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Header 4

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000053791

Legal Name: Blue Summit Home Services LLC

Alias/DBA: Blue Summit Gov Solutions

Total Bid: \$2,454,400.00

Response Date: 09/15/2026

Response Time: 11:27

Responded By User ID: bluesummit

First Name: Dianne

Last Name: Morante

Email: contracts@bluesummithon

Phone: 8553262767

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09152600000002270	1

VENDOR
VS0000053791
Blue Summit Home Services LLC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2454400
Response Date: 2026-09-15
Response Time: 11:27:01
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	85.000000	176800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	70.000000	145600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	75.000000	156000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	90.000000	187200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	115.000000	239200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	100.000000	208000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	95.000000	197600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Platform Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	95.000000	197600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Network Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Systems Management Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	105.000000	218400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Mainframe Systems Programmer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Reason for Modification:

Doc Description: Temporary Technical Staffing Services

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-08-27	2026-09-15 13:30	CRFQ 0231 OOT2700000006	1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code:

Vendor Name : Blue Summit Home Services LLC d/b/a Blue Summit Gov Solutions

Address : 4050 Destination Drive

Street : #427

City : The Colony

State : Texas

Country : USA

Zip : 75056

Principal Contact : David Alvarez

Vendor Contact Phone: 855-326-2767

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch

(304) 558-8802

toby.l.welch@wv.gov

Vendor Signature X

FEIN# 41-3604250

DATE September 15, 2026

All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) David Alvarez, Principal Managing Member

(Address) 4050 Destination Drive, #427 The Colony, TX 75056

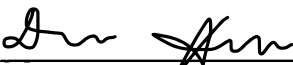
(Phone Number) / (Fax Number) 855-326-2767

(email address) contracts@bluesummithomeservices.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Blue Summit Home Services LLC d/b/a Blue Summit Gov Solutions
(Company)


(Signature of Authorized Representative)

David Alvarez

(Printed Name and Title of Authorized Representative) (Date)

855-326-2767

(Phone Number) (Fax Number)

contracts@bluesummithomeservices.com

(Email Address)

TECHNICAL PROPOSAL

TEMPORARY TECHNICAL STAFFING SERVICES

CRFQ 0231 OOT2700000006



Submitted to

**West Virginia Department of Administration
Purchasing Division**

on behalf of the West Virginia Office of Technology (WVOT)

Submitted by

Blue Summit Home Services LLC
d/b/a Blue Summit Gov Solutions

Solicitation	CRFQ 0231 OOT2700000006
Procurement	Statewide Master Agreement (Open End)
Proposal Due	September 15, 2026 at 1:30 p.m.
Buyer	Toby L. Welch

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Cover Letter

September 15, 2026

Toby L. Welch
West Virginia Department of Administration
Purchasing Division
2019 Washington Street East
Charleston, WV 25305

RE: CRFQ 0231 OOT2700000006 - Temporary Technical Staffing Services

Dear Mr. Welch:

Blue Summit Home Services LLC d/b/a Blue Summit Gov Solutions hereinafter referred to as "Blue Summit" respectfully submits its response to the West Virginia Purchasing Division on behalf of the West Virginia Office of Technology for Temporary Technical Staffing Services. Blue Summit understands that the State intends to establish an open-end contract through which WVOT may obtain qualified technical personnel across thirteen specialized information technology classifications.

Blue Summit understands that WVOT supports mission-critical systems and enterprise applications serving State agencies and requires access to specialized technical expertise that can supplement existing internal resources. Our proposed approach is designed around disciplined technical recruiting, requirement-by-requirement candidate qualification, documented credential verification, responsive staffing coordination, assignment oversight, and knowledge transfer.

Blue Summit recognizes that candidates furnished under this contract must meet the specific minimum qualifications established for their respective classifications. Accordingly, our recruiting and screening process is structured to evaluate each candidate against the applicable experience, education, technical skills, platform knowledge, communication capabilities, and other mandatory criteria before the candidate is presented to WVOT.

Blue Summit will designate a single Contract Administrator to coordinate staffing requests, candidate submissions, documentation, communications, performance matters, and contract reporting. Our objective is to provide WVOT with an accountable staffing partner capable of supplying qualified technical professionals while supporting continuity, documentation, mentoring, and transfer of technical knowledge.

Blue Summit acknowledges the terms, conditions, specifications, and requirements of CRFQ 0231 OOT2700000006 and will perform all awarded services in accordance with the resulting contract.

Thank you for your consideration.

Sincerely,

David Alvarez,
Principal Managing Member

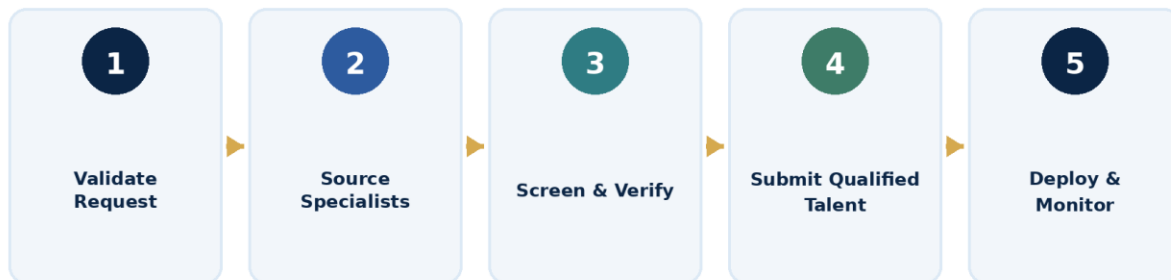
Executive Summary

Blue Summit proposes to support the West Virginia Office of Technology through a structured technical staffing model designed to identify, qualify, present, onboard, and manage specialized information technology professionals in accordance with CRFQ 0231 OOT2700000006.

WVOT is seeking temporary staffing capability across thirteen classifications ranging from application development and business analysis to database administration, cloud engineering, cybersecurity, enterprise learning systems, cloud financial operations, and mainframe technologies.



BLUE SUMMIT DELIVERY MODEL



To deepen the technical recruiting bench behind this model, Blue Summit has selected Tech Force Systems, Inc. as a proposed teaming partner. Blue Summit will remain the prime contractor and single point of accountability to WVOT, while Techforce contributes specialized IT recruiting, candidate-pipeline development, technical screening support, and additional reach for difficult-to-fill technology positions.

Figure 1. Blue Summit's qualification-first delivery model.

WVOT Classification	Blue Summit Recruiting Focus
Senior Web Application Analyst	.NET, ASP.NET, MVC, WCF, jQuery and enterprise web development
CRM Application Analyst	Microsoft Dynamics CRM and related application support
Senior SQL Server Database Administrator	SQL Server administration, migration, backup/recovery and database operations
Business Analyst	Requirements analysis, JAD, SDLC, documentation and process improvement

WVOT Classification	Blue Summit Recruiting Focus
LMS & eLearning Development Specialist	LMS administration, eLearning development and instructional technology
Cloud Financial Operations Specialist	FinOps, cloud cost optimization and financial governance
Cloud Architect	AWS/Azure/GCP architecture and infrastructure-as-code
Cloud Security Professional	Cloud security, IAM, security frameworks and DevSecOps
Cloud Platform Engineer	Containers, CI/CD, automation and infrastructure-as-code
Cloud Network Engineer	Cloud networking, routing, VPN, DNS and firewall technologies
Cloud Systems Management Engineer	Cloud monitoring, systems administration, backup/recovery and configuration
CCOE Implementation Specialist	Cloud governance, organizational change and cloud operating models
Mainframe Systems Programmer	IBM z/OS, RACF, DB2 and mainframe systems programming
Delivery Model Qualification before submission • Documented compliance • Responsive recruiting • Centralized accountability • post-placement performance management	

Every staffing request will be translated into a candidate-specific qualification checklist based on the exact requirements of the requested classification. Recruiters will source against that checklist, technical personnel will conduct structured screening, and only candidates demonstrating compliance with the applicable criteria will advance for submission.

Each candidate submission will be supported by a current résumé and applicable documentation demonstrating qualifications, including relevant degree or credential information where required. Once personnel are placed, Blue Summit will maintain ongoing oversight of attendance, assignment performance, communication, issue resolution, documentation, and continuity.

Our objective is to reduce the administrative burden on WVOT while providing ready access to specialized technical personnel capable of supporting mission-critical State technology operations.

Company Profile

Blue Summit Home Services LLC d/b/a Blue Summit Gov Solutions and hereinafter referred to as "Blue Summit" is a Texas-based, manager-managed limited liability company established January 12, 2026. For CRFQ 0231 OOT2700000006, Blue Summit proposes a controlled, compliance-driven operating model to recruit, qualify, deploy, and administer temporary technical professionals supporting the West Virginia Office of Technology (WVOT) and participating State agencies.

Blue Summit's approach is aligned to WVOT's thirteen technical classifications spanning enterprise web/application development, CRM, SQL Server database administration, business analysis, LMS/eLearning, cloud financial operations, cloud architecture, cloud security, cloud platform/network/systems engineering, Cloud Center of Excellence implementation, and mainframe systems programming. Each candidate will be evaluated against the exact minimum qualifications for the requested classification before submission.

1. Organizational Accountability & Governance

A designated Contract Administrator will provide centralized accountability for WVOT communications, staffing requests, candidate submissions, onboarding, performance matters, documentation, timekeeping/invoicing coordination, and contract administration.

CENTRALIZED CONTRACT GOVERNANCE



Figure 2. Centralized contract governance and functional accountability.

Functional Area	Blue Summit Control
Client & Staffing Operations	Confirm classification and assignment requirements; activate recruiting; coordinate submissions, interviews, scheduling, and replacement needs.

Functional Area	Blue Summit Control
Recruitment & Qualification	Convert Section 4.1 requirements into screening matrices; perform targeted sourcing, prequalification, technical screening, and compliance validation.
Compliance & Records	Maintain résumés, qualification evidence, credentials where applicable, employment/background documentation, confidentiality records, and required personnel files.
Quality & Performance	Monitor attendance, professionalism, technical performance, documentation, stakeholder feedback, corrective action, replacement activity, and continuity.
Administrative Control	Administer payroll/timekeeping reconciliation, invoicing, contract records, reporting, State communications, and escalation through resolution.

Implementation & Operational Readiness Framework

As a recently established entity, Blue Summit emphasizes documented pre-deployment controls and transparent operational readiness rather than unsupported historical-performance claims.

Readiness Pillar	Operational Control & Execution
Technical Talent Pipeline	Continuously source candidates aligned to WVOT's application, CRM, database, business analysis, LMS, FinOps, cloud, cybersecurity, CCOE, and mainframe disciplines.
Qualification Control	Verify required experience, technologies, education/credentials where applicable, employment chronology, communication, and supporting documentation before submission.
Staffing Request Control	Centralize intake; confirm classification, technical requirements, assignment conditions, start date, schedule, duration, and security/access requirements.
Candidate Submission	Present only screened candidates with a current résumé and supporting qualification information required by the solicitation.
Backup & Replacement	Maintain alternate pipelines where feasible and expedite compliant replacement sourcing when an assignment ends unexpectedly or performance is deficient.
Performance & Continuity	Conduct post-start follow-up, corrective action, performance monitoring, documentation, transition support, mentoring, and knowledge transfer as applicable.

Company Point of Contact

Blue Summit will designate the following representative as the primary point of contact for solicitation, contract, and staffing communications:

Name	David Alvarez	Title	Principal Managing Member
Phone	855-326-2767	Email	contracts@bluesummithomeservices.com
Address	4050 Destination Drive, #427 The Colony, TX 75056		

**Qualification before submission • Documented compliance • Centralized accountability •
Assignment continuity**

Strategic Teaming Partner & Combined Staffing Experience

How the Blue Summit-Techforce Team Came Together

Blue Summit's approach to staffing was shaped by a simple operational lesson: filling a seat is not the same as solving a staffing problem. In current client engagements, the work has required more than finding an available person. It has required listening carefully to the request, screening for the right fit, keeping the client informed, coordinating onboarding, and staying involved after the worker starts. Those experiences reinforced the operating discipline Blue Summit brings to every staffing assignment - understand the need first, qualify before submitting, and keep one person accountable from request through performance.

As Blue Summit expanded that staffing model toward specialized information technology work, the company recognized that the recruiting challenge changes. A cloud architect, SQL Server database administrator, CRM analyst, or mainframe systems programmer cannot be sourced effectively through a general candidate search. These positions require recruiters who understand the language of the technology, know how to distinguish closely related skill sets, and can reach experienced professionals who may not be actively looking for a new assignment.

That need led Blue Summit to Tech Force Systems, Inc. The relationship was built around a practical division of responsibility rather than simply adding another company name to the proposal. Blue Summit remains the prime contractor and the face of the engagement - receiving WVOT requests, translating contract requirements, controlling candidate submissions, coordinating onboarding, administering the workforce, monitoring performance, reconciling timekeeping and invoicing, and managing formal communication and escalation. Techforce adds a deeper technical recruiting engine, with a team of 10 technical recruiters, more than 50 employees and consultants, and experience across IT staffing, software development, ERP, project management, enterprise architecture, cloud, CRM, and mainframe environments.

When a WVOT request arrives, the two organizations will operate as one delivery chain. Blue Summit first confirms the classification, assignment conditions, and mandatory qualifications. Techforce then activates the relevant technical pipelines and expands the search where the skill set is specialized or difficult to find. Candidates are screened against the same qualification matrix before Blue Summit approves a submission to WVOT. Once a professional is selected, Blue Summit remains responsible for assignment launch, employment administration, performance oversight, communication, and continuity of service.

For Blue Summit, the value of the teaming relationship is not additional capacity on paper. It is the ability to preserve a single accountable prime contractor while surrounding the contract with the technical recruiting depth needed for the positions WVOT may request. The result is a delivery model that combines Blue Summit's hands-on contract and workforce management with Techforce's specialized IT recruiting reach.

ONE TEAM, CLEAR ACCOUNTABILITY

Blue Summit receives and manages the requirement. Techforce expands the technical search and qualification effort. Blue Summit controls final submission, onboarding, workforce administration, performance, reporting, and communication with WVOT.

Techforce History and Background

Tech Force Systems, Inc. is a corporation headquartered in Irving, Texas. Founded in 2022, Techforce provides IT consulting, IT staffing, contract staffing, software development, ERP services, project management, enterprise architecture, and product development. Its delivery model combines technical recruiting, structured candidate review, onboarding support, and ongoing workforce management for technology-driven organizations.

Company Information	Techforce Profile
Full Legal Company Name	Tech Force Systems, Inc.
Year Founded	2022
Headquarters	5005 Royal Ln, #183A, Irving, TX 75063
Business Structure	Corporation (Inc.)
Employees / Consultants	50+
Technical Recruiters	10
Geographic Coverage	United States; nationwide client-site support indicated
Primary IT Staffing Specialties	IT staffing; contract staffing; IT consulting; software development; ERP; project management; enterprise architecture

Relevant Technical Staffing Experience

Techforce provides consultants on contract and permanent bases across multiple technology areas and organizational levels. The experience below broadens the recruiting and technical screening resources available to Blue Summit for the WVOT classifications.

Technical Discipline	Techforce Experience
Application Development	Java/J2EE, Spring Boot, Kafka, React.js, Redux, RESTful services, JSP, Agile delivery, GitLab, and application support

Technical Discipline	Techforce Experience
CRM Applications	Salesforce Sales & Service Cloud, Microsoft Dynamics 365, CRM data migration, custom API integrations, automated workflows, dashboard reporting, and security-role configuration
Database Administration	SQL, Oracle SQL Developer, database connectivity, query and integration support
Business Analysis	Analysis and design support for consulting and software-development engagements
LMS / eLearning	Enterprise LMS deployment and administration, including Canvas, Moodle, Blackboard, SCORM/xAPI, user provisioning, permissions, and digital curriculum integration
Cloud Architecture / FinOps	AWS and Microsoft Azure architecture, workload migration, cloud cost monitoring and forecasting, tagging governance, reserved capacity, and cloud-spend optimization
Cloud Security / Platform / Network	OpenShift platform work together with audit, security, vendor, and component-management support
Cloud Systems / CCOE	Cloud Center of Excellence operationalization, Terraform and CloudFormation infrastructure-as-code, compliance guardrails, tenant management, and landing zones
Mainframe Systems	IBM z/OS maintenance, COBOL and JCL batch processing, DB2 optimization, CICS transaction management, Control-M scheduling, and legacy-to-distributed API integration

Recruiting Infrastructure and Specialized Talent Network

Techforce identifies a dedicated Talent Acquisition function and makes its recruiting, technology-services, consulting, and management resources available to support client needs. Its team supplements Blue Summit's recruiting model with specialized sourcing and screening across development, cloud, database, cybersecurity, CRM, ERP, and mainframe disciplines.

The combined team will use direct sourcing, professional networks, referrals, technology communities, passive-candidate outreach, and role-specific technical screening to reach candidates who may not be visible through general recruiting channels. This is particularly important for senior or specialized WVOT classifications where the available talent pool is narrower.

Examples of Difficult-to-Fill Technical Recruiting

- Senior Full-Stack Java / Spring Boot / Kafka Architect - Techforce reports sourcing senior specialists capable of supporting legacy modernization and event-driven microservices requirements, including presentation of three pre-vetted specialists within five business days.

- Cloud Platform & Container Security Engineer - Techforce reports sourcing OpenShift/DevOps talent with container orchestration, RBAC, DevSecOps pipeline, GitLab CI/CD, and centralized logging experience through targeted passive-candidate outreach.
- Senior Database / ERP Data Integration Specialist - Techforce reports sourcing and onboarding a specialist with Oracle SQL optimization, Spring Data JPA connectivity, Control-M scheduling, and multi-system data integration experience within ten business days.

Techforce Key Personnel

The Techforce personnel below will support the recruiting and delivery functions of the teaming arrangement. Their experience provides Blue Summit with additional leadership, recruiting depth, and technical staffing support while Blue Summit retains prime-contract responsibility.

Key Personnel	Role	Experience	WVOT Support Role
Navchetan Singh	President	19 Years	Executive oversight, strategic support, teaming coordination, candidate-quality and performance escalation
Murali Kadiyala	Director of Recruiting / Operations Manager	18 Years	Recruiting leadership, account coordination, delivery management, payroll/timesheet liaison, and process improvement
Saiteja Indana	Recruiting Lead	11 Years	Requirements allocation, sourcing, technical-screening quality control, work-authorization screening, target tracking, and reporting

Key Personnel Experience

Navchetan Singh - President

Navchetan Singh brings 19 years of experience in technical staffing, recruiting operations, client relationship management, and workforce delivery. As President of Techforce, he provides executive direction across recruiting, staffing delivery, client services, compliance, and workforce management. For the WVOT engagement, Navchetan will oversee Techforce's recruiting and delivery resources, help ensure staffing requirements are understood before recruiting begins, and support issue resolution when a specialized role or delivery challenge requires executive attention.

Murali Kadiyala - Director of Recruiting / Operations Manager

Murali Kadiyala brings approximately 18 years of experience spanning IT staffing, recruiting, workforce management, account operations, and technical delivery. Within Techforce, he coordinates recruiter activity, account operations, timesheet and payroll liaison functions, process

improvement, and delivery management. On the WVOT team, Murali will help translate staffing requirements into recruiting priorities, coordinate the recruiting bench, monitor candidate progress, and work with Blue Summit's Contract Administrator to keep requests moving from intake through candidate presentation.

Saiteja Indana - Recruiting Lead

Saiteja Indana brings 11 years of experience in technical recruiting and staffing operations. His day-to-day responsibilities include requirements allocation, sourcing, technical-screening quality control, target tracking, work-authorization screening, reporting, and rate negotiation. For WVOT, Saiteja will lead candidate-pipeline activity, coordinate sourcing against the specific classification requirements, support technical screening, and help maintain the discipline of presenting candidates whose experience can be traced to the mandatory criteria in the solicitation.

How the Team Will Work for WVOT

Delivery Responsibility	Lead
Staffing request intake and WVOT communication	Blue Summit
Requirement translation and qualification matrix	Blue Summit, with Techforce recruiting input
Technical candidate sourcing and pipeline development	Techforce under Blue Summit direction
Initial resume review and recruiting screen	Techforce
Final candidate compliance review and approval for submission	Blue Summit
Interview coordination and candidate communication	Blue Summit with Techforce support
Employment administration, onboarding, timekeeping, invoicing	Blue Summit
Performance management, escalation, replacement coordination	Blue Summit, supported by Techforce sourcing
Contract reporting and formal State communications	Blue Summit

COMBINED DELIVERY MODEL

Specialized IT Recruiting -> Qualification Verification -> Documented Candidate Submission -> Responsive Deployment -> Performance Oversight -> Knowledge Transfer and Continuity

1. Vendor Qualifications

1.1 Organizational Capability

Blue Summit proposes to serve as the contractual staffing provider responsible for recruiting, screening, qualifying, employing, administering, and supporting technical personnel assigned under the resulting contract.

Our delivery structure will provide WVOT with centralized responsibility for:

- Staffing request intake and clarification
- Technical recruiting and candidate sourcing
- Candidate qualification verification
- Résumé and credential documentation
- Interview coordination
- Onboarding and deployment
- Payroll and employment administration
- Performance management and replacement staffing
- Documentation, reporting, and contract-level communication

Blue Summit understands that WVOT requires personnel possessing specialized expertise that may not normally be available within the State's existing full-time workforce. Accordingly, candidates will be evaluated not solely on technical qualifications, but also on their ability to operate within an enterprise government environment, communicate effectively, document work, collaborate with State employees, and transfer technical knowledge.

2. Recruitment Methodology

Blue Summit will use a structured, requisition-driven recruitment process to identify technical professionals meeting the mandatory requirements established by WVOT. Recruiting begins only after the assigned team translates the Agency's staffing request into a formal Candidate Qualification Profile containing the requested classification, mandatory years of experience, technologies, education, platform experience, credentials, assignment location, anticipated duration, schedule, and project-specific requirements.

RECRUITMENT METHODOLOGY



Figure 3. Requisition-driven recruitment methodology.

STEP 1	Staffing Request Intake The Contract Administrator receives the staffing request and confirms all critical baseline parameters to establish precision sourcing. ▪ WVOT classification, technical competencies, and mandatory minimum experience ▪ Education requirements and preferred specialized skills ▪ Assignment location, anticipated start date, work schedule, and total duration ▪ Interview requirements and specific security/access conditions
STEP 2	Requirement Translation Recruiters convert Section 4.1 requirements into a position-specific screening matrix. ▪ No search is based solely on a generic job title. ▪ Candidates are rigorously evaluated against the specific technologies and experience expressly required for the classification.
STEP 3	Multi-Channel Candidate Sourcing Blue Summit directs a comprehensive multi-channel recruiting effort, supported by Techforce's specialized technical recruiting resources, to identify top-tier talent: • Professional recruiting databases & technical network outreach • Targeted direct outreach & professional networking platforms • Technology-specific communities & regional candidate pipelines • Veteran & diversity recruiting resources • Prior applicant pipelines & passive-candidate engagement

STEP 4	Recruiter Prequalification Recruiters conduct an extensive initial telephone or video interview to evaluate candidate readiness across key parameters: ▪ Technical background & employment chronology ▪ Required years of experience & project-specific relevance ▪ Education, industry certifications, & work authorization ▪ Availability, location, compensation expectations, communication ability, & interest
STEP 5	Technical Qualification Review Candidates passing recruiter screening undergo a second-level review directly against the position qualification matrix. ▪ Each mandatory criterion is explicitly evaluated and documented as: ▪ • Meets Requirement ▪ • Does Not Meet Requirement ▪ • Requires Clarification
STEP 6	Candidate Submission Only candidates fully satisfying all mandatory criteria are presented to WVOT in a structured package including: ▪ Current résumé & finalized qualification matrix ▪ Education verification & applicable credentials/certifications ▪ Confirmed availability & additional WVOT-requested supporting documentation

Targeted Search Examples

Discipline	Illustrative Search Logic
.NET / Web	ASP.NET + MVC + WCF + SQL + enterprise applications
CRM	Dynamics CRM + JavaScript + SQL Server + SharePoint
SQL Server DBA	SQL Server + SSIS + SSAS + T-SQL + backup/recovery
Cloud Platform	AWS/Azure/GCP + Terraform + Kubernetes + CI/CD
Cloud Security	IAM + KMS + NIST + HIPAA/SOC2 + DevSecOps

3. Candidate Screening & Qualification Process

Blue Summit will use a multi-gate candidate validation process designed to prevent unqualified candidates from reaching WVOT. Each gate serves as a control point for confirming that the candidate's background is supported by the résumé, interview findings, and available credential documentation.

SIX-GATE CANDIDATE VALIDATION



Figure 4. Multi-gate candidate qualification control.

Gate 1 - Minimum Qualification Review

Compare the résumé against the mandatory experience and education criteria. Candidates unable to demonstrate a required minimum qualification are removed from consideration.

Gate 2 - Employment History Validation

Review employment dates, position chronology, project history, technology use, and length of experience. Claimed years of experience must be reasonably supported by the candidate's work history.

Gate 3 - Technical Interview

Conduct role-specific technical screening in application development, CRM, SQL Server, cloud architecture/platform/networking, cybersecurity, LMS/eLearning, business analysis, FinOps, CCOE, or mainframe technologies as applicable.

Gate 4 - Education & Credential Verification

Obtain and review supporting evidence where the solicitation requires or the position indicates a degree, certification, or comparable credential.

Gate 5 - Communication & Professional Suitability

Evaluate verbal and written communication, ability to explain technical concepts, stakeholder collaboration, documentation ability, professionalism, and suitability for an enterprise government environment.

Gate 6 - Background & Employment Compliance

Coordinate applicable employment eligibility and background screening requirements prior to assignment and cooperate with WVOT security and access requirements.

Candidate Qualification Control Matrix

Requirement	Verification Method	Disposition
Minimum years of experience	Résumé chronology + recruiter validation	Pass / Fail
Required technology experience	Technical screening matrix	Pass / Fail
Degree / education	Documentation review where applicable	Verified / Pending
Certifications / credentials	Copy and validation where applicable	Verified / Pending
Platform / tool experience	Structured technical interview	Meets / Does Not Meet
Communication	Recruiter and technical interview	Meets / Does Not Meet

4. Staffing Request & Onboarding Process

Blue Summit will maintain a controlled process from initial Agency request through successful deployment and post-start support. The workflow is designed to preserve accountability, accelerate qualified submissions, and reduce administrative effort for WVOT.

STAFFING REQUEST TO ONGOING SUPPORT

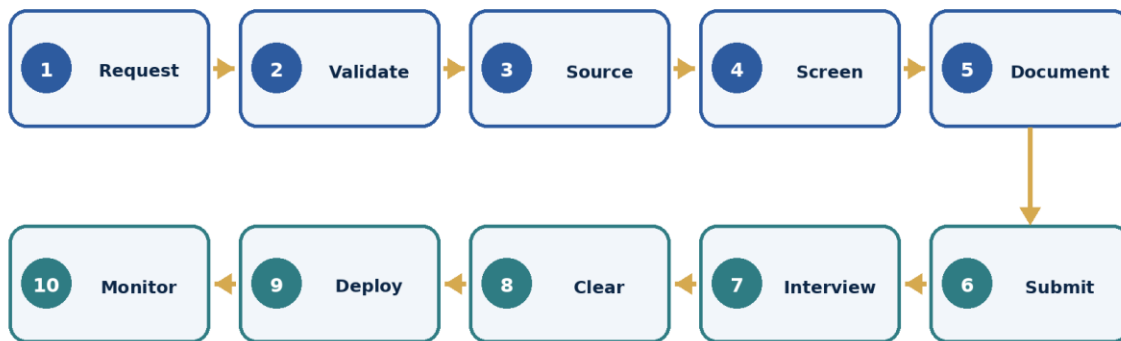


Figure 5. Staffing request, onboarding, and assignment support lifecycle.

Phase	Blue Summit Action
1. Request Receipt	Contract Administrator logs and acknowledges the staffing request; assigns priority and recruiting ownership.
2. Requirement Confirmation	Request is reconciled against the applicable Section 4.1 classification; ambiguities affecting qualification are clarified before submission.
3. Candidate Mobilization	Blue Summit activates its existing pipelines and directs Techforce to expand sourcing through technical databases, referrals, professional networks, targeted outreach, and specialized candidate communities.
4. Screening & Documentation	Candidates complete the multi-gate screening process and a qualification checklist is maintained.
5. Candidate Presentation	WVOT receives concise, relevant candidate packages rather than high volumes of marginal résumés.
6. Interview Coordination	Blue Summit coordinates scheduling, reconfirms candidate availability, and maintains communication with both parties.
7. Selection & Pre-Assignment Clearance	Employment documentation, background requirements, credentials, payroll setup, timekeeping, confidentiality, and start-date confirmation are completed.
8. Assignment Launch	The assigned professional receives a briefing on WVOT expectations, supervisor, reporting arrangement, schedule, security, confidentiality, conduct, attendance, escalation, and knowledge transfer.

Phase	Blue Summit Action
9. Post-Start Follow-Up	Blue Summit conducts an early assignment check with the worker and, where appropriate, the WVOT contact.
10. Ongoing Support	The Contract Administrator manages attendance, performance issues, timekeeping/payroll coordination, documentation, staffing changes, replacements, and contract administration.
Assignment Control Principle Request → Validate → Source → Screen → Document → Submit → Interview → Clear → Deploy → Monitor	

5. Quality Assurance & Performance Management

Blue Summit's Quality Assurance program will operate throughout the full staffing lifecycle rather than beginning after an employee is placed. The program combines pre-submission controls, assignment monitoring, issue escalation, replacement management, and knowledge-transfer expectations.

CONTINUOUS QUALITY MANAGEMENT



Figure 6. Continuous quality assurance and performance management.

Pre-Submission Quality Control

Before a candidate is submitted, the recruiter and designated reviewer will verify that the candidate satisfies the mandatory qualification criteria. A candidate will not be submitted merely because the candidate's background is generally similar to the requested role.

Candidate Documentation Audit

Candidate packages will be reviewed for résumé completeness, employment chronology, required years of experience, required technologies, education, supporting credentials, contact information, availability, and consistency between the résumé and screening findings.

Assignment Performance Monitoring

Following placement, Blue Summit will monitor attendance, punctuality, professionalism, adherence to assignment requirements, communication, technical performance, documentation, stakeholder feedback, and assignment continuity.

Issue Escalation

Performance concerns will be documented, addressed with the assigned professional, and followed by corrective action and WVOT follow-up. Serious or repeated concerns will be escalated to the Contract Administrator for immediate action.

Replacement Management

If an assigned professional does not satisfy assignment requirements, Blue Summit will reassess the requirement, activate backup candidates, expedite screening, validate compliance, submit replacements, and coordinate transition.

Knowledge Transfer

Where appropriate, assigned professionals will document technical work, maintain configuration/process documentation, participate in technical meetings, communicate decisions and dependencies, mentor State personnel, support transition planning, and transfer institutional knowledge.

Performance Indicators

Quality Measure	Management Focus
Candidate Compliance	Percentage of submitted candidates meeting all documented mandatory criteria
Submission Quality	Ratio of candidates advanced by WVOT versus candidates submitted
Time to Submit	Elapsed time from validated request to compliant candidate presentation
Assignment Continuity	Attendance, retention, and avoidable early assignment termination
Issue Resolution	Timeliness of corrective action and replacement response
Documentation Quality	Completeness of résumés, qualification matrices, credentials, and assignment records

6. Mandatory Requirements Response

Blue Summit acknowledges that Contract Services must meet or exceed the mandatory requirements contained in Section 4.1 of the Specifications. For each staffing request, Blue Summit will screen proposed personnel against the exact minimum experience, education, technology, and communication requirements applicable to the requested classification.

COMPLIANCE CONTROL

For every WVOT staffing request, candidate screening is tied to the exact Section 4.1 classification requirements. Candidates are submitted only after the required experience, technologies, education/credentials, communication capabilities, and supporting documentation have been reviewed.

Section	Classification	Blue Summit Response
4.1.1	Senior Web Application Analyst	Comply. Blue Summit will submit only candidates demonstrating the required enterprise .NET web application development experience and the applicable ASP.NET, AJAX, Visual Studio, .NET Framework, JavaScript/C#, relational database, data design, analysis/design, MVC/WCF/jQuery, web services, and SharePoint/TFS competencies.
4.1.2	CRM Application Analyst	Comply. Candidates will be screened for the required Microsoft Dynamics CRM experience together with ASP.NET, Visual Studio, .NET Framework, JavaScript/C#, MVC/WCF/jQuery, SQL Server, data modeling, analysis/design, and SharePoint/TFS experience.
4.1.3	Senior SQL Server Database Administrator	Comply. Candidates will be screened for senior SQL Server DBA experience, including SQL Server operations, maintenance, implementation, database creation, migration, T-SQL, SSIS/SSAS, DDL, backup, and recovery.
4.1.4	Business Analyst	Comply. Candidates will be evaluated against the solicitation's education/experience equivalency requirements and experience involving application development environments, requirements elicitation, JAD sessions, SDLC, business/system analysis, technical documentation, workflow/process improvement, reporting, and stakeholder communication.
4.1.5	LMS & eLearning Development Specialist	Comply. Candidates will be screened for required education and experience supporting enterprise LMS programs, eLearning development, SME collaboration, LMS configuration/administration, troubleshooting, eLearning tools, and instructional design methodology.
4.1.6	Cloud Financial Operations Specialist	Comply. Candidates will be evaluated for required cloud cost management and optimization experience, applicable cloud cost-management tools, dashboards/reporting, FinOps principles, and analytical capabilities.

Section	Classification	Blue Summit Response
4.1.7	Cloud Architect	Comply. Candidates will be screened for cloud architecture experience involving AWS, Azure and/or GCP, migration patterns, infrastructure-as-code technologies, and the ability to communicate complex technical architectures.
4.1.8	Cloud Security Professional	Comply. Candidates will be screened for information-security experience, cloud-security experience, IAM, encryption/key-management practices, applicable security frameworks, and DevSecOps/security integration.
4.1.9	Cloud Platform Engineer	Comply. Candidates will be screened for cloud infrastructure administration and automation, containerization/orchestration, CI/CD, scripting, infrastructure-as-code, and platform-engineering competencies.
4.1.10	Cloud Network Engineer	Comply. Candidates will be screened for networking and cloud-networking experience, virtual private cloud/network technologies, hybrid networking, firewall/security group configuration, and related cloud-network operations.
4.1.11	Cloud Systems Management Engineer	Comply. Candidates will be screened for cloud systems administration, monitoring/logging, patch management, backup/recovery, high availability, DNS, and configuration-management experience.
4.1.12	CCOE Implementation Specialist	Comply. Candidates will be evaluated for IT leadership/project-management experience with cloud transformation programs, cloud governance, enterprise best practices, organizational change management, and cloud training/program development.
4.1.13	Mainframe Systems Programmer	Comply. Candidates will be screened for required mainframe systems engineering experience, IBM z/OS operating systems, ISV software, RACF, DB2, and the other mainframe systems-programming competencies specified by WVOT.

6.1 Vendor Responsibilities Compliance

Hourly Pricing: Blue Summit will provide an hourly rate for each position offered and will complete the State's Pricing Page in full.

Agency Assignments: Blue Summit understands that assignments may vary in quantity, duration, and Agency need and that the contract does not guarantee any minimum or maximum usage.

Fully Burdened Rates: Proposed hourly rates will include applicable employment-related costs, taxes, insurance, overhead, fringe, and other costs required under the solicitation. Travel costs will be incorporated into the hourly rate.

Candidate Documentation: Blue Summit will provide current résumés, qualification documentation, and applicable supporting evidence necessary to demonstrate candidate compliance.

Contract Compliance: Blue Summit will comply with the resulting contract, applicable State requirements, insurance obligations, confidentiality requirements, staffing specifications, and other mandatory terms.

Client References

The following references reflect current and prior relationships involving staffing and workforce support. The first two descriptions are presented in the context of the recruiting, screening, onboarding, and workforce-coordination capabilities relevant to this solicitation; the third reference is retained as IT staffing experience as provided.

Reference 1 - Burton Lidder Developments

Contact	Sandeep Lidder	Role	Managing Member
Phone	415-691-9157	Email	sanlidder@gmail.com
Contract Date	March 2026 - Present	Service	Professional & Technical Staffing Support
Brief Description of Services		Provides project-based professional and technical staffing support, including candidate sourcing, screening, onboarding coordination, and workforce support for roles requiring dependable technical, project, and administrative capabilities. The engagement demonstrates Blue Summit's ability to manage staffing requests, communicate with client leadership, and maintain accountability after placement.	

Reference 2 - My Doors LLC

Contact	Pranav Mandava	Role	Director
Phone	832-474-4655	Email	info@themeadowsatsileton.com
Contract Date	February 2026 - Present	Service	Professional, Technical & Operational Staffing Support
Brief Description of Services		Staffing and workforce support for technology-enabled operations, including recruiting, screening, onboarding, and placement coordination for professional, technical, and operational-support personnel. The work emphasizes responsive coordination and continued assignment support.	

Reference 3 - USAA

Contact	Gopal Kesavan	Role	Engineering Director
----------------	---------------	-------------	----------------------

Phone	469-471-6004	Email	Gopal.kesavan@usaa.com
Contract Date	2023 - Present	Service	IT Staffing
Brief Description of Services		IT staffing services supporting technology resource needs through candidate sourcing and staffing coordination.	



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 1 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 1 is issued to
modify the bid opening date

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-14	2026-09-23 13:30	CRFQ 0231 OOT2700000006	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:

Vendor Name : Blue Summit Home Services LLC d/b/a Blue Summit Gov Solutions

Address : #427

Street : 4050 Destination Drive

City : The Colony

State : TX

Country : USA

Zip : 75056

Principal Contact : David Alvarez

Vendor Contact Phone: 855-326-2767

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X

FEIN# 41-3604250

DATE September 15, 2026

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION
Addendum No 1 is issued for the following reasons: 1) To modify the bid opening date from 9/15/26 to 9/23/26. --no other changes--

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Web Application Analyst	2080.00000	HOUR	\$80.00	\$166,400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:
Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	CRM Application Analyst	2080.00000	HOUR	\$80.00	\$166,400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:
CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior SQL Server Database Administrator	2080.00000	HOUR	\$85.00	\$176,800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Senior SQL Server Database Administrator

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Business Analyst	2080.00000	HOUR	\$70.00	\$145,600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Learning Management System & eLearning Development Specialis	2080.00000	HOURL	\$75.00	\$156,000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Learning Management System & eLearning Development Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Cloud Financial Operations Specialist	2080.00000	HOURL	\$90.00	\$187,200

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Financial Operations Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Cloud Architect	2080.00000	HOUR	\$115.00	\$239,200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Architect

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Cloud Security Professional	2080.00000	HOUR	\$100.00	\$208,000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Security Professional

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Cloud Platform Engineer	2080.00000	HOUR	\$95.00	\$197,600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Cloud Network Engineer	2080.00000	HOUR	\$95.00	\$197,600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Cloud Systems Management Engineer	2080.00000	HOUR	\$80.00	\$166,400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.00000	HOUR	\$110.00	\$228,800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Mainframe Systems Programmer	2080.00000	HOUR	\$105.00	\$218,400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-09-04

SOLICITATION NUMBER: CRFQ OOT2700000006

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☒ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Addendum No 1 is issued for the following reasons:

1) To modify the bid opening date from 9/15/26 to 9/23/26.

--no other changes--

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| ☒ Addendum No. 1 | ☐ Addendum No. 6 |
| ☐ Addendum No. 2 | ☐ Addendum No. 7 |
| ☐ Addendum No. 3 | ☐ Addendum No. 8 |
| ☐ Addendum No. 4 | ☐ Addendum No. 9 |
| ☐ Addendum No. 5 | ☐ Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Blue Summit Home Services LLC d/b/a Blue Summit Gov Solutions

Company



Authorized Signature

September 15, 2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012