



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 2016-05-20

CORRECT ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS
 ORDER SHOULD BE DIRECTED TO
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 MV16A	Procurement Folder: 167724
Document Name: Change Order 1 - MV16	Reason for Modification:
Document Description: MV16A - Bob Robinson Chevrolet Buick	Change Order 1 - 1) To cancel the award for lines containing Ford F-250 and F-350 models awarded on Contract MV16E 2) To re-award lines as noted in Extended Description Effective 5/19/16
Procurement Type: Central Master Agreement	
Buyer Name: Misty DeLong	
Telephone: (304) 558-8802	
Email: misty.m.delong@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2015-12-15
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2016-12-14

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000209412 BOB ROBINSON CHEVROLET OLDS CADILLAC INC PO BOX 6420 WHEELING WV 26003 US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Misty DeLong Requestor Phone: (304) 558-8802 Requestor Email: misty.m.delong@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US

AGENCY COPY

Total Order Amount Open End

<i>5/20/16</i> PURCHASING DIVISION AUTHORIZATION SIGNED BY: <i>Tara Kyle</i> DATE: <i>5/20/2016</i> ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: <i>Robert Risher</i> DATE: <i>6-1-16</i> ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION SIGNED BY: <i>Beverly Tolson</i> DATE: <i>JUN 1 2016</i> ELECTRONIC SIGNATURE ON FILE
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Extended Description:

Change Order 1 -

1) To cancel the award for the following lines from Contract MV16E - Class 11 diesel, Class 12 diesel, Class 13 diesel, Class 14 diesel, Class 15 diesel, Class 16 gasoline, Class 16 Diesel. Per the vendor letter attached, all Ford F-250s and F-350 have passed their build out date and the 2017 models can not be provided at the bid price.

2) The lines will be re-awarded as follows -

- Contract MV16A - Class 11 Diesel Chevy Silverado, Class 12 Diesel Chevy Silverado, Class 16 Diesel Chevy Silverado .
- Contract MV16E - Class 13 Diesel Ram 2500, Class 14 Diesel Ram 2500, Class 15 Diesel Ram 2500, Class 16 Gasoline Ram 3500

See attached, revised pricing pages.

Effective 5/19/2016.

All provisions of the original contract and subsequent change orders not modified herein shall remain in full force and effect.
No other changes made.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	25100000			EA	\$0.000000
	Service From	Service To			

Commodity Line Description: Motor vehicles

Extended Description:

MV16 - 2016, or latest model year, motor vehicle contract.
See attached pricing page.

Delong, Misty M

From: Richard Stephens <rstephens@stephensauto.com>
Sent: Tuesday, May 03, 2016 9:10 AM
To: Delong, Misty M
Cc: mballard@stephensauto.com
Subject: MV16

Misty,

We are past the order deadline for Ford F250 and F350 trucks on statewide contract MV16 for 2016 model orders. This applies to classes 11 through 16 and Ford will not be allowing 2017 model orders at the 2016 model price. Please let me know if you have any questions. Thank you,

Richard Stephens



www.stephensauto.com

304-369-2411



May 13, 2016

Misty Delong

Senior Buyer
WV Purchasing Division

2019 Washington St. East
Charleston, WV 25305

Misty,

Bob Robinson Chevy-Buick-GMC-Cadillac can honor pricing on MV-16 Classes 11-16 to the end of MV-16 contract. Some units will be 2016 as they are still orderable and the rest will be honored as 2017 models at 2016 pricing. Thanks.

Brian Long-Fleet Manager

Bob Robinson Chevy-Buick-GMC-Cadillac, Inc.

155 Robinson Drive

Triadelphia, WV 26059

304-233-8000

bslong811@live.com

**Class 2 - Automobile
Large Sedan**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: IMPALA-1GX69

Vehicle Requirements:

Classification:	Large Sedan
Drive:	Front Wheel or Rear Wheel
Passenger seating:	5 (including driver)
Doors:	4, minimum
Wheelbase:	111 in., minimum
GVWR:	4,900 lbs. min 5,300 lbs. max
Engine:	4 cylinder minimum

**CONTACT BRIAN LONG @ ROBINSON AUTO FLEET SALES
FOR INFO ON THIS CONTRACT
304-233-8000
304-281-4342 CELL
304-233-3127 FAX
BSLONG811@LIVE.COM**

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel				
Diesel				
CNG/Bifuel	24	16	\$35,438.00	\$48,328.63
Hybrid	31	22	\$22,743.00	\$32,521.23

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3 - Automobile
Compact Utility**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: EQUINOX-1LG26

Vehicle Requirements:

Classification:	Compact Utility
Drive:	4 Wheel/All Wheel
Passenger seating:	5 (including driver)
Doors:	4, minimum
Wheelbase:	102 in., minimum
GVWR:	4350 lbs. min, 5600 lbs. max.
Engine:	4 cylinder minimum

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	20	14	\$21,562.00	\$36,785.21
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4 - Automobile
Mid Size Utility**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: TRAVERSE-CV14526

Vehicle Requirements:

Classification:	<u>Mid Size Utility</u>
Drive:	<u>4 Wheel/All Wheel</u>
Passenger seating:	<u>5 minimum (including driver)</u>
Doors:	<u>4, minimum</u>
Wheelbase:	<u>109 in., minimum</u>
GVWR:	<u>6100 lbs. min, 6510 lbs. max.</u>
Engine:	<u>6 cylinder minimum</u>

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	23	16	\$25,849.00	\$39,113.27
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)	\$ <u>10.00</u>
FOB Other than Metro Charleston - Per Mile	\$ <u>2.00</u>

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4A - Automobile
Mid Size Utility**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
 Manufacturer/Brand: GM-CHEVY
 Model Name & Number: TAHOE-CK15706

Vehicle Requirements:

Classification:	Mid Size Utility
Drive:	4 Wheel/All Wheel with High and Low Range
Passenger seating:	5 minimum (including driver)
Doors:	4, minimum
Wheelbase:	109 in., minimum
GVWR:	6100 lbs. min, 6510 lbs. max.
Engine:	8 cylinder

Off Road Package: Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package:	Installed Hitch & Wiring
Slush/All-Weather Mats:	Installed: Driver, Passenger, Cargo Areas

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

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Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	16	11	\$40,635.00	\$59,775.63
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 6A - Automobile
Full Size Van**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: EXPRESS-CG23406

Vehicle Requirements:

Classification:	Full Size Van
Drive:	Rear wheel
Passenger seating:	8 minimum (including driver)
Doors:	6, minimum
Wheelbase:	134 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 5 cylinder minimum for diesel

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	
Diesel	
CNG/Bifuel	\$36,034.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 6B - Automobile
Full Size Van**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: EXPRESS-CG23406

Vehicle Requirements:

Classification:	Full Size Van
Drive:	Rear wheel
Passenger seating:	12 minimum (including driver)
Doors:	6, minimum
Wheelbase:	134 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 5 cylinder minimum for diesel

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BSLONG811@LIVE.COM**

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$24,957.00
Flex-fuel	\$25,833.00
Diesel	
CNG/Bifuel	\$36,135.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 6C - Automobile
Full Size Van**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: EXPRESS-CG33706

Vehicle Requirements:

Classification:	Full Size Van
Drive:	Rear Wheel
Passenger seating:	15 minimum (including driver)
Doors:	6, minimum
Wheelbase:	134 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 5 cylinder minimum for diesel

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$27,523.00
Flex-fuel	
Diesel	
CNG/Bifuel	\$39,097.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ <u>10.00</u>
FOB Other than Metro Charleston - Per Mile	\$ <u>2.00</u>

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 7 - Automobile
Cargo Van**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: EXPRESS-CG23405

Vehicle Requirements:

Classification:	Cargo Van
Drive:	2 wheel, rear wheel, or front wheel
Passenger seating:	2 minimum (including driver)
Doors:	3, minimum
Wheelbase:	118 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 5 cylinder minimum for diesel

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	
Diesel	
CNG/Bifuel	\$32,928.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ <u>10.00</u>
FOB Other than Metro Charleston - Per Mile	\$ <u>2.00</u>

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 9 - Automobile
Standard Pick Up Extended Cab**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: SILVERADO-CK15753

Vehicle Requirements:

Classification: Standard Pick Up Extended Cab
Drive: 4 Wheel/All wheel with HI/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 140in., minimum
GVWR: 6275 lbs. min,
7350 lbs. max.
Engine: 6 cylinder

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Off Road Package: Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Slush/All weather Mats Installed on driver and passenger front and second row

Bed: Short, with installed drop-in liner.

Sliding rear window: Installed

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	17	12	\$27,469.00	\$45,330.52
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 11 - Automobile
Large Pick Up Regular Cab**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: SILVERADO-CK25903

Vehicle Requirements:

Classification:	Large Pick Up Reg Cab
Drive:	4 Wheel/All wheel
Passenger seating:	2 minimum (including driver)
Doors:	2, minimum
Wheelbase:	133 in., minimum
GVWR:	8650 lbs. min, 10,000 lbs. max.
Engine:	6 cylinder minimum
Tow Package:	Installed Hitch & Wiring

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	
Diesel	\$33,763.00
CNG/Bifuel	\$35,018.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 12 - Automobile
Large Pick Up Extended Cab**

Bob Robinson Chevrolet Bulck
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
 Manufacturer/Brand: GM-CHEVY
 Model Name & Number: SILVERADO-CK25753

Vehicle Requirements:

Classification:	Large Pick Up Extended Cab
Drive:	4 Wheel/All wheel with High/Low Range
Passenger seating:	4 minimum (including driver)
Doors:	4, minimum
Wheelbase:	141 in., minimum
GVWR:	8600 lbs. min, 10,000 lbs. max
Engine:	6 cylinder
Off Road Package:	Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.
Tow Package:	Installed Hitch & Wiring
Slush/All weather Mats	Installed on driver and passenger front and second row
Bed:	Short, with installed drop-in liner.
Sliding rear window:	Installed

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 BSLONG811@LIVE.COM

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	\$29,845.00
Diesel	\$37,232.00
CNG/Bifuel	\$38,293.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 13 - Automobile
Large Pick Up Crew Cab**

Vendor Name: BOB ROBINSON CHEVROLET, INC.
 Manufacturer/Brand: GM-CHEVY
 Model Name & Number: SILVERADO-CC25743

Bob Robinson Chevrolet Buick
 Pontiac GMC Cadillac
 P. O. Box 6420
 Wheeling, WV 26003

Vehicle Requirements:

Classification: Large Pick Up Crew Cab
 Drive: Rear Wheel
 Passenger seating: 5 minimum (including driver)
 Doors: 4 full doors, minimum
 Wheelbase: 148 in., minimum
 GVWR: 8,750 lbs. min,
10,000 lbs. max
 Engine: 6 cylinder minimum
 Tow Package: Installed Hitch & Wiring

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

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Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	
Diesel	
CNG/Bifuel	\$35,640.00
Hybrid	

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 15 - Automobile
Large Pick Up Crew Cab**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
Manufacturer/Brand: GM-CHEVY
Model Name & Number: SILVERADO-CK25743

Vehicle Requirements:

Classification:	Large Pick Up Crew Cab
Drive:	4 Wheel/All Wheel with High and Low Range
Passenger seating:	5 minimum (including driver)
Doors:	4 full doors, minimum
Wheelbase:	148 in., minimum
GVWR:	8,800 lbs. min, 10,000. lbs. max
Engine:	6 cylinder
Off Road Package:	Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.
Bed:	Short bed, with installed drop-in bed liner
Tow Package:	Installed Hitch & Wiring
Slush/All-weather mats	Installed driver & passenger, front and second row.
Sliding Rear Window:	Installed

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	\$31,105.00
Diesel	
CNG/Bifuel	\$39,836.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 16 - Automobile
Large Pick Up Regular Cab**

Bob Robinson Chevrolet Buick
Pontiac GMC Cadillac
P. O. Box 6420
Wheeling, WV 26003

Vendor Name: BOB ROBINSON CHEVROLET, INC.
 Manufacturer/Brand: GM-CHEVY
 Model Name & Number: SILVERADO-CK35903

Vehicle Requirements:

Classification:	Large Pick Up Reg Cab
Drive:	4 Wheel/All wheel
Passenger seating:	2 minimum (including driver)
Doors:	2, minimum
Wheelbase:	133 in., minimum
GVWR:	10,300 lbs. min,
Engine:	6 cylinder minimum
Off Road Package:	Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Bed:	Long bed
Tow Package:	Installed Hitch & Wiring
Snow plow prep package:	Installed

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Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	
Diesel	\$35,488.00
CNG/Bifuel	\$36,900.00
Hybrid	

Options:

FOB Dealership: (Deduct)	\$	10.00
FOB Other than Metro Charleston - Per Mile	\$	2.00

*Note - The above delivery "options" above are not evaluated as part of the award.