



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 2017-11-17

CORRECT ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS
 ORDER SHOULD BE DIRECTED TO
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 MV18D	Procurement Folder: 387423
Document Name: Change Order No. 1: MV18D Stephens Auto Center	Reason for Modification:
Document Description: Original Folder No.: 373103	CO#1: To re-award the Class 10 Gasoline Vehicle originally awarded on contract MV18B due to missed specification requiring Limited-Slip axle.
Procurement Type: Central Master Agreement	
Buyer Name: Mark A Atkins	
Telephone: (304) 558-2307	
Email: mark.a.atkins@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2017-11-01
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2018-10-31

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000199714 STEPHENS AUTO CENTER PO BOX 278 DANVILLE WV 25053278 US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Mark A Atkins Requestor Phone: (304) 558-2307 Requestor Email: mark.a.atkins@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US

Total Order Amount	Open End
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AGENCY COPY

MA 11/17/2017

PURCHASING DIVISION AUTHORIZATION SIGNED BY: <i>Tara Hyle</i> DATE: <i>NOV 17 2017</i> ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: <i>[Signature]</i> DATE: <i>NOV 27 2017</i> ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION SIGNED BY: <i>Beverly Tolson</i> DATE: <i>NOV 27 2017</i> ELECTRONIC SIGNATURE ON FILE
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11-27-17

Extended Description:

Change Order No. 1:

To re-award the Class 10 Gasoline Vehicle originally awarded on MV18B but has been removed due to failure to meet the required specification for Limit-Slip rear axle.

The Class 10 Gasoline Vehicle has been re-awarded on Contract MV18D.

Revised pricing pages are attached.

Effective Date: 11/17/2017

All provisions of the original contract and subsequent change orders not modified herein shall remain in full force and effect.

NO OTHER CHANGES

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	25100000			EA	\$0.000000
	Service From	Service To			

Commodity Line Description: MV18 - 2018 or LATEST MODEL VEHICLE

Extended Description:

MV18 - 2018 or LATEST MODEL VEHICLE:

See attached pricing page(s) for contract pricing.

**Class 1A - Automobile
Compact Sedan or Hatchback**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Focus P3F

Vehicle Requirements:

Classification: Compact Sedan or Hatchback
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum - 5 maximum
Wheelbase: 104 in., minimum
GVWR: 3,800 lbs. min.
 4,000 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	28	20	\$15,436.00	\$26,239.57
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 1B - Automobile
Mid Size Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Fusion POG and POU

Vehicle Requirements:

Classification: Mid Size Sedan
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 107 in., minimum
GVWR: 4,100 lbs. min
4,650 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid	41	43	\$23,135.00	\$29,764.33

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 2 - Automobile
Large Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Dodge
Model Name & Number: Charger LDDM48

Vehicle Requirements:

Classification: Large Sedan
Drive: Front Wheel or Rear Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 111 in., minimum
GVWR: 4,900 lbs. min
5,300 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	30	19	\$20,506.00	\$30,999.42
Flex-fuel	22	14	\$20,506.00	\$34,791.71
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ -
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3 - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Jeep
Model Name & Number: Renegade BUJL74

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 100 in., minimum
GVWR: 4350 lbs. min,
5600 lbs. max.
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	23	16	\$19,555.00	\$32,819.27
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3A - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Jeep
Model Name & Number: Cherokee Trailhawk KLJH74

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 102 in., minimum
GVWR: 4350 lbs. min,
5600 lbs. max.
Engine: 4 cylinder minimum

Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	22	15	\$26,898.00	\$40,856.33
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Explorer K8B

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min,
7300 lbs. max.
Engine: 6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	17	12	\$27,036.00	\$44,897.52
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Jeep
Model Name & Number: Grand Cherokee WKJH74

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min,
7300 lbs. max.
Engine: 6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$25,832.00	\$37,901.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4A - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Jeep
Model Name & Number: Grand Cherokee WKJH74

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel with High and Low Range
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder, Minimum

Off Road Package: Includes but not limited to: Limited Slip rear, axle traction lock differential, heavy duty engine cooling, skid plates, gas shocks, tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$29,004.00	\$41,073.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 5 - Automobile
Mini Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Dodge
Model Name & Number: Grand Caravan RTKH53

Vehicle Requirements:

Classification: Mini Van
Drive: Front Wheel or Rear Wheel
Passenger seating: 7 minimum (including driver)
Doors: Minimum: 1 driver front, 1 passenger front, 1 driver sliding rear, 1 passenger sliding rear, 1 back
Wheelbase: 121 in., minimum
GVWR: 4,900 lbs. min, 6,075 lbs. max.
Engine: 6 cylinder minimum
Passenger AC/Heat rear: Installed
Side Air bags: Installed
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	17	\$20,928.00	\$33,222.12
Flex-fuel	18	12	\$20,928.00	\$38,115.50
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 8 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 F1C

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: Rear Wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min,
6650 lbs. max.
Engine: 6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	19	14	\$20,482.00	\$36,247.98
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 8 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Ram
Model Name & Number: 1500 DS1L61

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: Rear Wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min,
6650 lbs. max.
Engine: 6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	17	\$18,628.00	\$30,922.12
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 9 - Automobile
Standard Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 X1E

Vehicle Requirements:

Classification: Standard Pick Up Extended Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 140in., minimum
GVWR: 6275 lbs. min,
7350 lbs. max.
Engine: Minimum 8 Cylinder for gasoline
and Minimum 6 cylinder for diesel
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Short, with installed drop-in liner.
Sliding rear window: Not required.

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	16	11	\$26,661.00	\$45,801.63
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 10 - Automobile
Standard Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Ram
Model Name & Number: 1500 DS6L91

Vehicle Requirements:

Classification: Standard Pick Up Crew Cab
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 4 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 149 in., minimum
GVWR: 6800 lbs. min,
7350 lbs. max.

Engine: Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel

Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Bed: Long bed with drop-in bedliner
Sliding Rear Window: Not Required

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	21	15	\$27,085.00	\$41,489.76
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.79

*Note - The above delivery "options" above are not evaluated as part of the award.