



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO
 CPHONE13A

PAGE
 1

BLANKET RELEASE
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CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 2

DEPARTMENT OF ADMINISTRATION
 OFFICE OF TECHNOLOGY
 1900 KANAWHA BLVD. E.
 BUILDING 5, 10TH FLOOR
 CHARLESTON, WV 25305

AGENCY COPY

*709062035 304-932-8194
 ATT MOBILITY
 7229 PARKWAY DR # 200
 HANOVER MD 21076-1317

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
09/12/2013		NET 30		912016656			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
			CHANGE ORDER #02				
	THIS CHANGE ORDER IS ISSUED TO PROVIDE THE ATTACHED DOCUMENTATION SUMMARIZING THE SERVICES AND PRICING AVAILABLE UNDER THE AT&T AND WESTERN STATES CONTRACTING ALLIANCE (WISCA) MASTER AGREEMENT 1907.						
	THE AGENCY MUST SUBMIT A COPY OF THE ORDER VERIFICATION PAGE WITH THE PAYMENT APPLICATION WHEN NEW DEVICES OR ACCESSORIES ARE PURCHASED.						
	ALL PROVISIONS OF THE ORIGINAL CONTRACT AND SUBSEQUENT CHANGE ORDERS NOT MODIFIED HEREIN SHALL REMAIN IN FULL FORCE AND EFFECT.						
	EFFECTIVE:	09/15/2013					
			PREVIOUS PO TOTAL==>		OPEN	END	
			PO NET CHANGE (+)==>				
						PURCHASING DIVISION CERTIFIED ENCUMBERED	
						SEP 19 2013	
						<i>Beverly Toler</i>	
						OPEN END	
						TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE *HW 9/12/13*

Dalton

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY

Krista Ferrell 304-558-2596

PURCHASING DIVISION AUTHORIZED SIGNATURE

DJ Sigman
Government Account Executive AT&T
816 Lee Street, 1st Floor - Office 5
Charleston, WV 25301
Mobile: (304) 932 8194
Fax: (847) 326 3980
E-mail: ds8355@att.com



August 23, 2013

Krista S. Ferrell, Buyer Supervisor - File 21
West Virginia State Purchasing Division
2019 Washington Street, East
Charleston, WV 25305

Re: CPHONE13A Services and Pricing

Dear Ms. Ferrell:

Enclosed please find documentation which summarizes the services and pricing available under the AT&T and Western States Contracting Alliance (WSCA) Master Agreement 1907. An addendum outlining the AT&T Mobility Applications and pricing available under the WSCA 3 Agreement is forthcoming.

For the most current equipment and pricing available, please continue to reference the AT&T Premier Web Site. If you have any questions regarding the enclosed documentation or any other matter, please feel free to contact me at (304) 932-8194.

Sincerely,

A handwritten signature in cursive script that reads "D.J. Sigman".

DJ Sigman
Government Account Executive

Enclosures

	VOICE RATE PLANS	WSCA Std. DISCOUNT	NET DISCOUNT	Monthly Recurring Charge after Discounts.
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Business Pooled Nation Plans

NBI Add a Line *

		25%	(\$5.00)	\$11.24
Monthly Recurring Charge	\$19.99			
Anytime minutes	0		0	
Rate/minute	\$0.25		\$0.25	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	
Nationwide Long Distance	Included		Included	
Roaming	Included		Included	

NBI 300

		25%	(\$8.75)	\$23.62
Monthly Recurring Charge	\$34.99			
Anytime minutes	300		300	
Rate/minute	\$0.25		\$0.25	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	
Nationwide Long Distance	Included		Included	
Roaming	Included		Included	

NBI 450

		25%	(\$11.25)	\$29.99
Monthly Recurring Charge	\$44.99			
Anytime minutes	450		450	
Rate/minute	\$0.25		\$0.25	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	
Nationwide Long Distance	Included		Included	
Roaming	Included		Included	

NBI 900

		25%	(\$16.25)	\$48.74
Monthly Recurring Charge	\$64.99			
Anytime minutes	900		450	
Rate/minute	\$0.25		\$0.25	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	
Nationwide Long Distance	Included		Included	
Roaming	Included		Included	

* 1:1 ratio with NBI plans \$34.99 or higher (prior to discounts)

NBI 1350

Monthly Recurring Charge	\$84.99	25%	(\$21.25)	\$63.74
Anytime minutes	1350		450	
Rate/minute	\$0.25		\$0.25	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	
Nationwide Long Distance	Included		Included	
Roaming	Included		Included	

NBI 2,000

Monthly Recurring Charge	\$104.99	25%	(\$26.25)	\$78.74
Anytime minutes	2,000		450	
Rate/minute	\$0.25		\$0.25	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	
Nationwide Long Distance	Included		Included	
Roaming	Included		Included	

NBI 4,000

Monthly Recurring Charge	\$154.99	25%	(\$38.75)	\$116.24
Anytime minutes	4,000		450	
Rate/minute	\$0.25		\$0.25	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	
Nationwide Long Distance	Included		Included	
Roaming	Included		Included	

ADDITIONAL SERVICES AND PRICING	Discount	WSCA Monthly Recurring Charge Net Price
Custom Integrated Plan Without Tethering NBI Smartphone Bundles (Voice/Data/Text)		
Add-A-Line Smartphone Bundles (Voice/Data/Text)		
Add-A-Line Bundle Monthly Recurring Charge	NA	\$35.99
Mobile Hotspots		N/A
Anytime voice minutes pooled		0
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Unlimited Smartphone Enterprise Data		Unlimited
300 Smartphone Bundles (Voice/Data/Text)		
300 Bundle Monthly Recurring Charge	NA	\$48.75
Mobile Hotspots		N/A
Anytime voice minutes pooled		300
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Unlimited Smartphone Enterprise Data		Unlimited
450 Smartphone Bundles (Voice/Data/Text)		
450 Bundle Monthly Recurring Charge	NA	\$52.00
Mobile Hotspots		N/A
Anytime voice minutes pooled		450
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Unlimited Smartphone Enterprise Data		Unlimited
900 Smartphone Bundles (Voice/Data/Text)		
900 Bundle Monthly Recurring Charge	NA	\$71.68
Mobile Hotspots		N/A
Anytime voice minutes pooled		900
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Unlimited Smartphone Enterprise Data		Unlimited
^Net Pricing equates to the price after all credits and Service Discounts. For the purpose of clarity and the avoidance of doubt, if the Service Discount changes during the Term of the Agreement the Net Pricing remains the same.		

ADDITIONAL SERVICES AND PRICING	Discount	WSCA Monthly Recurring Charge Net Price
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Custom Integrated Plan With Tethering

NBI Smartphone Bundles (Voice/Data/Text)

Add-A-Line Smartphone Bundles (Voice/Data/Text)

Add-A-Line Bundle Monthly Recurring Charge

	NA	\$35.99
Mobile Hotspots		Included
Anytime voice minutes pooled		0
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Smartphone Enterprise Data - 5 GB Included		5 GB / Overage \$10/GB

300 Smartphone Bundles (Voice/Data/Text)

300 Bundle Monthly Recurring Charge

	NA	\$48.75
Mobile Hotspots		Included
Anytime voice minutes pooled		300
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Smartphone Enterprise Data - 5 GB Included		5 GB / Overage \$10/GB

450 Smartphone Bundles (Voice/Data/Text)

450 Bundle Monthly Recurring Charge

	NA	\$52.00
Mobile Hotspots		Included
Anytime voice minutes pooled		450
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Smartphone Enterprise Data - 5 GB Included		5 GB / Overage \$10/GB

900 Smartphone Bundles (Voice/Data/Text)

900 Bundle Monthly Recurring Charge

	NA	\$71.68
Mobile Hotspots		Included
Anytime voice minutes pooled		900
Overage Rate/minute		\$0.25
Mobile-To-Mobile		Unlimited
Nights and Weekends		Unlimited
Unlimited Messaging Text		Unlimited
Smartphone Enterprise Data - 5 GB Included		5 GB / Overage \$10/GB

^Net Pricing equates to the price after all credits and Service Discounts.

For the purpose of clarity and the avoidance of doubt, if the Service Discount changes during the Term of the Agreement the Net Pricing remains the same.

ADDITIONAL SERVICES AND PRICING	VOICE RATE PLANS	WSCA Std. DISCOUNT	NET DISCOUNT	Monthly Recurring Charge after Discounts.
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Nation plans - Individual plans

Nation 450

Monthly Recurring Charge	\$39.99	25%	(\$10.00)	\$29.99
Anytime minutes	450		450	
Rate/minute	\$0.45		\$0.45	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	5,000		5,000	

Nation 900

Monthly Recurring Charge	\$59.99	25%	(\$15.00)	\$44.99
Anytime minutes	900		900	
Rate/minute	\$0.40		\$0.40	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	

Nation 1350

Monthly Recurring Charge	\$79.99	25%	(\$20.00)	\$59.99
Anytime minutes	1350		1350	
Rate/minute	\$0.35		\$0.35	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	

Unlimited Voice Plan

Monthly Recurring Charge	\$69.99	0	\$0.00	\$69.99
Anytime minutes	Unlimited		Unlimited	
Rate/minute	\$0.00		\$0.00	
Mobile-To-Mobile	Unlimited		Unlimited	
Nights and Weekends	Unlimited		Unlimited	

Business Nation Flat Rate Plan

Monthly Recurring Charge	\$12.99	25%	(\$3.25)	\$9.74
Anytime minutes	0		0	
Rate/minute	\$0.15/minute		\$0.15	
Mobile-To-Mobile	NA		NA	
Nights and Weekends	NA		NA	

1. AT&T also imposes: a Regulatory Cost Recovery Fee of up to \$1.25 to help defray costs incurred in complying with obligations and charges imposed by State and Federal telecom regulations; State and Federal Universal Service charges; and surcharges for government assessments on AT&T. These fees are not taxes or government-required charges.
2. Available for use in your applicable Service Area. No roaming or long distance charges nationwide.

ADDITIONAL SERVICES AND PRICING	MESSAGING PLANS
SMS/TEXT MESSAGING	
All voice, Blackberry, iPhone and Smartphone devices will be activated with Basic SMS/Text Pay Per Use	
\$0.20 per Message (Incoming or Outgoing)	
\$0.30 per Picture Message (Incoming or Outgoing)	
MESSAGING 200	
Monthly Recurring Charge (Feature must be added per request)	\$0.00
Messages included	200 / month
Additional messages	\$.10/message
MESSAGING 1000	
Monthly Recurring Charge	\$5.00
Messages included	1000 / month
Additional messages	\$.10/message
MESSAGING UNLIMITED	
Monthly Recurring Charge	\$10.00
Messages included	Unlimited
Additional messages	n/a
NOTE: Rate plans, features and service descriptions may be found at the following program website: www.att.com/cda	

† Includes text, picture, video and instant messaging. International messages and premium content not included.

<http://www.wireless.att.com/businesscenter/legal-contracts/wscs.jsp>

***See Condition below**

All Sales Collateral applies

Telemetry--Pooled

Machine to Machine --Telemetry

Rate Plan Name	Price	After Discount	MB Included	Overage /KB
Pooled Telemetry Connect CCS Plan 1MB	\$8.99	\$5.00	1 MB	.005/KB
Pooled Telemetry Connect CCS Plan 2MB	\$11.99	\$5.99	2 MB	.005/KB
Pooled Telemetry Connect CCS Plan 3MB	\$13.99	\$6.49	3 MB	.005/KB
Pooled Telemetry Connect CCS Plan 4MB	\$15.99	\$6.89	4 MB	.005/KB
Pooled Telemetry Connect CCS Plan 5MB	\$17.99	\$7.00	5 MB	.005/KB
Pooled Telemetry Connect CCS Plan 10MB	\$20.99	\$10.00	10 MB	.005/KB
Pooled Business Connect CCS Plan 50MB	\$39.99	\$15.00	50 MB	.005/KB
Pooled Business Connect CCS Plan 250 MB	\$49.99	\$25.00	250 MB	.005/KB

Feature Pricing

Included features:

AT&T Business Pooled Plans include the following features for WSCA:

Included features:

- Nationwide Long Distance
- Caller ID
- Voicemail
- Detailed Billing
- Call Forwarding
- Call Waiting
- 3-Way Calling

Description of Feature	Cost
AT&T 411 INFO	\$1.99 per call
Text/Instant Messages	\$0.20 per message
Picture/Video Messages	\$0.30 per message
Pay per Use - Web browsing	\$2.00 per MB
Voice Device Unlimited Data	\$15.00 per month
Ent Push To Talk	\$5.00 per month
Stand Alone Ent Push To Talk	\$30.00 per month
Ent Push to Talk InterOpp	\$30.00 per month
Enterprise Paging (Smartphone)	\$9.99 per month
Ent Paging with Unlimited Messaging	\$29.99 per month
TeleNav	\$12.99 per month
TeleNav (Smartphone)	\$21.99 per month
TeleNav iPhone	\$12.99 per month

Rate plans, features and service descriptions may be found at the following

<http://www.wireless.att.com/businesscenter/legal-contracts/wsca.jsp>

***See Condition below**

All Sales Collateral applies

AT&T International

International Roaming Packages

for Voice, Messaging and Data

When you travel overseas, AT&T offers many convenient and economical ways for you to stay in touch. You can use the same phone that you use while home in the U.S. and you can easily be reached using the same phone number. You'll be able to make and receive calls in over 225 countries and access your email and surf the Internet while traveling in over 210 countries.

AT&T Roaming Calling Packages

In addition to our pay-per-use rates, AT&T offers economical calling packages, so you can easily stay in touch with family and friends while you travel the world. The pay-per-use and package rates are based on your destination.

Canada and Mexico Travel Minutes¹

Monthly Package Cost	Included Minutes	Cost Per Minute
\$30	80 min.	\$.38
\$60	200 min.	\$.30
\$120	500 min.	\$.24
Overage	—	\$.50

Pay-Per-Use Calling Rate in Canada and Mexico \$1.00/min.

If you travel or call frequently to Canada or Mexico, you can get the benefits of AT&T Nation™ Plans, plus no more long distance or roaming charges between either the U.S. and Canada or the U.S. and Mexico. Ask a sales representative about AT&T Nation with Canada or AT&T Viva Mexico rate plan options and details.

Europe Travel Minutes¹

Monthly Package Cost	Included Minutes ²	Cost Per Minute
\$30	30 min.	\$1.00
\$60	80 min.	\$.75
\$120	200 min.	\$.60
Overage	—	\$1.00

Pay-Per-Use Calling Rate in Europe² \$1.50/min.

Rest of World Travel Minutes¹

Monthly Package Cost	Included Minutes ³	Cost Per Minute
\$30	15 min.	\$2.00
\$60	40 min.	\$1.50
\$120	100 min.	\$1.20
Overage	—	\$2.00

Pay-Per-Use Calling Rate on Cruise Ships, On Air and Rest of World³ \$2.50/min.

¹ One-month minimum required. If you remove the package before your monthly bill cycle ends, the included monthly minutes allotment will be reduced proportionately. Package and overage rates apply to calls made and received within applicable region only. Overage rates outside of the region will be billed at the pay-per-use rate.

² For a list of European countries in which the included minutes apply, visit att.com/worldpackages.

³ For a list of Rest of World countries in which the included minutes apply, visit att.com/worldpackages. Rest of World Travel Minutes package does not apply to cruise ships, On Air, Ethiopia, Falkland Islands, Sao Tome and Principe, Turkmenistan and Tunisia.



International Roaming Messaging Packages

Sending text, picture or video messages while overseas is a great way to communicate. **Global Messaging Packages** allow you to send messages from over 140 of the world's most traveled countries.⁴

⁴For a list of countries, visit att.com/globalcountries.

Monthly Cost	Messages Sent From Over 140 Countries ⁵		Messages Received While Roaming
	Included Messages	Overage/Msg	
\$10	50	\$.40	Domestic messaging package or pay-per-use rates apply.
\$30	200	\$.35	
\$60	600	\$.25	

⁵See att.com/globalcountries for list. Messages sent while roaming outside of these countries will be billed at \$.50/msg for Text; \$1.30/msg for Picture/Video.

For details on voice and messaging products, visit att.com/worldpackages.

International Roaming Data Global Add-On Packages

Use data while abroad just like you do at home. Check email and surf the Internet while in over 140 countries⁶ on your smartphone, laptop or tablet by adding a Data Global Add-On Package. And now Wi-Fi is available in select countries on plans \$60 or higher for iPhone[®], iPad[®] and Android™ devices.

Price ⁶	Included Cellular Data in Over 140 Countries ⁷	Included Wi-Fi in Select Countries ⁸
\$30/mo.	120 MB Overage: \$30/120 MB Other Countries: \$.0195/KB	N/A
\$60/mo.	300 MB Overage: \$30/120 MB Other Countries: \$.0195/KB	1 GB
\$120/mo.	800 MB Overage: \$30/120 MB Other Countries: \$.0195/KB	1 GB

⁶ One-month minimum required.

⁷ For specific countries, visit att.com/globalcountries.

⁸ Requires download and activation of AT&T Wi-Fi International App. Available for iPhone and iPad with iOS 4.3 or higher, Android smartphones with OS 2.2 or higher and Android tablets with OS 3.2 or higher at international hotspots within select countries. See att.com/intlwifi for a list of countries and more information.

To sign up for these packages, please see an AT&T representative, call 866-MOBILITY or visit att.com/myatt.

Certain eligibility restrictions apply which may be based on service tenure, payment history and/or credit. Rates are subject to change. For countries, rates and additional details, see att.com/global. **International Roaming:** Compatible Device required. Your plan may include the capability to make and receive calls while roaming internationally. AT&T, in its sole discretion, may block your ability to use your Device while roaming internationally until eligibility criteria are met. International roaming rates, which vary by country, apply for all calls placed or received while outside the United States, Puerto Rico and U.S.V.I. Please consult att.com/global or call 611 or 800-331-0500 for a list of currently available countries and carriers. All countries may not be available for roaming. All carriers within available countries may not be available on certain plans or packages. Availability, quality of coverage and services while roaming are not guaranteed. When roaming internationally, you will be charged international roaming airtime rates including when incoming calls are routed to voicemail, even if no message is left. Substantial charges may be incurred if phone is taken out of the U.S. even if no services are intentionally used. Billing for international roaming usage may be delayed up to three billing cycles due to reporting between carriers. Taxes are additional. If you want to block the ability to make and receive calls or use data functions while roaming internationally, you may request that by calling 1-916-843-4685 (at no charge from your wireless phone). **International Data:** Many Devices, including iPhone, transmit and receive data messages without user intervention and can generate unexpected charges when powered "on" outside the United States, Puerto Rico and U.S.V.I. Receipt of Visual Voicemail messages are charged at international data pay-per-use rates unless customer has an international data plan, in which case receipt of Visual Voicemail messages decrement Kilobytes included in such plan. AT&T may send "alerts" via SMS or email, to notify you of data usage. These are courtesy alerts. There is no guarantee you will receive them. They are not a guarantee of a particular bill limit. **Data Global Add-Ons and Global Messaging Packages** require that domestic data or messaging capability be in place. Rates apply only for usage within "room zone" comprised of select carriers. Within the roam zone, overage rate applies if you exceed the MBs allotted for any Data Global Add-On Package or the messages allotted for any Global Messaging Package. International roaming pay-per-use rates apply in countries outside the roam zone. See att.com/globalcountries for current roam zone list. For terms and conditions that apply to all data and messaging packages, see att.com/wirelessterms. © 2012 AT&T Intellectual Property. All rights reserved. AT&T, the AT&T logo and all other AT&T marks contained herein are trademarks of AT&T Intellectual Property and/or AT&T affiliated companies. All other marks contained herein are the property of their respective owners.

