



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000053646

Legal Name: SMK SOFT INC

Alias/DBA:

Total Bid: \$2,352,417.60

Response Date: 09/23/2026

Response Time: 1:22

Responded By User ID: SMKSOFT

First Name: Mytri

Last Name: Jaladi

Email: mytri.jaladi@smksoft.com

Phone: 7039814678

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09202600000002554	1

VENDOR
VS0000053646
SMK SOFT INC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2352417.600000000093132257461 **Response Date:** 2026-09-23 **Response Time:** 01:22:53
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	54.000000	112320.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	72.510000	150820.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	69.000000	143520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	70.000000	145600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	72.510000	150820.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	90.630000	188510.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	101.600000	211328.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	100.000000	208000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	105.130000	218670.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Platform Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	95.710000	199076.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Network Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	97.880000	203590.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Systems Management Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	99.000000	205920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	103.000000	214240.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Mainframe Systems Programmer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 2 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 2 is issued to publish vendor questions with the agency's responses.

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000053646

Vendor Name : SMK Soft, Inc.

Address : 1604

Street : Spring Hill Rd., Suite 209

City : Vienna

State : VA

Country : USA

Zip : 22182

Principal Contact : Mytri Jaladi

Vendor Contact Phone: 7039814678

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

**Vendor
Signature X**

Mytri Jaladi

FEIN# 010815808

DATE 09.23.2026

All offers subject to all terms and conditions contained in this solicitation

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒	Addendum No. 1	☐	Addendum No. 6
☒	Addendum No. 2	☐	Addendum No. 7
☐	Addendum No. 3	☐	Addendum No. 8
☐	Addendum No. 4	☐	Addendum No. 9
☐	Addendum No. 5	☐	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

SMK Soft, Inc.

Company

Mytri Jaladi

Authorized Signature

09.23.2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Mytri Jaladi, President

(Address) 1604 Spring Hill Rd., Suite 209, Vienna, VA 22182

(Phone Number) / (Fax Number) 703-981-4678

(email address) mytri.jaladi@smksoft.com

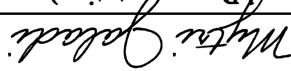
CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation

through wOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

SMK Soft, Inc.

(Company)



(Signature of Authorized Representative)

Mytri Jaladi, President, 09.23.2026

(Printed Name and Title of Authorized Representative) (Date)

703-981-4678

(Phone Number) (Fax Number)

mytri.jaladi@smksoft.com

(Email Address)



September 23, 2026

Toby L Welch
Buyer, Purchasing Division
Department of Administration
2019 Washington Street East
Charleston, WV 25305

Re: CRFQ OOT2700000006, Temporary Technical Staffing Services

Dear Mr. Welch,

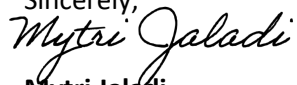
SMK Soft, Inc. (SMKSoft) is pleased to submit this response to CRFQ OOT2700000006, issued by the West Virginia Purchasing Division on behalf of the West Virginia Office of Technology. SMKSoft has reviewed the Solicitation in its entirety, including Addendum No. 1 and Addendum No. 2, and has incorporated both into this submission. Pricing for all thirteen position classifications has been entered directly into wvOASIS.

SMKSoft is an IT staffing and consulting firm headquartered in Vienna, Virginia. For more than 22 years we have supplied technology professionals to financial services and defense clients, including Navy Federal Credit Union and U.S. Army programs. SMKSoft meets the minimum qualifications described in Sections 3.1 and 3.2 of the Specifications, and the enclosed documentation provides supporting detail for both.

The following documents are included with this submission:

- **Section 3.2 Supporting Documentation: Prior Staffing Placements; Supporting Invoices; Certificate of Incorporation and Certificate of Good Standing:** documentation of prior staffing placements matching the classifications listed in Section 1 of the Specifications, with the corresponding invoice included immediately after each placement
- **Certification and Signature Page:** completed and signed per the Instructions to Vendors
- **Addendum Acknowledgment Form:** confirming receipt of Addendum No. 1 and 2
- **Staffing Methodology:** SMKSoft's candidate sourcing, screening, and evaluation process

SMKSoft appreciates the opportunity to be considered for this contract and is prepared to begin delivering qualified candidates promptly upon award. Please contact me directly with any questions regarding this submission.

Sincerely,

Mytri Jaladi
President, SMK Soft, Inc.
(703) 981-4678
mytri.jaladi@smksoft.com

**SMK Soft, Inc., Response to CRFQ OOT2700000006, West Virginia Office of Technology
Section 3.2 Supporting Documentation: Prior Staffing Placements; Supporting Invoices;
Certificate of Incorporation and Good Standing**

Placement 1 of 10

One of three placements against the Cloud Architect classification. All three Cloud Architect placements supported the same environment.

Candidate Name	Giribabu Akula
Classification (per CRFQ Section 1)	Cloud Architect
Entity Supplied To	SSTech LLC
Invoice Number	SMK133984
Invoice Period	11/30/2025 to 01/03/2026
Hours Billed (this invoice)	184
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	04/30/2024
Placement End Date	04/01/2026
Role Summary	Cloud Architect responsible for designing, building, and maintaining end to end Azure Synapse Analytics solutions, including Databricks, Spark pools, CDC frameworks, and data pipeline orchestration, to support high volume, complex data warehouse and analytics workloads.
Supporting Documentation Attached	[X] Invoice

SMK Soft, Inc
1604 Spring Hill Rd Fl 2
Vienna, VA 22182-7510 US
+17039531995
accounts@smksoft.com
http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK133984
DATE 01/03/2026
DUE DATE 02/02/2026
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Giribabu Akula Cloud Architect Services - FROM 11/30/2025 TO 01/03/2026	184		

Thanks you for your business. Please remit the payment as promptly
as possible.

PAYMENT
BALANCE DUE

Placement 2 of 10*Two of three placements against the Cloud Architect classification.*

Candidate Name	Karunakaran Muthusamy
Classification (per CRFQ Section 1)	Cloud Architect
Entity Supplied To	SSTech LLC
Invoice Number	SMK133395
Invoice Period	01/21/2024 to 01/27/2024
Hours Billed (this invoice)	40
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	04/27/2023
Placement End Date	02/15/2024
Role Summary	Cloud Architect responsible for designing, building, and maintaining end to end Azure Synapse Analytics solutions, including Databricks, Spark pools, CDC frameworks, and data pipeline orchestration, to support high volume, complex data warehouse and analytics workloads.
Supporting Documentation Attached	[X] Invoice



SMK Soft, Inc
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http://www.smksoft.com

INVOICE

BILL TO
SStech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK133395
DATE 01/27/2024
DUE DATE 02/26/2024
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Karunakaran Muthusamy Cloud Architect 01/21/2024 to 01/27/2024	40		

PAID

Thanks you for your business. Please remit the payment as promptly as possible.
PAYMENT
BALANCE DUE



Placement 3 of 10

Three of three placements against the Cloud Architect classification.

Candidate Name	Show Reddy
Classification (per CRFQ Section 1)	Cloud Architect
Entity Supplied To	SSTech LLC
Invoice Number	SMK133958
Invoice Period	11/01/2025 to 11/30/2025
Hours Billed (this invoice)	144
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	10/02/2023
Placement End Date	03/20/2026
Role Summary	Cloud Architect responsible for designing, building, and maintaining end to end Azure Synapse Analytics solutions, including Databricks, Spark pools, CDC frameworks, and data pipeline orchestration, to support high volume, complex data warehouse and analytics workloads.
Supporting Documentation Attached	[X] Invoice

SMK Soft, Inc
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http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK133958
DATE 11/30/2025
DUE DATE 12/30/2025
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Show Reddy Cloud Architect -NOVEMBER 2025	144		
Thanks you for your business. Please remit the payment as prompt as possible.			
PAYMENT			
BALANCE DUE			

PAID

Placement 4 of 10

Candidate Name	Hozaifa Samad
Classification (per CRFQ Section 1)	Cloud Network Engineer
Entity Supplied To	SSTech LLC
Invoice Number	SMK134177
Invoice Period	05/31/2026 to 06/27/2026
Hours Billed (this invoice)	160
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	07/29/2024
Placement End Date	Ongoing
Role Summary	Cloud Network Engineer responsible for deploying and maintaining Cisco CSRs, CheckPoint CloudGuard firewalls, and Azure networking (VNets, ExpressRoute, NSGs, Load Balancers) across cloud environments. Handles network troubleshooting, security operations, and 24x7 on call support, with strong routing (BGP/OSPF/EIGRP) and firewall expertise.
Supporting Documentation Attached	[X] Invoice

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Vienna, VA 22182-7510 US
+17039531995
accounts@smksoft.com
http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK134177
DATE 06/30/2026
DUE DATE 07/30/2026
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
HOZAIFA SAMAD Cloud Network Engineer 05/31/2026 to 06/27/2026	160		

Thanks you for your business. Please remit the payment as promptly
as possible.

BALANCE DUE



Placement 5 of 10

Candidate Name	Venkata Perumalla
Classification (per CRFQ Section 1)	Mainframe Systems Programmer
Entity Supplied To	SSTech LLC
Invoice Number	SMK134190
Invoice Period	05/31/2026 to 06/27/2026
Hours Billed (this invoice)	152
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	10/01/2025
Placement End Date	Ongoing
Role Summary	Mainframe Systems Programmer responsible for z/OS and USS support, software lifecycle management, and modernizing mainframe build and deployment processes toward CI/CD (ChangeMan ZMF, DBB, UCD). Strong background in COBOL, JCL, CICS/Db2, and REXX, with a focus on automating manual processes and providing Tier 2/3 on call support.
Supporting Documentation Attached	[X] Invoice

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+17039531995
accounts@smksoft.com
http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK134190
DATE 06/30/2026
DUE DATE 07/30/2026
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Venkata Perumalla Mainframe Systems Programmer 05/31/2026 to 06/27/2026	152		
Thanks you for your business. Please remit the payment as promptly as possible.		BALANCE DUE	

Placement 6 of 10

Candidate Name	Korey Peters
Classification (per CRFQ Section 1)	Business Analyst
Entity Supplied To	SSTech LLC
Invoice Number	SMK134203
Invoice Period	08/17/2026 to 09/15/2026
Hours Billed (this invoice)	176
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	08/17/2026
Placement End Date	Ongoing
Role Summary	Business Analyst responsible for gathering IT and operational risk reporting requirements and building Power BI dashboards (DAX, Power Query, SQL) to track KRIs, control effectiveness, and audit findings for executive and risk committee reporting.
Supporting Documentation Attached	[X] Invoice

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accounts@smksoft.com
http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK134203
DATE 09/15/2026
DUE DATE 10/15/2026
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Korey Peters Senior Business Analyst 08/17/2026 to 09/15/2026	176		

Thanks you for your business. Please remit the payment as promptly
as possible.

BALANCE DUE



Placement 7 of 10

Candidate Name	Rama Chandra Mandepudi
Classification (per CRFQ Section 1)	Cloud Security Professional
Entity Supplied To	SSTech LLC
Invoice Number	SMK134196
Invoice Period	08/11/2026 to 09/11/2026
Hours Billed (this invoice)	192
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	08/11/2026
Placement End Date	Ongoing
Role Summary	Cloud Security professional responsible for managing Checkpoint and Palo Alto firewalls in an Azure IaaS environment, including security and NAT policy administration, VM scale sets, and change management. Experience with firewall consolidation, Checkpoint to Palo Alto migrations, Strata Cloud Manager, and Python/Ansible automation.
Supporting Documentation Attached	[X] Invoice

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accounts@smksoft.com
http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK134196
DATE 09/11/2026
DUE DATE 10/11/2026
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Rama Chandra Mandepudi Cloud Security Professional 08/11/2026 to 09/11/2026	192		

Thanks you for your business. Please remit the payment as promptly
as possible.

BALANCE DUE



Placement 8 of 10

Candidate Name	Crystal Lott
Classification (per CRFQ Section 1)	Learning Management System & eLearning Development Specialist
Entity Supplied To	SSTech LLC
Invoice Number	SMK134191
Invoice Period	08/03/2026 to 08/31/2026
Hours Billed (this invoice)	168
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	04/02/2026
Placement End Date	Ongoing
Role Summary	LMS and eLearning Development Specialist responsible for designing and building the Marketing Department's onboarding and training program, including microlearning content, SOPs, job aids, and a centralized training hub. Uses instructional design expertise and AI supported authoring tools (Storyline, Rise, Adobe Suite, Copilot) to build a scalable knowledge management ecosystem, with LMS delivery via Oracle HCM.
Supporting Documentation Attached	[X] Invoice

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http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK134191
DATE 08/31/2026
DUE DATE 09/30/2026
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Crystal Lott LMS & eLearning Specialist 08/03/2026 to 08/31/2026	168		
Thanks you for your business. Please remit the payment as promptly as possible.	BALANCE DUE		

Placement 9 of 10

Candidate Name	Valery Dji
Classification (per CRFQ Section 1)	Cloud Platform Engineer
Entity Supplied To	SSTech LLC
Invoice Number	SMK134194
Invoice Period	08/03/2026 to 08/31/2026
Hours Billed (this invoice)	168
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	08/03/2026
Placement End Date	Ongoing
Role Summary	Cloud Platform Engineer responsible for deploying, maintaining, and hardening cybersecurity applications and infrastructure (on-prem, SaaS, IaaS) supporting client's Advanced Cyber Initiatives, with hands-on Linux and Windows administration, vulnerability remediation, and change and configuration management in an enterprise environment.
Supporting Documentation Attached	[X] Invoice

SMK Soft, Inc
1604 Spring Hill Rd Fl 2
Vienna, VA 22182-7510 US
+17039531995
accounts@smksoft.com
http://www.smksoft.com



INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK134194
DATE 08/31/2026
DUE DATE 09/30/2026
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Valery Dji Cloud Platform Engineer 08/03/2026 to 08/31/2026	168		
Thanks you for your business. Please remit the payment as promptly as possible.	BALANCE DUE		

Placement 10 of 10

Candidate Name	Hamidah Ali
Classification (per CRFQ Section 1)	Business Analyst
Entity Supplied To	SSTech LLC
Invoice Number	SMK133713
Invoice Period	03/01/2025 to 03/31/2025
Hours Billed (this invoice)	183
Contact Name	Srikant Veluvolu
Contact Title	Director of Operations
Contact Phone	484-680-8241; 703-439-1113 Ext 1
Contact Email	srikant@ss-tech.us
Placement Start Date	01/24/2025
Placement End Date	09/17/2025
Role Summary	Business Analyst responsible for reviewing legacy applications targeted for transformation, documenting functionality, dependencies, and risks, grooming user stories for effort estimation, and coordinating with Enterprise Architects and vendors to confirm target platforms and prepare SOWs.
Supporting Documentation Attached	[X] Invoice

SMK Soft, Inc
2201 Cooperative Way, Suite 600
Herndon, VA 20171 US
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INVOICE

BILL TO
SSTech LLC
21135 Whitfield Pl,
Sterling, VA 20165

INVOICE # SMK133713
DATE 03/31/2025
DUE DATE 04/30/2025
TERMS Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Hamidah, Ali IT Business Analyst - March 2025	183		
Thanks you for your business. Please remit the payment as prompt as possible.			
PAYMENT BALANCE DUE			

PAID

Certificate of Incorporation

Commonwealth of Virginia



STATE CORPORATION COMMISSION

Richmond, December 31, 2003

This is to certify that the certificate of incorporation of

SMK Soft, Inc.

*was this day issued and admitted to record in this office and that
the said corporation is authorized to transact its business subject
to all Virginia laws applicable to the corporation and its business.
Effective date: December 31, 2003*



State Corporation Commission

Attest:

Joel H. Beck
Clerk of the Commission

Certificate of Good Standing

Commonwealth of Virginia



State Corporation Commission

CERTIFICATE OF GOOD STANDING

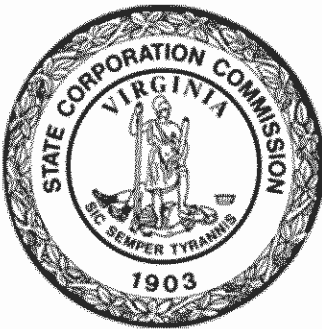
I Certify the Following from the Records of the Commission:

That SMK Soft, Inc. is duly incorporated under the law of the Commonwealth of Virginia;

That the corporation was incorporated on December 31, 2003; and

That the corporation is in existence and in good standing in the Commonwealth of Virginia as of the date set forth below.

Nothing more is hereby certified.



Signed and Sealed at Richmond on this Date:

June 25, 2026

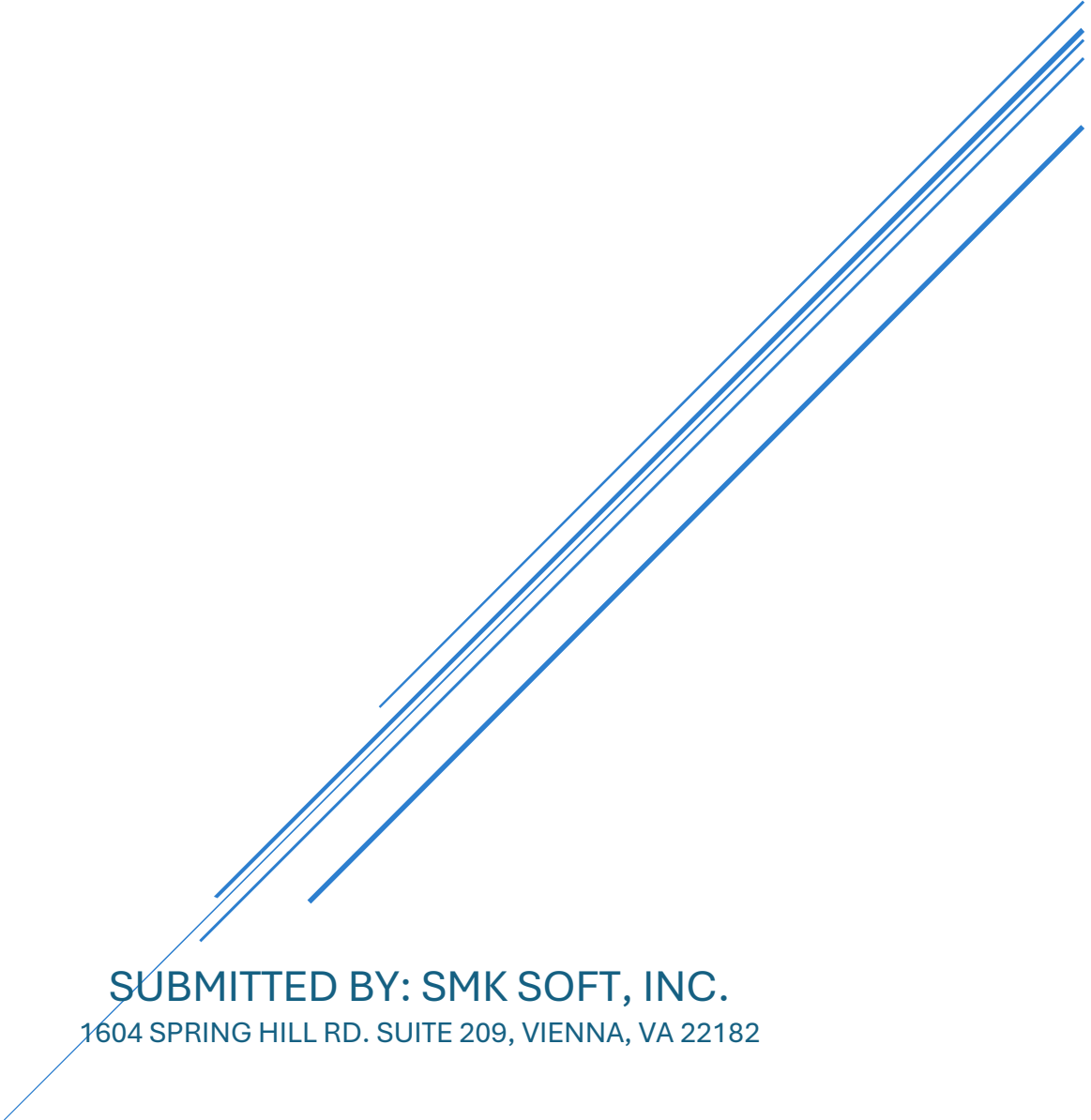
A handwritten signature in black ink, appearing to read "Bernard J. Logan".

Bernard J. Logan, Clerk of the Commission

Response to Centralized Request for Quote

CRFQ 0231 OOT2700000006 Temporary Technical Staffing Services

West Virginia Office of Technology | West Virginia Purchasing Division



SUBMITTED BY: SMK SOFT, INC.

1604 SPRING HILL RD. SUITE 209, VIENNA, VA 22182

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COMPANY OVERVIEW

SMK Soft, Inc. is a certified Small Business Enterprise (SBE) and Minority Business Enterprise (MBE) incorporated in the Commonwealth of Virginia, with more than 22 years of experience delivering IT consulting, technology staffing, and administrative staffing services across the United States. Our clients include major financial institutions and government agencies, with active placements in Virginia, Florida, California, Texas, and other states.

Legal name	SMK Soft, Inc.
Business type	Corporation (Virginia)
Certifications	SBE (Small Business Enterprise), MBE (Minority Business Enterprise) through NMSDC
Federal registration	Active SAM.gov registrant, available for federally and grant-funded task orders
Years in business	22+ years (founded 2003)
Primary contact	Mytri Jaladi, President
Phone / email	703-981-4678 mytri.jaladi@smksoft.com
ATS platform	Ceipal Applicant Tracking System with active pre-screened talent pipeline

Figure 1: Company Overview

SMKSOFT RECRUITING METHODOLOGY

SMKSoft brings over 22 years of staffing experience and a proven, structured approach to sourcing and selecting qualified candidates for every engagement. Our process is built on speed, rigor, and accountability, combining a continuously maintained national talent pipeline with domain specific technical screening to ensure that every candidate presented to the client meets the position's requirements before the client invests time in interviews.

SMKSoft applies the same structured methodology to every staffing engagement, from initial requirement analysis through candidate retention and ongoing training. The figure below outlines the four phases of that process.

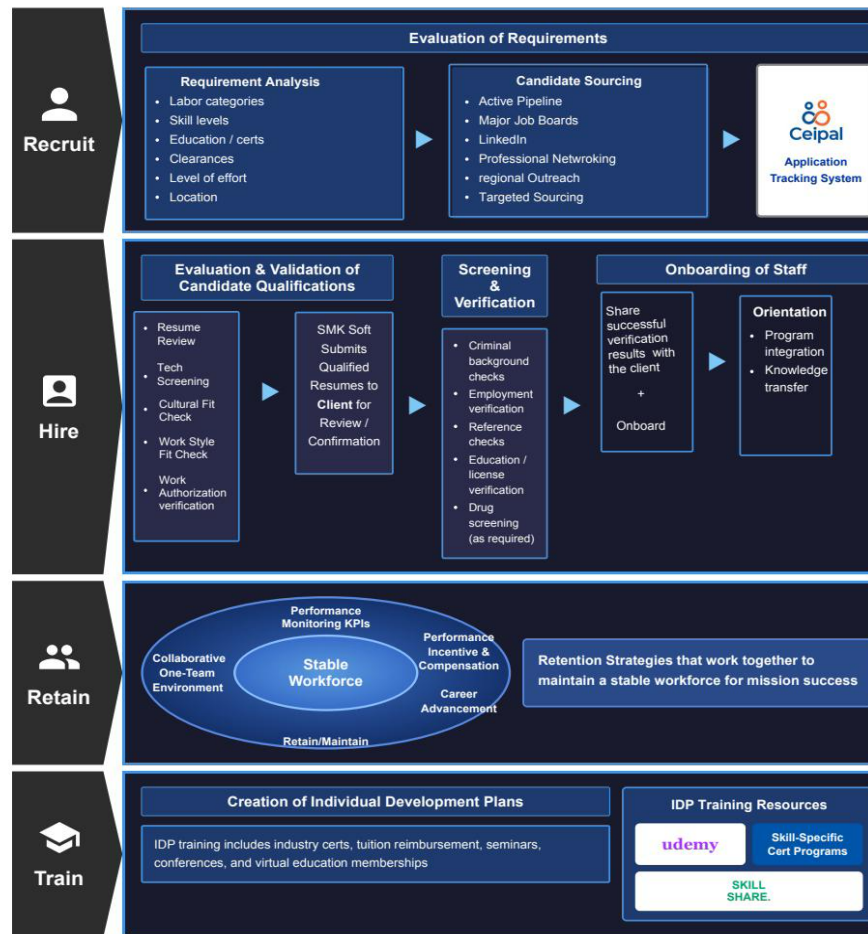


Figure 2: SMKSoft Staffing Procedure

CANDIDATE SOURCING AND SELECTION PROCESS

SMK Soft's approach to sourcing, screening, and submitting candidates follows a four-stage methodology, refined over more than two decades of staffing delivery:

- Recruit; Hire; Retain; Train

In the **Recruit** stage, each staffing request is analyzed for labor category, required skill level, education and certifications, and any clearance requirements, then sourced through SMK Soft's active Ceipal ATS pipeline of pre-screened candidates, major job boards including Indeed, Dice, Monster, ZipRecruiter, and LinkedIn Recruiter, professional networks, and targeted national outreach.

In the **Hire** stage, candidates undergo resume review, role-specific screening by SMK Soft's technical evaluators, a work-style and organizational fit assessment, and work authorization verification before being submitted to the client for review.

The final two stages of the methodology, **Retain** and **Train**, continue through the life of each placement, supporting a stable workforce and, for longer assignments, identifying relevant skill development opportunities for placed employees.

Every candidate is reviewed and approved by an SMKSoft principal before submission, a standing practice across all of SMKSoft's engagements rather than a process introduced for this contract.

INTAKE AND REQUIREMENTS ANALYSIS

Upon receipt of a staffing request, the SMKSoft Staffing Coordinator promptly initiates a structured intake process. The intake captures all relevant details including job classification, required skills and experience level, certifications or licenses, work location (onsite or remote), schedule, physical demands, and any special requirements such as security clearances, driving requirements, or language proficiency. All information is entered into the Ceipal ATS and assigned to a recruiting team with demonstrated domain expertise in the requested discipline.

MULTI-CHANNEL CANDIDATE SOURCING

SMKSoft employs a multi-channel sourcing strategy to identify qualified candidates rapidly from the broadest available national talent pool.

- **Active pipeline:** Ceipal ATS maintains a continuously updated database of pre-screened candidates across IT, technology, administrative, and professional disciplines, available for rapid deployment.
- **Job boards:** Indeed, Dice, Monster, CareerBuilder, ZipRecruiter, and LinkedIn Recruiter.
- **Professional networks:** LinkedIn communities and discipline specific professional associations, including IT certification communities such as CompTIA, ISC2, ISACA, Cisco, Microsoft, and AWS.
- **National outreach:** Targeted outreach to technology professionals and administrative talent across the United States, with no geographic constraints on candidate sourcing.
- **Internal referrals:** Referrals from existing placed employees and SMKSoft's professional network.

CANDIDATE QUALIFICATION AND EVALUATION

All candidates undergo a structured, multi-stage evaluation process before being presented to the client for consideration. SMKSoft conducts resume review, technical screening, and reference checks at the submission stage. Formal background checks, drug screening, and E-Verify are initiated upon the client's selection of a candidate, prior to placement start.

- **Resume review:** The Staffing Coordinator reviews each resume against the request's requirements to confirm minimum qualifications, experience level, and relevant certifications.
- **Technical screening:** For technology roles, candidates are evaluated by in-house Subject Matter Experts with relevant domain experience, who compile role specific screening questions based on the technologies and platforms associated with each position.
- **Cultural and work style fit:** SMKSoft assesses candidate alignment with government client environments and the professional conduct expectations of public sector service.
- **Work authorization verification:** All candidates are confirmed as legally authorized to work in the United States. E-Verify is completed for all placed employees prior to assignment start.

SMKSoft applies a five-criteria scoring framework to every candidate before submission, weighing technical skill alignment, relevant experience and tenure, certifications and education, professional references, and work-style fit, and only candidates clearing a minimum threshold on that framework are submitted to a client.

Prior to submission, each candidate is evaluated against a weighted scoring framework that SMKSoft applies consistently across all delivery orders. Candidates are assessed across these five criteria:

- Technical skill alignment (40%)
- Relevant experience and tenure (25%)
- Certifications and education (15%)
- Professional references (10%)
- Cultural and work-style fit (10%)

Only candidates meeting a minimum threshold score are presented to the client, and where multiple candidates are submitted for a single request, they are ranked by score so the client's review is prioritized from strongest to next strongest match.

SCREENING AND BACKGROUND VERIFICATION

Upon the client's selection of a preferred candidate, SMKSoft immediately initiates pre-placement screening. All screening costs are fully incorporated into proposed bill rates and are not charged separately to the client.

Table 1: Screening and Verification

Criminal background check	Federal, state, and county criminal records searched, covering felony and misdemeanor convictions. Sex offender registry checked at state and national level.
Employment verification	Prior employment history verified directly with former employers for accuracy of dates, titles, and separation status. Discrepancies are resolved before placement start.
Reference checks	Minimum two professional references contacted and documented per candidate. Summaries available to the client upon request.
Education and license verification	Degrees, certifications, and professional licenses verified against issuing institutions or licensing bodies prior to placement.
Drug screening	Administered as required by the client or by position type.
E-Verify / I-9 compliance	Form I-9 completed and E-Verify submission facilitated for all placed employees prior to assignment start, in compliance with federal requirements.

Background checks and drug screening are conducted using accredited third-party screening providers in full compliance with the Fair Credit Reporting Act, including all required candidate disclosures and authorizations. Results are shared with the client upon completion, prior to the candidate's placement start date. Any findings involving criminal charges or convictions are communicated to the appropriate client department prior to placement, and SMKSoft discloses in writing if any recommended candidate has been asked to no longer work for a prior client, for any reason.

SMKSoft's commitment: SMKSoft is committed to delivering qualified, thoroughly vetted candidates to the West Virginia Office of Technology on every request, for the life of this contract.