## July 18, 2018

## TO: COMMERCIAL/BID AND RENTAL CUSTOMERS

## SUBJECT: ORDER CUTOFF DATE FOR 2018 RAM HEAVY DUTY TRUCKS (DJ, D2, DD, DF) AND ALL LOW VOLUME PAINTS

To assist you and your Fleet Customers in planning truck ordering, we have established the following Fleet order cutoff dates:

MODEL & PLANT	2018 MY FLEET ORDER CUTOFF DATE	2018 MY BUILD OUT DATE	2018 MY FINAL PSP DATE	ESTIMATED 2019 MY ORDER ACCEPTANCE DATE	ESTIMATED 2019 MY JOB 1 DATE
(DJ) Saltillo Truck	8/17/18	12/22/18	122	11/9/18	1/2/19
(D2) Saltillo Truck	8/17/18	12/22/18	122	11/9/18	1/2/19
(DD) Saltillo Truck	8/17/18	12/22/18	122	11/9/18	1/2/19
( <b>DF)</b> Saltillo Truck	8/17/18	12/22/18	122	11/9/18	1/2/19
All Low Volume Paints All Family Lines Saltillo Truck	8/17/18	TBD	N/A	TBD	TBD

Due to high demand, we will not be accepting orders after 8/17/18 for the above listed trucks.

To ensure consideration for production, orders must be placed in the Chrysler Order System by the above mentioned dates.

We cannot guarantee production of orders received by FCA after the order cutoff date.

Rental orders should be submitted 75 days in advance of the PSP date.

Thank you in advance for your continuing support and business.

Cheryl Ansel Head of Business Relations Fleet Operations

<sup>\*</sup> All dates are subject to revision at FCA's discretion.