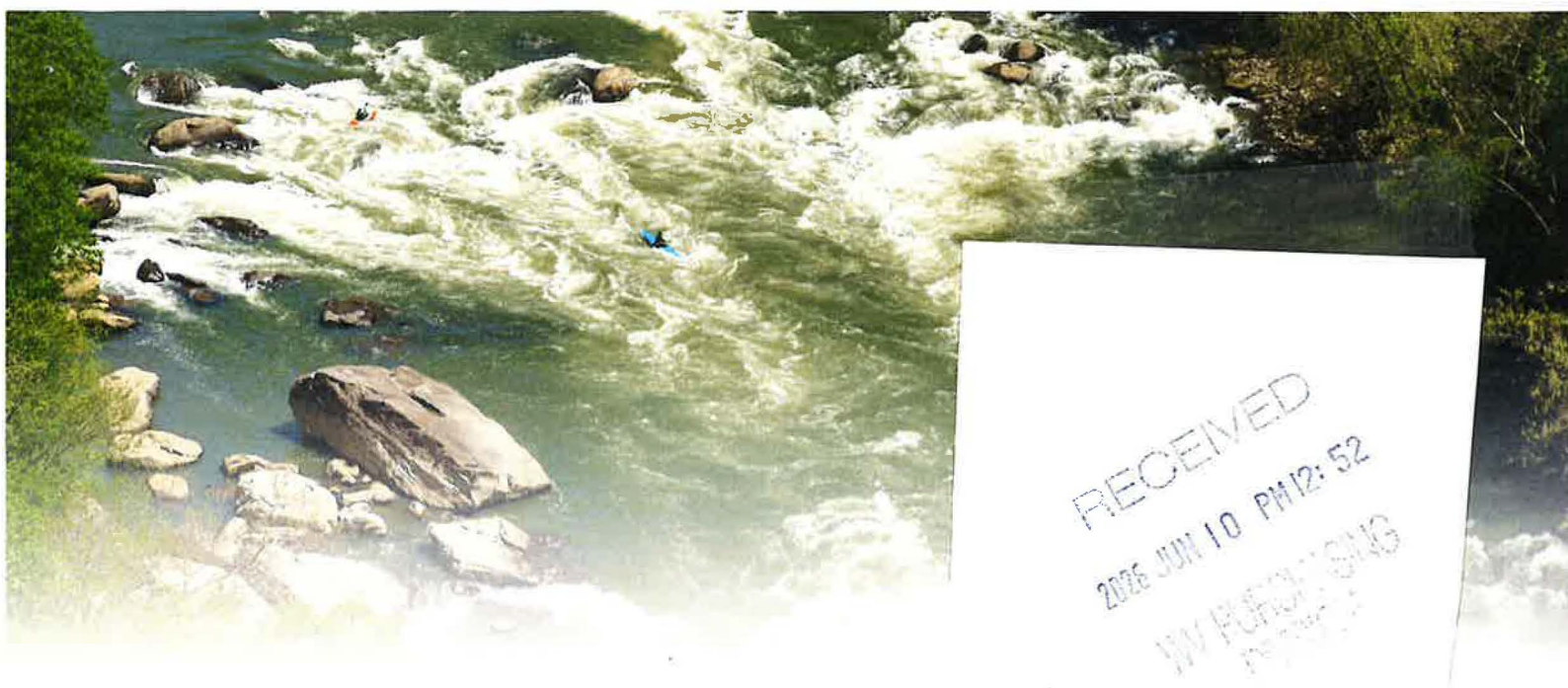




Workflow Based Agentic AI, Automation Support, and a Comprehensive E-Permitting System for Underground Injection Control (UIC) Class 1 and Class 6 Permitting



West Virginia Department of Environmental Protection
Division of Water and Waste Management (DWWM)

Cost Proposal Response – Master Copy

June 10, 2026

BUYER: Josh Hager
SOLICITATION NO.: CRFP 0313
DEP26000000003
BID OPENING DATE: 6/10/2026
BID OPENING TIME: 1:30 pm ET

Bid Delivery Address:
Department of Administration,
Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

VENDOR NAME:

Infocap Networks, LLC
Vendor Code: VS0000046534
Nathaniel Palmer, CEO
6901 Professional Parkway E, Suite 200
Sarasota, FL 34240
Email: nathaniel@infocap.ai
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SBA-Qualified Small Business

4.3.2. Terms of Service and Renewal

Infocap proposes a five (5) year initial subscription and services term for the Agentic AI Permit Review and Automation Solution. The solution will be implemented and supported by Infocap utilizing the Tungsten Automation TotalAgility cloud platform and associated cloud-hosted services. The subscription term will include software licensing, cloud hosting, maintenance, platform updates, security monitoring, workflow automation services, dashboard capabilities, and technical support necessary to support Agency operations.

As the implementation and services partner, Infocap will provide solution configuration, workflow development, AI orchestration, integration services, user training, project management, operational support, and ongoing optimization throughout the contract term. Tungsten Automation will provide the underlying SaaS platform infrastructure, platform maintenance, availability commitments, security updates, and cloud-hosted application services.

The Annual Subscription Includes:

- Access to the configured TotalAgility-based permitting automation platform.
- Cloud hosting within a FedRAMP-compliant environment.
- Software maintenance, security updates, patches, and platform enhancements.
- 6.25 Billion Tokens
- Access to licensed workflow, automation, dashboard, and reporting capabilities.
- Technical support and issue management.
- Dedicated account management and service reviews.

At the conclusion of the initial five (5) year term, the Agency may exercise its option to renew the subscription and support services for one (1) additional year subject to mutually agreed terms and the availability of appropriated funding. Renewal will provide continued access to all licensed software, configured workflows, dashboards, permit processing functionality, support services, and historical system data.

Should the Agency elect not to renew, Infocap will support execution of the Data Ownership and Exit Strategy requirements identified in Section 4.3.3.6, including complete data export, transition assistance, and secure data disposition in coordination with Tungsten Automation and the Agency.

4.3.2.6.1 Token Cost Pricing Model

Infocap recognizes that uncontrolled Large Language Model (LLM) consumption can introduce budget uncertainty and operational risk. To address this concern, the proposed solution utilizes a predictable, subscription-based token consumption model that provides the Agency with transparent pricing, budget stability, and sufficient processing capacity to support both current and future permitting workloads.

The proposed TotalAgility Enterprise configuration includes an annual LLM token allocation of 6.25 billion tokens for Tungsten-managed AI capabilities. Because the CRFP-evaluated AI Token Usage line item is 250 MTOK, or 250 million tokens, the evaluated quantity is expected to be well within the included annual allocation under the proposed usage pattern. This provides

the Agency with substantial token headroom while preserving cost predictability for bounded GenAI, Knowledge Discovery, drafting, summarization, and review-support use cases.

Unlike consumption-based pricing models that charge for individual prompts, documents, workflows, or AI interactions, the proposed pricing structure incorporates token utilization within the annual subscription fee. This approach eliminates unpredictable operational expenses associated with varying permit complexity, document volume, public participation activity, or future growth in application submissions.

The pricing model is specifically designed to provide:

- Predictable annual budgeting and cost forecasting.
- No per-document processing fees.
- No per-workflow execution fees.
- No per-user AI interaction fees.
- No variable charges associated with permit complexity or document size.
- Capacity to support future expansion of AI capabilities without requiring immediate licensing modifications.
- Transparent reporting of token consumption across all AI-assisted processes.

The proposed token allocation provides substantial operational reserve capacity beyond current projected workloads. Based on the anticipated permit volumes identified within this solicitation, the available annual token capacity supports not only current processing requirements but also future program growth, additional permit types, expanded AI-assisted workflows, increased public comment activity, enhanced geospatial analysis, and evolving regulatory requirements.

By leveraging enterprise-scale AI licensing rather than a transactional consumption model, The Agency receives the benefits of advanced AI functionality while maintaining cost predictability throughout the contract term. This approach minimizes financial risk, simplifies budget planning, and ensures that AI utilization decisions are driven by operational needs rather than concerns over incremental token consumption costs.

Infocap further commits that the annual token allocation included in this proposal is sufficient to support the anticipated workload defined in this solicitation and that the Agency will not incur additional token consumption charges during normal operations within the contracted annual allocation.

Lastly, Infocap has negotiated a 20% discount from the List Price of hosting TotalAgility (*Hosting, Maintenance, Support, Licensing Renewal, Security and Adversarial Validation*) which is extended in the cost schedule in Attachment A: Cost Sheet.

Attachment A: Cost Sheet

Revised 07/01/2021

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ATTACHMENT A					
UIC Class 1 and 6 Agentic AI System Solution Cost Sheet					
Item	Service Description	Unit	Qty	Unit Cost	Extended Cost
Implementation & Configuration (Initial Setup)					
1	Turnkey Setup: Agentic AI, Dashboard, and Legacy Integration	LS	1	\$549,200	\$549,200
2	Data Migration: Historical Data & GIS Layer Ingestion	LS	1	\$180,000	\$180,000
Annual SaaS Subscription (Fixed Cost)					
3	Year 1: FedRAMP Hosting, Support, Security and Adversarial Validation	YR	1	\$208,000	\$208,000
4	Year 2: Hosting, Maintenance, Support, Licensing Renewal, Security and Adversarial Validation	YR	1	\$208,000	\$208,000
5	Year 3: Hosting, Maintenance, Support, Licensing Renewal, Security and Adversarial Validation	YR	1	\$208,000	\$208,000
6	Year 4: Hosting, Maintenance, Support, Licensing Renewal, Security and Adversarial Validation	YR	1	\$208,000	\$208,000
7	Year 5: Hosting, Maintenance, Support, Licensing Renewal, Security and Adversarial Validation	YR	1	\$208,000	\$208,000
Supportive & Variable Services					
8	Custom Enhancement Labor (Hourly Bank)	HR	200	\$165.00	\$33,000
9	AI Token Usage (1 EA = 1 Million Tokens/MTOK)*	MTOK	250	\$15.00	\$3,750
10	Cloud Data Storage Overage (per GB)	GB	100	\$0.16	\$16
Renewal Year					
11	Year 6: Maintenance, Support, Licensing Renewal, Security and Adversarial Validation	YR	1	\$208,000	\$208,000
TOTAL BID AMOUNT (Items 1.1 through 3.3)					\$2,013,966

NOTE: each year of hosting includes 6.25 Billion tokens as part of the annual hosting cost.

Token Usage Calculation (Attachment B - 4.3.2.6.4)

Bidders must provide a Price Per 1M Tokens (MTOK). For evaluation and award, the total bid is calculated by multiplying the unit price by a fixed quantity of 100,000,000 tokens (250MTok).

Contractual Cap & Change Orders

The 250MTok quantity represents a fixed contractual limit. Should the State's requirements exceed the initial 250MTok allocation, additional tokens must be purchased via a formal Change Order process. Usage cannot exceed 250MTok unless the Purchasing Department approves a formal Change Order to increase the quantity. The State is not liable for any usage beyond the authorized amount.

Billing and Payment

Payment is made in arrears based on actual consumption documented via vendor-provided usage reports, up to the maximum authorized contract total.

ATTACHMENT B	
UIC Class 1 and 6 Agentic AI System Solution Estimated Token Usage	
Est. Annual Total (20 Applications)	
Processing Activity	Est. Tokens per App
Document Ingestion & OCR	250,000
Administrative Completeness Review	1,250,000
Technical Compliance Analysis	3,500,000
Geologic/AoR Evaluation	2,250,000
Draft Permit Generation	2,000,000
Public Notice & Response to Comments	2,000,000
HITL Review Support & Explanations	1,250,000
Total per Application (Average)	12,500,000