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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

RFQ NUMBER

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

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Department of Administration
Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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GENERAL TERMS & CONDITIONS (REQUEST FOR QUOTATION) RFQ AND (REQUEST FOR PROPOSAL) RFP

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$45 fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR ü160.103) and will be disclosing Protected Health Information (45 CFR ü160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. DUPLICATE BIDS:** All quotations must be delivered by the bidder to the respective offices listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

ORIGINAL SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

DUPLICATE BID TO:

State Auditor's Office Bid Observer Building 1 Room W114 1900 Kanawha Boulevard, East Charleston, WV 25305-0230



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

REQ NUMBER
VETO 6035

PAGE 3

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WV BUREAU OF VETERANS AFFAIRS

The West Virginia Division of Veterans Affairs (WVDVA) is releasing this Request for Quotations (RFQ) for a new digital / IP hybrid telephone system for the WV Veterans Nursing Facility located adjacent to the <u>Louis A. Johnson VA Medical Center</u>, One Medical Center <u>Drive</u>, Clarksburg, WV 26301. This RFQ includes all the labor and materials for a complete install.

A mandatory pre-bid conference shall be conducted at the West Virginia Veterans Nursing Facility located adjacent to the Louis A. Johnson VA Medical Center, One Medical Center Drive, Clarksburg, WV 26301, date, time and location to be determined. All interested bidders are required to be present at this meeting. Failure to attend the mandatory pre-bid conference shall automatically result in disqualification. No one person can represent more than one vendor

The system must be a new digital / IP hybrid telephone system from a manufacturer that appears on the Gartner "Magic Quadrant for North American Corporate Telephony, 2005". The manufacturers that are listed are Alcatel, Avaya, Cisco Systems, Inter-Tel Mitel Networks, NEC, Nortel, ShoreTel, Siemens, 3Com, Toshiba, and Vertical Communications.

The system must be configured with two (2) ISDN PRI Centrex Circuits, eight (8) analog Centrex lines and two hundred (200) stations. It must be expandable to a minimum of three (3) ISDN PRI Centrex Circuits, sixteen (16) analog Centrex lines and two hundred fifty (250) stations with the use of cards, boards, etc. Two (2) of the stations must be PC consoles-that will provide the operator with call status and direct call transfer capability. The system must be installed with ninety five (95) stations that have a minimum of sixteen (16) programmable buttons a minimum 2 line by 16 characters LCD, a message waiting light and must be speakerphone capable for all internal and external calls. The system must be installed with one hundred (100) stations that are analog (2500 type) stations for resident and facilities use. The final three (3) stations must be full-duplex conference telephones.

This is a new building. Vendors must use installed wiring wherever possible. All wiring, new and re-used, becomes the responsibility of the successful vendor and must be covered by the system warranty and post-warranty maintenance agreement. All stations will be located in locations that are already wired. No new wire runs will need to be included in this procurement.

In addition to the previously mentioned requirements, all systems must meet the following requirements: Caller ID, minimum of 3 party conference calling, contain surge protection, volume control for the ringer, speaker phone and handset, hold button, last number redial, access to paging through the speakerphone, automatic line selection, headset adaptable, call pick-up group assignments, call forwarding of station within system, call ring-back on intra-office transfers which are unanswered, mute button, minimum of 10 speed dials per station, call park, remote

access to the Voice Processing system, and, button access to conference call feature. The features that require button access may be fixed feature buttons on the stations or may be programmed on programmable buttons.

The system must include an integrated voice processing system. The voice processing must include an Automated Attendant that will answer all incoming calls or be programmable answer calls after "x" number of rings (minimum 3 rings, maximum 6 rings). The Automated Attendant must allow the caller to enter a WVBVA employee's extension number and be transferred to that extension, or allow the caller to enter "zero" (0) and be transferred to a central answering position. The voice processing system must also include a voice mail system that will answer calls to extensions after "x" number of rings (minimum of 0 rings, maximum of 6 rings) and allow the caller to leave a message in a mailbox that is password protected to that extension user. The voice mail system must allow for outcall notification whenever a message has been left in a mailbox. The voice mail system must allow each mailbox to program two different greetings. The voice mail system must allow users to change their greetings and to forward messages to another mailbox on the system. The voice mail system must allow WVBVA staff to change greetings remotely from any touch tone telephone. The voice processing system must include a minimum of 6 ports and 120 hours of storage, and must be expandable to a minimum of 12 ports and 240 hours of storage. The voice processing system must be programmable by WVBVA staff for use on all incoming calls, as a back-up to live operators during business hours, or to work only after hours according to the circumstances of that particular time.

The system must include a Call Accounting System to provide, at a minimum, the following information: extension making the call; the number called; the duration of the call; the time and date of the call; and, the cost of the call. The Call Accounting System must store the information for a minimum of 7500 toll calls only. The vendors must include the cost of a computer and printer if one is necessary for the Call Accounting System. The Call Accounting System must be accessible by more than one computer within WVBVA or by any computer on WVBVA's internal network.

The proposed system must be adaptable to utilize IP Telephony station and/or Voice over IP trunk technology should the State of West Virginia decide to make use of such service at some point during the life of the proposed system. This technology must be fully integrated into the installed system. A third party add on unit is not acceptable.

The proposed system must include a UPS system that will power the complete telephone system, PC Consoles, voice processing system, and call accounting system for a minimum of four (4) hours in the event of a power outage. The system shall include lightning and surge protection. Any damage to the system caused by lightning and/or power surges must be covered by the system warranty and any post-warranty maintenance agreement.

Each vendor's proposed cost must include the complete training of all WVBVA staff on the use of the telephone system and voice processing system. The successful vendor must also include the training of four system administrators, which will include training on voice mail administration and the administration of the telephone system including adding features to extensions. The System Administrator training must be manufacturer or "factory" based training at a vendor location.

The system must have the capability to extend system diagnostic abilities to a remote location. This permits the State's centralized technicians to interrogate the switching system, determine its status, and run tests to determine the causes of faults or failures. The proposed system must allow access via the Statewide Backbone Network or modem over the public telephone network.

Response Time

Vendors must respond to a service call within the following guidelines:

Minor outage: 10% or less system outage

4 business hour callback from Technician

16 business hour system restored

Major outage: 11% or more system outage

2 business hour callback from Technician

8 business hour system restored

Optional equipment (Not included as part of the award)

As an option vendors are requested to include the cost of fifteen (15) Wireless telephones. These phones must meet or exceed the features and functionality of the SpectraLink i640 phones Vendor's response must include all information required to meet these minimum requirements.

Vendors shall quote a straight purchase price, including installation, training and minimum of one year warranty. Vendor must include a detailed equipment list that at a minimum lists per item pricing, item part number, and part description. Vendors shall also quote post-warranty maintenance for a five year life of the system. The WVBVA will not accept more than a two-year warranty as part of the purchase price. The successful vendor shall be the one with the lowest straight purchase price plus post-warranty maintenance for a five year life of the system.

WV BUREAU OF VETERANS AFFAIRS

Pricing Sheet

b) 5 Year post-warranty maintenance: \$ 5,000
1st yr included - warranty

2nd year-thru 6thylar # 1000/yr

a+b = total system ---

s 69,653 —

• Optional equipment pricing:

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Revised 02/08/06

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

| Vendor's Name: <u>Advanced Communications</u> | | |
|---|----------|---------|
| Authorized Signature: | _Date: _ | 5/26/06 |
| No Debt Affidavit | | |

CORPORATE HEADQUARTERS 2744 Eoff Street P.O. Box 6650 Wheeling WV 26003 Phone:(304) 233-3000 Fax: (304) 233-9666 Advanced Communications Company

Complete Communication Systems for your Business

WV Lic # WV013681

BRANCH OFFICES: Beckley, WV Clarksburg, WV Charleston, WV Huntington, WV Parkersburg, WV Greensburg, PA Pittsburgh, PA

Internet:www.acccentral.com E-Mail:acccentral@aol.com

JUNE 5, 2006

TELEPHONE SYSTEM PROPOSAL

PROPOSAL SUBMITTED TO:

DIVISION OF VETERANS AFFAIRS

INSTALL EQUIPMENT AT:

Same

NEC ASPIRE DIGITAL TELEPHONE/VOICEMAIL SYSTEM:

| | | Unit <u>Cost:</u> | <u>Total:</u> |
|-------|---|----------------------|---------------|
| (2) | 890000 Key Service Units | \$156.00 | \$312.00 |
| (2) | 891000 Power Supply's | \$101.00 | \$202.00 |
| (1) | 890068 XL Power Supply Cabinet | \$388.00 | \$388.00 |
| (1) | 890069 XL Power Supply Set | \$648.00 | \$648.00 |
| (1) | 891001 Key Service Unit Expansion Set | \$2,275.00 | \$2,275.00 |
| (1) | 891038 512 Port CPU | \$2,405.00 | \$2,405.00 |
| (1) | 858620 Modem | \$130.00 | \$130.00 |
| (9) | 808920 Installation Cables | \$33.00 | \$297.00 |
| (1) | 891004 8-Port CO Trunk Card | \$299.00 | \$299.00 |
| (2) | 891009 PRI/T1 Cards | \$1,170.00 | \$2,340.00 |
| (1) | 85945 CSU | \$644.00 | \$644.00 |
| (6) | 891017 8-Port Analog Station Card | \$390.00 | \$2,340.00 |
| (6) | 891018 8-Port Analog Station Daughter Cards | \$390.00 | \$2,340.00 |
| (4) | 891058 32-Port Digital Station Cards | \$552.00 | \$2,208.00 |
| (97) | 890045 34-Button Display Speakerphones | \$245.00 | \$23,765.00 |
| (100) | 780020 Analog Single Line Telephones | \$29.00 | \$2,900.00 |
| (2) | PC Attendants | \$780.00 | \$1,560.00 |
| (13) | 891026 SLT Adapters | \$195.00 | \$2,535.00 |
| (1) | NVM 2000 PC 4-Port Voicemail | \$4,808.00 | \$4,808.00 |
| (1) | NVM 2000 2-Port Expansion Card Kit | \$1,566.00 | \$1,566.00 |
| (3) | Personal Computers | \$975.00 | \$2,925.00 |
| (3) | Polycom Full Duplex Conference Phones | \$508.00 | \$1,524.00 |
| (1) | Tapit Call Accounting | \$1,128.00 | \$1,128.00 |
| (1) | Printer | \$637.00 | \$637.00 |
| (1) | CO8 Surge Protection | \$305.00 | \$305.00 |
| (2) | Lightning Surge for PRI | \$305.00 | \$610.00 |
| (1) | UPS | \$3,562.00 | \$3,562.00 |
| | TOTAL COST | | \$64,653.00 |

DIVISION OF VETERANS AFFAIRS JUNE 5, 2006 PAGE 2 OF 2

OPTIONAL EQUIPMENT SPECTRALINK:

| *************************************** | | UNIT | |
|---|---|------------|-------------|
| | | COST: | TOTAL: |
| (1) | SVP100 Netlink SVP Server | \$1,995.00 | \$1,995.00 |
| (1) | MKR150 Rack Mount Kits | \$49.00 | \$98.00 |
| (2) (1) | TGD116 Netlink Telephony Gateway 16-Port Universal | φτ9.00 | φ96.00 |
| ` , | Digital Interface | \$3,950.00 | \$3,950.00 |
| (2) | TPS100A Power Supply for SVP | \$45.00 | \$90.00 |
| (15) | PTX150 Netlink i640 Wireless Telephones | \$599.00 | \$8,985.00 |
| (30) | PBX100 Netlink i640 Wireless Telephone Battery Packs | \$76.00 | \$2,280.00 |
| (15) | DCX200 Dual Charging Stand | \$94.00 | \$1,410.00 |
| (16) | QPS100A Power Supply for charging stand | \$5.00 | \$80.00 |
| (15) | PTO600 Carrying Cases | \$39.00 | \$585.00 |
| (1) | NCC100 Netlink Configuration Cable | \$399.00 | \$399.00 |
| (1) | INS610 Netlink On-Site commissioning & certification up | | |
| ` ' | to 50 wireless telephones | \$2,750.00 | \$2,750.00 |
| (15) | XAN560 Priority contract maintenance | \$105.00 | \$1,575.00 |
| | TOTAL COST | | \$24,197.00 |

CORPORATE HEADQUARTERS 2744 Eoff Street P.O. Box 6650 Wheeling WV 26003 Phone: (304) 233-3000 Fax: (304) 233-9666 Advanced Communications Company

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Internet:www.acccentral.com E-Mail:acccentral@aol.com

JUNE 12, 2006

PAGE 1 OF 2 TELEPHONE SYSTEM PROPOSAL

PROPOSAL SUBMITTED TO:

DIVISION OF VETERANS AFFAIRS

INSTALL EQUIPMENT AT:

Same

COMDIAL FXII DIGITAL TELEPHONE SYSTEM:

| | | UNIT | |
|------------------|---|----------------|---|
| | | COST: | TOTAL: |
| (4) | MP5-BCH FXII Cabinets | \$910.00 | \$3,640.00 |
| | FXCPU-3 CPU Card | \$1,144.00 | \$1,144.00 |
| (1) | FXSRV2-II Services Board | \$1,144.00 | \$1,144.00 |
| (1) | MP5-RBN Ribbon Connectors | \$650.00 | \$1,300.00 |
| (2) | FXII-EXP SCSI Expansion | \$650.00 | \$650.00 |
| (1) | FXIISW-EXP Cabinet Software Expansions | Included | Included |
| (3) | FXCMW-08 8-Port CO Line Card | \$910.00 | \$910.00 |
| (1) | FXT1/PRI PRI Cards | \$1,300.00 | \$2,600.00 |
| (2) (7) | FXLDS-16 16-Port Digital Station Cards | \$972.00 | \$6,804.00 |
| (7) | FXISTM-C16S 16-Port Analog Station Cards | \$1,266.00 | \$8,862.00 |
| (1) | DXOPT-SYN Synchronization Card | \$343.00 | \$343.00 |
| (1) | FXINT-MAUXII Auxiliary Card | \$325.00 | \$325.00 |
| (1) (97) | 8324SJ-FB 24-Line Display Speakerphones | \$185.00 | \$17,945.00 |
| (100) | 780020 Analog Single Line Telephones | \$29.00 | \$2,900.00 |
| (2) | Impact Attendant;/CTI Kit | \$364.00 | \$728.00 |
| (1) | Interchange 4-Port Voicemail | \$3,114.00 | \$3,114.00 |
| (1) | 4-Port Upgrade to Voicemail | \$1,553.00 | \$1,553.00 |
| (3) | Personal Computers | \$975.00 | \$2,925.00 |
| (3) | Polycom Full Duplex Conference Phones | \$508.00 | \$1,524.00 |
| (1) | Tapit Call Accounting | \$1,128.00 | \$1,128.00 |
| (1) | CO8 Surge Protection | \$305.00 | \$305.00 |
| (1) | Printer | \$637.00 | \$637.00 |
| (1) | UPS | \$3,562.00 | \$3,562.00 |
| (2) | Lightning Surge For PRI | \$305.00 | \$610.00 |
| (1) | SIP Server License | Incl. | Incl. |
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PO BOX 6650

WHEELING WV

2744 EOFF STREET

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

26003

ADVANCED COMMUNICATIONS

304-233-3000

Request for Quotation

RFO NUMBER
VET06035

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| TITLE Pre | sident | FE | 55-0 | 67-34 | 59 | 304-23 | | 6/2/06 B TO BE NOTED ABOVE |

1-The analog 2500 type sets, do require a message waiting light for these phones for voice mail?

All stations on the system must include a message waiting light

2-Will the residents have voice mail?

The system must be configured to allow all stations to have voice mail

3-You are wanting the call accounting system to be accessible form more then one PC. Can you confirm the PC's will be connected to the LAN?

The call accounting system must be a stand-alone vendor supplied PC and it, along with all the PC's that need access, will be connected to the LAN

4-If voice mail requires a dedicated PC, do want us to include the price of the PC in our proposal?

The vendor must include the price of the voice mail PC in their proposal

5-For the UPS system, are you requesting we support PC's that are on your LAN such as the PC consoles, call accounting etc. Would you not already have a UPS supporting your network of PC's, data switches, etc?

Any hardware that is a required part, for the operation of the phone system, must be connected to a vendor supplied UPS

6-Please discuss more about the system administration training. Do you really want vendors to include administration training by a manufactures training representative at the vendors office. This will mean the 4 personnel travel the vendor's office. Or can we schedule on site training for the 4 personnel in a dedicated manner by our training personnel?

The successful vendor shall provide factory or manufacturer system administration training for a minimum of two (2) Office of Technology employees at no cost to the State. The State will pay travel costs but no "tuition" costs for this training. The successful vendor shall provide on-site "customer service representative" training to a minimum of four (4) Veterans Affairs employees.

7-For the optional pricing for the wireless telephone sets, if you proceed with the option, will the State implement a deployment tool or will they request the vendor conduct this site visit to ensure the location and actual number of required access points to support 15 wireless sets?

The vendor will be responsible for all aspects of the wireless solution

8-Who will be responsible for the wiring to support the access points?

The vendor will be responsible for all aspects of the wireless solution

9-How many access points are you considering supporting the 15 wireless phones? The vendor will be responsible for all aspects of the wireless solution

10-Is Remote Desktop acceptable for the accessibility of the Call Accounting System from more than 1 PC? Does the vendor need to supply the software?

Remote Desktop is the required method for accessing the system across more than 1

PC. The vendor shall supply all necessary software, including Remote Desktop, the Operating System, etc.

11-Is the vendor responsible for certification of wiring for the wireless service? All wiring, etc. must meet the requirements of your system. It will need to cover about 4 acres of ground, all 3 floors in the building and about 90,000 square feet.

12-Who is responsible for the security of the wireless service?

The vendor is responsible for all security related to the wireless service.

13-Will there be a dedicated A/C power circuit in the telephone room for the phone system?

Yes

14-Where will the Demark be located?

It will be extended to the telephone room by the State.

15-Who will be responsible for the condition of the cabling?

The building contractor installed the cabling and is responsible for the condition of it up until the time that the telephone system is accepted by the State. At that time, the condition of the cabling becomes the responsibility of the vendor.

16-How is end-user training to be done?

Training will be done in a classroom setting with small groups of users. There should be a live telephone for every 3-4 users in the classroom.

17-Will there be one telephone configuration for every set on the system?

At the time of initial installation there will be one configuration for each user type. Nurses stations shall be set up the same, room phones should all be the same, and Administrators phones will all be the same. The vendor must provide in their quote 8 hours of on-site (not travel) service /programming labor for system finalization, which will be used within the warranty period.

18-Will the vendor provide any necessary racks needed for the installation of the system in the telephone room?

The vendor shall provide all equipment necessary to install the telephone system, including racks. There is plywood already installed by the State in that room.

19-Are there floor-plans available for review by the vendors?

The floor-plans will be included with the Addendum. Vendors may also call the Architect, Pam Wean, at 304-366-1580 to obtain additional information.

Other items:

Vendors no longer need to submit a copy of their bid to the State Auditor.

Travel time will not be paid for any work during the warranty or maintenance period.

Bid opening is scheduled for June 14, 2006 at 1:30 p.m.

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Pre-Bid Conference

SIGN IN SHEET

[Please Print]

| Request for Proposal No.: VE | 706035 Date: 53 | 5 0 b |
|--|--|--|
| Firm & Representative Name | Mailing Address | Telephone & FAX Numbers |
| 1. Verizon Lance Host | 827 Fairment Road, suite 204 Morgan town, Ley 26501 | T: <u>304-284-050</u> 9 F: <u>304-284-05</u> 00 |
| 2. Bill Harper | 323Karen 57. So charleston W 25303 | T:3047468886 F:304525-2779 |
| 3. ACCESS Systems JASON KNAPP | 4108 MACCORKIE AUE SE Charleston WV 25304 | |
| | 124E Sups Ray Roses MT. CLARE, WV 26554 | |
| 5. Jim McCrecoccit TETE Compromise 70005 | MYE SUDS RUN ROAD MT. CLARE, WY 26554 | T: <u>304-622-8</u> 283 F: <u>304-624-8</u> 283 |
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Please print or write legibly. The fax number is essential to contact the attendees in a timely manner.

Pre-Bid Conference

SIGN IN SHEET

[Please Print]

| R | Request for Proposal No.: VET 06035 Date: 5/35/06 | | | | | | |
|-----|---|--|---|--|--|--|--|
| F | rm & Representative Name | Mailing Address | Telephone & FAX Numbers | | | | |
| 1. | Michael Ferrari Pomercy IT Solutions | 4013 Washington St. W Charleston WU 25313 | T: <u>304-746-4434</u> X114 F: <u>304-746-4439</u> | | | | |
| 2. | PORCO SAVILLA POMERON IN SOLVIEWS | 4013 Wohleyton St. W Churleyton, W 85313 | T: 304-746-4484 X-108 | | | | |
| 3. | Rich Crowder STI Networks | P.O. Box 810 Proctorville OH 45669 | T: 740-886-3315 F:740-886-7391 | | | | |
| | | P.O. Box 6650 WHEELING, WV. 26003 | | | | | |
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VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

Request for [Quotation

VET06035

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*227125730 304-233-3000 ADVANCED COMMUNICATIONS PO BOX 6650 2744 EOFF STREET WHEELING WV 26003

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Addendum No. 2

The quoted system must have the ability to add Voice over IP trunking without a CPU, Cabinet or Backplane upgrade. The purchase of additional software and/or IP trunking cards, hardware, and licenses is acceptable.

Vendor should, as an option (Option 2 below), quote the cost of 8 IP Trunks and 8 IP Stations along with any required hardware, software, and licenses.

The quoted system must support Session Initiation Protocol (SIP) as developed by the Internet Engineering Task Force (IETF) standards as of 5/31/06. This support must be without CPU, Cabinet, or Backplane upgrade. The purchase of additional software and/or IP trunking cards, hardware, and licenses is acceptable.

| Base Bid | \$ 64,653.00 |
|--------------|--------------|
| Option No. 1 | \$ 24,197.00 |
| Option No. 2 | \$5,382.00 |

CORPORATE HEADQUARTERS 2744 Eoff Street P.O. Box 6650 Wheeling WV 26003 Phone:(304) 233-3000 Fax: (304) 233-9666 Advanced Communications Company

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BRANCH OFFICES: Beckley, WV Clarksburg, WV Charleston, WV Huntington, WV Parkersburg, WV Greensburg, PA Pittsburgh, PA

Internet:www.acccentral.com E-Mail:acccentral@aol.com

JUNE 12, 2006

TELEPHONE SYSTEM PROPOSAL

PROPOSAL SUBMITTED TO: DIVISION OF VETERAN'S AFFAIRS

INSTALL EQUIPMENT AT: Same

| OPT | ION #2 VOIP: | | UNIT COST: | TOTAL: |
|------------|------------------|--|-------------------------|------------------------|
| (1) (8) | 891019 890065 | 16 Channel VoiP Gateway 34 Button IP Telephones | \$3,250.00 \$ 266.50 | \$3,250.00 2,132.00 |
| | | TOTAL COST OF T | HE ABOVE: | \$5,382.00 |