



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

| |
|-----------------------------|
| PURCHASE ORDER NO. MV14H |
|-----------------------------|

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|-----------|
| PAGE 1 |
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| BLANKET RELEASE 00 |
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| |
|-------------------|
| CHANGE ORDER 1 |
|-------------------|

BAJ
 CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

| | |
|------------|--|
| INVOICE TO | ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER |
|------------|--|

14

FILE LOCATION 27260

| | |
|--------|--|
| VENDOR | *709023315 800-610-0211 WHITESIDE CHEVROLET CADILLAC 50714 NATIONAL RD ST CLAIRSVILLE OH 43950 |
|--------|--|

SHIP TO

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

| DATE PRINTED | | TERMS OF SALE | | FEIN/SSN | | FUND | |
|--|---------------------------|---------------|-----------------|---------------|------------|----------------|--|
| 12/09/2013 | | NET 30 | | 341398756 | | | |
| SHIP VIA | | F.O.B | | FREIGHT TERMS | | ACCOUNT NUMBER | |
| BEST WAY | | DESTINATION | | PREPAID | | MUL-MUL | |
| LINE | QUANTITY | UOP | VENDOR ITEM NO. | | UNIT PRICE | AMOUNT | |
| | DELIVERY DATE | CAT.NO. | ITEMNUMBER | | | | |
| 0001 | 11/30/2014 AUTOMOBILES | | 070-06 | | | | |
| <p>SCANNED</p> <p>CHANGE ORDER #01</p> <p>THIS CHANGE ORDER HAS BEEN ISSUED TO ADD CLASS 6B GAS AND 6B FLEX FUEL MID SIZE UTILITY VEHICLES TO MV14H.</p> <p>THE UNIT PRICE FOR CLASS 6B GAS IS \$27,400.00 THE UNIT PRICE FOR CLASS 6B FLEX FUEL IS \$32,200.00</p> <p>ALL PROVISIONS OF THE ORIGINAL CONTRACT AND SUBSEQUENT CHANGE ORDERS NOT MODIFIED HEREIN SHALL REMAIN IN FULL FORCE AND EFFECT.</p> <p>BACKGROUND CHECK: IN ACCORDANCE WITH W. VA. CODE 15-2D-3, THE DIRECTOR OF THE DIVISION OF PROTECTIVE SERVICES MAY REQUIRE ANY SERVICE PROVIDER WHOSE EMPLOYEES ARE REGULARLY EMPLOYED ON THE GROUNDS OR IN THE BUILDINGS OF THE CAPITOL COMPLEX OR WHO HAVE ACCESS TO SENSITIVE OR CRITICAL INFORMATION TO SUBMIT TO A</p> <p>PREVIOUS PO TOTAL==> OPEN END PO NET CHANGE (+)==></p> | | | | | | | |
| | | | | | | | <p>Purchasing Division's File Copy</p> <p>RETURNED TO BUYER DATE: DEC 17 2013</p> <p>PURCHASING DIVISION CERTIFIED ENCUMBERED</p> <p>DEC 16 2013</p> <p><i>Beverly Toler</i></p> <p>ENTERED</p> |
| <p>IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input checked="" type="checkbox"/> <i>ew 12/10/13</i></p> <p><i>Dalh.</i></p> <p><i>12-12-13</i></p> <p><i>BAJ</i></p> <p>CRYSTAL RINK</p> | | | | | | | <p>OPEN END</p> <p>TOTAL</p> |

APPROVED AS TO FORM BY
ASSISTANT ATTORNEY GENERAL

BY *[Signature]*
PURCHASING DIVISION AUTHORIZED SIGNATURE

304-558-2306



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

| | |
|--------------------|-------|
| PURCHASE ORDER NO. | MV14H |
|--------------------|-------|

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| PAGE | 2 |
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| BLANKET RELEASE | 00 |
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CORRECT PURCHASE ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS PURCHASE ORDER SHOULD BE DIRECTED TO THE BUYER AS NOTED BELOW.

| | |
|--------------|---|
| CHANGE ORDER | 1 |
|--------------|---|

INVOICE TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR

*709023315 800-610-0211
 WHITESIDE CHEVROLET CADILLAC
 50714 NATIONAL RD
 ST CLAIRSVILLE OH 43950

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

| | | | |
|--------------|---------------|---------------|----------------|
| DATE PRINTED | TERMS OF SALE | FEIN/SSN | FUND |
| 12/09/2013 | NET 30 | 341398756 | |
| SHIP VIA | F.O.B | FREIGHT TERMS | ACCOUNT NUMBER |
| BEST WAY | DESTINATION | PREPAID | MUL-MUL |

| LINE | QUANTITY | UOP | VENDOR ITEM NO | UNIT PRICE | AMOUNT |
|------|--|---------|--------------------------------------|------------|--------|
| | DELIVERY DATE | CAT.NO. | ITEMNUMBER | | |
| | FINGERPRINT-BASED | | STATE AND FEDERAL BACKGROUND INQUIRY | | |
| | THROUGH THE STATE REPOSITORY. THE SERVICE PROVIDER IS RESPONSIBLE FOR ANY COSTS ASSOCIATED WITH THE FINGERPRINT-BASED STATE AND FEDERAL BACKGROUND INQUIRY. | | | | |
| | <p>AFTER THE CONTRACT FOR SUCH SERVICES HAS BEEN APPROVED, BUT BEFORE ANY SUCH EMPLOYEES ARE PERMITTED TO BE ON THE GROUNDS OR IN THE BUILDINGS OF THE CAPITOL COMPLEX OR HAVE ACCESS TO SENSITIVE OR CRITICAL INFORMATION, THE SERVICE PROVIDER SHALL SUBMIT A LIST OF ALL PERSONS WHO WILL BE PHYSICALLY PRESENT AND WORKING AT THE CAPITOL COMPLEX TO THE DIRECTOR OF THE DIVISION OF PROTECTIVE SERVICES FOR PURPOSES OF VERIFYING COMPLIANCE WITH THIS PROVISION.</p> <p>THE STATE RESERVES THE RIGHT TO PROHIBIT A SERVICE PROVIDER'S EMPLOYEES FROM ACCESSING SENSITIVE OR CRITICAL INFORMATION OR TO BE PRESENT AT THE CAPITOL COMPLEX BASED UPON RESULTS ADDRESSED FROM A CRIMINAL BACKGROUND CHECK.</p> <p>SERVICE PROVIDERS SHOULD CONTACT THE WEST VIRGINIA DIVISION OF PROTECTIVE SERVICES BY PHONE AT (304) 558-9911 FOR MORE INFORMATION.</p> | | | | |

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

| |
|-------|
| TOTAL |
|-------|

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

Vendor Name: WHITESIDE OF ST CLAIRSVILLE
 Manufacturer/Brand: CHEVROLET
 Model Name & Number: TRAVERSE LS AWD NO HIGH/LO RAN

Vehicle Requirements:

| | |
|-------------------------|--|
| Classification: | Mid Size Utility |
| Drive: | 4 Wheel/All Wheel with High and Low Range |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 109 in., minimum |
| GVWR: | 6100 lbs. min, 6510 lbs. max. |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All-Weather Mats: | Installed: Driver, Passenger, Cargo Areas |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|-----------------------------|------------------------|---------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 16 | \$27,400.00 | \$45,487.64 |
| Flex-fuel | 21 | 15 | \$32,200.00 | \$51,842.86 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

| | |
|--|----------|
| FOB Dealership: (Deduct) | \$ 25.00 |
| FOB Other than Metro Charleston - Per Mile | \$ 1.00 |

*Note - The above delivery "options" above are not evaluated as part of the award.

| MV14H | | Whiteside | |
|-------|------------|--------------------------------------|--------------|
| Class | Type | Model | Unit Price |
| 3 | Flex Fuel | Chevrolet Impala LT 1GY69 | \$ 25,138.00 |
| 3 | Diesel | Chevrolet Cruze 1PY69 | \$ 22,900.00 |
| 5B | Flex Fuel | Chevrolet Equinox AWD 1LG26 | \$ 24,100.00 |
| 6B | Gas | Traverse LS AWD | \$ 27,400.00 |
| 6B | Flex Fuel | Traverse LS AWD | \$ 32,200.00 |
| 7 | Flex Fuel | Chevrolet Tahoe CC10706 | \$ 31,450.00 |
| 9 | Diesel | Chevrolet Express CG33406 | \$ 35,200.00 |
| 9A | Diesel | Chevrolet Express CG33406 | \$ 35,580.00 |
| 9B | Diesel | Chevrolet Express CG33406 | \$ 36,200.00 |
| 9C | Diesel | Chevrolet Express CG33406 | \$ 49,500.00 |
| 9D | Diesel | Chevrolet Express CG33406 | \$ 49,900.00 |
| 9E | Diesel | Chevrolet Express 3500 CG33706 | \$ 37,200.00 |
| 9F | Diesel | Chevrolet Express 3500 CG33706 | \$ 50,200.00 |
| 10 | Diesel | Chevrolet Express 1500 CG33405 | \$ 29,600.00 |
| 10 | CNG Bifuel | Chevrolet Express 1500 CG23405 | \$ 32,700.00 |
| 19A | Diesel | Chevrolet Silverado 3500 4WD CK35943 | \$ 30,900.00 |
| | | | |

Award Justification

| | | | |
|--|------------------------------------|----------------------|------------|
| Date: 12/10/2013 | | Opening Date: | 10/16/2013 |
| File Number: | 33 | | |
| Requisition Number: | MV14H | | |
| Spending Unit: | Purchasing/Statewide Contract | | |
| Awarded to: | Whiteside Chevrolet Cadillac | Amount: | Open End |
| Reason for Award: | Lowest bid that met specifications | | |
| <p>Class 6B Gas and Flex Fuel vehicle was awarded to Whiteside Chevrolet Cadillac. Stephens Auto Center provided the lowest bid, but requested that their bid be rejected in accordance with WV Code of State Rules 148-1-6.2.7 for incorrect pricing for vehicle class 6B (Mid Size SUV) per the attached.</p> <p>As a result, Whiteside Chevrolet Cadillac is the lowest responsible bidder, and received the award for this classification.</p> | | | |
| Signature: <i>Crystal Rink</i> Crystal Rink | | | |

Signature: _____

*OK
DT
12/11/13*

STEPHENS

AUTO CENTER



PO BX 278 – 104 Stephens Drive – Rt. 119 & Lory Rd. – Danville WV 25053
(304) 369-2411 – www.stephensauto.com – 1-800-925-2411

November 26, 2013

Mr. David Tincher, Director
West Virginia Purchasing Division
P.O. Box 50130
Charleston, WV 25305-0130

Mr. Tincher,

Regarding your bid solicitation for statewide contract MV14 for motor vehicles, I am renewing my request to withdraw several of the items for which I bid, and am providing supporting documentation as you pointed out in your letter of November 25, 2013, would be required.

Under Class 6B, for which I bid a Jeep Grand Cherokee, I failed to realize that unlike Classes 6 and 6A, the specifications called for a V8 engine rather than a V6 engine. I priced this vehicle using the V6 engine which costs considerably less than the V8, therefore, to provide the V8 at this cost would cause a considerable monetary loss to my company.

Supporting documentation for Class 6B includes the relevant page from my bid indicating the model and the price, the price confirmation page from Chrysler's ordering system which was used to determine the cost to obtain the Jeep (the difference in this cost and the bid price represents additional costs such as filling the gas tank with fuel, among others, and a markup for profit), the Proposal from Chrysler for the amount of the special bid allowance (two pages), a copy of the order guide for the Jeep Grand Cherokee Laredo WKJH74 which matches the price on the order confirmation and lists only one available engine on that particular model, which is a 3.6L V6 engine, and finally a copy of the order guide for a Limited model WKJP74, which would be required to supply a V8 engine. The additional cost of the V8 engine is \$2,399 and the additional cost to upgrade from the Laredo to the Limited is \$5,824 (\$36,212 – 30,388) totaling \$8,223 in additional cost from my calculations using the V6.

D. W.
ms
12/09/13

Under Class 14, for which I entered two bids, one for a Ford and one for a Ram, I would like to withdraw the Ram bid only. I somehow picked up the Ford price and entered it into the Ram bid page. This price is incorrect and would cause a loss to my company as well. Supporting documentation includes both the Ford and the Ram bid pages that I submitted (as you can see the price is the same), the priced order confirmation from Chrysler indicating the cost of the truck, and the Special Bid Proposal amount related to this truck. The cost of obtaining this truck from the manufacturer is \$497 higher than my bid price and that cost does not include the cost of my requirements to fill the gas tank with fuel, provide a state inspection sticker and temporary tag, deliver the vehicle to surplus property, or the interest cost of waiting for payment of the vehicle.

Under Classes 14C and 15C I would like to withdraw the Ford bid in the CNG/Bifuel category only. These specifications both require a V8 engine. I was not aware at the time of the bid that Ford does not make available a CNG/Bi-fuel prep kit compatible with the V8 engine that allows for conversion of this truck to use this fuel. It is only available in the V6 F150. To convert this truck with the V8 engine could void the Ford warranty. I have enclosed as supporting documentation a copy of my bid pages for both of these Classes, and a communication from Ford Motor Company dated July 31, 2013 announcing to dealers the option that they were adding to the F-150 that would allow for the CNG/Bi-fuel upfit on the 3.7L V6 engine. No mention is made of an option for the V8 engine. I have also enclosed a copy of two pages from the Ford F150 order guide, the first of which indicates the 3.7L CNG prep kit addition, and the second which provides the order code for the prep kit along with restrictions related to using this option. No option appears on this page for a 5.0L V8 engine prep kit.

I trust that this will fully document the reasons for my request for withdrawal, however, I would be most happy to discuss the enclosed documents and/or provide additional documentation if you don't believe the enclosures provide the appropriate foundation for a decision which would remove these bids from MV14.

I look forward to hearing from you.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard Stephens", written in a cursive style.

Richard Stephens
General Manager

CLASS 6B - AUTOMOBILE - (Department of Environmental Protection Specifications)

Vendor Name: Stephens Auto Center
 Manufacturer/Brand: Jeep
 Model Name & Number: Grand Cherokee WKJH74

Vehicle Requirements:

Classification: Mid Size Utility

Drive: 4 Wheel/All Wheel with High and Low Range

Passenger seating: 5 minimum (including driver)

Doors: 4, minimum

Wheelbase: 109 in., minimum

GVWR: 6100 lbs. min, 6510 lbs. max.

Engine: 8 cylinder

Off Road Package: Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring

Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|-----------------------------|------------------------|---------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 24 | 17 | \$28,117.00 | \$45,350.46 |
| Flex-fuel | 18 | 13 | \$28,117.00 | \$50,953.54 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct) \$ 10.00

FOB Other than Metro Charleston - Per Mile \$ 1.49

*Note - The above delivery "options" above are not evaluated as part of the award.

STEPHENS AUTO CENTER
104 STEPHENS DR
DANVILLE, WV 25053

Configuration Preview

Date Printed: 2013-09-06 11:51 AM **VIN:**
Estimated Ship Date: **VON:**

Quantity: 1
Status: BA - Pending order
FAN 1: 22898 STATE OF WEST VIRGINIA
FAN 2:
Client Code:
Bid Number: TB4098
PO Number:

Sold to: STEPHENS AUTO CENTER (67323)
 104 STEPHENS DR
 DANVILLE, WV 25053

Ship to: STEPHENS AUTO CENTER (67323)
 104 STEPHENS DR
 DANVILLE, WV 25053

Vehicle: 2014 GRAND CHEROKEE LAREDO 4X4 (WKJH74)

| | Sales Code | Description | MSRP(USD) | FWP(USD) |
|--------------------------|------------|--------------------------------------|-----------|----------|
| Model: | WKJH74 | GRAND CHEROKEE LAREDO 4X4 | 30,795 | 30,388 |
| Package: | 23E | Customer Preferred Package 23E | 1,700 | 931 |
| | ERB | 3.6L V6 24V VVT Engine | 0 | 0 |
| | DFL | 8-Spd Auto 845RE Trans (Make) | 0 | 0 |
| Paint/Seat/Trim: | PSC | Billet Silver Metallic Clear Coat | 0 | 0 |
| | APA | Monotone Paint | 0 | 0 |
| | *F7 | Cloth Low Back Bucket Seats | 0 | 0 |
| | -X9 | Black | 0 | 0 |
| Options: | 4DH | Prepaid Holdback | 0 | -1,024 |
| | 4ES | Delivery Allowance Credit | 0 | -307 |
| | MAF | Marketing Advertising Fund | 0 | -1,045 |
| | AHX | Trailer Tow Group IV | 645 | 574 |
| | AWL | Off-Road Adventure I | 995 | 886 |
| | 4FM | Fleet Option Editor | 0 | 0 |
| | 4FT | Fleet Sales Order | 0 | 0 |
| | 135 | Zone 35-Washington | 0 | 0 |
| | 4EA | Sold Vehicle | 0 | 0 |
| Non Equipment: | 4FA | Special Bid-Ineligible For Incentive | 0 | 0 |
| Bid Number: | TB4098 | Government Incentives | 0 | -3,100 |
| Destination Fees: | | | 995 | 995 |

Total Price: 35,130 28,298

Order Type: Fleet
Scheduling Priority: 1 - Sold Order
Customer Name:
Customer Address:

PSP Month/Week:
Build Priority: 99

Instructions:

not applicable + 3100
 31,398
 Slush mats. + 85
 31,483
 Special Bid Allowance - 4,000
 27,483

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

**CHRYSLER GROUP LLC
FLEET OPERATIONS
BID PROPOSAL**

Bid Opening Date: 08/28/2013

Agency Name: STATE OF WEST VIRGINIA
Fleet Account Number: 22898
Bid Number: TB4235
Bid Type: Primary
Bid Status: Awaiting Bid Results

| Model Year | Body Model Group Description | Body Model(s) | Use Code Guide / Pricing Date | Allowance(\$) | Expiration Date |
|------------|---------------------------------|--|-------------------------------|---------------|-----------------|
| 2014 | CHRYSLER 200 LX | JSCH41 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | CHRYSLER 200 TOURING | JSCE41 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | CHRYSLER 200 LIMITED | JSCL41 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | CHRYSLER 300 | LXCH48, LXCL48, LXCS48, LXFH48, LXFL48, LXFS48 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | CHRYSLER TOWN & COUNTRY MINIVAN | RTYP53, RTYR53, RTYS53, RTYT53 | 06/03/2013 | 3300 | 12/31/2014 |
| 2014 | DODGE AVENGER SE 2.4L | JSDH41 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | DODGE AVENGER SE 3.6L | JSDH41 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | DODGE AVENGER SXT 2.4L | JSDE41 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | DODGE AVENGER SXT/RT 3.6L | JSDE41, JS DP41 | 06/03/2013 | 3500 | 12/31/2014 |
| 2014 | DODGE CHALLENGER | LCDH22, LCDP22 | 06/03/2013 | 2000 | 12/31/2014 |
| 2014 | DODGE CHARGER POLICE RWD (V6) | LDDE48 | 06/03/2013 | 6800 | 12/31/2014 |
| 2014 | DODGE CHARGER POLICE RWD (V8) | LDDE48 | 06/03/2013 | 7550 | 12/31/2014 |
| 2014 | DODGE CHARGER RWD (Non-Police) | LDDM48, LDDP48, LDDS48 | 06/03/2013 | 3300 | 12/31/2014 |
| 2014 | DODGE CHARGER AWD (Non-Police) | LDEM48, LDEP48, LDES48 | 06/03/2013 | 3400 | 12/31/2014 |
| 2014 | DODGE DURANGO RWD | WDDH75, WDDL75, WDDP75, WDDS75 | 08/09/2013 | 4000 | 12/31/2014 |
| 2014 | DODGE DURANGO AWD | WDEH75, WDEL75, WDEP75, WDES75 | 08/09/2013 | 5000 | 12/31/2014 |
| 2014 | DODGE DURANGO RWD SSV | WDDE75 | 08/09/2013 | 5000 | 12/31/2014 |
| 2014 | DODGE DURANGO | WDEE75 | 08/09/2013 | 6000 | 12/31/2014 |

| | | | | | |
|------|--|--|------------|-----------------|------------|
| | AWD SSV | | | | |
| 2014 | DODGE GRAND CARAVAN | RTKH53, RTKM53, RTKX53 | 06/03/2013 | 2000 | 12/31/2014 |
| 2014 | DODGE JOURNEY FWD | JCDE49, JCDH49, JCDM49, JCDX49 | 06/03/2013 | 3400 | 12/31/2014 |
| 2014 | DODGE JOURNEY AWD | JCEE49, JCEM49, JCEX49 | 06/03/2013 | 3400 | 12/31/2014 |
| 2014 | JEEP COMPASS 4X2 | MKTE49, MKTM49, MKTP49 | 01/28/2013 | 1800 | 12/31/2014 |
| 2014 | JEEP COMPASS 4X4 | MKJE49, MKJM49, MKJP49 | 01/28/2013 | 2100 | 12/31/2014 |
| 2014 | JEEP PATRIOT 4X2 | MKTE74, MKTH74, MKTM74 | 02/04/2013 | 1800 | 12/31/2014 |
| 2014 | JEEP PATRIOT 4X4 | MKJE74, MKJH74, MKJM74 | 02/04/2013 | 2000 | 12/31/2014 |
| 2014 | JEEP CHEROKEE 4X2 | KLTL74, KLTM74, KLTP74 | 06/10/2013 | 1800 | 12/31/2014 |
| 2014 | JEEP CHEROKEE 4X4 | KLJH74, KLJL74, KLJM74, KLJP74 | 06/10/2013 | 2200 | 12/31/2014 |
| 2014 | JEEP GRAND CHEROKEE 4X2 (V6) | WKTH74, WKTP74, WKTS74, WKTT74 | 01/28/2013 | 4000 | 12/31/2014 |
| 2014 | JEEP GRAND CHEROKEE 4X2 (V8) | WKTP74, WKTT74 | 01/28/2013 | 4000 | 12/31/2014 |
| 2014 | JEEP GRAND CHEROKEE 4X2 (Diesel) | WKTP74, WKTT74 | 01/28/2013 | 4000 | 12/31/2014 |
| 2014 | JEEP GRAND CHEROKEE 4X4 (V6) | WKJH74, WKJP74, WKJS74, WKJT74 | 01/28/2013 | 4000 | 12/31/2014 |
| 2014 | JEEP GRAND CHEROKEE 4X4 (V8) | WKJT74 | 01/28/2013 | 4000 | 12/31/2014 |
| 2014 | JEEP GRAND CHEROKEE 4X4 (Diesel) | WKJP74, WKJS74, WKJT74 | 01/28/2013 | 4000 | 12/31/2014 |
| 2014 | JEEP WRANGLER SPORT | JKJL72 | 06/03/2013 | 1000 | 12/31/2014 |
| 2014 | JEEP WRANGLER RUBICON/SAHARA/UN LIMITED | JKJM74, JKJP72, JKJP74, JKJS72, JKJS74, JKUM74 | 06/03/2013 | 1000 | 12/31/2014 |
| 2014 | RAM CARGO VAN (C/V) | RTKE53 | 06/04/2013 | 2200 | 12/31/2014 |
| 2014 | RAM 1500 REG TRADESMAN/EXPRES S 4X2 3.6L V6 FFV | DS1L61, DS1L62 | 06/10/2013 | 4000 | 12/31/2014 |
| 2014 | RAM 1500 REG TRADESMAN / EXPRESS 4X2 5.7L V8 | DS1L61, DS1L62 | 06/10/2013 | 3600 | 12/31/2014 |
| 2014 | RAM 1500 REG TRADESMAN / EXPRESS 4X4 3.6L V6 FFV | DS6L61, DS6L62 | 06/10/2013 | 5400 | 12/31/2014 |

STEP #1 SELECT - MODEL CODE

| | | | |
|---------------------------|--------------------|------------------|--------|
| GRAND CHEROKEE LAREDO 4X4 | \$FWP 30,388 | \$MSRP 30,795 | WKJH74 |
| DESTINATION CHARGE | 995 1,045 IN HI | | |

STEP #2 SELECT - QUICK ORDER PACKAGE CODE

POWERTRAIN AVAILABILITY

| ENGINE | \$FWP | \$MSRP | TRANSMISSION | \$FWP | \$MSRP | 23A | 23E |
|--|-------|--------|-------------------------------------|-------|--------|-----|-----|
| 3.6L V6 24V VVT ENGINE (ERB) <i>50 state emissions; Flex Fuel</i> | N/C | N/C | 8-SPD AUTO 845RE TRANS (MAKE) (DFL) | N/C | N/C | | |

PACKAGE CONTENT

| | | | | | | | |
|--|--|--|--|--|--|--|---|
| BRIGHT SIDE ROOF RAILS (MW1) | | | | | | | X |
| POWER 4-WAY DRIVER LUMBAR ADJUST (JPU) | | | | | | | X |
| POWER 8-WAY DRV/MANUAL PASS SEAT (JPR) | | | | | | | X |
| SIRIUSXM SATELLITE RADIO (RSD) | | | | | | | X |

| | | | |
|-------------------------|--------|---|-------|
| PACKAGE VALUE PRICE | \$FWP | 0 | 931 |
| PACKAGE DISCOUNT | \$FWP | 0 | 0 |
| NET PACKAGE VALUE PRICE | \$FWP | 0 | 931 |
| PACKAGE VALUE PRICE | \$MSRP | 0 | 1,700 |
| PACKAGE DISCOUNT | \$MSRP | 0 | 0 |
| NET PACKAGE VALUE PRICE | \$MSRP | 0 | 1,700 |

PRICE INCLUDES - BASE PRICE, ENGINE/TRANSMISSION AND QUICK ORDER PACKAGE (ALSO INCLUDES PACKAGE DISCOUNT WHERE APPLICABLE - ADD DESTINATION CHARGE)

| | | | |
|--|-----|--------|--------|
| FACTORY WHOLESALE PRICE \$ | 23- | 30,388 | 31,319 |
| MANUFACTURER SUGGESTED RETAIL PRICE \$ | 23- | 30,795 | 32,495 |

STEP #3 SELECT - \$ OPTIONS (IF DESIRED)

| DESCRIPTION | \$FWP | \$MSRP | 2_A | 2_E |
|--|-------|--------|-------|-----|
| 18" WHEEL AND 8.4" RADIO GROUP | 1,420 | 1,595 | | AEX |
| ALL WEATHER CAPABILITY GROUP N/A W/AWL | 1,509 | 1,695 | | AD3 |
| ENGINE BLOCK HEATER | 85 | 95 | | NHK |
| | W/AD3 | N/C | | NHK |
| MANUF STATEMENT OF ORIGIN | N/C | N/C | | YEP |
| MOPAR CHROME EDITION GROUP | 886 | 995 | | AEE |
| MOPAR EXTERIOR APPEARANCE GROUP N/A W/AEE | 797 | 895 | | ALB |
| OFF-ROAD ADVENTURE I | 886 | 995 | | AWL |
| POWER SUNROOF M/H AJY <i>Single pane sunroof</i> | 886 | 995 | | GWA |
| SECURITY AND CONVENIENCE GROUP | 1,780 | 2,000 | | AJY |
| | W/AD3 | 1,202 | 1,350 | AJY |
| SINGLE DISC REMOTE CD PLAYER | 263 | 295 | | RH1 |
| TRAILER TOW GROUP IV | 708 | 795 | | AHX |
| | W/AWL | 574 | 645 | AHX |

FLEET ONLY

| | | | | |
|---|--------------|-----|-----|-----|
| CARGO COMPARTMENT COVER | 89 | 100 | | CSC |
| | W/AJY | N/C | N/C | CSC |
| FULL SIZE SPARE TIRE INCLUDED W/AHX OR AWL | 134 | 150 | | TBB |
| | W/AHX; W/AWL | N/C | N/C | TBB |

| STEP #1 SELECT - MODEL CODE | | | |
|-----------------------------|--------------------|------------------|--------|
| GRAND CHEROKEE LIMITED 4X4 | \$FWP 36,212 | \$MSRP 37,795 | WKJP74 |
| DESTINATION CHARGE | 995 1,045 IN HI | | |

| STEP #2 SELECT - QUICK ORDER PACKAGE CODE | | | | | | |
|--|-------|--------|-------------------------------------|-------|--------|---------------------------------|
| POWERTRAIN AVAILABILITY | | | | | | |
| ENGINE | \$FWP | \$MSRP | TRANSMISSION | \$FWP | \$MSRP | |
| 3.0L V6 TURBO DIESEL ENGINE (EXF) <i>M/H AHN; 50 state emissions; Late availability</i> | 4,005 | 4,500 | 8-SPD AUTO 8HP70 TRANS (BUY) (DFD) | N/C | N/C | 22H <i>Late Availability</i> |
| 3.6L V6 24V VVT ENGINE (ERB) <i>50 state emissions; Flex Fuel</i> | N/C | N/C | 8-SPD AUTO 845RE TRANS (MAKE) (DFL) | N/C | N/C | 23H |
| 5.7L V8 MDS VVT ENGINE (EZH) <i>50 state emissions</i> | 2,399 | 2,695 | 8-SPD AUTO 8HP70 TRANS (BUY) (DFD) | N/C | N/C | 27H |

PRICE INCLUDES - BASE PRICE, ENGINE/TRANSMISSION AND QUICK ORDER PACKAGE
(ALSO INCLUDES PACKAGE DISCOUNT WHERE APPLICABLE - ADD DESTINATION CHARGE)

| | | |
|--|-----|--------|
| FACTORY WHOLESALE PRICE \$ | 22- | 40,217 |
| | 23- | 36,212 |
| | 27- | 38,611 |
| MANUFACTURER SUGGESTED RETAIL PRICE \$ | 22- | 42,295 |
| | 23- | 37,795 |
| | 27- | 40,490 |