



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**5770015**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**JOHN JOHNSTON**  
**304-558-2402**

VENDOR

\*817143205      304-744-7440  
**KOMAX BUSINESS SYSTEMS LLC**  
**500 D STREET**  
  
**SOUTH CHARLESTON WV 25303**

SHIP TO

**DIVISION OF HIGHWAYS**  
**OFFICE SERVICES DIVISION**  
**BUILDING 5, ROOM A050**  
**1900 KANAWHA BOULEVARD, EAST**  
**CHARLESTON, WV**  
**25305-0430      304-558-0408**

DATE PRINTED <b>04/25/2007</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **05/16/2007**      BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	3	LS		015-15		
<p><b>MULTIFUNCTIONAL DIGITAL IMAGING SYSTEM</b></p> <p>TO PROVIDE 36 MONTH LEASE/RENTAL, FOR 3 RICOH MODEL MP 1100 OR EQUAL DIGITAL MULTIFUNCTIONAL IMAGING SYSTEM WITH MONTHLY MAINTENANCE, UNLIMITED SERVICE CALLS, ALL PARTS, LABOR AND TONER TO BE INCLUDED, EXCEPT PAPER.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>MANUFACTURER: <i>MONICA MINOLTA</i> MODEL #: <i>biglab PRO 1050 e</i></p> <p>METER CLICKS SHALL BE COUNTED AS 1 COPY REGARDLESS OF COPY SIZE. OVERAGE CHARGES SHALL BE PER COPY ABOVE 600,000 COPIES PER MONTH FOR ALL THREE MACHINES COMBINED.</p> <p>MONTHLY CHARGES SHALL INCLUDE ALL THREE MACHINES FOR LEASE/RENTAL, MAINTENANCE AND OVERAGE CHARGES.</p> <p>A CHANGE ORDER TO ESTABLISH START DATE WILL BE GENERATED AFTER INSTALLATION AND ACCEPTANCE OF</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <b>304-744-7440</b>	DATE <b>5/15/07</b>
TITLE <b>member</b>	FEIN <b>55-0767809</b>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
	MACHINES BY DOH.			SEE ATTACHED		
VENDOR PREFERENCE CERTIFICATE						
CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).						
A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:						
( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR						
(✓) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR						
( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-744-7440	5-15-07
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
member	55-0767809	

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PO BOX 500

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<p><b>CERTIFICATION.</b></p> <p><b>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</b></p> <p><input checked="" type="checkbox"/> <b>BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</b></p> <p><b>OR</b></p> <p><input type="checkbox"/> <b>BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</b></p> <p><b>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</b></p> <p><b>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO</b></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <b>304-744-7440</b>	DATE <b>5/15/07</b>
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DATE PRINTED <b>04/25/2007</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **05/16/2007** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <i>KOMAX Business Systems</i></p> <p>DATE: <i>5/15/07</i></p> <p>SIGNED: <i>[Signature]</i></p> <p>TITLE: <i>member</i></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p>						

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: 33 RFQ. NO.: 5770015 BID OPENING DATE AND TIME PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-744-7450</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): David Humphrey or Becky OFFUTT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-744-7440	DATE 5-15-07
TITLE member	FEIN 55-0767809	ADDRESS CHANGES TO BE NOTED ABOVE

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**6**

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 304-558-2402**

RFQ COPY  
 TYPE NAME/ADDRESS HERE

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DIVISION OF HIGHWAYS  
 OFFICE SERVICES DIVISION  
 BUILDING 5, ROOM A050  
 1900 KANAWHA BOULEVARD, EAST  
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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ 5770015 ***** TOTAL:						
				Lease -	\$ 717.75 x 3 =	2,153.25
				maintenance -	900. x 3 =	2,700.00
				Monthly total for	3 systems =	\$4,853.25

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-944-7440	DATE 5/15/07
TITLE mcraker	FEIN 55-0767809	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'

## SPECIFICATIONS

- MACHINE TYPE: CONSOLE
- RESOLUTION: 1200dpi
- DOCUMENT FEEDER: RADF FOR 100 SHEETS UP TO 11 X 17 ORIGINALS
- DUPLEX: UNLIMITED (5.5 X 11 TO 11 X 17)
- MAXIMUM COPY SIZE: 11 X 17 (LEDGER)
- MINIMUM COPY SIZE: 5.5 X 8.5
- COPY SPEED : 105cpm, LETTER SIZE
- MAGNIFICATION REDUCTION / ENLARGEMENT 25% TO 400% INCREMENTS OF 1%
- MINIMUM PAPER CAPACITY SUPPLY : 7,000 SHEETS OF 20-WT. OR GREATER. VARIOUS SIZES 5.5 X 8.5 TO 11 X 17  
 (NOTE) : HALF OF THE PAPER CAPACITY SUPPLY TO ACCOMMODATE 11 X 17, 20-WT AT ONE TIME.  
 (ALSO NOTE) LARGE SIZE CAPACITY PAPER TRAYS WILL BE NECESSARY.
- MULTIPLE COPIES : 1 TO 9999
- PAPER WEIGHTS : 17-LB TO 110-WT
- AUTO PAPER TRAY SWITCHING
- MULTI-BYPASS TRAY: 500 SHEETS OF 8.5 X 11 TO 11 X 17
- SECURITY FEATURES: USER AUTHENTICATION, DATA OVERWRITE SECURITY
- SYSTEM, ENCRYPTED ADDRESS BOOK , UNAUTHORIZED COPY CONTROL (RPCS DRIVER)
- POWER REQUIREMENTS : 208 – 240V, 50 /60 Hz 20A

## FINISHER

- RECEIVING PAPER TRAY : SORTER / STACKER 3000 SHEET CAPACITY

- STAPLER: 100 SHEET CAPACITY OF LETTER SIZE.

- STAPLER POSITION : 1 – ANY CORNER & 2 – SIDE MARGIN

## AUTOMATIC DOCUMENT FEEDER

- ACCEPTABLE ORIGINALS : STATEMENT (9 X 11) TO 11 X 17 (LEDGER)

- SCANNING SPEED : AT LEAST 80-CPM ON LETTER SIZE ORIGINALS.

- CAPACITY : 100 PAGES, ALL ACCEPTABLES SIZES, OF 20-LB, PAPER.

- PAPER WEIGHTS: 13-LB TO 110-LB, INDEX.

- HDD : 100GB STORAGE.

## PRINTER MODULE

- MAXIMUM SPEED / RESOLUTION : 105, 1200 dpi

- MEMORY : 512MB RAM MINIMUM.

- PRINTER LANGUAGES : PLC5e, PLC6, RPCS (STANDARD)

- INTERFACE : ETHERNET R145-45 : 100 BASE – TX/ 10BASE-T, USB 2.0

- DRIVERS : STANDARD : PCL5e, PCL6, RPCS

- MIB SUPPORT : STANDARD : MBI-II, HOST RESOURCE, PRINTER

MIB

- NETWORK SUPPORT: WINDOWS 9x/ME/NT 4.0/2000/XP/SERVER 2003; NOVELL NETWARE 3,12,3.2, 4.1, 4.11, 5.0 UNIX SUN SOLARIS 2, 6, 7, 8, 9; HP-U 10.X11X; SCO OPEN SERVER 5.0.6; REDHAT LINUX 6.X/7.X8.X; IBM AIX V4.3, 5LVS. 1; MAC OS 8.6- 9.2. (OSX CLASSIC) MAC OS 10.1 OR LATER.



- NETWORK PROTOCOL: TCP/IP, IPX/SPX, SMB, ETHERTALK (AUTO SWITCHING)

SCANNER MODULE

- SCAN SPEED: 80 IMAGES PER MINUTE OF LETTER SIZE, AT 200dpi OR GREATER

- IMAGING; OPTIONAL RESOLUTION: 100-600 dpi OUTPUT FORMAT; TIFF (MULTI/SINGLE), JPEG, PDF, (MULTI/SINGLE), HIGH-COMPRESSION PDF

- SPECIAL FEATURES: SCAN TO E-mail, SCAN TO FOLDER, SIMULTANEOUS SCAN- TO - E-mail, LDAP SUPPORT.

STANDARD UTILITIES: WEB BASE, CLIENT AND ADMINISTRATIVE APPLICATION.

EVALUATION AND AWARD SHALL BE BASED ON A 36 MONTH LEASE TOTAL COST INCLUDING THE MONTHLY LEASE RATE, MONTHLY MAINTENANCE RATE AND ESTIMATED OVERAGE OF 2000 COPIES PER MACHINE PER MONTH. AGENCY ESTIMATED COPY VOLUME IS 200,000 PER COPIER, PER MONTH. METER READINGS ARE TO BE COMBINED ON ALL THREE COPIERS FOR A TOTAL OF 600,000 COPIES PER MONTH.

BID SCHEDULE FOR 36 MONTH LEASE

ESTIMATED USAGE - 600,000 COPIES PER MONTH

QUANTITY

3 MONTHLY COPIER LEASE CHARGE \$ 717.<sup>75</sup> EA.

3 \*MONTHLY MAINTENANCE CHARGE \$ 900.<sup>00</sup> EA.

MONTHLY COPY ALLOWANCE 600,000 COPIES PER MONTH.

EXCESS COPY CHARGE \$ .0045 EA.

\*MAINTENANCE SHALL INCLUDE ALL PARTS, LABOR, AND SUPPLIES EXCEPT PAPER.

**SERVICE**

SUCCESSFUL VENDOR MUST HAVE A MINIMUM OF TWO FACTORY TRAINED TECHNICIANS. PROOF OF CERTIFICATION REQUIRED PRIOR TO AWARD.

LOCATION OF SERVICE FACILITY AND PHONE NUMBER

500 D Street, South Charleston WV 304-744-7440

RESPONSE TIME TO SERVICE CALL (STATED IN HOURS)

4 hour

AGENCY EXPECTS SERVICE TECH'S REPLY TO SERVICE CALLS WITHIN 4-HOURS BY PHONE, AND WITHIN 8 HOURS IN PERSON OF INITIAL SERVICE CALL. IF PARTS ARE NEEDED TO BE ORDERED THAT ARE NOT IN THE POSSESSION OF THE LOCAL VENDER OR SERVICE TECH'S POSSESSION THE COMPANY OR SERVICE TECH WILL BE REQUIRED TO ARRANGE FOR THE PART OR PARTS TO BE DELIVERED DIRECTLY TO OUR AGENCY, WHEN THE PART OR PARTS ARE RECEIVED AT OUR LOCATION WE WILL IN TURN CALL THE COMPANY OR TECH. WE EXPECT A TECH WITHIN 4 HOURS TO INSTALL SAID PART OR PARTS.

**DELIVERY**

**EQUIPMENT MUST BE DELIVERED, INSTALLED AND IN GOOD WORKING ORDER IN THE BASEMENT OF BUILDING #5, ROOM A-011 IN THE STATE CAPITOL COMPLEX.**

**CONTACT - BILL PERRY 304-558-9254**

DEPARTMENT OF TRANSPORTATION  
DIVISION OF HIGHWAYS  
OFFICE SERVICES DIVISION, BLDG., #5, A-050  
1900 KANAWHA BOULEVARD, EAST  
CHARLESTON, WV 25304-0430

# KOMAX

Business Systems

[komaxbusinesssystems.com](http://komaxbusinesssystems.com)

John Johnston  
State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, West Virginia 25305-0130

Mr. Johnston,

Thank you for the opportunity to bid our products in response to your RFQ #5770015. Our bid is for the award-winning Konica Minolta bizhub PRO 1050e. We have reviewed all of your specifications and the bizhub PRO 1050e meets or exceeds all specifications.

Respectfully,



Rebecca S. Offutt  
KOMAX Business Systems  
Member

# AFFIDAVIT

**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: KOMAX BUSINESS SYSTEMS

Authorized Signature: [Signature] Date: 5-15-07