

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will: {a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer {b} be merchantable and fit for the purpose intended and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director or Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
 DIGCOP04A

PAGE
 2

BLANKET RELEASE
 00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 11

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

*709002847 01 502-243-0077
 SHARP ELECTRONICS CORP
 SHARP PLAZA BOX R

 MAHWAH NJ 07430

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
05/30/2008		NET 30		131968872			
SHIP VIA		F.O.B.		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO.	ITEM NUMBER				
	EFFECTIVE DATE OF EXTENSION: 07/01/2008 THROUGH 08/14/2008						
	*****NO ADDITIONAL CHANGES*****						
0001	08/14/2006	LS	985-64		.00000		
	PER ATTACHED COST SHEETS						
						TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE



Gary Thompson, CDIA+
Government Account Executive, OH, MI, KY, WV
Sharp Imaging and Information Company of America
Sharp Electronics Corporation
614.883.4163 Phone
614.737.5301 Fax

April 2, 2008

Jo Ann Adkins, Senior Buyer
Department of Administration
Purchasing Division
PO Box 50130
2019 Washington Street, East
Charleston, WV 25305-0130

Via: Email – JoAdkins@wvadmin.gov

Dear Ms. Adkins:

Sharp Electronics Corporation would like to submit for your evaluation and approval some modifications to the West Virginia Statewide Contract number DIGCOP04A. The revisions are to replace one discontinued or superseded equipment model with new model and to revise the accessory lists to include newly available equipment accessory options.

Equipment pricing remains equal to the prices of the previous models and follows the same methodology as proposed, evaluated and awarded as a result of the original solicitation by the State of West Virginia. Each new model meets or exceeds the features and capabilities of the superseded model.

The affected segments are as follows:

Band	Previous Model	New Model	Change Requested
1	AR-168S	AR-208S	New Model supersedes discontinued model and update to add newly available accessory options.
2	AR-M207	AR-M207e	New Model supersedes discontinued model and update to add newly available accessory options.
3	MX-M350NCT	No Change	Update accessories to add newly available options.
4	MX-M450NCT	No Change	Update accessories to add newly available options.
5	MX-M550N	No Change	Update accessories to add newly available options.
6	MX-M620N	No Change	Update accessories to add newly available options.
7	MX-M700N	No Change	Update accessories to add newly available options.
Color 3	MX-2700N	No Change	Update accessories to add newly available options.
Color 4	MX-3501N	No Change	Update accessories to add newly available options.

SHARP.

Product information for the new models is attached for your records. Your attention to this request is greatly appreciated. Please feel free to contact me directly if you should require further information.

Regards,

A handwritten signature in cursive script, appearing to read "Gary R. Thompson".

Gary Thompson, CDIA+
Government Account Manager, OH, MI, KY, WV
Sharp Imaging and Information Company of America
Sharp Electronics Corporation

COST SHEET
MONOCHROME COPIERS
BAND 1

BRAND NAME: Sharp Electronics Corporation
MODEL#: AR-208S with AR-PS3100

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 5,000/month

Copy speed 10cpm

Features:

250-sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID:

Yes

20-PPM

Yes

Yes

Yes

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$978.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 118.00**

Maintenance/month for purchased machines **\$ 15.00**

24 month Rental **\$ 52.50/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 4.50**

36 month Rental **\$ 46.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 4.20**

48 month Rental **\$ 39.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 3.30**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn

Maintenance for purchase machines **\$ 15.00/mn**

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 2,500 copies/month

Per copy overage charge for copies in excess of 2,500 copies/month **\$ 0.02 /ea**

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24-Mths	36-Mths	48-Mths
PCL6 Print Server	AR-NB2N	385.00	(0)	14.70	13.70	10.80
Pricom 3100 Print Server	AR-PS3100	118.00	(0)	4.50	4.20	3.30
250-Sheet Paper Feed Unit	AR-D16	107.00	(0)	4.10	3.80	3.00
Facsimile Expansion Kit	AR-FX9	315.00	(0)	12.00	11.20	8.90
Post Script Expansion Kit (requires NB2N)	AR-PK1N	208.00	(0)	8.00	7.40	5.90
250-Sheet Paper Feed Unit	AR-D33	107.00	(0)	4.10	3.80	3.00
Facsimile Expansion Kit	AR-FX13	315.00	(0)	16.20	15.10	11.90
Deluxe Copier Cabinet	AR208ABD	86.00	(0)	3.30	3.10	2.40
PCL6 Print Server	AR-NB2A	385.00	(0)	14.70	13.70	10.80
Standard Copier Cabinet	AR-150ABS	74.00	(0)	2.80	2.60	2.10
Deluxe Copier Cabinet	AR-150ABD	86.00	(0)	3.30	3.10	2.40
15 AMP Power Filter	AR-5130NT	100.00	(0)	3.80	3.60	2.80
Duplex Upgrade	AR-208D	232.00	(0)	9.00	12.20	10.30

COST SHEET
MONOCHROME COPIERS
BAND 2

BRAND NAME: Sharp Electronics Corporation
MODEL#: AR-M207e with AR-RP6, AR-PS3100

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 15,000/month

Copy speed 20cpm

Features:

500-sheet paper capacity

2 paper sources

Auto document feeder

Auto duplexing

Electronic sorting

SPECIFICATIONS OF MACHINE BID:

Yes

20-PPM

Yes

Yes

Yes AR-RP6

Yes

Yes

(Include item/model #s for any accessory included
in the base machine if needed for ordering)

PRICING:

Purchase price: **\$2,123.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 118.00**

Maintenance/month for purchased machines **\$ 30.00**

24 month Rental **\$ 111.30/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 4.30**

36 month Rental **\$ 105.50/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 4.20**

48 month Rental **\$ 89.90/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 3.30**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn

Maintenance for purchase machines **\$ 30.00/mn**

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies
excepting paper for 7,500 copies/month

Per copy overage charge for copies in excess of 7,500 copies/month **\$ 0.02 /ea**

Accessories – Vendors may attach a list in the format indicated for any available accessories they
wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24-Mths	36-Mths	48-Mths
Platen Cover	AR-VR5	72.00	(0)	2.80	2.60	2.00
	AR-EB7	200.00	(0)	7.60	7.10	5.60
Reversing Single Pass Feeder	AR-RP6N	425.00	(0)	16.20	15.20	12.00
250 Sheet Paper Feed Unit	AR-D24	238.00	(0)	9.10	8.50	6.70
500 Sheet Paper Feed Unit (2x 250)	AR-D25	411.00	(0)	15.70	14.70	11.60
Pricom 3100 Mini Print Server	AR- PS3100	118.00	(0)	4.50	4.20	3.30
PCL6 Print Server	AR-NB2N	208.00	(0)	14.70	13.70	10.80
Post Script Expansion Kit	AR-PK1N	100.00	(0)	8.00	7.40	5.90
15 AMP Power Filter	AR- D5133NT	82.00	(0)	3.80	3.60	2.80
Deluxe Copier Cabinet	AR- 205ABDH	81.00	(0)	3.10	2.90	2.30
Deluxe Copier Cabinet	AR- 205ABDL	73.00	(0)	3.10	2.90	2.30
Standard Copier Cabinet	AR- 205ABSH	380.00	(0)	2.80	2.60	2.10
Facsimile Expansion Kit	AR-FX11	42.00	(0)	16.30	13.60	10.70
Job Separator Tray	AR-TR4	98.00	(0)	1.70	1.50	1.20
PCL6 Print Server	AR-NB3	385.00	(0)	14.70	13.70	10.80

COST SHEET
MONOCHROME COPIERS
BAND 3

BRAND NAME: Sharp Electronics Corporation
MODEL#: MX-M350NCT with AR-DU3, AR-TE3

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 30,000/month

Copy speed 30cpm

Features:

1,000-sheet paper capacity

2 paper sources

Auto document feeder

Auto duplexing

Electronic sorting or

Finisher/sorter

SPECIFICATIONS OF MACHINE BID:

Yes

35-PPM

Yes

Yes

Yes

Yes AR-DU3

Yes

Optional per Addendum #1

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$4,462.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 700.00**

Maintenance/month for purchased machines **\$ 60.00**

24 month Rental **\$ 230.10/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 26.00**

36 month Rental **\$ 219.50/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 25.00**

48 month Rental **\$ 185.50/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 19.00**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn

Maintenance for purchase machines **\$ 60.00/mn**

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 15,000 copies/month

Per copy overage charge for copies in excess of 15,000 copies/month **\$ 0.012 /ea**

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24-Mths	36-Mths	48-Mths
Printer Expansion Kit	AR-P14	807.00	5.00	35.90	33.80	27.70
Scanner/Single Pass Feeder	AR-EF1	1,220.00	(0)	46.60	43.60	34.40
Scanner Rack	AR-RK1	110.00	(0)	4.20	3.90	3.10
Deluxe Copier Cabinet with Door - Included in Package C	AR-45ABD	129.00	(0)	4.90	4.60	3.60
500+2,000-Sheet Paper Desk	AR-D20	776.00	(0)	29.70	27.70	21.90
3/500-Sheet Paper Desk	AR-D15	675.00	(0)	25.80	24.10	19.00
500 Sheet + 2000 Sheet Paper Desk Included in Package A	AR-D28	776.00	(0)	29.70	27.70	21.90
3 x 500 Sheet Paper Feed Desk Included in Package B	AR-D27	675.00	(0)	25.80	24.10	19.00
500 Sheet Cassette Included in Package C	AR-MU2	161.00	(0)	6.20	5.80	4.60
Finisher-multi position	AR-FN6	751.00	15.00	43.70	41.80	36.30
Multi Position/Saddle Stitch Finisher(DU3 Required)	AR-FN7	1,497.00	15.00	72.20	68.40	57.20
8 Bin Mailbox						
Stacker/Finisher Cannot be combined with FN6	AR-MS1	536.00	(0)	20.50	19.10	15.10
3 Hole Punch Module Requires FN7	AR-PN1B	367.00	(0)	14.00	13.10	10.30
Left Side Exit Tray. Can be used with DU3. Not required with DU3/FN7 Combination	AR-TE3	32.00	(0)	1.20	1.10	.90
Upper Right Side Exit Tray Extension Cannot be combined with MS1/FN6	AR-TE4	17.00	(0)	.60	.60	.50
Right side Exit Tray Cannot be combined with MS1/FN6	AR-TE5	71.00	(0)	2.70	2.50	2.00
Duplex Module Required for FN7	AR-DU3	210.00	(0)	8.00	7.50	5.90
Duplex Module/Multi Sheet Bypass Tray (includes exit tray)for FN6	AR-DU4	271.00	(0)	10.40	9.70	7.60
PostScript Expansion Kit	AR-PK1N	208.00	(0)	8.00	7.40	5.90
8Mb Memory Expansion	AR-MM9	98.00	(0)	3.70	3.50	2.80
Data Security Kit	MX- FRX5U	229.00	(0)	8.80	8.20	6.50
Data Security Kit	MX- FRX6U	229.00	(0)	8.80	8.20	6.50
Bar Code Font Kit	AR-PF1	311.00	(0)	11.90	11.10	8.80
15 AMP Power Filter	AR- D5133NT	100.00	(0)	3.80	3.60	2.80
Facsimile Expansion Kit	AR-FX12	665.00	5.00	30.40	28.70	23.70
Post Script Expansion Kit	AR-PK6	208.00	(0)	8.00	7.40	5.90

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
Sharp OSA Application Integration Module (Requires NSX1)	MX- AMX1	219.00	(0)	8.40	7.80	6.20
Sharp OSA Application Communication Module (Requires NSX1)	MX- AMX2	219.00	(0)	8.40	7.80	6.20
Sharp OSA External Accounting Module (Requires NSX1)	MX- AMX3	119.00	(0)	4.50	4.20	3.40
Network Scanning Expansion Kit. Requires Connected version	MX-NSX1	568.00	(0)	25.50	23.80	18.80
Printer Upgrade Kit w/o HDD	MX- NBX2	683.00	5.00	25.20	23.50	18.50
Printer Upgrade Kit w/ HDD	MX- NBX3	729.00	5.00	26.90	25.10	19.80
Internet Fax Kit	MX- FWX1	281.00	(0)	10.70	10.00	7.90
Network Card	AR-NC5J	339.00	(0)	13.00	12.10	9.50
500-Sheet Cassette	AR-MU1	210.00	(0)	8.00	7.50	5.90
Power Supply	AR-DC1	80.00	(0)	3.10	2.90	2.30

COST SHEET
MONOCHROME COPIERS
BAND 4

BRAND NAME: Sharp Electronics Corporation
MODEL#: MX-M450NCT with AR-DU3, AR-TE3

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 45,000/month

Copy speed 40cpm

Features:

1,500-sheet paper capacity

3 paper sources

Auto document feeder

Auto duplexing

Electronic sorting or

Finisher/sorter

SPECIFICATIONS OF MACHINE BID:

Yes

45-PPM

Yes – 2,000-sheet capacity

Yes – 4 paper sources

Yes

Yes AR-DU3

Yes

Optional per Addendum #1

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$5,787.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 640.00**

Maintenance/month for purchased machines **\$ 95.00**

24 month Rental **\$ 315.80/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 24.00**

36 month Rental **\$ 301.20/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 22.00**

48 month Rental **\$ 258.30/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 18.00**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn

Maintenance for purchase machines **\$ 95.00/mn**

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 22,500 copies/month

Per copy overage charge for copies in excess of 22,500 copies/month **\$ 0.012 /ea**

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24-Mths	36-Mths	48-Mths
Printer Expansion Kit	AR-P14	807.00	5.00	35.90	33.80	27.70
Scanner/Single Pass Feeder	AR-EF1	1,220.00	(0)	46.60	43.60	34.40
Scanner Rack	AR-RK1	110.00	(0)	4.20	3.90	3.10
Deluxe Copier Cabinet with Door - Included in Package C	AR-45ABD	129.00	(0)	4.90	4.60	3.60
500+2,000-Sheet Paper Desk	AR-D20	776.00	(0)	29.70	27.70	21.90
3/500-Sheet Paper Desk	AR-D15	675.00	(0)	25.80	24.10	19.00
500 Sheet + 2000 Sheet Paper Desk Included in Package A	AR-D28	776.00	(0)	29.70	27.70	21.90
3 x 500 Sheet Paper Feed Desk Included in Package B	AR-D27	675.00	(0)	25.80	24.10	19.00
500 Sheet Cassette Included in Package C	AR-MU2	161.00	(0)	6.20	5.80	4.60
Finisher-multi position	AR-FN6	751.00	15.00	43.70	41.80	36.30
Multi Position/Saddle Stitch Finisher(DU3 Required)	AR-FN7	1,497.00	15.00	72.20	68.40	57.20
8 Bin Mailbox						
Stacker/Finisher Cannot be combined with FN6	AR-MS1	536.00	(0)	20.50	19.10	15.10
3 Hole Punch Module Requires FN7	AR-PN1B	367.00	(0)	14.00	13.10	10.30
Left Side Exit Tray. Can be used with DU3. Not required with DU3/FN7 Combination	AR-TE3	32.00	(0)	1.20	1.10	.90
Upper Right Side Exit Tray Extension Cannot be combined with MS1/FN6	AR-TE4	17.00	(0)	.60	.60	.50
Right side Exit Tray Cannot be combined with MS1/FN6	AR-TE5	71.00	(0)	2.70	2.50	2.00
Duplex Module Required for FN7	AR-DU3	210.00	(0)	8.00	7.50	5.90
Duplex Module/Multi Sheet Bypass Tray (includes exit tray)for FN6	AR-DU4	271.00	(0)	10.40	9.70	7.60
PostScript Expansion Kit	AR-PK1N	208.00	(0)	8.00	7.40	5.90
8Mb Memory Expansion	AR-MM9	98.00	(0)	3.70	3.50	2.80
Data Security Kit	MX- FRX5U	229.00	(0)	8.80	8.20	6.50
Data Security Kit	MX- FRX6U	229.00	(0)	8.80	8.20	6.50
Bar Code Font Kit	AR-PF1	311.00	(0)	11.90	11.10	8.80
15 AMP Power Filter	AR- D5133NT	100.00	(0)	3.80	3.60	2.80
Facsimile Expansion Kit	AR-FX12	665.00	5.00	30.40	28.70	23.70
Post Script Expansion Kit	AR-PK6	208.00	(0)	8.00	7.40	5.90

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
Sharp OSA Application Integration Module (Requires NSX1)	MX- AMX1	219.00	(0)	8.40	7.80	6.20
Sharp OSA Application Communication Module (Requires NSX1)	MX- AMX2	219.00	(0)	8.40	7.80	6.20
Sharp OSA External Accounting Module (Requires NSX1)	MX- AMX3	119.00	(0)	4.50	4.20	3.40
Network Scanning Expansion Kit. Requires Connected version	MX-NSX1	568.00	(0)	25.50	23.80	18.80
Printer Upgrade Kit w/o HDD	MX- NBX2	683.00	5.00	25.20	23.50	18.50
Printer Upgrade Kit w/ HDD	MX- NBX3	729.00	5.00	26.90	25.10	19.80
Internet Fax Kit	MX- FWX1	281.00	(0)	10.70	10.00	7.90
Network Card	AR-NC5J	339.00	(0)	13.00	12.10	9.50
500-Sheet Cassette	AR-MU1	210.00	(0)	8.00	7.50	5.90
Power Supply	AR-DC1	80.00	(0)	3.10	2.90	2.30

COST SHEET
MONOCHROME COPIERS
BAND 5

BRAND NAME: Sharp Electronics Corporation
MODEL#: MX-M550N

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 65,000/month

Copy speed 50cpm

Features:

1,500-sheet paper capacity

3 paper sources

Auto document feeder

Auto duplexing

Electronic sorting or

Finisher/sorter

SPECIFICATIONS OF MACHINE BID:

Yes

55-PPM

Yes – 3,100-sheet capacity

Yes – 4 paper sources

Yes

Yes

Yes

Optional per Addendum #1

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$9,000.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 1,000.00**

Maintenance/month for purchased machines **\$ 115.00**

24 month Rental **\$ 459.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 38.00**

36 month Rental **\$ 436.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 35.00**

48 month Rental **\$ 369.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 29.00**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn

36 month \$ (0) /mn

48 month \$ (0) /mn

Maintenance for purchase machines **\$ 115.00/mn**

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 32,500 copies/month

Per copy overage charge for copies in excess of 32,500 copies/month **\$ 0.009 /ea**

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24- Mths	36- Mths	48- Mths
Post Sheet Inserter	AR-CF2	1,159.00	(0)	44.30	41.40	32.60
Data Security Kit	AR-FR11U	281.00	(0)	10.70	10.00	7.90
Data Security Kit	MX-FRX5U	229.00	(0)	8.80	8.20	6.50
Finisher-multi position 2 Tray	AR-F15	1,566.00	15.00	74.90	70.90	59.10
Multi Position/Saddle Stitch Finisher 3 Tray	AR-F16	2,403.00	15.00	106.90	100.80	82.70
3 Hole Punch Module	AR-PN4B	411.00	(0)	15.70	14.70	11.60
LARGE CAPACITY CASSETTE - 3,500 SHEET PAPER SUPPLY	AR-LC6	735.00	(0)	28.10	26.20	20.70
Large CAPACITY CASSETTE - 3,000 SHEET PAPER SUPPLY	AR-LC7	1,375.00	(0)	52.60	49.10	38.70
Internet Fax Kit	MX-FWX1	281.00	(0)	10.70	10.00	7.90
PS3 Expansion Kit	MX-PKX1	354.00	(0)	13.50	12.60	10.00
Network Scanning Expansion Kit. Requires either N version or U version plus print expansion kit	MX-NSX1	568.00	(0)	25.50	23.80	18.80
Printer Expansion Kit (Required for Network Connection) includes NIC	MX-NBX1	1,823.00	(0)	66.80	62.40	49.20
33.6 Facsimile Expansion Kit	AR-FX8	661.00	5.00	30.30	28.60	23.60
8Mb Memory Expansion for FX5/FX7/FX8	AR-MM9	98.00	(0)	3.70	3.50	2.80
Printer Expansion Kit	AR-P19	1,823.00	5.00	74.70	70.10	56.40
Sharp OSA Application Integration Module (Requires NSX1)	MX-AMX1	219.00	(0)	8.40	7.80	6.20
Sharp OSA Application Communication Module (Requires NSX1)	MX-AMX2	219.00	(0)	8.40	7.80	6.20
Sharp OSA External Accounting Module (Requires NSX1)	MX-AMX3	119.00	(0)	4.50	4.20	3.40
20 AMP Power Filter	AR- D5143NT	108.00	(0)	4.10	3.90	3.00

COST SHEET
MONOCHROME COPIERS
BAND 6

BRAND NAME: Sharp Electronics Corporation
MODEL#: MX-M620N

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 80,000/month

Copy speed 60cpm

Features:

1,500-sheet paper capacity

3 paper sources

Auto document feeder

Auto duplexing

Electronic sorting or

Finisher/sorter

SPECIFICATIONS OF MACHINE BID:

Yes

62-PPM

Yes – 3,100-sheet capacity

Yes – 4 paper sources

Yes

Yes

Yes

Optional per Addendum #1

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$10,350.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 1,200.00**

Maintenance/month for purchased machines **\$ 165.00**

24 month Rental **\$ 561.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 46.00**

36 month Rental **\$ 534.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 42.00**

48 month Rental **\$ 457.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 34.00**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn

Maintenance for purchase machines **\$ 165.00/mn**

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 40,000 copies/month

Per copy overage charge for copies in excess of 40,000 copies/month **\$ 0.009 /ea**

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24- Mths	36- Mths	48- Mths
Post Sheet Inserter	AR-CF2	1,159.00	(0)	44.30	41.40	32.60
Data Security Kit	AR-FR11U	281.00	(0)	10.70	10.00	7.90
Data Security Kit	MX-FRX5U	229.00	(0)	8.80	8.20	6.50
Finisher-multi position 2 Tray	AR-F15	1,566.00	15.00	74.90	70.90	59.10
Multi Position/Saddle Stitch Finisher 3 Tray	AR-F16	2,403.00	15.00	106.90	100.80	82.70
3 Hole Punch Module	AR-PN4B	411.00	(0)	15.70	14.70	11.60
LARGE CAPACITY CASSETTE - 3,500 SHEET PAPER SUPPLY	AR-LC6	735.00	(0)	28.10	26.20	20.70
Large CAPACITY CASSETTE - 3,000 SHEET PAPER SUPPLY	AR-LC7	1,375.00	(0)	52.60	49.10	38.70
Internet Fax Kit	MX-FWX1	281.00	(0)	10.70	10.00	7.90
PS3 Expansion Kit	MX-PKX1	354.00	(0)	13.50	12.60	10.00
Network Scanning Expansion Kit. Requires either N version or U version plus print expansion kit	MX-NSX1	568.00	(0)	25.50	23.80	18.80
Printer Expansion Kit (Required for Network Connection) includes NIC	MX-NBX1	1,823.00	(0)	66.80	62.40	49.20
33.6 Facsimile Expansion Kit	AR-FX8	661.00	5.00	30.30	28.60	23.60
8Mb Memory Expansion for FX5/FX7/FX8	AR-MM9	98.00	(0)	3.70	3.50	2.80
Printer Expansion Kit	AR-P19	1,823.00	5.00	74.70	70.10	56.40
Sharp OSA Application Integration Module (Requires NSX1)	MX-AMX1	219.00	(0)	8.40	7.80	6.20
Sharp OSA Application Communication Module (Requires NSX1)	MX-AMX2	219.00	(0)	8.40	7.80	6.20
Sharp OSA External Accounting Module (Requires NSX1)	MX-AMX3	119.00	(0)	4.50	4.20	3.40
20 AMP Power Filter	AR- D5143NT	108.00	(0)	4.10	3.90	3.00

COST SHEET
MONOCHROME COPIERS
BAND 7

BRAND NAME: Sharp Electronics Corporation
MODEL#: MX-M700N with AR-LC6

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 150,000/month

Copy speed 70cpm

Features:

1,500-sheet paper capacity

4 paper sources

Auto document feeder

Auto duplexing

Electronic sorting or

Finisher/sorter

SPECIFICATIONS OF MACHINE BID:

Yes

70-PPM

Yes – 6,600-sheet capacity

Yes

Yes

Yes

Yes

Optional per Addendum #1

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$12,435.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 1,000.00**

Maintenance/month for purchased machines **\$ 190.00**

24 month Rental **\$ 665.10/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 37.00**

36 month Rental **\$ 634.20/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 35.00**

48 month Rental **\$ 540.70/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 28.00**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn

Maintenance for purchase machines **\$ 190.00/mn**

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 75,000 copies/month

Per copy overage charge for copies in excess of 75,000 copies/month **\$ 0.009 /ea**

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24- Mths	36- Mths	48- Mths
Post Sheet Inserter	AR-CF2	1,159.00	(0)	44.30	41.40	32.60
Data Security Kit	AR-FR11U	281.00	(0)	10.70	10.00	7.90
Data Security Kit	MX-FRX5U	229.00	(0)	8.80	8.20	6.50
Finisher-multi position 2 Tray	AR-F15	1,566.00	15.00	74.90	70.90	59.10
Multi Position/Saddle Stitch Finisher 3 Tray	AR-F16	2,403.00	15.00	106.90	100.80	82.70
3 Hole Punch Module	AR-PN4B	411.00	(0)	15.70	14.70	11.60
LARGE CAPACITY CASSETTE - 3,500 SHEET PAPER SUPPLY	AR-LC6	735.00	(0)	28.10	26.20	20.70
Large CAPACITY CASSETTE - 3,000 SHEET PAPER SUPPLY	AR-LC7	1,375.00	(0)	52.60	49.10	38.70
Internet Fax Kit	MX-FWX1	281.00	(0)	10.70	10.00	7.90
PS3 Expansion Kit	MX-PKX1	354.00	(0)	13.50	12.60	10.00
Network Scanning Expansion Kit. Requires either N version or U version plus print expansion kit	MX-NSX1	568.00	(0)	25.50	23.80	18.80
Printer Expansion Kit (Required for Network Connection) includes NIC	MX-NBX1	1,823.00	(0)	66.80	62.40	49.20
33.6 Facsimile Expansion Kit	AR-FX8	661.00	5.00	30.30	28.60	23.60
8Mb Memory Expansion for FX5/FX7/FX8	AR-MM9	98.00	(0)	3.70	3.50	2.80
Printer Expansion Kit	AR-P19	1,823.00	5.00	74.70	70.10	56.40
Sharp OSA Application Integration Module (Requires NSX1)	MX-AMX1	219.00	(0)	8.40	7.80	6.20
Sharp OSA Application Communication Module (Requires NSX1)	MX-AMX2	219.00	(0)	8.40	7.80	6.20
Sharp OSA External Accounting Module (Requires NSX1)	MX-AMX3	119.00	(0)	4.50	4.20	3.40
20 AMP Power Filter	AR- D5143NT	108.00	(0)	4.10	3.90	3.00

COST SHEET
COLOR COPIERS
BAND 3

BRAND NAME: Sharp Electronics Corporation
MODEL#: MX-2700N with MX-27ABD, MX-TRX1

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 30,000/month

Copy speed 21cpm

Features:

500-sheet paper capacity

2 paper sources

Auto document feeder

Auto duplexing

Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID:

Yes

27-PPM

Yes – 1,100-sheet /w bypass

Yes

Yes

Yes

Yes

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$5,783.00**

Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

Maintenance/month for purchased machines Base = **\$ 50.00**

24 month Rental **\$ 271.00/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

36 month Rental **\$ 256.70/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

48 month Rental **\$ 212.90/month**

Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:

24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn

Maintenance for purchase machines shall be at no cost during the warranty period.

No copies are included in the monthly maintenance or rental fee, but a per-print charge shall apply inclusive of all supplies (except paper) for color and monochrome copies per meter click.

Color prints \$ 0.0600/ea

Monochrome prints \$ 0.0095/ea

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24- Mths	36- Mths	48- Mths
Deluxe Copier Cabinet	MX-27ABD	95.00	(0)	3.60	3.40	2.70
500 Sheet Paper Feed Desk Unit	MX-DEX1	365.00	(0)	14.00	13.00	10.40
1,000 Sheet Paper Feed Desk Unit (2x 500)	MX-DEX2	479.00	(0)	18.30	17.10	13.30
Inner Finisher	MX-FNX1	849.00	(0)	38.00	34.90	29.00
3 Tray Saddle Stitch Finisher (Requires RBX1)	MX-FNX2	1,406.00	(0)	61.80	58.20	47.10
Data Security Kit	MX-FRX1U	333.00	(0)	12.70	11.90	9.20
Internet Fax Kit	MX-FWX1	281.00	(0)	10.70	10.00	7.80
Facsimile Expansion Kit	MX-FXX1	630.00	(0)	24.10	22.50	17.50
3,500 Sheet Large Capacity Tray	MX-LCX1	724.00	(0)	27.70	25.80	20.10
PS3 Expansion Kit	MX-PKX1	354.00	(0)	13.50	12.60	9.80
3 Hole Punch Module for FNX1	MX-PNX1B	354.00	(0)	13.50	12.60	9.80
Paper Pass Unit	MX-RBX1	208.00	(0)	8.00	7.40	5.80
Exit Tray Right Side	MX-TRX1	78.00	(0)	3.00	2.60	2.20

COST SHEET
COLOR COPIERS
BAND 4

BRAND NAME: Sharp Electronics Corporation
MODEL#: MX-3501N with MX-DEX3, MX-TRX1 and MX-FNX1

MINIMUM SPECIFICATIONS:

Mfg. Copy volume 40,000/month
Copy speed 31cpm
Features:
1,000-sheet paper capacity
3 paper sources
Auto duplexing
Auto document feeder
Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID:

Yes
35-PPM
Yes – 1,600-sheet /w bypass
Yes
Yes
Yes
Yes

(Include item/model #s for any accessory included in the base machine if needed for ordering)

PRICING:

Purchase price: **\$8,528.00**
Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

Maintenance/month for purchased machines Base = **\$ 100.00**

24 month Rental **\$ 424.80/month**
Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

36 month Rental **\$ 392.80/month**
Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

48 month Rental **\$ 331.60/month**
Amount to be deducted if ordering as a non-connected machine: **\$ 0.00**

Warranty (0) (duration) Reduction of monthly maintenance and rental price during warranty:
24 month \$ (0) /mn 36 month \$ (0) /mn 48 month \$ (0) /mn
Maintenance for purchase machines shall be at no cost during the warranty period.

No copies are included in the monthly maintenance or rental fee, but a per-print charge shall apply inclusive of all supplies (except paper) for color and monochrome copies per meter click.

Color prints \$ 0.0600/ea Monochrome prints \$ 0.0095/ea

Accessories – Vendors may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory/Description	Model#	Purchase	Maintenance /Month	Rental/Month		
				24- Mths	36- Mths	48- Mths
3 Tray Saddle Stitch Finisher Requires RBX1	MX-FNX2	1,406.00	(0)	61.80	58.20	47.10
Paper Pass Unit	MX-RBX1	208.00	(0)	8.00	7.40	5.80
3 Hole Punch Module for FNX1	MX-PNX1B	354.00	(0)	13.50	12.60	9.80
3 Hole Punch Module for FNX2	AR-PN1B	367.00	(0)	14.00	13.10	10.30
1,000 Sheet Paper Feed Desk Unit (2x 500)	MX-DEX4	479.00	(0)	18.00	17.10	13.30
Deluxe Copier Cabinet	MX-45ABD	102.00	(0)	3.90	3.60	2.80
3,500 Sheet Large Capacity Tray	MX-LCX1	724.00	(0)	27.70	25.80	20.10
Facsimile Expansion Kit	MX-FXX1	630.00	(0)	24.10	22.50	17.50
Internet Fax Kit	MX-FWX1	281.00	(0)	10.70	10.00	7.80
PS3 Expansion Kit	MX-PKX1	354.00	(0)	13.50	12.60	9.80
Bar Code Font Kit	AR-PF1	311.00	(0)	11.90	11.10	8.80
Data Security Kit	MX-FRX2U	333.00	(0)	12.70	11.90	9.20
15 AMP Power Filter	AR- D5133NT	100.00	(0)	3.80	3.60	2.80
500 Sheet Paper Feed Desk Unit	MX-DEX3	365.00	(0)	14.00	12.20	10.40
Exit Tray Right Side	MX-TRX2	78.00	(0)	3.00	2.60	2.20
Inner Finisher	MX-FNX1	849.00	(0)	38.00	34.90	29.00

