



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Purchase Order

PURCHASE ORDER NO.  
**PBKPBOWES**

PAGE  
**1**

BLANKET RELEASE  
**00**

CORRECT PURCHASE ORDER NUMBER  
 MUST APPEAR ON ALL PACKAGES,  
 INVOICES, AND SHIPPING PAPERS.  
 QUESTIONS CONCERNING THIS PUR-  
 CHASE ORDER SHOULD BE DIRECTED  
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER  
**6**

SEE REVERSE SIDE FOR  
 TERMS AND CONDITIONS

INVOICE  
 ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

## AGENCY COPY

VENUE  
 \*709001550 304-744-1067  
 PITNEY BOWES INC  
 527 SECOND AVE  
 SOUTH CHARLESTON WV 25303

SHIP TO  
 ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
02/09/2010		NET 30		060495050			
SHIP VIA		F.O.B.		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
0001	09/01/2009		600-71				
	MAILING MACHINES						
CHANGE ORDER #06							
TO PROVIDE UPDATED PRICE LIST ATTACHED							
EFFECTIVE 12/02/2009.							
NO ADDITIONAL CHANGES							
					PREVIOUS PO TOTAL==>	OPEN	END
					PO NET CHANGE (+)==>		

PURCHASING DIVISION  
 CERTIFIED ENCUMBERED  
 FEB 11 2010  
*Beverly Toler*

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

*James E. Wayfield*

APPROVED AS TO FORM BY  
 ASSISTANT ATTORNEY GENERAL

OPEN END  
 TOTAL  
 BY *JO ANN ADKINS* 304-558-8802 2/10/10  
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS  
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all federal, state and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties' final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will:  
{a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; {b} be merchantable and fit for the purpose intended; and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
16. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WCSA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
<b>Stand-Alone Mailing Machines</b>									
<b>Stand-Alone Meters</b>									
MailStation									
ICML2	MailStation with 2 lb Integrated Weighing Platform	\$395.00	\$181.70	54%	\$0	\$0	\$0	\$0	\$0
ICML5	MailStation with 5 lb Integrated Weighing Platform	\$695.00	\$347.00	50%	\$0	\$0	\$0	\$0	\$0
<b>DM100-DM200 Low Volume Mailing Systems</b>									
<b>Low volume, Manual Mailing Machine</b>									
DM100 Systems									
ISBBF	DM100 Mailing Machine with Moistener	\$1,195.00	\$478.00	60%	\$0	\$0	\$0	\$0	\$0
DM200 Systems									
ISBLJ	DM200 Mailing Machine	\$1,365.00	\$819.00	40%	\$139	\$14	\$0	\$0	\$0
<b>DM300-DM400 Medium Volume Mailing Systems</b>									
DM300C Systems									
ISBYP	DM300C Digital Mailing System	\$2,595.00	\$1,090.00	58%	\$251	\$25	\$0	\$0	\$0
DM400C Systems									
ISBTA	DM400C Mailing System	\$3,995.00	\$1,881.00	53%	\$312	\$31	\$0	\$0	\$0
<b>Medium-High Volume Systems</b>									
DM475 Systems									
ISVXA	DM475 Digital Mailing System	\$9,995.00	\$5,997.00	40%	\$377	\$37	\$0	\$0	\$0
DM525 Systems									
ISVAA	DM525 Digital Mailing System	\$5,995.00	\$3,555.00	41%	\$278	\$27	\$0	\$0	\$0
DM575 Systems									
ISVAB	DM575 Digital Mailing System	\$7,995.00	\$4,850.00	39%	\$339	\$34	\$0	\$0	\$0
DM825 Systems									
ISVAC	DM825 Digital Mailing System	\$10,995.00	\$5,794.84	47%	\$711	\$71	\$0	\$0	\$0
DM875 Systems									
ISVAD	DM875 Digital Mailing System	\$12,995.00	\$8,794.66	32%	\$774	\$77	\$0	\$0	\$0
<b>High Volume, Auto Mailing Systems</b>									
DM925 Non-WOW Systems									
ISVAM	DM925 non-WOW Digital Mailing System	\$15,995.00	\$10,995.46	31%	\$960	\$95	\$0	\$0	\$0
DM925 WOW Systems									
ISVAN	DM925 WOW Digital Mailing System	\$20,995.00	\$14,054.97	33%	\$994	\$99	\$0	\$0	\$0
DM1100 non-WOW Systems									
ISVAE	DM1100 non-WOW Digital Mailing System	\$18,495.00	\$11,621.02	37%	\$1,132	\$113	\$0	\$0	\$0
DM1100 WOW Systems									
ISVAF	DM1100 WOW Digital Mailing System	\$24,995.00	\$16,993.90	32%	\$1,317	\$131	\$0	\$0	\$0
<b>Integrated Postal Scales</b>									
1GP2/MP1A	2 lb Integrated Platform for DM200L	\$745.00	\$497.00	33%	\$55	\$5	\$0	\$0	\$0
1GP5/MP1A	5 lb Integrated Platform for DM200L	\$1,045.00	\$685.00	34%	\$55	\$6	\$0	\$0	\$0
1GP9/MP1A	10 lb Integrated Platform for DM200L	\$1,345.00	\$877.00	35%	\$55	\$6	\$0	\$0	\$0
1GW2/MP06	2 lb Integrated Weighing Platform for DM300/DM400L	\$745.00	\$497.00	33%	\$57	\$6	\$0	\$0	\$0
1GW5/MP06	5 lb Integrated Weighing Platform for DM300/DM400L	\$1,045.00	\$685.00	34%	\$57	\$6	\$0	\$0	\$0
1GW9/MP06	10 lb Integrated Weighing Platform for DM300/DM400L	\$1,345.00	\$877.00	35%	\$57	\$6	\$0	\$0	\$0
1GW9/MP4D	10 lb Integrated Weighing Platform for DM475	\$1,345.00	\$877.00	35%	\$50	\$5	\$0	\$0	\$0
1FW4	5lb Integrated Weighing for DM525 Series	\$1,595.00	\$1,038.55	35%	\$0	\$0	\$0	\$0	\$0
1FW5/MP30	15lb Interfaced Platform	\$2,295.00	\$1,784.00	22%	\$114	\$12	\$0	\$0	\$0
1FWG	15 lb Integrated Weighing Platform - DM8 Series	\$2,295.00	\$1,784.00	22%	\$0	\$0	\$0	\$0	\$0
1FWF	10lb Integrated Weighing for DM525 Series	\$1,995.00	\$1,598.00	20%	\$0	\$0	\$0	\$0	\$0
P7W2/MP04	2 lb Integrated Weighing	\$500.00	\$176.00	65%	\$0	\$0	\$0	\$0	\$0
P7W3/JB77	30 lb Weighing Option for DM200L	\$2,595.00	\$2,076.00	20%	\$136	\$14	\$0	\$0	\$0
P7W5/MP04	5 lb Integrated Weighing	\$1,000.00	\$244.00	76%	\$0	\$0	\$0	\$0	\$0
P7W7/JB77	70 lb Weighing Option for DM200L	\$2,895.00	\$2,316.00	20%	\$136	\$14	\$0	\$0	\$0
1FW6/MP30	30lb Interfaced Platform	\$2,595.00	\$2,024.00	22%	\$114	\$12	\$0	\$0	\$0
1FW7/MP49	70 lb Interfaced Platform (DM300-DM1100)	\$2,895.00	\$2,316.00	20%	\$148	\$15	\$0	\$0	\$0
1FW8/MP49	149 lb Interfaced Platform (DM525-DM1100)	\$3,995.00	\$3,198.00	20%	\$148	\$15	\$0	\$0	\$0
MP0X/1FW1	DIFF WEIGHING 2-10LB	\$195.00	\$126.00	35%	\$0	\$0	\$0	\$0	\$0
MP3X/1FW1	DIFF WEIGHING 15-30LB	\$395.00	\$256.00	35%	\$0	\$0	\$0	\$0	\$0
MP4X/1FW1	DIFF WEIGHING 70LB	\$895.00	\$581.00	35%	\$0	\$0	\$0	\$0	\$0
MP5X/1FW1	DIFF WEIGHING 149LB	\$1,195.00	\$776.00	35%	\$0	\$0	\$0	\$0	\$0
1FZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
<b>Accounting Options</b>									
1FAC	Accounting (10 Dept) Software for DM100	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
1FAE	Accounting (50 Dept) Software for DM300/DM400	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
1FAD	Enhanced Accounting (50 Dept) Software for DM100/DM200L	\$325.00	\$273.00	16%	\$0	\$0	\$0	\$0	\$0
1FA1	Basic Accounting DM200 (25 Dept) Software	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
1FA2	Enhanced Accounting DM200 (100 Dept) Software	\$595.00	\$500.00	16%	\$0	\$0	\$0	\$0	\$0
1FA3	Enhanced Accounting DM200 (300 Dept) Software	\$1,495.00	\$1,256.00	16%	\$0	\$0	\$0	\$0	\$0
1FAL	INVIEW 50 Accounts	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
1FAM	INVIEW 100 Accounts	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
1FAN	INVIEW 300 Accounts	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
1FA4	Budget Manager / Department Manager Accounting Package (500 accounts)	\$2,495.00	\$2,095.00	16%	\$0	\$0	\$0	\$0	\$0
1FA5	Budget Manager / Cost Management Package (1500 accounts)	\$2,995.00	\$2,516.00	16%	\$0	\$0	\$0	\$0	\$0
1FA7/1D00	Intelliview Subscription	\$395.00	\$331.00	16%	\$0	\$0	\$0	\$0	\$0
SVAR	INVIEW 100 DEPT ACCT UPGR	\$595.00	\$405.00	32%	\$0	\$0	\$0	\$0	\$0
SVAS	INVIEW 300 DEPT ACCT UPGR	\$1,495.00	\$1,266.00	14%	\$0	\$0	\$0	\$0	\$0
SVAT	INVIEW 300 DEPT ACCT UPGR	\$895.00	\$770.00	14%	\$0	\$0	\$0	\$0	\$0
BWFM	Funds Management Meter Activation	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	\$0
1FXA	DM Interface for INVIEW WEB ACCOUNTING	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
1FXR	FUNDS MGMT METER FEATURE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	\$0
ISFFK	BUDG MGR KIT DM300C-475	\$275.00	\$231.00	0%	\$0	\$0	\$0	\$0	\$0

WSCA EPS050076-A2-2-A18 Pricebook

Effective 12/2/09

ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
ISPMK	BUDG MGR KIT DM500-1000	\$275.00	\$231.00	16%	\$0	\$0	\$0	\$0	
ISPPX	BUDGET MANAGER KIT	\$385.00	\$323.00	16%	\$0	\$0	\$0	\$0	
ISV2A	INVIEW ACCT UPG BSC DM500+	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0	
ISV3A	INVIEW ACCT UPG 100 ACCT	\$1,295.00	\$1,087.00	16%	\$0	\$0	\$0	\$0	
ISV4A	INVIEW ACCT UPG 300 ACCT	\$1,695.00	\$1,423.00	16%	\$0	\$0	\$0	\$0	
ISV5A	INVIEW ACCT UPG 50 ACCT	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	
ISV6A	INVIEW ACCT UPG 100 ACCT	\$795.00	\$405.00	49%	\$0	\$0	\$0	\$0	
ISV7A	INVIEW ACCT UPG 300 ACCT	\$1,695.00	\$1,286.00	24%	\$0	\$0	\$0	\$0	
INV00	INVIEW MMS Set up Fee	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	
INV99	INVIEW MMS BASE SOFTWARE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
INVAR	INVIEW Web Accounting	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
INVRT	INVIEW Reporting	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
INVCRT	INVIEW Meter Consolidation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
INVVE	INVIEW Training	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW PRO SVC LEVEL1	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW PRO SVC LEVEL2	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW PRO SVC LEVEL3	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW PRO SVC LEVEL4	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW PRO SVC LEVEL5	\$1,795.00	\$1,507.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW PRO SVC LEVEL6	\$3,495.00	\$2,935.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW DEPLOYMENT SVC L1	\$295.00	\$247.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW DEPLOYMENT SVC L2	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW DEPLOYMENT SVC L3	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW DEPLOYMENT SVC L4	\$1,495.00	\$1,255.00	16%	\$0	\$0	\$0	\$0	
INVA	INVIEW DEPLOYMENT SVC L5	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0	
ISFTV	INTELLIVIEW INSTALL KIT	\$275.00	\$231.00	16%	\$0	\$0	\$0	\$0	
<b>Rates/Features</b>									
1FX0	SmartClass Feature (DM900 WOW ONLY)	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0	
1FC0	Carrier Rate Package (Standard Rates: UPS, FedEx, Airborne, DHL) for DM525/DM575/DM825/DM925/DM1100	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0	
<b>Options Upgrade</b>									
IERCL	e-Return Receipt Reference Number Feature only	\$450.00	\$378.00	16%	\$0	\$0	\$0	\$0	
ISBZB	DM550 WOW Upgrade Module	\$6,840.00	\$5,246.00	23%	\$200	\$20	\$0	\$0	
ISBYD	DM575 WOW Module	\$4,995.00	\$3,030.11	39%	\$200	\$20	\$0	\$0	
ISBSY	DM8 Series WOW Module	\$4,995.00	\$2,632.58	47%	\$191	\$19	\$0	\$0	
<b>Installation/Training Kits</b>									
F9DD	Confirmation Services Welcome Kit	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
F8DB	Additional DM Series Training	\$495.00	\$416.00	16%	\$0	\$0	\$0	\$0	
F9PM	Permit Printing Professional Install	\$65.00	\$55.00	15%	\$0	\$0	\$0	\$0	
F9PA	Permit Printing Professional Installation for Existing DM525-DM1100 Customers	\$99.00	\$84.00	15%	\$0	\$0	\$0	\$0	
F8DA	Confirmation Services Training (DM825/925/1100)	\$65.00	\$55.00	15%	\$0	\$0	\$0	\$0	
F9DA	Confirmation Services Training DM200-DM550	\$65.00	\$55.00	15%	\$0	\$0	\$0	\$0	
F9SA	DM SERIES PROF INST (LV)	\$195.00	\$114.00	42%	\$0	\$0	\$0	\$0	
F9SH	Professional Installation for DM100-DM300 w/ Conf Services	\$99.00	\$83.16	16%	\$0	\$0	\$0	\$0	
F9SJ	DM100 Professional Installation	\$135.00	\$114.00	16%	\$0	\$0	\$0	\$0	
<b>Stands/Consoles</b>									
IN199	Integrated Scale Stand	\$95.00	\$80.00	16%	\$0	\$0	\$0	\$0	
IU7C1	Console with built in drop stacker for DM825/925	\$940.00	\$790.00	16%	\$0	\$0	\$0	\$0	
F990009	DM Series Scale Stand	\$90.00	\$76.00	16%	\$0	\$0	\$0	\$0	
<b>Options/Attachments</b>									
SPYB	1E05 Laser Printer	\$795.00	\$666.00	16%	\$89	\$9	\$0	\$0	
SBZA	DM800 WOW Module (Aftermarket)	\$7,835.00	\$5,814.00	26%	\$191	\$19	\$0	\$0	
SBDS	Dm Series Scanner for Confirmation Services (DM525-DM1100)	\$795.00	\$666.00	16%	\$218	\$22	\$0	\$0	
SVWA	DMD CONSOLE W/SCALE STAND	\$1,395.00	\$1,171.00	16%	\$0	\$0	\$0	\$0	
SVWB	BRIDGE DMD SERIES CONSOLE	\$345.00	\$289.00	16%	\$0	\$0	\$0	\$0	
SVWC	DBL DRAWER/DOOR LOCK KIT	\$695.00	\$583.00	16%	\$0	\$0	\$0	\$0	
SVWD	SCALE STAND DMD CONSOLE	\$245.00	\$205.00	16%	\$0	\$0	\$0	\$0	
SVWE	DMD CONSOLE W/CASTER KIT	\$1,295.00	\$1,087.00	16%	\$0	\$0	\$0	\$0	
U7PS	Power Stacker for DM825/925	\$1,630.00	\$1,369.00	16%	\$237	\$24	\$0	\$0	
U7DS	Drop Stacker for DM925, DM1100	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
DJPS	DM625 SERIES POWER STACK	\$1,630.00	\$1,369.00	16%	\$200	\$20	\$0	\$0	
USR1	Power Stacker Ramp Extension (Compatible with U7PS, DJPS, Power Stacker required for installation)	\$625.00	\$531.00	15%	\$0	\$0	\$0	\$0	
ISFGK	PC TRANSFER UTILITY KIT	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	
<b>DM Series Options</b>									
1FZ9	120LPM PERFORMANCE UPG	\$995.00	\$697.00	30%	\$0	\$0	\$0	\$0	
ERCM	E-Return Receipt Reference Number (base package)	\$1,495.00	\$1,256.00	16%	\$218	\$22	\$0	\$0	
ERCN	E-Return Receipt Reference Number (desktop only)	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0	
ERCP	E-Return Receipt Reference Number Feature + Scanner ( Customer Has Existing Label Printer Solution)	\$1,245.00	\$1,046.00	16%	\$218	\$22	\$0	\$0	
ERCR	e-Receipt Reference Number Package (without Scanner)	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0	
UXDL	PC Interface for DM200L-DM450C	\$795.00	\$666.00	16%	\$0	\$0	\$0	\$0	
UXDM	PC Interface for DM525 and up	\$795.00	\$666.00	16%	\$0	\$0	\$0	\$0	
UXDN	PC INTERFACE DATA EXCHANG	\$375.00	\$315.00	16%	\$0	\$0	\$0	\$0	
J796038	Ascent Interface to Intellink DM300-DM1100	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0	
SBTP	Interface for DM Series to DataPac 36/77 (DM525-DM1100)	\$895.00	\$752.00	16%	\$0	\$0	\$0	\$0	
1E90002	USB HUB	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Confirmation Services Installation &amp; Training</b>									
CSAL	Constant Connection Activation Kit	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	

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Effective 12/2/09									
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CSAM	Confirmation Services Activation Kit (DM525-DM1100)	\$145.00	\$122.00	16%	\$0	\$0	\$0	\$0	
CSAN	Confirmation services Activation Kit (DM100-DM450) - required when Add-on Subscription (Confirmation Services) is selected	\$99.00	\$83.00	16%	\$0	\$0	\$0	\$0	
DM Series Upgrade Pricing									
DM100 Mailing System									
F9A1	Upgrading to 50 Dept Accts on P700/P7L1	\$395.00	\$332.00	16%	\$0	\$0	\$0	\$0	
F9P5	Upgrading from 2 LB to 5LB Weighing Feature on DM100I (P700)	\$245.00	\$205.80	16%	\$0	\$0	\$0	\$0	
F9P6	Adding 5 LB Integrated Weighing Platform to DM100I (P700)	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
DM200L Mailing System									
F9L5	Upgrading from 2 LB to 5LB Weighing Feature on DM100I (P7L1)	\$295.00	\$247.80	16%	\$0	\$0	\$0	\$0	
F9L9	Upgrading from 5 LB to 10 LB Weighing Feature on DM200I (P7L1)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0	
DM300L/DM400L Mailing Systems									
F9A2	Upgrade to 100 Dept Accts on 1P00/1A00	\$895.00	\$751.80	16%	\$0	\$0	\$0	\$0	
F9G5	Upgrading from 2 LB to 5 LB Weighing Feature on DM300L, DM400L (1P00 W/G800)	\$295.00	\$247.80	16%	\$0	\$0	\$0	\$0	
F9G6	Adding 5 LB Integrated Weighing Platform to DM300L DM400L (1P00 W/G800)	\$725.00	\$609.00	16%	\$57	\$6	\$0	\$0	
F9G9	Upgrading from 5 LB to 10 LB Weighing Feature on DM300L, DM400L (1P00-W/DD00)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0	
DM200I DM300I & DM400L Mailing Systems									
F9W5	Adding 5 LB Integrated Platform to DM200I, DM300I DM400I, (1P00 w/DD00)	\$725.00	\$609.00	16%	\$57	\$6	\$0	\$0	
F9W9	Upgrading from 5 LB to 10LB Weighing Feature on DM200I DM300I (1P00 w/DD00)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0	
Non-IBI DM200&DM300									
F90M	Adding 100 Dept Accts w/PC Interface to Existing DM200, DM300 Non-IBI (F800/F900)	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0	
DM500-DM-DM1000 Mailing Systems									
F9A3	Upgrading to 300 Dept Accts on 1A00	\$1,495.00	\$1,255.80	16%	\$0	\$0	\$0	\$0	
F9B1	Upgrade to 5LB to 15 LB Weighing (DM525/DM575)	\$1,135.00	\$953.40	16%	\$114	\$12	\$0	\$0	
F9C0	Adding Carrier Rate Package (DM525/DM575)	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0	
F9B2	Upgrade to 15LB to 30LB Weighing (DM825)	\$995.00	\$835.80	16%	\$114	\$12	\$0	\$0	
F9B3	Upgrade to 15 LB to 30 LB Weighing Feature (DM525-DM1100) Excluding DM800I	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0	
F9B4	Upgrading to 70 LB Weighing (DM525-DM1100)	\$1,980.00	\$1,663.20	16%	\$148	\$15	\$0	\$0	
F9B5	Upgrade to 149 LB Weighing (DM525-1100)	\$2,905.00	\$2,440.20	16%	\$148	\$15	\$0	\$0	
F9XS	Adding SmartClass to DM925	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0	
Postage Meter and Intellink Subscription									
Postage Meter - Rates Monthly									
K7M0	MailStation Meter	\$25.00	\$17.00	32%	\$0	\$0	\$0	\$0	
P700	DM100 Postal Security Device	\$45.00	\$25.00	44%	\$0	\$0	\$0	\$0	
P7L1	DM200L Postal Security Device	\$45.00	\$35.00	22%	\$0	\$0	\$0	\$0	
G900	Intellink Interface /PSD FOR DM300C/DM400C	\$50.00	\$35.00	30%	\$0	\$0	\$0	\$0	
1M00	DM525/DM575 Postal Security Device	\$75.00	\$55.00	27%	\$0	\$0	\$0	\$0	
1M00	DM825-DM1100 Postal Security Device	\$99.00	\$65.00	34%	\$0	\$0	\$0	\$0	
1P0A	I-BUTTON - POSTAL KIOSK	\$100.00	\$100.00	0%	\$0	\$0	\$0	\$0	
K705	Mailstation OMRS Meter - Gov't Only	N/A	\$28.00	N/A	\$0	\$0	\$0	\$0	
P705	DM100 OMRS Meter - Gov't Only	N/A	\$39.00	N/A	\$0	\$0	\$0	\$0	
P7L5	DM200L OMRS Meter - Gov't Only	N/A	\$60.00	N/A	\$0	\$0	\$0	\$0	
G905	DM300C/DM400C OMRS Meter - Gov't Only	N/A	\$60.00	N/A	\$0	\$0	\$0	\$0	
1M05	DM525-DM1100 OMRS Meter - Gov't Only	N/A	\$77.25	N/A	\$0	\$0	\$0	\$0	
1R00	PSD DM SERIES	\$84.00	\$84.00	0%	\$0	\$0	\$0	\$0	
1R0T	CYGNUS X3 PSD, TURBOJET U	\$84.00	\$84.00	0%	\$0	\$0	\$0	\$0	
Inview MMS									
NVMA	INVIEW Single Meter	\$4.00	\$4.00	0%	\$0	\$0	\$0	\$0	
NVMB	INVIEW up to 2 meters	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0	
NVMC	INVIEW up to 5 meters	\$15.00	\$15.00	0%	\$0	\$0	\$0	\$0	
NVMD	INVIEW up to 20 meters	\$50.00	\$50.00	0%	\$0	\$0	\$0	\$0	
NVME	INVIEW up to 50 meters	\$100.00	\$100.00	0%	\$0	\$0	\$0	\$0	
NVMF	INVIEW up to 100 meters	\$150.00	\$150.00	0%	\$0	\$0	\$0	\$0	
NVMG	INVIEW Unlimited meters	\$250.00	\$250.00	0%	\$0	\$0	\$0	\$0	
Total Postage Management									
TPM1	TPM - up to 5 non PB Meters	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
TPM2	TPM - up to 20 non PB Meters	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
TPM3	TPM - up to 50 non PB Meters	\$33.00	\$33.00	0%	\$0	\$0	\$0	\$0	
TPM4	TPM - up to 100 non PB Meters	\$42.00	\$42.00	0%	\$0	\$0	\$0	\$0	
TPM5	TPM - unlimited non PB Meters	\$50.00	\$50.00	0%	\$0	\$0	\$0	\$0	
Value Based Services									
ATR1	Postage Pass	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
ERR1	e-Return Receipt - 1M00	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
ERR2	e-RR Reference# Feature - 1M00	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
ERR3	e-Return Receipt Feature - G900	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
ERR4	e-RR Reference Number Feature -G900	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
1FER	e-Return Receipt Rates	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
1FX3	Custom Messaging	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
1FX4	Time Date Stamping	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
1FS0	Confirmation Services	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
1FA7	Intelliview	\$995.00	\$331.80	16%	\$0	\$0	\$0	\$0	
1FS1	Confirmation SVC/High Vol	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
1FS2	SPEC CONFIRMATION SVC	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	

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Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WCSA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
1FS4	USPS SPECIAL SVCS	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Postage by Phone + Option - Monthly, IntelliLink Subscription</b>									
IK7M0	MailStation Series	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0	
IP700 IP7L1 IG900	DM100-DM400 Series	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0	
1M00	DM525-DM1100 Series	\$15.00	\$15.00	0%	\$0	\$0	\$0	\$0	
<b>Confirmation Services - Monthly and IntelliLink Subscription</b>									
IP700 IP7L1 IG800	DM100-DM400 Series	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0	
IG955	IG900 Subscription Based Service	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0	
1D00	DM525-DM1100 Series	\$15.00	\$15.00	0%	\$0	\$0	\$0	\$0	
<b>Permit Printing-Monthly and IntelliLink Subscription</b>									
1M04/ 1D04	Permit Printing Option DM525,DM575,DM925,DM1100	95/month	95/month	0%	\$0	\$0	\$0	\$0	
IPSL1	EPP SUBSCRIPTION LEVEL 1	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
IPSL2	EPP SUBSCRIPTION LEVEL 2	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
IPSL3	EPP SUBSCRIPTION LEVEL 3	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Special Meter-Monthly and IntelliLink Subscription</b>									
11M07/1A07	IntelliLink Interface/PSD for DM Infinity Series	\$84.00	\$84.00	0%	\$0	\$0	\$0	\$0	
<b>Electronic Return Receipt (requires addition of confirmation services)-Monthly IntelliLink Subscription</b>									
IG955	DM300-DM400	\$21.00	\$21.00	0%	\$0	\$0	\$0	\$0	
1D00	DM525-DM575 Series	\$25.00	\$25.00	0%	\$0	\$0	\$0	\$0	
1D00	DM825-DM1100 Series	\$45.00	\$45.00	0%	\$0	\$0	\$0	\$0	
<b>Mail Openers</b>									
IDL01	DL50 Desktop Letter Opener	\$395.00	\$331.00	16%	\$38	\$4.00	\$0	\$0	
IDLA1	DL100 Letter Opener	\$1,995.00	\$1,675.00	16%	\$143	\$14.00	\$0	\$0	
IDLA2	DL200 Letter Opener	\$2,995.00	\$2,515.00	16%	\$203	\$20.00	\$0	\$0	
<b>Seminars</b>									
1DW90060	Mailstream Educational Seminar - 2 Hours	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0	
1AWLS	E-LEARNING SEMINAR	\$149.00	\$126.00	15%	\$0	\$0	\$0	\$0	
<b>Arrival</b>									
T5XE	Arrival XE Software standard Edition INCLUDES: T5F4 Screen Bulider, T5F5 Power Act, T5RD Remote Diagnostics, T5FM Tracking Assistant Manifest Module, T5FD Tracking Asst Delivery Module, T5FR Tracking Asst Receiving Module, T514 Arrival Basic Application T	\$5,395.00	\$4,531.00	16%	\$0	\$0	\$412	\$39	
T5XC	Arrival XE Software Client Server Edition -5 Users Includes remote diagnostics modem 4 hours of on site training at host site and Arrival client licenses for 5 concurrent users. Requires Micorsoft SQL Server DBMS licenses for 5 users, See Arrival Client	\$13,750.00	\$11,550.00	16%	\$0	\$0	\$1,133	\$107	
T5C3	Arrival XE C/S additional Client Licenses-Tier 1 (max 5) Additional Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)	\$500.00	\$255.00	49%	\$0	\$0	\$0	\$0	
T5C4	Arrival XE C/S additional Client Licenses-Tier 2 unlimited Additional Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0	
T5R0	Arrival Customer Loyalty Package Existing Leasing Customers only-Includes Arrival XE Software (T5XE) Celeron PC AND Monitor.	\$5,395.00	\$4,531.80	16%	\$256	\$26	\$305	\$29	
T5P7	LobbyTrac Workstation - 2 Ghz Celeron PC Package for Windows XP	\$4,995.00	\$3,859.80	16%	\$462	\$44	\$0	\$0	
<b>Computers</b>									
T5P3	1.8Ghz Celeron PC Package for Windows 2000	\$2,195.00	\$1,843.80	16%	\$256	\$26	\$0	\$0	
T5P4	2.26Ghz Pentium 4 PC Package for Windows 2000	\$2,795.00	\$2,347.80	16%	\$256	\$26	\$0	\$0	
<b>Monitor</b>									
T885035	Compaq 17 inch Flat Panel Display	\$699.00	\$587.16	16%	\$0	\$0	\$0	\$0	
<b>Arrival Law Enforcement Options</b>									
T5LE	Arrival Law Enforcement - Software Only	\$3,450.00	\$2,899.00	16%	\$0	\$0	\$305	\$29	
T5LP	Arrival Law Enforcement Peripheral Package. Incl Software, J781 Scanner, J620 Graphis Printer, Counter Signature Pad	\$6,495.00	\$5,455.80	16%	\$225	\$22	\$305	\$29	
T5LX	Arrival Law Enforcement tumKey Package Incl. Software, T5P3 Celeron PC, 15" Flat Panel Monitor, J781 Scanner, J620 Graphics Printer, Counter Signature Pad	\$8,495.00	\$7,138.00	16%	\$481	\$48	\$0	\$0	
T52C	Arrival Law Enforcement Client Server Edition - 5 Users	\$11,000.00	\$9,240.00	16%	\$0	\$0	\$1,133	\$107	
T52D	Arrival Law Enforcement Client Server Edition - 10+ Users	\$17,000.00	\$14,280.00	16%	\$0	\$0	\$1,648	\$155	
<b>Lobbytrac Software</b>									
T5L1	LobbyTrac TumKey Package	\$7,395.00	\$6,211.80	16%	\$462	\$46	\$412	\$39	
T5L3	LobbyTrac Software Only	\$2,825.00	\$2,373.00	16%	\$0	\$0	\$412	\$39	
<b>Software only systems</b>									
T52P	Special: Arrival client Server 5 Client System	\$10,400.00	\$8,736.00	16%	\$0	\$0	\$1,133	\$107	
<b>Remote Site &amp; Upgrade Options</b>									

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T591	ARRIVAL C/S Remote Site ID Pack (Maximum of 5) Inc. User Manual and Installation documentation for remote sites. Must order one T591 per remote location connected to an Arrival C/S system. Must order T5MS Remote Site Identification on Arrival Software Ag	\$75.00	\$63.00	16%	\$0	\$0	\$0	\$0	
T518	Arrival C/S Remote Site Installation & Training. Incis. Arrival C/S Remote Software and up to 4 hours of training at remote site. Must order one T518 per remote location connected to an Arrival C/S system.	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$0	\$0	
T5MS	Arrival C/S Multi-Site Identification. Must order 1 per remote site	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Optional Software Features</b>									
T5F2	Background Import feature	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
T5F3	File link / scan link / global	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
T5F6	ODBC Integration	\$1,995.00	\$1,675.80	16%	\$0	\$0	\$0	\$0	
T5FB	Scale Interface Feature	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
T5FE	Printer Interface (Must be ordered with T538 printer)	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T5FF	Imaging Feature	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0	
T5FM	Manifest Module (Can only be used with J580/J581 Scanner)	\$1,195.00	\$1,003.80	16%	\$0	\$0	\$0	\$0	
T5VT	Visitor Tracking Feature	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
T5FW	Arrival Web Module Arrival Web is an optional feature for Arrival C/S Edition that extends the capabilities to add packages to the systems and change package status location. Does not support specialized functionally including thermal label image capture	\$2,995.00	\$2,515.80	16%	\$0	\$0	\$0	\$0	
T5FG	Route Activity Logging Feature	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0	
T5PR	MAIL CTR PRODUCTIVITY REP	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0	
<b>Network Options</b>									
T5NL	Multi-Workstation Network License (for customer-provided network environments) - Order one license per ARRIVAL workstation connected to a customer's network. Not needed for a single Arrival Workstations connected to a network. An additional license is nee	\$500.00	\$420.00	16%	\$0	\$0	\$0	\$0	
T5F1	NetQuery Option (Must order (1) T5NL beyond number of processing stations for NetQuery)	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0	
<b>Printers</b>									
T531	J683 High Speed Thermal 4" Laser Printer	\$2,195.00	\$1,843.80	16%	\$0	\$0	\$0	\$0	
T534	J624 Laser Printer	\$695.00	\$583.80	16%	\$89	\$9	\$0	\$0	
T536	J644 4" Label Printer	\$995.00	\$835.80	16%	\$122	\$12	\$0	\$0	
T544	2" Graphis Printer	\$395.00	\$331.80	16%	\$42	\$5	\$0	\$0	
T896001	External USB Adapter	\$275.00	\$231.00	16%	\$0	\$0	\$0	\$0	
T547	LobbyTrac Color Badge Printer	\$159.00	\$133.56	16%	\$0	\$0	\$0	\$0	
<b>Portable Data Terminals</b>									
T538	Arrival Belt Printer	\$1,385.00	\$1,088.00	21%	\$93	\$10	\$0	\$0	
T790002	Four Bay Cradle Kit for T741 Tracking Assistant	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0	
T790004	Single Bay Cradle Kit for T741 Tracking Assistant	\$475.00	\$399.00	16%	\$0	\$0	\$0	\$0	
T5WC	Wireless Connect for Tracking Assistant Plus Win Mobile	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0	
J540	Counter Signature Pad (direct computer serial attachment)	\$1,995.00	\$1,675.80	16%	\$0	\$0	\$0	\$0	
J542	Counter Signature Pad	\$1,995.00	\$1,675.80	16%	\$0	\$0	\$0	\$0	
J596025	Wireless Access Point (for use with J595 TA)	\$1,395.00	\$1,171.80	16%	\$0	\$0	\$0	\$0	
J596035	Four Bay Ethernet Cradle for J594 Tracking Assistant	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0	
J596021	Single Bay USB/Serial Cradle for J594 Tracking Assistant	\$475.00	\$399.00	16%	\$0	\$0	\$0	\$0	
J596023	4 Slot Battery Charger for Tracking Assistant Plus	\$1,425.00	\$1,197.00	16%	\$0	\$0	\$0	\$0	
J596024	Battery Adaptors (Kit of 2) for J592/J595 TA Plus	\$350.00	\$293.00	33%	\$0	\$0	\$0	\$0	
<b>Tracking Assistants</b>									
J594	Tracking Assistant Plus WinCE5.0 Device	\$2,495.00	\$1,695.00	32%	\$254	\$26	\$0	\$0	
T741	Tracking Assistant Plus Win Mobile	\$3,495.00	\$2,545.00	27%	\$254	\$26	\$0	\$0	
T790003	Tracking Assistant Plus Win Mobile Battery Adapter	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0	
T590009	4 Bay EtherNet Docking Cradle (for use with multiple J580's or J582's and Network Sync)	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
T530	J776 Non Contact keyboard wedge scanner	\$1,495.00	\$1,255.80	16%	\$164	\$15	\$0	\$0	
T539	Arrival Cordless Scanner	\$2,295.00	\$1,927.80	16%	\$218	\$22	\$0	\$0	
T542	J774 Scanner	\$2,400.00	\$2,016.00	16%	\$164	\$17	\$0	\$0	
T543	Arrival Web Cam (718-5)	\$245.00	\$205.80	16%	\$0	\$0	\$0	\$0	
<b>System Accessories</b>									
TS10	Power Gummed Tape Disp	\$895.00	\$751.80	16%	\$0	\$0	\$0	\$0	
TS11	Manual Gummed Tape Disp	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0	
TS14	J693 4" Continuous Labels Supply Case	\$260.00	\$218.40	16%	\$0	\$0	\$0	\$0	
TS22	Anti Fatigue/Anti Static Mat 3x5	\$140.00	\$117.60	16%	\$0	\$0	\$0	\$0	
TS23	Data Vac	\$83.00	\$69.00	17%	\$0	\$0	\$0	\$0	
TS30	J693 4" Continuous Thermal Direct Labels Supply Case	\$240.00	\$201.60	16%	\$0	\$0	\$0	\$0	
TS31	J645 Continuous Thermal Direct Labels Supply Case	\$140.00	\$117.60	16%	\$0	\$0	\$0	\$0	
TS32	J692 Continuous Thermal Direct Labels Supply Case	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	

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TS33	J530 2" Continuous Thermal Direct Labels Supply Case	\$73.00	\$61.32	16%	\$0	\$0	\$0	\$0	
TS34	J779 Spare Battery	\$113.00	\$94.92	16%	\$0	\$0	\$0	\$0	
TS35	J530 Spare Battery	\$68.00	\$73.00	17%	\$0	\$0	\$0	\$0	
TS36	J530 Soft Carry Case	\$77.00	\$64.00	17%	\$0	\$0	\$0	\$0	
TS37	J530 Belt - Soft Carry Case	\$9.00	\$7.00	22%	\$0	\$0	\$0	\$0	
TS39	J779 Holster	\$90.00	\$75.00	17%	\$0	\$0	\$0	\$0	
TS40	928-7 Multi Function Badges for Ink Jet Printers and LobbyTrac	\$70.00	\$58.00	17%	\$0	\$0	\$0	\$0	
TS41	928-8 J520 Adhesive Badge Stock, 2x4 badge 750 badges per box	\$70.00	\$56.00	17%	\$0	\$0	\$0	\$0	
TS42	928-9 J620 Non-Adhesive Badge Stock 2x4 badge 750 per box	\$69.00	\$57.00	17%	\$0	\$0	\$0	\$0	
TS44	718-9 1 Day Self Expiring Security Stickers, 300 per box	\$109.00	\$91.00	17%	\$0	\$0	\$0	\$0	
TS55	BELT CLIP REPLACEMENT	\$20.00	\$16.80	16%	\$0	\$0	\$0	\$0	
TS56	BATTERY REPLACEMENT	\$125.00	\$105.00	16%	\$0	\$0	\$0	\$0	
TS57	SCREEN PROTECTOR REPLACE	\$35.00	\$29.40	16%	\$0	\$0	\$0	\$0	
TS58	HOLSTER/STRAP FOR T/A	\$72.00	\$60.48	16%	\$0	\$0	\$0	\$0	
<b>Installation Projects</b>									
T6P0	INSTALLATION PROJECT	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
T6P1	Install, Project incl's basic install and config of software system and hardware plus integration and configuration as defined in the Statement of Work. Up to One Day	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
T6P2	Same as T6P1 but Up to 2 Days	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
T6P3	Same as T6P1 but Up to 4 Days	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0	
T6P4	Same as T6P1 but Up to 6 Days	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0	
T6P5	Same as T6P1 but Up to 8 Days	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0	
T6P6	Same as T6P1 but Up to 12 Days	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0	
T6P7	Same as T6P1 but Up to 16 Days	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0	
T6P8	Same as T6P1 but Up to 28 Days	\$39,200.00	\$32,928.00	16%	\$0	\$0	\$0	\$0	
T6P9	Same as T6P1 but Up to 40 Days	\$56,000.00	\$47,040.00	16%	\$0	\$0	\$0	\$0	
<b>Professional Services</b>									
T513	Install Software on Customers PC. Req if installing ARRIVAL on cust provided PC. Include one charge per PC.	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0	
T514	Additional Basic Operator Training - 4 hours on site. Order if needed for additional trainee's or special application.	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
T515	PROFESSIONAL SERVICES	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
T516	Special Services	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
T517	Consulting Services	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
T537	Arrival Live Application Support	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
<b>Project Management</b>									
T5M1	Arrival Project Management	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
T5M2	Arrival Project Management	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
T5M3	Arrival Project Management	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0	
T5M5	Arrival Project Management	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0	
T5M6	Arrival Project Management	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0	
T5M7	Arrival Project Management	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0	
<b>Express Software Option</b>									
T54A	Arrival Express Plus Software Includes remote diagnostics and unlimited transactions also includes up to one day of installation services and 4 hours of on-site training Requires T513 if installing on a customer provided PC	\$2,295.00	\$1,865.00	19%	\$0	\$0	\$206	\$20	
T54B	Arrival Express Plus Basics Package Includes Arrival Express PLUS Software J583 PDT Tracking Assistant and minnum professional services	\$4,995.00	\$4,195.80	16%	\$254	\$26	\$206	\$20	
T54C	Arrival Express Plus Software Includes remote diagnostics and unlimited transactions also includes up to one day of installation services and 4 hours of on-site training.	\$8,495.00	\$1,865.00	78%	\$674	\$67	\$206	\$20	
T54D	Arrival Express Plus Basics w/ J583 Tracking Assistant and J782	\$6,295.00	\$1,865.00	70%	\$418	\$41	\$206	\$20	
T54X	ARRIVAL EXPRESS PLUS	\$2,770.00	\$2,330.00	16%	\$0	\$0	\$206	\$20	
T540	Arrival Express Software	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T5NPB	Standard Arrival Software	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Express Optional Software Features</b>									
T5EN	Email Notification	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
<b>Ascent</b>									
T2SL	Site license for Desktop Express Plus	\$1,650.00	\$1,402.00	15%	\$0	\$0	\$0	\$0	
<b>Ascent Software Only Systems</b>									
T2B3	PM300 STARTER PKG	\$5,995.00	\$4,028.00	33%	\$243	\$24	\$682	\$65	
T2P3	Ascent PM300 - 3 Carrier Solution	\$4,995.00	\$3,356.00	33%	\$0	\$0	\$682	\$65	
T2P4	Ascent PM400 - 4 Carrier Solution	\$6,195.00	\$4,196.00	32%	\$0	\$0	\$682	\$65	
T2PP	Package Manager Plus	\$7,995.00	\$4,952.00	33%	\$0	\$0	\$1,111	\$105	
T2PX	Ascent PM1000 - All Carrier Solution & Integration	\$12,495.00	\$8,396.00	33%	\$0	\$0	\$1,270	\$120	
T2P1	Ascent PM 100-USPS ONLY	\$4,195.00	\$2,683.80	36%	\$0	\$0	\$0	\$0	
T2PT	PM100 POST MGR W/PC/PRTR	\$10,295.00	\$6,930.00	33%	\$345	\$26	\$0	\$0	
T2R0	Ascent PM300 - Customer Loyalty License	\$4,995.00	\$3,395.00	32%	\$256	\$26	\$682	\$65	
T2R1	Ascent PM400 - Customer Loyalty License	\$6,195.00	\$4,196.00	32%	\$256	\$26	\$682	\$65	
T2R2	Ascent PM500 - Customer Loyalty License	\$8,695.00	\$5,876.00	32%	\$256	\$26	\$1,004	\$95	
T2R3	Ascent PM1000 - Customer Loyalty License	\$12,395.00	\$8,396.00	32%	\$256	\$26	\$1,377	\$130	

WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
SPMS	Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, IntelliLink interface, installation/Training (Max Term = 54 months)	\$9,995.00	\$6,678.00	33%	\$377	\$36	\$0	\$0	
SPMJ	Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, J645 Label Printer, 1E05 Laser Printer, IntelliLink Interface, Installation/Training (Max Term = 54 months)	\$11,495.00	\$7,770.00	32%	\$588	\$57	\$0	\$0	
<b>Carriers</b>									
<b>USPS</b>									
T215	USPS Domestic Rate Bundle - Zip to ZONE, Domestic Express, Book and Library, 1st/Std. A Single Piece, Std. B Parcel Post & Priority	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T216	USPS International Raate Bundle	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T217	USPS Automation/Non=Automation Rate Bundle	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T209	USPS Standard A Bulk Manifesting	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T218	USPS Mixed Mail Manifest	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T265	USPS Standard A Non-Profit Service	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T219	USPS Drop Shipment Points - Max of 28 allowed. (Meter Cust.) charge for each point. (must also order T243-T220) Include origin ZIP Code for each point with order. Not available for Alaska or Hawaii.	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
T290	USPS Manifesting Drop Shipment Points (Manifest Customer)-Charge for each point. Include origin ZIP Code for each point with order, maximum of 28	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
T245	USPS 4th Class DBMC Manifesting (required for T218)	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T271	USPS International Manifesting	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T2MM	USPS EXPRESS MAIL MFST	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T242	USPS ZIP TO ZONE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>FED-EX</b>									
T230	Fed Ex On Site Server Bundle - Provides for domestic and International processing, label printing & electronic connection. *Must choose T158 FedEx Server with Monitor or T159 FedEx Server w/ Switch View A/B box; J644 Printer not Compatible	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T221	Fedex Ground Multi-Weight	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T243	Fedex Ground Zip to Zone	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T289	FEDEX OS SERVER DROP SHIP	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
<b>UPS</b>									
T210	UPS Standard Rates	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T211	UPS Hundredweight Rate Bundle	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T212	UPS Non-Manifested Rates	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T246	UPS Online Plus for PLD Electronic Manifesting	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T213	UPS Drop Shipment Points - charge for each point. Include origin Zip Code for each point with order, maximum of 28 allowed.	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
T214	UPS Contract Rates	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
<b>DHL</b>									
T291	DHL Plus Drop Ships (up to 28 allowed)	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
T293	DHL MIGRATION SW	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>DHL/AIRBORNE Combined</b>									
T2DH	DHL/Airborne Legacy module	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Other Carriers</b>									
T285	SPEEDEE DELIVERY SERVICE	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
<b>Ascent Multi-Workstation Network License</b>									
T110	Multi-Workstation Network License (for customer-provided network environments) - Order one license per Ascent workstation connected to a customer's network. Not needed for a single Ascent workstation connected to a network. An additional license is needed.	\$750.00	\$425.00	43%	\$0	\$0	\$0	\$0	
<b>Software Upgrade Options</b>									
T1PC	Plus Carrier Enabler - Upgrade to Ascent MC	\$4,600.00	\$3,864.00	16%	\$0	\$0	\$0	\$0	
T1NT	Integration Enabler - Upgrade to PB1000	\$3,000.00	\$2,520.00	16%	\$0	\$0	\$0	\$0	
<b>Software Integration Options</b>									
T116	DDX Link (Display Data Exchange) Your order must include one of the appropriate Installation Projects (T4P1-9)	\$1,995.00	\$1,676.00	16%	\$0	\$0	\$0	\$0	
T118	ODBC Link (Open Database Connection). Your order must include one of the appropriate Installation Projects (T4P1-9)	\$1,295.00	\$1,088.00	16%	\$0	\$0	\$0	\$0	
<b>Optional Software Features</b>									
T2CM	Certified Mail Label Feature - Sale Only - Requires Dedicated 1E03 or J645 (Certified Mail Subscription - Lease Customers @ \$29/month - PCN T2CS)	\$895.00	\$420.00	53%	\$0	\$0	\$0	\$0	
T2AC	STREETSMART ADDR CLEANSNG	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T2AF	RDI Feature	\$795.00	\$668.00	16%	\$0	\$0	\$0	\$0	
T101	Additional Carrier Log-1 (3 included) - maximum of 20	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
T102	Additional Custom Programable Carrier- 1 (3 included) - maximum of 20	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
T103	LTL Customer Programmable Carrier - Order as many as needed up to 20 Max. EACH	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0	
T104	HazMat	\$950.00	\$798.00	16%	\$0	\$0	\$0	\$0	

WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
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T105	Differential Weighing (Offweight) can be used for all carriers. Not available with T312 - 200 lb scale.	\$500.00	\$420.00	16%	\$0	\$0	\$0	\$0	
T2EM	E-Mail Notification	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
T113	NETQUERY/INQUIRY/RATE SHO	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T196027	ASCENT SOFTWARE METER INT	\$295.00	\$247.80	16%	\$0	\$0	\$0	\$0	
T2ER	E-RR SUBSCRIPTION	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
T2EU	E-RETURN RECEIPT	\$1,895.00	\$1,591.80	16%	\$0	\$0	\$0	\$0	
T2SA	E-SECURE ARCHIVE SUBSCRIPTN	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Installation Projects</b>									
T4P0	Installation Project	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
T4P1	Install and configure all PB hardware, basic system configuration, totaling up to one day of on-site installation service — MINIMUM REQUIRED	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
T4P2	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 2 days on-site installation service.	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
T4P3	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 4 days on-site installation service.	\$5,600.00	\$4,707.00	16%	\$0	\$0	\$0	\$0	
T4P4	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 6 days on-site installation service.	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0	
T4P5	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 8 days on-site installation service.	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0	
T4P6	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 12 days on-site installation service.	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0	
T4P7	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 16 days on-site installation service.	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0	
T4P8	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 26 days on-site installation service.	\$39,200.00	\$32,928.00	16%	\$0	\$0	\$0	\$0	
T4P9	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 40 days on-site installation service.	\$56,000.00	\$47,040.00	16%	\$0	\$0	\$0	\$0	
<b>Project Management</b>									
T4M1	Ascent Project Management	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
T4M2	Ascent Project Management	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
T4M3	Ascent Project Management	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0	
T4M5	Ascent Project Management	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0	
T4M6	Ascent Project Management	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0	
T4M7	Ascent Project Management	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0	
<b>Professional Services</b>									
T413	Install Software on Customers PC. Required if installing ASCENT on a cust provided PC. Include one charge per PC.	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0	
T414	Basic Operator Training - 4 hours On-Site	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
T415	Advanced Operator Training - 4 hours On-Site	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
T427	Consulting Services (Per Day Charge)	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
T430	Special Services	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
T437	Ascent Live Application Support	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
T434	Integration Client Billing	\$2,600.00	\$2,210.00	15%	\$0	\$0	\$0	\$0	
<b>Computers</b>									
T124	2.26Ghz Pentium 4 PC Package for Windows 2000	\$2,795.00	\$2,347.80	16%	\$256	\$26	\$0	\$0	
T125	1.8Ghz Celeron PC Package for Windows 2000	\$2,195.00	\$1,843.80	16%	\$256	\$26	\$0	\$0	
<b>Scales</b>									
T310	JN75 100 lb. TableTop Scale	\$1,195.00	\$1,003.80	16%	\$121	\$12	\$0	\$0	
T312	JN64 150 lb. RollerTop Scale	\$1,695.00	\$1,423.80	16%	\$170	\$17	\$0	\$0	
T313	JN67 149 lb. RollerTop Scale (California Only)	\$1,695.00	\$1,423.80	16%	\$173	\$17	\$0	\$0	
<b>Printers</b>									
T316	J676 Forms Printer (Airbill, COD, HazMat)	\$1,195.00	\$1,003.80	16%	\$122	\$12	\$0	\$0	
T319	J692 4" Adhesive Label Printer	\$2,195.00	\$1,843.80	16%	\$0	\$0	\$0	\$0	
T321	J624 Laser Printer	\$695.00	\$583.80	16%	\$89	\$9	\$0	\$0	
T322	J645 4" Label Printer	\$995.00	\$835.80	16%	\$122	\$12	\$0	\$0	
<b>Bar Code Scanners</b>									
T320	J776 Non-Contact Programmable Wedge Scanner	\$1,495.00	\$1,255.80	16%	\$164	\$15	\$0	\$0	
T330	ShipRequest Software, Two Dimensional Scanner & Scan Link	\$1,750.00	\$1,470.00	16%	\$183	\$18	\$0	\$0	
T331	ShipRequest Software, Two Dimensional Scanner	\$1,750.00	\$1,470.00	16%	\$183	\$18	\$0	\$0	
T332	J775 Two Dimensional Scanner	\$2,400.00	\$2,016.00	16%	\$183	\$18	\$0	\$0	
T339	Ascent Cordless Scanner	\$2,295.00	\$1,927.80	16%	\$218	\$22	\$0	\$0	
T196003	ShipRequest Multi-Pack (5 CD's)	\$125.00	\$105.00	16%	\$0	\$0	\$0	\$0	
<b>Miscellaneous</b>									
J796029	Factory Installed PCI Client Network Card - COAX CABLE	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0	
J796027	Field Installable PCI Client Network Card - COAX CABLE ONLY	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0	
J796025	Scanner Stand	\$144.00	\$120.96	16%	\$0	\$0	\$0	\$0	
T896006	32 MB SDRAM	\$175.00	\$147.00	16%	\$0	\$0	\$0	\$0	
JN96002	Base Mount Display Kit for JN75 Scale	\$160.00	\$134.40	16%	\$0	\$0	\$0	\$0	
JB96002	Base Mount Display Kit for JB64 and JB67 Scales	\$160.00	\$134.40	16%	\$0	\$0	\$0	\$0	
VS96030	METER INTERFACE EXPANSION	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0	
TS1A	Crystal Report Run Time License	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0	
<b>Accounting System</b>									
<b>Site Options</b>									

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IBMAS	Package Manager Interface to Business Manager	\$695.00	\$583.80	16%	\$0	\$0	\$0	\$0	
1FAH	Intellink Software Feature Code	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
Z690034	Secondary Network Card for Data Transfers	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0	
<b>Administrative Options</b>									
IBM52	Business Manager Remote Workstation	\$5,895.00	\$4,951.80	16%	\$270	\$20	\$700	\$66	
IBM60	Business Manager Administrative Workstation	\$3,250.00	\$2,730.00	16%	\$270	\$20	\$325	\$31	
IBMFC	BUSINESS MANAGER PC	\$2,795.00	\$2,347.00	16%	\$246	\$25.00	\$0	\$0	
<b>General Options</b>									
IBM43	High Volume Laser Printer	\$1,360.00	\$1,142.40	16%	\$143	\$0	\$0	\$0	
IBM42	Barcode Scanner for PC Data Collector	\$1,495.00	\$1,255.80	16%	\$268	\$27	\$0	\$0	
IBM44	Barcode Scanner for Budget Manager and Business Manager	\$1,495.00	\$1,255.80	16%	\$111	\$11	\$0	\$0	
IBM41	Receipt Printer	\$1,045.00	\$877.80	16%	\$122	\$12	\$0	\$0	
IBMA1	Crystal Reporting (Latest Retail Version)	\$199.00	\$167.16	16%	\$0	\$0	\$0	\$0	
IBM45	Monitor Stand	\$450.00	\$378.00	16%	\$0	\$0	\$0	\$0	
<b>Funds Management</b>									
Z6FM	Funds Mgmt Feature Enabled (Master and Client Host)	\$1,195.00	\$1,003.00	16%	\$0	\$0	\$0	\$0	
<b>Interfaces</b>									
IBMX1	DM SERIES INTF DM500-1000	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
IBMX2	BM DM500+ INTERFACE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
IBMC1	DM SERIES INTERFACE DM300C	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
IBMC2	BM DM300/400 INTERFACE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
IBMT1	BM DM INFINITY INTERFACE	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
IBMT2	BM DM INFINITY INTERFACE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Other Options</b>									
IBMSW	Upgrade to Business Manager SQL Edition	\$4,255.00	\$3,574.20	16%	\$0	\$0	\$0	\$0	
IBMSU	Upgrade to SQL Editions for Current Customers	\$4,895.00	\$4,111.80	16%	\$0	\$0	\$0	\$0	
IBMS1	BUSINESS MANAGER HOST SW	\$8,995.00	\$7,555.00	16%	\$74	\$1	\$114	\$11	
IBMS2	BUSINESS MGR WORKSTATION	\$3,250.00	\$2,730.00	16%	\$86	\$11	\$824	\$59	
IBMS3	CLIENT HOST SOFTWARE ONLY	\$1,995.00	\$1,675.00	16%	\$86	\$11	\$624	\$59	
<b>Business Manager to DM Infinity</b>									
IBM48	Infinity Interface Includes Data Collector	\$4,995.00	\$4,195.80	16%	\$270	\$20	\$190	\$18	
IBM47	Infinity and Data Collection	\$4,995.00	\$4,195.80	16%	\$561	\$56	\$0	\$0	
IBM65	6500 Upgrade to Infinity	\$895.00	\$751.80	16%	\$0	\$0	\$0	\$0	
<b>SIP/SOW Required Options</b>									
Z690000	Ethernet 4 Port Hub	\$265.00	\$222.60	16%	\$0	\$0	\$0	\$0	
Z690001	Ethernet 16 Port Hub	\$625.00	\$525.00	16%	\$0	\$0	\$0	\$0	
Z690003	Ethernet Cable 14 Ft	\$45.00	\$37.00	18%	\$0	\$0	\$0	\$0	
Z690004	Ethernet Cable 25 Ft	\$45.00	\$37.00	18%	\$0	\$0	\$0	\$0	
Z690005	Ethernet Cable 100 Ft	\$205.00	\$172.20	16%	\$0	\$0	\$0	\$0	
Z690006	Ethernet Cable 250 Ft	\$310.00	\$260.40	16%	\$0	\$0	\$0	\$0	
Z690012	Kit, Data Coll to Galaxy meter	\$310.00	\$260.40	16%	\$0	\$0	\$0	\$0	
Z690014	Kit, Data Coll to Integra scale	\$105.00	\$88.20	16%	\$0	\$0	\$0	\$0	
Z690017	Kit, J050 Business Manager Extension cable	\$105.00	\$88.20	16%	\$0	\$0	\$0	\$0	
<b>Professional Services</b>									
BMH1	Business Manager Operator Training - up to 4 hours	\$520.00	\$436.80	16%	\$0	\$0	\$0	\$0	
BMH3	Business Manager Data Conversion Services	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
MFP1	Dedicated Installation Support - Level 1	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
MFP2	Dedicated Installation Support - Level 2	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
MFP3	Dedicated Installation Support - Level 3	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0	
MFP4	Dedicated Installation Support - Level 4	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0	
MFP5	Dedicated Installation Support - Level 5	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0	
MFP6	Dedicated Installation Support - Level 6	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0	
MFP7	Dedicated Installation Support - Level 7	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0	
MFP8	Dedicated Installation Support - Level 8	\$33,222.00	\$27,906.48	16%	\$0	\$0	\$0	\$0	
BMP0	Business Manager Project Management	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
BMP1	Business Manager Project Management - Level 1	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
BMP2	Business Manager Project Management - Level 2	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
BMP3	Business Manager Project Management - Level 3	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0	
BMP4	Business Manager Project Management - Level 4	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0	
BMP5	Business Manager Project Management - Level 5	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0	
BMP6	Business Manager Project Management - Level 6	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0	
BMP7	Business Manager Project Management - Level 7	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0	
BMP8	Business Manager Project Management - Level 8	\$39,200.00	\$32,728.00	16%	\$0	\$0	\$0	\$0	
BMP9	Business Manager Project Management - Level 9	\$56,000.00	\$47,040.00	16%	\$0	\$0	\$0	\$0	
BMPD	BM PC SPECIAL	\$995.00	\$835.00	16%	\$246	\$25	\$0	\$0	
BMUP	BM 6.0 UPGRADE XP	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0	
BMWA	BUSINESS MGR INVIEW FEATR	\$295.00	\$247.00	16%	\$0	\$0	\$0	\$0	
<b>PC Upgrade Options</b>									
Z6C3	Host / Client Host Upgrade to Windows XP / 5.5	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
Z6C4	ADMIN/REPORT/DATA COLL UP	\$798.00	\$670.00	16%	\$0	\$0	\$0	\$0	
Z6C5	BUS MGR SW UPG FR V 3.0	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
Z6V4	BUS MGR SW UPG FR V3.2-5	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
Z6V5	BUS MGR SW UPG FR V4.0-5	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
<b>Addressing</b>									
<b>Smartmailer Software for Windows</b>									
WSM7	SmartMailer 7 for Windows CD Format Includes Main Program and National Postal Coding, Presort, Dup Detect, Art Mania, Envelope Designer Plus	\$400.00	\$280.00	30%	\$0	\$0	\$1,050	\$99	
WSPR	SmartMailer 7 Premium Edition for Windows DVD Format Includes Main Program and National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding	\$600.00	\$504.00	16%	\$0	\$0	\$1,585	\$149	
<b>VeriMove Net for SmartMailer 7 Premium Edition</b>									
IVMP1	VeriMove Net for 36,000 Records Processed	\$324.00	\$259.00	20%	\$0	\$0	\$0	\$0	

WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
IWMP2	VeriMove Net for 360,000 Records Processed	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$0	\$0	
IWMP3	VeriMove Net for 900,000 Records Processed	\$3,600.00	\$3,024.00	16%	\$0	\$0	\$0	\$0	
IWMP4	VeriMove Net for 10,000 Records Processed	\$100.00	\$84.00	16%	\$0	\$0	\$0	\$0	
IWMPU	VeriMove Net Unlimited Subscription	\$200.00	\$168.00	16%	\$0	\$0	\$840	\$79	
IWS83	VERIMOVE TRAINING SERVICE	\$435.00	\$365.00	16%	\$0	\$0	\$0	\$0	
<b>Smartmailer 7 Software Options</b>									
IWSEL	Enhanced Line of Travel (ELOT)	\$99.00	\$83.16	16%	\$0	\$0	\$415	\$39	
<b>Track My Mail</b>									
IMTS1	PRECISIONTRK 4SM TIER1	\$595.00	\$499.00	16%	\$0	\$0	\$1,907	\$179	
IMTS2	PRECISIONTRK 4SM TIER2	\$845.00	\$709.00	16%	\$0	\$0	\$2,663	\$250	
IMTS3	PRECISIONTRK 4SM TIER3	\$1,695.00	\$1,423.00	16%	\$0	\$0	\$5,325	\$500	
IMTS4	PRECISIONTRK 4SM TIER4	\$3,195.00	\$2,683.00	16%	\$0	\$0	\$10,650	\$1,000	
IMTS5	PRECISIONTRK 4SM TIER5	\$4,795.00	\$4,027.00	16%	\$0	\$0	\$16,975	\$1,500	
IMTS6	PRECISIONTRK 4SM TIER6	\$7,795.00	\$6,547.00	16%	\$0	\$0	\$26,625	\$2,500	
IMTS7	PRECISIONTRK 4SM TIER7	\$15,395.00	\$12,931.00	16%	\$0	\$0	\$47,924	\$4,500	
IMTS8	PRECISIONTRK 4SM TIER8	\$28,895.00	\$24,271.00	16%	\$0	\$0	\$99,042	\$9,300	
IMTP5	PTRACK ADDL SITE LICENSE	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
<b>Professional Services - SmartMailer 7 Training for Windows</b>									
IWS90	SmartMailer 7 Training	\$865.00	\$726.60	16%	\$0	\$0	\$0	\$0	
IWS91	SmartMailer 7 Premium Edition Training	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0	
IWS92	AddressRight Pro Training	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0	
IWS93	Mailing Assistant Customization ( up to 4 hr)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0	
IWS90	Installation of PB Software on Customer's PC or upgrading existing PB system.	\$125.00	\$105.00	16%	\$0	\$0	\$0	\$0	
IWSMC	Mail Coach Training up to 8 hours, 1-2 Operators	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0	
IWSM4	SmartMailer 7 and Mail Coach Bundle Training, Four Operators	\$2,980.00	\$2,086.00	30%	\$0	\$0	\$0	\$0	
IWSM6	SmartMailer 7 and Mail Coach Bundle Training, Six Operators	\$4,470.00	\$3,129.00	30%	\$0	\$0	\$0	\$0	
IW4MC	FLAT RATE, TRAVL CHRG-MAIL	\$545.00	\$457.00	16%	\$0	\$0	\$0	\$0	
<b>AddressRight Pro Software</b>									
IWSAP	AddressRight Pro Mail Management Software	\$800.00	\$672.00	16%	\$0	\$0	\$1,690	\$159	
IWSAV	AddressRight Pro w/Delivery Point Validation	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$2,330	\$219	
IWSAX	AddressRight Pro w/Address Quality Enhancements	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$1,690	\$159	
IWSMW	Mixed Weights Feature	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$1,050	\$99	
IWSPS	Package Services Feature	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$1,050	\$99	
IWSPA	Palletization Feature	\$2,200.00	\$1,848.00	16%	\$0	\$0	\$1,050	\$99	
IWSEM	Enhanced Merge/Purge	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$1,050	\$99	
IWSGC	Geocodes	\$299.00	\$251.16	16%	\$0	\$0	\$945	\$89	
IWSLC	Address Conversion System	\$99.00	\$83.16	16%	\$0	\$0	\$305	\$29	
<b>Additional Licenses</b>									
IWSL1	1 User License for SmartMailer	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
IWSL1	50 User Licenses for SmartMailer	\$7,495.00	\$6,295.00	16%	\$0	\$0	\$0	\$0	
IWSLX	10 User Licenses for SmartMailer	\$4,995.00	\$4,195.00	16%	\$0	\$0	\$0	\$0	
<b>Data Mapping &amp; Integrated Services</b>									
IWSP0	Data Mapping and Integration - Half Day	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
IWSP1	Data Mapping and Integration - One Day	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
IWSP2	Data Mapping and Integration - Two Days	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
IWSP4	Data Mapping and Integration - Four Days	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0	
<b>PB First Document Processing Software</b>									
IWPB5	PB First Base License (Includes first 5 applications)	\$300.00	\$252.00	16%	\$0	\$0	\$65	\$7	
<b>PB First for Preformatted Documents</b>									
IWPD1	Preformatted Document Option	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$260	\$25	
<b>PB First for Document Formatting</b>									
IWDF1	Document Formatting Option	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$260	\$25	
IWPCP	Advanced Checking Option	\$2,500.00	\$2,100.00	16%	\$0	\$0	\$175	\$17	
IWPDF	PDF Extraction Option	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
<b>PB First Software Options</b>									
IWPSM	SmartMailer Interface Option	\$1,000.00	\$840.00	16%	\$0	\$0	\$225	\$22	
IWPFA	Additional Applications	\$275.00	\$231.00	16%	\$0	\$0	\$55	\$5	
<b>PB First Professional Integration Services</b>									
IWPF1	Document Processing Professional Services	\$1,400.00	\$980.00	30%	\$0	\$0	\$0	\$0	
IWPF2	Document Processing Professional Services	\$2,800.00	\$1,960.00	30%	\$0	\$0	\$0	\$0	
IWPF3	Document Processing Professional Services	\$5,600.00	\$3,920.00	30%	\$0	\$0	\$0	\$0	
IWPF4	Document Processing Professional Services	\$8,400.00	\$5,880.00	30%	\$0	\$0	\$0	\$0	
IWPF5	Document Processing Professional Services	\$11,200.00	\$7,840.00	30%	\$0	\$0	\$0	\$0	
IWPF6	Document Processing Professional Services	\$16,800.00	\$11,760.00	30%	\$0	\$0	\$0	\$0	
IWPF7	Document Processing Professional Services	\$22,400.00	\$15,680.00	30%	\$0	\$0	\$0	\$0	
IWPF8	Document Processing Professional Services	\$39,200.00	\$27,440.00	30%	\$0	\$0	\$0	\$0	
IWPF9	Document Processing Professional Services	\$56,000.00	\$39,200.00	30%	\$0	\$0	\$0	\$0	
<b>PB First Project Management Services</b>									
IWPR1	Document Processing Project Management	\$1,400.00	\$1,062.00	24%	\$0	\$0	\$0	\$0	
IWPR2	Document Processing Project Management	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0	
IWPR3	Document Processing Project Management	\$5,600.00	\$4,250.00	24%	\$0	\$0	\$0	\$0	
IWPR4	Document Processing Project Management	\$8,400.00	\$6,375.00	24%	\$0	\$0	\$0	\$0	
IWPR5	Document Processing Project Management	\$11,200.00	\$8,500.00	24%	\$0	\$0	\$0	\$0	
IWPR6	Document Processing Project Management	\$16,800.00	\$12,750.00	24%	\$0	\$0	\$0	\$0	
IWPR7	Document Processing Project Management	\$22,400.00	\$17,000.00	24%	\$0	\$0	\$0	\$0	
IWPR8	Document Processing Project Management	\$39,200.00	\$29,750.00	24%	\$0	\$0	\$0	\$0	
<b>PlanetPress</b>									
IWPP1	Printer License (1 Printer)	\$1,750.00	\$1,470.00	16%	\$0	\$0	\$0	\$0	
IWPP2	Printer Licenses (2 Printers)	\$2,100.00	\$1,764.00	16%	\$0	\$0	\$0	\$0	
IWPP3	PlanetPress Server Light	\$5,250.00	\$4,410.00	16%	\$0	\$0	\$0	\$0	
IWPP4	PlanetPress Server Full	\$12,500.00	\$10,500.00	16%	\$0	\$0	\$0	\$0	
<b>PlanetPress Options</b>									
IWPP5	PlanetPress Image	\$4,625.00	\$3,885.00	16%	\$0	\$0	\$0	\$0	

WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WCSA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
<b>Addressright Printers &amp; Hardware</b>									
IDA30	IDA300 Envelope Printer	\$4,995.00	\$3,496.50	30%	\$789	\$78	\$0	\$0	
IWP5A	High Speed Laser Printer	\$7,700.00	\$6,468.00	16%	\$1,129	\$112	\$0	\$0	
IWP5H	High Capacity High Speed Laser Printers	\$9,995.00	\$8,395.80	16%	\$1,129	\$112	\$0	\$0	
IDA5C	IDA50S Envelope Address Printer Black & White	\$7,270.00	\$5,089.00	30%	\$1,314	\$130	\$0	\$0	
IDA5S	IDA55S Envelope Address Printer, Color	\$9,090.00	\$6,363.00	30%	\$1,387	\$137	\$0	\$0	
IDA7C	IDA70S High Speed Envelope Address Printer Black & White	\$13,905.00	\$11,680.20	16%	\$1,483	\$147	\$0	\$0	
IDA7S	IDA75S High Speed Envelope Address Printer Color	\$16,045.00	\$11,231.50	30%	\$1,609	\$159	\$0	\$0	
IDA8T	Addressright Printer Installation and Training	\$199.00	\$167.16	16%	\$0	\$0	\$0	\$0	
IDA8N	IDA80F High Speed Fixed Head Printer	\$9,411.00	\$6,157.00	35%	\$677	\$67	\$0	\$0	
IDA9K	IDA95F High Performance Fixed Head Printer with Feed Right Feeder	\$20,325.00	\$15,955.80	21%	\$1,899	\$118	\$0	\$0	
IDA9L	IDA95F High Performance Fixed Head Printer with Feed Right Feeder, Stacker, Dryer and Stand	\$25,989.00	\$20,386.80	21%	\$2,167	\$145	\$0	\$0	
IDA9M	IDA95F High Performance Fixed Head Printer with Integrated Stacker	\$23,829.00	\$20,016.00	16%	\$1,583	\$157	\$0	\$0	
IDA9N	IDA95F High Performance Fixed Head Printer	\$18,185.00	\$11,896.50	35%	\$1,315	\$130	\$0	\$0	
<b>DA Series Options</b>									
IDA5C	Integrated Stacker w/Dryer and Stand	\$5,275.00	\$4,431.00	16%	\$695	\$69	\$0	\$0	
IW823	FeedRight Feeder for DA950	\$5,995.00	\$5,035.80	16%	\$584	\$58	\$0	\$0	
IDA86	High Output Dryer	\$1,725.00	\$1,449.00	16%	\$104	\$11	\$0	\$0	
IDA99	Stand for DA980 Stacker	\$825.00	\$693.00	16%	\$0	\$0	\$0	\$0	
DAPT	Advanced AddressRight Printer Training for ALL Printers	\$695.00	\$583.80	16%	\$0	\$0	\$0	\$0	
IDA79	High Speed Conveyor Stacker for DA95F	\$3,425.00	\$2,877.00	16%	\$164	\$17	\$0	\$0	
IDA8A	High Speed Conveyor Stacker for DA80F	\$3,425.00	\$2,877.00	16%	\$164	\$17	\$0	\$0	
<b>Addressright Options &amp; Peripherals</b>									
F790050	Scanner Mounting Kit for High Capacity Sheet Feeder	\$500.00	\$420.00	16%	\$0	\$0	\$0	\$0	
F790052	42" Inch Table Extension	\$500.00	\$420.00	16%	\$0	\$0	\$0	\$0	
IW350	Tabber (order W760 if stacker is required)	\$4,100.00	\$2,870.00	30%	\$441	\$44	\$0	\$0	
IW764	W760 Stacker and Dryer for W700 and W690	\$2,690.00	\$1,883.00	30%	\$175	\$18	\$0	\$0	
W763	W760 Stacker for W700, W770 (includes printer interface)	\$1,830.00	\$1,537.00	16%	\$175	\$18	\$0	\$0	
IW760	Stacker for Tabber	\$1,775.00	\$1,242.50	30%	\$175	\$18	\$0	\$0	
IW853	Ink Dryer sold with W763 Stacker	\$860.00	\$602.00	30%	\$0	\$0	\$0	\$0	
IW624	Laser Tray Tag / Label and Report Printer	\$695.00	\$583.80	16%	\$89	\$9	\$0	\$0	
W709	W709 Envelope Designer "Plus" Software for Windows 98/ME	\$370.00	\$259.00	30%	\$0	\$0	\$0	\$0	
DAPK	Basic Postal Knowledge Training	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0	
<b>AddressRight PC's</b>									
IW406	Compaq 15" Flat Panel	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
IW990020	COMPAQ 19" FLAT DISPLAY	\$699.00	\$587.00	16%	\$0	\$0	\$0	\$0	
<b>Print Services</b>									
IF91A	2 User Account	\$500.00	\$420.00	0%	\$0	\$0	\$530	\$50	
<b>Folders &amp; Inserters</b>									
<b>DI200 OfficeRight Inserting System</b>									
DI23	OfficeRight DI23 3 Station (includes installation and training)	\$5,145.00	\$4,321.80	16%	\$487	\$48	\$0	\$0	
DI22	OfficeRight DI22 2 Station (includes installation and training)	\$3,600.00	\$3,024.00	16%	\$487	\$48	\$0	\$0	
DP19	OfficeRight Second Sheet Feeder	\$1,195.00	\$1,003.80	16%	\$0	\$0	\$0	\$0	
<b>DI380-DI425</b>									
DI4F	3 Station DI425 with OMR	\$16,495.00	\$13,855.80	16%	\$1,106	\$110	\$0	\$0	
DI4G	3 Station DI425 without OMR	\$15,395.00	\$10,776.50	30%	\$1,106	\$110	\$0	\$0	
DI3C	3 Station DI380 with OMR	\$14,845.00	\$12,469.80	16%	\$1,073	\$106	\$0	\$0	
DI3F	1 Station DI380 without OMR	\$7,345.00	\$6,172.00	16%	\$1,073	\$106	\$0	\$0	
DI3G	2 Station DI380 without OMR	\$10,995.00	\$7,696.50	30%	\$1,073	\$106	\$0	\$0	
DI3H	3 Station DI380 without OMR	\$12,620.00	\$8,834.00	30%	\$1,073	\$106	\$0	\$0	
F37S	Enhanced OMR Option for DI380/DI425	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0	
F3C1	OMR Operator Training for DI380/DI425 - 1 hour	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0	
F3C2	Product Application Support Training for DI380/DI425	\$295.00	\$247.80	16%	\$0	\$0	\$0	\$0	
F35B	Operator Training for DI350/DI400 & Classic 3 Series - 1 Hour	\$195.00	\$163.80	16%	\$0	\$0	\$0	\$0	
DITB	Operator Training for DI500/DI600	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0	
<b>DI380/DI425 Options</b>									
DIMR	DM1K 2 DI380/425 INTERFACE	\$3,195.00	\$2,684.00	16%	\$0	\$0	\$0	\$0	
<b>DI500/DI600 FastPac Inserters</b>									
DI53	DI500 3 STATION INSERTER	\$17,995.00	\$15,115.00	16%	\$1,590	\$158	\$0	\$0	
DI64	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders	\$19,995.00	\$16,795.80	16%	\$1,590	\$158	\$0	\$0	
DI65	DI600 5 Station, 4 Sheet Feeders, 1 Insert Feeder	\$22,495.00	\$18,895.80	16%	\$1,590	\$158	\$0	\$0	
DI66	DI600 6 STATION INSERTER	\$25,625.00	\$21,693.00	16%	\$1,590	\$158	\$0	\$0	
DI6A	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders, 60" Table with Lock	\$20,495.00	\$17,215.80	16%	\$1,590	\$158	\$0	\$0	
DI6B	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders, 72" Table with Lock	\$25,495.00	\$21,415.80	16%	\$1,590	\$158	\$0	\$0	
DI5A	DI500 3 Station, 2 Sheet Feeders, 1 Insert Feeder, 60" Adjustable Table with Lock	\$19,590.00	\$13,713.00	30%	\$1,590	\$158	\$0	\$0	
DI6C	DI600 3 Station, 2 Sheet Feeders, 2 Insert Feeders, 60" Adjustable Table with Lock	\$21,420.00	\$14,994.00	30%	\$1,590	\$158	\$0	\$0	
DI6G	DI600 6 Station, w/60" Table (DIT2)	\$25,920.00	\$18,144.00	30%	\$1,590	\$158	\$0	\$0	
<b>DI500/DI600 Options</b>									
DIMM	Mail Machine Interface for the DM525, DM575, DM825	\$2,750.00	\$1,270.00	54%	\$0	\$0	\$0	\$0	

WSCA EPS050076-A2-2-A18 Pricebook

Effective 12/2/09

ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
IDIMN	MM INTERFACE DI500/600	\$3,195.00	\$2,684.00	16%	\$0	\$0	\$0	\$0
IDIMT	DM1K 2 DI500/600 INTRFACE	\$3,195.00	\$2,684.00	16%	\$0	\$0	\$0	\$0
IDIRS	Optiflow Power Stacker	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0
IDIT0	OptiFlow Table 72" with Shelf & Locking Doors	\$1,795.00	\$1,507.80	16%	\$0	\$0	\$0	\$0
IDIT1	OptiFlow Table 60" with Shelf & Locking Doors	\$1,595.00	\$1,339.80	16%	\$0	\$0	\$0	\$0
IDIT2	OptiFlow Table 60" with Shelf	\$1,425.00	\$1,197.00	16%	\$0	\$0	\$0	\$0
IDIBE	Belt Stacker no stand, in line	\$2,800.00	\$2,352.00	16%	\$122	\$12	\$0	\$0
IDIBF	Belt Stacker with install to height stand	\$3,295.00	\$2,767.80	16%	\$122	\$12	\$0	\$0
IDIPS	OPTIFLOW POWER STACKER	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0
IDIVS	Optiflow Power Stacker	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0
IDITA	Install & Training for Power Stackers	\$195.00	\$163.80	16%	\$0	\$0	\$0	\$0
IDITC	Product Application Support Training for DI500/DI600	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
<b>DI500/DI600 OMR Options</b>								
IDNR1	DI500 OMR Level 1 - Basic	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
IDNR2	DI500 OMR Level 2 - Advanced	\$2,500.00	\$2,100.00	16%	\$0	\$0	\$0	\$0
IDNR3	DI600 OMR Level 1 - Basic	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0
IDNR4	DI600 OMR Level 2 - Advanced	\$3,000.00	\$2,520.00	16%	\$0	\$0	\$0	\$0
IDITD	DI500/DI600 OMR Install & Operator Training	\$695.00	\$583.00	16%	\$0	\$0	\$0	\$0
IDIVN	Training for DI500/DI600 OMR Matching Modules	\$195.00	\$163.80	16%	\$0	\$0	\$0	\$0
IDIVT	Training for DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
<b>DI900/DI950 FastPac Inserting System</b>								
DI90	DI900 Inserting System: 2 Drop Stackers and 4 Feeder Tower	\$35,500.00	\$24,850.00	30%	\$2,178	\$216	\$0	\$0
DI91	DI900 Inserting System: 2 Drop Stackers, 2 Feeder Tower and High Capacity Sheet Feeder	\$39,500.00	\$27,650.00	30%	\$2,664	\$264	\$0	\$0
DI95	DI950 Inserting System: 2 Drop Stackers, 4 Feeder Tower and High Capacity Envelop Feeder	\$41,500.00	\$29,050.00	30%	\$2,668	\$264	\$0	\$0
DI96	DI950 Inserting System: 2 Drop Stackers, 2 Feeder Tower, High Capacity Envelop Feeder and High Capacity Sheet Feeder	\$45,500.00	\$31,850.00	30%	\$3,154	\$312	\$0	\$0
DI9A	DI900 Base Inserting System	\$30,000.00	\$21,000.00	30%	\$2,178	\$216	\$0	\$0
DI9B	DI905 Base Inserting System	\$35,000.00	\$25,200.00	30%	\$2,668	\$264	\$0	\$0
DI9G	DI900: 4 feeder tower, 60" table	\$37,950.00	\$26,565.00	30%	\$2,178	\$216	\$0	\$0
DI9H	DI900: 4 feeder tower, high capacity sheet feeder, 90" table	\$44,700.00	\$31,290.00	30%	\$2,664	\$264	\$0	\$0
DI9J	DI950: feeder tower, high capacity sheet feeder, 90" table	\$50,700.00	\$35,490.00	30%	\$3,154	\$312	\$0	\$0
DI9K	DI900 Standard Package - 4 feeder tower, 60" table, Optiflow Powerstacker and training	\$40,840.00	\$28,588.00	30%	\$2,268	\$225	\$0	\$0
DI9L	DI950 Premium package: 4 feeder tower, high capacity sheet feeder, 90" table w/ extension, Optiflow Belt stacker, scanning software and training	\$64,115.00	\$44,880.50	30%	\$3,601	\$356	\$0	\$0
DI9C	DI950: Enhanced Base System	\$60,000.00	\$50,400.00	16%	\$6,750	\$668	\$0	\$0
DI9M	DI950: 2 feeder tower w/Pro Feeder	\$77,000.00	\$64,680.00	16%	\$8,810	\$871	\$0	\$0
DI9N	DI950: 4 feeder tower w/Pro Feeder	\$84,000.00	\$70,560.00	16%	\$8,810	\$871	\$0	\$0
<b>DI900/DI950 FastPac Options</b>								
F7T2	2 Feeder Tower	\$3,000.00	\$2,520.00	16%	\$0	\$0	\$0	\$0
F7T4	4 Feeder Tower	\$5,500.00	\$4,620.00	16%	\$0	\$0	\$0	\$0
F780183	Sheet/Fats Tray	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0
F780184	Insert Tray	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0
F7HC	High Capacity Sheet Feeder	\$6,500.00	\$5,460.00	16%	\$486	\$48	\$0	\$0
F700327	Special Feeder Kit	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
F7DXT	Exit Transport	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
F7MM	Mail Machine Interface for DM825	\$3,000.00	\$850.00	72%	\$0	\$0	\$0	\$0
F7DI	Bottom Address Inverter Kit	\$695.00	\$583.80	16%	\$0	\$0	\$0	\$0
F7FT	Fiat Sealer	\$3,750.00	\$3,150.00	16%	\$0	\$0	\$0	\$0
F7ITT	Operator Training for DI900/DI950	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$0	\$0
DITU	Installation & Training for High Capacity Sheet Feeder	\$380.00	\$319.20	16%	\$0	\$0	\$0	\$0
DITW	Product Application Support Training for DI900/DI950	\$334.00	\$280.56	16%	\$0	\$0	\$0	\$0
DIHS	Non-contact Keyboard wedge scanner	\$1,495.00	\$1,255.80	16%	\$173	\$17	\$0	\$0
DIVX	Installation & Training for Integrated Printer w/PC	\$2,150.00	\$1,806.00	16%	\$0	\$0	\$0	\$0
DIWD	Installation & Training for Process Verification w/PC	\$1,175.00	\$987.00	16%	\$0	\$0	\$0	\$0
DIWE	Installation & Training for Process Verification	\$2,150.00	\$1,806.00	16%	\$0	\$0	\$0	\$0
DIWF	Installation & Training for Flat Sealer	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0
F7HS	High Capacity Loader for Universal Feeder	\$13,150.00	\$11,046.00	16%	\$1,480	\$147	\$0	\$0
F736	Standard OMR Top/Bottom Scanner Kit	\$8,500.00	\$7,140.00	16%	\$956	\$95	\$0	\$0
F737	Standard Barcode Reader Kit (Picket Only)	\$5,000.00	\$4,200.00	16%	\$563	\$56	\$0	\$0
F739	Custom Scanning Software for Universal Feeder	\$15,200.00	\$12,768.00	16%	\$1,710	\$169	\$0	\$0
F738	Moving Beam Barcode Scanner for Universal Feeder (Picket & Ladder)	\$12,500.00	\$10,500.00	16%	\$1,406	\$139	\$0	\$0
DITR	3rd Leg Table Extension	\$1,640.00	\$1,377.60	16%	\$0	\$0	\$0	\$0
<b>DI900/DI950 FastPac Furniture and Stacker Options</b>								
DITM	Height Adjustable Table, 60" w/Locking Doors	\$2,700.00	\$2,288.00	16%	\$0	\$0	\$0	\$0
DIT8	Height Adjustable Table, 60" w/o Doors	\$2,450.00	\$2,058.00	16%	\$0	\$0	\$0	\$0
DIT9	Height Adjustable Table, 90"	\$2,700.00	\$2,288.00	16%	\$0	\$0	\$0	\$0
F790018	18 inch Table Extension	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
F790019	30 inch Table Extension	\$450.00	\$378.00	16%	\$0	\$0	\$0	\$0
DIBA	Belt Stacker no stand, in line	\$2,800.00	\$2,352.00	16%	\$122	\$12	\$0	\$0
DIBB	Belt Stacker with install to height stand	\$3,295.00	\$2,767.80	16%	\$122	\$12	\$0	\$0
DIBC	Tandem Belt Stacker no stand	\$4,500.00	\$3,780.00	16%	\$122	\$12	\$0	\$0
DIBD	Tandem Belt Stacker with install to height stand, in line	\$5,000.00	\$4,200.00	16%	\$122	\$12	\$0	\$0

WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
IDIVP	Optiflow power stacker	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0	
IDITV	Instal & Training for Stackers	\$195.00	\$163.80	16%	\$0	\$0	\$0	\$0	
IDIPV	PROCESS VERIFICATION PKG	\$10,000.00	\$7,056.00	29%	\$292	\$29	\$0	\$0	
<b>DI900/DI950 FastPac Scanning Options</b>									
IF7TB	Tower Beam Barcode Scanners w/Basic Integrity OMR Software	\$2,500.00	\$2,100.00	16%	\$203	\$20	\$0	\$0	
IF7S1	Enhanced Integrity OMR Software	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0	
IF7S2	Selective Operations OMR	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0	
IF7SE	Ladder Barcode Software	\$3,000.00	\$2,520.00	16%	\$0	\$0	\$0	\$0	
IF7FS	Fixed Beam Barcode Scanner with Basic Integrity OMR Software with High Capacity Sheet Feeder	\$2,500.00	\$2,100.00	16%	\$122	\$11	\$0	\$0	
IF7MS	Moving Beam Barcode Scanner for High Capacity Sheet Feeder	\$3,500.00	\$2,940.00	16%	\$122	\$12	\$0	\$0	
IDITS	Scanning Installation and Operator Training	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0	
<b>DI900/DI950 Integrated Document Printing</b>									
IF7DP	DI950 Doc Printer B&W with PC	\$19,000.00	\$15,960.00	16%	\$2,043	\$202	\$0	\$0	
IF7DR	DI950 Doc Printer Color with PC	\$26,000.00	\$21,840.00	16%	\$2,315	\$229	\$0	\$0	
IF7DS	DI950 Integrated Document Black and White printing solution without PC	\$18,000.00	\$15,120.00	16%	\$1,751	\$173	\$0	\$0	
IF7DT	DI950 Integrated Document Color Printing Solution without PC	\$25,000.00	\$21,000.00	16%	\$2,023	\$200	\$0	\$0	
<b>Folding Machines/Accessories</b>									
IDF10	DF100 OfficeRight Folder	\$340.00	\$288.00	30%	\$42	\$5	\$0	\$0	
IDF40	DF400 OfficeRight Folder (Includes Training and Installation)	\$2,735.00	\$2,297.40	16%	\$440	\$44	\$0	\$0	
IDF50	DF500 Electronic Folder	\$4,855.00	\$4,079.00	16%	\$609	\$61	\$0	\$0	
IDF80	DF800 Folder with Drop Stacker	\$3,995.00	\$3,355.00	16%	\$300	\$30.00	\$0.00	\$0.00	
IDF90	DF900 Folder with Conveyor Stacker	\$5,495.00	\$4,615.00	16%	\$450	\$45.00	\$0.00	\$0.00	
IDF9C	Cross Fold Kit	\$595.00	\$499.00	16%	\$0.00	\$0.00	\$0.00	\$0.00	
IDFCS	CS68- Conveyor Stacker	\$795.00	\$667.00	16%	\$0.00	\$0.00	\$0.00	\$0.00	
IDFHC	High Capacity Stacker Extension	\$295.00	\$247.00	16%	\$0.00	\$0.00	\$0.00	\$0.00	
IDF2F	BASIC INSTALLATION AND TRAINING FOR DF800/900 FOLDERS	\$185.00	\$155.00	16%	\$0.00	\$0.00	\$0.00	\$0.00	
ISP6R	DF500 Folder and FD78 Extended Power Stacker	\$5,795.00	\$4,867.80	16%	\$674	\$67	\$0	\$0	
<b>Accessories</b>									
SP6Z	FD48 Power Stacker for FD40 when purchased separately	\$1,245.00	\$1,045.80	16%	\$65	\$7	\$0	\$0	
<b>Web Base PB TMS Software Options</b>									
<b>Computers</b>									
V3PC	2.5 Ghz Pentium IV PC package For Windows XP Compaq 512 MB Ram 40 GB Hared Drive CDROM, 17" Monitor, Keyboard, 56k Modem, Compaq 10/100 Lan Card, External USB Adapter, Mouse	\$2,995.00	\$2,515.80	16%	\$256	\$24	\$0	\$0	
V3PD	2.5 Ghz Pentium IV PC package For Windows XP Compaq 512 MB Ram 40 GB Hared Drive CD-RW, Flat Panel Monitor, Keyboard, 56k Modem, Compaq 10/100 Lan Card, External USB Adapter, Mouse	\$3,195.00	\$2,683.80	16%	\$256	\$24	\$0	\$0	
IV3PE	ASCENT TO SENDSUITE LOYALTY PC	\$0.00	\$0.00	0%	\$256	\$24	\$0	\$0	
<b>Printers</b>									
V316	J676 Forms Printer ( Airbill, COD Hazmat Bill of Lading, etc)	\$1,195.00	\$1,003.80	16%	\$122	\$12	\$0	\$0	
V319	J693 High Speed Label Printer - Includes 4" continous labels	\$2,195.00	\$1,843.80	16%	\$0	\$0	\$0	\$0	
V321	1E05 Laser Printer	\$695.00	\$583.80	16%	\$89	\$9	\$0	\$0	
V322	1E03 4 in Adhesive Label Printer	\$995.00	\$835.80	16%	\$122	\$12	\$0	\$0	
ITS02	J692/J69D Continuous Label Supply - Case	\$290.00	\$243.60	16%	\$0	\$0	\$0	\$0	
<b>Scales</b>									
IV310	JB75 100lb. Tabletop Scale	\$1,195.00	\$1,003.80	16%	\$121	\$12	\$0	\$0	
IV312	JB64 150lb. Rollertop Scale	\$1,695.00	\$1,423.80	16%	\$170	\$17	\$0	\$0	
IV313	JB67 149lb. Rollertop Scale (California)	\$1,695.00	\$1,423.80	16%	\$173	\$17	\$0	\$0	
<b>Scanners</b>									
IV320	J776 Noncontact Programmable Wedge Scanner	\$1,495.00	\$1,255.80	16%	\$164	\$15	\$0	\$0	
IV339	J779 Cordless Wedge Scanner	\$2,295.00	\$1,927.80	16%	\$218	\$22	\$0	\$0	
<b>SendSuite Solutions</b>									
VBMM	Basic Multiple Sites Multiple Users: Must Activate Carries, Add Features, and PC	\$15,995.00	\$13,435.00	16%	\$0	\$0	\$2,061	\$194	
VBSM	Basic Single Site Multiple User: Must Activate Carries, Add Features, and PC	\$6,995.00	\$5,875.00	16%	\$0	\$0	\$2,832	\$266	
VBSS	Basic Single Site Single User: Must Activate Carries, Add Features, and PC	\$2,995.00	\$2,375.00	21%	\$0	\$0	\$580	\$55	
VEMM	Extended Multiple Sites Multiple Users: Must Activate Carries, Add Features, and PC	\$26,995.00	\$22,675.00	16%	\$0	\$0	\$4,080	\$384	
VESM	Extended Single Site Multiple Users: Must Activate Carries, Add Features, and PC	\$13,995.00	\$11,755.00	16%	\$0	\$0	\$2,272	\$214	
VESS	Extended Single Site Single User: Must Activate Carries, Add Features, and PC	\$10,495.00	\$8,815.00	16%	\$0	\$0	\$1,695	\$160	
VP13	Install Software on Customer's PC	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0	
VP1T	1 Day Travel and Accommodations Package	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0	
VP2T	Consulting Services	\$1,000.00	\$255.00	75%	\$0	\$0	\$0	\$0	
VP2T	2 Day Travel and Accommodations Package	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$0	\$0	
VP3T	3 Day Travel and Accommodations Package	\$2,000.00	\$1,680.00	16%	\$0	\$0	\$0	\$0	
VP4T	4 Day Travel and Accommodations Package	\$2,200.00	\$1,848.00	16%	\$0	\$0	\$0	\$0	
VP5T	5 Day Travel and Accommodations Package	\$2,400.00	\$2,016.00	16%	\$0	\$0	\$0	\$0	
VPET	System Administrator Classroom Training - 3 Days	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
IVPM2	Project Management	\$2,800.00	\$2,125.00	24%	\$0	\$0	\$0	\$0	

WSCA EPS050076-A2-2-A18 Pricebook

Effective 12/2/09

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IVPM3	Project Management	\$5,600.00	\$4,250.00	24%	\$0	\$0	\$0	\$0
IVPM5	Project Management	\$11,200.00	\$8,500.00	24%	\$0	\$0	\$0	\$0
IVPM6	Project Management	\$16,800.00	\$12,750.00	24%	\$0	\$0	\$0	\$0
IVPM7	Project Management	\$22,400.00	\$17,000.00	24%	\$0	\$0	\$0	\$0
IVPP1	Installation Project - Up to one day	\$1,400.00	\$1,020.00	27%	\$0	\$0	\$0	\$0
IVPP2	Installation Project - Up to 2 days	\$2,800.00	\$2,125.00	24%	\$0	\$0	\$0	\$0
IVPP3	Installation Project - Up to 4 days	\$5,600.00	\$4,250.00	24%	\$0	\$0	\$0	\$0
IVPP4	Installation Project - Up to 6 days	\$8,400.00	\$6,375.00	24%	\$0	\$0	\$0	\$0
IVPP5	Installation Project - Up to 8 days	\$11,200.00	\$8,500.00	24%	\$0	\$0	\$0	\$0
IVPP6	Installation Project - Up to 12 days	\$16,800.00	\$12,750.00	24%	\$0	\$0	\$0	\$0
IVPP7	Installation Project - Up to 16 days	\$22,400.00	\$17,000.00	24%	\$0	\$0	\$0	\$0
IVPP8	Installation Project - Up to 28 days	\$39,200.00	\$29,750.00	24%	\$0	\$0	\$0	\$0
IVPP9	Installation Project - Up to 40 days	\$56,000.00	\$42,500.00	24%	\$0	\$0	\$0	\$0
IVPYT	Shipping Operator On-Site Training - 1 Day	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$0	\$0
VS1A	EasyShip Platinum Web Server Software - 1 to 5 Users	\$800.00	\$672.00	16%	\$0	\$0	\$2,800	\$263
VS1B	EasyShip Platinum Web Server Software - 6 to 15 Users	\$950.00	\$798.00	16%	\$0	\$0	\$3,400	\$320
VS1C	EasyShip Platinum Web Server Software - 16+ Users	\$1,150.00	\$966.00	16%	\$0	\$0	\$4,200	\$395
VS1L	EasyShip Platinum Web Client License - per User	\$500.00	\$420.00	16%	\$0	\$0	\$550	\$52
VSCC	Custom Carrier Enable	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VSCP	PB Built Custom Carrier	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0
VSDB	DHL Activation	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
VSDF	DHL Activation 1st Origin	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSDM	DHL Activation	\$2,995.00	\$2,515.80	16%	\$0	\$0	\$0	\$0
VSDS	DHL Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
VSEM	Email Notification	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSFb	FedEx Activation	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
VSFF	FedEx Activation 1 Origin	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSFM	FedEx Activation	\$2,995.00	\$2,515.80	16%	\$0	\$0	\$0	\$0
VSFS	FedEx Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
VSLL	LTL LOCATION LICENSE	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
VSM1	Add 1 Multiple User Location License	\$3,495.00	\$675.00	81%	\$0	\$0	\$580	\$55
VSMC	Add 100 Multiple User Location License	\$219,000.00	\$42,075.00	81%	\$0	\$0	\$26,053	\$2,447
VSML	Add 50 Multiple User Location License	\$132,000.00	\$25,267.00	81%	\$0	\$0	\$15,223	\$1,430
VSMT	Software Meter Interface	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSMX	Add 10 Multiple User Location License	\$30,750.00	\$5,907.00	81%	\$0	\$0	\$3,524	\$331
VSPB	USPS Activation	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
VSPD	USPS BULK PROF OF DELIVER	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSPF	USPS Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSPM	USPS ACTIVATION	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0
VSPp	USPS Internet Postage	\$1,495.00	\$1,255.80	16%	\$0	\$0	\$0	\$0
VSPS	USPS Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
VSR1	Singe Site RDI Feature	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
VSR2	Multiple Site RDI Feature	\$1,495.00	\$1,255.80	16%	\$0	\$0	\$0	\$0
VSS1	Add 1 Single User Location License	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
VSSC	Add 100 Single User Location License	\$49,500.00	\$41,580.00	16%	\$0	\$0	\$0	\$0
VSSL	Add 50 Single User Location License	\$29,750.00	\$24,990.00	16%	\$0	\$0	\$3,524	\$331
VSSX	Add 10 Singe User Location License	\$6,950.00	\$5,838.00	16%	\$0	\$0	\$815	\$77
VSDP	Send suite Desktop Base System License	\$4,995.00	\$4,195.80	16%	\$0	\$0	\$815	\$77
VSDE	SendSuite Desktop Software	\$8,295.00	\$6,967.80	16%	\$0	\$0	\$599	\$57
VSdL	Site License for Send suite Desktop Software	\$1,650.00	\$1,386.00	16%	\$0	\$0	\$0	\$0
VPCT	Send suite Desktop On-Site Training -Full Day	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
VSdM	SENDSUITE ECERTIFIED MAIL	\$695.00	\$583.00	16%	\$0	\$0	\$0	\$0
VSEr	SENDSUITE ERETURN RECEIPT	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0
VSAS	SENDSUITE SECURE ARCHIVE	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VSUB	UPS ACTIVATION	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0
VSUC	CONTRACT UPS RATES	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$0	\$0
VSUD	USPS Priority Mail Open & Distribute	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSUM	UPS ACTIVATION	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0


WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WCSA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
VSK1	1 Site License for Limited Users (up to 20 per License)	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0	
<b>Site Licenses for Unlimited Users</b>									
VSN1	1 Site License for Unlimited Users	\$2,500.00	\$2,100.00	16%	\$0	\$0	\$0	\$0	
VSNX	10 Site License for Unlimited Users	\$22,000.00	\$18,480.00	16%	\$0	\$0	\$0	\$0	
VSNL	50 Site License for Unlimited Users	\$94,000.00	\$78,960.00	16%	\$0	\$0	\$0	\$0	
VSNC	100 Site License for Unlimited Users	\$156,000.00	\$131,040.00	16%	\$0	\$0	\$0	\$0	
VSUF	UPS Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
VSUS	UPS Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0	
VS10	OnTrac Activation	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0	
VS11	OnTrac Activation	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0	
VS13	Golden State Activation	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0	
VS12	OnTrac Activation	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0	
VS16	OnTrac Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
VS17	Golden State Express	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
VTA0	AAA COOPER	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTA1	ABF FREIGHT SYSTEM	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTAD	AVERITT EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTB0	BULLET FREIGHT SYSTEMS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTCA	CENTRAL FREIGHT LINES	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTCC	CON-WAY CENTRAL	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTCD	CON-WAY SOUTHERN	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTCE	CON-WAY WESTERN	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTCH	CUSTOM TRANSPORT COMPANIES	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTDO	DAWES TRANSPORT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTD2	DAYLIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTD3	DAYTON FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTE0	ESTES EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTF1	FEDEX FREIGHT EAST	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTF2	FRAMES MOTOR EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTG4	HOWARDS EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTGM	INTERSTATE CARRIER EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTJ0	JEVIC TRANSPORTATION	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTL0	LAKEVILLE MOTOR EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTMD	MILAN EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTM1	MOTOR CARGO	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTN1	ENGLAND MOTOR FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTN2	PENN	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTNM	OAK HARBOR	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTNP	OLD DOMINION	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTNS	OVERNITE	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTP0	PITT OHIO	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTP1	PJAX	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTR1	ROADRUNNER FREIGHT SYSTEMS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTR2	ROADWAY	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTR3	ROADWAY TO CANADA	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTSD	SAIA MOTOR FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTSS	SOUTHEASTERN FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTSS	SOUTHWESTERN MOTOR TRANSPORT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTST	SUPER VAN	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTU0	USF BESTWAY	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTU2	USF HOLLAND	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTU4	USF REDDAWAY	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTV2	VOLUNTEER EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTV3	VITRAN EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTW0	WARD TRUCKING	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTW1	WATKINS MOTOR LINES	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTW2	WILSON	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTY0	YELLOW FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTY1	YELLOW FREIGHT TO CANADA	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0	
VTZ1	Custom LTL Rates	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0	
VTZ2	Custom Truckload (TL) Rates	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0	
VTZZ	Custom Routes (per carrier) - Used with VT22 Czar LITE	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0	
VTZZ	Czar LITE	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0	
VUA0	AAA COOPER	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUA1	ABF FREIGHT SYSTEM	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUAD	AVERITT EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUB0	BULLET FREIGHT SYSTEMS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUC4	CENTRAL FREIGHT LINES	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUCA	CON-WAY CENTRAL	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUCB	CON-WAY SOUTHERN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUCC	CON-WAY WESTERN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUCH	CUSTOM TRANSPORT COMPANIES	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUD0	DAWES TRANSPORT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUD2	DAYLIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	

WCSA EPS050076-A2-2-A18 Pricebook

Effective 12/2/09

ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
IVUD3	DAYTON FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUE0	FEDEX EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUF1	FEDEX FREIGHT WEST	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUF2	FRAMES MOTOR EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUH4	HOWARDS EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUHM	INTERSTATE CARRIER EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUJ0	JEVIC TRANSPORTATION	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUL0	LAKESVILLE MOTOR EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUM0	MILAN EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUM1	MOTOR CARGO	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUN1	ENGLAND MOTOR FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUN2	PENN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUNM	OAK HARBOR	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUNP	OLD DOMINION	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUNS	OVERNITE	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUP0	PITT OHIO	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUP1	PJAX	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUR1	ROADRUNNER FREIGHT SYSTEMS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUR2	ROADWAY	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUR3	ROADWAY TO CANADA	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUS0	SAIA MOTOR FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUS3	SOUTHEASTERN FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUS5	SOUTHWESTERN MOTOR TRANSPORT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUS7	SUPER VAN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUU0	USF BESTWAY	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUU2	USF HOLLAND	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUU4	USF REDDAWAY	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUV2	VOLUNTEER EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUV3	VITRAN EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUW0	WARD TRUCKING	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUW1	WATKINS MOTOR LINES	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUW2	WILSON	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUY0	YELLOW FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
IVUY1	YELLOW FREIGHT TO CANADA	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
<b>PBDS Hosting</b>								
VBH1	HBSS MU SITE LIC	\$6,995.00	\$5,875.00	16%	\$0	\$0	\$2,832	\$266
VBH2	HBMS MU Site Lic	\$15,995.00	\$13,435.00	16%	\$0	\$0	\$2,630	\$247
VBH3	HESS MU SITE LIC	\$13,995.00	\$11,755.00	16%	\$0	\$0	\$2,762	\$260
VBH4	HEMS MU Site Lic	\$26,995.00	\$22,675.00	16%	\$0	\$0	\$4,080	\$384
VSDH	Hosted SendSuite Shipping Desktop Software	\$4,995.00	\$4,195.00	16%	\$0	\$0	\$815	\$77
VPH1	PB Hosting Services (YEARLY COST)	\$39,000.00	\$32,760.00	16%	\$0	\$0	\$0	\$0
<b>SendSuite Usage Band</b>								
VS1U	SendSuite Usage Band 1 Annual Cost (Maximum Band Level - 500,000 Transactions)	\$80,000.00	\$67,200.00	16%	\$0	\$0	\$0	\$0
VS2U	SendSuite Usage Band 2 Annual Cost (Maximum Band Level - 1,000,000 Transactions)	\$125,000.00	\$105,000.00	16%	\$0	\$0	\$0	\$0
VS3U	SendSuite Usage Band 3 Annual Cost (Maximum Band Level - 2,000,000 Transactions)	\$200,000.00	\$168,000.00	16%	\$0	\$0	\$0	\$0
VS7U	SendSuite Usage Band 4 Annual Cost (Maximum Band Level - 3,000,000 Transactions)	\$290,000.00	\$243,600.00	16%	\$0	\$0	\$0	\$0
<b>SendSuite Shipping</b>								
VSA1	SendSuite Shipping PM300	\$3,995.00	\$3,355.00	16%	\$0	\$0	\$609	\$58
VSA2	SendSuite Shipping PM400	\$4,995.00	\$3,355.00	33%	\$0	\$0	\$740	\$70
VSA3	SendSuiteShipping PackageManager	\$5,895.00	\$4,951.00	16%	\$0	\$0	\$856	\$81
VSA4	SendSuite Shipping Post Manager	\$3,195.00	\$2,683.00	16%	\$0	\$0	\$580	\$55
VSA5	SendSuite Shipping Post Manager	\$9,250.00	\$7,770.00	16%	\$345	\$33	\$1,205	\$114
VSA6	SendSuite Shipping Post Manager 1	\$7,950.00	\$6,678.00	16%	\$377	\$36	\$991	\$94
VSA7	SendSuite Shipping Post Manager 2	\$9,250.00	\$7,770.00	16%	\$588	\$57	\$1,205	\$114
VS31	SendSuite Shipping Warehouse 101	\$39,749.00	\$33,389.00	16%	\$751	\$72	\$4,723	\$444
VS32	SendSuite Shipping Warehouse 102	\$65,625.00	\$55,125.00	16%	\$751	\$72	\$8,078	\$759
<b>Additional Services</b>								
T5AU	SendSuite Shipping Desktop Upgrade on PC	\$800.00	\$672.00	16%	\$0	\$0	\$0	\$0
VPA1	SendSuite Shipping Upgrade on PC	\$800.00	\$672.00	16%	\$0	\$0	\$0	\$0
VPA2	Custom Report - 2 Days	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
VPA3	Custom Screens - 2 Hours	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
VPA5	Custom Quick Cards	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T5AG	Peripheral Addition 2 HRS	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T5AH	Peripheral Addition 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T5AJ	Peripheral Addition 8 HRS	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T5AK	Custom Label 2 HRS	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T5Z0	Custom Label 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T5AM	Custom Screen 2 HRS	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T5AN	Custom Screen 4	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0

WCSA EPS050076-A2-2-A18 Pricebook									
Effective 12/2/09									
ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5	
T5AP	Custom Report 2 HRS	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0	
T5AR	Custom Report 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
T5AV	Custom Report 6 HRS	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
T5AS	Network/Work Station 2 HR	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0	
T5AW	Network/Work Station 4 HR	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
T5AY	Network/Work Station 8 HR	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0	
T4A2	Screen Customization 2HR	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0	
T4A3	Reports - 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
T4A4	Integration 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0	
IBM-H4	IBM V2 or V3 to	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
<b>SendSuite Xpress</b>									
T25C	SendSuite Xpress 300 +3 CARRIERS	\$5,380.00	\$4,519.00	16%	\$0	\$0	\$1,076.00	\$102	
T25D	SendSuite Xpress 400 +4 CARRIERS	\$6,580.00	\$5,527.00	16%	\$0	\$0	\$1,076.00	\$102	
T25E	SendSuite Xpress 500 ALL CARRIERS	\$7,780.00	\$6,535.00	16%	\$0	\$0	\$1,397.00	\$132	
T25G	SendSuite Xpress 1000 -ALL CARRIERS	\$12,880.00	\$10,819.00	16%	\$0	\$0	\$1,660.00	\$156	
TSA2	SendSuite Xpress Postal Manager LT USPS	\$2,495.00	\$2,096.00	16%	\$0	\$0	\$275.00	\$26	
TSA3	SendSuite Xpress Postal Manager LT +1 Carrier	\$3,495.00	\$2,936.00	16%	\$0	\$0	\$275.00	\$26	
TSA4	SendSuite Xpress Postal Manager LT +1 Carrier and scale	\$4,095.00	\$3,440.00	16%	\$0	\$0	\$275.00	\$26	
T25B	SendSuite Xpress Postal Manager- Software only	\$4,580.00	\$3,847.00	16%	\$0	\$0	\$275.00	\$26	
T25F	SendSuite Xpress Postal Manager Turnkey	\$10,660.00	\$8,971.00	16%	\$0	\$0	\$275.00	\$26	
<b>Postal Kiosk</b>									
IKGML	KIOSK LEASE PACKAGE	\$26,500.00	\$22,280.00	16%	\$2,223	\$209	\$0	\$0	
IKGMR	KIOSK RENT PKG FOR GMS	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0	
I2P11	PB POSTAL KIOSK - TOPPER	\$1,795.00	\$1,507.00	16%	\$0	\$0	\$0	\$0	
IKC01	KIOSK NETWORKING CONSULTING	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0	
<b>High Volume Mailing Systems for Production Inserters</b>									
IR751	DM16K (Non-PB System Upgrade)	\$18,495.00	\$15,789.00	15%	\$1,574	\$148	\$0	\$0	
IR752	DM16K (PB System Upgrade)	\$18,495.00	\$15,789.00	15%	\$1,574	\$148	\$0	\$0	
IR763	DM22KR Reset-on-the-Fly™ ( PB System)	\$31,995.00	\$30,795.00	4%	\$2,777	\$261	\$0	\$0	
IR76X	B&H Modular Output Kit	\$500.00	\$451.00	10%	\$0	\$0	\$0	\$0	
IR770	DM Infinity Non-PB System Installation	\$500.00	\$451.00	10%	\$0	\$0	\$0	\$0	
IR77H	Seal Only Head	\$1,160.00	\$1,016.00	12%	\$0	\$0	\$0	\$0	
IR77W	B&H Integrated Output Kit	\$1,250.00	\$1,129.00	10%	\$0	\$0	\$0	\$0	
IR77Y	DM Infinity Series Roll-Up Module	\$95,000.00	\$86,838.00	9%	\$12,093	\$1,136	\$0	\$0	
IR77Z	DM Infinity Stand - Non PB Systems	\$500.00	\$451.00	10%	\$0	\$0	\$0	\$0	

	<b>Contract Amendment</b>		State of Arizona State Procurement Office 100 N 15th Ave, Suite 104 Phoenix, AZ 85007
	CONTRACT: EPS050076-A2-2, Mailing Equipment & Maintenance	PAGE 1	
	AMENDMENT: Eighteen (18)	OF 1	

AGENCY: Arizona Department of Administration  
 State Procurement Office  
 100 N. 15<sup>th</sup> Ave., Suite 104  
 Phoenix, AZ 85007

VENDOR: Pitney Bowes  
 One Elmcroft Road  
 MSC 53-03  
 Stamford, CT 06926

CONTACT: Christine Fruitman  
 (602) 542-9158  
 christine.fruitman@azdoa.gov

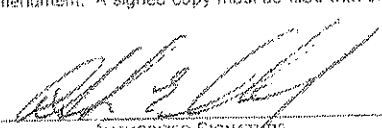
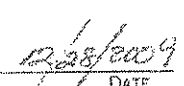
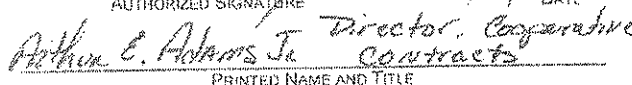

CONTACT: Arthur Adams  
 (203) 351-7866  
 art.adams@pb.com

**THE ABOVE REFERENCED CONTRACT IS AMENDED AS FOLLOWS:**

In accordance with the contract Terms and Conditions, the Contract is hereby changed as follows:

- 1) An updated product and price list is included, see attached file "EPS050076-A2-2, WSCA 2009-2010 Base PriceList\_12.09"
- 2) Updated lease information is included, see attached file "EPS050076-A2-2, Updated Lease\_1 1-9-09"

All other Terms and Conditions remain unchanged.

<b>ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.</b>	
<p>Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be filed with the State Procurement Office.</p> <div style="text-align: center;">         AUTHORIZED SIGNATURE     </div> <div style="text-align: center;">         DATE     </div> <div style="text-align: center;">         PRINTED NAME AND TITLE     </div>	<p>THE ABOVE REFERENCED CONTRACT AMENDMENT IS HEREBY EXECUTED THIS DATE BY THE STATE.</p> <div style="text-align: center;"> <p><b>JAMES SCARBORO</b></p> <small>Digitally signed by JAMES SCARBORO        DN: cn=JAMES SCARBORO, o=ARIZONA DEPARTMENT OF ADMINISTRATION, ou=STATE PROCUREMENT OFFICE, email=james.scarboro@azdoa.gov, c=US        Date: 2009.12.29 08:17:24 -07'00'</small> </div> <div style="text-align: center;">       AUTHORIZED SIGNATURE     </div> <div style="text-align: center;">       DATE     </div> <div style="text-align: center;">         PRINTED NAME AND TITLE     </div>

**Art Adams**

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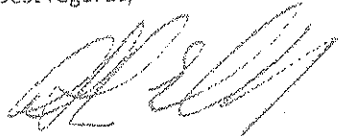
To: Adkins, Jo A  
Cc: Eric M Schmude; Susan Lopinsky; StateandLocalContracts  
Subject: RE: WSCA EPS050076-A2-2, Amendment 18 - Updated Product Offering, Price List, and expanded Coterm lease option under Master Agreement - reference PBKPBOWES contract  
Attachments: EPS050076-A2-2 Amend18.pdf; EPS050076-A2-2 WSCA 2009-2010 Base PriceList\_12[1].09.pdf

Good afternoon Jo Ann,  
Please be advised that the Lead State of Arizona has approved and posted our updated product offering and price list under the Master Agreement on 12/29/2010. A copy of Amendment 18 to the Master Agreement is attached for your reference. The amendment also incorporates a change to the Coterm Lease financing option. The modification expands the scope of products eligible to enter into a Coterm lease arrangement. Previously the option was limited to only Shaped Based Rating modules.

If an amendment under the State's contract is required at this time please forward to my address listed below. You may also e-mail me a pdf copy for signature.

Wishing you and your family a happy and healthy New Year.

Best regards,



Arthur Adams  
Director, Cooperative Contracts  
Pitney Bowes Inc.  
One Elmcroft Road  
MSC 53-03  
Stamford, CT 06926  
email: [art.adams@pb.com](mailto:art.adams@pb.com)  
Tele: 203-351-7866  
Fax: 203-460-3827  
Cell: 203-512-8420

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State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Purchase Order

PURCHASE ORDER NO.  
**PBKPBOWES**

PAGE  
 \_\_\_\_\_

BLANKET RELEASE  
 00

CORRECT PURCHASE ORDER NUMBER  
 MUST APPEAR ON ALL PACKAGES,  
 INVOICES, AND SHIPPING PAPERS.  
 QUESTIONS CONCERNING THIS PUR-  
 CHASE ORDER SHOULD BE DIRECTED  
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER  
 \_\_\_\_\_

REPRINT NUMBER  
 1

SEE REVERSE SIDE FOR  
 TERMS AND CONDITIONS

INVOICE TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

VENDOR

\*709001550      304-744-1067  
 PITNEY BOWES INC  
 527 SECOND AVE  
 SOUTH CHARLESTON WV 25303

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
02/09/2010		NET 30		060495050			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO.	ITEM NUMBER				
RECEIPT TICKET FOR PURCHASE ORDER: PBKPBOWES							
LINE	CATNO	ITEM NUMBER	DESCRIPTION			QTY	DATE
0001		600-71	MAILING MACHINES			_____	_____
SIGNATURE _____					DATE _____		
IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/>							TOTAL

APPROVED AS TO FORM BY  
 ASSISTANT ATTORNEY GENERAL

BY \_\_\_\_\_  
 PURCHASING DIVISION AUTHORIZED SIGNATURE