



THE

# PROPERTY CONNECTION

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News from the West Virginia State Agency for Surplus Property • [WVSurplus.gov](http://WVSurplus.gov)

## Marshall University Obtains Plane Through WV Surplus and the Federal Surplus Property Program



The Federal Surplus Property Program gives eligible organizations, such as state agencies, educational institutions, and nonprofit organizations, access to property retired by the federal government. The plane pictured above was obtained by WV Surplus for Marshall University to use in its new Aviation Technology Program.

In the spring of 2022, Marshall University and Mountwest Community and Technical College will launch a new aviation program featuring assets obtained through the Federal Surplus Property Program. The Aviation Maintenance Technology (AMT) program will feature planes secured by WV Surplus on their behalf. The federal program was established in 1949 and authorizes WV Surplus to coordinate the donation of retired federal surplus property to eligible organizations.

**Please see PLANE, Page 5**

### In Other News...

- **Manager's Perspective:** Planes, Forklifts, and Trainings: Just Business as Usual at the WV Surplus Warehouse in Dunbar
- WV Surplus Manager Cooper Honored with Service Award from NASASP
- State Plane Sold by Online Auction through WV Surplus

## Veteran-Owned Small Business Acquires Property through WV Surplus

With the implementation of the Veterans Small Business Enhancement Act of 2018, veteran-owned businesses now have access to retired federal property through WV Surplus. Rockwood Properties LLC in Princeton, West Virginia, is the first veteran-owned small business to acquire property through this program.

“The program has saved me thousands of dollars,” said Leland Price, owner of Rockwood Properties. “I am excited for how this will impact my business.”

Rockwood Properties acquired a forklift through WV Surplus which has already been put to use. The forklift is being used in the business’s construction operations by moving heavy pallets and lifting shingles and other roofing materials.

**Please see VETERANS, Page 3**

# Planes, Forklifts, and Trainings: Just Business as Usual at the WV Surplus Warehouse in Dunbar

Things are really flying high at WV Surplus!

In the last few months, WV Surplus has auctioned off a plane for the state of West Virginia (page 4) and helped the new joint Aviation Maintenance Technology program through Marshall University and Mountwest Community and Technical College acquire planes for its program (page 1). And, while it may not be airborne, WV Surplus has helped a West Virginia veteran acquire federal property for their small business (page 1).

While we are proud of these successes, WV Surplus is not one to rest on our laurels. We are always looking toward the next customer, the

next event, and the next challenge in which we can extend our services.

I am pleased to announce that WV Surplus has been invited to present on the Veterans Small Business Enhancement Act of 2018 by the U.S. Small Businesses Administration (SBA) district offices of West Virginia and Pennsylvania. This webinar will cover how veteran-owned small businesses can access federally-owned personal property no longer in use through the General Services Administration's Federal Surplus Personal Property Donation Program. I am excited for this partnership with SBA and the opportunity to educate veterans on this program. Registration for this webinar is free and can be

## THE MANAGER'S PERSPECTIVE

ELIZABETH COOPER



found at <https://bit.ly/39LmKhC>.

WV Surplus is also planning its annual holiday gift guide and other outreach initiatives for 2022. If there are any events or training opportunities you would like to see at WV Surplus, please let us know. The sky is the limit, and WV Surplus will always do its best to help you reach for it.



**WV Surplus has a small but caring staff. From employees working the daily operations of sales and online auctions to those assisting state agency asset managers, the WV Surplus staff is always busy and ready to help.**

**Front Row (left to right): Paula Lowe, Cheryl Cohen**

**Second Row (left to right): John Vance, Sherry Fewell, Elizabeth Cooper, Tim Miller**

**Third Row (left to right): Doug Elkins, Dana Hoffman, Matt Harper, Frankie Sisson, Cody Rose**

# WV Surplus Manager Cooper Honored with Service Award from National Surplus Property Association

During the National Association of State Agencies for Surplus Property's (NASASP) annual meeting in July, Elizabeth Cooper was honored with a special award for her service as the NASASP president from September 2019 to August 2021. Cooper, who is the manager for

the WV State Agency for Surplus Property (WV Surplus), had originally been elected to a one-year term but was asked to serve longer due to the pandemic.

"When I was elected as president of NASASP, I was excited to serve my one-year term," said Cooper. "I do not think anyone at NASASP was prepared for the challenges COVID-19 would bring."

Cooper was surprised with a plaque thanking her for her "leadership, guidance, and dedication to NASASP."

"The award was very unexpected," added Cooper. "It means a lot to have my work supporting the Federal Surplus Property Program recognized and appreciated this way."

WV Surplus, which falls under the authority of the Purchasing Division, participates in the Federal Surplus Property Program through NASASP. This program authorizes WV Surplus to coordinate the donation of property retired by the federal government to eligible organizations. To learn more about the Federal Property Program, visit [www.state.wv.us/admin/purchase/surplus/federal.html](http://www.state.wv.us/admin/purchase/surplus/federal.html).



## VETERANS

Continued from Page 1

"The forklift has already paid for itself," shared Price.

Veterans interested in participating in this program must first register and be verified with the U.S. Department of Veterans Affairs. Upon receiving verification, veterans may complete WV Surplus' *Application for Eligibility for Veteran-Owned Small Businesses*. Once this form is approved, veterans will be issued a unique user ID and password to screen for federal property.

"It took some time to get verified by the U.S. Department of Veterans Affairs," advised Price. "But it was absolutely worth the wait to have access to federal property."

WV Surplus will present a webinar on Thursday, Nov. 4, 2021, at 2 p.m. on how veteran-owned small businesses can acquire federal property. To register for this free webinar, please visit [www.eventbrite.com/e/how-veteran-owned-small-businesses-can-access-federal-surplus-property-tickets-181152400707](http://www.eventbrite.com/e/how-veteran-owned-small-businesses-can-access-federal-surplus-property-tickets-181152400707).

For more information on this program and how West Virginia veterans can participate, visit [WVSurplus.gov](http://WVSurplus.gov) and select "Veterans" on the left-side menu.

## SAVE THE DATE

How Veteran-Owned Small  
Businesses Can Access  
Federal Surplus Property

Nov. 4, 2021 | 2 p.m. - 3 p.m.

Hosted by:  
Small Business Administration in  
West Virginia and Pennsylvania

Presented by:  
WV Surplus

## State Plane Sold through Online Auction by WV Surplus

In the summer of 2021, WV Surplus facilitated the auction of the state's 2009 Cessna 208B Grand Caravan. The auction was held virtually through WV Surplus' auction site, GovDeals. After a one-month listing, the plane was sold for \$1,526,650.00.

"WV Surplus is responsible for the retirement of most state property, no matter how big or small," said WV Surplus Manager Elizabeth Cooper. "When a state agency has an item it no longer needs, we want to ensure it is retired in the best way possible. For the state's plane, holding an online auction allowed us to reach a larger audience that would be interested in this unique item."

During the month it was listed online, the Cessna Grand Caravan received 64 bids. The winner, Loren Watts, was located in Richland, WA.

The state originally purchased the plane in 2009 and had completed 574 flight hours and made 657 landings since that time. Despite its good condition, usage had declined, and the decision was made to sell it instead of letting it depreciate in value. The Aviation Division will use the funds from this sale for future operations.

"While most people think WV Surplus only receives office furniture and vehicles, the truth is we see all types of unique inventory," added



**WV Surplus is responsible for the retirement of many state government assets such as the plane seen above. For unique assets or items that cannot be transported to the Dunbar warehouse, WV Surplus utilizes an online auction service known as GovDeals.**

Cooper. "I hope the successful auction of this plane encourages state agencies to contact us with questions about our process and feel more comfortable planning for higher-priced items that need to be retired."

To see what property is available, visit [GovDeals.com](http://GovDeals.com) and search "West Virginia State Agency for Surplus Property." Auctions can also be viewed by visiting [WVSurplus.gov](http://WVSurplus.gov) and clicking the "GovDeals" logo on the bottom of the home page.

While the property listed on GovDeals is at times located at the WV Surplus warehouse in Dunbar, the items can be physically located all across the state of West Virginia. To see a map of where GovDeals assets have been sold from January 2020 to March 2021, see page 4 of the 2021 First Quarter issue of *The Property Connection*.

Eligible organizations interested in property they see on GovDeals are encouraged to call WV Surplus at 304.356.2428. For additional information about state property, call 304.766.2626.

## We Want to Hear From You!

What are some of your success stories with using items acquired through the West Virginia State Agency for Surplus Property? Please email [Samantha.S.Knapp@wv.gov](mailto:Samantha.S.Knapp@wv.gov) so we can know how our program has benefited your agency. In a future issue of *The Property Connection*, we may highlight YOUR organization!

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## PLANE

Continued from Page 1

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“Marshall University has already received one plane from Florida, and we are working with WV Surplus on acquiring two additional planes located in Boston,” said James Smith, director of AMT for Marshall University. “We were lucky that the types of planes we wanted for our program were immediately available.”

Students enrolled in the AMT program will train for their FAA certifications over an 18-month period. To complete the approximately 1,970 hours of shop time needed for these certifications, it is critical that the AMT program have enough equipment to meet FAA requirements.

“If someone in southern West Virginia wanted to learn aircraft maintenance, they would have previously had to go to Bridgeport,” added Smith. “This is the first course like this in the area.”

The university was able to fund the administrative costs to process the transfer thanks to a grant from Toyota. Smith said he plans to continue monitoring the Federal Surplus Property Program for the availability of other turboprop aircraft. In addition to the aircraft, the aviation program utilized WV Surplus’ state warehouse in Dunbar to furnish its office facilities.

“I learned about WV Surplus from an individual with Wayne County law enforcement,” said Smith. “The application was simple, and WV Surplus staff members have been great to work with. It has been a large cost savings, which means lower student fees.”

WV Surplus has the authority to administer the transfer of donated federal surplus property through the U.S. General Services Administration. While this service is available to all eligible organizations, a current *Application for Eligibility* must be on file with WV Surplus. The application can be found online at [www.state.wv.us/admin/purchase/surplus/forms/SurplusApp107A.pdf](http://www.state.wv.us/admin/purchase/surplus/forms/SurplusApp107A.pdf). Registered organizations may obtain a unique user ID and password from WV Surplus to screen property at [GSAXcess.gov](http://GSAXcess.gov).

Federal property available for donation includes construction equipment, fire trucks, industrial machinery, medical equipment, trailers, tools, and much more. Please note that the entity that receives property will be required to follow service use requirements.

To learn more about the federal property program, visit [WVSurplus.gov](http://WVSurplus.gov) or call 304.766.2626.

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## West Virginia State Agency for Surplus Property

**Hours:** 9:00 a.m. - 4:00 p.m., Monday through Friday

### Specializing in:

- Office furniture and equipment
- Shop equipment
- Electronic equipment
- Tires, engines, and vehicle parts
- Rolling stock and heavy equipment
- Plus many more items

**Information:** For property information and availability, contact the Federal or State Warehouse Supervisors at 304.766.2626 or call toll-free at 800.576.7587.

**Terms:** All organizations must pay by check or credit card. No cash transactions permitted.

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# The Property Connection

This online publication is made available to all eligible participants of the West Virginia State Agency for Surplus Property on a quarterly basis.

For additional information on becoming an eligible organization, please call 304.766.2626 or complete an *Application for Eligibility* at:

[WVSurplus.gov](http://WVSurplus.gov)

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**Jim Justice**  
Governor  
State of West Virginia

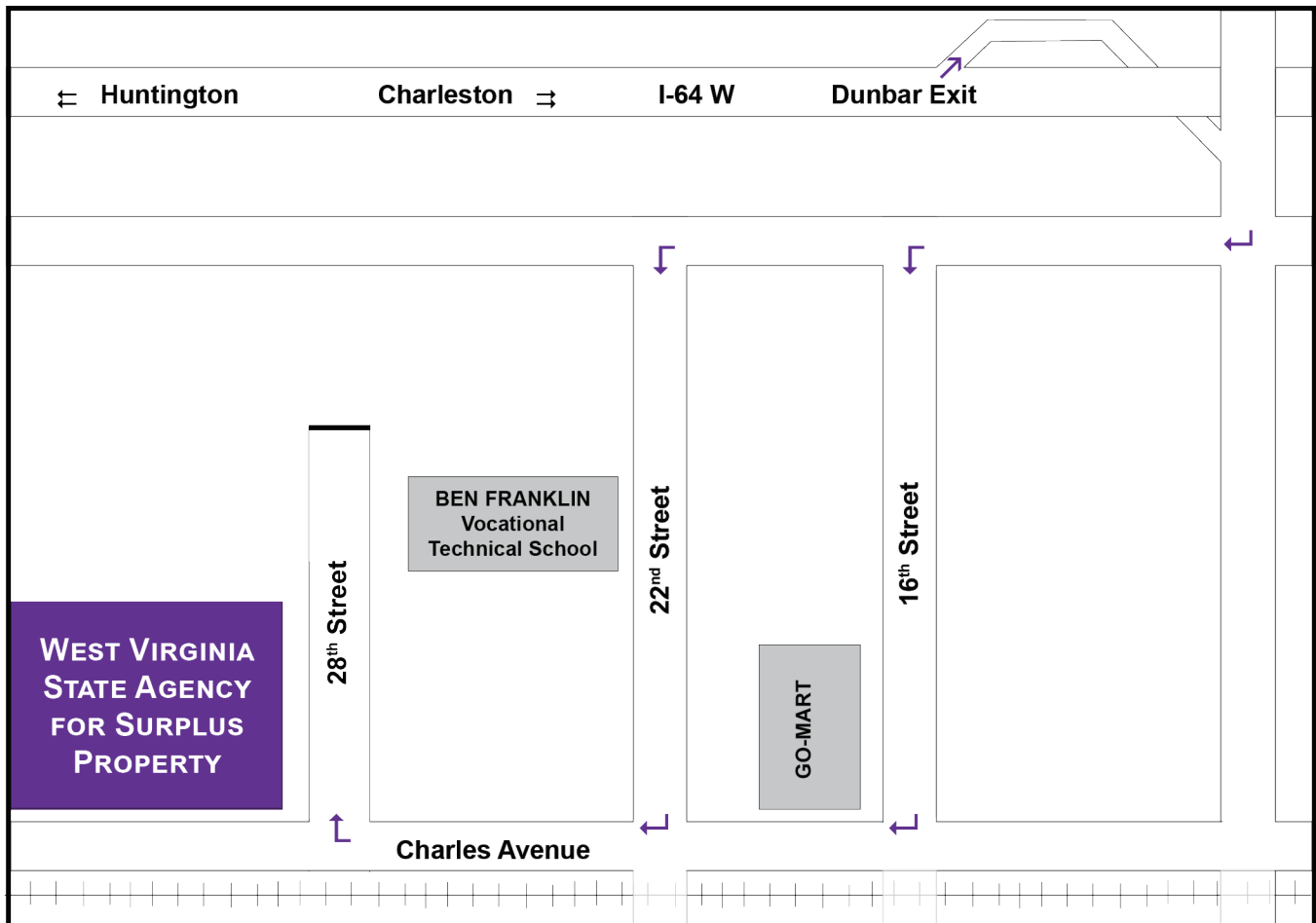
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# Surplus Property Warehouse Location



**DIRECTIONS:** Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue -- if you miss 16th Street, go to 22nd Street which is also a throughway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the cyclone fence.

## Terms and Conditions of Sale

**FEDERAL AND STATE REGULATIONS:** Acceptance of Federal equipment and supplies by users who have established eligibility to participate in WV Surplus is subject to certifications and agreements identified on the reverse side of the Distribution Document. **1:** Federal equipment and supplies are restricted to institutional use only, not personal use, and are to be used for a minimum of one year; **2:** All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter. **3:** During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of WV Surplus. The recipients of Federal property are urged to contact WV Surplus prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

**TERMS:** Payment required upon receipt unless previous arrangements have been made. Payment must be by check or credit card issued against an eligible organization. No personal checks, money orders or cash transactions are permitted.

**SHIPPING:** All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling 304.766.2626. Delivery charges will be added to the invoice.