



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
DIGCOP04B

PAGE
1

BLANKET RELEASE
00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
3

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

INVOICE TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR

*709051952 304-342-4099
 LANIER WORLDWIDE INC
 1411 VIRGINIA STREET EAST
 CHARLESTON WV 25301

SHIP TO

AGENCY COPY
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
04/27/2005		NET 30		592606737			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO	ITEM NUMBER				
			CHANGE ORDER #03				
	EFFECTIVE 4/25/05 REPLACE THE FOLLOWING PER THE ATTACHED LETTER DATED 4/25/05 FROM VENDOR.						
	BAND 1 AND BAND 3 REPLACE LP026N (B/W) PRINTER WITH LP128N.						
	BAND 1 AND BAND 2 REPLACE LP020C (COLOR) WITH LP122C.						
	*****NO ADDITIONAL CHANGES*****						
						WV STATE PURCHASING DIVISION ADMINISTRATION UNIT CERTIFIED ENCUMBERED MAY - 4 2005 <i>Beverly Toler</i>	
						PREVIOUS PO TOTAL==> .00 PO INCREASE =====> .00	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE *BJ 4/29/05*

OPEN END
 TOTAL

Samuel Wayfield

BETTY FRANCISCO 304-558-0468

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY *[Signature]*
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will: {a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer {b} be merchantable and fit for the purpose intended and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director or Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor / contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

April 25, 2005

Lanier Worldwide, Inc.
1411 Virginia St East
Suite 120
Charleston, WV USA 25301
Telephone 304-342-4099
Facsimile 304-342-4380
www.lanier.com

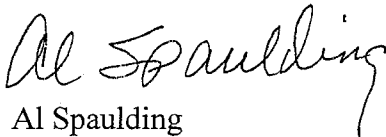
WV Purchasing Division
Attn: Betty Francisco
Capitol Bldg
2019 Washington St E
Charleston WV 25305

Dear Mrs. Francisco:

Lanier Worldwide has announced a model change for printers on the WV State Wide Digital Contract number DIGCOP04B. On Band 1 and Band 3 monochrome printers, the LP128N replaces the LP026N B/W printers, and the model LP122C replaces the LP020C color on Band 1 and Band 2.

These models are upgrades to the original printers; they exceed the specifications on the WV State Wide Contract. We would like for these changes to be effective immediately. If you have any questions or if I can be of service, please contact me at 304/342-4099 ext 360. Thank you for your prompt consideration

Sincerely,



Al Spaulding
Major Account Manager

**COST SHEET
MONOCHROME PRINTERS
BAND 1**

BRAND NAME: Lanier
MODEL#: LP128N

MINIMUM SPECIFICATIONS:
mfg. duty cycle 15,000/month
copy speed 14ppm
600 x 600 dpi resolution
8mb
350 sheet paper capacity

SPECIFICATIONS OF MACHINE BID:
150,000 pages
28 ppm
600 x 600 dpi
64mb
600 sheets

(Include item/model #s for any accessory included in the base machine if needed for ordering.)
#990 8632 Network Integration

PRICING:

Purchase price \$ 800.00

Maintenance/month \$ 17.00

Warranty 90 days (duration) Maintenance for purchased machines shall be at no cost during the warranty period.

Supplies - Vendors must list and price all needed consumable supplies for purchase during the life of the contract. All costs quoted shall be inclusive of any mailing or delivery costs.

Supply	Item #	Qty/Pkg/Size	Cost/Each
		See Attached	\$

Accessories - Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory	Model#	Purchase	Maintenance/month
		\$	\$
		See Attached	

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Monochrome Laser Printer Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Base + Clicks Service		
					MONTHLY Base Charge \$	Monthly Click Allow.	Click W/Toner Charge \$
1	<u>Base Configuration</u> LP128N B&W Network Laser Printer (28 PPM) Network Integration Charge	479-1557	799.00	600.00	17.00	N/A	N/A
		990-8632	250.00	200.00			
	<u>Optional Accessories</u>			800.00			
	AD450 Duplex Unit	481-0772	195.00	147.00			
	Paper Feed Unit Type 400 (500 Sheet)	481-0771	275.00	150.00			
	Envelope Feeder Type 400	481-0773	120.00	90.00			
	6 GB Hard Disk Drive Type 2600	481-0551	400.00	300.00			
	64 MB Memory Expansion	481-0518	345.00	183.00			
	128 MB Memory Expansion	481-0519	440.00	233.00			
	256 MB Memory Expansion	481-0520	800.00	424.00			
	IEEE 1394 (Firewire) Interface Board Type A	481-0483	475.00	252.00			
	IEEE 802.11b (Wireless LAN) Interface Type F	481-0889	295.00	222.00			
	Blue Tooth Interface	481-0742	360.00	279.00			
	<u>Scan/Copy Accessories</u> IS10De Scanner	479-1490	1,499.00	1,125.00		6.25	
<u>Consumables Description / Yield @ 5% coverage Letter</u>							
AIO Toner Cartridge / 15,000 impressions @ 5% coverage	480-0192	187.50	169.00				
Maintenance Kit Type 410 / 90,000 impressions	481-0879	197.25	177.00				

Pricing does not include taxes.

Purchase Plan:

1. Includes standard 90 day warranty. Depot exchange warranty is also available at N/C for the first 12 months.
2. Includes standard delivery charges.

Service Plan:

1. Includes all parts and on-site labor.
2. Excludes all consumables.

**COST SHEET
MONOCHROME PRINTERS
BAND 3**

BRAND NAME: Lanier
MODEL#: LD128N

MINIMUM SPECIFICATIONS:

mfg. duty cycle 60,000/month
copy speed 25ppm
600 x 600 dpi resolution
16mb
1,000 sheet paper capacity

SPECIFICATIONS OF MACHINE BID:

150,000 pages
28 ppm
600 x 600 dpi
64mb
1,100 paper supply

(Include item/model #s for any accessory included in the base machine if needed for ordering.)

PRICING:

#990 8632 Integration

Purchase price \$ 950.00

Maintenance/month \$ 17.00

Warranty 90 days (duration) Maintenance for purchased machines shall be at no cost during the warranty period.

Supplies - Vendors must list and price all needed consumable supplies for purchase during the life of the contract. All costs quoted shall be inclusive of any mailing or delivery costs.

Supply	Item#	Qty/Pkg/Size	Cost/Each
			\$

See Attached

Accessories - Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory	Model#	Purchase	Maintenance/month
		\$	\$

See Attached

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Monochrome Laser Printer Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Base + Clicks Service	
					MONTHLY Base Charge \$	MONTHLY Click W/Toner Charge \$
3	Base Configuration LP128N B&W Network Laser Printer (28 PPM) Paper Feed Unit Type 400 (500 Sheet) Network Integration Charge <u>Optional Accessories</u> AD450 Duplex Unit Envelope Feeder Type 400 6 GB Hard Disk Drive Type 2600 64 MB Memory Expansion 128 MB Memory Expansion 256 MB Memory Expansion IEEE 1394 (Firewire) Interface Board Type A IEEE 802.11b (Wireless LAN) Interface Type F BlueTooth Interface <u>Scan/Copy Accessories</u> IS100e Scanner	479-1557	799.00	600.00	17.00	N/A
		481-0771	275.00	150.00	-	N/A
		990-8632	250.00	200.00	-	N/A
		481-0772	195.00	147.00	-	N/A
		481-0773	120.00	90.00	-	N/A
		481-0551	400.00	300.00	-	N/A
		481-0518	345.00	183.00	-	N/A
		481-0519	440.00	233.00	-	N/A
		481-0520	600.00	424.00	-	N/A
		481-0483	475.00	252.00	-	N/A
		481-0889	285.00	222.00	-	N/A
		481-0742	360.00	279.00	-	N/A
		479-1490	1,499.00	1,125.00	6.25	
	Consumables Description / Yield @ 5% coverage Letter					
	AIO Toner Cartridge / 15,000 impressions @ 5% coverage	480-0192	187.50	169.00		
	Maintenance Kit Type 410 / 90,000 impressions	481-0879	197.25	177.00		

Pricing does not include taxes.

Purchase Plan:

1. Includes standard 90 day warranty. Depot exchange warranty is also available at N/C for the first 12 months.
2. Includes standard delivery charges.

Service Plan:

1. Includes all parts and on-site labor.
2. Excludes all consumables.

COST SHEET
 COLOR PRINTERS
 BAND 2

BRAND NAME: Lanier
 MODEL#: LP122C

MINIMUM SPECIFICATIONS:

mfg. duty cycle 50,000/month
 copy speed 15ppm color
 600 x 600 dpi resolution
 8mb
 350 sheet paper capacity

SPECIFICATIONS OF MACHINE BID:

50,000 pages per month
18 ppm
1200 x 1200 dpi
64mb
630 sheet capacity

(Include item/model #s for any accessory included in the base machine if needed for ordering.)

PRICING:

#990 8654 Integration

Purchase price \$ 1,325.00

Maintenance/month \$ 20.00

Warranty 90 days (duration) Maintenance for purchased machines shall be at no cost during the warranty period.

Supplies - Vendors must list and price all needed consumable supplies for purchase during the life of the contract. All costs quoted shall be inclusive of any mailing or delivery costs.

Supply	Item #	Qty/Pkg/Size	Cost/Each
			\$
See Attached			

Accessories - Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory	Model#	Purchase	Maintenance/month
		\$	\$
See Attached			

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Color Laser Printer Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Maintenance MONTHLY Base Charge \$
2c	LP122c Color Laser Printer (18 PPM Color/22 PPM B&W) Network Integration Charge	479-1526 990-8654	1,499.00 250.00	1,125.00 200.00 1,325.00	20.00
	<u>Optional Accessories</u> AD440 Duplex Unit Paper Feed Unit Type 3000 (530 Sheet) 10GB HDD Type 3000 64MB Printer Memory Expansion 128MB Printer Memory Expansion 256MB Printer Memory Expansion User Account Enhance Unit - Type C IEEE 1394 (Firewire) Interface Board Type A IEEE 802.11b (Wireless LAN) Interface Type A Bluetooth Board Type A <u>Scan/Copy Accessories</u> IS100e Scanner Scanner Rack FAC26	481-0921 481-0646 481-0647 481-0518 481-0519 481-0520 481-0705 481-0483 481-0550 481-0700	230.00 375.00 300.00 345.00 440.00 600.00 175.00 475.00 350.00 300.00	173.00 282.00 225.00 183.00 233.00 424.00 132.00 252.00 263.00 225.00	- - - - - - - - - - 6.25
	<u>Consumables Description / Yield @ 5% Coverage Letter</u> Black Toner / 5,500 pages / Cassette Cyan Toner / 5,500 pages / Cassette Magenta Toner / 5,500 pages / Cassette Yellow Toner / 5,500 pages / Cassette PCU - Black Type 125 / 13,000 pages PCU - Color Type 125 / 13,000 pages Waste Toner Bottle / 44,000 developments Fusing Unit Type 125 / 100,000 pages Intermediate Transfer Unit Type 125 / 63,000 pages	480-0159 480-0160 480-0150 480-0151 480-0152 480-0153 480-0261 480-0262 480-0156	34.00 89.00 89.00 89.00 85.00 335.00 22.00 260.00 110.00	27.00 73.00 73.00 73.00 73.00 285.00 16.00 211.00 109.00	-

Pricing does not include taxes.

Purchase Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery charges.

Service Plan:

1. Includes all parts and on-site labor.
2. Excludes all consumables.

**COST SHEET
COLOR PRINTERS
BAND 1**

BRAND NAME: Lanier
MODEL#: LP122C

MINIMUM SPECIFICATIONS:

mfg. duty cycle 20,000/month
copy speed 8ppm color
600 x 600 dpi resolution
8mb
350 sheet paper capacity

SPECIFICATIONS OF MACHINE BID:

50,000 pages per month
18 ppm
1200 x 1200 dpi
64mb
630 sheet capacity

(Include item/model #s for any accessory included in the base machine if needed for ordering.)

PRICING:

#990 8654 Integration

Purchase price \$ 1,325.00

Maintenance/month \$ 20.00

Warranty 90 days (duration) Maintenance for purchased machines shall be at no cost during the warranty period.

Supplies - Vendors must list and price all needed consumable supplies for purchase during the life of the contract. All costs quoted shall be inclusive of any mailing or delivery costs.

Supply	Item #	Qty/Pkg/Size	Cost/Each
			\$

See Attached

Accessories - Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory	Model#	Purchase	Maintenance/month
		\$	\$

See Attached

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Color Laser Printer Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Maintenance MONTHLY Base Charge \$
1c	LP122c Color Laser Printer (18 PPM Color/22 PPM B&W) Network Integration Charge <u>Optional Accessories</u> AD440 Duplex Unit Paper Feed Unit Type 3000 (530 Sheet) 10GB HDD Type 3000 64MB Printer Memory Expansion 128MB Printer Memory Expansion 256MB Printer Memory Expansion User Account Enhance Unit - Type C IEEE 1394 (Firewire) Interface Board Type A IEEE 802.11b (Wireless LAN) Interface Type A Bluetooth Board Type A <u>Scan/Copy Accessories</u> IS100e Scanner Scanner Rack FAC26	479-1326	1,499.00	1,125.00	20.00
		990-8654	250.00	200.00	-
		481-0921	230.00	173.00	-
		481-0646	375.00	282.00	-
		481-0647	300.00	225.00	-
		481-0518	345.00	183.00	-
		481-0519	440.00	233.00	-
		481-0520	800.00	424.00	-
		481-0705	175.00	132.00	-
		481-0483	475.00	252.00	-
		481-0550	350.00	263.00	-
		481-0700	300.00	225.00	-
		479-1490	1,499.00	1,125.00	6.25
		481-0756	95.00	72.00	-
			<u>Consumables Description / Yield @ 5% Coverage Letter</u> Black Toner / 5,500 pages / Cassette Cyan Toner / 5,500 pages / Cassette Magenta Toner / 5,500 pages / Cassette Yellow Toner / 5,500 pages / Cassette PCU - Black Type 125 / 13,000 pages PCU - Color Type 125 / 13,000 pages Waste Toner Bottle / 44,000 developments Fusing Unit Type 125 / 100,000 pages Intermediate Transfer Unit Type 125 / 53,000 pages	480-0159	34.00
		480-0160	89.00	73.00	
		480-0150	89.00	73.00	
		480-0151	89.00	73.00	
		480-0152	85.00	73.00	
		480-0153	335.00	285.00	
		480-0261	22.00	16.00	
		480-0262	260.00	211.00	
		460-0156	110.00	109.00	

Pricing does not include taxes.

Purchase Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery charges.

Service Plan:

1. Includes all parts and on-site labor.
2. Excludes all consumables.



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*709051952 304-342-4099
 LANIER WORLDWIDE INC
 1411 VIRGINIA STREET EAST
 CHARLESTON WV 25301 25301

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DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
04/27/2005		NET 30		592606737			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL - MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO.	ITEM NUMBER				
RECEIPT TICKET FOR PURCHASE ORDER: DIGCOP04B							
LINE	CATNO	ITEM NUMBER	DESCRIPTION		QTY	DATE	
0001	985-64		PER ATTACHED COST SHEETS		_____	_____	
SIGNATURE _____				DATE _____			
						TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

BETTY FRANCISCO 304-558-0468

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL