



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
 DIGCOP04B

PAGE
 1

BLANKET RELEASE
 00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 1

**SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS**

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

AGENCY COPY

*709051952 304-342-4099
 LANIER WORLDWIDE INC
 1411 VIRGINIA STREET EAST
 CHARLESTON WV 25301

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	FEIN/SSN	FUND
11/10/2004	NET 30	592606737	

SHIP VIA	FOB	FREIGHT TERMS	ACCOUNT NUMBER
BEST WAY	DESTINATION	PREPAID	MUL-MUL

LINE	QUANTITY	UOP	VENDOR ITEM NO.	UNIT PRICE	AMOUNT
	DELIVERY DATE	CAT. NO.	ITEM NUMBER		
			CHANGE ORDER #01		
			TO CHANGE THE MODEL ON BAND 1, MONOCHROME COPIERS, AND REDUCE THE PRICING PER THE ATTACHED COST SHEET.		
			CHANGE FROM: MODEL 5613 TO: MODEL LD015 SPF		
			EFFECTIVE: 11/10/04		
			----- NO OTHER CHANGES -----		
0001	08/14/2005	LS	985-64		
	PER ATTACHED	COST	SHEETS		
			PREVIOUS PO TOTAL==>	OPEN	END
			PO NET CHANGE (+)==>		

WV STATE PURCHASING DIVISION
 ADMINISTRATION UNIT
 CERTIFIED ENCUMBERED

NOV 16 2004

Beverly Toler

APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE *11/10/04*

OPEN END

TOTAL

Dwayne Wayfield
 APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

CHARLYN MILLER 304-558-2596
 BY *[Signature]*
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of acceptance of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this Order will. [a] conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; [b] be merchantable and fit for the purpose intended; and/or [c] be free from defect in material and workmanship.
8. **CANCELLATION:** The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the Seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract is automatically null and void, and is terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

COST SHEET
MONOCHROME COPIERS
BAND 1

BRAND NAME: **Lanier**
MODEL#: **LD015 S.P.F.**

MINIMUM SPECIFICATIONS:	SPECIFICATIONS OF MACHINE BID:
Mfg. Copy Volume 5,000/month	5,000
Copy Speed 10CPM	15cpm
Features:	
250 Sheet Paper Capacity	250 Sheets
Bypass tray	100 Sheet Bypass
Auto Document Feeder	Standard
	#990 8612=Integration

PRICING:
Purchase price \$ **1100.00**
Amount to be deducted if ordering as a non-connected machine \$ **408.00**

Maintenance/month for purchased machines \$ **28.00**

24 month Rental \$ **68.00** /month
Amount to be deducted if ordering as a non-connected machine \$ **12.00**

36 month Rental \$ **56.00** /month
Amount to be deducted if ordering as a non-connected machine \$ **8.00**

48 month Rental \$ **55.00** /month
Amount to be deducted if ordering as a non-connected machine \$ **8.00**

Warranty **90 day for purchase** (duration) Reduction to monthly maintenance and rental price during warranty:

24 month \$ **0** /mn 36 month \$ **0** /mn 48 month \$ **0** /mn

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 2,500 copies/month.

Per copy overage charge for copies in excess of 2,500 copies/month \$ **.019** /ea

Accessories-Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model #	Purchase	Maintenance/month	Rental/month
		\$	\$	\$

Lanlier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Digital MFP Rental Pricing

RTB: #0904068

Band	Model / Description	Lanlier Product Number	List Purchase Price \$	Purchase Price \$	Base + Clicks Service			Rental Plans			Monthly Clicks Included	Overage Click Charge \$
					MONTHLY Base Charge \$	MONTHLY Click Allowance	Click W/Toner Charge \$	24 Mos Base Charge \$	36 Mos Base Charge \$	48 Mos Base Charge \$		
1	Base Configuration LD015SPF Digital Copy / Scan / Print / Fax Package Network Integration Charge	479-1512 990-8612	2,595.00 250.00	900.00	28.00	2,500	0.0190	63.00	53.00	52.00	2,500	0.0190
				200.00				5.00	3.00	3.00		
1	LD015 Digital System (15 PPM) Total Connected Price Amount Deducted for Non-Connected Unit	479-1510	1,995.00	692.00	28.00	2,500	0.0190	56.00	48.00	47.00	2,500	0.0190
				692.00				408.00	56.00	48.00		
Optional Accessories Optional Handset 481-0393 70.00 38.00 2.00 1.00 PS480 Paper Bank (1 x 500) 479-1306 350.00 186.00 9.00 7.00 Cabinet Stand FAC19 481-0542 213.00 113.00 6.00 4.00 Print Accessories Scan / Print Package Type 1515 (For LD015 Only) 481-0828 720.00 382.00 18.00 13.00 PostScript 3 Kit Type 2018 481-0788 485.00 258.00 13.00 9.00 IEEE 1284 (Parallel) Interface Board Type A 481-0786 99.00 53.00 3.00 2.00 IEEE 1394 (Firewire) Interface Board Type B 481-0683 475.00 252.00 12.00 9.00 IEEE 802.11b (Wireless LAN) Interface Kit Type D 481-0787 540.00 287.00 14.00 10.00 Bluetooth Interface Type 2238 481-0789 360.00 279.00 14.00 10.00												

Pricing does not include taxes.

Base + Clicks Service Plan:

1. Includes all parts and labor including drum & developer (PCU).
2. Includes black toner only (Excludes staples and paper).
3. See Lanlier Master Agreement for specific service/maintenance terms and conditions.

Lease Plan:

1. Lease factors are subject to change with 30 days notice.
2. Lease payments will be higher in New Jersey, Illinois and Louisiana.
3. Lease includes service for the term (See note above for service plan).
4. See Lanlier Master Agreement for specific lease terms and conditions.

*** Pricing does not include System Integration Charges which apply to all connected units & software products.