



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 10700234

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 JOHN JOHNSTON
 304-558-2402

VENDOR

SNOW EQUIPMENT SALES
 374 HEIDLEBURG ROAD
 BIGLERVILLE PA 17307

SHIP TO

DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED 02/08/2007	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 02/28/2007 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	3	LS		830-32	# 10,476.89	# 31430.67
STORAGE TANKS WITH SPRAY DISPENSING SYSTEM TO PROVIDE AND INSTALL THREE CALCOTE PEDESTAL MODEL CP-50-RC OR EQUAL MULTIFUNCTIONAL LIQUID DEICER DISPENSING SYSTEMS AND THREE 6100 GALLON NORWESCO MODEL #40661 POLYETHYLENE STORAGE TANKS OR EQUAL. THE WEST VIRGINIA DIVISION OF HIGHWAYS PERSONNEL WILL PERFORM ALL SITE PREPARATION AND ELECTRICAL SERVICE CONNECTION TO THE ELECTRICAL CONTROL BOX. QUESTIONS: CONTACT JOHN CARTER: 304-842-1612. THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATION IN ACCORDANCE WITH SECTION 148-1-4 (F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS. SEE ATTACHED EXHIBIT 5 NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 30 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED. UNLESS OTHERWISE SPECIFIED, THE FULLY						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Thomas Rain</i>	TELEPHONE 800-458-5123	DATE 2/27/07
TITLE <i>Sales Manager</i>	FEIN 23-206-5809	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>EXECUTED PURCHASE ORDER WILL BE CONSIDERED NOTICE TO PROCEED.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE THE BID AND CONTRACT HEREIN.</p> <p>WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAG RATES AS ESTABLISHED FOR VARIOUS COUNTY, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET,SEQ.</p> <p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>() BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK - ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Thomas Bain</i>	TELEPHONE 800-458-5123	DATE 2/27/07
TITLE <i>Sales Manager</i>	FEIN 23-206-5809	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A PERFORMANCE AND LABOR & MATERIAL BOND WIL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR/MATERIAL BOND.</p> <p>() MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BOND COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDOR.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 11/00</p> <p>CONTRACTORS LICENSE</p> <p>WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY BE MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Thomas Pain</i>	TELEPHONE 800-458-5123	DATE 2/27/07
TITLE <i>Sales Manager</i>	FEIN 23-206-5809	ADDRESS CHANGES TO BE NOTED ABOVE

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25305.				TELEPHONE: (304) 558-7890.		
WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS LICENSE NUMBER ON THEIR BID. BIDDER TO COMPLETE: CONTRACTORS NAME - <i>PLEASE SEE ATTACHED LETTER To John Johnson</i> CONTRACTORS LICENSE NO. - THE SUCCESSFUL BIDDER WILL REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT. NOTICE A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: 33						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Thomas Bain</i>	TELEPHONE 800-458-5123	DATE 2/27/07
TITLE <i>Sales Manager</i>	FEIN 23-206-5809	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
RFQ. NO.:			10700234			
BID OPENING DATE AND TIME						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
----- FAX Number: 717-677-4291 -----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
----- Tom Bair -----						
***** THIS IS THE END OF RFQ 10700234 ***** TOTAL:						<u>\$ 31,430.67</u>



p: 800.458.5123
 f: 717.677.4291
 mobile: 717.357.3287
 email: tlb@gvminc.com
 web: snowequipmentsales.com
 374 Heidlersburg Rd. • Biglerville, PA 17307

TOM BAIR

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Thomas Bair</i>	TELEPHONE 800-458-5123	DATE 2/27/07
TITLE <i>Sales Manager</i>	FEIN 23-206-5809	ADDRESS CHANGES TO BE NOTED ABOVE

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10-7-00234

Item No	Quantity	DESCRIPTION	Unit Price	Amount
1.	3	6,100 Gallon Heavy Duty Construction Vertical Polyethylene Storage Tank Norwesco Model No 40661 or Equal Dimensions: 120" diameter 139" height	<u>\$ 3272.73</u>	<u>\$ 9818.19</u>
2.	3	Free Standing Overhead Spray Dispensing System with Calcote Pedestal Model CP-50-RC or Equal	<u>\$ 6082.75</u>	<u>\$ 18248.25</u>
3.	3	Plumbing Required to Hook Up System Including Electric Ball Valve Manual Standard Port Valve	<u>\$ 373.55</u> <u>\$ 37.86</u>	<u>\$ 1120.65</u> <u>\$ 113.58</u>
4.	3	Shipping for Storage Tank	<u>\$ 260.00</u>	<u>\$ 780.00</u>
5.	3	Shipping and Installation of Overhead Spray System	<u>\$ 450.00</u>	<u>\$ 1350.00</u>
TOTAL				<u>\$ 31,430.67</u>

DELIVERY: The above items are to be delivered and installed to three West Virginia Division of Highways storage sites

1 I-77 Headquarters Located Ambrose Lane, CR 27/3,
0.5 Mile W from Princeton, WV Interchange, Jct
WV Turnpike (I-77), US 460

2 Mercer County Headquarters located WV 20,
0.1 Miles West Princeton Corporate Limits at Jct
WV 104 (Hospital Road)

3 I-64 Headquarters Located off I-64 at the Bragg Exit
on Pluto Road

CALCOTE PEDESTAL MODEL CP-50-RC

TECHNICAL SPECIFICATIONS

DESCRIPTION:

The Calcote Pedestal, Model CP-50-RC is a multifunctional liquid deicer dispensing system. It is designed to prewet solid deicing materials by the truckload or front end loader bucket. In addition to these two functions, it is capable of loading and unloading truck mounted prewet tanks. The unload function allows the liquid deicer to be returned to the bulk storage tank at the end of the season or if the tank needs to be drained for maintenance.

The system is free standing and does not require a mounting post or a fixed base for mounting. All fabricated steel components of the unit are hot dip galvanized for corrosion protection; base, main body, and spray arm.

PHYSICAL DIMENSIONS:

Pedestal Height	10' 4"
Spray Arm Height (horizontal position)	9' 4"
Spray Head (distance from pivot)	8' 6"
Pedestal Base	3' x 3' x 3' 5"

SPRAY ARM:

Movement of the spray arm up and down is accomplished manually by a hand winch rated at 800 pounds. The effective height adjustment range for overhead liquid deicer application to truckloads is 11' 3" to 7' 3". Flexible PVC hose from the pump outlet to the spray arm allows for easy movement of the arm in cold temperatures encountered during winter operation. The arm is 1 1/2" galvanized steel pipe.

SPRAY HEAD

The spray head is made of 1 1/2" sch 80 PVC and has four (4) 1" brass spray nozzles spaced at 15" intervals. The nozzle spacing forms a rectangular spray pattern. The pattern size is controlled by a 1 1/4" Poly ball valve connected to the inlet of the spray head. Spray nozzle spacing can be easily configured to meet specific needs.

PUMP / MOTOR ASSEMBLY:

The stainless steel centrifugal pump has a 2" inlet, a 1 1/2" outlet, and a rated flow of 60 gpm in typical installations. The pump is close coupled to a 2 hp, 3450 rpm, TEFC, 230 volt single phase motor. The pump motor assembly is housed for protection in a rotationally molded, UV stabilized polyethylene enclosure. Electrical wiring from the pump motor to the electrical control box is contained in LIQUITIGHT flexible conduit with LIQUITIGHT connectors at both ends. The assembly is mounted to the Pedestal base.



Snow Equipment Sales
a Division of GVM, Inc.

February 26, 2007

TO: John Johnson- State of West Virginia Purchasing
FROM: Tom Bair, Snow Equipment Sales
RE: Contractors License

Dear Mr. Johnson,

We have been doing business with the State of West Virginia for several years now and we have never needed a "contractors license" to do work in your state. I think there is some confusion as to what the actual install is that we do on these systems. Very simply put, all we are doing is delivering the unit and hooking up the plumbing from the vertical storage tank to the overhead spray system.

Perhaps we should refer to this as "onsite assembly" since this is in fact what we are doing. Your people run the electrical requirements necessary for the system and do the final hook-up. Our on site assembly is more delivery and training for your personnel than an actual installation. We just did this same process less then a month ago in Amma, West Virginia without the need of a contractor's license. We have also done work for the West Virginia Turnpike and again, no need for a contractor's license.

Please consider not requiring this so that we can continue to do what we do best—that is supplying equipment to your state at a fair price so that you can continue to have safe roads during snow and ice events.

Regards,

A handwritten signature in black ink, appearing to read "Tom Bair", written over the printed name.

Tom Bair
Sales Manager

OFFICIAL CHECK

76417 / M 1322721

THIS DOCUMENT HAS AN ARTIFICIAL WATERMARK PRINTED ON THE BACK. THE FRONT OF THE DOCUMENT HAS A MICRO-PRINT. SIGNATURE LINE: ABSENCE OF THESE FEATURES WILL INDICATE A COPY.

Community Banks

5-709
110

NOTICE: The purchase of an indemnity or surety bond may be required before any official check of this bank will be replaced or returned in the event it is lost, misplaced or stolen.

CHECK NUMBER

The sum of **1,571 and 53/100**

276434

PAY TO THE ORDER OF **State of West Virginia**

DATE **2/26/2007**

AMOUNT

\$ 1571.53

DRAWER: COMMUNITY BANKS

Dorothy Sanders

REFERENCE

AUTHORIZED SIGNATURE

ISSUED BY: MONEYGRAM PAYMENT SYSTEMS, INC., P.O. BOX 9476, MINNEAPOLIS, MN 55480 (DRAWEE: BOSTON SAFE DEPOSIT & TRUST CO., BOSTON, MASSACHUSETTS)

⑈ 276434⑈ ⑆ 01007092⑆ 060010310117⑈

A F F I D A V I T

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated

Vendor's Name: SNOW EQUIPMENT SALES

Authorized Signature: Thomas Bain

Date: 2/27/07