



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information

[Contact](#)

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Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000049589

Legal Name: INCEPT DATA SOLUTIONS INC

Alias/DBA: NA

Total Bid: \$2,686,673.60

Response Date: 09/23/2026

Response Time: 13:18

Responded By User ID: eBonY@Incept2025

First Name: Ebony

Last Name: Jefferson

Email: ebony.jefferson@inceptds.c

Phone: 7035597734

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 7

Total of All Attachments: 7



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09212600000002652	1

VENDOR
VS0000049589
INCEPT DATA SOLUTIONS INC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2686673.600000000093132257461 **Response Date:** 2026-09-23 **Response Time:** 13:18:48
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	83.330000	173326.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	75.000000	156000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	96.670000	201073.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	78.330000	162926.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	91.670000	190673.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	86.670000	180273.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	150.000000	312000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	113.330000	235726.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	103.330000	214926.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	96.670000	201073.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	93.330000	194126.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	116.670000	242673.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	106.670000	221873.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Mainframe Systems Programmer

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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 2 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 2 is issued to publish vendor questions with the agency's responses.

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT27000000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000049589

Vendor Name : Incept Data Solutions Inc

Address : 22365 Broderick Avenue, Suite #230

Street : 22365 Broderick Avenue, Suite #230

City : Sterling

State : Virginia

Country : USA

Zip : 20166

Principal Contact : Ebony Jefferson

Vendor Contact Phone: 703-559-7734

Extension: N/A

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

**Vendor
Signature X**

Ebony Jefferson

FEIN# 46-5552873

DATE 09/22/2026

All offers subject to all terms and conditions contained in this solicitation



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Temporary Technical Staffing Services

Reason for Modification:

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-08-27	2026-09-15 13:30	CRFQ 0231 OOT2700000006	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:

VS0000049589

Vendor Name : Incept Data Solutions Inc

Address : 22365 Broderick Drive, Suite 230

Street : 22365 Broderick Drive, Suite 230

City : Sterling

State : Virginia

Country : USA

Zip : 20166

Principal Contact : Ebony Jefferson

Vendor Contact Phone: 703-559-7734

Extension: N/A

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X *Ebony Jefferson*

FEIN# 46-5552873

DATE 09/22/2026

All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Ebony Jefferson, Chief Operations Officer

(Address) 22365 Broderick Avenue Suite #230 Sterling, VA 20166

(Phone Number) / (Fax Number) 703-559-7734 / 703-665-6033

(email address) ebony.jefferson@inceptds.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Incept Data Solutions Inc

(Company)

Ebony Jefferson

(Signature of Authorized Representative)

Ebony Jefferson, Chief Operations Officer

(Printed Name and Title of Authorized Representative) (Date)

703-559-7734 / 703-665-6033

(Phone Number) (Fax Number)

ebony.jefferson@inceptds.com

(Email Address)



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 2 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 2 is issued to publish vendor questions with the agency's responses.

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000049589

Vendor Name : Incept Data Solutions Inc

Address : 22365 Broderick Avenue, Suite #230

Street : 22365 Broderick Avenue, Suite #230

City : Sterling

State : Virginia

Country : USA

Zip : 20166

Principal Contact : Ebony Jefferson

Vendor Contact Phone: 703-559-7734

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

**Vendor
Signature X**

FEIN# 46-5552873

DATE 09/23/2026

All offers subject to all terms and conditions contained in this solicitation

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☐ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Incept Data Solutions Inc

Company



Authorized Signature

September 23, 2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 1 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 1 is issued to
modify the bid opening date

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-14	2026-09-23 13:30	CRFQ 0231 OOT2700000006	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000049589

Vendor Name : Incept Data Solutions Inc

Address : 22365 Broderick Avenue, Suite #230

Street : 22365 Broderick Avenue, Suite #230

City : Sterling

State : Virginia

Country : USA

Zip : 20166

Principal Contact : Ebony Jefferson

Vendor Contact Phone: 703-559-7734

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X

Ebony Jefferson

FEIN# 46-5552873

DATE 09/22/2026

All offers subject to all terms and conditions contained in this solicitation

SOLICITATION NUMBER: CRFQ OOT2700000006

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☒ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Addendum No 1 is issued for the following reasons:

1) To modify the bid opening date from 9/15/26 to 9/23/26.

--no other changes--

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

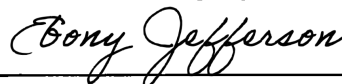
(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☐ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Incept Data Solutions Inc

Company



Authorized Signature

September 22, 2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012



INCEPT DATA SOLUTIONS, INC.

Technical Staffing | Technical Consulting

PLACEMENT DOCUMENTATION

Specifications Section 3.2: Staffing of at Least Six Individuals

Solicitation	CRFQ 0231 OOT2700000006, Temporary Technical Staffing Services
Submitted to	State of West Virginia, Department of Administration, Purchasing Division 2019 Washington Street East, Charleston, West Virginia 25305-0130 Attn: Toby L. Welch, Senior Buyer
Submitted by	Incept Data Solutions, Inc. 22365 Broderick Drive, Suite 230, Sterling, Virginia 20166
Authorized contact	Ebony Jefferson, Chief Operating Officer ebony.jefferson@inceptds.com 703-559-7734
Addenda acknowledged	Addendum No. 1 and Addendum No. 2
Bid opening	Wednesday, September 23, 2026, 1:30 PM Eastern Time

Incept understands that this submission is a public document under W. Va. Code 5A-3-1 et seq. and contains no information designated confidential.

Summary of Individuals Placed

Specifications Section 3.2 requires documentation that Incept Data Solutions, Inc. has provided staffing of at least six individuals within the classifications listed in Specifications Section 1, within the past five years. Six individuals are evidenced below. Each was placed by Incept Data Solutions, Inc. as the contracting entity. Individuals are identified by initials because this submission is a public record.

No.	Individual	Classification	Client entity	Placement dates
1	E.M.	10. Cloud Network Engineer	QBE (Quality Business Engineering)	August 2022
2	M.O.	9. Cloud Platform Engineer	QBE (Quality Business Engineering)	October 2025
3	V.C.	8. Cloud Security Professional	QBE (Quality Business Engineering)	September 2024 to present, ongoing
4	B.H.	9. Cloud Platform Engineer	Crystal Management LLC (CMiT)	November 2022 to February 2024
5	J.L.	3. Senior SQL Server Database Administrator	QBE (Quality Business Engineering)	May 2024
6	A.M.	4. Business Analyst	Angayut LLC	September 2024

Individual 1: E.M.

Individual placed	E.M.
Classification	10. Cloud Network Engineer
Client entity supplied	QBE (Quality Business Engineering)
Client point of contact	Jessica Haas, Senior Manager, Operations FSO, jessica.haas@qbe.net, 703-470-0106
Dates of placement	August 2022

Evidence that the individual met the requirements of the classification

E.M. serves as Cloud Development Lead and Architect, leading a seven person team building infrastructure as code on AWS, including CloudFormation, CloudWatch, CloudTrail, EC2, S3, IAM, KMS, Lambda, and RDS. He designs VPC architectures to federal secure cloud computing architecture functional requirements, and builds private and public subnets and gateway interfaces supporting partner application development. His responsibilities include boundary security, cloud governance, and network topology compliance across those environments. He brings over 20 years of network engineering experience, including more than five years focused specifically on cloud network architecture in federal environments.

Individual 2: M.O.

Individual placed	M.O.
Classification	9. Cloud Platform Engineer
Client entity supplied	QBE (Quality Business Engineering)
Client point of contact	Jessica Haas, Senior Manager, Operations FSO, jessica.haas@qbe.net, 703-470-0106
Dates of placement	October 2025

Evidence that the individual met the requirements of the classification

M.O. serves as Cloud Solutions Engineer supporting an Army energy and water use metering program, designing and maintaining cloud native applications integrated with an enterprise cloud and data environment spanning AWS, Azure, and Google Cloud. He configures and optimizes infrastructure as code using Terraform, AWS CloudFormation, and Azure ARM templates, and automates deployment and scaling through CI/CD pipelines and container orchestration platforms including Kubernetes and Azure Kubernetes Service. He integrates cloud services across databases, messaging, storage, APIs, and identity management, and monitors and troubleshoots workloads for availability, resilience, and cost efficiency. He brings over 11 years of hands on Azure and AWS experience and holds the Microsoft Certified Azure Solutions Architect Expert credential, AWS Certified Security Specialty, Terraform Associate, and CompTIA Security+.

Individual 3: V.C.

Individual placed	V.C.
Classification	8. Cloud Security Professional
Client entity supplied	QBE (Quality Business Engineering)
Client point of contact	Jessica Haas, Senior Manager, Operations FSO, jessica.haas@qbe.net, 703-470-0106
Dates of placement	September 2024 to present, ongoing

Evidence that the individual met the requirements of the classification

V.C. serves as Cyber Security Engineer providing expert level guidance on cloud and enterprise security architecture, standards and policy, and the build out of a Cyber Security Operations Center protecting cloud and virtualized infrastructure. He supports security assessments of cloud hosted and virtualized systems, including vulnerability scanning, penetration testing, and risk analysis, and assists with secure architecture design and Risk Management Framework authorization packages governing cloud environments, managing plans of action and milestones and supporting artifacts toward Authority to Operate. His infrastructure security background includes administering VMware ESXi and vCenter virtualized server environments, Splunk based security monitoring, and continuous monitoring and vulnerability scanning using Tenable and ACAS. He brings over 10 years of hands on cybersecurity experience and holds CompTIA Security+ at IAM Level II and CompTIA Network+.

Individual 4: B.H.

Individual placed	B.H.
Classification	9. Cloud Platform Engineer
Client entity supplied	Crystal Management LLC (CMiT)
Client point of contact	Diana Wilson-Shirley, Vice President, Human Resources, dwilson@cmitmanage.com, 703-477-0795
Dates of placement	November 2022 to February 2024

Evidence that the individual met the requirements of the classification

B.H. served as Cloud Administrator, designing, implementing, and managing a scalable and secure AWS cloud infrastructure including VPC configuration, EC2 instances, S3 buckets, and RDS databases, alongside administration of Red Hat Enterprise Linux and Windows Server environments. He configured and optimized AWS resources using the AWS CLI, CloudFormation, and Ansible based automation, conducted system audits and compliance reviews, and implemented security measures including firewall configuration, antivirus deployment, and patch management. He monitored cloud resources and performance to identify optimization and cost reduction opportunities, and worked with cross functional teams to gather requirements, provide technical guidance, and resolve issues. He brings over 10 years of hands on AWS cloud engineering and security experience and holds AWS Certified Solutions Architect Professional, CompTIA Security+, Certified Ethical Hacker, and CCNA certifications.

Individual 5: J.L.

Individual placed	J.L.
Classification	3. Senior SQL Server Database Administrator
Client entity supplied	QBE (Quality Business Engineering)
Client point of contact	Jessica Haas, Senior Manager, Operations FSO, jessica.haas@qbe.net, 703-470-0106
Dates of placement	May 2024

Evidence that the individual met the requirements of the classification

J.L. serves as Senior Database Administrator and Data Engineer, leading the conceptual, logical, and physical schema design and build of a new analytics database system. He configured SQL Server and Apache Hadoop hardware architecture and software, designed the data ingestion pipeline framework across heterogeneous sources, and works across SQL Server 2016, 2019, and 2022, Azure SQL, AWS, Oracle, PostgreSQL, and Databricks, using Erwin for data modeling. He works directly with analysts and end users to clarify data history and perform data mapping, and operates within a Scrum and CI/CD Agile framework alongside the testing team, performing combined data architect, database developer, and database administrator functions. He brings over 23 years of SQL Server and Oracle database administration, architecture, and development experience and holds AWS Solutions Architect Associate, CompTIA Cloud+, Security+, and Network+, Certified Ethical Hacker, and MCDBA certifications.

Individual 6: A.M.

Individual placed	A.M.
Classification	4. Business Analyst
Client entity supplied	Angayut LLC
Client point of contact	Warren Hower, Program Manager, warren.hower@angayut.com, 571-378-0933
Dates of placement	September 2024

Evidence that the individual met the requirements of the classification

A.M. serves as Data Analytics Analyst supporting an Army housing needs assessment, acquiring and cleaning data from multiple sources, applying statistical techniques to identify trends in complex datasets, and maintaining databases and data collection systems. She translates analytical results into recurring management reports and briefing materials for program stakeholders. She works in Excel including pivot tables and macros, PowerPoint, SQL, Power BI, Tableau, SAP Business Objects, and Microsoft Dynamics. She brings over six years of analyst experience across these platforms.



INCEPT DATA SOLUTIONS, INC.

Technical Staffing | Technical Consulting

CORPORATE EXPERIENCE SUMMARY

Specifications Section 3.1: Minimum Five Years in Business

Solicitation	CRFQ 0231 OOT2700000006, Temporary Technical Staffing Services
Submitted to	State of West Virginia, Department of Administration, Purchasing Division 2019 Washington Street East, Charleston, West Virginia 25305-0130 Attn: Toby L. Welch, Senior Buyer
Submitted by	Incept Data Solutions, Inc. 22365 Broderick Drive, Suite 230, Sterling, Virginia 20166
Authorized contact	Ebony Jefferson, Chief Operating Officer ebony.jefferson@inceptds.com 703-559-7734
Entity identifiers	UEI ZRQCNGVLKSF5 CAGE 7JUM2 EIN 46-5552873 GSA Multiple Award Schedule 47QTCA25D008H, SIN 54151S
Addenda acknowledged	Addendum No. 1 and Addendum No. 2
Bid opening	Wednesday, September 23, 2026, 1:30 PM Eastern Time

Incept understands that this submission is a public document under W. Va. Code 5A-3-1 et seq. and contains no information designated confidential.

Statement of Compliance with Section 3.1

Specifications Section 3.1 requires that vendors be in business a minimum of five years providing similar information technology services, and that vendors provide documentation indicating that their company meets this requirement.

Incept Data Solutions, Inc. has been in continuous operation since 2014 and has provided information technology services since then. Incept therefore exceeds the five year minimum by a substantial margin. This summary and the Commonwealth of Virginia registration certificate submitted with it constitute Incept's documentation under Section 3.1.

Firm Profile

Legal name	Incept Data Solutions, Inc.
Business structure	Privately held corporation incorporated in the Commonwealth of Virginia
Year founded	2014
Years in continuous operation providing information technology services	12
Principal place of business	22365 Broderick Drive, Suite 230, Sterling, Virginia 20166
FEIN	46-5552873
UEI	ZRQCNGVLKSF5
CAGE code	7JUM2
Authorized representative	Ebony Jefferson, Chief Operating Officer
Telephone and email	703-559-7734 ebony.jefferson@inceptds.com

Nature of the Information Technology Services Provided

Information technology staffing and technical consulting are not adjacent service lines for Incept. Together with data governance consulting they constitute the whole of the firm's business, and they have done so throughout the period evidenced in this summary.

Incept delivers the full range of information technology staffing: temporary staff augmentation as employer of record, contract-to-hire, recruiting support, and direct hire. Across all of these, the operating capability is the same: sourcing, technical screening, placement, onboarding, retention, and client account management for specialized information technology roles.

Service lines

- Information technology staffing and staff augmentation, including application development and analysis, database administration, cloud engineering and architecture, cybersecurity, network engineering, systems administration, and business and technical analysis.
- Technical consulting, including data governance, data quality, master data management, metadata management, and legacy to cloud migration.
- Recruiting support for organizations that require named, qualified technical candidates on defined timelines.

Representative Information Technology Engagements

The engagements below evidence continuous delivery of similar information technology services. Each is an awarded or performed engagement. They span the client types Incept serves: state government and statewide contract vehicles, municipal and local government, public sector agencies, and federal prime contractors purchasing technical staffing under direct commercial agreements.

Client	Contract and term	Information technology services provided
Oklahoma Office of Management and Enterprise Services	Statewide Contract SW1025 July 2026 to September 2027	Temporary information technology staff augmentation services for state agencies and affiliates, ordered on an as needed basis.
West Virginia Department of Transportation	CMA 0803 DOT2700000002 Awarded August 2026	Information technology temporary staffing, awarded through the West Virginia Purchasing Division.
City of Virginia Beach, Virginia	Agreement COVB-25-101486 May 2026 to April 2027	Information technology services across business, systems and technical analysis, database administration, cloud systems analysis, information security, IT architecture, software engineering, systems engineering, and telecommunications.
South Dakota Department of Social Services	RFP19317 Awarded April 2026	Temporary professional staff services, including information technology roles, ordered by work order.
City of Suffolk, Virginia	RFP 25120-JT November 2025 to present, ongoing	Temporary information technology labor across infrastructure, application development, and public safety systems.
QBE (Quality Business Engineering)	Ongoing since 2021	Information technology staff augmentation. Roles supplied include cloud architecture, cloud data science, cybersecurity, network engineering, senior systems administration, and enterprise application leadership.
Missing Link Security	2023 to April 2026, completed full term	Information system security officers, management analysts, technical business analysts, quality assurance specialists, and project management.
Sincerus Global Solutions	Ongoing since 2020	Recruitment and placement of cybersecurity and technical advisory personnel across international programs.
Crystal Management LLC	2020 to 2023	Software architects, Oracle APEX developers, cybersecurity analysts, project managers, and Tier 1 and Tier 2 help desk technicians.

Contract Vehicles and Certifications

Item	Detail
GSA Multiple Award Schedule	47QTCA25D008H, SIN 54151S, Information Technology Professional Services, through April 15, 2030.
Minority Business Enterprise	Certified by the National Minority Supplier Development Council, certificate CR028042.
Commonwealth of Virginia SWaM	Small and minority-owned, certificate 836188, valid through April 15, 2030.

Incept claims no preference under Instructions to Vendors Sections 14, 15, or 15A. Incept is not a West Virginia resident vendor and is not certified under W. Va. CSR 148-22-9. The certifications above are stated for identification only.

Documentation Submitted Under Section 3.1

The following document is submitted together with this summary as Incept's documentation under Section 3.1:

- Certificate of registration issued by the Commonwealth of Virginia State Corporation Commission, evidencing continuous corporate existence since 2014.



STATE CORPORATION COMMISSION

Richmond, April 28, 2014

This is to certify that the certificate of incorporation of

Incept Data Solutions Inc.

*was this day issued and admitted to record in this office and that
the said corporation is authorized to transact its business subject
to all Virginia laws applicable to the corporation and its business.
Effective date: April 28, 2014*



State Corporation Commission

Attest:

Joel H. Beck
Clerk of the Commission