



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
636000062

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JOHN JOHNSTON 304-558-2402

VENDOR	*624145405      703-916-9092
	INTREPID TECHNICAL SERVICES IN 6621 A ELECTRONIC DR
	SPRINGFIELD VA 22151

SHIP TO	DIVISION OF HIGHWAYS
	CHIEF OF INFORMATION SYSTEMS
	BUILDING 5
	1900 KANAWHA BOULEVARD, EAST
	CHARLESTON, WV 25305-0430      304-558-0408

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/28/2006				

BID OPENING DATE: **06/21/2006**      BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		929-50		
<p>HARDWARE MAINTENANCE</p> <p>TO PROVIDE HARDWARE MAINTENANCE FOR 10 BELL AND HOWELL COPISCAN SPECTRUM SERIES 8080 SCANNERS AND 10 KOFAX ADRENALINE 650I CARDS WITH VRS 3.5. ALL SERVICES SHALL BE PERFORMED ON-SITE AT 1606 WASHINGTON STREET, EAST, CHARLESTON, WV. BIDS SHALL BE ALL-INCLUSIVE AND PER THE ATTACHED SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE</p>						

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**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required registration fee. (Effective June 8, 2006, the fee will change from \$45.00 to \$125.00 pursuant to House Bill 4031.)
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **DUPLICATE BIDS:** All quotations must be delivered by the bidder to the respective offices listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**ORIGINAL SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**DUPLICATE BID TO:**

State Auditor's Office  
Bid Observer  
Building 1 Room W114  
1900 Kanawha Boulevard, East  
Charleston, WV 25305-0230

NOTICE: Beginning June 8, 2006, there is no need to submit a duplicate bid to the State Auditor's Office pursuant to House Bill 4031.



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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>(1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE,</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).		
				A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:		
				( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR		
				( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR		
				( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.		
				B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:		
				<i>N/A</i> ( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID		

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<p>ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;  OR  ( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p>						

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<p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Intrepid Technical Services, Inc.</u></p> <p>DATE: <u>6/20/2006</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>VP/Gen. Mgr.</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>AN ORIGINAL, SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p>						

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<p>AN EXACT DUPLICATE MUST BE SUBMITTED TO:</p> <p>STATE AUDITOR'S OFFICE            BID OBSERVER            BUILDING 1, ROOM W114            1900 KANAWHA BOULEVARD, EAST            CHARLESTON, WV 25305-0230</p> <p>BOTH BIDS MUST CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPES OR THE BIDS MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 636000062</p> <p>BID OPENING DATE AND TIME</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:            ----- 703-916-9096 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):            ----- Kelly Furlong -----</p>						

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ 636000062 ***** TOTAL:						<b>\$31,343.00</b>

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## 1 Description of Needs

The West Virginia Department of Transportation (WVDOT) is soliciting bids for hardware maintenance for (10) Bell & Howell Copiscan Specturm Series 8080 scanners and (10) Kofax Adrenaline 650i cards with VRS 3.5. This equipment is installed at 1606 Washington Street, located near the State Capitol Complex.

The vendor shall include necessary preventive maintenance, emergency service repairs and provide consumables to maintain the equipment described in section 1.3 of this RFQ. In addition, the vendor shall be authorized to service and support Bell & Howell equipment. Consumables shall include but not be limited to belts, lamps, rollers, pads, etc. **This is an all inclusive maintenance contract.**

### 1.1 Award

Award shall be based on the lowest bid meeting specs for the scanner maintenance RFQ. Award shall be to a single vendor. This shall be a one year maintenance contract with the option of two consecutive renewal options.

Quote shall be all-inclusive. No separate reimbursement will be made to the vendor for travel or other expenses.

### 1.2 Confidentiality of Data

WVDOT may grant Vendor and its employees specific access to WVDOT's physical facilities, its computer network, systems/applications and equipment and its information in various oral, written or electronic forms. All information disclosed or provided by WVDOT will be considered to be Confidential Information regardless of whether it was provided before or after the date of this agreement or how it was provided. Confidential Information will not include information that:

- a. is generally known about WVDOT and West Virginia State Government;
- b. is now or subsequently becomes generally available to the public through no wrongful act of Vendor;
- c. Vendor rightfully had in its possession prior to the disclosure to Vendor by WVDOT;
- d. is independently created by Vendor without direct or indirect use of the Confidential Information;
- or
- e. Vendor rightfully obtains from a third party who has the right to transfer or disclose it.

Vendor may only disclose WVDOT's Confidential Information to its employees and agents that have a need to know in relation to work they are performing under this Purchase Order.

Vendor will access WVDOT's and State of West Virginia's governmental facilities, computer network, systems/applications, equipment and information only after requesting and being granted permission. Vendor must request permission from WVDOT's Project Administrator. Upon receiving access permission, Vendor will be instructed as to the limitations of the approved access and Vendor will not exceed those limitations.

Vendor will only use the information and physical or network accesses approved by WVDOT to perform the required services.

Vendor will limit access to WVDOT's Confidential Information, computer network, systems/applications and equipment to only those of its employees or agents that are directly involved in performing the

contracted work. Vendor will inform those employees and agents of their responsibility to not disclose the information and to protect the permitted accesses from unauthorized use and will take all other necessary steps to ensure that the terms of this agreement are not violated by such personnel.

Vendor will keep track of Confidential Information, computer network, systems/applications and equipment to which it has been granted access. WVDOT may at any time request the return of any or all Confidential Information or may revoke access permissions. Upon completion and acceptance of all work or upon completion or termination of Contract, Vendor must relinquish all Confidential Information and access to computer networks, systems/applications and equipment of WVDOT.

If Vendor loses or makes unauthorized disclosure of WVDOT's Confidential Information, Vendor will immediately notify WVDOT's Project Administrator and will take all reasonable steps necessary to retrieve the lost or improperly disclosed information. Likewise, if Vendor discovers that their access to WVDOT's computer network, systems/applications and equipment has been used by any unauthorized individual or entity, Vendor will immediately notify WVDOT's Project Administrator and will take all reasonable steps necessary to terminate the unauthorized access.

### 1.3 Hardware Support Requirements

Scanner	Location
Bell & Howell 8080 Copiscan Spectrum (10) with VRS	DMV – 1606 Washington Street
Kofax Adrenaline Cards	
650i Board (10)	DMV – 1606 Washington Street

NOTE: Hardware location could be subject to change within the Charleston Complex Area.

- 1.4.1 The vendor shall provide WVDOT with a local or toll free number for software support. This number shall be available between the hours of 8:30 a.m. and 4:00 p.m., Monday through Friday, excluding Holidays.
- 1.4.2 Vendor shall be an authorized Bell & Howell service provider and must have experience working with Kofax products.
- 1.4.3 The vendor shall provide onsite support between the hours of 8:30 a.m. to 4:00 p.m., Monday through Friday (excluding Holidays)
- 1.4.4 The vendor shall provide four hour call back and next business day onsite response to diagnose hardware problems. If parts are necessary and the equipment will be out of production for more than three days, WVDOT shall have the option of requesting the vendor provide loaner equipment.
- 1.4.5 The vendor will be required to schedule and perform two (2) preventative maintenance inspections per contract year. The vendor will be required to contact the DOT project manager in advance, to schedule these maintenance visits. Preventive maintenance shall include but not be limited to cleaning, inspection and replacement of serviceable parts if needed.
- 1.4.6 The vendor will be required to provide service repairs, make adjustments and perform other actions necessary to maintain the hardware in good working condition throughout the life of the contract. This

service contract shall include at no additional charge, any parts or consumables necessary to keep the hardware in full operation.

- 1.4.7 The vendor will be required to install firmware upgrades/updates if required to maintain the operability of the scanning equipment. Installation of such updates/upgrades shall be mutually agreed upon by the WVDOT project manager and the service provider.
- 1.4.8 Vendor will provide technical assistance in the event any of the scanners are physically relocated or if replacement workstations are needed. The vendor will be required to relocate Adrenaline cards and install scanner drivers in the event equipment is relocated.
- 1.4.9 The vendor will be required to ensure that the Bell & Howell scanning is communicating with Kofax. In the event that connectivity issues arise, the vendor will be required to troubleshoot the problem and resolve the connection.
- 1.4.10 Vendor will be required to provide WVDOT project manager with copies of all service and maintenance reports.

## 2 Cost Summary

The vendor shall provide an annual unit cost for coverage of each item under this contract. The vendor will be required to bill all maintenance costs quarterly in arrears.

**Quote shall be all-inclusive. No separate reimbursement will be made to the vendor for travel or other expenses.**

Hardware Item	Annual Cost
Bell & Howell 8080 Spectrum Copiscan (10)	\$ 30,218.00
<b>Kofax Adrenaline Cards</b>	
650I Board (10)	\$ 1,125.00

TOTAL ANNUAL COST: \$ 31,343.00

QUARTERLY COSTS BILLED IN ARREARS: \$ 7,835.75

# A F F I D A V I T

## West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

## DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

## EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

## LICENSING:

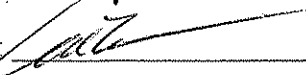
The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

## CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Intrepid Technical Services, Inc.

Authorized Signature: 

Date: 8/20/06



8999 Gemini Parkway  
Columbus, OH 43240  
ph 888.722.6548  
fax 614.431.8388  
www.versitec.com

June 14, 2006

To: State of West Virginia, Department of Administration  
Purchasing Division, Bldg. 15  
2019 Washington Street, East  
P.O. Box 50130  
Charleston, WV 25305-0130

From: Cranel Inc., Versitec Service Division  
8999 Gemini Parkway  
Columbus, Ohio 43240  
Gary Nemcik/Regional Support Manager  
1-614-318-4209 office, 1-614-204-0323 cell  
1-614-318-4389 fax  
FEIN# 31-1132851

RE: RFQ# 636000062, Buyer 33

To whom it may concern,

Please find included in this bid package the current exclusive support services provider letter for Bell & Howell Spectrum/Copiscan on-site service delivery per bid specification 1.4.2. Exclusive national support provision on Bell & Howell products was issued as of February 2006. KODAK support service is the only national support provider currently recognized by the Bowe Bell & Howell Corporation to provide authorized support services on their office equipment.

Versitec Service Division of Cranel Inc. is an authorized support services management center for the KODAK on-site support provider of this Bell & Howell product. Please call me in regards to any aspect of this RFQ package that may need any further concern.

**Main aspect contribution to the State of West Virginia of our Bid package:**

- a.) Quarterly Arrears billing charges included in bid price.
- b.) 24/7 Call Center Support Center, 1-800-224-3475.
- c.) Call case management and escalation support delivery.
- d.) 2 p.m.'s and consumable supplies included per scanner, annually

Thank you for your consideration.

Gary Nemcik  
Regional Support Manager, Versitec Service Division of Cranel Inc.

Date: Feb. 24, 2006  
Client: Böwe Bell + Howell Scanners  
Project: Kodak Service & Support release

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**FOR IMMEDIATE RELEASE**

**For More Information:**

Linda Stiglicz  
Böwe Bell + Howell Scanners  
(847) 423-3029  
[Linda.Stiglicz@bowebellhowell.com](mailto:Linda.Stiglicz@bowebellhowell.com)

Paul Elsberg  
The Reynolds Communications Group  
(312) 541-9300, Ext. 106  
[pelsberg@reynoldsgroup.com](mailto:pelsberg@reynoldsgroup.com)

**BÖWE BELL + HOWELL SCANNERS NAMES KODAK SERVICE & SUPPORT  
AS EXCLUSIVE WARRANTY AND SERVICE PROVIDER**

— *Scanner manufacturer expands long-standing service partnership  
with warranty provider in United States and Canada* —

**WHEELING, Ill., Feb. XX, 2006** — Böwe Bell + Howell Scanners announced today that it has selected KODAK Service & Support as the exclusive warranty and service provider for its full line of scanners in the United States and Canada.

KODAK Service & Support has served as Böwe Bell + Howell's exclusive worldwide warranty provider for the past five years. The scanner manufacturer expanded the agreement based on the success of KODAK Service & Support's service delivery to Böwe Bell + Howell end-users.

-more-

The Reynolds Communications Group, Inc.  
230 W. Monroe Street Suite 650  
Chicago, Illinois 60606  
(312) 541-9300

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Fax (312) 541-9333  
[www.reynoldsgroup.com](http://www.reynoldsgroup.com)

Under the new agreement, KODAK Service & Support will provide warranty service in the United States and Canada for all Böwe Bell + Howell scanners, including the Spectrum XF, Trüper, FB Series and Sidekick scanner families. For post-warranty service, KODAK Service & Support will be Böwe Bell + Howell's service organization of choice and only Authorized Service Provider (ASP) in North America.

"We are firmly committed to backing every document scanner our reseller partners sell with the most expert service technicians available," said Sophia A. Marchi, director of sales, North America, for Böwe Bell + Howell Scanners. "Based on the positive customer feedback to our service program for the past five years, expanding our relationship with KODAK Service & Support was the clear choice for providing dependable scanner service."

As a result of the agreement, Böwe Bell + Howell resellers and end-users will continue to benefit from KODAK Service & Support's four decades of service experience, a North American network of more than 1,300 service professionals, and localized parts storage throughout the United States and Canada so scanner parts are stocked wherever customers need them. KODAK Service & Support also provides scanner installation, maintenance and repair; warranty enhancements and uplifts; and phone and online technical support.

"We are pleased to have been selected by Böwe Bell + Howell as the exclusive warranty and service provider for its full line of document scanners," said Art Gable, Vice President, Americas Region, KODAK Service & Support. "We expect that our expanded relationship will continue to help Böwe Bell + Howell resellers and end-users minimize scanner downtime and maximize scanning productivity."

### **About Böwe Bell + Howell Scanners**

Böwe Bell + Howell Scanners, Wheeling, Ill., is focused on making the most reliable, productive and easy-to-use document scanners in the industry. Böwe Bell + Howell scanners are sold through the two-step channel of distributors and value-added resellers. In addition, Böwe Bell + Howell is the only scanner manufacturer in the industry that is willing and able to customize its scanners to meet the unique requirements of its customer. For more information on Böwe Bell + Howell, call 800-SCAN-494, or visit [www.bbhscanners.com](http://www.bbhscanners.com).

More information on Böwe Bell + Howell Co. can be found at [www.bowebellhowell.com](http://www.bowebellhowell.com).

### **About Eastman Kodak Company**

Kodak is the world's foremost imaging innovator, providing leading products and services to the photographic, graphic communications and healthcare markets. With sales of \$14.3 billion in 2005, the company is committed to a digitally oriented growth strategy focused on helping people better use meaningful images and information in their life and work. Consumers use Kodak's system of digital and traditional image capture products and services to take, print and share their pictures anytime, anywhere; Businesses effectively communicate with customers worldwide using Kodak solutions for prepress, conventional and digital printing and document imaging; Creative Professionals rely on Kodak technology to uniquely tell their story through moving or still images; and leading Healthcare organizations rely on Kodak's innovative products, services and customized workflow solutions to help improve patient care and maximize efficiency and information sharing within and across their enterprise.

More information about Kodak (NYSE: EK) is available at [www.kodak.com](http://www.kodak.com).

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