

WV Surplus Helps Town of Fayetteville Acquire Trucks to Serve as Snow Plows this Winter

Residents of the Town of Fayetteville can rest easier this winter knowing additional snow plows will be out on the road. Working with WV Surplus, the town was able to purchase several trucks that were modified with snow plows.

"WV Surplus vehicles have been a fiscally conservative way to stretch our budget," shared Town of Fayetteville Superintendent Bill Lanham. "For example, with the purchase of pickup trucks for salt city streets. Salt is very abrasive and it does not take a long time to cause rust to develop in the beds of the trucks."

As a long time shopper of WV Surplus, Lanham has seen how its resources can support the smaller budgets of local government entities and eligible organizations.

Please see FAYETTEVILLE, Page 4



Using trucks purchased at WV Surplus, the Town of Fayetteville was able to add additional snow plows to its fleet.

In Other News...

- Manager's Perspective: WV Surplus Reflects on 2018 Events and Announces Plans for the New Year
- WV Surplus Welcomes Two New Employees
- Tulips Make Their Way from Capitol Campus to State Rest Areas, Thanks to WV Surplus

2018 Holiday Gift Guide Showcases Unique items at Dunbar Warehouse

Each December, WV Surplus highlights unique inventory available at its warehouse in Dunbar, West Virginia. The Holiday Gift Guide contains photos and prices of items currently available at the warehouse. This was the third year this series was shared on the WV Surplus Facebook page.

"WV Surplus receives such a wide array of unique items and our annual Holiday Gift Guide always allows us to showcase some of these items," shared WV Surplus Manager Elizabeth Perdue.

Items included in the 2018 Holiday Gift Guide included rocking chairs for \$50, iPads for \$125, special plates featuring the WV State seal for \$3, and even home appliances.

"During this time of year, finances can be tight," explained Perdue.

Please see HOLIDAY GIFT GUIDE, Page 2

WV Surplus Reflects on 2018 Events and Announces Plans for the New Year

In 2018, WV Surplus had the honor of traveling around our great state and meeting with local government representatives as part of an outreach program conducted by the West Virginia Purchasing Division. Doug Elkins and myself ensured that WV Surplus was represented at seven cities around the state, including Wheeling, Elkins and Logan, West Virginia.

I am happy to share that WV Surplus will also be visiting Moorefield, Beckley and Fairmont in 2019! While these presentations are focused on local governments, eligible organizations are able to attend. To learn more or register for one of these events, visit *http:// WVPurchasing.eventbrite.com*.

In addition to our events around the state, WV Surplus is also pleased to announce dates for some exciting events at our warehouse in Dunbar!

Our third annual Open House for Eligible Organizations is scheduled for May 16, 2019. Do you have questions about how WV Surplus can benefit your organization like we did for the Town of Fayetteville (see article page one)? Want to know how to access federal property? This is the event for you!

WV Surplus' Customer Appreciation Day is also scheduled for June 27, 2019. This is a favorite event of customers and features special extended hours at the warehouse.

To keep up to date with what is happening with these events and others promotions at WV Surplus, be sure to keep an eye on our newsletter and subscribe to our mailing list. If you have not already subscribed, you can do so at *www. state.wv.us/admin/purchase/surplus/Subscribe.html.* Please note

THE MANAGER'S Perspective

Elizabeth Perdue



that WV Surplus maintains separate lists for eligible organizations and our daily public sales customers.

While the weather outside might be frightful, it is full speed ahead at WV Surplus. With so many exciting events upcoming in 2019, we hope you will consider joining us. From all of us at WV Surplus, we wish you that happiest of New Years.

HOLIDAY GIFT GUIDE Continued from Page 1



"WV Surplus has quality merchandise available at a great savings. We want our current customers to know what inventory we have in stock and show new audiences about what we can offer."

Popular items sold during this promotion included iPads, laptops and a variety of iPhones. WV Surplus has continued to receive inquiries regarding items featured in the Holiday Gift Guide.

To see all of the items posted as part of the 2018 Holiday Gift Guide, visit the WV Surplus Facebook page at *www.facebook.com/wvsurplus*. While the holidays may be over, the Facebook page is a great way to keep up with unique inventory and special deals at WV Surplus. "Like" our page to stay up-to-date with our current events.

The WV Surplus Holiday Gift Guide featured a wide variety of items this year including electronics, appliances, and housewares. Visit WV Surplus on Facebook to see all of the items shared as part of this campaign.

WV Surplus Welcomes Two New Employees

Over the last few months, WV Surplus has welcomed two new employees: Dana Hoffman as an Administrative Services Assistant I and Wendy Means as an Office Assistant III.

Hoffman's duties include accounts payable and receivable, procurement, and serving as the Fixed Assets Coordinator. A state employee for nearly seven years, Hoffman previously worked at the Alcohol Beverage Control Administration. When he's not working at WV Surplus, he enjoys working on his farm, playing music, camping, hiking, reading, and teaching a young adult Bible class.

Means recently transferred from the Purchasing Division's central office, where she served as the Vendor Registration Coordinator, to WV Surplus, where she now works as the retirement coordinator. Her duties include approving/rejecting fixed assets, modifications, and property retirements in *wv*OASIS, as well as receptionist duties, assisting customers, and performing tasks related to GovDeals, when necessary. She has worked for the state for one year. In her spare time, Means enjoys spending time with her four grandchildren.

Welcome Dana and Wendy to the WV Surplus family!

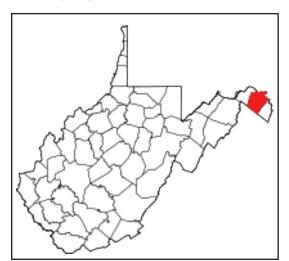


Dana Hoffman (left) and Wendy Means (right) recently joined the WV Surplus staff. Hoffman's duties will include accounts payable and receivables while Means will complete front desk receptionist duties at WV Surplus. Please welcome Hoffman and Means on your next visit to the warehouse.

Tulips Make Their Way from Capitol Campus to State Rest Areas, Thanks to WV Surplus

When traveling through Berkeley County this spring, keep an eye out for tulips and daffodils! In early May of 2018, WV Surplus began receiving deliveries of tulips and daffodil bulbs that were no longer needed at the State-Capitol Campus. As the new summer flowers were being prepared to be planted, the bulbs were dug up and retired to the WV Surplus warehouse in Dunbar.

A majority of the tulips were purchased by the Division of Highways (DOH) who planted the bulbs at welcome



centers throughout West Virginia. This collaboration provided great savings to DOH.

"We were pleased to partner with the Division of Highways in supplying the agency with the necessary flower bulbs so that these welcome centers will be aesthetically pleasing to those traveling around the state," said Elizabeth Perdue, Assistant Purchasing Director and Manager of WV Surplus. "These bulbs have already been planted by the Division of Highways and I cannot wait to see them blooming this spring."

According to the DOH, the bulbs were planted at the I-81 North bound and I-81 South bound rest areas in Berkeley County.

Berkeley County, which is marked red on the map, will have fresh flowers blooming this spring thanks to WV Surplus and the Division of Highways.

FAYETTEVILLE Continued from Page 1

"WV Surplus vehicles are also beneficial for municipal employees to use in parks and cemeteries as support vehicles for grass mowing and maintenance crews," explained Lanham. "This leaves room in the budget for the purchase of new vehicles and equipment for use in the street, sanitation and other various departments of the cities or towns."

"Throughout my 21 year career, I have purchased numerous vehicles, equipment, office furniture, desks, chairs, bookshelves and filing cabinets for the City of Dunbar and the Town of Fayetteville."

In additional to the great deals available at WV Surplus, Lanham also described the staff as "extremely helpful and professional."

Does your local government or eligible organization have a need? Contact WV Surplus at 304.766.2626 or visit our website at *WVSurplus. gov* to learn how WV Surplus can assist your organizations with future purchases.



The truck shown above was one of many items purchased by the Town of Fayetteville from WV Surplus. To learn more about how your organization can benefit from WV Surplus, visit *WVSurplus.gov.*



Girl Power Gets Things Done

At WV Surplus, inventory is constantly being loaded and unloaded. Luckily we have Cheryl Cohen to help!

Cohen is one of our dedicated employees who works in our Dunbar warehouse. From driving forklifts to answering customer questions, there is nothing she cannot handle. After starting as a temporary employee with WV Surplus, she proved her hardworking attitude and was hired as a full time laborer.

We Want to Hear From You!

What are some of your success stories with using items acquired through the West Virginia State Agency for Surplus Property? Please email *Samantha.S.Knapp@wv.gov* so we can know how our program has benefited your agency. In a future issue of *The Property Connection*, we may highlight YOUR organization!

Customer Spotlight Local Business Finds Success Updating WV Surplus Property

WV Surplus asked for "Before and After" pictures on our Facebook and you delivered! We received several photos and stories of items purchased from our warehouse and updated. Check out the picture below to see one great project from a WV Surplus customer.



Small business workshops look to be part of stat

By Max Garlan

The businesses it works with an small, but the West Virginia Small Business Development Center is confident its services and workphoge can make big waves in a state off searchize for economic assumers.

"By strengthening our base of small businesses, West Virgenia will find it musch easier to achieve linancial oscurity in the future," said Erika Railey, director of the WiSIECC. That is who during National Senal

Basiness Week, the WISEDC is providing bee workshops on fundamentals for startups and businesses in operation for less than one year on Monday and Toenday in 14 counties.

"Nurting or expending a business is a big deal, and being able to meet with someone one-on-one to carefulby plan a future is very reassuring," Balley said.

The registration deadline and start time varies with each workshop. If the registration deadline has passed, those interested can still reserve a spot II any are available by calling the workshop's business coach, according to WYSBIC spokeswomm Catherine Zaothi. To sign up or find



"In January 2017, we purchased this 1950's Steelcase Tanker Desk during Furniture Week for \$12.49 plus taxes. We added a logo and touched up a few scratches, now the desk is the heart of our office at the Charleston Area Alliance."

-Jens Kiel of Made in Germany in Charleston, WV

West Virginia State Agency for Surplus Property

Hours: 8:30 a.m. to 4:30 p.m., Monday through Friday

Specializing in:

- Office Furniture and Equipment
- Shop Equipment
- Electronic Equipment
- Tires, Engines, and Vehicle Parts
- Rolling Stock and Heavy Equipment
- Plus Many More Items

Information: For property information and availability, contact the Federal or State Warehouse Supervisors at 304.766.2626 or call toll free at 800.576.7587.

Terms: All organizations must pay by check or credit card. No cash transactions permitted.

The Property Connection

This online publication is made available to all eligible participants of the West Virginia State Agency for Surplus Property on a quarterly basis.

For additional information on becoming an eligible organization, please call 304.766.2626 or complete an *Application for Eligibility* at:

WVSurplus.gov

Jim Justice

Governor State of West Virginia

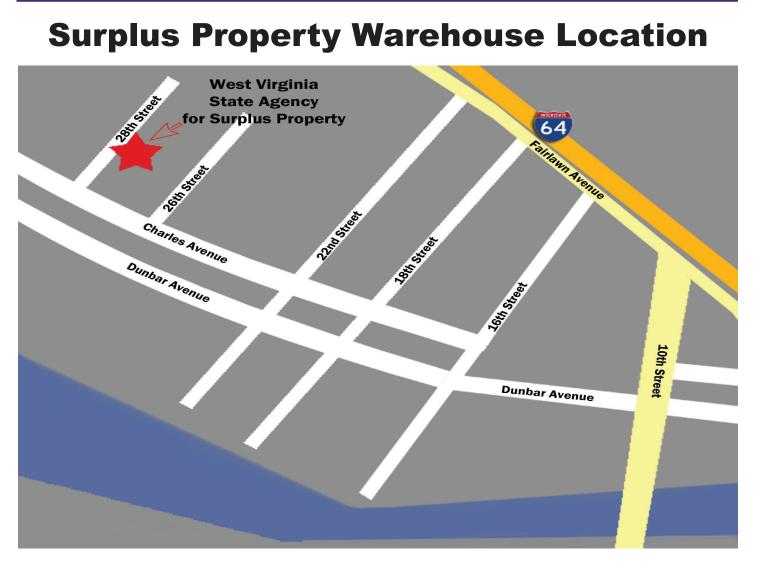
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DIRECTIONS: Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue -- if you miss 16th Street, go to 22nd Street which is also a throughway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the cyclone fence.

Terms and Conditions of Sale

FEDERAL AND STATE REGULATIONS: Acceptance of Federal equipment and supplies by users who have established eligibility to participate in WVSASP is subject to certifications and agreements identified on the reverse side of the Distribution Document. **1:** Federal equipment and supplies are restricted to institutional use only, not personal use, and are to be used for a minimum of one year; **2:** All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter. **3:** During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of WVSASP. The recipients of Federal property are urged to contact WVSASP prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

TERMS: Payment required upon receipt unless previous arrangements have been made. Payment must be by check or credit card issued against an eligible organization. No personal checks, money orders or cash transactions are permitted.

SHIPPING: All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling 304.766.2626. Delivery charges will be added to the invoice.