007-2008 MAPS WILL HAVE COPY CHANGES

2.4 CARE AND OWNERSHIP OF MATERIALS: THE VENDOR WILL USE PRECAUTION AS MAY BE NECESSARY TO INSURE AGAINST LOSS, DESTRUCTION, OR DAMAGE TO ALL MATERIAL PROVIDED TO THEM. PLATES AND PLATE NEGATIVES OF ALL MATERIAL USED ON EITHER SIDE OF MAP ARE TO BE STORED IN THE PLANT OF THE VENDOR FOR THE DURATION OF THE CONTRACT. PLATE SEPARATIONS (NEGATIVES) WILL BECOME THE PROPERTY OF AND BE FORWARDED TO THE DEPARTMENT OF TRANSPORTATION AFTER THE DURATION OF THE CONTRACT. NEGATIVES, ALL COPY, PHOTOGRAPHY, SEPARATIONS, COMPUTER GENERATED TYPESETTING FILES AND ANY OTHER MATERIALS FURNISHED BY THE DEPARTMENT IS TO BE RETURNED PREPAID AND FULLY INSURED F.O.B. CHARLESTON, WV, AT THE TIME PRINTED MAPS ARE DELIVERED, IN SUBSTANTIALLY THE SAME CONDITION AS WHEN DELIVERED TO THE VENDOR. ALL MATERIAL

FURNISHED BY THE DEPARTMENT SHALL BE THE VENDOR'S RESPONSIBILITY AND THEY SHALL USE EVERY PRECAUTION TO PREVENT DAMAGE TO THESE WHILE IN THEIR POSSESSION. MATERIALS DAMAGED OR OTHERWISE AFFECTED BY FAULTY WORK, SHALL BE REPLACED BY THEM AT THEIR EXPENSE. THE VENDOR WILL COPYRIGHT THE MAP AT THEIR EXPENSE FOR THE WEST VIRGINIA DEPARTMENT OF TRANSPORTATION AND PROVIDE THE DEPARTMENT WITH PROOF OF DOCUMENTATION.

2.5 QUALITY: BIDDERS ARE HEREBY ADVISED AND CAUTIONED THAT PRESSWORK, PAPER STOCK, INKS, REGISTER, PRINTING, TRIM SIZE, ETC. MUST BE OF THE HIGHEST QUALITY IN ALL RESPECTS WITH ALL WORKMANSHIP TO BE PERFORMED IN THE VERY BEST WORKMANLIKE MANNER. UNDER NO CIRCUMSTANCES WILL AN UNSATISFACTORY JOB BE ACCEPTED OR PAID FOR. ALL ITEMS PERTAINING TO THE PRODUCTION OF THE MAP MUST BE ENTIRELY SATISFACTORY TO THE DEPARTMENT IN ALL RESPECTS AND THE DEPARTMENT RESERVES THE RIGHT TO REJECT THE ENTIRE ORDER SHOULD THE VENDOR FAIL TO COMPLY WITH THE SPECIFICATIONS CONTAINED HEREIN AND ANY OR ALL ADDITIONAL INSTRUCTIONS AND REQUIREMENTS OF THE DEPARTMENT. THE WEST VIRGINIA OFFICIAL HIGHWAY MAP IS CONSIDERED AS A "PRESTIGE PIECE" AND A SACRIFICE IN QUALITY OF MATERIALS AND/OR WORKMANSHIP WILL NOT BE ACCEPTABLE.

2.6 PAPER STOCK: MAP TO BE PRODUCED ON "WHITE FINCH OPAQUE OFFSET SMOOTH" OR APPROVED EQUAL, WEIGHT BASIS 25 INCHES X 29 INCHES = 50 LBS. PER 500 SHEETS, WITH A TARGET BRIGHTNESS OF 94, TO BE FURNISHED BY THE VENDOR. NOTE: THE PAPER STOCK SHALL POSSESS SATISFACTORY STRENGTH, OPACITY, TEAR RESISTANCE AND FOLDING QUALITIES. A STOCK OF INFERIOR QUALITY WILL NOT BE ACCEPTED.

THE SUCCESSFUL VENDOR MUST FURNISH A COPY OF THE BILL OF SALE FROM THE PAPER MILL PRIOR TO PRINTING AND A LABEL FROM THE PAPER SKID OR ROLL AT THE TIME OF PRINTING AS PROOF THAT THE PAPER, AS BID BY THE VENDOR, IS THAT BEING PRINTED.

THE SPECIFYING OF THE ABOVE MILL BRAND IS NOT INTENDED TO BE RESTRICTIVE, BUT SIMPLY TO ESTABLISH A GENERAL GRADE AND/OR QUALITY LEVEL. THIS STOCK HAS BEEN DETERMINED AS SATISFACTORY. OTHER APPROVED SHEETS MAY BE OFFERED, WITH THE UNDERSTANDING THE DEPARTMENT RESERVES THE RIGHT TO BE SOLE JUDGE AS TO APPROVAL AND ACCEPTANCE OF THE PROPOSED PAPER STOCK.

IF BIDDING AN ALTERNATE, THE FOLLOWING INSTRUCTION MUST BE PROVIDED WITH SAMPLES.

MILL BRAND

NAME

WEIGHT

TARGET BRIGHTNESS

EACH PROPOSAL SHALL BE ACCOMPANIED WITH TWO UNPRINTED DUMMIES. OVERALL SIZE SHALL BE 25 INCHES X 29 INCHES AND FOLDED TO THE FINISHED STYLE AND SIZE OF THE MAP SPECIFIED HEREIN. THESE DUMMIES SHALL BE IDENTIFIED WITH THE NAME OF THE BIDDER,

STOCK MANUFACTURER AND MILL BRAND OR TRADE NAME THEREON. ALSO SEVERAL SAMPLES PRINTED IN COLOR AND ON THE PROPOSED QUALITY STOCK SHOULD ACCOMPANY THE PROPOSAL AS AN INDICATION OF THE QUALITY OF COLOR WORK OBTAINABLE.

2.7 TRIM SIZE OF REPRODUCTION: THE TRIM SIZE OF ALL PRINTED REPRODUCTIONS AS STATED HEREIN, SHALL BE AS FOLLOWS: 25 INCHES X 29 INCHES. THE FINISHED MAP SHALL BE CENTERED WITHIN THE FINISHED TRIM SIZE.

IF THE PAPER USED BY VENDOR FOR THE REPRODUCTION OF THE FINISHED PRINTED MAP IS LARGER THAN THE REQUIRED SPECIFIED SIZE, ALL SHEETS SHALL BE GUILLOTINE TRIMMED BY THE VENDOR TO THE REQUIRED SIZE.

FINISHED MAPS SHALL BE SQUARE WITH TOP, BOTTOM AND SIDE EDGES, STRAIGHT AND PARALLEL TO THE BORDER LINES.

COPIES OF THE MAP WHICH ARE SOILED, OR FOR ANY OTHER REASONS, PRESENT AN APPEARANCE OF OTHER THAN ONE OF THE VERY FINEST QUALITY, WILL BE REJECTED AS UNACCEPTABLE BY THE DEPARTMENT OF TRANSPORTATION.

2.8 PRESS INK: THE INKS USED SHALL BE OF THE BEST COMMERCIAL QUALITY, NON FADE SUITABLE FOR OBTAINING SHARP CLEAR REPRODUCTION IN THE SPECIFIED COLORS AGREED UPON. ALL INKS USED IN PRINTING OF THE HIGHWAY MAP SHALL BE QUICK DRYING, WATERPROOF, SUNPROOF AND OF FAST COLOR. THE INK SHALL WITHSTAND REASONABLE ABRASION AND SHALL NOT FLAKE OR SMEAR WHEN PRINTED COPIES HAVE DRIED. THE VENDOR SHALL ADHERE TO THE PAPERMAKER'S RECOMMENDATIONS TO THE TYPES OF INK SUITABLE FOR THE PAPER USED.

2.9 FOLDING: WHEN THE VENDOR HAS RECEIVED APPROVAL ON PROOFS AND HAS SUCCESSFULLY PRINTED THE WEST VIRGINIA OFFICIAL HIGHWAY MAP, SHALL FOLD THEM IN ACCORDANCE WITH SAMPLES SUBMITTED BY THE DEPARTMENT OF TRANSPORTATION.

2.10 PACKAGING AND DELIVERY: APPROXIMATELY 1,999,800 MAPS ARE TO BE BANDED IN UNITS OF 25 WITH EITHER 2" KRAFT BAND, WRAPPED IN PLASTIC WRAP OR SHRINK-WRAPPED. PACKAGES SHALL BE SEALED IN SUBSTANTIAL, NEW CARTONS (SUITABLE FOR RESHIPPIING) OF UNIFORM SIZE, CONTAINING 300 MAPS UNIFORMLY TO EACH CARTON; EACH CARTON SHALL BE CLEARLY LABELED ON BOTH ENDS SHOWING CONTENTS AND QUANTITY OF THE CARTONS AND 200 WILL BE FLAT AND PACKAGED IN FLAT CARTONS SUITABLE FOR SHIPPING. BOXES SHALL BE STACKED ON PALLETS, NO MORE THAN 5 BOXES HIGH.

THE UNIT PRICE BID SHALL BE F.O.B. DELIVERED TO THE WEST VIRGINIA DEPARTMENT OF TRANSPORTATION, DIVISION OF HIGHWAYS, PLANNING AND RESEARCH DIVISION, 1900 KANAWHA BLVD. E., BLDG. 5, ROOM A-817, CHARLESTON, WV 25305-0430 ATTN: WILLIAM WOOD AT 304-558-

9622 OR STREET ADDRESS IN THE CHARLESTON, WV/SOUTH CHARLESTON, WV AREA SPECIFIED BY THE DEPARTMENT PRIOR TO DELIVERY. ALL MAPS SHALL BE DELIVERED COMPLETE AS SPECIFIED AND IN ACCEPTABLE CONDITION.

2.11 NOTICE OF SHIPMENT: THE VENDOR SHALL GIVE FORTY-EIGHT (48) HOURS NOTICE TO THE WV DEPARTMENT OF TRANSPORTATION, DIVISION OF HIGHWAYS, PLANNING AND RESEARCH DIVISION, 1900 KANAWHA BLVD. E., BLDG. 5., ROOM A-817, CHARLESTON, WV 25305-0430 ATTN: WILLIAM WOOD AT 304-558-9622 BEFORE DELIVERY OF COMPLETED MAPS.

EXHIBIT A

2006-2007 EDITION

WEST VIRGINIA OFFICIAL HIGHWAY MAP

DRAFTING ELEMENTS

SCRIBE SHEETS		USE BLOCKOUT	
S-1	CONTROLLED ROADS & RAILROADS	K 100%	B-2
S-3	STATE SIGN ROUTES	K 100%	B-2
S-5	STATE LINE BOUNDARY	K 100%	B-2
S-10	MAP BORDER	K 100%	
S-4	COUNTY ROADS	K 50%	B-2
S-2	US SIGN ROUTES	M100%-Y65%	B-2
S-7	COUNTY BOUNDARY LINES	K100%	B-2
S-6	STATE BOUNDARY OVERLAY	C15%-M43%	B-2
S-8	COUNTY BOUNDARY	Y79%	B-2
S-9	RIVER AND LAKE BORDERS	C100%	B-2
S-10	STATE PARKS, FOREST AND W.M.A BORDERS	C100%-Y100%	B-2
S-11	MAP BORDER FILL	C100%-Y65%-K47%	

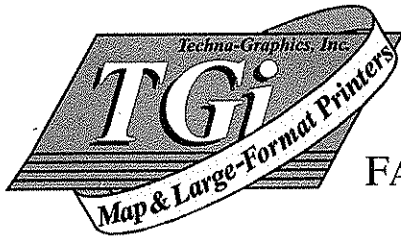
OPEN WINDOW FILM

P-1	FULLY CONTROLLED ROADS (TOLL)	M15%-Y94%	B-2
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P-2	FULLY CONTROLLED ROADS	M100%-Y65%	B-2
P-3	PARTIALLY CONTROLLED ROADS	M69%-Y100%-K6%	B-2
P-4	RIVER AND LAKE FILL	C40%	B-2
P-5	STATE PARKS, FOREST, WILDLIFE MANAGEMENT AREA (BURN WITH TREE PATTERNS)	C100%-Y79%-K8.5%	B-2
P-6	NATIONAL PARKS AND FORESTS	C27.5%-Y38%	B-1
P-7	CITY INCORPORATED OVER 10,000	Y40%- M20%	B-1
P-8	SURROUNDING STATE FILL	Y10%	B-1
P-9	MILEAGE AND TIME MAP FILL	C51%	
P-10	RELIEF	K100%	B-1

FILM NEGATIVES

N-1	ROUTE NUMBER AND PLACE NAMES	K100%	
N-3	PARK AND WMA FOREST NAMES	C100%-Y100%	
N-4	RIVER AND LAKE NAMES	M100%	
N-3	POINTS OF INTEREST, COUNTY NAMES AND I TOP	M100%-Y65%	
N-5	INTERSTATE ROUTE NUMBER BOTTOMS	C100%-M43%	
N-6	INTERSTATE INTERCHANGE NUMBERS	C47%-M91%	



Techna-Graphics, Inc.

PHONE: 202-529-6500
FAX: 202-832-1644

Mr. John Johnston
Buyer 33
West Virginia State Purchasing
2019 Washington Street E.
Charleston, WV 25305-0130

September 1, 2006

RE: RFQ #867000002
2006 -2007 AND 2007 – 2008 West Virginia Highway Map

Dear Mr. Johnston:

Techna-Graphics, Inc. will guarantee the pricing as shown on its bid for one year from the bid opening date of 9-07-06.

Before an optional 2nd year is considered, Techna-Graphics, Inc. reserves the right to review the current costs of paper and other printing materials used in the manufacture of the West Virginia Highway Map. If substantial increases have occurred, Techna-Graphics would propose an adjustment of its first year bid price based on those cost increases for the optional 2nd year.

Respectfully submitted,

Gil Stimson
Account Executive
Techna-Graphics, Inc.
WV Vendor ID # 830084446

Statement of Qualifications



Techna-Graphics, Inc.
5600 2nd Street, N.E.
Washington, D.C. 20011

contact:

Gil Stimson
Account Executive
(202) 529-6500

1. Company Overview

General Information

Techna-Graphics, Inc.
5600 Second Street, N.E.
Washington, D.C. 20011
Phone:
Local: 202-529-6500
Fax: 202-832-1644
Website: www.techna-graphics.net

DUNS #: 087692083

FEDERAL ID #: 52-1103582

GPO #: 080 86140

Company contact:
Gil Stimson, Account Executive
Cell: 202-270-7440
gil@techna-graphics.net

Company Organization and Locations

Techna-Graphics, Inc. is a Corporation registered in the State of Maryland. TGI is headquartered in Washington, D.C. and operates two satellite production facilities, 8161 Teal Drive, Suite 1 Easton, MD 21601 and 2145 Hampton Avenue, St. Louis, MO 63139 .

Company Profile: Core Competencies

TGI's team of highly skilled printing professionals, many with over 30 years of experience, print and fold highway maps, aeronautical charts, thematic maps, topographic maps, exhibits, large graphics and much more.

Our work includes two dimensional sheet maps for print publications in one, two, four and additional colors, as required. Through every stage of map production, our project managers work closely with our customers to ensure the high quality of our map printing, folding and that their maps are delivered on time and within budget.

Our extensive experience in serving a diverse clientele, coupled with our state-of-the-art map production facilities, allows us to provide superior map manufacturing services at very competitive prices.

Company Background: Brief History

Techna-Graphics, Inc. has been in business since 1977. During the last 28 years we have printed transportation, tourist and promotional maps for the Federal government, various states and commercial cartographers. Since 1984 we have produced over 250 million aeronautical charts for the Department of Defense and the Department of Commerce. We have also printed aeronautical charts for 22 different states. Techna-Graphics, Inc has printed many different titles for many different map publishers.

To produce these maps we have a printing facility in Washington, DC, with 3-44x60 4/color presses and 2-44x60 2/color presses, a complete support network for these presses, including 5 map-folding machines. We compliment our printing facility with a full service cartographic division in St. Louis Missouri that specializes in aeronautical cartography and a service bureau in Easton, MD that specializes in digital file conversion to printing film negatives.

At Techna-Graphics Inc., we believe in producing a quality product and building professional relationships. To help achieve this we are constantly looking for ways to improve our product by actively participating in the Printing & Imaging Industries of Maryland, Printing and Graphics Communications Association, Printing Industries of America, County Engineers Association of Ohio and the International Map Trade Association.

Company Background: Financial

TGI is a privately held company that is financed by the earnings of the company. TGI is financially sound and has passed an extensive background check by the Federal Government to be placed on the U.S. Government Printing Office (GPO) list of approved vendors to service the mapping needs of Federal Government Agencies.

2. Printing and Folding Capabilities

Techna-Graphics, Inc. (TGI) provides custom mapmaking services that integrate geographic information science with the art of cartography and graphic design. Our team of highly skilled and experienced cartographers produces custom maps, information graphics, interpretive exhibits, physical models, interactive web maps, terrain animations and much more.

TGI mapping projects range from simple black and white thematic maps to multi-color aeronautical charts. Our project managers and designers work closely with clients throughout the map creation process. This collaboration ensures high quality maps customized to clients' design, end-use, and schedule requirements.

At TGI our goal is to provide our customers with a single source for all their custom mapping needs. Our experienced staff, state of the art technology, and innovative approach allow us to deliver superior manufacturing services and products at competitive prices.

Pre-press

1 DELL POWEREDGE 1600 (Server 2003)
1 NT 4.0 SERVER
2 DELL POWEREDGE 2600 RIP SERVERS (Windows 2000)
2 WINDOWS 2000 WORKSTATION
1 MACINTOSH G3
1 MACINTOSH G5
1 CHROMALIN PROOFING SYSTEM 47 X 62
1 ROBERTSON HORIZONTAL 54" CAMERA
AND MORE....

Software

ADOBE PHOTOSHOP 7 & CS on PC & Mac
ADOBE ILLUSTRATOR 9.0 & CS on PC
ADOBE ILLUSTRATOR 10.0 & CS on Mac
ADOBE ADOBE ACROBAT 6.0
ADOBE PAGEMAKER 6.5 & 7
ADOBE INDESIGN 2 & CS
QUARKXPRESS 4, 5, and 6
MACROMEDIA FREEHAND 8, 9, 10
COREL DRAW 12
MICROSOFT OFFICE XP Professional
AND MORE...

Printers

HP 3000CP 52" WIDE
CANON W7200 36" WIDE
HP MULTICENTER 8.5" X 14"

We are constantly upgrading our equipment if you are looking for something specific, please give us a call.

If you are supplying film, our preference is for emulsion down right reading film.

Imagesetters

LINOTRONIC 560 18"
2 - BARCO MEGA SETTERS 47" X 62"

Film processors

DEVOTECH 53"
GLUNTZ & JENSON 53"
RAPLINE 36"

Press room

1 - MIEHLE 43 X 60 4/COLOR
2 - HARRIS LVB 44"X 60" 4/COLOR

1- HARRIS LVD 44"X 60" 2/COLOR
1 - HARRIS LVB 44"X 60" 6/COLOR

Bindery

4 - STAHL MAP FOLDERS 37.5 X 58 (6-6-4)
1 - STAHL FOLDER 42.5" X 60" (4-4-4-2)
1 - STAHL FOLDER 26" X 40" (4-3)
1 - STAHL FOLDER 25: X 38" (4-3)
LAWSON 60" CUTTER
SHANKLIN SHRINK WRAPPING SYSTEMS
LAWSON DRILLING SYSTEMS
AND MORE....

MAPPING PRODUCTS

- Sheet maps
- Wall maps
- Atlases

3. Technical Environment of Techna-Graphics, Inc.

In order to provide flexibility and the highest levels of printing and graphic arts quality standards, TGI works on both the Macintosh and Windows platforms. TGI has a system of Dual Xenon Digital File Servers with over ½ terabyte of storage and RAID level 5 redundancy. Desktop hardware includes Macintosh G5 Towers running OSX (backward compatible to OS9) and windows based Intel Pentium 4 PC's running Windows XP or 2000.

TGI's in-house service capabilities include on-demand printing and/or proofing. Onsite printers include a 600 dpi 4 color HP3000 printer boasting a 54" wide image area, and a high-speed 36" 1440 dpi Canon W7200 printer capable of printing up to 100 sq. ft. per hour at 720 dpi resolution.

Software used includes: Adobe Creative Suite for the Mac and PC, which includes Photoshop CS, Illustrator CS, InDesign CS, and Acrobat 6.0, Quark 6 for both the Mac and PC, Pagemaker 6.5 on the mac, Pagemaker 7 on the PC, Corel Draw 12 Suite, Microsoft Office XP, Macromedia Freehand 8 & 9 on the Mac, Macromedia Freehand 10 on the PC, and various other accounting and project management software packages designed to assist with the tracking of projects and their associated cost.

TGI provides security for all of it's clients with backup/storage systems, and Uninterruptible Power Supplies (UPS) on all workstations.

5. Key Personnel

Joseph Caccamise
President, Techna-Graphics, Inc.

Glenn McLaughlin
Vice-President, Manufacturing

Roger W. Rick
Treasurer

David Mecklenburg
Estimator & Production Planner,
Account Executive

Gil Stimson
Sales & Marketing,
Account Executive

Fred Lacy
Estimator & Production Planner,
Contracts Administrator
U.S. Government Printing Office Contracts

Sheila Liwosz
Customer Service,
Commercial Accounts

Ray Parvis
Production Manager

Sam Bradley
Pre-Press Foreman

William Durbin
Press Room Foreman

Carl Norwood
Bindery Manager

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

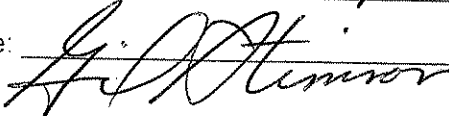
The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: TECHNA-GRAPHICS, INC.

Authorized Signature:  Date: 9-01-06

GIL STINSON