



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000053680

Legal Name: DATASOFT TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$2,294,240.00

Response Date: 09/22/2026

Response Time: 10:56

Responded By User ID: hakeemj

First Name: Hakeem

Last Name: Jan

Email: hakeem@datasoft-tech.com

Phone: 8644161329

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT27000000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09222600000002720	1

VENDOR
VS0000053680
DATASOFT TECHNOLOGIES INC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2294240
Response Date: 2026-09-22
Response Time: 10:56:23
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	84.000000	174720.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Senior Web Application Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	74.000000	153920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

CRM Application Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	84.000000	174720.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Senior SQL Server Database Administrator
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	69.000000	143520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Business Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	70.000000	145600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Learning Management System & eLearning Development Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Cloud Financial Operations Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	98.000000	203840.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Cloud Architect
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	94.000000	195520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Cloud Security Professional
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	89.000000	185120.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	87.000000	180960.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	82.000000	170560.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	100.000000	208000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	92.000000	191360.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: The delivery days mentioned are for proposal submission and indicates the maximum duration. The actual requests will be fulfilled based on the task order requirements.

Extended Description:

Mainframe Systems Programmer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



STATE OF WEST VIRGINIA

Department of Administration - Purchasing Division

Centralized Request for Quote Temporary Technical Staffing Services

CRFQ 0231 OOT2700000006

Procurement Folder: 2020855

Submitted by:

DataStaff, Inc.

100 E. Six Forks Road, Suite #105

Raleigh, North Carolina 27609

September 23, 2026

September 23, 2026

DataStaff Inc. (DSI) is pleased to submit this response to the State of West Virginia Department of Administration, Purchasing Division, for CRFQ 0231 OOT2700000006, Temporary Technical Staffing Services.

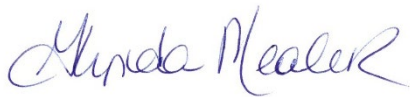
The solicitation is a statewide open-end master agreement for professional technical staffing services. The bid is scheduled to close September 23, 2026 at 1:30 p.m. The designated buyer is Toby L. Welch, West Virginia Purchasing Division.

DataStaff, Inc. is a woman-owned staffing and professional services corporation headquartered in Raleigh, North Carolina. Established in 1998, DSI has more than 27 years of experience providing Information Technology professionals and other key resources for government agencies and private companies.

Rob Caulfield, Director of Business Development at DataStaff, has authority to submit this proposal on behalf of DataStaff, Inc. in response to the State of West Virginia Centralized Request for Quote.

Unless otherwise clearly stated in this response, DataStaff accepts the terms and conditions contained in the solicitation and any applicable addenda.

Authorizing Signature:



Sincerely,

Glynda Mealer, CEO/President

DataStaff, Inc.

100 E. Six Forks Road, Suite #105

Raleigh, North Carolina 27609

Email: gmealer@datastaffnc.com

Phone: 919-874-0009

DataStaff, Inc. (DSI), is a North Carolina-based staffing and professional services firm headquartered in Raleigh, North Carolina. Established in 1998, DSI has more than 27 years of experience providing Information Technology staffing, professional staffing, staff augmentation, and project support services to government agencies, educational institutions, healthcare organizations, and private-sector clients throughout North Carolina and nationally. This experience is directly applicable to the State of West Virginia's CRFQ 0231 OOT2700000006 for Temporary Technical Staffing Services, a statewide open-end master agreement intended to provide professional technical staffing resources as needs arise.

DSI's corporate headquarters is located at 100 E. Six Forks Road, Suite 105, Raleigh, North Carolina 27609. From its Raleigh headquarters, the company supports clients across North Carolina and nationwide through a combination of local recruiting operations, remote delivery capabilities, and an extensive consultant network. DSI has successfully supported public-sector organizations including the State of North Carolina, NC Department of Transportation, NC Administrative Office of the Courts, Town of Cary, The City of Raleigh, Alamance County, Durham City, and other government entities.

DSI maintains a dedicated internal staff of 15 professionals who support recruiting, account management, payroll administration, human resources, operations, and service delivery. This team includes 8 full-time recruiters dedicated to sourcing, screening, and onboarding qualified technical and professional candidates for client engagements. In addition to its internal staff, DSI maintains access to a large network of pre-qualified consultants and technical professionals through its proprietary Applicant Tracking System (ATS), which contains more than 100,000 qualified IT and professional candidates across multiple disciplines.

DSI's experience includes supporting a broad range of technical disciplines including application development, cybersecurity, cloud technologies, network engineering, project management, ERP systems, help desk operations, infrastructure support, systems administration, business analysis, database administration, and enterprise application support. These capabilities align closely with the technical resource categories identified by the West Virginia Office of Technology under CRFQ 0231 OOT2700000006. The company utilizes a structured recruiting and quality assurance process that includes technical evaluations, certification verification, reference checks, background screenings, and client-specific onboarding procedures to ensure the delivery of highly qualified personnel.

As a certified Woman-Owned Business (WBENC Certified WBE/WOSB), North Carolina HUB-certified business, and SBA Women-Owned Small Business (WOSB) Federal Contract Program participant, DSI is committed to delivering responsive customer service, high-quality staffing solutions, and long-term partnership support for the State of West Virginia and other public-sector clients.

DSI brings more than 27 years of proven experience delivering professional staffing and Information Technology staff augmentation services to state agencies, local governments, educational institutions, and private-sector organizations throughout North Carolina and nationally. Established in 1998 and headquartered in Raleigh, North Carolina, DSI has developed a strong reputation for providing high-quality technical and professional resources to support complex operational, infrastructure, and project-based initiatives.

DSI has extensive experience supporting public-sector organizations with contract staffing, project support, and supplemental technical resources across a broad range of disciplines. This experience is particularly relevant to West Virginia's requirement for temporary technical staffing services. The CRFQ identifies 13 resource classifications: Senior Web Application Analyst; CRM Application Analyst; Senior SQL Server Database Administrator; Business Analyst; Learning Management System & eLearning Development Specialist; Cloud Financial Operations Specialist; Cloud Architect; Cloud Security Professional; Cloud Platform Engineer; Cloud Network Engineer; Cloud Systems Management Engineer; Cloud Center of Excellence (CCOE) Implementation Specialist; and Mainframe Systems Programmer. The solicitation lists 2,080 estimated hours for each classification for evaluation purposes, while noting that actual usage may be more or less and is not guaranteed.

One of DSI's most significant client relationships has been with the State of North Carolina, where the company has provided Information Technology staffing services continuously since 1998. During this time, DSI has supplied more than 325 temporary and contract IT professionals across numerous agencies and departments, generating more than \$70 million in contract sales. This work has included staffing support for developers, project managers, business analysts, systems administrators, network engineers, cybersecurity professionals, help desk specialists, ERP consultants, and technical support personnel. DSI has maintained recognition as one of the largest IT staff augmentation providers supporting the State of North Carolina for multiple years.

DSI also has extensive experience supporting local government organizations, including the Town of Cary, where the company has provided technical staffing services since 2009. Services have included the placement of Help Desk personnel, Desktop Support Technicians, Network Administrators, Network Engineers, Technical Writers, Business Analysts, and Project Managers. During the past eight years alone, DSI has provided more than 30 consultants to the Town of Cary to support operational and project-based initiatives, including ERP-related efforts and infrastructure modernization projects.

Additional relevant experience includes support for organizations such as the North Carolina Administrative Office of the Courts (NCAOC), Wake County, General Dynamics Information Technology (GDIT), and other public-sector and enterprise clients.

DSI's recruiting and delivery capabilities are supported by a proprietary Applicant Tracking System (ATS) containing access to more than 100,000 qualified IT professionals and consultants. The company utilizes a structured recruiting and screening methodology that includes technical evaluations, reference verification, certification validation, background checks, and client-specific onboarding processes to ensure the delivery of highly qualified candidates.

The company's experience includes supporting a wide variety of technologies and environments directly relevant to the West Virginia CRFQ, including:

- Web and Application Development
- CRM Applications
- SQL Server Database Administration
- Business Analysis
- Learning Management Systems and eLearning
- Cloud Financial Operations / FinOps
- Cloud Architecture and Cloud Platforms
- Cybersecurity and Information Security
- Cloud and Enterprise Network Engineering
- Systems Management and Systems Administration
- Cloud Center of Excellence (CCOE) initiatives
- Mainframe and Enterprise Environments
- Project and Program Management

DSI's long-standing public-sector relationships, responsive recruiting model, experienced leadership team, and commitment to customer service position the company to successfully support the State of West Virginia Department of Administration and West Virginia Office of Technology with high-quality temporary technical staffing resources under CRFQ 0231 OOT2700000006.

CUSTOMER REFERENCES

Name of Organization State of North Carolina - Multiple State Agencies	Contact Person Name Brian Watkins	Annual Contract Value \$11,189,521	Contact Person Title Chief Information Officer of the N.C. Department of Information Technology - Transportation, Retired
Contract Start Date 1998	Contact Person Telephone Number 919-740-3932	Contract End Date Continuing	Contact Person Email Address brianwatkins54@gmail.com

Name of Organization Guidant Global / Maximus	Contact Person Name Ryan Barron	Annual Contract Value \$995,856	Contact Person Title Talent Delivery Manager
Contract Start Date 9/2021	Contact Person Telephone Number 785-221-0638	Contract End Date Continuing	Contact Person Email Address Ryan.Barron@guidantglobal.com

Name of Organization State of Virginia - Multiple State Agencies	Contact Person Name JoAnne Wilson	Annual Contract Value \$1,522,704	Contact Person Title Account Manager with CAI
Contract Start Date 7/2019	Contact Person Telephone Number 804-426-2001	Contract End Date Continuing	Contact Person Email Address JoAnne.Wilson@cai.io

VALUE ADDED PRODUCTS AND SERVICES

DSI is committed to attracting and retaining high-quality professionals by offering a competitive and comprehensive employee benefits program designed to support the health, financial well-being, and long-term success of our employees and consultants. Our benefits offerings are structured to remain competitive within the staffing and Information Technology consulting industry while supporting the needs of both long-term and project-based employees.

Benefits available to eligible employees include:

- Employer sponsored medical insurance plans with multiple coverage options
- Dental and vision insurance coverage
- Paid vacation and sick leave
- Paid holiday leave
- 401(k) retirement savings program with employer match
- Supplemental disability insurance
- Company-paid employee life insurance
- Short-term and long-term care coverage
- Employee assistance and support resources

DSI contributes toward employee healthcare costs and works to provide affordable coverage options that support employee and family needs. As many client engagements are long-term assignments, our benefits program is designed to encourage employee retention, continuity of service, and workforce stability.

Our commitment to employee satisfaction and engagement has contributed to strong consultant retention and long-standing relationships with both employees and clients across government, education, healthcare, and private-sector environments.



VENDOR QUALIFICATIONS

SOLICITATION NUMBER: CRFQ-0231-OOT2700000006

STATE OF WEST VIRGINIA

TEMPORARY TECHNICAL STAFFING SERVICES

SUBMISSION DATE: SEPTEMBER 22, 2026

SUBMITTED by:

DATASOFT TECHNOLOGIES, INC.



Doing IT Right!

Address: 5400 Laurel Spring Pkwy, Unit 704, Suwanee, GA 30024

Website: www.datasoft-tech.com

Point of Contact:

Name: Jayadev Manyapu

Title: President/CEO

Phone: 864-278-0608

Cell: 678-595-3139

Email: jmanyapu@datasoft-tech.com



Doing IT Right!

Vendor Qualifications
Temporary Technical Staffing Services
Proposal Submitted by DataSoft Technologies, Inc.

DATASOFT TECHNOLOGIES, INC.
5400 Laurel Springs Pkwy, Unit 704
Suwanee, GA 30024
www.datasoft-tech.com

Date: September 22, 2026

To:

State of West Virginia

Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305

Subject: Response to Centralized Request for Quote (CRFQ 0231 OOT2700000006)

Dear Purchasing Division Selection Committee and WVOT Leadership,

DataSoft Technologies, Inc. (DataSoft) is pleased to submit our formal proposal in response to CRFQ 0231 OOT2700000006 for Temporary Technical Staffing Services. Founded in 1994, DataSoft brings over three decades of continuous experience in public-sector staff augmentation to support the West Virginia Office of Technology (WVOT).

DataSoft fully understands WVOT's requirement for a responsive, reliable partner capable of fulfilling all 13 requested technical classifications. As a certified SWaM/Minority owned business, DataSoft combines agile recruitment capabilities with executive governance to deliver cost-effective, high-performing technical talent.

By submitting this proposal, DataSoft confirms and guarantees the following:

- Full compliance with all mandatory qualifications outlined in Section 3.
- Acceptance of all terms, conditions, and all-inclusive pricing requirements.
- Formal acknowledgment and incorporation of Addendum No. 1 and Addendum No. 2.

Our executive team and dedicated single points of contact (SPOC) look forward to partnering with the State of West Virginia.

Respectfully submitted,

DataSoft Technologies, Inc.
Jayadev "Jay" Manyapu
President & Chief Executive Officer
Phone: (864) 278-0608
Cell: (678) 595-3139
Email: jmanyapu@datasoft-tech.com



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 2 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 2 is issued to publish vendor questions with the agency's responses.

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000053680

Vendor Name : DataSoft Technologies, Inc.

Address : 5400 Laurel Spring Pkwy, Unit 704

Street :

City : Suwanee

State : GA

Country : U.S.

Zip : 30024

Principal Contact : Jayadev Manyapu, President/CEO

Vendor Contact Phone: 864-278-0608

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Jayadev Manyapu

09/18/2026

**Vendor
Signature X**

FEIN# 582142302

DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 2 is issued for the following reasons:

1) To publish a copy of Vendor questions with the Agency's responses.

--no other changes--

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Web Application Analyst	2080.00000	HOURL	\$84.00	\$174,720.00

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	CRM Application Analyst	2080.00000	HOURL	\$74.00	\$153,920.00

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior SQL Server Database Administrator	2080.00000	HOURL	\$84.00	\$174,720.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Business Analyst	2080.00000	HOURL	\$69.00	\$143,520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Learning Management System & eLearning Development Specialis	2080.00000	HOURL	\$70.00	\$145,600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Cloud Financial Operations Specialist	2080.00000	HOURL	\$80.00	\$166,400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Financial Operations Specialist

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INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Cloud Architect	2080.00000	HOURL	\$98.00	\$203,840.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Cloud Security Professional	2080.00000	HOURL	\$94.00	\$195,520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Security Professional

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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Cloud Platform Engineer	2080.00000	HOURL	\$89.00	\$185,120.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Cloud Network Engineer	2080.00000	HOURL	\$87.00	\$180,960.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Cloud Systems Management Engineer	2080.00000	HOURL	\$82.00	\$170,560.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.00000	HOURL	\$100.00	\$208,000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Mainframe Systems Programmer	2080.00000	HOURL	\$92.00	\$191,360.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:
Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-09-04

	Document Phase	Document Description	Page 9
OOT2700000006	Final	Addendum No 2 -Temporary Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Jayadev Manyapu, President/CEO

(Address) 5400 Laurel Spring Pkwy, Unit 704, Suwanee, GA 30024

(Phone Number) / (Fax Number) 864-278-0608

(email address) jmanyapu@datasoft-tech.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

DataSoft Technologies, Inc.

(Company)

Jayadev Manyapu

(Signature of Authorized Representative)

Jayadev Manyapu, President/CEO

(Printed Name and Title of Authorized Representative) (Date)

864-278-0608

(Phone Number) (Fax Number)

jmanyapu@datasoft-tech.com

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

DataSoft Technologies, Inc.

Company

Jayadev Manyapu

Authorized Signature

09/18/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

CRFQ SPECIFICATIONS SECTION 3 – QUALIFICATIONS

3.1 Corporate Experience Summary (Minimum 5 Years in Business)

DataSoft Technologies, Inc. (DataSoft) brings over **30** years of continuous experience delivering IT staff augmentation, technical consulting, and enterprise workforce solutions to state government agencies, higher education institutions, and commercial enterprises nationwide. Incorporated in **1994** in the State of Georgia, DataSoft has operated without interruption for over three decades, maintaining IT staff augmentation as its primary core business function.

DataSoft is certified as a Small, Minority-Owned Business by the Virginia Department of Small Business and Supplier Diversity (SBSD) under the Small, Women-owned, and Minority-owned Business (SWaM) certification program.

To satisfy Section 3.1 of CRFQ, DataSoft confirms that it has provided similar information technology staffing services, including web application development, database administration, cloud architecture, cybersecurity, and business analysis, for well over the mandatory five (5) year threshold.

Active Public Sector and Enterprise IT Staffing Contracts

DataSoft actively operates large-scale public sector and enterprise IT staffing contracts comparable in size, governance, and operational complexity to the West Virginia Office of Technology (WVOT):

- **BMW Group – Technical and Professional Staffing**
 - **Duration:** 2005 – Present (20+ Years Continuous Service)
 - **Scope:** Full-cycle contingent IT staffing and recruitment supporting BMW Manufacturing, BMW Financial, and BMW North America's IT and technical operations. Technical disciplines provided include Cloud Data Architects, Cloud Engineers, Network Analysts, Systems Architects, SAP Technical Specialists, Technical Leads, IT Project Leads, and Business Analysts. In BMW/AgileOne's March 2026 supplier evaluation, DataSoft achieved an Overall Performance Score of 90 ("Exceeds"), ranked #1 among 31 active suppliers, and recorded 0 negative attrition across 41 active assignments.
- **State of Florida – Statewide IT Staff Augmentation Services (Contract No. 80101507-23-STC-ITSA)**
 - **Duration:** October 2023 – September 2027 (Ongoing contract)
 - **Scope:** Statewide contract providing full-cycle IT staff augmentation across state agencies and higher education institutions, including the Florida Department of Transportation (FDOT), Florida State University (FSU), Florida Virtual School (FLVS), and Florida Lottery. Placements include Systems Architects, Data Architects, Applications Architects, IT Project Managers, Systems Administrators, and Network Architects.
- **State of Mississippi – Department of Information Technology Services (ITS Contract / RFP No. 3850)**
 - **Duration:** July 2022 – Present (Active Statewide Master Contract)



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Vendor Qualifications
Temporary Technical Staffing Services
Proposal Submitted by DataSoft Technologies, Inc.

- Scope: Statewide IT consulting and staff augmentation contract delivering Information Security Officers, Systems Analysts, Enterprise Service Bus (ESB) Architects, and SAP ABAP Developers.
- **State of South Carolina – Statewide 5400024992 - STC IT Temporary Staff Augmentation Services**
 - Duration: December 2023 – August 2028 (Ongoing contract)
 - Scope: Statewide IT staffing contract supporting state government agencies and higher education institutions statewide.
- **U.S. International Development Finance Corporation (IDIQ #77344423D0027 International and Domestic Staffing and Recruiting)**
 - Duration: September 2023 – Present (Active Federal IDIQ Contract)
 - Scope: Federal staff augmentation contract delivering specialized domestic and international technical personnel across enterprise IT, integration engineering (e.g., PRISM-Oracle integration), and professional disciplines.
- **Crowley Corporation – Contingent Workforce IT Staffing Services**
 - Duration: May 2022 – Present (Active Enterprise Contract)
 - Scope: IT staff augmentation supporting enterprise systems, including Business Systems Analysts, Software Developers, and Technical Specialists.
- **State of North Carolina (Ongoing until 2028) – ITS-009440 IT Staffing Augmentation**
- **Broward College, Florida – Professional Staffing Services contract supporting higher education workforce requirements.**
- **Fluor Federal Services / U.S. Department of Energy (July 2024 – Present):** Staff augmentation IDIQ contract delivering critical technical and professional personnel for the Savannah River Plutonium Processing Facility (SRPPF).
- **Jacobs Engineering (June 2026 – Present) – Engineering and Professional Staffing contract.**

Recently Awarded Contracts

- **University of South Carolina – Direct Placement Staffing Services for IT Positions**
- **State of Montana – Technical IT Staffing Services**
- **City of Virginia Beach – IT Consulting Services**
- **State of Oklahoma – IT and Non-IT Staffing Services**
- **Ramsey County, Minnesota – IT Staffing Services**
- **Maryland Judiciary – IT Staff Augmentation Services**

Attachments –

Copies of DataSoft's Georgia Certificate of Incorporation and Virginia SBSD SWaM / Minority-Owned Certification are attached on the following pages.

STATE OF GEORGIA

Secretary of State

Corporations Division

313 West Tower

2 Martin Luther King, Jr. Dr.

Atlanta, Georgia 30334-1530

CERTIFICATE OF EXISTENCE

I, **Brad Raffensperger**, the Secretary of State of the State of Georgia, do hereby certify under the seal of my office that

DATASOFT TECHNOLOGIES, INC.

a Domestic Profit Corporation

was formed in the jurisdiction stated below or was authorized to transact business in Georgia on the below date. Said entity is in compliance with the applicable filing and annual registration provisions of Title 14 of the Official Code of Georgia Annotated and has not filed articles of dissolution, certificate of cancellation or any other similar document with the office of the Secretary of State.

This certificate relates only to the legal existence of the above-named entity as of the date issued. It does not certify whether or not a notice of intent to dissolve, an application for withdrawal, a statement of commencement of winding up or any other similar document has been filed or is pending with the Secretary of State.

This certificate is issued pursuant to Title 14 of the Official Code of Georgia Annotated and is prima-facie evidence that said entity is in existence or is authorized to transact business in this state.

Docket Number : 31798386
Date Inc/Auth/Filed: 12/30/1994
Jurisdiction : Georgia
Print Date : 06/18/2026
Form Number : 211



Brad Raffensperger

Brad Raffensperger
Secretary of State

COMMONWEALTH OF VIRGINIA



DEPARTMENT OF SMALL BUSINESS & SUPPLIER DIVERSITY

101 N. 14th Street, 11th Floor
Richmond, VA 23219

DATASOFT TECHNOLOGIES, INC.

is a certified Small, Minority Owned Business meeting all the eligibility requirements set forth under the Code of Virginia Section 2.2-16.1 et seq. and Administrative Code 7VAC 13-20 et seq.

Certification Number: 815434

Valid Through: Nov 13, 2030

Accordingly Certified

Willis A. Morris

Willis A. Morris, Director



3.2 Staffing Placement Track Record (Minimum 6 Placements)

In accordance with Section 3.2 of CRFQ, DataSoft demonstrates its capability to fulfill the requested technical staffing classifications by detailing **ten (10)** representative candidate placements delivered to public sector and enterprise clients within the past five (5) years (2021–2026).

All listed candidates are currently **active** in their respective roles. Each placement demonstrates that DataSoft provided an employee who met the technical scope and mandatory qualifications for a specifically named position classification in Section 1 of the CRFQ.

S. No.	1
CRFQ Position Title	<u>Senior Web Application Analyst</u>
DataSoft Placed Candidate	Pankaj Sahu
Placed Job Title	Applications Architect C - Advanced
Client / Customer Entity	Florida Department of Transportation
Placement Duration	Dec 2024 – Present
Client Contact Information	Clay Whitaker (Manager, Work Program Systems) (850) 414-4651 clay.whitaker@dot.state.fl.us
S. No.	2
CRFQ Position Title	<u>Business Analyst</u>
DataSoft Placed Candidate	Venkatakrishnaiah Ande
Placed Job Title	EDI Programmer/Business Analyst
Client / Customer Entity	BMW Manufacturing
Placement Duration	Oct 2023 – Oct 22, 2026 (contract extension anticipated)
Client Contact Information	Alison Thomas (Program Manager) (425) 282-2998 Alison.Thomas@partner.bmwgroup.com
S. No.	3
CRFQ Position Title	<u>Business Analyst</u>



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Proposal Submitted by DataSoft Technologies, Inc.

DataSoft Placed Candidate	Supraja Thota
Placed Job Title	Sr. Software Analyst
Client / Customer Entity	BMW Manufacturing
Placement Duration	Dec 2023 – Present
Client Contact Information	Alison Thomas (Program Manager) (425) 282-2998 Alison.Thomas@partner.bmwgroup.com
S. No.	4
CRFQ Position Title	<u>Business Analyst</u>
DataSoft Placed Candidate	Sowmya Banala
Placed Job Title	Business Analyst
Client / Customer Entity	BMW Manufacturing
Placement Duration	Dec 2022 – Present
Client Contact Information	Alison Thomas (Program Manager) (425) 282-2998 Alison.Thomas@partner.bmwgroup.com
S. No.	5
CRFQ Position Title	<u>Business Analyst</u>
DataSoft Placed Candidate	Trevor Sean Hall
Placed Job Title	Sr. Software Analyst
Client / Customer Entity	BMW Manufacturing
Placement Duration	Feb 2024 – Present
Client Contact Information	Alison Thomas (Program Manager) (425) 282-2998 Alison.Thomas@partner.bmwgroup.com



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Vendor Qualifications
Temporary Technical Staffing Services
Proposal Submitted by DataSoft Technologies, Inc.

S. No.	6
CRFQ Position Title	<u>Cloud Architect</u>
DataSoft Placed Candidate	Natasha Pashupathi
Placed Job Title	Cloud Data Architect
Client / Customer Entity	BMW Manufacturing
Placement Duration	Jan 2025 – Present
Client Contact Information	Alison Thomas (Program Manager) (425) 282-2998 Alison.Thomas@partner.bmwgroup.com
S. No.	7
CRFQ Position Title	<u>Cloud Platform Engineer</u>
DataSoft Placed Candidate	Megha Shah
Placed Job Title	Cloud Data Engineer
Client / Customer Entity	BMW Manufacturing
Placement Duration	May 2024 – Present
Client Contact Information	Alison Thomas (Program Manager) (425) 282-2998 Alison.Thomas@partner.bmwgroup.com
S. No.	8
CRFQ Position Title	<u>Cloud Security Professional</u>
DataSoft Placed Candidate	Jarad Stout
Placed Job Title	Information Technology Security Officer
Client / Customer Entity	State of Mississippi
Placement Duration	Sep 2024 – Present
Client Contact Information	Doreen Delancy (MSP Account Manager)

	(601) 300-3781 doreend@knowledgeservices.com
S. No.	9
CRFQ Position Title	<u>Cloud Systems Management Engineer</u>
DataSoft Placed Candidate	Sivaprasad Bodduluri
Placed Job Title	IT Technical Project Lead II
Client / Customer Entity	BMW Manufacturing
Placement Duration	Apr 2024 – Present
Client Contact Information	Alison Thomas (Program Manager) (425) 282-2998 Alison.Thomas@partner.bmwgroup.com
S. No.	10
CRFQ Position Title	<u>Cloud Center of Excellence (CCOE) Implementation Specialist</u>
DataSoft Placed Candidate	Keith Thomas
Placed Job Title	Project Manager
Client / Customer Entity	State of Florida, Department of Transportation (DOT)
Placement Duration	Sep 2024 – Present
Client Contact Information	Clay Whitaker (Manager, Work Program Systems) (850) 414-4651 clay.whitaker@dot.state.fl.us

Note –

Detailed candidate resumes, executed task/purchase orders, and supporting contract documentation are held internally to protect candidate privacy and terms under public records disclosures. All supporting records are available immediately upon request or post-award.