

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

AFO NUMBER
667C0003

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

JOHN JOHNSTON 304-558-2402

SH-P-TO

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

\*823000712 800-323-1641
NORTH AMERICAN SALT CO
9900 WEST 109TH ST #600

OVERLAND PARK KS 66210

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President + CEO FEIN 48-1047632 ADDRESS CHANGES TO BE NOTED ABOVE



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\*823000712

NORTH AMERICAN SALT CO

OVERLAND PARK KS

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9900 WEST 10	9TH ST #600

OVERLAND PARK KS

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B FREIGHT TERMS 07/13/2006 BID OPENING DATE: 08/02/2006 **BID OPENING TIME** 01:30PM CAT. LINE QUANTITY UOP UNIT PRICE ITEM NUMBER AMOUNT RFQ. NO.: 667C0003 BID OPENING DATE: 08/02/06 BID OPENING TIME: 1:30 P.M. PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 913-338-794*5* CONTACT PERSON (PLEASE PRINT CLEARLY): SEAN LIERZ - SALES MANAGER THIS IS THE END OF REQ 667C0003 \*\*\*\*\* TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS

48-1047632

#### 1. SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications shall apply to the administration of this contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications of this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications may be obtained from:

West Virginia Division of Highways Contract Administration Division Building 5, Room A-729 1900 Kanawha Blvd., East Charleston, West Virginia 25305

Sodium Chloride shall conform to the requirements of ASTM D632-83 and Type I, Grade 1 and shall be delivered in bulk.

#### 2. ACCEPTANCE AND DELIVERY GUARANTEE

The Division of Highways guarantees acceptance of seventy (70) percent of the total estimated quantity awarded to an individual vendor. However, conditions may dictate adjustment of the actual quantities delivered to specified sites.

The Vendor shall guarantee delivery, as requested by the Division of Highways, of one hundred and twenty-five (125) percent of the total estimated award quantity stated in this contract. All guaranteed deliveries shall be completed prior to March 15, 2006.

Bidder agrees, by execution of this bid, that the guaranteed accepted quantity (seventy percent of total estimated needs) shall be delivered to Division of Highways storage sites or in a Department of Environmental Protection approved stockpile(s) by December 15, 2006.

#### 3. BIDDING INSTRUCTIONS

The purpose of this contract is to provide for the delivery of Sodium Chloride to the various locations listed in the bidding schedule. Actual quantities to be delivered to each location will be specified in a State Contract Purchase Order (SCO), which will be issued by the Department of Highways at the time delivery is required.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

#### 4. CONTRACT AWARD

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item ( see section 11 ).

Qualified Vendors who submit a valid bid for "FOB Division's Storage Site" will be awarded a contract for those locations for which their bid is low.

In the event a Vendor fails to conform to the requirements set out in this contract document, the State Contract Purchase Order or the governing specifications, the Purchase Order Contract may be canceled and re-awarded to the next low bidder.

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item (see section 11).

#### 5. DELIVERY

A State Contract Purchase Order (SCO) for delivery to individual Division of Highways Storage Sites will be issued to the Vendor awarded a contract for that specific location (see Bid Schedule).

From December 1, 2006 through March 31, 2007 delivery shall be made within seven (7) calendar days after vendor is notified by the Division of Highways.

In the event the Vendor to which the SCO is issued is unable to comply with the specified delivery schedule the Division may, at it's option, cancel all or part of the SCO and obtain the required quantity of Sodium Chloride from the most economical available source.

#### 6. SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality and gradation. This information shall be directed to:

West Virginia Division of Highways Materials Division 190 Dry Branch Road Charleston, West Virginia 25306 Phone Number 304-558-3175

The Division may conduct sampling and testing to verify material quality or gradation.

#### 7. WEIGHING MATERIALS DELIVERED BY TRUCK

Material delivered by truck shall be weighed in accordance with Section 308.5 of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, Adopted 2000 as modified by the current Supplemental Specifications.

#### 8. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

In the event any Vendor does not wish to extend the above prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

#### 9. VENDOR'S INVOICES

Vendor's invoices must be submitted in original and one copy and contain the following:

- a) All Weight Ticket numbers for material delivered during the invoicing period.
- b) Division of Highways State Contract Purchase Order (SCO) Number, and this Contract Number.
- c) Total quantity and unit price with the total cost of each type of material furnished.

 ${\underline{\mathtt{NOTE}}}\colon$  Under no circumstance will the West Virginia Division of Highways accept, or  ${\overline{\mathtt{pay}}}$  for, quantities of materials in excess of the quantity stated on the State Contract Purchase Order (SCO).



VENDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

SHIPTO

RFQ NUMBER CP

PAGE	1000
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ADDRESS CORRESPON	DIFNICE TO ATTENTION OF
JOHN JOHNSTON 304-558-2402	=

\*823000712 800-323-1641 NORTH AMERICAN SALT CO 9900 WEST 109TH ST #600

OVERLAND PARK KS 66210

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

ANGE MOORMAN 304-558-9427

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#### 10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

# SODIUM CHLORIDE (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Boone	Clinton (WV 85)	,960	51.00
Boone	Rock Creek	1300	48.45
Boone	Seth	610	47.08
Clay	Cr 11 Widen Road	1020	51.25
Clay	Maysel	480	51.50
Kanawha	Chelyan	1050	46.05
Kanawha	Elkview	1260	49.95
Kanawha	North Charleston	1650	48.10
Kanawha	St. Albans	1050	48.95
Mason	Point Pleasant	1680	43.88
Putnam	Red House	660	45.90
Putnam	Hurricane (Rt. 34)	510	45.29
I-64 Section 2	Scary	690	48.55
I-64 Section 3	Rt. 119 & Penn Ave.	1110	47.75
I-77 Section 3	Sissonville	870	49.35
I-79 Section 6	Amma	750	51.65
Corr. G.	Alum Creek	810	49.70

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

***************************************		·····	
COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Cabell	Barboursville	2500	43.68
Lincoln	West Hamlin	900	46.29
Lincoln	Yawkey	800	50.15
Lincoln	Harts	800	51.45
Logan Substation	Chapmanville	800	52.85
Corridor G Hdq.	Chapmanville	1000	52.85
Logan	Wilkinson HQ	1300	53.55
Logan	Man	1000	55.65
Mingo & Corr. G.	Miller's Creek	2200	_53.94
Mingo	Gilbert	800	55.71
Wayne	Pritchard	800	44.34
Wayne	Wayne HQ	1200	47.03
Wayne	Crum	600	49.17
I-64	Huntington	1400	_43.27

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

#### (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Calhoun	Millstone	1000	55.15
Jackson	Ripley	1500	50.90
Pleasants	Belmont	700	43.65
Ritchie	Ellenboro	1500	47.74
Roane Wv 36	Lefthand	200	51.25
Roane US119	Lefthand(Amber Hill)	100	50.55
Roane	Spencer	1000	51.50
Wirt	Elizabeth	1000	47.74
Wood	Parkersburg (Rt. 95S)	1500	43.01
Corridor D	Nutter Farm	500	46.56
Corridor D	Greenwood	700	48.34
I-77	Parkersburg	1500	45.37
I-77 Section 2	Medina	700	48.99

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE (DOH CLASSIFICATION 011-010-000001) DISTRICT 4

COUNTY	DELIVERY SITE	ESIMATED NEEDS (TONS)	BID PRICE (PER TON)
Doddridge	Smithburg	1500	47.43
Harrison	Gore	4000	49.12
Harrison	Saltwell	1500	49.69
Marion	Fairmont	1500	50.82
Marion	Mannington	1000	52.95
Monongalia	Sabraton	3500	47.77
Monongalia	Pentress	1500	49.44
Preston	Albright	2500	50.82
Preston	Bruceton	1500	48.07
Preston	Terra Alta	1000	50.13
Preston	Fellowsville	1100	53.58
Preston	Aurora	1500	51.51
Taylor	Fetterman/Prunytown	2500	51.51
APD 50	Tunnel Hill	2500	49.12
I-68	Cooper's Rock	4000	48.07
I-79	Goshen Road	2500	48.07
1-79	Lost Creek	2500	50.68

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

#### (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITES	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Berkeley & I-81	Martinsburg	3000	68.27
Grant	Petersburg	1000	N.B.
Grant	Mt. Storm	2000	66.14
Hampshire	Romney	700	61.33
Hampshire	Capon Bridge	400	64.09
Hampshire	Slanesville	300	62.71
Hardy	Moorefield	900	N.B.
Hardy	Baker	1300	N.B.
Jefferson	Charles Town	1000	N.B.
Mineral	New Creek	800	55.96
Mineral	Sky Line	800	55.96
Mineral	Short Gap	300	55.96
Morgan	Berkeley Springs	900	60.09
Morgan	Largent	350	60.09

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Brooke	Wellsburg	2500	45.23
Brooke	Weirton	2000	44.89
Hancock	New Manchester	2000	44.18
Marshall	Glen Dale	3500	45.37
Marshall	Cameron Sub.	1500	<b>3</b> 48.07
Ohio	Triadelphia	2500	45.84
Tyler	Sistersville	1000	44.31
Tyler	Centerville Sub.	1000	48.49
Wetzel	New Martinsville	1900	44.01
Wetzel	Pine Grove Sub.	1000	46.49
Wetzel	Hundred Sub.	1200	48.76
I-70	Woodland (Triadelphia)	2700	43.06

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

# (DOH CLASSIFICATION 011-010-000001) DISTRICT 7

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Barbour	Phillipi	2500	52.43
Barbour	Belington	1500	52.95
Braxton	Gassaway	1000	52.90
Braxton	Heaters	800	54.65
Gilmer	Glenville	1200	56.65
Lewis	Weston (Ben Dale)	1800	52.43
Upshur	Buckhannon (Clow Lot)	2300	52.95
Upshur	Tennerton	800	52.95
Upshur	APD-Buckhannon-Mudlick	800	52.95
Upshur	Kanawha Head	800	55.65
Webster	Cherry Falls	1000	55.95
Webster	Cowen	800	53.95
Webster	Hacker Valley	300	56.10
I-79 Section 5	Coon Knob	1400	54.20
I-79 Section 4	Burnsville	1200	54.12
I-79 Corridor H	Disforces-Weston-Mudlic	k 1200	52.93

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE (DOH CLASSIFICATION 011-010-000001) DISTRICT 8

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (Per Ton)
Pendleton	Franklin	1000	65.77
Pendleton	Judy Gap	500	54.63
Pendleton	Brandywine	300	67.53
Pendleton	Onego	250	64.14
Pocahontas	Marlinton	800	61.25
Pocahontas	Seebert	700	59.65
Pocahontas	Green Bank	600	66.35
Pocahontas	Bartow (Thornwood)	500	68.10
Pocahontas	Slaty Fork	800	60.30
Randolph	Elkins	3500	54.12
Randolph	Harmon	1200	58.82
Randolph	Coalton	2000	54.12
Randolph	Valley Head	500	60.65
Randolph	Mill Creek	1500	61.35
Randolph	Pickens	350	61.35
Tucker	Parsons	1500	57.48
Tucker	Thomas	2000	59.82

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

#### (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Fayette	Oak Hill	2000	50.15
Fayette	Corridor L Oak Hill	1000	50.15
Fayette	Lookout	2000	50.65
Fayette	Glen Ferris	900	46.95
Greenbrier	Lewisburg	1200	56.65
Greenbrier	Crawley	2000	55.05
Monroe	Union	800	56.45
Monroe	Peterstown	400	54.85
Nicholas	Summersville	2000	52.45
Nicholas	Curtin	1200	55.45
Summers	Summers Co. HQ	2000	54.65
I-64	Harts Run	1200	55.65
APD 19	Muddlety	1800	53.85

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# 10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
McDowell	Havaco	1600	57.65
McDowell	Yukon	400	59.90
McDowell	Johnnycake Mt.	600	57.50
McDowell	Raysel	200	59.35
Mercer	Mercer Co. HQ	3800	54.40
Mercer	Flat Top	1200	53.65
Raleigh	Raleigh Co. HQ	3600	51.15
Raleigh	Bolt	1500	55.90
Wyoming	Pineville	3000	57.45
Wyoming	Still Run	2500	56.85
Wyoming	Hanover	600	55,25
I-77	Princeton	2200	54.50
I-64	Bragg	2800	53.40

#### BIDDING FOB VENDORS STORAGE LOT

# 11. Bidding F.O.B. Vendor's Storage Site

	Bid Price (\$/Ton) F.O.B Vendor's
Location of Storage Site	Storage Site (Note 1)
Hugheston, WV	48.00
Willow Island, WV	48.00
West Elizabeth, PA	48.00
Portsmouth/Conley,OH	48.00

Note 1 : Bid price shall include cost of vendor Loading Division trucks.

# AFFIDAVIT

#### West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

#### **EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

#### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit <a href="https://www.state.wv.us/admin/purchase/privacy">www.state.wv.us/admin/purchase/privacy</a> for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: NORY	h American	SALT	Co.		
Authorized Signature:	Molet	`	Date:	7/28/06	
No Debt Affidavit Revised 02/08/06	Resident [ +	CEO			

# ACTION BY WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF NORTH AMERICAN SALT COMPANY

June 2, 2006

The undersigned, being the sole member of the Board of Directors of North American Salt Company, a Delaware corporation (the "Company"), hereby consents to the adoption of the following resolutions pursuant to Section 141(f) of the General Corporation Law of the State of Delaware.

WHEREAS, from time to time it is necessary for managers in the Highway Sales Department to sign documents on behalf of the Company that are required to complete sales transactions in their territories;

NOW, THEREFORE, BE IT RESOLVED, that the following named individuals be, and each of them hereby is, authorized on behalf of the Company, to sign (up to the applicable authority level under the Company's Delegation of Authority Policy) bids, performance bonds and/or contracts for the sale of sodium chloride, and any other documents which, in his or her opinion, are necessary, appropriate or desirable in order to effectuate the purposes and intent of the foregoing:

G.O. Young

Vice President of Sales and Marketing, Highway Deicing

Patrick Heenan

Director of Sales

Sean Lierz

Sales Manager

Lisa Pruitt

Sales Support Supervisor

Linda Winter

Senior Sales Manager

John Fallis

Vice President and General Manager, Highway Deicing

FURTHER RESOLVED, that all actions heretofore taken by the aforementioned, for and on behalf of the Company, are hereby ratified, approved and confirmed in all respects.

IN WITNESS WHEREOF, the undersigned, being the sole director of the Company, has executed this consent as of the day and year first written above.

Angelo 🗘 Brisin itzakis

9900 West 109th Street - Suite 600 Overland Park, Kansas 66210 Phone 800-323-1641 Fax 800-338-7945

#### DE-ICING SALT

#### **PRODUCTION LOCATION**

Cote Blanche, Louisiana

#### PRODUCT DESCRIPTION

Rock salt obtained by conventional mining methods, crushed, and screened to size.

#### **TYPICAL SCREEN ANALYSIS**

Retained and Cumulative (95% Confidence)

U.S.S Mesh	Tyler Mesh	Open. (In.)	Ret.	Range	Cum.	Kange %
1/2		0.500	0.3	0-1	0.3	0-1
0.375	0.371	0.375	6.5	0 16	6.8	0-15
4	4	0.1870	30.1	10 - 50	37.0	11-63
8	8	0.0937	33.7	23 - 45	70.6	47 – 94
30	28	0.0234	24.6	5 – 45	95.3	89 100
Pan	Pan		4.7	0-11	100.0	

Average Particle Size 0.151-inches (5:5 mesh)

#### PHYSICAL PROPERTIES

Bulk Density 72 lbs/cubic foot

Chemical Analysis (95% Confidence)		in Junya	Typicals	Range
Sodium Chloride	NaCi	(%)	98,93	98.70 - 99.12
Calcium Sulfate	CaSO <sub>4</sub>	(%)	0,87	0.56 - 1.18
Calcium Chloride	CaCl <sub>2</sub>	(%)	0.01	0.00 - 0.03
Magnesium Sulfate	MgSO <sub>4</sub>	(%)	0.01	0.00 - 0.02
Magnesium Chloride	MgCl <sub>2</sub>	(%)	0.00	0.00 - 0.01
Sodium Sulfate	Na <sub>2</sub> SO <sub>4</sub>	(%)	0.10	0.00 - 0.43
Moisture	H <sub>2</sub> O	(%)	0.03	0.00 0.08
Water Insolubles		(%)	0.04	0.00 0.08

#### METHOD OF ANALYSIS

American Society for Testing and Materials Procedure D632-94 and E524-91

All other testing is from North American Salt's internal quality control procedures, which are available upon request.

#### **ADMIXTURE**

Sodium Ferrocyanide (YPS) added - If requested by customer

Product Description and Codes	UPC code Product Code
Bulk	7608

9900 West 109th Street - Suite 600 Overland Park, Kansas 66210. Phone 800-323-1641 Fax 800-338-7945

#### DE-ICING ROCK SALT

#### **PRODUCTION LOCATION**

Goderich, Ontario

# PRODUCT DESCRIPTION

Rock salt obtained by conventional mining methods, crushed, and screened to size.

#### TYPICAL SCREEN ANALYSIS

Retained and Cumulative (95% Confidence)

Tyler Mesh	USS Mesh	Open. (nim)	Ret.	Range %	Cum.	Range
0.500	0.500	12.7	0.0	0 - 1	0.0	0-1
0.371	3/8	9,5	1.1	0 - 3	1.1	0-3
4	4	4.75	33.3	27 - 40	34.4	27 – 42
8	8	2.36	36.1	31 - 41	70.4	61 - 80
14	16	1.18	15.1	11 - 19	85.6	78 - 93
28	30	0.60	8.0	2 - 14	93.6	90 97
Pan	Pan		6.2	3-9		

Average Particle Size 3.71 millimeters (5.7 mesh)

#### **ADMIXTURE**

Sodium ferrocyanide (YPS) added as anti-caking agent.

Chemical Analysis (95% Confidence)			Typical	Range
Sodium Chloride	NaCi	(%)	97.01	95.81 - 98.22
Moisture		(%)	0.05	0.00 - 0.11
Water Insolubles		(%)	0.81	0.27 - 1.34

#### METHOD OF ANALYSIS

American Society for Testing and Materials Procedure E534 – 91 and D632-94.

All other testing is from Sifto Canada's internal quality control procedures, which are available upon request.

#### PHYSICAL PROPERTIES

Bulk Density 1220 kg/m<sup>3</sup> (76 lbs/ft<sup>3</sup>)

Product Description and Codes	UPC rode Product Code
Bulk	6615



# MATERIAL SAFETY DATA SHEET

# 1. Product and Company Identification

**Product Name** 

Sodium Chloride, Salt

CAS#

7647-14-5

Product use

De-icer. General industrial and water softening/conditioning purposes.

Manufacturer

North American Salt Company 9900 West 109th St., Suite 600 Overland Park, KS 66210 US

Phone: 913-344-9200

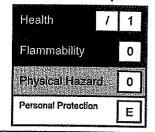
Supplier

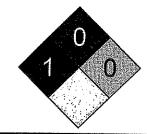
Compass Minerals International 9900 West 109th Street, Suite 600 Overland Park, KS 66210 US

Phone: 913-344-9200

Website: www.compassminerals.com

**LEGEND** HMIS/NFPA Severe Serious 3 Moderate 2 Slight 1 Minimal n





### 2. Hazards Identification

**Emergency overview** 

CAUTION

EYE AND SKIN IRRITANT.

Potential short term health effects

Routes of exposure

Eye, Skin contact, Inhalation, Ingestion:

Eyes Skin

May cause irritation. May cause irritation.

Inhalation

Dusts of this product may cause irritation of the nose, throat, and respiratory tract.

Ingestion

May cause stomach distress, nausea or vomiting.

**Target organs** 

Eves. Skin. Respiratory system.

Chronic effects

Prolonged or repeated exposure can cause drying, defatting and dermatitis.

Signs and symptoms

Symptoms may include redness, edema, drying, defatting and cracking of the skin.

Symptoms of overexposure may be headache, dizziness, tiredness, nausea and vomiting.

# 3. Composition / Information on Ingredients

for some all a setting				
Ingredient(s)	CAS#	Percent		
Sodium chloride	7647-14-5	60 - 100		
		00 100		

#### 4. First Aid Measures

First aid procedures

Eye contact Flush with cool water. Remove contact lenses, if applicable, and continue flushing.

Obtain medical attention if irritation persists.

Skin contact Brush away excess of dry material. Flush with water. Obtain medical attention if irritation

Inhalation If symptoms develop move victim to fresh air. If symptoms persist, obtain medical

Ingestion Do not induce vomiting. Rinse mouth with water, then drink one or two glasses of water.

Obtain medical attention. Never give anything by mouth if victim is unconscious, or is

convulsing.

Notes to physician

Symptoms may be delayed.

General advice

None Available.

# 5. Fire Fighting Measures

Flammable properties

Not flammable by WHMIS/OSHA criteria. May be combustible at high temperatures.

Extinguishing media

Suitable extinguishing media

Treat for surrounding material.

Unsuitable extinguishing media

Not available

**Protection of firefighters** 

Specific hazards arising from

the chemical

Not available

Protective equipment for

firefighters

Firefighters should wear full protective clothing including self contained breathing apparatus.

# 6. Accidental Release Measures

Personal precautions

Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional

authority requirements.

Methods for containment Methods for cleaning up

None necessary.

Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements.

# 7. Handling and Storage

Handling Storage

Avoid breathing dusts from this material.

Keep out of reach of children. Keep containers tightly closed in a cool, well-ventilated place.

# 8. Exposure Controls / Personal Protection

**Exposure limits** Ingredient(s)

**Exposure Limits** 

Sodium chloride

**ACGIH TLV** Not established OSHA-PEL Not established

Engineering controls

TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL.

TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV.

Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits. If user operations generate dust, fumes, or mist, use ventilation to keep exposure to airborne contaminants below the exposure limit.

Personal protective equipment

Eye / face protection

Safety glasses.

Hand protection

Rubber gloves. Confirm with a reputable supplier first.

Skin and body protection

As required by employer code.

Respiratory protection

Where exposure guideline levels may be exceeded, use an approved NIOSH respirator or NIOSH-approved filtering facepiece.

General hygiene considerations

Handle in accordance with good industrial hygiene and safety practice. When using do not eat or drink. Wash hands before breaks and immediately after handling the product.

# 9. Physical & Chemical Properties

Appearance

Crystalline.

Color

White

Form Odor

Crystals Odorless.

#12463

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Issue date

09-Sep-2005

Odor threshold

Not available

Physical state

Solid

рН ....

6 - 8 (Neutral)

Melting point

800.9 °C (1473.8 °F)

Freezing point

**Boiling** point

Not available

1413 °C (2575.4 °F)

Flash point

Not available

**Evaporation rate** 

Not available

Flammability limits in air, lower, %

Not applicable

by volume

Flammability limits in air, upper, %

by volume

Not applicable

Vapor pressure

0.1 kPa (1 mmHg) @ 865°C

Vapor density

Not applicable

Specific gravity Relative density 2.17 (H2O = 1)

Octanol/water coefficient

2.17 g/cm3 Not available

Solubility (H2O)

36g/100g H2O @ 20°C

**Auto-ignition temperature** 

Not available

Viscosity

Not applicable

Percent volatile

0 % w/w

Molecular weight

58.4400 g/mole

Molecular formula

NaCl

# 10. Chemical Stability & Reactivity Information

Chemical stability

Stable under recommended storage conditions.

Conditions to avoid

Do not mix with incompatible materials.

Incompatible materials

Reactive with oxidizing agents, acids, lithlum, bromine trifluoride. May include and are not limited to: Chlorine, sodium oxides-

Hazardous decomposition products Possibility of hazardous reactions

Hazardous polymerization does not occur.

## 11. Toxicological Information

Component analysis - LC50

Ingredient(s)

LC50

Sodium chloride

> 21000 mg/m3 rat

Component analysis - Oral LD50

Ingredient(s)

LD50

Sodium chloride

3000 mg/kg rat

Effects of acute exposure

Eye

May cause irritation.

Skin

May cause irritation.

Inhalation....

Dusts of this product may cause irritation of the nose, throat, and respiratory tract.

Ingestion

May cause stomach distress, nausea or vomiting.

Sensitization Chronic effects Carcinogenicity Mutagenicity Reproductive effects Not classified or listed by IARC, NTP, OSHA and ACGIH. Not classified or listed by IARC, NTP, OSHA and ACGIH.

Not classified or listed by IARC, NTP, OSHA and ACGIH. Not classified or listed by IARC, NTP, OSHA and ACGIH. Not classified or listed by IARC, NTP, OSHA and ACGIH. Not classified or listed by IARC, NTP, OSHA and ACGIH.

# 12. Ecological Information

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**Ecotoxicity** 

Teratogenicity

Maybe harmful to freshwater aquatic species and to plants that are not saline tolerant.

**Environmental effects** 

Not available

**Aquatic toxicity** 

Not available Not available

Persistence / degradability

Bioaccumulation / accumulation

Not available

Issue date

09-Sep-2005

Partition coefficient -Nobility in environmental media Chemical fate information

Not available Not available Not available

# 13. Disposal Considerations

Waste codes

Not available

**Disposal instructions** 

Waste must be disposed of in accordance with federal, state/provincial and local

environmental control regulations.

Waste from residues / unused

products

Not available

Contaminated packaging

Not available

# 14. Transport Information

#### **Department of Transportation (DOT)**

Not regulated as dangerous goods.

#### Transportation of Dangerous Goods (TDG)

Not regulated as dangerous goods.

# 15. Regulatory Information

Canadian federal regulations

This product has been classified in accordance with the hazard criteria of the Controlled

Products Regulations and the MSDS contains all the information required by the

Controlled Products Regulations.

US Federal regulations

This product is not known to be a "Hazardous Chemical" as defined by the OSHA Hazard

Communication Standard, 29 CFR 1910.1200.

All components are on the U.S. EPA TSCA Inventory List.

CERCLA/SARA Hazardous Substances - Not applicable.

Occupational Safety and Health Administration (OSHA)

29 CFR 1910.1200 hazardous

chemical

**CERCLA (Superfund) reportable quantity** 

Superfund Amendments and Reauthorization Act of 1986 (SARA)

Hazard categories

Immediate Hazard - No Delayed Hazard - No. Fire Hazard - No. Pressure Hazard - No. Reactivity Hazard - No

Section 302 extremely

hazardous substance

Section 311 hazardous chemical No

Clean Air Act (CAA)

Not available

Clean Water Act (CWA)

Not available

Not available

Safe Drinking Water Act (SDWA) **Drug Enforcement Agency (DEA)** 

Not available

Food and Drug Administration (FDA) Not available

WHMIS status

Not Controlled

State regulations

This product does not contain a chemical known to the State of California to cause

cancer, birth defects or other reproductive harm.

Inventory name

Country(s) or region

**Inventory** name

On inventory (yes/no)\*

Canada

Domestic Substances List (DSL)

Yes

Canada

Non-Domestic Substances List (NDSL)

No

United States & Puerto Rico

Toxic Substances Control Act (TSCA) Inventory

Yes

A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)

# 16. Other Information

Disclaimer

Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases data is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.

Issue date
Effective date
Expiry date

09-Sep-2005

01-Sep-2005 01-Sep-2008

Prepared by

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