



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia Master Agreement

Order Date: 05-10-2021

CORRECT ORDER NUMBER MUST
 APPEAR ON ALL PACKAGES, INVOICES,
 AND SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Number:	CMA 0212 0212 IP19 9	Procurement Folder:	534220
Document Name:	Statewide Contract IP19: Change Order #08	Reason for Modification:	Change Order 08 is issued to replace End-Of-Life Units per the attached documentation. No Other Changes
Document Description:	IP19 - Statewide Contract for Computers & Peripherals		
Procurement Type:	Statewide MA (Open End)		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2019-01-15
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2022-01-14

VENDOR				DEPARTMENT CONTACT	
Vendor Customer Code:	000000223330	Requestor Name:	Andrew Lore		
DELL MARKETING LP ONE DELL WY		Requestor Phone:	(304) 957-8267		
ROUND ROCK TX 78682 US		Requestor Email:	andrew.c.lore@wv.gov		
Vendor Contact Phone:	231-747-9294	Extension:			
Discount Details:					
	Discount Allowed	Discount Percentage	Discount Days		
#1	No	0.0000	0	<div style="font-size: 48px; font-weight: bold;">21</div> <div style="font-size: 24px; font-weight: bold;">FILE LOCATION _____</div>	
#2	No				
#3	No				
#4	No				

INVOICE TO	SHIP TO
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City WV 99999	No City WV 99999
US	US

Total Order Amount:	Open End
----------------------------	----------

Purchasing Division's File Copy

ENTERED

BSB
 5-11-21
 MA 05/10/2021

PURCHASING DIVISION AUTHORIZATION
 DATE: *Tara Hefstibson*
 ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM
John S. Gray
 DATE: _____
 ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION
Robert M. Pugh II
 DATE: 5/18/2021
 ELECTRONIC SIGNATURE ON FILE

5/16/2021

Extended Description:

CHANGE ORDER No.08

Change Order No. 08 is issued for the following:

To replace the end-of-life machines per the attached documentation:

Commodity Line 4: Standard Laptop - Latitude 5510 to Latitude 5520

Commodity Line 5: Power Laptop - Latitude 5510 to Latitude 5520

Commodity Line 6: Tablet PC - Latitude 5310 2-in-1 to Latitude 5320 2-in-1

Commodity Line 8: 24" Monitor - P2419HC to U2422H

Commodity Line 10: Docking Station - WD19 to WD19S

No Pricing Changes as a result of this Change Order.

Effective Date: 05/06/2021

All provisions of the Original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

NO OTHER CHANGES

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	43210000	DELL		EA	525.000000
	Service From	Service To			

Commodity Line Description: Standard PC

Extended Description:

Dell OptiPlex 3080

Mini Tower - i5/6C/9MB/6T/ up to 4.4GHz/65W - 8GB RAM - 500GB HDD, 4 yr Support w/PM, 5 yr Absolute

Specification No. 3.1.2

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	43210000	DELL		EA	735.000000
	Service From	Service To			

Commodity Line Description: Power PC

Extended Description:

Dell OptiPlex 5080

Mini Tower - i7/8C/12MB/8T/up to 4.8GHz/65W - 16GB RAM - M.2 256GB SSD PCIe NVMe - 4 yr Support w/ PM, 5 yr Absolute

Specification No. 3.1.3

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
3	43210000	DELL		EA	1999.000000
	Service From	Service To			

Commodity Line Description: Fixed Workstation

Extended Description:

Dell Precision 5820 Tower XCTO

Full Tower - Xeon w-2145/3.7GHz Turbo/8C/11M Cache/140W - Mem 32GB - 256GB SSD & 1TB HDD - DVD +/-RW - 4 yr Support w/PM - 5 yr Absolute

Specification No. 3.1.4

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
4	43210000	DELL		EA	809.000000
	Service From	Service To			

Commodity Line Description: Standard Laptop

Extended Description:
Dell Latitude 5520

15" Notebook. 11th-Gen Core i5 Processor. Iris XE Graphics, 8GB RAM, M.2 512GB PCIe NVMe SSD, 1366 x 768 HD LCD, 4-year ProSupport Plus with Accidental Damage & Keep Your Hard Drive retention, 5 years of Absolute Resilience

Accidental Damage Coverage Included at No Charge for Specification Item 3.1.5.

Specification No. 3.1.5

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
5	43210000	DELL		EA	1059.000000
	Service From	Service To			

Commodity Line Description: Power Laptop

Extended Description:
Dell Latitude 5520

15" Notebook. 11th-Gen Core i7 Processor. Iris XE Graphics, 16GB RAM, M.2 512GB PCIe NVMe SSD, 1366 x 768 HD LCD, 4-year ProSupport Plus with Accidental Damage & Keep Your Hard Drive retention, 5 years of Absolute Resilience

Accidental Damage Coverage Included at No Charge for Specification Item 3.1.6.

Specification No. 3.1.6

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
6	43210000	DELL		EA	1350.000000
	Service From	Service To			

Commodity Line Description: Tablet

Extended Description:
Dell Latitude 5320 2-in-1

13.3" 2-in-1. 11th-Gen Core i7 Processor. Iris XE Graphics, 16GB RAM, M.2 256GB PCIe NVMe SSD, 1920x1080 FHD LCD, 4-year ProSupport Plus with Accidental Damage & Keep Your Hard Drive retention, 5 years of Absolute Resilience

Accidental Damage Coverage Included at No Charge for Specification Item 3.1.7.

Specification No. 3.1.7

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
7	43210000	DELL		EA	89.000000
	Service From	Service To			

Commodity Line Description: 20" Monitor

Extended Description:
E2020H
20" Monitor
20" Display, 1600 x 900 LCD

Specification No. 3.1.8.1.1

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
8	43210000	DELL		EA	139.000000
	Service From	Service To			

Commodity Line Description: 24" Monitor

Extended Description:

U2422H

24" Monitor

24" Display, 1920 x 1080 FHD LCD, USB-C, DP, HDMI 4-year Support

Specification No. 3.1.8.1.2

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
9	43210000	DELL		EA	199.000000
	Service From	Service To			

Commodity Line Description: 27" Monitor

Extended Description:

P2719HC (53)

27" Monitor

27" Display, 1920 x 1080 LCD 4 yr Support

Specification No. 3.1.8.1.3

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
10	43210000	DELL		EA	143.000000
	Service From	Service To			

Commodity Line Description: Dock for Standard and Power Laptop and Tablet

Extended Description:

Dell WD19S

USB-C, 130W Power Delivery with 180W AC, Dual 4K Output, HDMI, mini Display, VGA, Ethernet, (2) USB 2.0, USB 3.0. Included Adapter: DisplayPort to DVI SL

Specification Nos. 3.1.8.2, 3.1.8.3 and 3.1.8.4

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
11	43210000	DELL		EA	39.000000
	Service From	Service To			

Commodity Line Description: DVD/RW Drive

Extended Description:

DW316

DVD/RW Drive Dell External USB Slim DVD +/-RW Optical Drive - DW316

Specification No. 3.1.8.5

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
12	43210000	DELL		EA	194.130000
	Service From	Service To			

Commodity Line Description: 512 GB SSD 2.5"

Extended Description:

512GB SSD - 512 GB Solid State Drive 2.5"

Optional Drive for Standard PC, Power PC, and Fixed Workstation

Specification No. 3.1.8.7

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
13	43210000	DELL		EA	244.990000
	Service From	Service To			

Commodity Line Description: Nvidia Quatro RTX 4000

Extended Description:

Nvidia Quatro RTX 4000

Upgraded Video Card for Fixed Workstation

Specification No. 3.1.8.8



May 6, 2021

Dell Technologies

One Dell Way

Round Rock, Texas

www.dell.com

Sent via Email Communication Only

West Virginia Office of Technology

1900 Kanawha Boulevard East Building 5, 10th Floor

Charleston, WV 25302

Re: Change Order 8 to IP19

Regarding the Statewide Open-End Contract number IP19 ("Contract") between the State of West Virginia and Dell Technologies, we appreciate the opportunity to submit this Change Order 8.

The need for Change Order 8 arises to in accordance with section 3.18.7 of the contract. Dell is providing substitutes and modifies five part numbers. Please see the detailed explanation below, the enclosed, revised pricing document, and executed Purchase Affidavit.

Please note that all pricing will remain the same.

The following part numbers cannot be internally cross-referenced and Dell requests that they be changed on the contract to avoid ordering issues.

IP19 Item	Current Model	New Model	Notes
Standard Laptop	Latitude 5510	Latitude 5520	Upgrade to 11th-generation Intel Core i5 processor with Intel® Iris® XE graphics (Thunderbolt). Upgraded the 500GB SATA drive to a M.2 512GB PCIe NVMe Class 40 Solid State Drive
Power Laptop	Latitude 5510	Latitude 5520	Upgrade to 11th-generation Intel Core i7 processor with UHD (Thunderbolt) graphics
Tablet PC	Latitude 5310 2-in-1	Latitude 5320	Upgrade to 11th-generation Intel Core i7 processor with Intel® Iris® XE graphics (Thunderbolt)
24" Monitor	P2419HC	U2422H	Upgrade to UltraSharp series with thinner bezel
Docking Station	WD19	WD19S	Omission of the 3.5mm audio port

Should you have any questions, please do not hesitate to contact Jordan Pace, Dell Inside Account Manager, directly at 512-513-8004 or Jordan_Pace@dell.com.



IP19
Change Order 8



Contract Line	Manufacturer Name	Manufacturer Model	IP19 Item Description	Image	Extended Description	Contract Price
3.1.2	Dell	OptiPlex 3080	Standard PC		Mini Tower. Intel Core i5 Processor. 8GB RAM, 500GB HDD, 4-year ProSupport, 5 years Absolute Resilience Included Adapter: DisplayPort to Dual Link DVI-D	\$ 525.00
3.1.3	Dell	Optiplex 5080	Power PC		Mini Tower. Intel Core i7 Processor 16GB RAM, M.2 256GB PCIe NVMe SSD 4-year ProSupport and 5 years Absolute Resilience Included Adapter: DisplayPort to Dual Link DVI-D	\$ 735.00
3.1.4	Dell	Precision 5820	Fixed Workstation		Tower. Intel Xeon w-2145 Processor 32GB RAM, 256GB SSD and 1TB HDD 4-year ProSupport and 5 years Absolute Resilience Included Adapter: Mini DisplayPort to SL DVI-D	\$ 1,999.00
3.1.5	Dell	Latitude 5520	Standard Laptop		15" Notebook. 11th-Gen Core i5 Processor. Iris XE Graphics, 8GB RAM, M.2 512GB PCIe NVMe SSD, 1366 x 768 HD LCD, 4-year ProSupport Plus with Accidental Damage & Keep Your Hard Drive retention, 5 years of Absolute Resilience	\$ 809.00
3.1.6	Dell	Latitude 5520	Power Laptop		15" Notebook. 11th-Gen Core i7 Processor. Iris XE Graphics, 16GB RAM, M.2 512GB PCIe NVMe SSD, 1366 x 768 HD LCD, 4-year ProSupport Plus with Accidental Damage & Keep Your Hard Drive retention, 5 years of Absolute Resilience	\$ 1,059.00
3.1.7	Dell	Latitude 5320	Tablet PC		13.3" 2-in-1. 11th-Gen Core i7 Processor. Iris XE Graphics, 16GB RAM, M.2 256GB PCIe NVMe SSD, 1920x1080 FHD LCD, 4-year ProSupport Plus with Accidental Damage & Keep Your Hard Drive retention, 5 years of Absolute Resilience	\$ 1,350.00
3.1.8.1.1	Dell	E2020H	20" Monitor		20" Display, 1600 x 900 LCD VGA and DisplayPort 4-year Support	\$ 89.00
3.1.8.1.2	Dell	U2422H	24" Monitor		24" Display. 1920 x 1080 FHD LCD. USB-C, DP, HDMI 4-year Support	\$ 139.00
3.1.8.1.3	Dell	53	27" Monitor		27" Display, 1920 x 1080 LCD USB-C and DisplayPort 4-year Support	\$ 199.00
3.1.8.2	Dell	WD19S	Dock for Standard Laptop; Dock for Power Laptop; Dock for Tablet PC		USB-C, 130W Power Delivery with 180W AC, Dual 4K Output, HDMI, mini Display, VGA, Ethernet, (2) USB 2.0, USB 3.0. Included Adapter: DisplayPort to DVI SL	\$ 143.00
3.1.8.5	Dell	DW316	External DVD +/- RW Optical Drive		Interface: USB 2.0 Width: 5.4 in Depth: 5.7 in Height: 0.6 in Weight: 7.05 oz	\$ 39.00
3.1.8.7	Dell	SSD	512GB SSD2.5" SATA		512 GB Solid State Drive 2.5"	\$ 194.13
3.1.8.8	Dell	NVIDIA Quadro RTX 4000	Optional 8G Video Card for the Fixed Workstation		8GB, 3DP + 1x Virtual Link	\$ 244.99



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY

State Capitol
Charleston, West Virginia 25305

Allan L. McVey
Cabinet Secretary

Joshua D. Spence
Chief Technology Officer

TO: Mark Atkins
Senior Buyer, Purchasing Division

FROM: Andrew Lore *AL*
ISMII/Procurement Manager, West Virginia Office of Technology

CC: Justin T. McAllister
CFO, West Virginia Office of Technology

SUBJECT: **CMA IP19 Change Order 8 – Substitution of End-of-Sale Models**

DATE: May 6, 2021

The WVOT is requesting Change Order 8 to CMA IP19 in order to replace the Standard Laptop, Power Laptop, Tablet PC, 24" Monitor, and Docking Station offered on the agreement. The replacements meet the same pricing, terms and conditions, and specifications contained in the Original Contract and subsequent Change Orders.

Attached are the Vendor's Memo, CTO Approval, and other relevant documentation.

Please let us know if you need anything further to support this request.

Atkins, Mark A

From: McAllister, Justin T <justin.t.mcallister@wv.gov>
Sent: Thursday, May 6, 2021 4:11 PM
To: Lore, Andrew C
Subject: Re: [EXTERNAL] RE: [External] RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

Approved

On Thu, May 6, 2021 at 4:09 PM Lore, Andrew C <andrew.c.lore@wv.gov> wrote:
CTO Approval for CO?

Andrew Lore

WVOT Procurement Manager/ISMII



----- Forwarded message -----

From: Ciemanía, Ian <Ian.Ciemanía@dell.com>
Date: Thu, May 6, 2021 at 3:57 PM
Subject: [EXTERNAL] RE: [External] RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8
To: Lore, Andrew C <Andrew.C.Lore@wv.gov>, Pace, Jordan <Jordan.Pace@dell.com>, Ohanian, Michael <Michael.Ohanian@dell.com>, Abbott, Heather D <Heather.D.Abbott@wv.gov>, McAllister, Justin T <Justin.T.McAllister@wv.gov>, Patterson, Donald P <Donald.P.Patterson@wv.gov>
Cc: Huffman, Ashley N <Ashley.N.Huffman@wv.gov>

Hi Andrew,

Please find the attached paperwork.

Thanks,

Ian Ciemanía

Account Executive

[Dell Technologies](#) | US Central | West Virginia

Ian.Ciemania@Dell.com | [304-333-3456](tel:304-333-3456) | www.Ian.Ciemania.com

WV Team Contact Information can be found here: <https://kvisit.com/7gE/79IG>

From: Lore, Andrew C <Andrew.C.Lore@wv.gov>

Sent: Thursday, May 6, 2021 2:12 PM

To: Ciemania, Ian; Pace, Jordan; Ohanian, Michael; Abbott, Heather D; McAllister, Justin T; Patterson, Donald P

Cc: Huffman, Ashley N

Subject: RE: [External] RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

[EXTERNAL EMAIL]

Ian,

Our technical team has confirmed the replacements meet expectations. Please send me the appropriate paperwork for the Change Order. Thanks!

Andrew Lore

WVOT Procurement Manager/ISMII



From: Ciemania, Ian <Ian.Ciemania@dell.com>

Sent: Thursday, April 29, 2021 9:57 AM

To: Pace, Jordan <Jordan.Pace@dell.com>; Ohanian, Michael <Michael.Ohanian@dell.com>; Abbott, Heather D <Heather.D.Abbott@wv.gov>; Lore, Andrew C <Andrew.C.Lore@wv.gov>; McAllister, Justin T <Justin.T.McAllister@wv.gov>; Patterson, Donald P <Donald.P.Patterson@wv.gov>

Cc: Huffman, Ashley N <Ashley.N.Huffman@wv.gov>

Subject: [External] RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

CAUTION: External email. Do not click links or open attachments unless you verify sender.

Hi OT team,

I hope you all are having a great week. I wanted to follow up on Jordan's email to see if you all have any feedback on the change order 8 devices or if they have already been validated and you all are working your way through the approval process to get change order 8 finalized. If there is anything you need from us please let us know.

Thanks,

Ian Ciemanía

Account Executive

[Dell Technologies \[gcc02.safelinks.protection.outlook.com\]](#) | US Central | West Virginia

Ian.Ciemanía@Dell.com | 304-333-3456 | www.Ian.Ciemanía.com [gcc02.safelinks.protection.outlook.com]

WV Team Contact Information can be found here: <https://kvisit.com/7gE/79IG>
[\[gcc02.safelinks.protection.outlook.com\]](#)

From: Pace, Jordan <Jordan_Pace@Dell.com>

Sent: Monday, April 26, 2021 3:28 AM

To: Ohanian, Michael; Abbott, Heather D; Lore, Andrew C; McAllister, Justin T; Patterson, Donald P.

Cc: Ciemanía, Ian; Huffman, Ashley N

Subject: RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

Dell Customer Communication - Confidential

WVOT Team,

I wanted to check in and see how the evaluation was going for Change Order 8 with the contractual seeds.

The new Standard & Power Laptop and the new Docking Station arrived a few weeks back, and the new 24" monitor and Tablet arrived last week.

Please let us know as soon as we can transition to Change Order 8 and begin processing orders for the new products ASAP so we can avoid any order entry or delivery delays.

Thank you!

Jordan Pace

Dell Technologies | Account Manager | West Virginia

Office: [+1-512-513-8004](tel:+15125138004)

Jordan.Pace@Dell.com

<https://www.linkedin.com/in/jordanmpace/> [gcc02.safelinks.protection.outlook.com]

[Click here to access your Premier page](#) [gcc02.safelinks.protection.outlook.com]

[Order Status Support](#) [gcc02.safelinks.protection.outlook.com] | [Request a Copy of Your Invoice](#)

[\[gcc02.safelinks.protection.outlook.com\]](mailto:gcc02.safelinks.protection.outlook.com) | [Technical Support](#) [gcc02.safelinks.protection.outlook.com] | [Request a Return](#) [gcc02.safelinks.protection.outlook.com]

From: Ohanian, Michael <Michael_Ohanian@Dell.com>

Sent: Wednesday, April 7, 2021 7:19 AM

To: Pace, Jordan; Abbott, Heather D; Lore, Andrew C; McAllister, Justin T; Patterson, Donald P.

Cc: Ciemania, Ian; Huffman, Ashley N

Subject: RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

Dell Customer Communication - Confidential

WVOT Team,

In case the original file was too large for your email system, attached is the document in PDF form.

Michael O'Hanian
Client Technologies Specialist
Dell Technologies | Client Systems Group

mobile [1-614-400-4675](tel:1-614-400-4675)

Michael.Ohanian@Dell.com or Michael_Ohanian@Dell.com

Follow me on [LinkedIn](#) [gcc02.safelinks.protection.outlook.com]

See Dell Solutions at my YouTube Channel:

<https://www.youtube.com/channel/UCdSIRmaDWTYpr-iUsd6YpCA> [gcc02.safelinks.protection.outlook.com]

From: Pace, Jordan <Jordan_Pace@Dell.com>
Sent: Wednesday, April 7, 2021 1:25 AM
To: Abbott, Heather D; Lore, Andrew C; McAllister, Justin T; Patterson, Donald P.
Cc: Ciemania, Ian; Ohanian, Michael; Huffman, Ashley N
Subject: RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

Dell Customer Communication - Confidential

WVOT Team,

Thank you for joining Tuesday morning's call to discuss some recent updates to the IP19 Contract and a presentation of some of the value-added benefits we've incorporated. Attached is a copy of the presentation Mike and I shared for your reference.

Donnie: Please see the last slide for information around ProSupport Plus, which includes Keep Your Hard Drive retention. Please note PSP and KYHD is only available for the items on the contract including PSP (SL, PL, and Tablet).

As discussed, the evaluation seeds are in the works for Change Order 8. You received the new Dock and Standard Laptop earlier this week, and the Power Laptop is scheduled to arrive today.

As for the Tablet and new 24" monitor, we expect those to arrive sometime next week or the following.

Thanks!

Jordan Pace

[Dell Technologies](#) | Account Manager | West Virginia

Office: [+1-512-513-8004](tel:+15125138004)

Jordan.Pace@Dell.com

<https://www.linkedin.com/in/jordanmpace/> [gcc02.safelinks.protection.outlook.com]

[Click here to access your Premier page \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com)

[Order Status Support \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com) | [Request a Copy of Your Invoice \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com) | [Technical Support \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com) | [Request a Return \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com)

From: Pace, Jordan

Sent: Monday, March 29, 2021 9:10 PM

To: Abbott, Heather D; Lore, Andrew C; McAllister, Justin T

Cc: Ciemania, Ian; Ohanian, Michael; Huffman, Ashley N

Subject: RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

Dell Customer Communication - Confidential

Sure thing, Heather. Sending out a calendar invite for the 6th and adding Donnie.

Please let us know if you'd like anyone else added or if this date/time creates a conflict and we need to reschedule.

Thanks!

Jordan Pace

[Dell Technologies](#) | Account Manager | West Virginia

Office: [+1-512-513-8004](tel:+15125138004)

Jordan.Pace@Dell.com

<https://www.linkedin.com/in/jordanmpace/> [gcc02.safelinks.protection.outlook.com]

[Click here to access your Premier page \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com)

[Order Status Support \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com) | [Request a Copy of Your Invoice \[gcc02.safelinks.protection.outlook.com\]](#) | [Technical Support \[gcc02.safelinks.protection.outlook.com\]](#) | [Request a Return \[gcc02.safelinks.protection.outlook.com\]](#)

From: Abbott, Heather D <Heather.D.Abbott@wv.gov>
Sent: Monday, March 29, 2021 5:21 PM
To: Lore, Andrew C; Pace, Jordan; McAllister, Justin T
Cc: Ciemania, Ian; Ohanian, Michael; Huffman, Ashley N
Subject: RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

[EXTERNAL EMAIL]

Jordan,

Any chance this meeting can wait until early next week, maybe Tuesday the 6th at 9:00am? Donnie Patterson is on vacation this week and I am confident that he would like to be part of this conversation. If that time doesn't work, please get with Ashley and she will help us get a time on the books.

Thanks,
Heather

From: Lore, Andrew C <Andrew.C.Lore@wv.gov>
Sent: Monday, March 29, 2021 3:23 PM
To: Pace, Jordan <Jordan.Pace@dell.com>; McAllister, Justin T <Justin.T.McAllister@wv.gov>; Abbott, Heather D <Heather.D.Abbott@wv.gov>
Cc: Ciemania, Ian <Ian.Ciemania@dell.com>; Ohanian, Michael <Michael.Ohanian@dell.com>
Subject: RE: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

Jordan,

OK – adding Heather here so Dell and her team can engage in those discussions.

Andrew Lore

WVOT Procurement Manager/ISMII



From: Pace, Jordan <Jordan.Pace@dell.com>
Sent: Monday, March 29, 2021 3:19 PM
To: Lore, Andrew C <Andrew.C.Lore@wv.gov>; McAllister, Justin T <Justin.T.McAllister@wv.gov>
Cc: Ciemania, Ian <Ian.Ciemania@dell.com>; Ohanian, Michael <Michael.Ohanian@dell.com>
Subject: [External] RE: [External] WV-Dell IP19 Contract - Change Order 8

CAUTION: External email. Do not click links or open attachments unless you verify sender.

Dell Customer Communication - Confidential

Andrew,

Nothing from a legal/contractual standpoint has changed or been modified, but we did want to share some of the technical components we've added over time and upgraded at no additional charge over the past few Change Orders.

The quality and pricing of many of the products have gone up but we've retained the same pricing, of course, and we just wanted to highlight some of the major upgrades to the products on the contract.

Thanks,

Jordan Pace

Dell Technologies | Account Manager | West Virginia

Office: [+1-512-513-8004](tel:+15125138004)

Jordan.Pace@Dell.com

<https://www.linkedin.com/in/jordanmpace/> [gcc02.safelinks.protection.outlook.com]

[Click here to access your Premier page](#) [gcc02.safelinks.protection.outlook.com]

From: Lore, Andrew C <Andrew.C.Lore@wv.gov>
Sent: Monday, March 29, 2021 2:00 PM
To: Pace, Jordan; McAllister, Justin T
Cc: Ciemania, Ian; Ohanian, Michael
Subject: RE: [External] WV-Dell IP19 Contract - Change Order 8

[EXTERNAL EMAIL]

Jordan,

What kinds of things need discussed? That might dictate who we will need from our side.

Andrew Lore

WVOT Procurement Manager/ISMII



From: Pace, Jordan <Jordan.Pace@dell.com>
Sent: Monday, March 29, 2021 10:14 AM
To: Lore, Andrew C <Andrew.C.Lore@wv.gov>; McAllister, Justin T <Justin.T.McAllister@wv.gov>
Cc: Ciemania, Ian <Ian.Ciemania@dell.com>; Ohanian, Michael <Michael.Ohanian@dell.com>
Subject: [External] WV-Dell IP19 Contract - Change Order 8

CAUTION: External email. Do not click links or open attachments unless you verify sender.

Dell Customer Communication - Confidential

Andrew and Justin,

It's that time again for another IP19 Change Order. This will be No. 8.

Products to Transition in Change Order 8

- Standard Laptop – New Model: Latitude 5520
- Power Laptop – New Model: Latitude 5520
- Tablet – New Model: Latitude 5320 2-in-1
- Docking Station – New Model: WD19TBS
- 24" Monitor – New Model: U2422H
- 27" Monitor – New Model: U2722H

We will keep you posted as we receive updates on the seed order for these new models, which should arrive in the next two weeks.

In the meantime, we would like to set up some time to discuss the changes in these products as we transition models. Please let us know a time that works for you and your team.

Thank you!

Jordan Pace

Dell Technologies | Account Manager | West Virginia

Office: [+1-512-513-8004](tel:+15125138004)

Jordan.Pace@Dell.com

<https://www.linkedin.com/in/jordanmpace/> [gcc02.safelinks.protection.outlook.com]

[Click here to access your Premier page \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com)

[Order Status Support \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com) | [Request a Copy of Your Invoice \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com)

[\[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com) | [Technical Support \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com) | [Request a Return \[gcc02.safelinks.protection.outlook.com\]](https://gcc02.safelinks.protection.outlook.com)



Justin T. McAllister
Chief Financial Officer

304.957.8184 (Desk)

West Virginia Office of Technology
State Capitol Complex
1900 Kanawha Blvd., East – Bld. 5, 10th floor, Quad IV
Charleston, WV 25305

You are viewing this page over a secure connection. Click here for more information.

West Virginia Secretary of State — Online Data Services

Business and Licensing

Online Data Services Help

Business Organization Detail

NOTICE: The West Virginia Secretary of State's Office makes every reasonable effort to ensure the accuracy of information. However, we make no representation or warranty as to the correctness or completeness of the information. If information is missing from this page, it is not in the The West Virginia Secretary of State's database.

DELL MARKETING L.P.

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
LP Limited Partnership	1/7/1999		1/7/1999	Foreign	Profit			

Organization Information			
Business Purpose	5511 - Management of Companies and Enterprises - Management of Companies and Enterprises - Management of Companies and Enterprises Including Offices of Bank Holding Companies and Other Holding Companies		
Charter County		Control Number	0
Charter State	TX	Excess Acres	0
At Will Term		Member Managed	
At Will Term Years		Par Value	
Authorized Shares		Young Entrepreneur	Not Specified

Addresses	
Type	Address
Local Office Address	ONE DELL WAY ROUND ROCK, TX, 78682
Mailing Address	ONE DELL WAY ROUND ROCK, TX, 78664 USA
Mailing Address	CORPORATION SERVICE COMPANY 209 WEST WASHINGTON STREET CHARLESTON, WV, 25302 USA
Notice of Process Address	CORPORATION SERVICE COMPANY 209 WEST WASHINGTON STREET CHARLESTON, WV, 25302
Principal Office Address	ONE DELL WAY ROUND ROCK, TX, 78682 USA
Type	Address

Officers	
Type	Name/Address
General Partner	DELL MARKETING GP LLC ONE DELL WAY ROUND ROCK, TX, 78682
Type	Name/Address

Mergers				
Merger Date	Merged	Merged State	Survived	Survived State
9/1/2010	DELL MARKETING USA L.P.	TX	DELL MARKETING L.P.	TX
7/15/2020	CREDANT TECHNOLOGIES, INC.	DE	DELL MARKETING L.P.	TX
7/24/2020	FORCE10 NETWORKS INTERNATIONAL, INC.	DE	DELL MARKETING L.P.	TX
Merger Date	Merged	Merged State	Survived	Survived State

Date	Amendment
7/24/2020	MERGER: MERGING FORCE10 NETWORKS INTERNATIONAL, INC., A NON-QUALIFIED DE ORGANIZATION WITH AND INTO DELL MARKETING L.P., A QUALIFIED TX LIMITED PARTNERSHIP, THE SURVIVOR
9/1/2010	MERGER: MERGING DELL MARKETING USA L.P., A QUALIFIED TX LIMITED PARTNERSHIP WITH AND INTO DELL MARKETING L.P., A QUALIFIED TX LIMITED PARTNERSHIP, THE SURVIVOR
Date	Amendment

Annual Reports
Filed For
2020
2019
2018
2017x
2017
2016
2015
2014
2013
2012
2011
2010
2009
2008
2007
2006
2005
2004
2003
2002
2001
Date filed

[File Your Current Year Annual Report Online Here](#)

For more information, please contact the Secretary of State's Office at 304-558-8000.

Monday, May 10, 2021 — 10:53 AM

© 2021 State of West Virginia