

Sandra K. Hawkins Verizon Business 1410 MacCorkle Ave. Charleston WV 25314

June 8, 2006

Roberta Wagner
Purchasing Division
2019 Washington Street, East
Charleston, WV 25305-0130

Dear Ms. Wagner:

Thank you for the opportunity to present RFQ HHR70030 for Health and Human Resources. Verizon is excited about the prospect of providing a fiber optic cable network to meet Health and Human Resources requirements.

After reviewing the enclosed response, we are confident you will find we can provide Health and Human Resources with the level of support and the quality of service they require. As one of our most important customers, we have responded to your requirements in a priority manner and that commitment is ongoing. Our team can provide you with the expertise that is needed, allowing Health and Human Resources to concentrate on their core competencies.

Thank you for the opportunity to present this proposal. Please feel free to contact me at (304) 344.6700 with any questions or concerns. We are looking forward to hearing from you.

Sincerely, Sandraf. Hawlins

Sandra K. Hawkins

Corporate Account Manager III

Verizon Business has provided this RFP response on behalf of Verizon West Virginia Inc. for local regulated services ("Verizon"). Notwithstanding anything to the contrary, the services proposed herein shall be subject to such orders, rulings, and tariffs now or hereafter issued or filed with the West Virginia Public Service Commission. In addition, the pricing quoted in Verizon's response are based upon the costs and risks of doing business pursuant to the terms and conditions contained in Verizon's standard service agreements, which are enclosed and incorporated herein. Verizon's provision of such service shall be contingent upon the availability of suitable facilities needed to provide the service in accordance with Verizon's standard methods and procedures.



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

HHR70030

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 304-558-0067

Verizon West Virginia Inc. 1410 MacCorkle Avenue SE Charleston, WV 25314

HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE DIAMOND BUILDING, ROOM 313 350 CAPITOL STREET CHARLESTON, WV 25301 304-558-7816

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HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE

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DIAMOND BUILDING, ROOM 313 350 CAPITOL STREET CHARLESTON, WV

25301 304-558-7816

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ROBERTA WAGNER 304-558-0067

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350 CAPITOL STREET
CHARLESTON, WV
25301 304-558-7816

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HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE DIAMOND BUILDING, ROOM 313 350 CAPITOL STREET CHARLESTON, WV 25301 304-558-7816

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SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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304-558-7816

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## Specifications for HHR60037

Provide single mode fiber optic facilities to provide 100MB, full duplex Ethernet connectivity from the Diamond Building (350 Capitol St. in downtown Charleston) to Building 6 at the Capitol Complex, 10 MB full duplex Ethernet connectivity from the Diamond Building to the Human Rights Commission (1321 Plaza East), 10 MB full duplex Ethernet connectivity from the Diamond Building to the RAPIDS Project (1012 Kanawha Blvd.), and 10 MB, full duplex Ethernet connectivity from the Diamond Building to the Kanawha County DHHR Office (4190 West Washington St).

Verizon Response: Read and understands

		Pricing for HH	R60037	
Location	Upgrade to	2 <sup>nd</sup> Year of	3 <sup>rd</sup> Year of	1 <sup>st</sup> year of service
	100MB	maintenance	maintenance	(including maintenance)
350 Capitol to Bldg. 6 (100 MB)	N/A	\$1850.00/mo	\$1700.00/mo	\$2000.00/mo
350 Capitol to Plaza East (10 MB)	No NRC, MRC based on term pricing	\$950.00/mo	\$900.00/mo	\$1000.00/mo
350 Capitol to 1012 Kanawha Blvd. (10 MB)	No NRC, MRC based on term pricing	\$950.00/mo	\$900.00/mo	\$1000.00/mo
350 Capitol to 4190 W. Washington St. (10MB)	No NRC, MRC based on term pricing	\$950.00/mo	\$900.00/mo	\$1000.00/mo

<sup>\*</sup>Verizon has provided 1 year, 2 year, and 3 year term pricing. NRC (non recurring charges), MRC (monthly recurring charges)

- 2. The system will be installed and operational within 30 days of contract award. Verizon Response: Read and understands that this timeline is dependant on fiber availability at the time of the order and right of way agreement(s).
- 3. The vendor will provide pricing for one year with two option years available at the discretion of DHHR. Monthly recurring charges will be in arrears.

Verizon Response: Verizon has provided One year, Two year, and Three year term pricing.

4. Cost evaluation of this bid will be based on any installation fees, monthly recurring cost, and any associated one time cost for the period of 12 months. All vendor costs must be clearly identified in their bid.

Verizon Response: Read and complies

6. DHHR must have the ability to switch to 100MB Ethernet at any time during this contract with adequate prior notice to the vendor. Vendors must identify the prior notice that they require in their bid.

Verizon Response: Read and understands. Verizon will require that DHHR process a TCR to switch service to 100mb.

7. Vendors must provide the names and primary contacts of three current customers to whom they are providing the same or similar service being bid.

Verizon Response: Harrison County Schools

Jim Eschermann

Henrico County Public Schools

Lloyd Brown

University of Pittsburg Med Ctr

Deb Salava

9. All circuits being proposed must be dedicated for the State of West Virginia's use only. Verizon Response: Read, understands and will comply.

10. Facilities may be a combination of aerial and underground connection. Verizon Response: Read, understands, and will comply.

11. Vendor must respond to service requests within .5 hours and have a technician on-site within 3 hours of notification of an outage from OMIS.

Verizon Response: Read, understands, and will comply.

12. Vendors will include pricing for a service contract for the second and third years following installation, to be executed at the DHHR's option. Vendors will be required to sign the attached WV-96 form and No-Debt Affidavit.

Verizon Response: Read, understands, and will comply.

Note: There is no question 5 & 8 in RFQ.

# **AFFIDAVIT**

## West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

### **EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

### LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit <a href="https://www.state.wv.us/admin/purchase/privacy">www.state.wv.us/admin/purchase/privacy</a> for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Verizon Wasd Virginia Inc.

Authorized Signature: Juliuman Hessani Date: 6/15/06

No Debt Affidavit Revised 02/08/06

### AGREEMENT ADDENDUM

WV-96 Rev. 5/94

In the event of conflict between this addendum and the agreement, this addendum shall control:

- ARBITRATION Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
- 2. HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's
  governing law.
- 4 TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- 6. <u>INTEREST</u> Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- 9. STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are
- 10. <u>SIMILAR SERVICES</u> Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. <u>ATTORNEY FEES</u> The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
- 12. <u>ASSIGNMENT</u> Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. <u>LIMITATION OF LIABILITY</u> The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
- 15. TERMINATION CHARGES Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. INSURANCE Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- 18. RIGHT TO NOTICE Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. <u>AMENDMENTS</u> All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY: STATE OF WEST VIRGINIA	VENDOR
Spending Unit:	Company Name: Verizon West Virginia Inc
Signed:	Signed: <u>Suleiman</u> Hessam
Title:	Title: VP-PCM
Date: P12	Date: 6/15/06



## APPLICATION FOR SERVICE

Customer Name	Health and Human Resources	Main Billing Tel. No:	304 558-3456	
Address:	350 Capitol Street Charleston WV 25301	VSA No. (if applicable) Amendment No. (if applicable)	e)	
Verizon's app Application an	olies for and agrees to purchase from Verizon West Virginia licable tariffs (the "Services"), for a minimum period of d commencement of Services hereunder (the "Service Period icable tariffs in effect during the Service Period (the "Tariffs") es.	() consected.  The Services will be provided.	utive months following the decided subject to the termination to the termination of the t	ng execution of this ms and conditions of
termination ar summarized b	erminates this Application or any Services prior to expira nd cancellation charges specified in the Tariffs. The rate below. Customer shall also pay all applicable charges, fee ged pursuant to applicable law, regulations or Tariffs.	s for the Services shall be as	set forth in the Tai	iffs, which rates are
Overstitus	Service	ariff  FCC Tariff	Monthly Unit Rate	Non-recurring Charges / Unit
Quantity	Provided pursuant to (check one): StateT  See pricing on specification for HHR 70030 and PO	diii [] FOO Idiii	Onit Nate	Charges / Onit
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Note: Any mil	eage quantities listed in the table above shall be deemed init	ial estimates, and billing will be b	pased on actual milea	ige.
The Services	will be provided at the following Customer locations:			
350 Capitol St 350 Capitol St	rtreet to Building 6 creet to Plaza East creet to 1012 Kanawha Blvd creet to 4190 W Washington St			
	of any additional locations and/or quantities of Services will table facilities are not available to provide the Service at any		ole Tariffs. Additional	charges may also be
applicable Ta	assign or transfer part or all of this Application to any of its aff riff supersedure or other regulatory requirements, Custon substantially all of its assets. All other attempted assignment	ner may assign or transfer this	Application to any	company that is the
or written quo shall control.	on and the Tariffs constitute the entire agreement between to tations, communications, understandings or agreements. In Customer represents that its execution of this Application is a nand not on any other oral or written quotations, communications.	the event of a conflict between sbased solely on its independen	the Tariffs and this At assessment of the	application, the Tariffs
Agreed and a	ccepted::			
Health & Hum	an Resources (Customer)			
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Vz-AFS State a	nd FCC021706	Page I of 2		ESC #



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Date	

