

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

5670108

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN JOHNSTON 304-558-2402

VENDOR

Tim Moran Four Colour Imports Ltd 2410 Frankfort Ave

TYPE NAME/ADDRESS HERE

RFQ COPY

Louisville, KY 40206

DEPARTMENT OF TRANSPORTATION
COMMUNICATIONS OFFICE
BUILDING 5, ROOM 137
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV
25305 304-558-0103

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code,
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- Use the quotation forms provided by the Purchasing Division.
- SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



VENDOR

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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
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BUILDING 5, ROOM 137
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV
25305 304-558-0103

FREIGHT TERMS TERMS OF SALE SHIP VIA DATE PRINTED INCCUDED OCEAN/TRUIK Charleston, WV ルビ1 30 04/26/2007 BID OPENING DATE: BID OPENING TIME 01:30PM 05/23/2007 AMOUNT. UOP ITEM NUMBER UNIT PRICE LINE QUANTITY PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEAQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. SEE REVERSE SIDE FOR TERM, AND CONDITIONS SIGNATURE c/22/07 503.816.9044 ADDRESS CHANGES TO BE NOTED ABOVE 1074189

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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JOHN JOHNSTON 304-558-2402

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CHARLESTON, WV
25305 304-558-0103

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PODIZER

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25305 304-558-0103

FREIGHT TERMS SHIP VIA DATE PRINTED TERMS OF SALE Charlesto, WU Inchided Net 30 Ocean/TRUIK 04/26/2007 BID OPENING DATE: BID OPENING TIME 05/23/2007 AMOUNT UNIT PRICE LINE QUANTITY ITEM NUMBER PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 502 896. 9594 CONTACT PERSON (PLEASE PRINT CLEARLY): George C Dick THIS IS THE END OF RFQ 5670108 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE ADDRESS CHANGES TO BE NOTED ABOVE TITLE WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

CROSSINGS -- Bridge Building in West Virginia BOOK PRINTING SPECIFICATIONS

25 K

Applicant

OVER

Scope of Work - Graphics

The successful vendor shall provide the following services:

Complete layout of 128-page 10 ¼" (H) x 13 ¾" (L) full-color book, including the scaling of approximately two hundred (200) photographs, limited original art and providing the layout to printer in a digital format.

The overall design will reflect the existing CROSSINGS DVD cover and inside cover designs. A copy is attached. Please contact Terry Lively at 1-304-558-9225 for an original DVD copy, if desired.

The manuscript copy will be provided as a Word document and majority of photographs will be provided on CD/Rs.

However, some images will have to be scanned. The designer must have high resolution scanning capabilities.

Timeline

Services shall begin upon award of contract. The graphic design of the book should be completed and provided to the WVDOT on a previously-approved camera-ready CD within sixty (60) days of the award of contract.

SCOPE OF WORK - Printing

The successful vendor shall print 2,000 books, with an option and pricing for additional 1,000 books according to the following specifications:

Manuscript:

Finished layout will be provided to vendor in a compatible

computer format

Color Photos:

200 high quality jpgs & supply of cars

Paper:

105 lb Glossy Bright White Paper

of Pages

128

Graphics Provided:

Compatible Digital Form

Finished Size:

10 1/4"H x 13 34"W - Full Bleed

LANDSCAPE

Binding:

Sewn Binding

711

1100

Cover:

Hard Bound - ¼ Cloth, ¾ Cardboard Cover with Hot Foil Stamp on Front and Spine, Sewn Binding, Full Color Glossy Dust Jacket

TIMELINE

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15795M

The books will be printed and shipped within One Hundred Twenty (120) days upon

acceptance by WVDOH of camera-ready art.

VENDOR EXPERIENCE

Vendor must have a minimum of 10 years of professional experience in book publications of similar scope and style

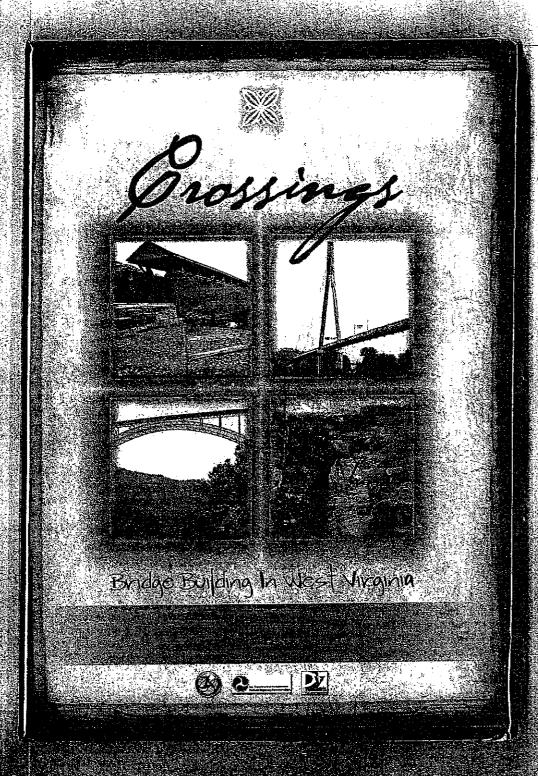
Vendor should submit evidence that supports the vendor's ability to meet the mandatory specifications for experience.

SUBMISSION OF SAMPLES

Vendor should submit at least three (3) printed samples of comparable, high-quality, full-color, hard-bound, sewn bound coffee table books publications he/she printed.

COST

Payment terms: 50% upon approval of camera ready art. Balance due upon delivery.



Mr. John Johnson
Ms. Terry Lively
Dept. of Transportation
Communications Office
Building 5, Room 137
1900 Kanawha Boulevard East
Charleston, WV 25305

Dear Mr. Johnson and Ms. Lively,

Four Colour Imports, Ltd. (a Kentucky corporation) has served as the exclusive manufacturing agent of Everbest Printing Co. in China for 22 years. Everbest Printing Co., is a subsidiary of Times Printing & Publishing of Singapore, which in turn is a holding of the Fraser and Neave Group, a publicly listed company (and profitable according to public filings) on the Singapore stock exchange. The financial stability of both Four Colour Imports and Everbest Printing Co. are extremely sound.

Four Colour Imports (www.fourcolour.com) is a supplier to the majority of University Presses in the United States. The University Presses limit the number of vendors to those capable of performing the highest quality work - not all Asian vendors are eligible. I am attaching these references below. Most of the work we do involves very high quality color reproduction, both photographic and of artwork for museums. We have worked with Arnout Hyde Jr. to produce the photographic essay: "West Virginia: A Land and It's People" with which I'm sure you are familiar. I'm also enclosing a sample of another book we produced featuring beautiful photography of West Virginia.

Everbest Printing Co. (www.everbest.com) features the most modern printing plant in China, with over 20 state-of-the-art color presses and 3 complete hardcover binding lines. We have the capability for hand-binding oversized books, which this title will require. The company is "Disney Certified", which is the gold-standard among overseas printing companies to assure no child or prison labor is employed, and workers are paid a fair wage. We follow very strict environmental policies to minimize any impact from our production process, and recycle internally all waste paper. Everbest is also ISO: 9000 and ISO: 14001 certified. The 157gsm (105#) Goldeast Gloss paper we have specified is FSC certified as environmentally friendly.

FCI Digital (www.fcidigital.com), a division of Four Colour Imports, Ltd. located Dayton, Ohio, has advanced drum scanning, prepress, design, and proofing capabilities. The general manager, Steve Orf has over 30 years of experience in the printing and prepress industry. We will oversee all design aspects and be available by phone to discuss any prepress issues with Ms. Lively as we coordinate all aspects of the design & proofing. We intend to use Epson digital proofs, create PDFs, and print the job computer-to-plate using our patented Sublima hybrid stochastic printing process. This combines the advantages of printing at a convention 200 lpi screen, with stochastic screens in the highlight and shadow areas, producing greater detail than ever before possible. We anticipate a maximum design stage of 60 days for this part of the process.

Four Colour Imports, Ltd. purchases all the ocean freight from our Freight Forwarder and insures books from warehouse-to-warehouse during the transit. We clear the books through US Customs; there are no duties on books. The quoted price on the bid request includes all freight and customs clearance to the warehouse of the Dept. of Transportation in West Virginia.

For our professional references, please contact:

David Cavazos University of Texas Press 2100 Comal Street Austin, TX 78722

(512)232-7638 (512)232-7178 (fax) david@utpress.ppb.utexas.edu

Lin Wirkus University Press of Kentucky 663 S. Limestone Street Lexington, KY 40506

(859)257-8438 (859)257-2984 (fax) mwirk2@uky.edu

Martha Farlow University Press of Virginia Bemiss House 210 Spriggs Lane Charlottesville, VA 22903

(434)924-3585 (434)982-2655 (fax) mfarlow@virginia.edu

Respectfully submitted,

geo∕ge C. Dick

President

Four Colour Imports, Ltd.

Certificate HK04/1323

SAS

The environmental suction of

恒美印务 (番禺南沙) 有限公司 Everbest Printing (Panyu Nansha) Co., Ltd.

334 Huangshi Road South, Nansha, Panyu Guangzhou, Guangdong, China

has been expensed and actives as meeting the requirements of

150 9001:2000

For the following activities

中刊。杂志的印刷、被可及包装技术 Provision of printing, binding and packaging service for books and magazines further dominations repairing the scape of the parameter and to see explaining or not dool 2000 applyingtons may be obtained by constituy the organization. This certificate is valid from 03 August 2004 until 03 August 2007 [ISSUE 1, Certified with SGS since August 2004

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Certificate GB01/1941

The management system

Gold East Paper (Jiangsu) Co., Ltd.

No. 8 Xinggang Dong Road, Dagang Zhenjiang, Jangsu, P.R. China

ISO 14001:1996

For the following suitables

Design & manufacture of culture paper ground calcium carbonate
(GCC)

This certificate is valid from 20 February 2004 until 20 February 2007 issue 2. Certified with SGS since 20 February 2001

Authorised by

SHARK

SGS Unlied Kingdom Ltd Systems & Services Certification Resembers Business Park Ellersmin Part Cheshim C1053 EN UK 1-44 (0)151 280-8886 1-44 (0)151 250-8800 (www.sgs.com

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Page 1 of 1









Certificate SGS-COC-2659

SGS

The management system of

Gold East Paper (Jiangsu) Co., Ltd.

No.8 Xinggang Dong Road, Dagang, Zhenjiang, Jiangsu, P.R. CHINA

has been assessed and certified as meeting the requirements of

Chain-of-Gustody

For those products detailed below and derived from a

Well managed forest

Purchase of FSC certified pulp, manufacture and sale of FSC-mixed fine paper.

This certificate is valid from 12 June 2006 until 11 June 2011 Issue 1. Certified since June 2006

Authorised by

que

SGS South Africa (Pty) Ltd. Qualifor Programme
P O. Box 5472 Halfway House 1685, Unit 5 Mila Park, 399 George Road, Randjespark, Midzand, S.A.
1+27 (0) 11 652-1441 1+27 (0) 11 652-1568. www.sgs.com/dpailloc

This certificate remains the property of SGS and shall be returned upon request.

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Page 1 of 1



SCALE CONTROL OF THE PROPERTY OF THE PROPERTY

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	FOUR	COLOUR	IMP	onts	LTD	
Authorized Signature:	Sion	ex (1)	ich	Date:	5/22/	07
No Deht Affidavit (Revised 10/13/06)				- -		