



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Purchase Order

PURCHASE ORDER NO.  
**SYSFURN05D**

PAGE  
**1**

BLANKET RELEASE  
**00**

CORRECT PURCHASE ORDER NUMBER  
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 QUESTIONS CONCERNING THIS PUR-  
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CHANGE ORDER

SEE REVERSE SIDE FOR  
 TERMS AND CONDITIONS

INVOICE TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

VENDOR

\*825111055      412-255-4056  
 FRANKLIN INTERIORS IN  
 2740 SMALLMAN STREET #600  
 PITTSBURGH PA      15222

SHIP TO

## AGENCY COPY

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
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 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN	FUND
09/22/2005		NET 30		251681259	
SHIP VIA		F.O.B		FREIGHT TERMS	ACCOUNT NUMBER
BEST WAY		DESTINATION		PREPAID	MUL - MUL
LINE	QUANTITY	UOP	VENDOR ITEM NO.	UNIT PRICE	AMOUNT
	DELIVERY DATE	CAT.NO.	ITEM NUMBER		
<p>BLANKET OPEN-END STATEWIDE CONTRACT            TO SUPPLY FURNITURE TO ALL WEST VIRGINIA STATE            AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>THIS CONTRACT IS AWARDED PER THE FOLLOWING:</p> <ol style="list-style-type: none"> <li>1. REQUEST FOR QUOTATION DATED 6/15/2005</li> <li>2. SYSFURN05 SPECIFICATIONS, 18 PAGES, DATED REV. 7/25/2005.</li> <li>3. VENDOR'S BID DATED 08/16/2005.</li> </ol> <p>SEE ATTACHMENT "A" FOR PRODUCTS, DISCOUNTS,            AND CONTRACT COORDINATOR INFORMATION, TWO PAGES,            DATED 9/15/2005.</p> <p>SEE ATTACHMENT "B" FOR LIST OF CONTRACTS COVERED            BY THIS CONTRACT, ONE PAGE, DATED 9/15/2005.</p>					
0001	10/01/2005	JB	425-94	0.00000	
OFFICE FURNITURE, PANEL SYSTEMS, CHAIRS, ETC.					

WV STATE PURCHASING DIVISION  
 ADMINISTRATION UNIT  
 CERTIFIED ENCUMBERED

OCT 5 2005

*Beverly Toler*

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE  10/19/2005

*Dawn Wayfield*

APPROVED AS TO FORM BY  
 ASSISTANT ATTORNEY GENERAL

BETTY FRANCISCO 304-558-0468  
 BY *[Signature]* 10/18/05  
 PURCHASING DIVISION AUTHORIZED SIGNATURE

OPEN END

TOTAL

**GENERAL TERMS & CONDITIONS  
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/ Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/ Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will: {a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer {b} be merchantable and fit for the purpose intended and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director or Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor / contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR ü160.103) and will be disclosing Protected Health Information (45 CFR ü160.103) to the vendor.



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\*825111055                      412-255-4056  
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LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT NO.	ITEM NUMBER				
	<p>THIS IS TO PROVIDE FURNITURE TO ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS. THE STATE OF WEST VIRGINIA DEPARTMENT OF CORRECTIONS IS AUTHORIZED TO FURNISH AND SUPPLY OFFICE FURNITURE TO THE STATE AGENCIES. IT IS NOT THE INTENT OF THIS CONTRACT TO SUPERCEDE THE RIGHTS OF THE DEPARTMENT OF CORRECTIONS. ALL STATE AGENCIES ARE TO CONTACT THE WV DEPARTMENT OF CORRECTIONS, PRISON INDUSTRIES TO DETERMINE IF THE SAME OR SIMILAR ITEM IS AVAILABLE FROM THE DEPARTMENT OF CORRECTIONS.</p> <p>THE DISCOUNT PRICES INCLUDE DELIVERY AND INSTALLATION. ALL ITEMS ARE TO BE FULLY ASSEMBLED AND INSTALLED ON-SITE IN THE LOCATION DETERMINED BY THE AGENCY. THE VENDOR SHALL CHECK FOR DAMAGE, CLEAN AND ADJUST ALL FURNITURE SYSTEMS, AND MUST REMOVE ALL DEBRIS FROM THE PREMISES. ANY ITEM FOUND TO BE DAMAGED OR OTHERWISE UNACCEPTABLE SHALL BE REPAIRED OR REPLACED TO THE SATISFACTION OF THE AGENCY. DEBRIS AND PACKING MATERIALS ARE TO BE PROPERLY DISPOSED OF BY THE VENDOR AT ITS EXPENSE AND SHALL NOT BE LEFT AT THE JOB SITE.</p>						
IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/>							TOTAL

BETTY FRANCISCO                      304-558-0468

BY \_\_\_\_\_  
 PURCHASING DIVISION AUTHORIZED SIGNATURE

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LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT NO	ITEM NUMBER				
<p>ALL EQUIPMENT FURNISHED IN CONJUNCTION WITH THIS CONTRACT SHALL BE NEW. REFURBISHED AND/OR REFINISHED EQUIPMENT SHALL NOT BE ACCEPTABLE. AN INSTALLATION SHALL BE TAKEN TO MEAN ALL COMPONENTS, TOOLS, HARDWARE, LABOR, ETC. NECESSARY TO PROVIDE A COMPLETE INSTALLATION.</p> <p>ORDERING PROCEDURE:            ORDERS \$100,000 OR LESS: STATE AGENCIES SHALL ISSUE A WV-39, BLANKET RELEASE ORDER, TO THE CONTRACT VENDOR FOR THE DESIRED ITEM(S), IN ACCORDANCE WITH THE TERMS OF THE CONTRACT. IF USING P-CARD, WV-39 IS NOT NEEDED.</p> <p>PURCHASES IN EXCESS OF \$100,000 WILL BE REVIEWED BY THE PURCHASING DIVISION. AT THE DISCRETION OF THE DIRECTOR OF PURCHASING, OR HIS DESIGNEE, THESE REQUIREMENTS MAY BE BID.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON OCTOBER 1, 2005 AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS</p>							

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	DELIVERY DATE	CAT NO.	ITEM NUMBER		
	<p>NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM</p>				

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LINE	QUANTITY	UOP	VENDOR ITEM NO	UNIT PRICE	AMOUNT
	DELIVERY DATE	CAT.NO	ITEM NUMBER		
<p>TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY</p>					
<p>IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/></p>					TOTAL

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LINE	QUANTITY	UOP	VENDOR ITEM NO.	UNIT PRICE	AMOUNT
	DELIVERY DATE	CAT NO.	ITEM NUMBER		
<p><b>RETAINED BY THE SPENDING UNIT.</b></p> <p><b>WV-39 IS NOT REQUIRED IF AGENCY IS USING P-CARD.</b></p> <p><b>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</b></p> <p><b>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</b></p> <p><b>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A LOCAL BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY FOR ORDERS THAT ARE LESS THAN \$2,500 AS A CONDITION OF AWARD.</b></p>					

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ATTACHMENT A  
SYSFURN05D  
FRANKLIN INTERIORS

9/15/2005

Vendor/Contract Number/Contact Information	Manufacturer	Model/Line/ Product	Catalog Identifier	Discount %
<b>FRANKLIN INTERIORS</b>				
<b>SYSFURND</b>				
Gary Pyles				
ph 412-261-2525				
fx 412-255-4085				
	Steelcase - Turnstone	Kick	Turnstone PL 160 7/05	51.0%
*Excludes new product	Steelcase - Turnstone	Seating *	Turnstone PL 160 7/05	50.0%
	Steelcase - Turnstone	Payback	Turnstone PL 160 7/05	51.0%
Design/Reconfiguration Fee	Steelcase - Turnstone	Executive Payback	Turnstone PL 160 7/05	51.0%
\$30/hr	Steelcase - Turnstone	Reply	Turnstone PL 160 7/05	51.0%
Hourly Fee for Moving	Steelcase	Avenir	PL 160 7/05	50.0%
\$30hr	Steelcase	Series 9000	PL 160 7/05	50.0%
	Steelcase	Answer	PL 160 7/05	50.0%
	Steelcase	Context	PL 160 7/05	50.0%
	Steelcase	Montage	PL 160 7/05	50.0%
	Steelcase - Turnstone	Elipse	PL 160 7/05	50.0%
	Steelcase - Turnstone	Leap Seating	PL 160 7/05	42.0%
	Steelcase - Turnstone	Think Seating	PL 160 7/05	42.0%
	Steelcase - Turnstone	Cachet Seating	PL 160 7/05	42.0%
	Steelcase - Turnstone	Steel Seating	PL 160 7/05	50.0%
	Steelcase - Turnstone	Universal Storage	PL 160 7/05	50.0%
	Steelcase - Turnstone	Universal Worksurfaces	PL 160 7/05	50.0%
	Steelcase - Turnstone	900 Series Vertical/Latral	PL 160 7/05	50.0%
	Steelcase - Turnstone	Storage Products	PL 160 7/05	50.0%
	Steelcase - Turnstone	Elective Products	PL 160 7/05	45.0%
	Steelcase	Relevant	PL 160 7/05	45.0%
	Steelcase	Wood Caseloads	PL 160 7/05	45.0%
	Steelcase	Wood Seating	PL 160 7/05	45.0%
	Steelcase	Wood Tables	PL 160 7/05	45.0%



ATTACHMENT A  
SYSFURN05D  
FRANKLIN INTERIORS

9/15/2005

Vendor/Contract Number/Contact Information	Manufacturer	Model/Line/ Product	Catalog Identifier	Discount %
<b>FRANKLIN INTERIORS</b>	Steelcase	Details, Ergonomic	PL 160 7/05	40.0%
<b>SYSFURN05D</b>				
<b>QUICKSHIP - DELIVERED AND INSTALLED</b>				
	Steelcase - Turnstone	Kick	Turnstone PL 160 07/05	48.0%
*Excludes new product	Steelcase - Turnstone	Seating *	Turnstone PL 160 07/05	47.0%
	Steelcase - Turnstone	Payback	Turnstone PL 160 07/05	48.0%
Design/Reconfiguration Fee :	Steelcase - Turnstone	Executive Payback	Turnstone PL 160 07/05	48.0%
\$30/hr	Steelcase - Turnstone	Reply	Turnstone PL 160 07/05	48.0%
	Steelcase	Avenir	PL 160 07/05	47.0%
Hourly Fee for Moving:	Steelcase	Series 9000	PL 160 07/05	47.0%
\$30/hr	Steelcase	Answer	PL 160 07/05	47.0%
	Steelcase	Context	PL 160 07/05	47.0%
	Steelcase	Montage	PL 160 07/05	47.0%
	Steelcase	Ellipse	PL 160 7/05	47.0%
	Steelcase	Leap Seating	PL 160 7/05	39.0%
	Steelcase	Think Seating	PL 160 7/05	39.0%
	Steelcase	Cachet Seating	PL 160 7/05	39.0%
**Excludes Leap Coach, Leap Worklounge, Leap Worklounge Ottoman, and new Product	Steelcase	Steel Seating **	PL 160 7/05	47.0%
	Steelcase	Universal Storage	PL 160 7/05	47.0%
	Steelcase	Universal Worksurfaces	PL 160 7/05	47.0%
	Steelcase	900 Series Vertical / Lateral	PL 160 7/05	47.0%
	Steelcase	Storage Products	PL 160 7/05	47.0%
	Steelcase	Elective Elements	PL 160 7/05	42.0%
	Steelcase	Relevant	PL 160 7/05	42.0%
***Excludes Stow Davis and new products	Steelcase	Wood Casegoods ***	PL 160 7/05	42.0%
	Steelcase	Wood Seating ***	PL 160 7/05	42.0%
	Steelcase	Wood Tables***	PL 160 7/05	42.0%
	Details	Details, Ergonomic Keyboard	PL 160 1/05 w/Addendum	37.0%

ATTACHMENT B  
SYSFURN05D  
FRANKLIN INTERIORS

1. Steelcase Product Info CD
2. Details Spec Catalog 7/2005
3. Avemir Systems Furniture Spec Guide 7/2005
4. Turnstone Furniture Spec Guide eff 1/17/05
5. Office Furniture – Turnstone 6/2005
6. Elective Elements – Wood System Furniture Spec Guide 7/2005
7. Series 9000 System Furniture
8. Seating 7/2005
9. Ellipse Desk System 7/2005
10. Storage including Universal Storage 7/2005
11. Context System Furniture 7/2005
12. Montage Solutions 7/2005
13. Wood Seating 7/2005
14. Wood Casegoods & Tables 7/2005
15. Relevant Wood Systems Furniture 7/2005
16. Specials Handbook 7/2005
17. Surface Materials Reference Manual 7/2005
18. Answer Solutions 7/2005



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SHIP TO

**ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER**

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
09/22/2005		NET 30		251681259			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL - MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO	ITEM NUMBER				
RECEIPT TICKET FOR PURCHASE ORDER: SYSFURN05D							
LINE	CATNO	ITEM	NUMBER	DESCRIPTION		QTY	DATE
0001	425-94			OFFICE FURNITURE, PANEL SYSTEMS, CH			
SIGNATURE _____				DATE _____			
						TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

BETTY FRANCISCO

304-558-0468

BY \_\_\_\_\_  
 PURCHASING DIVISION AUTHORIZED SIGNATURE

APPROVED AS TO FORM BY  
 ASSISTANT ATTORNEY GENERAL