



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 1994002

Procurement Type: Central Master Agreement

Vendor ID: VC0000094442



Legal Name: COMCAST CABLE COMMUNICATIONS MANAGEMENT LLC

Alias/DBA:

Total Bid: \$295.00

Response Date: 10/22/2026



Response Time: 9:35

Responded By User ID: Comcast Gov



First Name: Judy

Last Name: Morgan

Email: Judy_Morgan@comcast.co

Phone: 410-310-2569

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000007

Published Date: 10/16/26

Close Date: 10/22/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 4 - LEO Satellite Internet



Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1994002
Solicitation Description: Addendum No 4 - LEO Satellite Internet
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-10-22 13:30	SR 0231 ESR10222600000003896	1

VENDOR
VC0000094442
COMCAST CABLE COMMUNICATIONS MANAGEMENT LLC

Solicitation Number: CRFQ 0231 OOT2700000007
Total Bid: 295
Response Date: 2026-10-22
Response Time: 09:35:42
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	LEO Internet Service	1.00000	LS	295.000000	295.00

Comm Code	Manufacturer	Specification	Model #
81161700			

Commodity Line Comments: Various per unit options available and presented in Exhibit pricing

Extended Description:

****Vendors Must fil out Exhibit A Pricing page in its entirety and submit with their bid*****
 Enter the grand total amount from the pricing page into the unit price field to give a lump sum amount.

LEO Satellite Internet Proposal

State of West Virginia

Request for Proposal

Solicitation No.: CRFQ OOT2700000007

LEO Satellite Internet

October 22, 2026

Judy Morgan

Sr. Government Account Manager

(410) 310-2569

Judy_Morgan@comcast.com



**COMCAST
BUSINESS**
Powering Possibilities™

COMCAST BUSINESS

Transmittal Letter

October 22, 2026

Toby L. Welch
West Virginia Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305

Re: CRFQ OOT2700000007, LEO Satellite Internet

Comcast Cable Communications Management, LLC ("Comcast Business") is pleased to submit this proposal in response to the State of West Virginia's Request for Quotation, CRFQ OOT2700000007, for LEO Satellite Internet services. Comcast Business appreciates the opportunity to present its proposed solution and qualifications for the State's consideration.

Comcast Business proposes a turnkey fixed and mobile LEO satellite internet solution designed to address the technical, installation, support, ordering, and reporting requirements identified in the RFQ. The enclosed response is organized to follow the solicitation requirements and includes the requested qualifications, experience, pricing, and supporting documentation.

As you proceed in the selection process, please feel free to contact your Comcast Business representative with any questions, comments, or concerns.

Sincerely,
Comcast Cable Communications Management, LLC



Michael J. Mazza
Vice President

COMCAST BUSINESS

Table of Contents

Executive Summary	5
Solution Overview	6
Starlink Service	6
Technical Compliance Response	15
Fixed Location LEO Internet Service	15
4.1.1 LEO Satellite-Based Internet Service	15
4.1.2 Bandwidth	15
4.1.3 Unlimited Data.....	15
4.1.4 No Routine Throttling.....	16
4.1.5 Equipment.....	16
4.1.6 Professional Installation	16
4.1.7 Technical Support.....	17
4.1.8 Static IPv4 and TCR Ordering	17
Mobile LEO Internet Service	18
4.2.1 Mobile LEO Service.....	18
4.2.2 Bandwidth	18
4.2.3 Unlimited Data	18
4.2.4 No Routine Throttling.....	18
4.2.5 Mounting Hardware.....	19
4.2.6 Technical Support.....	19
4.2.7 TCR Ordering.....	19
Mandatory Qualifications and Experience.....	20
4.3.2.1 Provider or Reseller Authorization	20
4.3.2.2 Certified Technicians	20
4.3.2.3 Government LEO Experience	20
4.3.2.4 Rural or Remote Installations.....	20
Government LEO References	21
Rural or Remote Installation Experience	22
Ordering, Payment, Delivery, Returns, and Reporting	23
6.3 Ordering	23
6.4 Payment.....	23
7.3 Delivery Time.....	23
7.4 Late Delivery	23
7.5 Delivery and Risk of Loss	23
7.6 Unacceptable Items	24
7.7 Agency Error Returns	24
9.5 Reports	24
Contract Management	25
Designated Contact.....	25

COMCAST BUSINESS

Contract Manager.....	25
Comcast Business Contract Exceptions.....	26
Exceptions and Clarifications.....	26
Attachments.....	28
Attachment A: Authorized Provider/Reseller Documentation.....	28
Attachment B: Exhibit A - Pricing Page.....	29
Attachment C: Required State Forms.....	31
Completed CRFQ Cover Page.....	31
Designated Contact Form & Certification and Signature Page.....	34
Addendum Acknowledgement(s).....	35

COMCAST BUSINESS

Executive Summary

Technology is redefining the business landscape. Advanced networks and digital solutions are critical for business. Comcast Business is uniquely positioned to provide end-to-end network solutions for businesses. Comcast Business' integrated Internet and data products are delivered over an extensive network that is physically diverse from the phone companies. Our technology services can help your organization remain agile and resilient.

Comcast Business' proposal offers a flexible solution that is capable of meeting your demands. Other Comcast Business advantages include:

Performance

- Continuously improving by investing billions making the network faster, smarter, and more reliable

Resilient, robust enhanced network to support your operations

- High network availability with a diverse and redundant core network architecture

Highly reliable and scalable Ethernet data and Internet services tailored to meet your needs

- Manageable services that grow with your organization
- Bandwidth in flexible increments from 1Mbps to 100Gbps

Our Comcast Business Promise

- Dedicated Project Managers
- Proactive Monitoring to the Customer Premise
- 24x7 Dedicated Enterprise Support

Comcast Business is pleased to submit this proposal for advanced, efficient and affordable high-bandwidth digital communications services and looks forward to developing a solid business relationship with you and to assisting your organization in addressing its communication needs. Comcast Business is confident that the solutions presented in this proposal will provide a cost-effective solution that supports business objectives and quality requirements and will enhance your overall communication services portfolio.

This Proposal is valid for 90 days.

COMCAST BUSINESS

Solution Overview

Proposed LEO Solution

Comcast Business proposes a turnkey Low Earth Orbit (LEO) satellite internet solution utilizing the Starlink satellite network to provide broadband connectivity for fixed and mobile deployment scenarios throughout the State of West Virginia. The proposed solution includes satellite internet service, customer-premises equipment, professional installation, activation, ongoing monitoring, technical support, and account management. The solution provides reliable, low-latency broadband connectivity and is particularly well suited for locations where terrestrial connectivity may be limited, unavailable, or impractical.

Fixed Location Service

For fixed locations, Comcast Business provides a Starlink-based LEO satellite internet service that delivers broadband connectivity directly to the public internet without reliance on terrestrial last-mile access technologies. The solution includes all required satellite equipment, including the antenna, power supply, cabling, and mounting hardware necessary to support service activation and operation at Agency locations.

Starlink Service

Starlink is a Low Earth Orbit (LEO) satellite broadband network that provides internet connectivity through a constellation of satellites, ground gateways, and network Points of Presence (PoPs). As illustrated in Figure 1, user traffic is transmitted from the customer location through the Starlink user terminal to the satellite constellation, routed through Starlink gateways and edge routers, and then delivered to the public internet. This architecture enables broadband connectivity in locations where traditional terrestrial infrastructure may be unavailable, impractical, or difficult to deploy.

Because the Starlink constellation operates significantly closer to Earth than traditional geostationary satellite systems, the solution is designed to provide lower latency and improved responsiveness for data applications. In addition, user traffic is encrypted while traversing the Starlink network between the user terminal and the Point of Presence. As shown in Figure 2, the encrypted communication path helps protect data in transit while maintaining connectivity between the customer location and the public internet. Together, these capabilities provide a secure, reliable, and flexible broadband solution for fixed and mobile deployment scenarios.

COMCAST BUSINESS

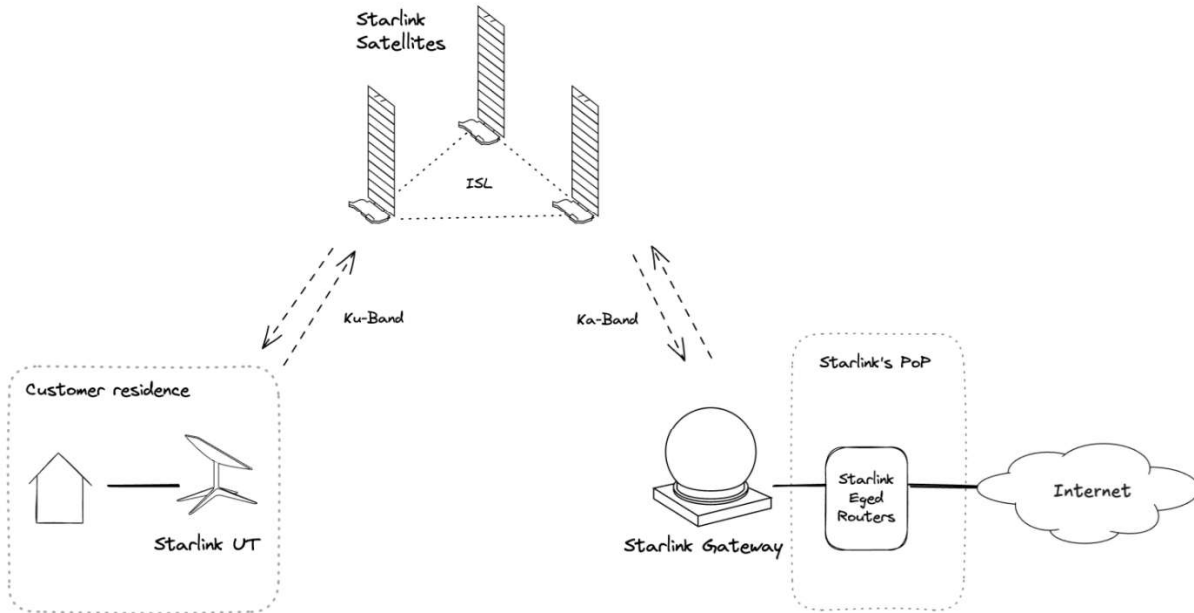


Figure 1. Starlink network architecture illustrating the communication path between the customer user terminal, Starlink satellite constellation, ground gateway infrastructure, network edge routers, and the public internet.

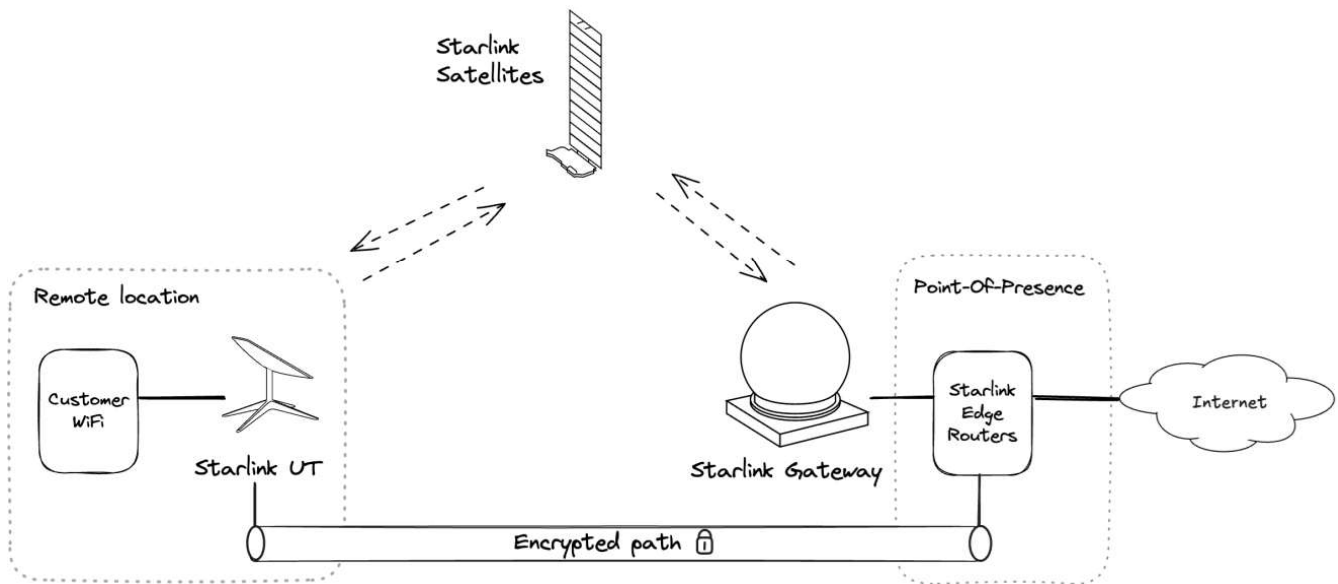


Figure 2. Starlink encrypted data path illustrating the secure transmission of user traffic between the customer location, Starlink network, and Point of Presence.

Mobile Service

Comcast Business provides a mobile satellite internet solution designed to support temporary, portable, and mobile connectivity requirements. The solution utilizes Starlink mobile satellite technology and can be deployed to support field operations, emergency response activities, temporary worksites, and connectivity needs in remote or underserved locations. Mobile service includes satellite equipment, activation, technical support, and available mounting options to support a variety of deployment scenarios.

COMCAST BUSINESS

Professional Installation

Comcast Business provides professional installation of all proposed satellite equipment. Installation includes equipment mounting, alignment, activation, testing, weatherproofing, and up to fifty (50) feet of cabling from the exterior mounting location to the Agency-designated demarcation point. Installation is performed by trained technicians in accordance with applicable safety and manufacturer requirements. The installation process is designed to ensure the solution is properly deployed, operational, and ready for service upon completion.

24x7x365 Technical Support

Comcast Business provides 24x7x365 technical support through its Network Operations Center (NOC). Support services include network monitoring, troubleshooting, incident management, escalation, and coordination of field resources when required. Customers also receive access to a secure web-based portal for viewing service status, utilization, availability, and performance information. This support model helps maintain reliable service and provides timely assistance throughout the life of the contract.

COMCAST BUSINESS

Solution Provisioning and Project Plan

A Comcast Business Project Manager (PM) will be assigned to lead the implementation. Our PMs have years of industry experience and are well versed in the specifics of Comcast Business' services and implementation, as well as the telecommunications needs and requirements of our customers.

The Comcast Business project management team will conduct a "Customer Implementation Call" to discuss the overall project. Each location will be reviewed to confirm equipment placement, power availability, mounting requirements, site access, and installation readiness. The Comcast Business PM will work with the customer to develop a mutually agreeable project plan and timeline. Installation timeframes vary by circuit type and whether physical plant construction, right of entry, and permit documentation is required. Typical site installations may take 90 - 120 days for completion. Throughout the duration of the project the Comcast Business account team will be in contact providing project status and answering any questions you may have.

Comcast Service Delivery Major Milestones:

- **Customer Premise Equipment Installation/Plant Test Date (PTD)** – Comcast will dispatch to the customer's premise to install the Starlink antenna and accessories, and call Comcast Test & Turn-up to complete testing.
- **Firm Order Commit (FOC)** – Date that the Comcast Service will be available to the customer.

Starlink Install Timelines

Activity	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7
Sales to Ops Handover/PMO assignment	2 weeks						
FSO Guide Creation and Turnover			2 weeks				
Ship Equip & Schedule Technician / lift					2 to 3 weeks		

COMCAST BUSINESS

Operations

Comcast provides high-quality service and effective maintenance of our network and customer base in several key business areas. These include Network Operations and Field Operations. Comcast strongly suggests that all personnel involved in the decision process visit the network operations facilities of each of the bidders as part of the evaluation process.

Network Operations

The Network Operations organization provides superior customer care, which includes monitoring, troubleshooting, and resolution through its advanced 24x7x365 Network Operations Center (NOC) with two redundant Customer Care Centers in Colorado and Illinois. Each is staffed to answer any questions, perform changes to existing services and assist with technical troubles. The Customer Care Centers are staffed with Enterprise Tier II and Tier III repair groups, easily facilitating higher level technical support. The NOC continuously monitors the network equipment, service health, and performance of the Comcast network, responds to network events and service degradations, dispatches local field technicians, and informs customers of service issues, in many cases before the customer has noticed the problem.

The NOC maintains a dedicated staff of Installers, Engineers (up to Eng4) and NOC technicians who are trained and committed to supporting the demands of our customers. The staff has proficiencies in an array of networks, tools, systems, processes, and technologies. We have dedicated trainers, a process team, metrics analysts, and a QA program. Our team of engineers and technicians have earned industry and specific vendor equipment certifications.

One-Stop-Shop – Care for all levels of Comcast Business products.

Planned Maintenance – Seven-day advanced notice to Metro Ethernet and Advanced Voice Customers, which includes Trunking and hosted PBX products.

Dedicated Project Managers for accurate and timely delivery of all Comcast products. Project Managers are your single point of contact.

Proactive Monitoring at the customer premise level allows quick resolution to network issues with fast response times. Comcast will generate a ticket if an alarm has been triggered on our network.

Enterprise Monitoring - Comcast has a robust set of tools to detect and isolate faults from network infrastructure to CPE issues.

Field Operations

The role of Field Operations in Comcast is two-fold. First, Field Operations provides an effective field presence for technical support of our core (ATM, IP, Optical) network. They perform on-site repairs and troubleshooting on a daily, ongoing basis and dispatch field technicians to support our voice switches and other hardware. These field crews are the “on-site” presence to remedying any network trouble.

Second, Field Operations provides leadership for customer installations. Field Operations Project Coordinators are assigned to each new account to singularly manage the local work required for each install. The Project Coordinator manages the dispatch of local technicians to install switches, routers, servers, and other equipment on the company side of the company/customer demarcation point.

COMCAST BUSINESS

Network Security

The Comcast Information Security Policy set defines the rules and processes that protect the information resources of Comcast. This set consists of supporting policies and standards including, but not limited to, Access Control, Business Continuity, Content Protection, Network Security, Physical and Environmental Security, etc. The policies for cybersecurity are reviewed at planned intervals, or if significant changes occur, to ensure their continuing suitability, adequacy, and effectiveness.

Comcast employs both high-touch and high-tech strategies to protect our systems from attack. We geographically disperse our internet points of presence so that critical applications continue to function in the event of a catastrophe. In addition, all Comcast data centers, operations centers and other key buildings and assets are subject to both physical security checks and related monitoring.

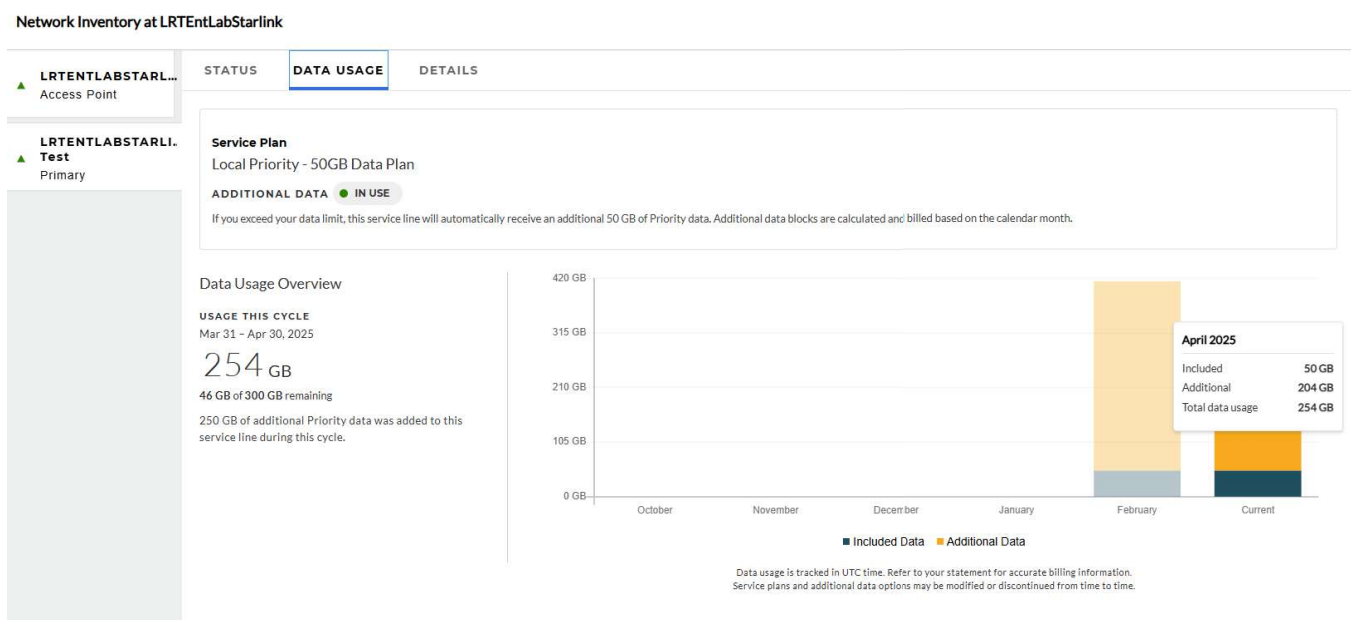
We use the latest cybersecurity technologies — from intrusion detection and prevention systems, anti-virus technology, and content controls at web and email gateways, to cryptographic keys, digital certificates, and caching devices. Systems and activities are continuously monitored via 24x7x365 network and security operation centers to prevent, detect, and respond to cybersecurity events.

Every day, our Cybersecurity team is tasked with addressing vulnerabilities, applying security patches and managing any significant incidents.

Network Management Reporting

Comcast Business provides customers with access to a web-based portal that is a central location for customers to view and manage their Starlink services. Through the portal, customers can view their Starlink data utilization and availability. Customers are given a secure web login to review the external reporting data at their convenience.

EAC Portal – Sample Data Usage



COMCAST BUSINESS

EAC Portal – Availability

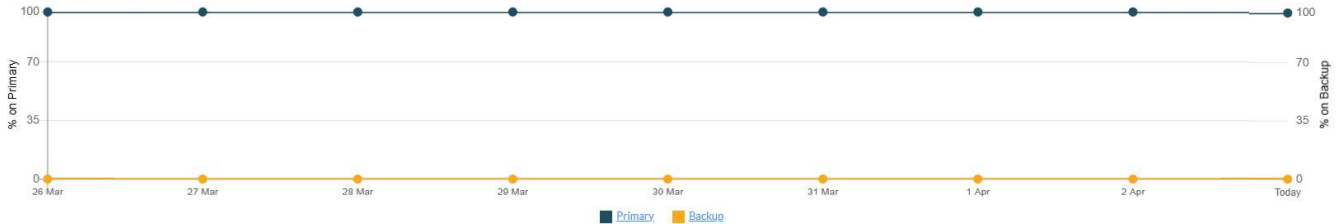
Site Status ⓘ

Current Status: ▲ Up

All primary devices are up and responding to the monitoring system.

Availability Over Last 7 Days

Percentage of time this site was on its primary devices versus its backup devices



Network performance data cannot be used for calculating SLA credits.

EAC Portal – Availability and Remote Reboot

STATUS

DATA USAGE

CONNECTION PERFORMANCE

DETAILS

Status

▲ Up

Device is responding to monitoring system.

Device Tickets

There are no open tickets for this device. If you are experiencing issues [create a Help Desk Ticket](#).

[View All Help Desk Tickets](#)

Device Uptime

MOD1-P000 has been up for 22 hrs, 22 min, 48 sec

Serial Number

KIT4C1000000

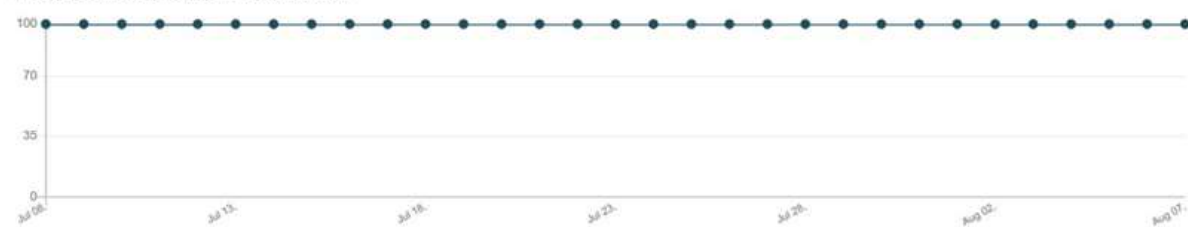


Restarting a device may improve connectivity.

RESTART

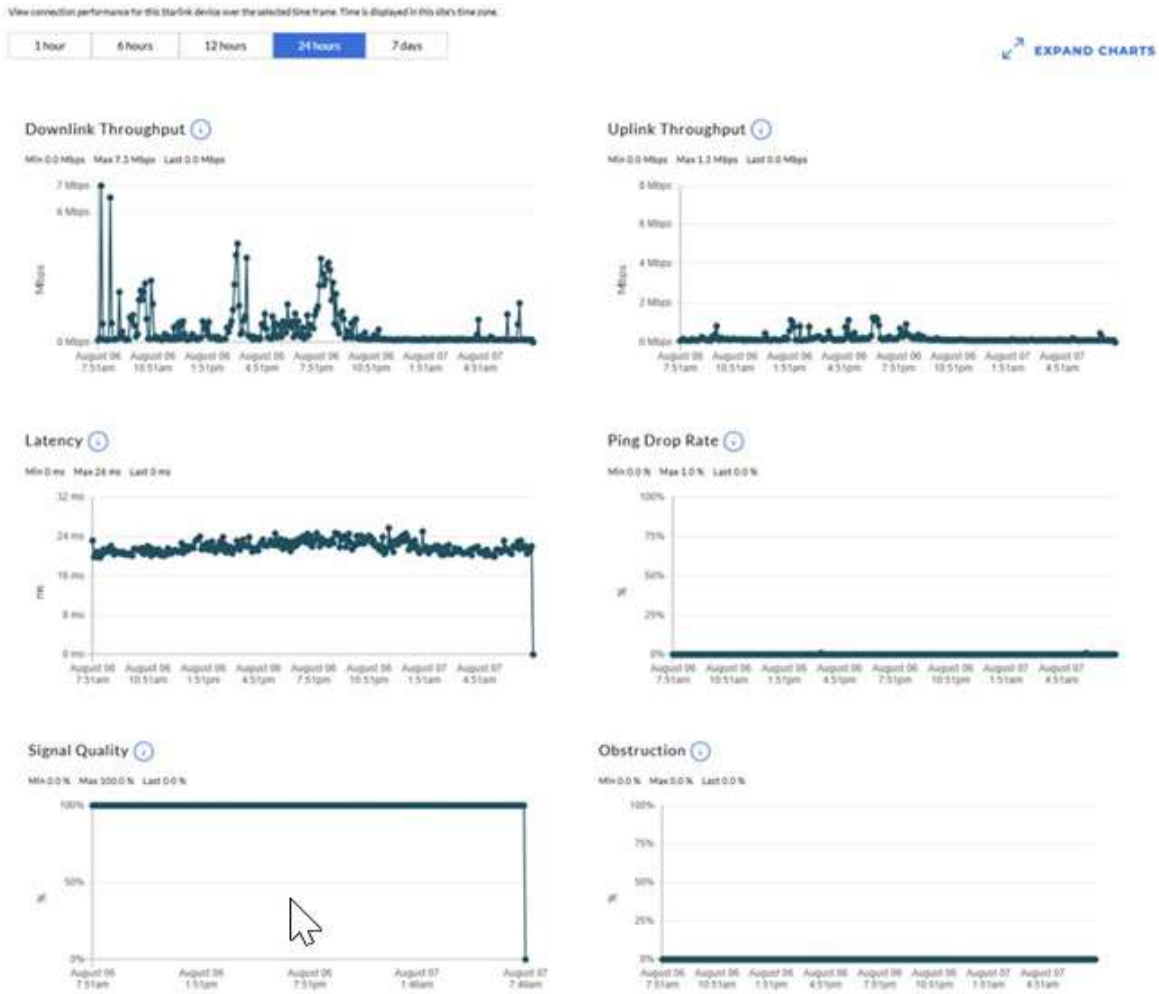
Availability Over Last 30 Days

The percentage time this device was connected to the network.



COMCAST BUSINESS

EAC Portal – Performance Metrics



Usage Notifications

Starlink Email Notifications

Email notifications are sent to email address used to sign into Enterprise Access Center

Email Address
AbhaGajanan.Bokade@comcast.com

Select the notifications you want to receive. Leave blank to opt out.

All Starlink Notifications	☐
Usage Exceeds 80% Receive notifications for data usage exceeding 80% of your data plan.	☒
Data Top-Up Block Added Receive notifications for adding new top-up blocks of Priority data.	☐

All email notifications are sent at 2:30 AM EST.

[CANCEL](#) [SAVE](#)

COMCAST BUSINESS

Site Readiness Guide (Customer Awareness)

1. Unobstructed view of the sky



2. Right of Entry Access Agreement



- Multi-tenant buildings require an ROE signed by the building owner. Orders cannot proceed until this is signed.
- No ROE is required for single tenant standalone buildings. This access agreement is part of the product description.

3. Site & Roof Access



- Customer needs to identify how the Comcast technician should access the roof.
- Should a tech use an existing internal ladder? Or does Comcast need to provide a lift for exterior access?
- Customer must be onsite when tech arrives to grant access to the roof, conduit, and network room.

4. Conduit Requirements



- Customer must provide conduit with space for a ½ inch Starlink cable from the roof to the network room.

5. Power Requirements



- AC power must be available to power the Antenna. The Power Supply Unit (PSU) must be installed indoors.
- Enterprise kit = 50-meter cable
- Flat High-Performance kit = 25-meter cable

6. Roof Mounting



- **Comcast will not penetrate a customer's roof.**
- Comcast provides a non-penetrating roof mount that accommodates both flat and peaked roofs.
- Comcast also supports a side mount using a universal J mount. The Comcast technician may penetrate the side of the building below the eave to run cable or attach the J mount.

Comcast Escalation Procedures

NOC End User Support and Escalation Procedures

The NOC is organized with a standard 3-tier escalation configuration with automatic escalation intervals. Tier 4 support is escalated to Comcast's Network Engineering Department. The NOC is staffed 24 x 7 x 365. Technicians remain on call 7 x 24 to assist with major problems. The NOC may also dispatch technicians 7 x 24.

As part of the onboarding process, customers are provided with escalation procedures and contact information. Reported troubles are escalated within Enterprise Technical Support (ETS) to meet the response/restoration objectives described below (Service Level Objectives). Service issues are escalated within Comcast ETS as follows:

- to a **Supervisor** at the end of the applicable objective time interval plus one (1) hour;
- to a **Manager** at the end of the applicable objective time interval plus two (2) hours,
- and to a **Director** at the end of the applicable objective time interval plus four (4) hours.

Customers are welcome to request to speak with a supervisor or manager at any time.

COMCAST BUSINESS

Technical Compliance Response

The following sections provide Comcast Business' responses to the State of West Virginia's requirements for fixed and mobile Low Earth Orbit (LEO) satellite internet services, including solution capabilities, technical specifications, installation services, support, qualifications, and contract administration requirements.

Fixed Location LEO Internet Service

4.1.1 LEO Satellite-Based Internet Service

RFP Requirement	Provide direct public internet connectivity without terrestrial last-mile access.
Comcast Response	Comcast proposes a Starlink-based Low Earth Orbit (LEO) satellite internet service that provides direct connectivity from the Agency location to the public internet through the Starlink user terminal, satellite constellation, ground gateways, and network Points of Presence. The service does not rely on terrestrial last-mile access technologies to reach the Agency location.

4.1.2 Bandwidth

RFP Requirement	Provide typical bandwidth of at least 100 Mbps download and 25 Mbps upload.
Comcast Response	Comcast Business offers Starlink with service configurations capable of supporting download speeds in excess of 100 Mbps and upload speeds of 25 Mbps or higher. Service performance is dependent upon site conditions, service plan selection, and network availability. Comcast Business will recommend the appropriate Starlink equipment and service plan to align with the State's bandwidth requirements while providing ongoing monitoring and support through Comcast Business managed services.

4.1.3 Unlimited Data

RFP Requirement	Provide unlimited data with no fixed data caps and disclose applicable policies.
Comcast Response	Comcast understands the State's requirement for unlimited data and no routine throttling. However, truly unlimited LEO satellite services that are completely free from traffic management, prioritization, or capacity constraints are not generally available in the commercial satellite industry. While some providers market services as "unlimited," these offerings operate in shared-capacity environments and may be subject to network management during periods of congestion. Comcast will work with the State to provide the LEO solution that best aligns with its operational,

COMCAST BUSINESS

	performance, and usage requirements while delivering a reliable and consistent user experience.
--	---

4.1.4 No Routine Throttling

RFP Requirement	Confirm no routine usage-based throttling and disclose congestion practices.
Comcast Response	Comcast Business does not routinely throttle customer traffic based on normal service usage. Starlink is delivered using business-grade service plans designed to provide consistent performance. Customers may select from multiple data plan options and can utilize Top-Up capabilities to maintain service continuity and avoid performance impacts associated with exceeding allocated priority data thresholds. Any temporary performance variations resulting from network congestion are based on overall satellite network utilization and are not applied as routine, usage-based throttling of individual customer connections. Performance may also vary based on network conditions, geographic location, and environmental factors.

4.1.5 Equipment

RFP Requirement	Provide all required satellite equipment.
Comcast Response	Comcast will provide all satellite equipment required to deliver the proposed fixed-location service, including the satellite antenna, modem or routing component, power supply, proprietary cabling, and mounting hardware. The proposed business equipment includes a Performance Antenna Kit designed for high-demand use and a universal non-penetrating roof mount.

4.1.6 Professional Installation

RFP Requirement	Provide manufacturer-certified installation and up to 50 feet of demarc extension.
Comcast Response	Comcast will provide professional installation of all proposed satellite equipment using technicians trained and certified on the proposed equipment. Installation will include all labor, tools, and materials required to select the installation location; mount, secure, align, weatherproof, connect, activate, and test the equipment; and route up to 50 linear feet of low-voltage cabling from the exterior mounting location to the Agency-designated demarcation point at no additional cost. Cabling beyond 50 feet will be separately priced as an optional line item on the Pricing Pages. The Agency's onsite contact will identify the desired equipment placement, and Comcast Business will complete the installation in accordance with applicable safety, building, and manufacturer standards.

COMCAST BUSINESS

4.1.7 Technical Support

RFP Requirement	Provide 24x7x365 technical support.
Comcast Response	Comcast will provide 24x7x365 technical support for the proposed service and all Comcast-provided equipment through its Network Operations Center. Support includes monitoring, troubleshooting, incident ticketing, escalation, and coordination of field resources when required. The Network Operations Center is supported by trained installers, engineers, and technicians, with higher-level issues escalated to Network Engineering.

4.1.8 Static IPv4 and TCR Ordering

RFP Requirement	Provide optional static IPv4 service and accept State TCR orders.
Comcast Response	Static IP addresses are not currently available. Starlink has indicated that support for static IP addresses is included on its product roadmap. Until then, a public IP address is provided, and customer equipment should be configured to obtain IP addressing via DHCP. Orders may be placed through the assigned account team, by purchase order (PO), or via email. Comcast will accept Telecommunications Change Requests (TCRs) submitted by the State of West Virginia for the ordering of LEO services.

COMCAST BUSINESS

Mobile LEO Internet Service

4.2.1 Mobile LEO Service

RFP Requirement	Provide LEO satellite direct internet service.
Comcast Response	Comcast proposes a Starlink-based mobile Low Earth Orbit satellite direct internet service for portable and mobile connectivity requirements. The solution includes satellite service, equipment, activation, technical support, and available mounting options to support field operations, emergency response, temporary worksites, and connectivity needs in remote or underserved locations.

4.2.2 Bandwidth

RFP Requirement	Provide typical bandwidth of at least 100 Mbps download and 25 Mbps upload.
Comcast Response	Comcast Business offers Starlink with service configurations capable of supporting download speeds in excess of 100 Mbps and upload speeds of 25 Mbps or higher. Service performance is dependent upon site conditions, service plan selection, and network availability. Comcast Business will recommend the appropriate Starlink equipment and data plan to align with the customer's bandwidth requirements while providing ongoing monitoring and support through Comcast Business managed services.

4.2.3 Unlimited Data

RFP Requirement	Provide unlimited data with no fixed data caps and disclose applicable policies.
Comcast Response	Comcast understands the State's requirement for unlimited data and no routine throttling. However, truly unlimited LEO satellite services that are completely free from traffic management, prioritization, or capacity constraints are generally not available within the commercial satellite industry. While some providers market services as "unlimited," these offerings operate in shared-capacity environments and may be subject to network management during periods of congestion. Comcast will work with the State to provide a LEO solution that best aligns with its operational, performance, and usage requirements while delivering a reliable, consistent user experience.

4.2.4 No Routine Throttling

RFP Requirement	Confirm no routine usage-based throttling.
Comcast Response	Comcast Business does not routinely throttle customer traffic based on normal service usage.

COMCAST BUSINESS

	Starlink is delivered using business-grade service plans designed to provide consistent performance. Customers may select from multiple data plan options and utilize Top-Up capabilities to maintain service continuity and avoid performance impacts associated with exceeding allocated priority data thresholds. Performance may vary based on network conditions, geographic location, environmental factors, and overall satellite network utilization.
--	---

4.2.5 Mounting Hardware

RFP Requirement	Offer vehicle, window, tripod, and pole mounts.
Comcast Response	Comcast will offer vehicle, window, tripod, and pole mounting options for the proposed mobile LEO solution. Agencies may select the required mount type at the time of order, and each mount type will be separately priced on the Pricing Pages.

4.2.6 Technical Support

RFP Requirement	Provide 24x7x365 technical support.
Comcast Response	Comcast will provide 24x7x365 technical support for the proposed mobile service and all Comcast-provided equipment through its Network Operations Center. Support includes monitoring, troubleshooting, incident ticketing, escalation, and coordination of field resources when required. The Network Operations Center may also coordinate technician dispatch when onsite support is necessary.

4.2.7 TCR Ordering

RFP Requirement	Accept State of West Virginia TCR orders.
Comcast Response	Orders may be placed through the assigned account team, by purchase order (PO), or via email. Comcast will accept Telecommunications Change Requests (TCRs) submitted by the State of West Virginia for the ordering of mobile LEO services.

COMCAST BUSINESS

Mandatory Qualifications and Experience

4.3.2.1 Provider or Reseller Authorization

RFP Requirement	Confirm authorized provider or reseller status and provide documentation.
Comcast Response	Comcast confirms its status as an authorized provider of the proposed Starlink Low Earth Orbit (LEO) satellite broadband internet service. Documentation demonstrating Comcast Business' authorization to offer and support the proposed solution is provided in Attachment A: Authorized Provider/Reseller Documentation.

4.3.2.2 Certified Technicians

RFP Requirement	Confirm installation and support by certified and trained technicians.
Comcast Response	Comcast confirms that all installation and support for the proposed solution will be performed by technicians trained and certified on the proposed equipment. Comcast Business' Network Operations organization includes trained installers, engineers, and Network Operations Center technicians. Its technical teams maintain industry and vendor-specific equipment certifications.

4.3.2.3 Government LEO Experience

RFP Requirement	Provide at least two qualifying state or federal government LEO customers from the past five years.
Comcast Response	Please refer to the Government LEO References section on page 21 for qualifying state government LEO customer references from the past five years.

4.3.2.4 Rural or Remote Installations

RFP Requirement	Provide at least five qualifying projects in rural or remote West Virginia or the Appalachian region from the past five years.
Comcast Response	Please refer to the Rural or Remote Installation Experience section on page 22, which includes five qualifying network installation projects completed in rural and remote areas of West Virginia and the Appalachian region within the past five years.

COMCAST BUSINESS

Government LEO References

Entity	Contract Term	LEO Scope	Contact Name and Title	Contact Information
Commonwealth of Pennsylvania	1yr	Managed Starlink	Remsy Ruhl Customer Success Manager - Network Services	rruhl@pa.gov
State of Minnesota	3yr	Managed Starlink	Tim Pharis, Purchasing Department	Tim.Pharis@state.mn.us

COMCAST BUSINESS

Rural or Remote Installation Experience

Project / Customer	Location	Completion Date	Scope	Relevance
Comcast Network Expansion: Colliers	Colliers, Brooke County, WV	2025	Expanded the network to extend broadband access to underserved rural homes and businesses.	Demonstrates experience expanding broadband infrastructure to underserved rural communities in West Virginia.
Comcast Network Expansion: Wellsburg	Wellsburg, WV	2025	Invested in infrastructure to expand Comcast's network footprint and deliver high-speed connectivity to additional residential and commercial locations.	Demonstrates experience expanding network coverage for both residential and business customers in West Virginia.
Comcast Rural Broadband Expansion: New Cumberland	New Cumberland, WV	2025	Expanded broadband access to rural communities located outside Comcast's existing service area.	Demonstrates experience extending service into previously unserved areas through rural network expansion.
Comcast Network Buildout: Red House	Red House, Putnam County, WV	2025	Built out the network to bring broadband connectivity to rural homes and businesses.	Demonstrates experience delivering broadband infrastructure to rural residential and commercial locations in West Virginia.
Comcast Fiber and Broadband Expansion: Lesage	Lesage, Cabell County, WV	2025	Expanded Comcast's fiber and broadband network to reach underserved areas of Cabell County and surrounding Appalachian communities.	Demonstrates experience expanding fiber and broadband connectivity to underserved Appalachian communities in West Virginia.

COMCAST BUSINESS

Ordering, Payment, Delivery, Returns, and Reporting

6.3 Ordering

RFP Requirement	Accept orders through the permitted written methods and describe secure online ordering only if offered.
Comcast Response	Comcast will accept orders through the methods permitted by the Contract, including written ordering methods authorized by the State of West Virginia. Comcast Business also provides customers with secure web-based portals for service management and reporting when applicable.

6.4 Payment

RFP Requirement	Accept State payment procedures.
Comcast Response	Comcast Business acknowledges the State of West Virginia's payment procedures and can accommodate the State's required payment methods, including electronic funds transfer (EFT) and P-Card.

7.3 Delivery Time

RFP Requirement	Standard orders within 30 days and emergency orders within 15 days.
Comcast Response	Comcast Business will work with the Agency to develop a mutually agreeable project plan and implementation schedule. Installation timeframes may vary based on site conditions, permitting requirements, right-of-entry approvals, and other project-specific factors. Typical site installations are completed within approximately 90 to 120 days.

7.4 Late Delivery

RFP Requirement	Provide written notice of delays.
Comcast Response	Comcast will notify the ordering Agency in writing if an order will be delayed for any reason. Comcast Business understands that a delay that could cause harm to an Agency may result in cancellation of the delayed order or the Agency obtaining the items from a third party with the prior approval of the Purchasing Division.

7.5 Delivery and Risk of Loss

RFP Requirement	Confirm F.O.B. destination and delivery-charge treatment.
Comcast Response	Comcast will provide standard-order delivery F.O.B. destination to the Agency's location and will include standard delivery charges in its bid pricing without charging the Agency separately for such delivery.

COMCAST BUSINESS

7.6 Unacceptable Items

RFP Requirement	Confirm return, replacement, credit, and refund requirements.
Comcast Response	The State has elected to purchase the LEO hardware, which will be owned by the State and managed by Comcast. To support ongoing maintenance and hardware replacement, Comcast requires the purchase of an additional 5% of hardware as spare inventory. These spare units will be used to replace damaged or defective equipment after installation and help ensure continuity of service.

7.7 Agency Error Returns

RFP Requirement	Confirm return and restocking requirements.
Comcast Response	Comcast will comply with the Contract requirements for Agency return requests, including applicable return, credit, and restocking provisions as set forth in the Contract.

9.5 Reports

RFP Requirement	Provide quarterly reports, annual summaries, and reports upon request.
Comcast Response	Comcast provides customers with access to a secure web-based portal that serves as a centralized location to view and manage Starlink services. Through the portal, customers can access service data utilization, availability information, performance metrics, remote reboot functionality, and usage notifications. Customers are provided secure login credentials to access reporting information at their convenience.

COMCAST BUSINESS

Contract Management

Designated Contact

Name and Title	Address	Phone	Fax	Email
Judy Morgan, Sr. Government Account Manager	1701 John F. Kennedy Boulevard Philadelphia, PA, 19103	(410) 310-2569	Not Applicable	Judy_Morgan@comcast.com

Contract Manager

Name and Title	Phone	Fax	Email
Judy Morgan, Sr. Government Account Manager	(410) 310-2569	Not Applicable	Judy_Morgan@comcast.com

COMCAST BUSINESS

Comcast Business Contract Exceptions

Exceptions and Clarifications

Section	Comcast Comment
RFP	Notwithstanding anything to the contrary contained in the RFP or Comcast's proposal (including, but not limited to, its pricing proposal), Comcast proposed pricing is exclusive of (i) additional construction and other custom one-time fees that may apply and/or change as a requirement to enable serviceability to a location(s) or (ii) any taxes or regulatory fees or surcharges (e.g., USF fees) that may apply and for which the State ("Customer") is not exempt. The Customer shall be responsible for the foregoing taxes, surcharges and fees, it being understood that (1) the Customer will have to agree to any additional construction or custom one-time fees before being bound to the same and (2) Comcast will not be obligated to provide the applicable service if the Customer does not so agree.
RFP	Comcast takes exception (does not agree) to any and all contractual obligations, certifications, requirements and terms and conditions (irrespective of actual inclusion in the RFP) set forth in the RFP. Comcast's submission of its RFP proposal shall in no event constitute Comcast's implied or actual acceptance of any term(s), conditions, obligations and/or requirements set forth in the RFP (including technical requirements and equipment requirements), and, in no way represents a legally binding offer or contractual agreement between Comcast and the Customer, including Comcast's absence of any exception(s) to any terms, conditions, obligations and requirements set forth in the RFP. Because Comcast may not be able to comply with all requirements set forth in the RFP, the proposed service solution set forth in Comcast's RFP proposal represents the sole basis on which the services to comply with all requirements set forth in the RFP, the proposed service solution set forth in Comcast's RFP proposal represents the sole basis on which the services.
RFP	Included with Comcast Business' response is a copy of our product-specific attachment for the proposed service (each a "PSA") which is intended to address product specific terms that are not covered by the RFP and template contract (e.g., technical specifications, SLAs, etc.). The PSA have been drafted to not conflict with the RFP and the template contract. If, upon review, the State believes that any terms in the PSA conflict with the RFP and/or template contract, we will work with the State to update the PSA to remove any such conflict.
Specifications, Section 4.2.3 - Unlimited Data	Commercially available LEO satellite services may be subject to network management and capacity constraints during periods of congestion. Service will be provided in accordance with the underlying provider's service terms.
Specifications, Section 7 - Delivery and Return	Typical site installations may take 90 - 120 days for completion. Throughout the duration of the project the Comcast Business account team will be in contact providing project status and answering any questions you may have.
General Terms and Conditions, Section 8 - Insurance	Comcast Business can provide proof of insurance within 30 days of expiration, not 30 days prior. Comcast Business'

COMCAST BUSINESS

Section	Comcast Comment
	insurance programs are large and complex, and the renewals of such policies are often negotiated right up to the moment of expiration. Comcast Business will not, however, allow any gaps in coverage.
General Terms and Conditions, Section 14 - Payment in Arrears	For clarification regarding invoices, the State may withhold payment on disputed amounts; but must pay any undisputed amounts. Any corrections will appear as adjustments on subsequent invoices.
General Terms and Conditions, Sections 41 & 42 - Preference for Use of Domestic Steel Products / Preference for Use of Domestic Aluminum, Glass, and Steel	Given that this is a contract for technology rather than a public improvement or construction project, Comcast does not believe provisions 41 and 42 are applicable to the proposed services.

COMCAST BUSINESS

Attachments

Attachment A: Authorized Provider/Reseller Documentation



12/3/2025

To Whom it May Concern,

This letter serves to confirm that Comcast Cable Communications Management, LLC (Comcast) is an Authorized Reseller of Starlink hardware and services.

Sincerely,

A handwritten signature in cursive script that reads "Grace Yang".

Grace Yang

Starlink Enterprise Account Manager



Rocket Road, Hawthorne, CA 90250

phone 310.363.6000

fax 310.363.6001

spacex.com

SpaceX Proprietary and Confidential

COMCAST BUSINESS

Attachment B: Exhibit A - Pricing Page

Comcast Business' proposed pricing for the State of West Virginia's LEO satellite internet services is provided below. Pricing includes the fixed and mobile service, equipment, installation, mounting, and support items included in our proposed solution.

Contract Item	Description	Unit of Measure	Estimated Quantity	Unit Price	Extended Price
Fixed LEO Service (4.1.2; 4.1.3; 4.1.4)	Monthly service providing typical 100/25 Mbps bandwidth, unlimited data, no routine throttling	Per Month	12,000	\$295.00	\$3,540,000.00
Fixed LEO Equipment Kit (4.1.5)	Dish/antenna, modem, mounting hardware	Per Site	500	\$1,350.00	\$675,000.00
Professional Installation (≤50 ft demarc) (4.1.6)	Manufacturer-certified install, weatherproofing, grounding	Per Site	500	\$2,250.00	\$1,125,000.00
Static IPv4 WAN Address (Optional) (4.1.7)	Dedicated, publicly routable IPv4 address	Per Site / Per Month	300	\$0.00	\$0.00
Demarc Extension >50 ft (Optional) (4.1.6)	Additional cabling beyond included 50 ft	Per Linear Foot	10,000	\$240.00	\$2,400,000.00
Mobile LEO Service (4.2.2; 4.2.3; 4.2.4)	Typical 50/25 Mbps bandwidth, unlimited data	Per Month	6,000	\$295.00	\$1,770,000.00
Mobile LEO Equipment Kit (4.2.5)	Mobile dish/antenna + modem (if required)	Per Unit	300	\$600.00	\$180,000.00
Mounting Hardware – Vehicle (4.2.5)	Vehicle mount	Per Unit	300	\$300.00	\$90,000.00
Mounting Hardware – Window (4.2.5)	Window mount	Per Unit	300	\$300.00	\$90,000.00
Mounting Hardware – Tripod (4.2.5)	Tripod mount	Per Unit	300	\$300.00	\$90,000.00
Mounting Hardware – Pole (4.2.5)	Pole mount	Per Unit	300	\$300.00	\$90,000.00
24x7x365 Technical Support (4.1.7; 4.2.6)	Included support for all equipment and services	Included	N/A	Included	Included
Replacement Hardware (Optional) (4.1.7; 4.2.6)	Replacement dish/modem due to failure	Per Unit	100	\$1,350.00	\$135,000.00
GRAND TOTAL					\$10,185,000.00

The following table supplements the pricing provided in the State-required pricing spreadsheet and identifies additional service options and associated charges not captured in the State's pricing format. These items may include applicable monthly recurring charges (MRCs) and non-recurring charges (NRCs) for installation options, available data plans, and data overage/top-up blocks.

COMCAST BUSINESS

Service Name	Fixed LEO Service	Qty	Per Site MRC	Per Site NRC	Unit Price Extended
Device Purchase	Standard Kit - CUSTOMER MUST PURCHASE SPARES	500	\$0.00	\$1,350.00	\$675,000.00
Service	50GB Local Priority		\$111.00	\$0.00	\$0.00
Service	100GB Local Priority		\$157.50	\$0.00	\$0.00
Service	200GB Local Priority		\$247.50	\$0.00	\$0.00
Service	500GB Local Priority	12000	\$295.50	\$0.00	\$3,546,000.00
Service	1TB Local Priority		\$517.50	\$0.00	\$0.00
Service	2TB Local Priority		\$970.50	\$0.00	\$0.00
Service	6TB Local Priority		\$2,752.50	\$0.00	\$0.00
Maintenance	Maintenance - Next Day: Satellite Advanced, no lift	500	\$22.50	\$0.00	\$11,250.00
Installation	Installation: Satellite Advanced, no lift	500	\$0.00	\$2,250.00	\$1,125,000.00
Service	Static IPv4 WAN Address (Optional)		NA	NA	NA
	Demarc Extension >50Ft (Optional) (4.1.6)	10000	\$0.00	\$240.00	\$2,400,000.00
Service Name	Mobile LEO Service		Per Site MRC	Per Site NRC	Unit Price Extended
Device Purchase	Mini Kit - CUSTOMER MUST PURCHASE SPARES	300	\$0.00	\$600.00	\$180,000.00
Service	50GB Local Priority		\$111.00	\$0.00	\$0.00
Service	100GB Local Priority		\$157.50	\$0.00	\$0.00
Service	200GB Local Priority		\$247.50	\$0.00	\$0.00
Service	500GB Local Priority	6000	\$295.50	\$0.00	\$1,773,000.00
Service	1TB Local Priority		\$517.50	\$0.00	\$0.00
Service	2TB Local Priority		\$970.50	\$0.00	\$0.00
Service	6TB Local Priority		\$2,752.50	\$0.00	\$0.00
Maintenance	Guided Maintenance - Next Day	300	\$22.50	\$0.00	\$6,750.00
Installation	Installation: Satellite Guided, no lift	300	\$0.00	\$225.00	\$67,500.00
	Mounting Hardware-Vehicle (4.2.5)	300	\$0.00	\$300.00	\$90,000.00
	Mounting Hardware-Window (4.2.5)	300	\$0.00	\$300.00	\$90,000.00
	Mounting Hardware - Tripod (4.2.5)	300	\$0.00	\$300.00	\$90,000.00
	Mounting Hardware - Pole (4.2.5)	300	\$0.00	\$300.00	\$90,000.00
Service Name	Optional Services		Per Site MRC	Per Site NRC	Unit Price Extended
Service	Overage Block - 50Gb (as needed, applied to Local Priority Plans)		\$0.00	\$54.00	
Service	Overage Per GB (as needed, applied to Local Priority Flex		\$0.00	\$0.83	
Service	Overage Per GB (as needed, applied to L2VPN Priority Plans)		\$0.00	\$0.83	
Lift	Additional price for use of 45' ARTICULATING ELECTRIC MANLIFT		\$0.00	\$1,305.00	
Site Survey	Site Survey: Satellite Advanced (2 hours on-site, per technician included. Additional time on site will be billed at \$125/hour in 15 minute increments). No lift included.		\$0.00	\$750.00	
Service	Depot and Logistics Services for Customer-owned equipment. Pricing is per Service Location		\$0.00	\$10.00	
Service Name	Optional Fixed LEO Performance Gen 3 Kit		Per Site MRC	Per Site NRC	Unit Price Extended
Device Purchase	Performance Gen 3 - CUSTOMER MUST PURCHASE SPARES		\$0.00	\$3,450.00	
Service	50GB Local Priority		\$111.00	\$0.00	
Service	100GB Local Priority		\$157.50	\$0.00	
Service	200GB Local Priority		\$247.50	\$0.00	
Service	500GB Local Priority		\$295.50	\$0.00	
Service	1TB Local Priority		\$517.50	\$0.00	
Service	2TB Local Priority		\$970.50	\$0.00	
Service	6TB Local Priority		\$2,752.50	\$0.00	
Maintenance	Maintenance - Next Day: Satellite Advanced, no lift		\$22.50	\$0.00	
Installation	Installation: Satellite Advanced, no lift		\$0.00	\$2,250.00	

COMCAST BUSINESS

Attachment C: Required State Forms

Completed CRFQ Cover Page

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Telecomm
---	--	--

Proc Folder: 1994002		Reason for Modification:	
Doc Description: Addendum No 4 - LEO Satellite Internet		Addendum No 4 is issued to publish vendor questions with the Agency's responses.	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-10-16	2026-10-22 13:30	CRFQ 0231 OOT2700000007	5

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STE CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: VC0000094442
Vendor Name: Comcast Cable Communications Management, LLC
Address: 1701 JFK Boulevard
Street: 1701 John F. Kennedy Boulevard
City: Philadelphia
State: PA
Country: USA
Zip: 19103
Principal Contact: Judy Morgan, Sr. Government Account Manager
Vendor Contact Phone: (410) 310- 2569
Extension: N/A

FOR INFORMATION CONTACT THE BUYER
Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

Vendor Signature X 	FEIN# 23-1709202	DATE October 21, 2026
---	-------------------------	------------------------------

All offers subject to all terms and conditions contained in this solicitation

COMCAST BUSINESS

ADDITIONAL INFORMATION

Addendum No 4 is issued for the following reasons:

1) To publish the vendor questions with the Agency's responses.

---no other changes-----

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	LEO Internet Service	1.00000	LS		

Comm Code	Manufacturer	Specification	Model#
81161700			

Extended Description:

Vendors Must fill out Exhibit A Pricing page in its entirety and submit with their bid*

Enter the grand total amount from the pricing page into the unit price field to give a lump sum amount.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Questions are due by 3:00 p.m.	2026-09-21

COMCAST BUSINESS

	Document Phase	Document Description	Page 3
OOT2700000007	Final	Addendum No 4 - LEO Satellite Internet	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

COMCAST BUSINESS

Designated Contact Form & Certification and Signature Page

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Judy Morgan

(Address) 1701 JFK Boulevard, Philadelphia, PA 19103

(Phone Number) / (Fax Number) Phone No.: (410) 310-2569

(email address) Judy_Morgan@comcast.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Comcast Cable Communications Management, LLC

(Company)

Michael J. Mazza

(Signature of Authorized Representative)

Michael J. Mazza, Vice President

(Printed Name and Title of Authorized Representative) (Date)

(410) 310-2569

(Phone Number) (Fax Number)

Judy_Morgan@comcast.com

(Email Address)

Revised 8/24/2023

COMCAST BUSINESS

Addendum Acknowledgement(s)

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ OOT27*007

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

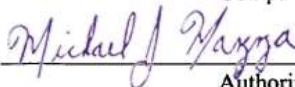
(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☒ Addendum No. 3	☐ Addendum No. 8
☒ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Comcast Cable Communications Management

Company



Authorized Signature

October 21, 2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

Contract Item	Description	Unit of Measure	Estimated Quantity	Unit Price	Extended Price
Fixed LEO Service (4.1.2; 4.1.3; 4.1.4)	Monthly service providing typical 100/25 Mbps bandwidth, unlimited data, no routine throttling	Per Month	12,000	\$295.00	3540000
Fixed LEO Equipment Kit (4.1.5)	Dish/antenna, modem, mounting hardware	Per Site	500	\$1,350.00	675000
Professional Installation (≤50 ft demarc) (4.1.6)	Manufacturer-certified install, weatherproofing, grounding	Per Site	500	\$2,250.00	1125000
Static IPv4 WAN Address (Optional) (4.1.7)	Dedicated, publicly routable IPv4 address	Per Site / Per Month	300	\$0.00	0
Demarc Extension >50 ft (Optional) (4.1.6)	Additional cabling beyond included 50 ft	Per Linear Foot	10,000	\$240.00	2400000
Mobile LEO Service (4.2.2; 4.2.3; 4.2.4)	Typical 50/25 Mbps bandwidth, unlimited data	Per Month	6,000	\$295.00	1770000
Mobile LEO Equipment Kit (4.2.5)	Mobile dish/antenna + modem (if required)	Per Unit	300	\$600.00	180000
Mounting Hardware – Vehicle (4.2.5)	Vehicle mount	Per Unit	300	\$300.00	90000
Mounting Hardware – Window (4.2.5)	Window mount	Per Unit	300	\$300.00	90000
Mounting Hardware – Tripod (4.2.5)	Tripod mount	Per Unit	300	\$300.00	90000
Mounting Hardware – Pole (4.2.5)	Pole mount	Per Unit	300	\$300.00	90000
24x7x365 Technical Support (4.1.7; 4.2.6)	Included support for all equipment and services	Included	N/A	Included	Included
Replacement Hardware (Optional) (4.1.7; 4.2.6)	Replacement dish/modem due to failure	Per Unit	100	\$1,350.00	135000
				Grand total	10185000

*****NOTE*****

Vendors must enter a unit price for every Contract Item listed on the Pricing Pages.

If a Vendor enters a unit price of ‘0.00,’ the State will interpret this as the Vendor offering the item at no cost for the entire term of the Contract, including all renewal years.

Estimated quantities listed on the Pricing Pages are for evaluation purposes only.

No minimum or maximum purchase volume is guaranteed or implied. Actual usage may vary and the State makes no commitment to purchase any specific quantity of any Contract Item.

Failure to provide a unit price for every Contract Item may result in disqualification.