

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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RFQ NUMBER 667C0003

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304-558-2402

DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

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CHICAGO IL 60606-1743

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#### 1. SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications shall apply to the administration of this contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications of this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications may be obtained from:

West Virginia Division of Highways Contract Administration Division Building 5, Room A-729 1900 Kanawha Blvd., East Charleston, West Virginia 25305

Sodium Chloride shall conform to the requirements of ASTM D632-83 and Type I, Grade 1 and shall be delivered in bulk.

#### 2. ACCEPTANCE AND DELIVERY GUARANTEE

The Division of Highways guarantees acceptance of seventy (70) percent of the total estimated quantity awarded to an individual vendor. However, conditions may dictate adjustment of the actual quantities delivered to specified sites.

The Vendor shall guarantee delivery, as requested by the Division of Highways, of one hundred and twenty-five (125) percent of the total estimated award quantity stated in this contract. All guaranteed deliveries shall be completed prior to March 15, 2006.

Bidder agrees, by execution of this bid, that the guaranteed accepted quantity (seventy percent of total estimated needs) shall be delivered to Division of Highways storage sites or in a Department of Environmental Protection approved stockpile(s) by December 15, 2006.

#### 3. BIDDING INSTRUCTIONS

The purpose of this contract is to provide for the delivery of Sodium Chloride to the various locations listed in the bidding schedule. Actual quantities to be delivered to each location will be specified in a State Contract Purchase Order (SCO), which will be issued by the Department of Highways at the time delivery is required.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

#### 4. CONTRACT AWARD

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item ( see section 11 ).

Qualified Vendors who submit a valid bid for "FOB Division's Storage Site" will be awarded a contract for those locations for which their bid is low.

In the event a Vendor fails to conform to the requirements set out in this contract document, the State Contract Purchase Order or the governing specifications, the Purchase Order Contract may be canceled and re-awarded to the next low bidder.

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item (see section 11).

#### 5. DELIVERY

A State Contract Purchase Order (SCO) for delivery to individual Division of Highways Storage Sites will be issued to the Vendor awarded a contract for that specific location (see Bid Schedule).

From December 1, 2006 through March 31, 2007 delivery shall be made within seven (7) calendar days after vendor is notified by the Division of Highways.

In the event the Vendor to which the SCO is issued is unable to comply with the specified delivery schedule the Division may, at it's option, cancel all or part of the SCO and obtain the required quantity of Sodium Chloride from the most economical available source.

#### 6. SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality and gradation. This information shall be directed to:

West Virginia Division of Highways Materials Division 190 Dry Branch Road Charleston, West Virginia 25306 Phone Number 304-558-3175

The Division may conduct sampling and testing to verify material quality or gradation.

#### 7. WEIGHING MATERIALS DELIVERED BY TRUCK

Material delivered by truck shall be weighed in accordance with Section 308.5 of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, Adopted 2000 as modified by the current Supplemental Specifications.

#### 8. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

In the event any Vendor does not wish to extend the above prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

#### 9. VENDOR'S INVOICES

Vendor's invoices must be submitted in original and one copy and contain the following:

- a) All Weight Ticket numbers for material delivered during the invoicing period.
- b) Division of Highways State Contract Purchase Order (SCO) Number, and this Contract Number.
- c) Total quantity and unit price with the total cost of each type of material furnished.

 $\overline{\text{NOTE}}$ : Under no circumstance will the West Virginia Division of Highways accept, or pay for, quantities of materials in excess of the quantity stated on the State Contract Purchase Order (SCO).



VENDOR

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for

T

RFQ NUMBER 667C0003

PAG	E
	1

ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN JOHNSTON 304-558-2402

*709024931 312-807-2712 MORTON SALT DIV MORTON INTL 123 N WACKER DR

CHICAGO IL 60606-1743 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED TERMS OF SALE SHIP VIA FOB. FREIGHT TERMS 07/26/2006 BID OPENING DATE: 01:30PM BID OPENING TIME 08/09/2006 CAT. QUANTITY UNIT PRICE AMOUNT UOP ITEM NUMBER LINE ADDENDUM NO. 1 SCHEDULE FOR DISTRICT #1 ATTACHED. REVISED BID ESTIMATED QUANTITIES). (CHANGES TO BID OPENING DATE AND TIME CHANGED 08-02-06 AT 1:30 P.M. FROM: 08-09-06 AT 1:30 P.M. TO: NO OTHER CHANGES TN775-45 0001 SODIUM CHLORIDE 667C0|003 ***** TOTAL: \$7,062,488.20 THIS IS THE END OF REQ Sales Rep Eugene Ruffin Phone # 800/433-7258 Ext. 2233 SEE REVERSE SIDE FOR TERMS AND CONDITIONS August 4, 2006 Anthony T. Patton **Yanager Highway** FEDERAL ID # 36-4140798 ADDRESS CHANGES TO BE NOTED ABOVE

#### 10. BID SCHEDOLE

Delivery: F.O.B. Division's Storage Site

## SODIUM CHLORIDE (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Boone	Clinton (WV 85)	960	\$67.19
Boone	Rock Creek	1300	\$60.70
Boone	Seth	810	\$58.08
Clay	Cr 11 Widen Road	1020	\$59.28
Clay	Maysel	480	\$59.87
Kanawha	Chelyan	1050	\$57.55
Kanawha	Elkview	1260	\$57.74
Kanawha	North Charleston	1650	\$55.20
Kanawha	St. Albane	1050	\$54.37
Mason	Point Pleasant	1680	\$52.67
Putnam	Red House	660	\$54.09
Putnam	Hurricane (Rt. 34)	510	\$53.55
I-64 Section 2	Scary	690	\$54.53
I-64 Section 3	Rt. 119 & Penn Ave.	1110	\$55.46
			\$56.63
I-77 Section 3	Sissonville	870	\$58.56
I-79 Section 6	Amma	750	\$55.40
Corr. G.	Alum Creek	810	<u> </u>

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Cabell	Barboursville	2500	\$51.89
Lincoln	West Hamlin	900	\$48.06
Lincoln	Yawkey	800	\$49.98
Lincoln	Harts	800	\$50.74
Logan Substation	Chapmanville	800	\$60.51
Corridor G Hdq.	Chapmanville	1000	\$61.14
Logan	Wilkinson HQ	1300	\$67.43
Logan	Man	1000	\$67.33
Mingo & Corr. G.	Miller's Creek	2200	\$66.94
Mingo	Gilbert	800	\$68.71
Wayne	Pritchard	800	\$52.22
Wayne	Wayne HQ	1200	\$48.06
Wayne	Crum	600	\$49.98
I-64	Huntington	1400	\$51.58

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

#### (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Calhoun	Millstone	1000	\$52.32
Jackson	Ripley	1500	\$50.09
Pleasants	Belmont	700	\$45.91
Ritchie	Ellenboro	1500	<u>\$47.98</u>
Roane Wv 36	Lefthand	200	\$57.60
Roane US119	Lefthand(Amber Hill)	100	\$57.60
Roane	Spencer	1000	\$50.09
Wirt	Elizabeth	1000	\$47.98
Wood	Parkersburg (Rt. 958)	1500	\$45.69
Corridor D	Nutter Farm	500	\$46.96
Corridor D	Greenwood	700	\$48.42
I-77	Parkersburg	1500	\$45.69
I-77 Section 2	Medina	700	\$47.98

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE (DOH CLASSIFICATION 011-010-000001) DISTRICT 4

		ESIMATED	BID PRICE
COUNTY	DELIVERY SITE	NEEDS (TONS)	(PER TON)
Doddridge	Smithburg	1500	\$50.09
Harrison	Gore	4000	<u>\$57.11</u>
Harrison	Saltwell	1500	\$56.12
Marion	Fairmont	1500	\$55.13
Marion	Mannington	1000	\$58.11
Monongalia	Sabraton	3500	\$53.20
Monongalia	Pentress	1500	\$60.65
Preston	Albright	2500	\$56.12
Preston	Bruceton	1500	\$54.08
Preston	Terra Alta	1000	\$56.62
Preston	Fellowsville	1100	\$56.62
Preston	Aurora	1500	\$58.60
Taylor	Fetterman/Prunytown	2500	\$55.63
APD 50	Tunnel Hill	2500	\$52.32
I-68	Cooper's Rock	4000	\$54.08
I-79	Goshen Road	2500	\$53.20
I-79	Lost Creek	2500	\$57.11

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

#### (DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITES	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Berkeley & I-81	Martinsburg	3000	NO BID
Grant	Petersburg	1000	NO BID
Grant	Mt. Storm	2000	NO BID
Hampshire	Romney	700	NO BID
Hampshire	Capon Bridge	400	NO BID
Hampshire	Slanesville	300	NO BID
Hardy	Moorefield	900	NO BID
Hardy	Baker	1300	NO BID
Jefferson	Charles Town	1000	NO BID
Mineral	New Creek	800	NO BID
Mineral	Sky Line	800	NO BID
Mineral	Short Gap	300	NO BID
Morgan	Berkeley Springs	900	NO BID
Morgan	Largent	350	NO BID

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Brooke	Wellsburg	2500	\$45.54
Brooke	Weirton	2000	\$45.23
Hancock	New Manchester	2000	\$45.23
Marshall	Glen Dale	3500	\$47.41
Marshall	Cameron Sub.	1500	\$48.65
Ohio	Triadelphia	2500	\$46.71
Tyler	Sistersville	1000	\$47.98
Tyler	Centerville Sub.	1000	\$47 <b>.</b> 98
Wetzel	New Martinsville	1900	\$48.42
Wetzel	Pine Grove Sub.	1000	\$50.74
Wetzel	Hundred Sub.	1200	\$50.63
I-70	Woodland (Triadelphia)	2700	\$47.05

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE

## (DOH CLASSIFICATION 011-010-000001) DISTRICT 7

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Barbour	Phillipi	2500	\$61.33
Barbour	Belington	1500	\$61.99
Braxton	Gassaway	1000	\$61.33
Braxton	Heaters	800	\$63.89
Gilmer	Glenville	1200	\$57.32
Lewis	Weston (Ben Dale)	1800	\$61.33
Upshur	Buckhannon (Clow Lot)	2300	\$61.99
Upshur	Tennerton	800	\$61.99
Upshur	APD-Buckhannon-Mudlick	800	\$61.99
Upshur	Kanawha Head	800	\$63.89
Webster	Cherry Falls	1000	\$66.89
Webster	Cowen	800	\$66.89
Webster	Hacker Valley	300	\$64.79
I-79 Section 5	Coon Knob	1400	\$61.33
I-79 Section 4	Burnsville	1200	\$62.60
I-79 Corridor H	Disforces-Weston-Mudlic	k 1200	\$61.33

Delivery: F.O.B. Division's Storage Site

#### SODIUM CHLORIDE (DOH CLASSIFICATION 011-010-000001) DISTRICT 8

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (Per Ton)
Pendleton	Franklin	1000	NO BID
Pendleton	Judy Gap	500	NO BID
Pendleton	Brandywine	300	NO BID
Pendleton	Onego	250	NO BID
Pocahontas	Marlinton	800	NO BID
Pocahontas	Seebert	700	NO BID
Pocahontas	Green Bank	600	NO BID
Pocahontas	Bartow (Thornwood)	500	NO BID
Pocahontas	Slaty Fork	800	NO BID
Randolph	Elkins	3500	\$57.60
Randolph	Harmon	1200	NO BID
Randolph	Coalton	2000	\$57.60
Randolph	Valley Head	500	NO BID
Randolph	Mill Creek	1500	NO BID
Randolph	Pickens	350	\$59.79
Tucker	Parsons	1500	NO BID
Tucker	Thomas	2000	NO BID

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Oak Hill	2000	NO BID
Corridor L Oak Hill	1000	NO BID
Lookout	2000	NO BID
Glen Ferris	900	NO BID
Lewisburg	1200	NO BID
Crawley	2000	NO BID
Union	800	NO BID
Peterstown	400	NO BID
Summersville	2000	NO BID
Curtin	1200	NO BID
Summers Co. HQ	2000	NO BID
Harts Run	1200	NO BID
Muddlety	1800	NO BID
	Oak Hill Corridor L Oak Hill Lookout Glen Ferris Lewisburg Crawley Union Peterstown Summersville Curtin Summers Co. HQ Harts Run	DELIVERY SITE NEEDS (TONS)  Oak Hill 2000 Corridor L Oak Hill 1000 Lookout 2000 Glen Ferris 900 Lewisburg 1200 Crawley 2000 Union 800 Peterstown 400 Summersville 2000 Curtin 1200 Summers Co. HQ 2000 Harts Run 1200

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

		ESTIMATED	BID PRICE
COUNTY DEL:	DELIVERY SITE	NEEDS (TONS)	(PER TON)
McDowell	Havaco	1600	NO BID
McDowell	Yukon	400	NO BID
McDowell	Johnnycake Mt.	600	NO BID
McDowell	Raysel	200	NO BID
Mercer	Mercer Co. HQ	3800	NO BID
Mercer	Flat Top	1200	NO BID
Raleigh	Raleigh Co. HQ	3600	NO BID
Raleigh	Bolt	1500	NO BID
Wyoming	Pineville	3000	NO BID
Wyoming	Still Run	2500	NO BID
Wyoming	Hanover	600	NO BID
I-77	Princeton	2200	NO BID
I-64	Bragg	2800	NO BID

#### BIDDING FOB VENDORS STORAGE LOT

11. Bidding F.O.B. Vendor's Storage Site

Location of Storage Site	Bid Price (\$/Ton) F.O.B Vendor's Storage Site (Note 1)
Marietta, OH	\$48.00
Portsmouth, OH	\$48.00

Note 1 : Bid price shall include cost of vendor Loading Division trucks.

RFQ No.	667C0003
NEW INC.	C0000100

## AFFIDAVIT

#### West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

#### **EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

#### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	MORTON SALT				
Authorized Signature:	anthon T-	Patter	Date:	August 4,	2006
No Debt Affidavit	Anthony T. Patton			,	

Revised 02/08/06

Assistant Manager Highway Ice Control

Marketing

## **MORTON SALT**

A Rohm and Haas Company

AUGUST 4, 2006

WEST VIRGINIA DOT DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION – BUILDING 15 2019 WASHINGTON STREET, EAST EAST CHARLESTON, WV 25305-0130:

RE: RFQ#667C0003 (SODIUM CHLORIDE)

Morton does not wish to extend prices, terms and conditions of this bid and subsequent contract to any political sub-division of the State.



### **CERTIFICATION**

- I, Mary E. Doohan, Assistant Secretary of Morton International, Inc., an Indiana Corporation (the "Company") hereby certify that:
  - 1. Attached hereto is a true and correct copy of a resolution entitled "Execution of Agreements, Bids, Contracts, Deeds and Powers of Attorney" duly adopted on November 8, 2005 by the Board of Directors of the Company; said resolutions not having been amended or revised in any manner and being in full force and effect as of the date hereof.
  - 2. Walter W. Becky II is a duly elected and acting Vice President, and Mary E. Doohan is a duly elected and acting Vice President of Morton International, Inc. as of the date hereof, and as such are duly authorized signatories in accordance with the resolution described in 1. above.
  - 3. Attached hereto is a true and correct copy of a delegation of signature authorization dated April 17, 2006 signed by Walter W. Becky II, and Mary E. Doohan.

Mary & Doohan
Mary E. Doohan

Dated: August 4, 2006

#### Morton International, Inc. Excerpt from Board of Directors' Meeting November 8, 2005

Execution of Agreements, Bids, Contracts, Deeds and Powers of Attorney

RESOLVED: That any two of the Chief Executive Officer and any Vice President, are hereby authorized as they may deem necessary or advisable for the business of the Company to execute and deliver agreements, bids, contracts and other documents on behalf of the Company in any transaction involving the sale of Company product where the amount involved does not exceed \$50 million for any one year and \$100 million in total;

RESOLVED: That any of the following officers, the Chief Executive Officer, any Vice President, the Treasurer, the Controller or the Secretary are hereby authorized as they may deem necessary or advisable for the business of the Company to

- (1) execute and deliver agreements, bids, contracts, deeds, powers of attorney and other documents on behalf of the Company in any matter where the amount involved does not exceed \$5,000,000 for agreements regarding the sale of the Company's products to its customers; and
- (2) designate others who may execute and deliver agreements, bids, contracts, deeds, powers of attorney and other documents on behalf of the Company for specifically named transactions or categories of transactions where the amount involved does not exceed \$5,000,000 for agreements regarding the sale of the Company's products to its customers.

TO: Lisa F. Zumbach - Vice President, Industrial and Ice Control Sales and Marketing
Thomas J. Butler - Manager Highway Ice Control, Sales and Marketing
Anthony T. Patton - Assistant Manager Highway Ice Control

Pursuant to the authority granted by the Enabling Resolutions adopted by the Board of Directors of Morton International, Inc., on November 8, 2005;

You are hereby designated as persons authorized to execute and deliver any and all agreements, applications, bonds, certificates, or document of any kind necessary or advisable in furtherance of Morton Salt's interests, to the extent such document involves matters related to your responsibilities in the above-listed position; to the extent such document involves official bulk highway de-icing bids and contracts where the amount involved does not exceed \$50 million per year; being subject to the limitations set forth in any applicable Board of Directors' Resolution or published Morton Salt policy; and being in effect only for so long as you continue to hold your current title noted above, unless earlier superseded, amended or terminated.

Effective Date:

Signed:

Vice President

Morton International, Inc.

Signed:

Mary E. Døohan Vice President

Morton International, Inc.