



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

[List View](#)**General Information**[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)[Clarification Request](#)

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000019978

Legal Name: GenSigma LLC

Alias/DBA:

Total Bid: \$1,799,200.00

Response Date: 09/15/2026

Response Time: 14:05

Responded By User ID: rfp@gensigma.com

First Name: Vijay

Last Name: Thirumalai

Email: rfp@gensigma.com

Phone: 650-248-5206

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09152600000002299	1

VENDOR
VS0000019978
GenSigma LLC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 1799200
Response Date: 2026-09-15
Response Time: 14:05:31
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	60.000000	124800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	58.000000	120640.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	60.000000	124800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	53.000000	110240.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	55.000000	114400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	67.000000	139360.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	85.000000	176800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	75.000000	156000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	74.000000	153920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	75.000000	156000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	70.000000	145600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	53.000000	110240.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 1 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 1 is issued to
modify the bid opening date

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-14	2026-09-23 13:30	CRFQ 0231 OOT2700000006	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000019978

Vendor Name : GenSigma LLC

Address : 535 Mission Street, Floor 14, San Francisco, CA 94105

Street : 535 Mission Street, Floor 14

City : San Francisco

State : California

Country : US

Zip : 94105

Principal Contact : Vijay Thirumalai

Vendor Contact Phone: 888-744-6287

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vijay Thirumalai
Vijay Thirumalai (Sep 14, 2026 15:40:30 PDT)

47-5156698

09/15/2026

Vendor
Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☐ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

GenSigma LLC

Company

Vijay Thirumalai

Vijay Thirumalai (Sep 14, 2026 15:40:30 PDT)

Authorized Signature

09/15/2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Temporary Technical Staffing Services

Reason for Modification:

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-08-27	2026-09-15 13:30	CRFQ 0231 OOT2700000006	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000019978

Vendor Name : GenSigma LLC

Address : 535 Mission Street, Floor 14, San Francisco, CA 94105

Street : 535 Mission Street, Floor 14,

City : San Francisco

State : California

Country : US

Zip : 94105

Principal Contact : Vijay Thirumalai

Vendor Contact Phone: 888-744-6287

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vijay Thirumalai

Vendor
Signature X

47-5156698

FEIN#

09/10/2026

DATE

All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Vijay Thirumalai, CEO

(Address) 535 Mission Street, Floor 14, San Francisco, CA 94105

(Phone Number) / (Fax Number) 888-744-6287

(email address) govcontracts@gensigma.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

GenSigma LLC

(Company)

Vijay Thirumalai

(Signature of Authorized Representative)

Vijay Thirumalai, CEO

09/10/2026

(Printed Name and Title of Authorized Representative) (Date)

888-744-6287

(Phone Number) (Fax Number)

govcontracts@gensigma.com

(Email Address)

State of West Virginia – Department of Administration

Request for Quote (RFQ) Response (CRFQ 0231 OOT2700000006)

Temporary Technical Staffing Services

Due Date: 23rd September 2026



GenSigma LLC
535 Mission Street, Floor 14,
San Francisco, CA – 94105
<https://www.gensigma.com/>

Presented By:

Name: Vijay Thirumalai
Designation: Chief Executive Officer
Phone: 888.744.6287
Email: govcontracts@gensigma.com

Contact Person:

Toby L. Welch
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130
Phone: (304) 558-8802
Email: toby.l.welch@wv.gov

1 Cover Letter

23 September 2026

State of West Virginia
Department of Administration – Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

Re: Response to CRFQ 0231 OOT2700000006 – Temporary Technical Staffing Services

Dear Mr. Welch,

GenSigma LLC is pleased to submit our response to **CRFQ 0231 OOT2700000006 – Temporary Technical Staffing Services**, issued by the State of West Virginia Department of Administration, Purchasing Division, on behalf of the **West Virginia Office of Technology (WVOT)**. We welcome the opportunity to support WVOT and State agencies with qualified temporary technical professionals who can supplement internal resources, address specialized skill requirements, support critical IT initiatives, and facilitate effective knowledge transfer.

Authorized Contact Information:

Name & Title	Address	Phone	Email
Vijay Thirumalai, CEO	535 Mission Street, Floor 14, San Francisco, CA – 94105	888-744-6287	govcontracts@gensigma.com

Founded in **2015**, GenSigma provides **IT staffing, staff augmentation, IT consulting, application development, systems integration, cloud, cybersecurity, data, and technology services** to public-sector and commercial organizations across the United States. Our experience includes supporting state and local government agencies, municipalities, transportation authorities, utilities, educational institutions, healthcare organizations, and large commercial enterprises. GenSigma has provided professionals including Business Analysts, Application Developers, Database Administrators, Network Engineers, Systems Administrators, Security Analysts, Cloud and Platform Engineers, Project Managers, and other specialized IT resources.

Our public-sector experience includes engagements with multiple departments of the **City and County of San Francisco**, including the Department of Technology, Public Utilities Commission, Public Works, Department of Human Resources, San Francisco International Airport, and other municipal organizations. GenSigma is also certified as a **MBE, DBE, SBE, and LBE** through applicable certifying organizations. This experience provides GenSigma with a strong understanding of public-sector staffing, contract compliance, candidate qualification, and service delivery requirements.

GenSigma understands WVOT's need for qualified technical professionals who meet the required education, experience, and technical criteria. We will provide thoroughly screened candidates with the required resumes, qualification documentation, and degree verification, while supporting mentorship, technical training, shadowing, and knowledge transfer.

GenSigma is nationally recognized for its **growth and service excellence**, including selection to the **2026 Inc. 5000**, recognition as one of the **101 Best and Brightest Companies to Work For**, and receipt of **Best of Staffing – Client and Talent Awards**. GenSigma will comply with all RFQ requirements and provide fully burdened hourly rates inclusive of all required costs. We look forward to supporting WVOT with responsive and dependable technical staffing services throughout West Virginia.

Sincerely,
Vijay Thirumalai, CEO
Phone & Email: 888-744-6287 & govcontracts@gensigma.com

Table of Contents

1	Cover Letter.....	i
2	Minimum Qualifications.....	1
2.1	MQ1: Five Years of IT Services Experience.....	1
2.1.1	Company Information – GenSigma LLC.....	2
2.1.2	Public-Sector and Enterprise Experience.....	3
2.1.3	Workforce Continuity, Retention, and Scalability	5
2.1.4	Continual Service Improvement and Performance Management.....	6
2.1.5	Why GenSigma Is Well Qualified.....	6
2.2	MQ2: Demonstrated Experience Providing Staffing Within the Required Classifications.....	7

2 Minimum Qualifications

2.1 MQ1: Five Years of IT Services Experience

GenSigma LLC has been providing **IT staffing, staff augmentation, professional consulting, and technology services across the United States since 2015**, giving us more than ten years of experience supporting federal, state, and local government agencies, municipalities, utilities, educational institutions, healthcare organizations, and commercial enterprises. This exceeds the RFQ requirement that vendors have a minimum of five years of experience providing similar information technology services.

GenSigma specializes in recruiting, screening, and deploying qualified IT professionals for temporary, contract, and project-based assignments. Our experience includes staffing and supporting **application development, business analysis, database administration, cloud services, cybersecurity, infrastructure, systems administration, data platforms, enterprise applications, and project management** functions—areas that align closely with the technical classifications identified by WVOT under this RFQ.

Headquartered in San Francisco, GenSigma has built a strong record supporting public-sector organizations in complex and compliance-driven IT environments. Our teams have supported enterprise systems, cloud modernization, network and infrastructure operations, cybersecurity initiatives, data environments, application platforms, and technology transformation programs for government and regulated clients.

GenSigma's Core Services



Staff Augmentation

Rapid fulfillment of qualified professionals for temporary, contract, and project-based assignments.



Cloud & Hybrid Infrastructure Support

AWS and Azure migrations, cloud-native data warehouses, and application modernization.



End-User & IT Support Services

Help desk support, QA/testing, and device lifecycle management.



Professional & Consulting Services

Application development, ERP/CRM systems, cybersecurity, data analytics, and project management



Emerging Technologies

AI-driven analytics dashboards, robotic process automation (RPA), and IoT-enabled solutions.

GenSigma's delivery organization includes experienced recruiters, account managers, project managers, and technical professionals who understand the requirements of public-sector IT staffing. We maintain scalable recruiting capacity and structured screening processes to identify candidates who meet role-specific education, experience, technical, and communication requirements.

Our more than ten years of experience, established public-sector delivery model, and broad IT staffing capabilities demonstrate GenSigma's ability to meet and exceed WVOT's minimum qualification requirement for vendors providing similar information technology services.

2.1.1 Company Information – GenSigma LLC

Section	Details
Legal Name of Proposer	GenSigma LLC
Year Established	September 25, 2015
Years in Business	10+ years providing IT staffing, staff augmentation, IT consulting, and professional technology services to public- and private-sector organizations
Former Name(s)	None – GenSigma has operated under its current name since inception
Business Structure	Single-Member Limited Liability Company (LLC)
Home Office	535 Mission Street, Floor 14, San Francisco, CA 94105
Primary Contact for this Proposal	Vijay Thirumalai – Chief Executive Officer Email: govcontracts@gensigma.com Phone: 888-744-6287
Core Services	IT Staffing, Staff Augmentation, Contract Staffing, Temporary Technical Staffing, Professional Consulting, Application Development, Cloud Services, Cybersecurity, Data & Analytics, Systems Integration, and Project-Based IT Services
Technical Staffing Categories Supported	Application Development, Business Analysis, Database Administration, Cloud Architecture, Cloud Engineering, Cloud Security, Network Engineering, Systems Administration, Learning Management Systems/eLearning, Data & Analytics, Project Management, and Mainframe Systems Support
Public-Sector Experience	Extensive experience supporting federal, state, and local government agencies, municipalities, utilities, transportation authorities, educational institutions, and other regulated public-sector organizations
Representative Public-Sector Clients	San Francisco Department of Technology, San Francisco Public Utilities Commission, San Francisco Public Works, San Francisco International Airport, San Francisco Department of Human Resources, San Francisco Water, State of Florida Department of Management Services, State of South Carolina, and other public-sector organizations
SLED Market Specialization	State, Local, and Education staffing and IT professional services, including statewide and multi-agency staff augmentation environments
Business Certifications	DBE – California CUCP/SFMTA; MBE – Western Regional Minority Supplier Development Council; SBE – California DGS; LBE – City & County of San Francisco; COBID MBE – Oregon; SDB – Pennsylvania; SBE – Maryland
Recruitment & Delivery Capability	Experienced account managers, recruitment leadership, sourcing specialists, and senior recruiters supporting candidate sourcing, screening, qualification verification, background-check coordination, interview coordination, onboarding, and workforce management
Service Delivery Strengths	Rapid response, scalable recruiting, structured screening, compliance-focused delivery, candidate quality, performance monitoring, knowledge transfer support, and dedicated account management

Geographic Operational Footprint	/	GenSigma holds active business registrations and operates across multiple U.S. states, including Arizona, California, Colorado, Delaware, Florida, Georgia, Illinois, Massachusetts, Maryland, Minnesota, Nevada, New York, North Carolina, Oklahoma, Oregon, Pennsylvania, South Carolina, Texas, Virginia, and Washington . Experience supporting multi-state and multi-jurisdictional government and enterprise contracts across the United States
Alignment with WVOT Requirement		More than 10 years of experience providing similar IT services and staffing support across application, database, cloud, cybersecurity, infrastructure, business analysis, and enterprise technology environments

2.1.2 Public-Sector and Enterprise Experience

GenSigma LLC has extensive experience supporting **public-sector agencies and regulated enterprises** through **IT staff augmentation, temporary technical staffing, professional services, and project-based consulting**. Our portfolio spans **state governments, counties, municipalities, transportation and aviation agencies, utilities, educational institutions, cooperative purchasing organizations, and large commercial enterprises**.

This experience is directly relevant to the West Virginia Office of Technology because GenSigma has supported clients requiring **application development, business analysis, database administration, cloud services, cybersecurity, infrastructure, systems administration, data platforms, enterprise applications, project management, and specialized technical staffing**. These engagements demonstrate our ability to operate successfully in environments requiring **procurement compliance, documentation, workforce accountability, data security, and responsive service delivery**.

GenSigma's Public-Sector Client Portfolio


STATE GOVERNMENT AGENCIES

- State of Florida – Department of Management Services (DMS)
State Term Contract for IT Staff Augmentation Services (STC-ITSA)
- State of Oklahoma – Office of Management & Enterprise Services (OMES)
Deliverables Based IT Services (DBITS) & Statewide IT Professional Services
- State of Montana – Master Contract for IT Services
- State of South Carolina – STC – IT Temporary Staff Augmentation Services


COUNTY GOVERNMENT AGENCIES

- New Castle County, Delaware
Information Technology Services
- Houston-Galveston Area Council (H-GAC)
AI Consulting Services


MUNICIPAL GOVERNMENT AGENCIES

- City & County of San Francisco – Department of Technology (DT)
- City & County of San Francisco – Human Services Agency (HSA)
- City & County of San Francisco – Department of Public Works
- City & County of San Francisco – Department of Emergency Management (DEM)
- City & County of San Francisco – Department of Human Resources (DHR)
- City of Long Beach – IT Professional Services
- City & County of San Francisco – Salesforce System Configuration, Customization & Platform Management (Citywide Nonprofit Monitoring & Capacity Building Program)


TRANSPORTATION & AVIATION AGENCIES

- San Francisco International Airport (SFO)
- San Francisco Municipal Transportation Agency (SFMTA)


UTILITY & INFRASTRUCTURE AGENCIES

- San Francisco Public Utilities Commission (SFPUC)
- San Francisco Water
- Multiple Utility Agencies Nationwide


EDUCATION & COOPERATIVE PURCHASING

- Gwinnett County Public Schools
On-Demand IT Professional Services
- Dallas Independent School District (DISD)
MSA – Information Technology Professional Services
- 1GPA National Purchasing Cooperative
Comprehensive Staffing & Workforce Solutions Services

Our public-sector experience includes engagements with the **State of Florida Department of Management Services, State of Oklahoma OMES, State of Montana, State of South Carolina, New Castle County, Houston-Galveston Area Council, City and County of San Francisco departments, San Francisco International Airport, San Francisco Municipal Transportation Agency, San Francisco Public Utilities Commission, Gwinnett County Public Schools, Dallas Independent School District, and cooperative purchasing organizations.**

These engagements demonstrate GenSigma’s ability to support **mission-critical IT operations, statewide and multi-agency environments, multiple concurrent staffing requirements, and specialized technical resource needs.**

Representative Relevant Staffing and IT Services Experience

Client / Organization	Duration	Representative Services Delivered
San Francisco Department of Technology (SFDT)	2020 – Present	IT staff augmentation and professional services involving Business Analysts, Oracle Developers, Network Engineers, QA Analysts, Technical Writers, and Project Managers supporting enterprise systems and municipal technology operations.
San Francisco Public Utilities Commission (SFPUC)	2022 – Present	Staffing and professional services involving Business Analysts, Application Configuration Analysts, GIS specialists, Telecom Engineers, Wireless Specialists, Project Managers, and technical resources supporting enterprise and operational systems.
State of Florida – Department of Management Services (DMS)	2025 – 2027	Statewide IT staff augmentation supporting Business Analysts, Systems Analysts, Application Developers, Network Engineers, Cybersecurity Analysts, QA professionals, Project Managers, and Technical Specialists.
San Francisco International Airport (SFO)	2025 – 2026	Professional services supporting ServiceNow, SharePoint/SPO, solution architecture, enterprise applications, QA/testing, data architecture, and project delivery.
City & County of San Francisco – Department of Human Resources	2025 – Present	Professional services supporting enterprise systems, application development, functional analysis, workflow automation, and change management.
San Francisco Public Works	2021 – 2022	Staff augmentation involving Software Developers, QA/Test Engineers, and Project Managers supporting enterprise application modernization.
City & County of San Francisco – Department of Emergency Management	2026	Systems integration, systems analysis, cybersecurity support, and public-safety technology services.
City & County of San Francisco – Multiple Departments	2020 – Present	Staffing and professional services for Network Engineers, Telecom Engineers, Systems Administrators, Security Analysts, and other IT professionals supporting enterprise infrastructure.
San Francisco Water	2021 – 2023	Staff augmentation involving IT Support Specialists and Application Support Analysts supporting enterprise applications and operational continuity.
Houston-Galveston Area Council (H-GAC)	2026 – Present	AI consulting and advisory services supporting enterprise automation, analytics, and emerging technology initiatives.

City of Long Beach	2026 – Present	IT Professional Services supporting enterprise technology initiatives and specialized technical requirements.
State of Oklahoma – OMES	2026 – Present	Deliverables-Based IT Services supporting application development, cloud, cybersecurity, infrastructure, data, and project delivery.
State of South Carolina	2026 – Present	Statewide IT temporary staff augmentation supporting software engineering, infrastructure, cybersecurity, project management, and enterprise technology functions.
Gwinnett County Public Schools	2026 – Present	On-demand IT professional services supporting enterprise applications, infrastructure, project management, and modernization initiatives.
Commercial Enterprises	2015 – Present	Application development, cloud platforms, systems integration, data engineering, enterprise support, and digital transformation services.
Fortune 500 Clients	2020 – Present	Software engineering, cloud engineering, DevOps, IAM, business intelligence, data engineering, and enterprise modernization.

GenSigma’s experience demonstrates our ability to perform within **structured and compliance-driven public-sector environments** where service providers must maintain qualified personnel, accurate documentation, regulatory compliance, data security, and consistent service quality.

Our work with **statewide and multi-agency contracts**, including the State of Florida and State of South Carolina, demonstrates our ability to manage **multiple concurrent staffing requirements, specialized IT classifications, changing resource demands, and geographically distributed public-sector delivery.**

For WVOT, GenSigma will bring this same **public-sector accountability, scalable recruiting capacity, technical staffing expertise, and compliance-focused delivery model** to support temporary staffing needs across application, database, cloud, cybersecurity, infrastructure, business analysis, learning technology, and mainframe environments.

2.1.3 Workforce Continuity, Retention, and Scalability

GenSigma recognizes WVOT’s need for **reliable staffing continuity, retention of qualified technical personnel, and uninterrupted support for mission-critical IT initiatives.** Our workforce model emphasizes not only rapid placement, but also **candidate-to-assignment alignment, ongoing performance monitoring, retention, and timely replacement support.**



GenSigma maintains an approximately **90% employee retention rate** across supported staffing engagements. We promote retention through **careful candidate matching, clear communication of assignment expectations, regular resource engagement, responsive issue resolution, and proactive monitoring of potential attrition risks.**

When a resource transition is required, GenSigma will promptly activate the appropriate recruiting pipeline, identify qualified alternatives, coordinate necessary **knowledge transfer and transition activities**, and present replacement personnel who meet the applicable RFQ requirements. This approach helps minimize disruption and supports continuity across WVOT’s **application, database, cloud, cybersecurity, infrastructure, business analysis, learning technology, and mainframe environments.**

2.1.4 Continual Service Improvement and Performance Management

GenSigma will manage the WVOT engagement as an **ongoing service relationship**, with continuous attention to staffing performance, resource utilization, service issues, knowledge transfer, and changing technical resource needs.

Our Account Management team will work with WVOT to review and monitor:



This structured approach provides WVOT with **clear accountability, transparent communication, measurable performance oversight, and a consistent process for improving service delivery** throughout the contract term.

2.1.5 Why GenSigma Is Well Qualified

GenSigma LLC is well qualified to support the **State of West Virginia, Department of Administration, West Virginia Office of Technology (WVOT)** under this RFQ for **Temporary Technical Staffing Services**. Since **2015**, GenSigma has provided **IT staffing, staff augmentation, and technology consulting services** to public-sector and commercial clients across the United States, with a strong emphasis on **state, local, and education (SLED)** environments.

Our experience includes supporting **state agencies, counties, municipalities, utilities, transportation organizations, educational institutions, and other regulated entities** that require responsive staffing, qualified technical resources, clear documentation, and compliance-driven service delivery. This background aligns well with WVOT's need for a staffing partner capable of providing professionals across the RFQ's technical classifications, including **application development, business analysis, database administration, cloud services, cybersecurity, infrastructure support, learning technologies, and mainframe environments**.

GenSigma brings a **dedicated delivery model** that combines account management, recruiting leadership, technical screening, onboarding coordination, compliance support, and ongoing workforce management. Our nationwide recruiting reach, scalable candidate pipeline, and structured screening process enable us to respond quickly to staffing requests while maintaining focus on **candidate quality, role alignment, and continuity of service**.

For this RFQ, GenSigma offers more than candidate sourcing alone. We provide a **dependable, accountable, and scalable staffing partnership** designed to help WVOT access qualified technical talent, support changing resource needs, maintain operational continuity, and strengthen service delivery across State agencies.

1  **10+ Years Experience**
 Staffing, staff augmentation, IT consulting, and technology services experience since 2015.

2  **2015 Established**
 Headquartered in San Francisco, California, with multi-state delivery capability.

3  **Dedicated Delivery Team**
 Recruiting, account management, onboarding, compliance, and operational support.

4  **Public-Sector Experience**
 Supporting state, county, municipal, education, utility, transportation, and healthcare organizations.

5  **5+ Statewide Contracts**
 Experience supporting statewide and multi-agency contract environments across the U.S.

6  **Single Point of Contact**
 Dedicated account leadership backed by recruiting, compliance, and delivery teams.

7  **24-48 Hour Response**
 Initial candidate sourcing and response for urgent and priority requirements.*

8  **3-5 Business Days**
 Typical timeframe for qualified candidate identification and submission.*

9  **90% Retention Rate**
 Strong workforce continuity supported by quality screening, engagement, and performance monitoring.

10  **Nationwide Recruiting Reach**
 Access to talent across the U.S. through internal databases, recruiter networks, referrals, and specialized sourcing channels.

11  **Compliance Screening**
 Technical qualification, employment eligibility, background screening, and customer-specific onboarding.

12  **Broad Staffing Coverage**
 PM, BA, development, cloud, cybersecurity, data, DevOps, QA, help desk, ERP/CRM, GIS, and operational support.

13  **Multi-State Delivery**
 Support for onsite, remote, and hybrid staffing requirements across multiple jurisdictions.

14  **Commitment to Success**
 Right talent.
 Right time.
 Reliable support.

2.2 MQ2: Demonstrated Experience Providing Staffing Within the Required Classifications

GenSigma LLC has demonstrated experience providing qualified IT professionals to public-sector and enterprise organizations through staff augmentation and technical professional services. The following representative engagements demonstrate GenSigma's ability to provide personnel aligned with the technical classifications identified in this RFQ.

N o.	WVOT Classification	Comparable Role Staffed by GenSigma	Client / Entity	Period	Reference Contact	Contact Information
1	Business Analyst	IT Contract Business Analyst	San Francisco Public Utilities Commission (SFPUC)	2025 – 2026	Anjelica Houston, Director of IT Administrative Services	415-551-3000 / ahouston@sfwater.org
2	Cloud Network Engineer	Network Engineer	San Francisco Public Utilities Commission (SFPUC) – Telecommunications System Services	2025 – 2026	Javier Tous, Project Director – IT Services & Portfolio Management	415-640-9730 / jtous@sfwater.org

3	Cloud Architect	Cloud Implementation Architect	Tenet Health Systems	2021 – 2024	Farrar Rodney, Architect	918-637-7912 / rodney.farrar@tenethealth.com
4	Cloud Network Engineer	Network Engineer / Cybersecurity Engineer	ConvergeOne / County of Sacramento	2023 – 2025	Joanne Tran – Project Manager	858-735-9928 / jtran@onecl.com
5	Cloud Security Professional	Cybersecurity Engineer / Firewall & Systems Security Specialist	ConvergeOne / County of Sacramento	2023 – 2025	Abdul Sultani, Principal Consultant	408-706-4479 / asultani@onecl.com
6	Senior Web Application Analyst	Implementation Architect / .NET Application Professional	Caradigm / Microsoft	2019 – 2022	Ray Kannan, Vice President	202-674-3309 / ray@dtekconsulting.us

San Francisco Public Utilities Commission – IT Contract Business Analyst

GenSigma provided an experienced IT Contract Business Analyst to support the San Francisco Public Utilities Commission’s Customer Service Bureau and Information Technology Services initiatives. The resource supported requirements analysis, documentation development, compliance tracking, stakeholder coordination, project governance, and reporting across multiple IT programs.

WVOT Classification: Business Analyst

Client: San Francisco Public Utilities Commission

Period: 2025–2026

Reference Contact: Anjelica Houston, Director of IT Administrative Services

Phone: 415-551-3000

Email: ahouston@sfwater.org

San Francisco Public Utilities Commission – Telecommunications System Services

GenSigma provided a **Network Engineer** as part of its telecommunications modernization support for the **San Francisco Public Utilities Commission (SFPUC)**. The resource supported network assessment, infrastructure design, configuration, troubleshooting, performance monitoring, and implementation activities during SFPUC’s transition from legacy telecommunications systems to a modern VoIP-based environment.

The resource contributed to network optimization efforts, supported communication infrastructure improvements, assisted with migration activities, and collaborated with SFPUC stakeholders and technical teams to ensure reliable system performance, operational continuity, and successful modernization efforts.

WVOT Classification: Cloud Network Engineer

Client: San Francisco Public Utilities Commission

Period: 2025 – 2026

Reference Contact: Javier Tous, Project Director – IT Services & Portfolio Management

Phone: 415-640-9730

Email: jtous@sfwater.org

Tenet Health Systems – Cloud Implementation Architect

GenSigma provided a Cloud Implementation Architect supporting cloud-transition initiatives, enterprise applications, analytics and reporting workloads, scalability, security, and technology modernization activities.

WVOT Classification: Cloud Architect

Client: Tenet Health Systems

Period: 2021–2024

Reference Contact: Farrar Rodney, Architect

Phone: 918-637-7912

Email: rodney.farrar@tenethealth.com

ConvergeOne / County of Sacramento – Network Engineering

GenSigma provided Network Engineers and Cybersecurity Engineers supporting Layer 2/Layer 3 infrastructure, firewall configurations, VPNs, network routing, access-layer configuration, DNS, monitoring, troubleshooting, and secure network operations.

WVOT Classification: Cloud Network Engineer

Client: ConvergeOne / County of Sacramento

Period: 2023–2025

Reference Contact: Joanne Tran – Project Manager

Phone: 858-735-9928

Email: jtran@onecl.com

ConvergeOne / County of Sacramento – Security Engineering

GenSigma provided Cybersecurity Engineers and Firewall/System Security Specialists responsible for firewall policies, VPN security, secure network configurations, monitoring, troubleshooting, and compliance-focused security operations.

WVOT Classification: Cloud Security Professional

Client: ConvergeOne / County of Sacramento

Period: 2023–2025

Reference Contact: Abdul Sultani, Principal Consultant

Phone: 408-706-4479

Email: asultani@onecl.com

Caradigm / Microsoft – Application Development

GenSigma served as a staffing partner to Caradigm / Microsoft and supplied technical professionals supporting development and enhancement of a population health management platform. GenSigma provided resources supported .NET/C# application development, systems integration, database optimization, platform architecture, and enterprise application delivery.

WVOT Classification: Senior Web Application Analyst

Client: Caradigm / Microsoft

Period: 2019–2022

Reference Contact: Ray Kannan, Vice President

Phone: 202-674-3309

Email: ray@dtekconsulting.us

Collectively, these engagements demonstrate GenSigma's experience providing qualified professionals across business analysis, application development, cloud architecture, network engineering, and security functions in support of complex public-sector and enterprise technology environments.