



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
 LAUNDRY09

PAGE
 1

BLANKET RELEASE
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CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

INVOICE TO
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR
 *701133020 201-806-1561
 DIAMOND CHEMICAL COMPANY INC
 UNION AVE & DUBOIS ST
 EAST RUTHERFORD NJ 07073

SHIP TO
AGENCY COPY
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
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 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
09/29/2008		NET 30		221595805			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT NO.	ITEM NUMBER				
<p>BLANKET OPEN-END STATEWIDE CONTRACT</p> <p>THIS BLANKET OPEN-END STATEWIDE CONTRACT IS TO PROVIDE LAUNDRY MATERIALS, DISPENSING EQUIPMENT AND TECHNICAL SERVICES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>MINIMUM ORDER FOR PREPAID SHIPPING TO ONE, IN-STATE DESTINATION SHALL BE \$200.00. FOR ORDERS LESS THAN \$200.00 THE VENDOR MAY ADD ACTUAL TRANSPORTATION COSTS (PREPAID) TO THE INVOICE AS A SEPARATE LINE ITEM. PURCHASES UNDER THE \$200.00 LIMIT CAN BE PURCHASED AT A LOCAL SOURCE TO AVOID DELIVERY CHARGES. NOTE: STRINGING ORDERS TO CIRCUMVENT PURCHASING REGULATIONS IS EXPRESSLY PROHIBITED.</p> <p>CONTRACT COORDINATOR: ROBERT DATTOLI PHONE: 201-421-1086 FAX: 201-935-6997 EMAIL: RDATTOLI@DIAMONDCHEM.COM</p> <p>THIS AWARD IS PER THE FOLLOWING: LAUNDRY09 REQUEST FOR QUOTATION, DATED 07/15/2008 ALL SPECIFICATIONS AND ADDENDA THERETO.</p>							
						PURCHASING DIVISION CERTIFIED ENCUMBERED OCT - 8 2008 <i>Beverly Toler</i>	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE 9/28/08

OPEN END

TOTAL

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY *JO ANN ADKINS* 304-558-18802
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will: (a) conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; (b) be merchantable and fit for the purpose intended; and/or (c) be free from defect in material and workmanship.
8. **CANCELLATION:** The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
0001	09/01/2008	EA	505-33		.00000		
VENDOR'S BID DATED 8/18/2008. DETERGENTS, SPECIAL FORMULA (LAUNDRY) EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON OCTOBER 1, 2008 AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE							
IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/>							TOTAL

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	ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						
	CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.						
	OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)						
	QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.						
	ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT.						
						TOTAL	

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<p>THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p>					
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LAUNDRY09 RFQ Pricing Page

Vendor: Diamond Chemical Company, Inc.

Item #	Product/Description	Equal to Brand	Estimated Loads (100 lbs ea)	Brand Bid	Net Weight	*Usage (ounces) /CWT	Cost Per Usage 1/CWT	PKG Size	Price	Total
1	Built Synthetic Detergent, All Purpose	Empire	125,000	American Special	55 lbs.	6.00	0.2250	55 #	33.00	28,125.00
2	Laundry Detergent, Low Temperature	Impax	75,000	Whiz Lo Foam	55 lbs.	4.00	0.1624	55 #	35.75	12,180.00
3	Low Temperature Detergent	Coloreze	50,000	Adclor	50 lbs.	1.00	0.0719	50 #	57.50	3,595.00
4	High Temperature Detergent	Universal Detergent	60,000	Super-Brite II	55 lbs.	5.00	0.2500	55 #	44.00	15,000.00
5	Bleach, Chlorine, High Temperature	Kinklor	65,000	Adclor 15	100 lbs.	1.00	0.0719	100 #	115.00	4,673.50
6	Laundry Sour with Bluing	Econo Sour	75,000	Brite Life "F" Sour	100 lbs.	1.00	0.0556	100 #	89.00	4,170.00
7	Fabric Softener, Powdered	Tex Special	60,000	Wonda Sof Powder	100 lbs.	1.00	0.0719	100 #	115.00	4,314.00
8	Water Conditioner, Powdered	Pennsq Conditioner	125,000	Actovate	100 lbs.	1.00	0.0619	100 #	99.00	7,737.50
9	Liquid Laundry Detergent, Low Temperature	Turbo Drive	35,000	Brite 200	510 lbs.	1.00	0.1171	55 gal.	824.45	4,098.50
10	Liquid Laundry Alkali - Low Temperature	Turbo Power	45,000	Starlite	510 lbs.	3.00	0.1638	55 gal.	384.45	7,371.00
11	Liquid Bleach, Low Temperature	Liquid Hi-Chlor	35,000	Super Destainer	510 lbs.	3.00	0.1170	55 gal.	274.45	4,095.00
12	Liquid Laundry Detergent, High Temperature	Turbo Lifter	70,000	Syner-Det 370	510 lbs.	1.00	0.1171	55 gal.	824.45	8,197.00
13	Liquid Laundry Alkali - High Temperature	Turbo Charge II	30,000	Starlite	510 lbs.	4.00	0.2184	55 gal.	384.45	6,552.00
14	Liquid Sour	Turbolizer	30,000	Tru-Sour	510 lbs.	0.50	0.0312	55 gal.	439.45	936.00
15	Fabric Softener	Lemon Soft	75,000	Fluff-It Liquid Laundry	510 lbs.	0.50	0.0312	55 gal.	439.45	2,340.00
16	Concentrated Solid Detergent	Solid Surge Plus	75,000	Solid LD	36 lbs.	1.00	0.2056	36 #	118.44	15,420.00
17	Concentrated Solid De-Stainer	Solid Stain-a-Way and Eco-Star Destainer	25,000	Solid Destainer	36 lbs.	0.50	0.2185	36 #	251.64	5,462.50
18	Solid Fabric Softener	Solid Soft Plus NF	25,000	Solid Softener	36 lbs.	0.25	0.1133	36 #	261.00	2,832.50
19	Laundry Detergent, Heavy Duty	Solid Super Star	5,000	Solid HD	36 lbs.	1.00	0.2244	36 #	129.24	1,122.00
20	Laundry Detergent, Heavy Duty	Formula 1	45,000	Solid Power Plus	36 lbs.	1.00	0.2400	36 #	138.24	10,800.00
21	Liquid Laundry Detergent, all Purpose, Residential size	Tide (or equal)	1,000	Brite Liquid Laundry	56 lbs.	1.00	0.0546		41.94	54.60
22	Fabric Softener Dryer Sheets, Residential size	Bounce (or equal)	1,000	Bounce	7 lbs.	1.00	0.0800	960 sheets	67.20	80.00
23	Liquid Fabric Softener Finished Product, Residential size	Ultra Downy Concentrated	1,000	Soft 'N Fluffy Special	56 lbs.	1.00	0.0468	6 gal.	35.94	46.80
	*Cost to process 100 lbs. of medium to heavily soiled linen. Bidder must attach manufacturer's information substantiating cost shown.									
										149,202.90

Signature



Contractor is required to identify the Nationally Certified Laundry Technician(s):

Name:	Bernie Carroll, 15 years/service	Name:	Mike Chaundy, 5 years/service
Address:	Triadelphia, WV	Address:	Eldersburg, MD
Telephone #	201.320.7052	Telephone #	201.206.3230
Name:	Tom Turick 25+ years/service	Name:	Larry Weiss, Jr., 13 years/service
Address:	Howell, NJ	Address:	Oak Harbor, OH
Telephone #	201.320.5697	Telephone #	201.394.4301

Complete the information below on the Contract Coordinator:

Name:	Robert Dattoli
Phone Number	201.421.1086
Fax Number:	201.935.6997
Email Address:	rdattoli@diamondchem.com

References:

Company Name:	Mountain State Textiles, Fairmont, WV
Contact Name	Todd Morgan
Phone Number:	304.685.2906

Company Name:	Fairmont State University
Contact Name	Gary Lanham
Phone Number:	304.288.6982

Company Name:	Hospital for Chronically Ill, Delaware State Contract
Contact Name	Robert Hill, Laundry Manager
Phone Number:	302.223.1566

Company Name:	Hunterdon Developmental Center, NJ State Contract
Contact Name	Pearl Fox, Laundry Manager
Phone Number:	908.730.1368

Company Name:	Riverbend Maximum Security, State of Tennessee Contract
Contact Name	Jim Stiles, Laundry Manager
Phone Number:	615.350.3100

Vendor should provide information below documenting experience and ability to meet the requirements of the contract.

All Diamond Chemical Technical Representatives receive continuous training both in the field and in the Diamond Chemical training facility. They are knowledgeable in all aspects of washroom equipment, dispensing equipment, and the latest technology.

Diamond Chemical also has a complete Management and Installation Team to assist our Technical Representatives nationwide.

Mandatory Requirements of Contractor

1. Contractor shall have a minimum of five years experience in the production of commercial laundry materials for use in health care facilities.
2. Contractor should employ a nationally certified laundry technician as per the National Association of Institutional Linen Managers to perform the technical services of the contract.
3. Contractor must have successful experience in reducing energy consumption with the usage of low temperature detergents.
4. Contractor shall provide laboratory services for the testing of linens.
5. Contractor shall provide a detailed description of the inspection services performed by the laundry technician.

General Conditions

1. Only commercial products that have been used for a minimum of five years shall be considered.
2. All delivered materials must be labeled clearly; all materials shall be packaged in suitable storage containers to protect against high humidity. Powdered materials shall be a homogenous solution and shall not gel or settle out during storage.
3. All materials shall be packaged in suitable storage containers to protect against high humidity.
4. The vendor shall maintain both the liquid and solid dispensing equipment. Upon completion of the contract, the dispensing equipment shall remain on the facility site until the succeeding vendor assumes the supply for the facility.
5. Should the products fail to achieve a consistently high performance level at the usage cost as bid, the contractor shall remove all unused material from the state facilities and refund the original cost of material to the facility.
6. All prices shall be quoted as F.O.B. shipping destination. The minimum order for prepaid shipping to one, in-state destination shall be \$200.00 for orders less than \$200.00 the vendor may add actual transpiration costs (prepaid) to the invoice as a separate item. The spending units

may purchase less than contract minimum from another source pursuant to procedures prescribed by the Purchasing Division.

7. It is preferred that deliveries be made within 10 days after receipt of order (ARO). Deliveries longer than 14 days shall be considered unsatisfactory. Bids which specify a shipping date of over 14 days ARO may be disqualified.
8. Contractor is required to identify the nationally certified laundry technician(s) on the attached information sheet.

Responsibilities of the Laundry Technician

The nationally certified laundry technician is required to provide the following services:

1. Laundry technician will (a) instruct laundry personnel in the correct application of laundry materials; (b) develop wash formula to achieve cleanliness of linen at the least material cost; (c) demonstrate energy cost savings of low temperature laundry products; (d) conduct the regular inspections of the washrooms; and (e) submit written reports to the facility after each inspection.
2. At least once per month, the laundry technician shall inspect each participating facility. During the inspections, the laundry technician shall test the wash formula concentrations (titration test and ph levels), water temperature and levels, identify energy savings if available, and report any equipment deficiencies to the laundry supervisor and to the Purchasing Division of the Department of Administration.
3. Laundry technician shall survey the facilities laundry materials requirements and develop wash formulas capable of providing high levels of cleanliness. Formula shall identify the amount of product and the parts per million of the product in the wash wheel, water level and temperature, and length of the wash cycles in minutes.
4. In addition, when requested and within twenty-four hours of such request, the technician shall make service calls to handle problems requiring attention and correction.

Special conditions:

Some of the participating facilities are correctional institutions. For the safety of the technician and security of the institution, the following measures are required:

1. The technician shall be required to obtain a proper identification card before entering the work area. The facility shall furnish the ID.
2. All persons, vehicles, food containers, tool boxes, etc. are subject to search before entering the premises.
3. Technicians or other employees of vendor shall not be permitted to have any dealings or agreements of any kind with inmate personnel.
4. Certain items, which will be detailed by each facility, i.e., alcoholic beverages, firearms, certain knives, etc. are strictly prohibited. If any of these items are found in the possession of any technician, he/she will be immediately ejected from the premises, or held for arrest, and any such contraband items seized.
5. Extraordinary precautions must be observed to secure all tools and prevent them from falling into the hands of inmate personnel.
6. Technicians shall be restricted to only those areas where it is necessary for the performance of the work and are not permitted in any other locations without prior consent from the warden or his representative.

Correctional facilities desire a system of material delivery which eliminates or greatly minimizes inmate contact and access to laundry cleaning materials. A system of solid materials and compatible delivery system is desired.

Solid Delivery System Minimum Specifications

1. A minimum of three products must be dispensed directly from their shipping cartons.
2. One dispenser must serve a minimum of two machines with a single hose to each machine, unless the facility otherwise directs.
3. Must have computer controlled dispensing with a minimum of 16 customized formulations capability.
4. System must be capable of producing a productivity report and current dispensing data.
5. Must have an automatic "out of product" alarm, alerting operators to replace materials when needed.

6. Dispensing cabinet totally enclosed with a tamper resistant lock.
7. System must operate on 120 V/AC and an approved vacuum breaker.

Contractor's products shall provide consistent high quality performance in the cleaning of linen within the usage costs as bid. Failure to provide consistent high quality cleaning of linen will result in cancellation of all items on this contract.

Evaluation of Bids

Contractor should provide a manufacturer's recommended usage rate/cost per 100 lbs of medium to heavy soiled linen. Bids may not be evaluated without the manufacturer's publication verifying the usage rate. Contractor shall complete the requested information for each item listed on the pricing page and must be specific on all responses.

Reporting Requirements

Successful vendor shall be required to submit quarterly reports on sales volume (by agency and by contract product) during the life of the contract. It is preferred that this report be an excel document and sent via email to

jo.a.adkins@wv.gov

If email reports are not possible, written reports must be mailed to:

Jo Ann Adkins
Purchasing Division
P. O. Box 50130
2019 Washington Street, East
Charleston, WV 25305

**LAUNDRY09
PRODUCT SPECIFICATIONS**

ITEM 1: Built Synthetic Detergent, all purpose

Product must be a general purpose detergent for use in domestic type washing machines.

Must meet the following:

Active Alkalinity as NA_2O	Min. 45%
Contains	Fluorescent Brighteners
Solution PH	(0.5% Aqueous at 75 Degrees F) 11.0
Contains	Anionic and Nonionic Surfactant
Total active agent	(Detergents) Min. 9%
Total Phosphate content as P_2O_5	Max. 3.0%
Sodium Carbonate	Positive
Sodium Carboxymethylcellulose	Min. 1.0%
Shelf life	One year
Must be equal to	Empire 74278

ITEM 2: Laundry Detergent. Low Temperature

Product must be a concentrated non-ionic surfactant with Optical Brighteners.

Must meet the following:

Total Alkalinity as NA_2O	Max 5%
Carboxymethylcellulose	Positive
Optical Brighteners	Positive
Nonionic Detergent	Min. 7.5%
Combined Detergent	Min. 9.5%
Silicate Content (as SiO_2)	Max 5%
Phosphorus Content (as P_2O_5)	Min. 3.2% Max 8.7%
Effective Temperature Range	120° – 190° F
Shelf life	Two years.
Must be equal to:	Impax 74369

ITEM 3: Low Temperature Bleach

Product must be a concentrated powdered chlorine suitable for low temperature wash.

Must meet the following:

Chlorine Available	Min. 11.5%
Neutral Inorganic Salts	Max. 82%
Effective Temperature Range	120° – 190° F
Shelf life	120 days
Must be equal to	Clozeze 73200

LAUNDRY09
PRODUCT SPECIFICATIONS

ITEM 4: High Temperature Detergent

Product must be a highly concentrated non-ionic surfactant with optical brighteners.

Must meet the following:

Alkalinity as NA_2O	Min. 43.0%
Nonionic & Anionic Detergents	Min. 9.0%
PH of Must	.5% Solution at 75° is 11.8 Fluoresce under U.V. Light
Phosphate Content As P_2O_5	Min. 2%
Carboxymethylcellulose	Positive
Shelf life	One year
Must be equal to	Universal Detergent 74377 996

ITEM 5: Bleach, Chlorine, High Temperature

Product must be a highly concentrated powdered Chlorine.

Must meet the following:

Available Chlorine	Min. 11.5%
Phosphorus Compounds	None Present
Inorganic Salts	8.7% Max. Devoid of Sodium Chloride
Shelf Life	120 days
Must be equal to	Kinklor 70318

ITEM 6: Laundry Souring with Bluing

Product must be a high neutralizing sour.

Must meet the following:

Active Acidity of	97% Min.
Odor	Not offensive
Shelf life	Two years
Must be equal to	Econo Sour 71209

ITEM 7: Fabric Softener, Powdered

Product must be a highly concentrated liquid or powdered fabric softener and must exhaust itself completely on fabric in warm and cool water.

Must meet the following:

Quaternary Ammonium	Min. 7%
Odor	Pleasant Scent
Shelf life	Two years
Must be equal to	Tex Special 70086

LAUNDRY09
PRODUCT SPECIFICATIONS

ITEM 8: Water Conditioner, Powdered

Product must be a concentrated water conditioning agent.

Must meet the following:

Total Alkalinity as NA_2O	Min. 16.5% - 5% Max
Total Phosphate content as P_2O_5	Max 2%
pH of	.1% Solution as $25^{\circ}C$ is 9.6
Shelf life	Two years
Must be equal to	Penno Conditioner 71420

ITEM 9: Liquid Laundry Detergent, Low Temperature.

Product must be a concentrated anionic and nonionic detergent with optical brighteners.

Must meet the following:

Total Active Agent Content	Min. 24%
Effective Temperature Range	$120^{\circ} - 190^{\circ}F$
pH of Product	9.0 - 11.2
Specific Gravity at $25^{\circ}C$	1.0 - 1.04
Contains no	Aromatic or aliphatic Solvent
Must	Fluoresce under U.V. Light
Shelf life	Two years
Must be equal to	Turbo Drive 76302

ITEM 10: Liquid Laundry Alkali, Low Temperature

Product must be a concentrated alkaline builder.

Must meet the following:

Total Alkalinity as NA_2O	Min. 15%
pH of 0.5% Solution at $80^{\circ}F$	12.0 - 13
Effective Temperature Range	$120^{\circ} - 190^{\circ}F$
Specific Gravity at $25^{\circ}C$	1.260 to 1.270
Silicate Test	Positive
Shelf life	One year
Must be equal to	Turbo Power 76291

**LAUNDRY09
PRODUCT SPECIFICATIONS**

ITEM 11: Liquid Bleach, Low Temperature

Product must be a concentrated liquid chlorine suitable for low temperature usage.

Must meet the following:

Chlorine by weight	Min. 10.0%
Odor	Chlorine
Iron	(as FE) 0.2 PPM Maximum
Effective Temperature Range	120° – 190° F
Shelf life	90 days
Must be equal to	Liquid Hi-Chlor 71043

ITEM 12: Liquid Laundry Detergent, High Temperature

Product must be a highly concentrated non-ionic detergent with optical brighteners.

Must meet the following:

Total Active Agents	Min. 18%
pH of product	Min. 12.0
Effective Temperature Range	120° – 190° F
Must	Fluoresce under U.V. Light
Specific Gravity of	1.0 to 1.02 at 77° F
Shelf life	Two years
Must be equal to	Turbo Lifter 7629

ITEM 13: Liquid Laundry Alkali, High Temperature

Product must be a highly concentrated alkaline Builder.

Must meet the following:

Total Alkalinity as NA_2O	20.2 – 21.0
Chelating Agency	Positive
Specific Gravity at 25° C	1.290 to 1.31
Shelf life	One year
Must be equal to	Turbo Charge II 74101

ITEM 14: Liquid Sour

Product must be a concentrated acid for use as a neutralizing agent.

Must meet the following:

Total Acidity of	10.0% calculated as HF
pH of Product	1% solution
Shelf life	Two years
Must be equal to	Turbolizer 76306

**LAUNDRY09
PRODUCT SPECIFICATIONS**

ITEM 15: Fabric Softener

Product must be a highly concentrated fabric softener.

Must meet the following:

Active Agent	Min. 12.0% wt
pH of Product	5.0 – 8.0
Shelf Life	Two years
Must be equal to	Lemon Soft 75085

ITEM 16: Concentrated Solid Detergent

Must meet the following:

Active Alkalinity as NA_2O	Min. 35%
Contains Phosphates content as P_2O_5	Max. 3%
Sodium Hydroxide	Min. 45%
Detergents	Min. 15%
Contains	Anionic and nonionic surfactants
Contains	Optical Brighteners
Contains	Anti-Redeposition agents
Shelf life	Min. One year
Must be equal to	Solid Surge Plus 13102

ITEM 17: Concentrated Solid De-Stainer

Product must maintain its bleaching power throughout the whole capsule.

Must meet the following:

Sodium Dichloroisocyanurate Dihydrate	Min. 40%
Shelf life	Min. one year
Must be equal to	Solid Stain-A-Way 17103

ITEM 18: Solid Fabric Softener

Must meet the following:

Quaternary Ammonium	Min 12%
Sodium Bisulfate/Acidic Material	Min. 5%
Shelf life	Min. One year
Must be equal to	Solid Soft Plus NF 16875

**LAUNDRY09
PRODUCT SPECIFICATIONS**

ITEM 19: Delimer**Must meet the following:**

Flash Point	>100°C
Contains	28% Phosphoric Acid
Contains	5% – 20% Citric Acid
Safe Storage Temperature	<50°C
pH of Product	1 (100%)
Specific Gravity	1.205 (Water = 1)
Solubility	Easily soluble in cold water, hot water

ITEM 20: Laundry Detergent, Heavy Duty**Must meet the following:**

Contains	35% Triphosphoric Acid, Pentasodium Salt
Contains	20% - 50% poly (oxy-1, 2-ethanediyl), .alpha.-(nonylphenyl)-.omega.-hydroxy- sodium carbonate
Contains	20% - 50% Sodium Carbonate
Flash Point	>100°C
pH of Product	10.7 to 11.7 [Conc. (%w/w): 1%]
Boiling/condensation point	>100°C (>212°F)
Solubility	Soluble in hot water. Partially soluble in cold water.
Odor	Fragrance-like
Safe Storage Temperature	<50°C

ITEM 21: Liquid Laundry Detergent

Contains	1 – 5% Ethyl alcohol/ethanol
Contains	1 – 5% Sodium Borate/Borax
Contains	0.5 – 1.5% 2-Amioethanol/ethanolamine
Flash Point	140°F
Boiling Point	205 -- 207°F
Specific Gravity (H ₂ O=1)	1.060 to 1.080
Vapor Pressure (mm Hg)	<29.4
Percent Volatile by Volume (%)	60.99% – 61.66%
Solubility in Water	Completely Soluble
pH (10% solution)	8.1 to 8.5

LAUNDRY09
PRODUCT SPECIFICATIONS

ITEM 22: Fabric Softener Dryer Sheets

Suitable Extinguishing Media	CO ₂ , water or dry chemical may be used
Health Risk	Slight
Flammability	Slight
Reactivity	Not Significant

ITEM 23: Liquid Fabric Softener Finished Product

Contains	1 - 5% Ethanol
Flash Point	>82.7°C / >181°F
Suitable Extinguishing Media	CO ₂ , Water or dry chemical
Boiling Point	84.4°C -- 90°C / 184°F -- 194°F
pH (1% solution)	2.8 - 3.2



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SHIP VIA		F.O.B.		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT NO.	ITEM NUMBER				
RECEIPT TICKET FOR PURCHASE ORDER: LAUNDRY09							
LINE	CATNO	ITEM NUMBER	DESCRIPTION		QTY	DATE	
0001		505-33	DETERGENTS, SPECIAL FORMULA (LAUNDR				
			SIGNATURE _____		DATE _____		
						TOTAL	

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