

FAX COVER SHEET

TO	TOBY L WELCH
COMPANY	State of West Virginia
FAX NUMBER	13045583970
FROM	aruna athota
DATE	2026-09-23 17:24:44 GMT
RE	Title-Temporary Technical Staffing Services, MA-2020855.
Client-	State of West Virginia. DD- 9/23/2026 01:30 PM EDT.

COVER MESSAGE

VENDOR NAME: Solomons International, LLC
BUYER: TOBY L WELCH
SOLICITATION NO.: CRFQ OOT2700000006
BID OPENING DATE: 9/15/26
BID OPENING TIME: 1:30 P.M.
FAX NUMBER: 304-558-3970

BID RECEIVED LATE
BUYER Tara Kelly
WITNESS Aruna Athota
DISQUALIFIED

RECEIVED

2026 SEP 23 PM 3:34

INVESTIGATOR

Title-Temporary Technical Staffing Services, MA-2020855.

Client- State of West Virginia.

DD- 09/15/2026 01:30 PM EDT

VENDOR NAME: Solomons International, LLC

Address : 650 N.Cannon Ave, STE: 135, Lansdale, PA 19446

PH: 215 820 6735

Email: aruna.athota@solomonsint.com

BUYER: TOBY L WELCH

SOLICITATION NO.: CRFQ OOT2700000006

BID OPENING DATE: 9/15/26

BID OPENING TIME: 1:30 P.M.

FAX NUMBER: 304-558-3970

Prepared By

Solomons International, LLC.

Address: 650 North Cannon Avenue, Suite 135
Lansdale, Pennsylvania - 19446

Contact Name: Aruna Athota

Email Address: aruna.athota@solomonsint.com

Phone Number: (215) 820-6735

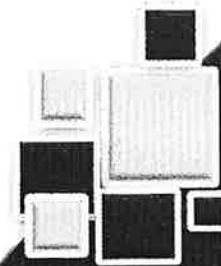
Fax: (215)-565-2509

Temporary Technical Staffing Services

CRFQ 0231 OOT2700000006

Prepared to

DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STE
CHARLESTON WV 25305
US



Due Date:

2026-09-23 13:30:00 PM



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EXECUTIVE SUMMARY AND TRANSMITTAL LETTER

Transmittal Letter

To:

Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

Buyer: Toby L. Welch | **Solicitation No.:** CRFQ 0231 OOT2700000006**Project Title:** Temporary Technical Staffing Services

Dear Mr. Welch and Members of the Evaluation Committee,

Solomons International, LLC is pleased to submit our bid response to the West Virginia Purchasing Division on behalf of the West Virginia Office of Technology (WVOT) for Solicitation CRFQ 0231 OOT2700000006 to establish an open-end contract for **Temporary Technical Staffing Services**. Solomons International affirms that our proposal represents a binding offer that complies with all mandatory specifications, terms, and conditions outlined in the solicitation. We have thoroughly reviewed the solicitation in its entirety and confirm our organizational capacity, financial stability, and technical readiness to fulfill the State's requirements across all specified position classifications.

Authorized Corporate Representative & Contract Administrator:

A handwritten signature in dark ink, appearing to read "Aruna Athota", written over a light blue horizontal line.

Name & Title: Aruna Athota, Vice President
Company Name: Solomons International, LLC
Address: Lansdale, PA 19446
Phone: (215) 820-6735
Email: aruna.athota@solomonsint.com
FEIN: 743113376

CENTRALIZED REQUEST FOR QUOTE HEADER AND VENDOR INFORMATION

The required form has been completed and attached.

EXECUTIVE OVERVIEW AND STATEMENT OF COMMITMENT

Solomons International, LLC (Solomons) is pleased to submit this proposal to the West Virginia Purchasing Division on behalf of the **West Virginia Office of Technology (WVOT)** to establish an open-end statewide contract for Temporary Technical Staffing Services under Solicitation **CRFQ 0231 OOT2700000006**. Established in January 2004 and headquartered in Lansdale, Pennsylvania, Solomons brings over 22 years of enterprise Information Technology (IT) consulting, custom software engineering, and specialized public-sector IT staff augmentation experience. Having successfully served over 30 state and public-sector government entities across the United States and Canada, Solomons possesses the institutional



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maturity, financial stability, and dedicated technical infrastructure required to support WVOT's diverse IT initiatives and mission-critical systems across all 55 West Virginia counties.

Statement of Commitment to the State of West Virginia

Solomons International, LLC hereby commits its total corporate capability, executive oversight, and proven staffing methodologies to the successful execution of this contract. Solomons affirms complete compliance with all mandatory terms, conditions, and operational expectations outlined in CRFQ 0231 OOT2700000006:

- **Firm, All-Inclusive Hourly Rates:** Our proposed pricing includes all direct wages, federal/state/local payroll taxes, Social Security/Medicare, unemployment compensation, workers' compensation, commercial general liability insurance (\$1,000,000.00/occurrence), travel expenses, corporate overhead, and fringe benefits with zero hidden or add-on fees.
- **Unmatched Staff Retention:** Leveraging an industry-leading **95%+ retention rate**, robust employee care programs, and continuous domain support, Solomons ensures consultant continuity for the full duration of assigned delivery orders.
- **Rapid Replacement Guarantee:** In the rare event a placed consultant fails to meet expectations or becomes unavailable, Solomons initiates an immediate replacement workflow to deploy a fully qualified candidate without disruption to WVOT operations.
- **Statutory and Legal Compliance:** Solomons certifies full compliance with the West Virginia Code, including No Debt Certification (§§ 5A-3-10a, 5-22-1(i)), vendor licensing in good standing (§ 148-1-6.1.e), P-Card/EFT payment acceptance, and Israel Boycott prohibition (§ 5A-3-63).

DESIGNATED CONTACT AND CONTRACT ADMINISTRATOR

The required form has been completed and attached.



3. MANDATORY CORPORATE QUALIFICATIONS AND PAST PERFORMANCE

3.1 FIVE-YEAR CORPORATE IT SERVICES TRACK RECORD

1. Corporate Background and Established IT Services History

Solomons International, LLC meets and significantly exceeds the mandatory five (5) consecutive year business requirement set forth in Section 3.1 of the West Virginia Office of Technology (WVOT) solicitation. Headquartered in Lansdale, Pennsylvania, Solomons International was formally established and incorporated in **January 2004**, building upon IT consulting and implementation foundations established in 1997. For over **22 years**, Solomons International has continuously delivered enterprise IT consulting, custom software engineering, and comprehensive **IT Staff Augmentation Services** across the United States and Canada.

Solomons International is a dedicated IT services firm with specialized core competencies spanning Enterprise Resource Planning (ERP), Web and Application Development, Database Architecture and Administration, Cloud Solutions, Business Systems Analysis, and Artificial Intelligence/NLP technologies. Our mature corporate infrastructure, proven recruitment methodology, and proprietary technology toolsets (including our in-house recruitment platforms) enable us to rapidly source, thoroughly vet, and successfully place top-tier technical talent that aligns with complex enterprise systems.

2. Demonstrated Public Sector and State Government IT Track Record

Solomons International has maintained a dedicated focus on serving public sector entities, holding IT master service agreements and staff augmentation contracts with over **30 state and local government agencies**. Our technical personnel have directly supported enterprise IT modernization, systems integration, and operational maintenance across multi-tiered architectures identical in complexity to WVOT's operating environment—encompassing legacy mainframe systems, distributed client-server environments, enterprise databases, and modern cloud/web applications.

A representative sample of public sector jurisdictions where Solomons International has provided continuous, high-volume IT technical professional services includes:

- **State of Colorado (Department of Labor and Employment):** Providing Application Systems Analysts for complex initiatives such as the Unemployment Insurance Modernization (UIM) project, delivering Java/J2EE web integrations, RESTful/SOAP APIs, and database engineering.
- **State of Virginia (Department of Alcoholic Beverage Control):** Supplying Senior Business Analysts for core licensing initiatives, requirements elicitation, SDLC execution, functional specifications, and data warehouse reporting.
- **State of North Carolina (Department of Health and Human Services):** Providing Senior Java/Oracle Developers to support Medicaid systems (MUST), enterprise frameworks, BPM workflows, and relational database systems.



- **State of Rhode Island (Department of Health / RIDOH):** Delivering Technical Project Managers and IT Systems/Desktop Support specialists overseeing public health informatics, Health Information Exchange (HIE) interoperability, Citrix environments, and network connectivity.
- **State of Pennsylvania:** Providing dedicated Security Specialists to execute risk assessments, vulnerability management, security policy enforcement, and compliance auditing.
- **State of Tennessee (TennCare):** Providing Technical Systems Analysts delivering multi-tier technical support, active directory administration, network protocol configuration, and hardware/software troubleshooting.
- **Additional State & Public Authorities:** Long-term IT staffing services provided to the State of California, State of Mississippi, State of Maine, State of New Jersey, State of Oregon, Maryland Health Benefit Exchange, State of Delaware, State of Georgia, Port Authority of Allegheny County (PA), State of Arkansas, New York Housing Authority, State of Utah, State of Florida, State of Iowa, and State of South Carolina.

3. Alignment with WVOT Technical Classifications

Throughout our 20+ years of operational history, Solomons International has placed hundreds of IT professionals across classifications that directly match the specialized roles solicited in CRFQ 0231 OOT2700000006. Our consultants possess accredited degrees, enterprise experience (ranging from 2 to 20+ years), and specialized technical proficiencies across 6 required operational domains:

Solomons IT Staffing Domain	Relevant WVOT Classifications	Core Competencies & Scope Delivered
Application Development & CRM	Senior Web Application Analyst, CRM Application Analyst	Full-stack .NET (ASP.NET MVC, C#, WCF), JavaScript/jQuery, Microsoft Dynamics CRM customization, MVVM architecture, SOAP/REST APIs, and SharePoint/TFS collaboration.
Database Administration & Analysis	Senior SQL Server DBA, Business Analyst	SQL Server (2008-2019+), T-SQL, SSIS/SSAS migration and tuning, DDL scripting, backup/recovery, JAD facilitation, SDLC management, business process reengineering, and technical specifications.
Cloud Architecture,	Cloud Architect, Cloud Security	Multi-cloud architecture (AWS/Azure/GCP), Terraform/IaC, containerization (Docker, Kubernetes/AKS/EKS), CI/CD pipelines, IAM/KMS encryption, NIST/SOC2 compliance, cost optimization, VPC/VNet routing.

With an active resume database exceeding 10,000 vetted IT professionals, dedicated account management teams with over 20 years of collective experience, and an IT-educated recruiting staff, Solomons International possesses the demonstrated longevity, financial stability, and technical infrastructure to deliver seamless temporary technical staffing services to the State of West Virginia.



3.2 STAFFING TRACK RECORD AND CLIENT REFERENCES

Past Technical Staffing Placements Across Required Classifications and Client Reference Contacts

Solomons International, LLC brings over two decades of specialized Information Technology staffing, consulting, and product engineering experience to the **West Virginia Office of Technology (WVOT)**. Incorporated in 2004, Solomons International has delivered high-impact IT staff augmentation services to more than 30 public-sector and state government entities across the United States and Canada. Over the past three years alone, our organization has successfully executed **115 professional IT placements** (30 in 2022, 40 in 2023, and 45 in 2024), maintaining an exceptional consultant retention rate exceeding 95%.

Our dedicated recruitment infrastructure combines seasoned technical recruiters with hands-on senior IT subject matter experts who conduct rigorous two-tier screening and evaluate technical proficiencies against our proprietary *Skills Match Grid*. Supported by our proprietary AI-enabled recruitment automation tools (PowerRecruit), Solomons International maintains an active, pre-vetted talent pool of over 10,000 IT professionals, allowing us to deploy qualified professionals across the 6 mandated labor classifications within 24 to 48 hours.

Labor Category Alignment and Placement Matrix

The table below summarizes Solomons International's recent candidate placements across public-sector and enterprise client engagements within the past five years, aligned with WVOT's 6 labor classifications:

Specific Classification	Individual Supplied	Client	Service Period	Client Contact Details
Senior Web Application Analyst	Roopesh Bhaskar	Commonwealth of Virginia / Virginia Tax	05/31/2022 – 07/30/2026	Kevin Lynch Phone: 919-291-0168 Email: kevin.lynch@cai.io
CRM Application Analyst	Pamela Mazzenga	State of Rhode Island	12/01/2019 – 12/31/2024	Doreen Delancy Phone: 601-300-3781 Email: doreend@knowledgeservices.com
Senior SQL Server Database Administrator	Riddhi Ben Joshi	State of North Carolina	02/01/2018 – 03/31/2027	Nicole Walker Phone: 919-355-6270 Email: Nicole.Walker@cai.io
Business Analyst	Vedvyas Durbhakula	State of North Carolina	01/08/2018 – 03/31/2027	Nicole Walker Phone: 919-355-6270 Email: Nicole.Walker@cai.io
Cloud Architect	Degavath Srikanth	Commonwealth of Virginia	07/23/2025 – 05/31/2027	Kevin Lynch Phone: 919-291-0168 Email: kevin.lynch@cai.io



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Specific Classification	Individual Supplied	Client	Service Period	Client Contact Details
Cloud Security Professional	Kusumitha Challa	State of Washington	07/09/2019 – 09/30/2023	Gary Koppenhaver Phone: 717-639-9749 Email: GKoppenhaver@ostglobal.com

Detailed Past Placement Profiles

Below are detailed profiles of representative staffing engagements delivered by Solomons International that demonstrate our direct experience providing technical talent across the required disciplines:

- **State of Pennsylvania – Security Specialist (Cloud & Information Security):**

Scope: Provided dedicated cybersecurity and compliance expertise to safeguard state information systems, audit network perimeters, and enforce compliance across digital infrastructure.

Key Responsibilities & Technologies: Implemented comprehensive security policies adhering to NIST and CIS frameworks; configured Identity and Access Management (IAM), access control lists, and multi-tier encryption; conducted vulnerability scans, automated risk assessments, and real-time incident monitoring to ensure robust system resilience.

- **State of Colorado (Department of Labor and Employment) – Application Systems Analyst / Web Developer:**

Scope: Supported large-scale modernization initiatives, including enterprise UI modernisation, RESTful API integrations, and secure backend transactional services.

Key Responsibilities & Technologies: Developed enterprise web services and API endpoints utilizing Java/J2EE, Spring Boot, REST/SOAP, Node.js, and SQL/PL-SQL; managed data exchange protocols using JSON/XML schemas; collaborated with Solution Architects and agency leads to ensure cross-tier application integration.

- **State of North Carolina (DHHS) – Senior Application Developer:**

Scope: Provided development, integration, and architecture support for mission-critical health and human service applications (including the NC MUST program).

Key Responsibilities & Technologies: Built modular web applications using ASP.NET/Java frameworks, MVC architecture, JavaScript/jQuery, and Oracle/SQL databases; implemented Business Process Management (BPM) workflows and Business Rules Management Systems (BRMS); executed robust version control and CI/CD releases.

- **State of Rhode Island (Department of Human Services) – Senior Database & Systems Specialist:**

Scope: Delivered enterprise database administration, server configuration, and high-availability operational support across state local area networks and database clusters.



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Key Responsibilities & Technologies: Maintained Microsoft SQL Server database instances; developed complex T-SQL packages, SSIS pipelines, and automated backup/recovery routines; performed operating system patch management and secure network-attached device administration.

- **Pacific Gas and Electric (PG&E) – Senior IT Business Analyst:**

Scope: Facilitated multi-stakeholder business analysis, process modeling, budgeting oversight, and technical requirement elicitation across IT consulting and end-user support operations.

Key Responsibilities & Technologies: Led Joint Application Development (JAD) sessions; authored Functional and Technical Specifications; performed data modeling, budget variance analysis, and user acceptance testing (UAT); generated detailed financial and operational status reports for leadership.

TECHNICAL STAFFING METHODOLOGY AND SERVICE DELIVERY APPROACH

CANDIDATE SOURCING, SCREENING, AND VERIFICATION METHODOLOGY

Solomons International, LLC delivers an established, rigorous recruitment and technical qualification process refined over more than 20 years of technical staffing and IT solutions delivery to over 30 government and enterprise entities. To satisfy the technical staffing requirements of the **West Virginia Office of Technology (WVOT)** across all 13 defined labor classifications—ranging from Web and CRM Application Analysts to Cloud Engineers, Architects, and Mainframe Systems Programmers—Solomons International combines advanced proprietary recruiting automation with a stringent **Six-Level Screening and Elimination Methodology**. This process guarantees that every resource presented meets or exceeds mandatory experience thresholds, possesses verified educational credentials, and exhibits the capability to facilitate structured knowledge transfer and mentorship to State personnel.

1. Requirement Intake and AI-Powered Candidate Sourcing

Upon receipt of a staffing request or delivery order from WVOT, our dedicated Account Managers and technical recruiters analyze the role's mandatory skills, experience baselines, certifications, and operational context. We deploy our proprietary AI platform, **PowerRecruit**, which utilizes natural language processing (NLP) and LLM-driven parsing agents to decompose job descriptions, generate precise Boolean search logic, and match requirements against candidate pools.

Candidate identification is conducted across diverse, verified channels:

- **Proprietary Talent Database:** Pre-screened, high-performing IT professionals and consultants maintained through long-standing industry relationships.
- **AI-Driven Semantic Matching:** Advanced matching algorithms within PowerRecruit that evaluate candidate profiles against specific technical parameters (e.g., .NET framework versions, SQL Server migration, IBM z/OS, AWS/Azure/GCP cloud architectures).



- **Specialized Job Boards & Networks:** Subscriptions across platforms including Dice, LinkedIn, and industry forums.
- **Internal Consultant Networks:** Referrals and sourcing from our senior subject matter experts (SMEs) across specialized IT disciplines.

2. Rigorous Six-Level Technical Screening & Elimination Funnel

To ensure that only top-tier, fully qualified candidates are submitted to the State, Solomon International executes a structured, multi-tier elimination evaluation before candidate submission:

Stage	Screening Level	Focus & Evaluation Criteria	Elimination Gate
Level 1	Recruiter Initial Pre-Screen	Phone interview evaluating communication skills, core technology alignment, role interest, availability, rate agreement, and Right-to-Represent confirmation.	Candidates lacking clear communication or direct alignment with mandatory minimums are eliminated.
Level 2	Documentation & Skills Matrix Mapping	Completion of the <i>Skills Match Grid</i> , updated comprehensive resume detailing relevant project environments, and collection of at least three professional references.	Incomplete documentation or unverified skill timelines result in immediate exclusion.
Level 3	Recruiter Scoring & Credential Review	Formal scoring against the solicitation's mandatory criteria, evaluation of educational degrees, transcripts, professional certifications, and employment history.	Scores below the mandatory qualification threshold disqualify candidate from further advancement.
Level 4	Professional Reference Inquiries	Direct contact with a minimum of three supervisory references to verify past performance, technical competency, work ethic, and project outcomes.	Any reference discrepancies or negative validations result in candidate elimination.
Level 5	Account Manager Alignment Review	Detailed evaluation by the Account Manager to ensure full compliance with WVOT operational constraints, project timelines, and delivery expectations.	Candidates failing cultural, professional, or logistical expectations are removed.
Level 6	Senior Technical Interview SME	Deep-dive technical evaluation conducted by Senior Technical Consultants using domain-specific questionnaires (e.g., T-SQL, SSIS, CCOE governance, RACF, Pervasive Encryption, CI/CD).	Final technical validation; only candidates demonstrating 100% technical match proceed to submission.



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3. Background Vetting, Credential Verification, and Onboarding

Prior to placement, Solomons International subjects selected candidates to comprehensive background checks and credential verifications to protect State assets and ensure compliance with **W. Va. Code § 15-2D-3** and WVOT security policies:

- **Identity & Educational Verification:** Direct verification of university degrees, academic transcripts, and professional certifications to ensure full compliance with mandatory educational baselines.
- **Criminal History & Security Screening:** Multi-jurisdictional criminal record searches, federal registry checks, and sex offender registry checks.
- **Employment & Financial Background:** Verification of prior employment history, past titles, dates, and background checks ensuring stability and integrity.
- **Drug Screening:** Standard pre-employment drug screening panels to maintain a safe and compliant working environment.
- **Seamless Onboarding & Knowledge Transfer Support:** Complete package submission including verified resumes, degree copies, and the *Skills Match Grid*. Upon assignment, Solomons International provides continuous support, monitoring consultant performance and facilitating structured shadowing and mentorship to support WVOT state analysts throughout the contract lifecycle.

End-to-End Technical Staffing Methodology in Sequential Stages

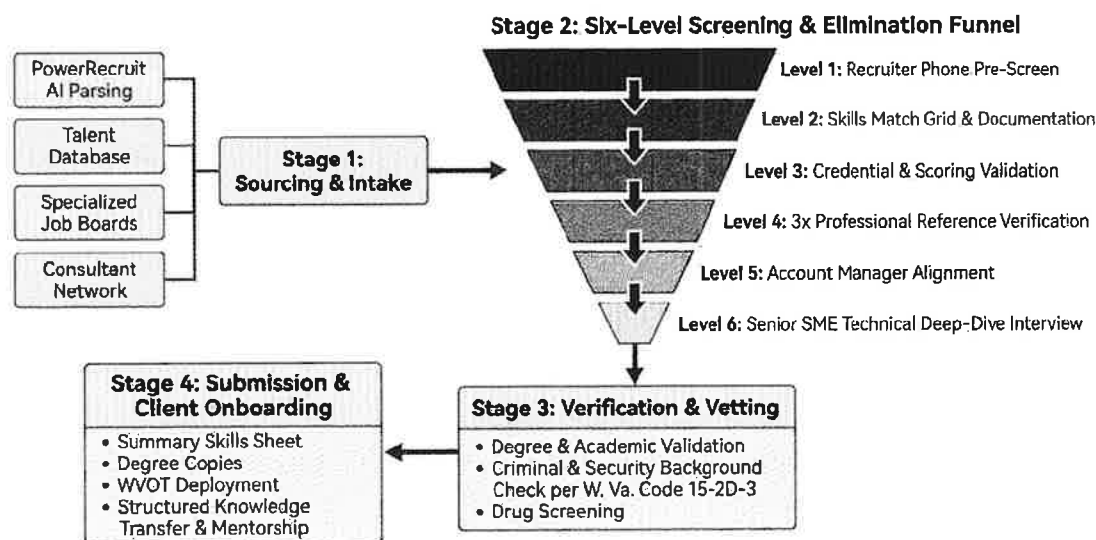


Figure Solomons International Multi-Tier Technical Screening, Sourcing, and Verification Methodology.

Degree Verification and Resume Qualification Protocols

Solomons International, LLC maintains a rigorous, multi-tiered credential authentication and vetting protocol designed to ensure that every candidate submitted to the **West Virginia Office of Technology (WVOT)** satisfies all mandatory educational, experiential, and technical requirements. In full compliance with Section 4.2.4 of the RFP—which mandates the submittal of verified resumes, complete qualification documentation, and copies verifying degrees—our



quality control and recruitment processes authenticate all candidate data prior to profile delivery.

1. Identity and Baseline Credential Authentication

To establish absolute identity integrity and eliminate fraudulent applications, Solomons International enforces strict pre-screening intake standards:

- **Government-Issued Identity Validation:** Recruiters examine a minimum of two official government-issued identity documents to authenticate candidate identity, verifying that photographs, legal names (first, middle, last), date of birth, and legal work authorization status match across all records.
- **Degree Verification:** In accordance with RFP Section 4.2.4, degree copies (such as Bachelor's or Associate's degrees required for Business Analysts or LMS Specialists) are collected directly from candidates and verified through qualified third-party verification companies. These third-party credentialing entities perform primary-source checks directly with accredited colleges, universities, and national clearinghouses to confirm degree authenticity, graduation dates, and accredited majors.
- **Professional Certification & Licensure Verification:** Active technical certifications and vendor credentials (including Microsoft, AWS, Cisco, PMI, and Database Administration accreditations) are validated directly against official issuing registries and vendor credential databases to confirm validity, issue dates, and active standing.

2. Two-Tier Technical Experience & Portfolio Screening

Recognizing that resume review alone is insufficient to evaluate technical capabilities across advanced classifications (such as Cloud Architects, Mainframe Systems Programmers, and Senior Web Application Analysts), Solomons International utilizes a rigorous two-tier vetting process:

Verification Tier	Responsible Evaluator	Methodology & Scope of Evaluation
Tier 1: Recruiter Pre-Screening	Technical Recruiters with IT Backgrounds	Comprehensive phone and video screenings evaluating baseline domain terminology, project timelines, communication proficiency, and baseline qualification match against specific RFQ requirements.
Tier 2: Deep-Dive Technical Assessment	Senior Subject Matter Consultants / Technical Architects	In-depth technical interviews conducted by senior practicing consultants within the candidate's specific discipline. Evaluates hands-on coding, architectural design experience, SDLC methodologies, and problem-solving capabilities.
Skills Match Grid Mapping	Account Managers & Senior Consultants	All evaluated skills, toolsets, and project-specific experiences are systematically recorded and validated within our proprietary <i>Skills Match Grid</i> .



Verification Tier	Responsible Evaluator	Methodology & Scope of Evaluation
		ensuring precise alignment with WVOT technical requirements.

3. Employment History, Reference, and Cross-Validation Audits

To guarantee complete authenticity across project histories and employment timelines, our compliance team conducts extensive secondary audits:

- **Employment History & Reference Verification:** Prior client and supervisory references are contacted to authenticate past job titles, employment durations, specific project roles, and day-to-day responsibilities.
- **Professional Profile Cross-Referencing:** Recruitment specialists perform comprehensive professional cross-checks (e.g., LinkedIn and professional networking repositories) to verify that published career timelines, skill sets, education completion years, and geographic locations align identically with submitted resume details.
- **Comprehensive Background Audits:** In alignment with state requirements and client standards, candidates undergo comprehensive background screening—including criminal history checks and verification of professional standing—ensuring full compliance with public-sector integrity standards prior to WVOT deployment.

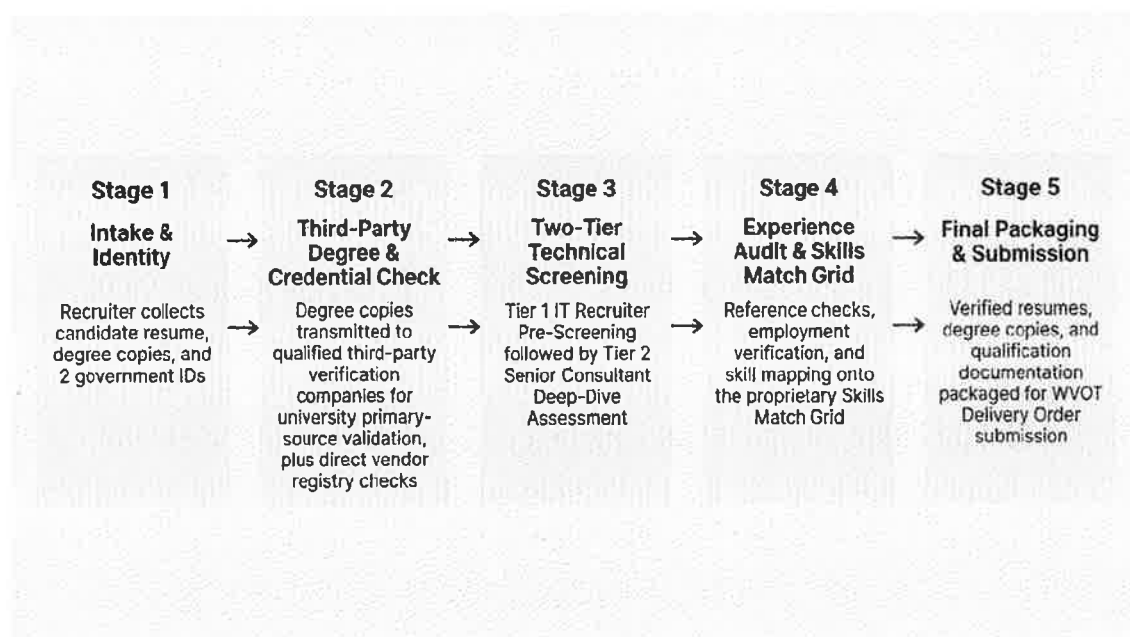


Figure Solomons International Multi-Stage Credential Authentication and Verification Lifecycle.

Statewide Service Delivery and Fulfillment Capabilities

Solomons International, LLC delivers an established, mature technical staffing delivery infrastructure engineered to support the **West Virginia Office of Technology (WVOT)** and



participating State agencies across all 55 counties in West Virginia. With over two decades of public-sector IT staffing experience since our incorporation in 2004 and a track record of supporting more than 30 government entities across the United States, Solomons International combines local operational responsiveness with an extensive talent pool. Our operational model is purpose-built to meet WVOT's primary requirements in the **metro-Charleston, WV area**—including on-site operations at 1900 Kanawha Blvd East—while seamlessly deploying vetted technical professionals for on-site, remote, or hybrid engagements with end-user state agencies statewide.

Rapid Fulfillment Workflow and SLA Timelines

To ensure rapid turnaround for delivery orders across all 13 required position classifications—from Senior Web Application Analysts and Cloud Architects to Mainframe Systems Programmers Solomons International executes an accelerated, standard fulfillment methodology. Upon receipt of a delivery order or task requisition, our dedicated Account Management and technical recruiting teams initiate a structured 5-stage fulfillment cycle designed to present fully vetted candidate profiles within **1 to 3 business days**:

- **Requisition Intake & Requirements Decomposition (Hours 0–4):** The Account Manager conducts an immediate job review, decomposing required technical competencies, experience thresholds, project duration, security clearances, and location parameters (Charleston on-site vs. statewide remote/hybrid).
- **AI-Driven Multi-Channel Talent Sourcing (Hours 4–24):** Leveraging our proprietary AI platform, *PowerRecruit*, and integrated job repositories, our recruitment team executes semantic and Boolean search algorithms across our internal database of over 1.2 million pre-qualified candidates, prioritizing professionals residing in West Virginia and the Eastern Standard Time (EST) region.
- **Two-Tier Technical Evaluation & Verification (Hours 24–48):** Candidates undergo rigorous preliminary evaluation by tech-savvy recruiters, followed by in-depth technical vetting by senior subject matter experts using role-specific questionnaires and our structured *Skills Match Grid*.
- **Submittal Package Delivery (Hours 48–72):** Solomons International delivers comprehensive candidate submittal packages to WVOT, including standardized resumes, verified academic degrees, certifications, background check clearances, and an all-inclusive hourly rate structure.
- **Onboarding, Statewide Deployment & Knowledge Transfer:** Upon WVOT candidate selection, our team coordinates badging, facility access, workstation readiness, and onboarding, enabling consultants to commence service delivery with immediate productivity and structured knowledge transfer.

Proprietary AI Sourcing Infrastructure: PowerRecruit

Our rapid fulfillment capacity is powered by our proprietary recruitment automation platform, **PowerRecruit**. Designed and built by Solomons International, PowerRecruit enhances talent acquisition velocity and matching precision through advanced Natural Language Processing (NLP) and cosine similarity matching algorithms. Key capabilities supporting WVOT delivery orders include:



Capability	Technical Implementation	Direct Benefit to WVOT
Agentic Job & Resume Parsing	Extracts detailed skills, certifications, tools, and experience from complex job descriptions and candidate resumes.	Accelerates role alignment and eliminates manual intake bottlenecks for all 13 classifications.
Semantic Skills Matching	Applies cosine similarity and vectorization against candidate pools to evaluate exact and adjacent technical capabilities.	Identifies best-fit candidates matching specialized skills (e.g., IBM z/OS RACF, ASP.NET MVC, Terraform IaC, SSIS/SSAS).
Automated Multi-Channel Outreach	Integrated SMS, email, and conversational AI pre-qualification bots for rapid candidate availability and interest verification.	Reduces candidate outreach latency from days to hours, ensuring immediate availability.
Pre-Vetted Candidate Pipeline	Continuous harvesting and maintenance of over 1.2 million IT candidate profiles with specialized public-sector experience.	Guarantees ready-to-deploy talent across Charleston and statewide agency locations on demand.

Rigorous Technical Screening & Quality Control

Every candidate submitted under this contract undergoes a thorough evaluation to guarantee immediate technical alignment and cultural suitability for State of West Virginia environments:

- **IT-Specialized Recruiter Assessment:** Unlike conventional staffing agencies, Solomons International recruiters hold IT backgrounds and understand enterprise application stacks, database administration, and cloud ecosystems. They verify candidate availability, communication clarity, and baseline technical proficiency.
- **Senior Consultant Panel Interview:** Candidates undergo secondary technical screening conducted by our senior enterprise consultants who evaluate hands-on problem-solving, architectural design experience, and compliance knowledge.
- **Skills Match Grid Documentation:** Sourced skills are systematically mapped against WVOT mandatory requirements (e.g., years of experience in .NET framework, Dynamics CRM, SQL Server backup/recovery, or Cloud FinOps). Gaps or supplementary competencies are verified and documented.
- **Degree & Credential Verification:** Academic degrees, certifications (e.g., AWS, Azure, Microsoft, HRMS), work authorization, and background references are independently confirmed prior to profile submittal.

Statewide Deployment, Mentorship & Knowledge Transfer

Solomons International maintains an industry-leading **retention rate exceeding 95%** across public-sector technical staffing engagements. To ensure continuity and long-term sustainability for WVOT IT systems, our statewide service delivery strategy incorporates:



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- **Comprehensive Geographic Coverage:** We support on-site assignments at the Capitol complex and WVOT headquarters in Charleston, as well as decentralized field offices across West Virginia via robust remote management, flexible work hours, and on-site travel dispatch when required.
- **Mentorship & Structured Shadowing:** In alignment with WVOT specifications, our deployed consultants provide professional mentorship, hands-on training, and structured shadowing sessions for State FTE analysts to ensure complete knowledge transfer and sustainable system support.
- **Continuous Account Oversight & Performance Monitoring:** Dedicated Account Managers conduct regular check-ins with client hiring managers and consultants, tracking milestone delivery, compliance, and timekeeping to guarantee uninterrupted service delivery.
- **All-Inclusive Transparent Pricing:** All hourly bill rates provided are comprehensive and fully inclusive of mandatory statutory taxes, insurance premiums (general and professional liability), travel expenses, overhead, and candidate fringe benefits, ensuring zero hidden costs for the State.

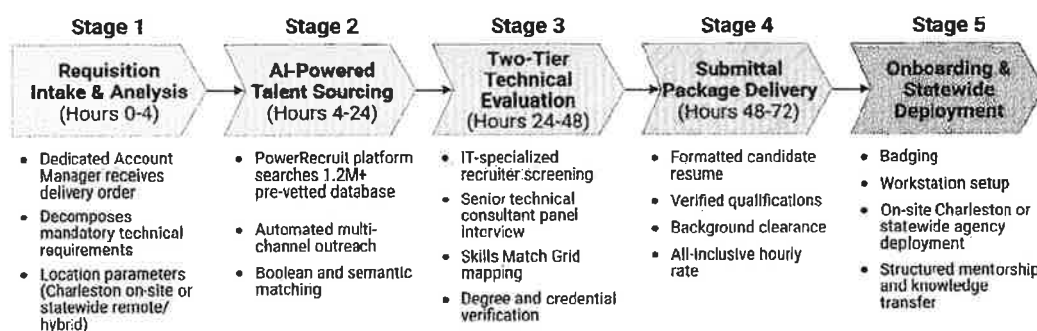


Figure Solomons International 5-Stage Rapid Technical Staffing Fulfillment and Statewide Delivery Process (1–3 Day SLA)

KNOWLEDGE TRANSFER, MENTORSHIP, AND SHADOWING FRAMEWORK

In alignment with the West Virginia Office of Technology (WVOT) requirements specified in Section 1 of the RFQ, **Solomons International, LLC** implements a systematic, four-phased Knowledge Transfer, Mentorship, and Shadowing Framework. As a provider of IT services to public sector organizations since 2004, Solomons International recognizes that supplemental technical staffing must deliver high-value operational outcomes while building long-term internal capacity for State analysts. Our framework is designed to transition expertise seamlessly across all contracted classifications spanning legacy Mainframe environments, relational database management, modern Web/.NET and Dynamics CRM development, and advanced multi-cloud architectures (AWS, Azure, GCP)—ensuring the continuous sustainability and self-sufficiency of the State's IT ecosystem.



Phased Knowledge Transfer Methodology

To ensure knowledge transfer is structured, measurable, and non-disruptive to active agency operations, Solomons International structures every placement around a clear progression model:

Phase	Focus & Objective	Key Activities & Deliverables	Validation Metric
Phase 1: Knowledge Baseline Planning	Identify skill gaps, establish learning goals, and define domain-specific transfer plans.	Conduct baseline skill assessments using a structured <i>Skills Match Grid</i> ; align with WVOT project managers; establish role-specific milestones for State analysts.	Approved Knowledge Transfer Plan (KTP) & Schedule
Phase 2: Structured Shadowing & Mentorship	Introduce system architectures, standard operating procedures, and technical workflows.	Direct 1-on-1 pairing; structured observation of technical tasks (e.g., IaC deployment, CI/CD pipeline configuration, database tuning, z/OS sysprog maintenance); code walk-throughs.	Bi-weekly progress check-ins and completed observation logs
Phase 3: Hands-On Co-Delivery & Reverse Shadowing	Transition execution from contractor-led to State analyst-led under active mentorship.	Collaborative problem-solving; joint technical troubleshooting; State analysts execute deployments, scripting, and system configurations with contractor review and real-time guidance.	Successful execution of core tasks with mentor sign-off
Phase 4: Independent Execution & Operational Handover	Verify full self-sufficiency of State analysts and deliver updated documentation.	State personnel operate independently; contractor conducts quality reviews; final handover of standard operating procedures (SOPs), architecture diagrams, and runbooks.	Formal sign-off by State Project Manager & Knowledge Competency Audit

Core Knowledge Transfer Delivery Channels

Solomons International deploys multiple structured channels to reinforce skill acquisition across diverse technical classifications:

- One-on-One Technical Mentorship:** Contracted senior professionals (such as Cloud Architects, Senior SQL DBAs, and Mainframe Programmers) conduct regular mentoring sessions covering architectural best practices, security posture alignment (NIST, CIS benchmarks), automation scripting, and system optimization techniques.



- **Structured Observation and Reverse Shadowing:** Transitioning from passive observation to active execution under supervision ensures that State analysts gain practical confidence in managing critical systems, resolving incident tickets, and deploying updates across production and non-production environments.
- **Standardized Runbooks and Living Documentation:** Technical personnel develop comprehensive documentation, including step-by-step Standard Operating Procedures (SOPs), data dictionary models, API specifications, and disaster recovery workflows. All documentation is integrated into WVOT's central repositories (e.g., SharePoint or Azure DevOps) to prevent single-point-of-failure vulnerabilities.
- **Skills Competency Tracking:** Leveraging Solomons International's proven quality management processes, our account managers and technical leads track competency progression against defined milestones, providing WVOT leadership with transparent reporting on analyst readiness.

Ongoing Governance and Sustainability Assurance

Solomons International maintains active engagement management throughout the engagement lifecycle. Account managers conduct routine alignment reviews with WVOT supervisors to assess the progress of knowledge transfer initiatives, address emerging technical requirements, and adjust training depth as system environments evolve. By embedding structured training, technical shadowing, and rigorous documentation into daily service delivery, Solomons International guarantees that the State of West Virginia retains full operational capability, technical self-reliance, and institutional knowledge long after individual staffing assignments conclude.

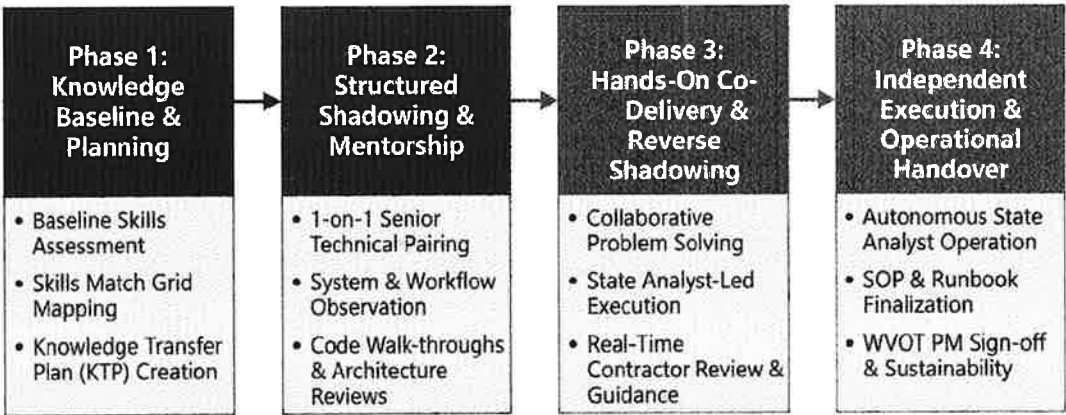


Figure Solomons International Four-Phase Knowledge Transfer and Mentorship Framework.

POSITION CLASSIFICATION ALIGNMENT AND QUALIFICATION PROFILES

Application Development Classifications



Senior Web Application Analyst – Compliance & Qualifications

Solomons International, LLC will be fully compliant with all mandatory requirements specified for the Senior Web Application Analyst classification under **Section 4.1.1 of the solicitation**. Our proposed candidates will meet or exceed the required experience and technical qualifications, including .NET, ASP.NET, C#, JavaScript, relational databases, data modeling, application analysis and design, MVC, WCF, jQuery, MVVM, SOAP/REST web services, SharePoint, TFS, and communication skills.

Our recruitment and technical screening process will verify each candidate's qualifications and experience before submission to WVOT. Candidates will be evaluated through technical pre-screening, SME technical interviews, and Skills Match Grid verification to ensure they meet the applicable requirements.

CRM Application Analyst – Compliance & Qualifications

Solomons International, LLC will be fully compliant with all mandatory requirements specified for the CRM Application Analyst classification under Section 4.1.2 of the solicitation. Our proposed candidates will meet or exceed the required experience and technical qualifications, including Microsoft Dynamics CRM, ASP.NET, Visual Studio, .NET Framework, JavaScript, C#, ASP.NET MVC, WCF, jQuery, SQL Server, data design and modeling, analysis and design, SharePoint, TFS, and communication skills.

Our recruitment and technical screening process will verify each candidate's qualifications and experience before submission to WVOT. Candidates will be evaluated through technical pre-screening, SME technical interviews, and Skills Match Grid verification to ensure they meet the applicable requirements.

Business Analyst – Compliance & Qualifications

Solomons International, LLC will be fully compliant with all mandatory requirements specified for the **Business Analyst** classification under **Section 4.1.4 of the solicitation**. Our proposed candidates will meet or exceed the required education, experience, and technical qualifications, including application development concepts, Joint Application Development (JAD) facilitation, requirements elicitation, Software Development Life Cycle (SDLC) methodologies, systems and business analysis, risk analysis, User Acceptance Testing (UAT), data warehousing and reporting specifications, relational database concepts, client-server architecture, and stakeholder communication.

Our recruitment and technical screening process will verify each candidate's qualifications and experience before submission to WVOT. Candidates will be evaluated through technical pre-screening, SME technical interviews, and Skills Match Grid verification to ensure they meet the applicable requirements.

Database and Legacy Infrastructure Classifications

Solomons International, LLC is not bidding for this classification.

Senior SQL Server Database Administrator – Compliance & Qualifications



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Solomons International, LLC will be fully compliant with all mandatory requirements specified for the **Senior SQL Server Database Administrator** classification under **Section 4.1.3 of the solicitation**. Our proposed candidates will meet or exceed the required experience and technical qualifications, including Microsoft SQL Server operation, maintenance and implementation, T-SQL, stored procedures, database and primary object creation, SQL Server migration, DTS-to-SSIS conversion, SSIS and SSAS implementation and monitoring, command-line DDL operations and scripting, and database backup and recovery.

Our recruitment and technical screening process will verify each candidate's qualifications and experience before submission to WVOT. Candidates will be evaluated through technical pre-screening, SME technical interviews, and Skills Match Grid verification to ensure they meet the applicable requirements.

Mainframe Systems Programmer

Solomons International, LLC is not bidding for this classification.

Learning and Instructional Design Classifications

Solomons International, LLC is not bidding for this classification.

Learning Management System & eLearning Development Specialist

Solomons International, LLC is not bidding for this classification.

Cloud Transformation and Infrastructure Classifications

Solomons International, LLC is not bidding for this classification.

Cloud Center of Excellence (CCOE) Implementation Specialist

Solomons International, LLC is not bidding for this classification.

Cloud Architect – Compliance & Qualifications

Solomons International, LLC will be fully compliant with all mandatory requirements specified for the **Cloud Architect** classification under **Section 4.1.7 of the solicitation**. Our proposed candidates will meet or exceed the required experience and technical qualifications, including cloud architecture and solution design, AWS, Microsoft Azure and/or Google Cloud Platform (GCP), cloud migration patterns such as Rehost, Refactor, and Replatform, Infrastructure as Code (IaC) using tools such as Terraform, and effective communication with technical and non-technical stakeholders.

Our recruitment and technical screening process will verify each candidate's qualifications and experience before submission to WVOT. Candidates will be evaluated through technical pre-screening, SME technical interviews, and Skills Match Grid verification to ensure they meet the applicable requirements.

Cloud Security Professional – Compliance & Qualifications



Solomons International, LLC will be fully compliant with all mandatory requirements specified for the **Cloud Security Professional** classification under **Section 4.1.8 of the solicitation**. Our proposed candidates will meet or exceed the required experience and technical qualifications, including Information Security and Cloud Security, Identity and Access Management (IAM), encryption and Key Management Services (KMS), network security, cloud compliance frameworks, automated security auditing, DevSecOps practices, and security integration within CI/CD pipelines.

Our recruitment and technical screening process will verify each candidate's qualifications and experience before submission to WVOT. Candidates will be evaluated through technical pre-screening, SME technical interviews, and Skills Match Grid verification to ensure they meet the applicable requirements.

Cloud Platform Engineer

Solomons International, LLC is not bidding for this classification.

Cloud Network Engineer

Solomons International, LLC is not bidding for this classification.

Cloud Systems Management Engineer

Solomons International, LLC is not bidding for this classification.

Cloud Financial Operations Specialist

Solomons International, LLC is not bidding for this classification.

4. Cost Proposal and All-Inclusive Pricing Structure

COMPLETED PRICING PAGE AND COMMODITY LINE ITEM SCHEDULE

The required form has been completed and attached.

ALL-INCLUSIVE RATE BREAKDOWN AND FINANCIAL TERMS ACCEPTANCE

Solomons International, LLC explicitly confirms that all hourly rates submitted on the Pricing Pages for this contract are fully loaded, firm-fixed hourly rates that encompass all direct and indirect operational, administrative, and personnel expenses. In strict compliance with **Section 4.2.3 (Vendor Responsibilities)** and **Section 13 (General Terms and Conditions)**, our proposed rates represent complete compensation for the delivery of technical staffing services across all requested position classifications. The State of West Virginia and the West Virginia Office of Technology (WVOT) will incur no additional fees, travel surcharges, taxes, or secondary administrative expenses beyond the agreed-upon hourly bill rates.

Comprehensive Rate Component Breakdown



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Every submitted rate includes all mandatory employer contributions, benefits, operational support, and statutory compliances required under state and federal law. Solomons International absorbs all employment overhead and delivery costs within the base rate, ensuring cost predictability and complete fiscal transparency throughout the contract lifecycle:

Cost Category	Included Cost Elements & Statutory Coverages	Compliance Confirmation
Statutory Taxes & Withholdings	Federal, state, and local payroll taxes; Federal and State Unemployment Compensation taxes; Social Security (FICA) and Medicare contributions.	Fully Included & Managed by Solomons International
Statutory & Commercial Insurance	Mandatory Workers' Compensation insurance, Commercial General Liability (\$1,000,000.00 per occurrence), and Professional Liability coverages.	Fully Maintained & Bound
Employee Fringe Benefits	Comprehensive health, dental, vision, life insurance, retirement benefits, and paid time off (PTO) packages designed to maintain high candidate retention.	Fully Loaded into Base Rate
Corporate & Operational Overhead	Full back-office administrative operations, automated recruiting infrastructure (PowerRecruit), candidate vetting, pre-screening, background checks, and account management.	Zero Surcharge to WVOT
Travel & Incidentals	All travel expenses, mileage, lodging, per diem, and transit requirements within the metro-Charleston area or statewide across West Virginia.	Fully Absorbed in Hourly Rate

Acceptance of Financial Terms, Pricing Stability, and Renewals

Solomons International affirms full acceptance of all financial terms and contractual conditions set forth in the solicitation:

- **Firm Pricing Commitment:** In accordance with General Terms Section 13, all submitted hourly rates remain firm and fixed for the entire **Initial One-Year Contract Term** and will not be subject to unsolicited price escalation, fuel surcharges, or hidden adjustments.
- **Renewal Term Pricing:** Rates will remain firm for up to **three (3) successive one-year renewal periods** (or multiple renewal periods not exceeding the total allowable renewal months), subject to mutual written consent and State approval as outlined in General Terms Section 3.
- **Payment Terms & Invoicing:** Solomons International accepts payment in arrears upon delivery of services and receipt of approved, itemized invoices. In accordance with General Terms Section 15, we fully accept electronic payments via Electronic Funds Transfer (EFT) and State Purchasing Card (P-Card).



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- **No Additional Surcharges:** Solomons International guarantees that no unauthorized fees, equipment surcharges, onboarding costs, or differential billing will be assessed against the State, ensuring total fiscal integrity across all task orders.

Mandatory Compliance, Legal Terms, and Required Submittals

EXECUTED SOLICITATION FORMS AND CERTIFICATIONS

Solicitation Request for Quote Form (WV-PRC-CRFQ-002)

The required form has been completed and attached.

Addendum Acknowledgement Form

Solomons International, LLC formally confirms receipt, thorough review, and complete incorporation of all official written addenda and clarifications issued by the State of West Virginia Purchasing Division for Solicitation **CRFQ 0231 OOT2700000006 (Temporary Technical Staffing Services)**. In strict adherence to Section 8 (*Addendum Acknowledgement*) of the Instructions to Vendors Submitting Bids, our team has monitored the wvOASIS portal and Purchasing Division communications to ensure that every revision, requirement modification, and formal question-and-answer addendum is fully accounted for in our technical and operational delivery model.

Addenda Tracking and Verification Schedule

The table below documents our formal record of addenda published prior to the bid closing date. Each addendum has been reviewed by our designated leadership to ensure full compliance across all candidate qualification and technical staffing workflows:

Addendum / Notice	Date Issued / Monitored	Acknowledgement Status
Original Solicitation	August 27, 2026	Fully Acknowledged
Addenda 1	September 14, 2026	Fully Acknowledged
Addenda 2	September 16, 2026	Fully Acknowledged

Certification and Signature Form

Certification, Non-Collusion, and Mandatory Statutory Assurances

Solomons International, LLC hereby submits its formal execution and compliance certification for Centralized Request for Quote **CRFQ 0231 OOT2700000006 (Temporary**



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Technical Staffing Services) in full alignment with the instructions, terms, and conditions set forth by the State of West Virginia Purchasing Division and the West Virginia Office of Technology (WVOT).

By submitting this formal proposal response, Solomons International, LLC certifies and attests to the following mandatory state provisions and affirmations:

- **Solicitation Review & Acceptance:** Solomons International, LLC has reviewed the Solicitation and Contract documents in their entirety, thoroughly understands all mandatory requirements, specifications, and general terms, and agrees without exception to be bound by the terms and conditions contained herein. This bid constitutes a firm offer to the State of West Virginia that cannot be unilaterally withdrawn.
- **Non-Collusion & Independent Pricing:** This bid has been prepared and submitted independently, in all respects fairly and without collusion, fraud, or prior understanding, agreement, or connection with any other competitor or entity submitting a bid for the same staffing services.
- **Corporate Authority:** The executing officer is fully authorized under corporate governance to sign, submit, and legally bind Solomons International, LLC in a contractual relationship with the State of West Virginia. Solomons International, LLC confirms that it is properly registered with all applicable State agencies prior to contract award.
- **Compliance with W. Va. Code § 5A-3-62:** Solomons International, LLC acknowledges and certifies that this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.
- **Non-Engagement in Boycott of Israel (W. Va. Code § 5A-3-63):** Solomons International, LLC certifies that pursuant to West Virginia Code § 5A-3-63, the entity does not currently engage in, and agrees for the duration of this contract that it is prohibited from engaging in, a boycott against Israel.

Designated Contact Details

In accordance with Section 29 of the General Terms and Conditions and the official State of West Virginia Form ID WV-PRC-CRFQ-002, the following designated contact and authorized representative details are established for Solomons International, LLC:

Field / Requirement	Designated Information
Vendor Legal Name	Solomons International, LLC
Legal Business Structure	Limited Liability Company (LLC)
Federal Employer Identification Number (FEIN)	743113376
Corporate Headquarters Address	Suite 135, 650 North Cannon Avenue, Lansdale, Pennsylvania 19446
Designated Contract Administrator	Aruna Athota, Vice President



SOLOMONS INTERNATIONAL

Field / Requirement	Designated Information
Designated Contact Phone / Mobile	+1 (215) 820-6735
Designated Contact Email Address	aruna.athota@solomonsint.com
Solicitation Reference	CRFQ 0231 OOT2700000006 — Temporary Technical Staffing Services

No Debt Certification and Compliance Affirmation

Solomons International, LLC hereby explicitly affirms full compliance with the statutory requirements set forth in **West Virginia Code §§ 5A-3-10a and 5-22-1(i)**. In accordance with Section 37 (No Debt Certification) of the General Terms and Conditions for Solicitation **CRFQ 0231 OOT2700000006**, Solomons International certifies that neither the company nor any related party owes an outstanding debt to the State of West Virginia or any of its political subdivisions, nor is the company or any related party in employer default as defined under applicable West Virginia law.

Solomons International (FEIN: 743113376) maintains rigorous financial and legal compliance mechanisms across all operations. We confirm that our organization is in good standing and meets all legal, tax, and licensing obligations required to enter into a binding contract with the State of West Virginia and the West Virginia Office of Technology (WVOT).

EXCEPTIONS, CLARIFICATIONS, AND MODIFICATIONS STATEMENT

In accordance with **Section 22 (Exceptions and Clarifications)** of the Instructions to Vendors Submitting Bids and **Section 12 (Acceptance)** of the General Terms and Conditions for Solicitation No. **CRFQ 0231 OOT2700000006**, **Solomons International, LLC** explicitly confirms that it has thoroughly reviewed all terms, conditions, instructions, and mandatory specifications set forth by the West Virginia Purchasing Division on behalf of the West Virginia Office of Technology (WVOT). Solomons International submits its proposal with **full, unconditional acceptance of all solicitation specifications, mandatory requirements, and contractual terms without exception, reservation, or qualification.**

Affirmation of Contractual and Operational Alignment

Solomons International affirms complete adherence to all provisions established within the solicitation documents. To provide full transparency and ensure clear alignment for evaluation purposes, our acceptance covers all major contractual areas as summarized below:



SOLOMONS INTERNATIONAL

Solicitation Reference Area	RFP Requirement Summary	Solomons International Compliance Status
Terms & Conditions (GTC 1-46)	Acceptance of State contract terms, governing law, venue, non-debt certification, and public document provisions.	Fully Accepted: Solomons International accepts all General Terms and Conditions without modification or reservation.
Contract Term & Renewals (GTC 3)	Initial one (1) year open-end term with up to three (3) successive one-year renewal periods upon mutual written consent.	Fully Accepted: Solomons International commits to the initial one-year term and subsequent renewal terms as specified.
Pricing & Inclusive Rates (Specifications 4.2.3, GTC 13)	Firm all-inclusive hourly rates covering taxes, insurances, overhead, fringe benefits, and travel expenses.	Fully Accepted: All proposed rates are fully loaded, firm for the contract term, and include all statutory and operational costs.
Insurance Coverage (GTC 8 & 9)	Commercial General Liability (\$1,000,000/occurrence) and statutory Workers' Compensation insurance.	Fully Accepted: Solomons International maintains compliant coverage and will provide all certificates prior to award.
Position Classifications (Specifications 4.1.1-4.1.13)	Fulfillment of mandatory qualifications and experience across all 13 technical staffing roles.	Fully Accepted: All presented candidates will meet or exceed mandatory educational and technical experience baselines.
Knowledge Transfer & Mentorship (Specifications 1)	Providing professional mentorship, training, and shadowing for State analysts to ensure long-term sustainability.	Fully Accepted: Solomons International embeds knowledge transfer and mentorship directly into its service delivery model.

Clarifications and Quality Assurance Confirmations

Solomons International confirms that no non-standard conditions, alternative commercial terms, or restrictive caveats have been introduced in this response. Our operational infrastructure, robust quality management procedures, and rigorous candidate screening workflows ensure complete responsiveness to all WVOT delivery orders. Solomons International remains in good standing, holds no conflicting interests, and possesses the complete organizational and technical capacity to deliver high-caliber temporary technical staffing across all designated State agency locations throughout West Virginia.



SOLOMONS INTERNATIONAL

STATE REGISTRATION, LICENSING, AND INSURANCE CERTIFICATES

West Virginia Purchasing Division Registration and Fee Compliance

Solomons International, LLC confirms full understanding of and compliance with Section 12 of the Instructions to Vendors submitting bids for Solicitation CRFQ 0231 OOT2700000006. In accordance with State of West Virginia procurement regulations, Solomons International affirms that prior to contract award, the firm will be fully registered with the West Virginia Purchasing Division and will have paid the mandatory annual \$125.00 vendor registration fee, ensuring active and good-standing status within **wvOASIS**.

To assist the West Virginia Purchasing Division and the West Virginia Office of Technology (WVOT) in verifying registration and account details, Solomons International provides the following corporate identification credentials:

Registration / Identification Element	Vendor Detail
Legal Business Name	Solomons International, LLC
Federal Employer Identification Number (FEIN)	743113376
Legal Entity Structure	Limited Liability Company (LLC)
Corporate Headquarters	Lansdale, PA 19446
Authorized Representative / Contact	Aruna Athota, Vice President
Contact Email & Telephone	aruna.athota@solomonsint.com +1 (215) 820-6735
Official Website	www.solomonsint.com
Fee Payment & Registration Status	Compliant with Section 12 (\$125 annual fee submitted/payable prior to award)

Compliance with State Licensing and Legal Standing

In alignment with Section 32 (Licensing) and Section 37 (No Debt Certification) of the General Terms and Conditions, Solomons International, LLC maintains full compliance with all federal, state, and local statutory requirements. Solomons International affirms that it does not owe any outstanding debt or employer default to the State of West Virginia or its political subdivisions, and is prepared to furnish any supplemental releases, certificates of good standing, or documentation required by the Purchasing Division Director prior to final execution of the Open-End Master Agreement.

Secretary of State Good Standing and Tax Licensing



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Solomons International, LLC fully acknowledges, complies with, and commits to all statutory and regulatory licensing requirements outlined in **W. Va. CSR § 148-1-6.1.e**, Section 12 of the Instructions to Vendors, and Section 32 of the General Terms and Conditions. Solomons International is committed to maintaining active registration, full tax compliance, and impeccable standing across all relevant State of West Virginia regulatory bodies throughout the lifecycle of the contract.

As an established IT consulting and technical staff augmentation firm operating across North America since 2004, Solomons International adheres to strict corporate governance, regulatory compliance, and legal integrity across all jurisdictions in which we deliver services to government agencies.

Regulatory Good Standing & Agency Compliance Verification

In accordance with State requirements, Solomons International confirms its compliance status and readiness across all mandated West Virginia state agencies:

- **West Virginia Secretary of State:** Solomons International, LLC maintains foreign business entity qualification and registration in active good standing to conduct business in the State of West Virginia, ensuring full corporate authority to deliver technical staffing services.
- **West Virginia State Tax Department:** Solomons International is fully compliant with state tax obligations, holds required business tax registration, and maintains active verification confirming no outstanding tax liabilities or delinquency under West Virginia Code §§ 5A-3-10a and 5-22-1(i).
- **West Virginia Offices of the Insurance Commissioner:** Solomons International maintains mandatory statutory Workers' Compensation coverage and complies with all state reporting, insurance, and employer premium regulations, ensuring complete protection for all contracted personnel deployed on State engagements.
- **West Virginia Purchasing Division Registration:** Solomons International is prepared and registered with the West Virginia Purchasing Division via wvOASIS (including payment of the applicable \$125 annual fee) prior to contract award.

Entity Identification & Verification Releases

Pursuant to Section 32 of the General Terms and Conditions, Solomons International hereby authorizes the Purchasing Division Director, the West Virginia Office of Technology (WVOT), and designated State contracting officers to obtain any necessary verification, documentation, and records directly from the West Virginia Secretary of State, the West Virginia Tax Department, the West Virginia Insurance Commission, and any other relevant oversight body.

Regulatory Requirement	Agency	Governing Rule / Code	Compliance & Verification Status
West Virginia Secretary of State		W. Va. CSR § 148-1-6.1.e	Active registration / Authorized foreign entity in Good Standing
West Virginia State Tax Department		W. Va. Code § 5A-3-10a	Registered; No Debt Certification affirmed; In Good Standing



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Regulatory Requirement	Agency	Governing Rule / Code	Compliance & Verification Status
WV Offices of the Insurance Commissioner		W. Va. Code § 23-1-1 et seq.	Workers' Compensation compliant; statutory coverages verified
WV Purchasing Division Registration		W. Va. CSR § 148-1-6.1	Active / Completed via wvOASIS (FEIN: 743113376)

All formal certificates of good standing, tax clearance letters, proof of insurance coverage, and signed release documents will be furnished immediately upon request or prior to contract award as directed by the Purchasing Division.

Certificates of Insurance (Commercial General Liability & Workers' Compensation)

Solomons International, LLC fully complies with all insurance mandates set forth in Sections 8 and 9 of the General Terms and Conditions for CRFQ 0231 OOT2700000006. We maintain comprehensive, active insurance policies with reputable carriers to protect the State of West Virginia, the West Virginia Office of Technology (WVOT), and our personnel throughout the entire lifecycle of the contract.

Our active coverage includes:

- **Commercial General Liability Insurance:** Active coverage meeting and exceeding the mandatory requirement of at least **\$1,000,000.00 per occurrence**, covering bodily injury, property damage, and contractual liability.
- **Workers' Compensation Insurance:** Full statutory Workers' Compensation coverage and Employer's Liability compliant with all applicable state and federal statutory requirements, ensuring complete protection for all assigned staff and consultants.

Policy Maintenance and Administrative Commitment

In accordance with Section 8 of the General Terms and Conditions, **Solomons International, LLC** affirms that all mandated insurance coverages will be maintained uninterrupted throughout the life of the contract. Our administrative team will furnish official Certificates of Insurance (COIs) endorsing the required coverages prior to award, and will provide renewed certificates at least thirty (30) days prior to the expiration of any policy. Furthermore, we will provide the Agency with immediate written notice in the event of any material change, cancellation, or reduction in coverage.

STATUTORY PREFERENCES AND SUBCONTRACTOR DISCLOSURES

Vendor Preference Request Form (If Applicable)

Solomons International, LLC acknowledges the vendor preference provisions outlined in Section 14, Section 15A, and Section 15 of the Instructions to Vendors Submitting Bids, governed by **West Virginia Code § 5A-3-37, W. Va. Code § 5A-3-37(b), and W. Va. CSR §**



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148-22-9. Solomons International is an established Information Technology consulting and services firm headquartered in Lansdale, Pennsylvania, operating as a registered Limited Liability Company (LLC).

As an out-of-state entity without an active West Virginia resident vendor certification or state-issued Small, Women-Owned, or Minority-Owned Business certification under W. Va. CSR § 148-22-9, Solomons International has marked the Vendor Preference Request Form as **Not Applicable (N/A)** for this solicitation. Solomons International submits its proposal and competitive rate structure on an open, non-preference basis and fully acknowledges the State's application of resident vendor preferences and reciprocal preference rules pursuant to West Virginia Code.

Vendor Preference Evaluation Mapping

Preference Category	Statutory Reference	Vendor Status & Applicability
West Virginia Resident Vendor Preference	W. Va. Code § 5A-3-37	Not Applicable (N/A) — Solomons International is headquartered in Lansdale, PA.
Reciprocal Preference	W. Va. Code § 5A-3-37(b)	Acknowledged — Solomons International understands and accepts the State's application of reciprocal preference against non-resident vendors where applicable.
Small, Women-Owned, or Minority-Owned Business	W. Va. CSR § 148-22-9	Not Claimed — No resident state certification is being claimed under this provision.

Solomons International confirms that should the State or the Purchasing Division require formal execution of the preference request form indicating "No Preference Claimed / Not Applicable," our designated Contract Administrator, **Aruna Athota, Vice President**, will furnish the signed documentation immediately upon request in full accordance with W. Va. CSR § 148-1-4.7.

Subcontractor Compliance and Interested Party Disclosures

Solomons International, LLC confirms that it will exclusively handle and perform all contractual responsibilities and technical staffing services directly as the prime contractor. Solomons International possesses the comprehensive internal recruiting capabilities, technical reach, and administrative infrastructure necessary to fulfill all requirements of the West Virginia Office of Technology (WVOT) contract without the utilization of subcontractors. This direct delivery approach guarantees uncompromised quality control, strict legal and regulatory compliance, clear accountability, and streamlined project governance throughout the contract lifecycle.

In full alignment with Section 22 (*Compliance with Laws / Subcontractor Compliance*) and Section 32 (*Licensing / Subcontractor Compliance*) of the State of West Virginia General



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Terms and Conditions, Solomons International maintains formalized corporate compliance policies. Should any specialized third-party vendor or subcontractor ever be proposed during the life of the contract, Solomons International certifies that written notification regarding mandatory compliance with all applicable federal, state, and local laws, licensing requirements, and municipal obligations will be executed and documented prior to the performance of any work.

Disclosure of Interested Parties (W. Va. Code § 6D-1-2) Compliance

In accordance with **W. Va. Code § 6D-1-2** and Section 43 of the General Terms and Conditions, Solomons International certifies its complete understanding and strict adherence to the statutory requirements concerning the *Disclosure of Interested Parties* for contracts with an actual or estimated value of \$1,000,000 or greater.

Solomons International commits to the following mandatory disclosure protocols upon notification of contract award:

- **Pre-Work Submission:** Prior to commencing work under the contract or upon execution of qualifying delivery orders valued at or exceeding \$1,000,000, Solomons International will submit a fully executed and verified *Disclosure of Interested Parties Form* (approved by the West Virginia Ethics Commission) to the WVOT and the Purchasing Division.
- **Supplemental Disclosures:** In the event of any changes, additions, or new interested parties arising during the contract term, Solomons International will submit a supplemental disclosure within **30 days** following the completion or termination of the contract.
- **Corporate Transparency:** All required disclosures will accurately identify corporate officers, ownership interests, and any qualifying interested parties in full compliance with West Virginia statutory reporting frameworks.

RFPITCategory	ConsultantName	ConsultantTitle	ITCategory	ClientState	StartDate
Senior Web App	Srinadh Chintham	Applications System	Application Developme	Colorado	04/17/2019

Senior Web App	Sumanth Lagadapati	Application Support	Software Developer	VA	10/14/2019
Senior Web App	Ranjith kumar Dodd	Developer	Software Developer	NC	07/11/2022
Senior Web App	Roopesh Bhaskar	Sr .Net Developer	Software Developer	VA	05/31/2022

Senior Web App	Pavan Kumar Somet	Developer	Software Developer	MS	05/02/2022
Senior Web App	Anvesh Muriki	Developer	Software Developer	VA	05/02/2022
Senior Web App	Rajni Lamada	.Net Core Developer	IT Software Developer	CA	02/01/2021
Senior Web App	Kausalya Raju Induk	Developer	Software Developer	NJ	04/07/2022

Senior Web App	Malini Vijayaraman	Developer	IT Software Developer	NC	03/01/2021
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EndDate	Entity contact Details
12/31/2026	

07/31/2025	Kevin Lynch Phone: 919-291-0168 Email: kevin.lynch@cai.io
07/10/2023	Nicole Walker Phone: 919-355-6270 Email: Nicole.Walker@cai.io
07/02/2026	Kevin Lynch Phone: 919-291-0168 Email: kevin.lynch@cai.io

04/28/2023	
04/28/2023	Kevin Lynch Phone: 919-291-0168 Email: kevin.lynch@cai.io
11/30/2022	
07/08/2022	

02/25/2022

Nicole Walker

Phone: 919-355-6270

Email: Nicole.Walker@cai.io

JobDescription**Description:**

This role will be part of the development team for the Unemployment Insurance Modernization (UIM) project Phase 2. All dev executed in accordance with the approved solution architecture. This role will work and collaborate with the Solution Architect Contractors. Responsibilities will include:

- Development of Java code to facilitate integration of web applications to backend systems.
- Development of Java code to enable effective identity and authentication and its management.
- Good understanding of Java's Collection Framework.
- Java 8's features such as Stream API, Lambda Expressions, Functional Interfaces etc.
- Good understanding of Restful API and API driven development.
- Strong in writing complex SQL queries and stored procedures.
- Java code for the implementation and support of MuleSoft APIs.
- Use J2EE to accomplish effective transfer of XML formatted data.
- Take direction and learn specific development processes necessary for the UIM project.

The candidate should have experience working with:

- JSON,XML, XSL, XSLT, and XML schemas
- RESTful web services
- SOAP calls
- Spring and its supporting libraries
- Spring Boot
- Hibernate x
- Node JS
- Experienced in SQL and PL/SQL
- API development
- Continuous integration/continuous deployment using Maven and Jenkins
- Experience with Git or GitLab

Analysis, Design, Maintenance, Performance Tuning, Documentation and Testing:

- Create design documents for defining process, Quality, and Information analyzer jobs
- Analysis and study of existing systems.
- Identify low performance jobs and rewrite/redesign to improve performance.
- Identify the underperforming queries and rewrite.
- Create appropriate indexes for the relevant columns of the tables in database.
- Documentation of test cases and workflow instructions.
- Unit test of DataStage Jobs for extraction, transformation and loading of client data. Technical.

Design and Data Migration:

- Create low level design documents for Parallel jobs, batch jobs and Sequence jobs
- Handle database server backups appropriately, and data recovery.
- Export / Import wizard to move the data between different servers - Production.
- Execute parallel jobs, batch jobs or sequencers for data migration.
- Design and create User-Defined SQL queries for extracting the data from source systems.
- Looking into the Splunk logs for hidden application errors.
- Develop automated and scheduled load processes using Unix Shell scripting.

Document and Implement:

- Adhere to strategies, policies and standards associated with the assignment being performed must be documented.
- Document the daily, monthly, and yearly activities from a functional standard to handle the smooth transition.
- Coordinate with the Business Analysts to create new reports and update existing report as per business requirement and

Onsite coordination:

- Knowledge transfer from the client to the team – Obtain the necessary technical knowledge and share, train the team.
- Communicate timelines, progress, delays of the work assigned on daily basis from the team to the client and vice versa.
- Conduct review meetings with the concerned development and support teams on daily assignments, management of Dev

The NCDIT-Transportation is seeking an Expert Level .Net/C# Developer for an approximately 12-month engagement for NCDOT System (SADLS), a part of DMV Systems applications for developing and supporting .Net/C# based REST API services and Web .

Virginia Tax is looking for an experienced senior level .NET developer to work with the team to assist with our .NET application our electronic filing application here at TAX.

REQUIRED SKILLS/EXPERIENCE

Knowledge of multiple front-end languages and libraries (e.g. HTML/ CSS, JavaScript, XML, jQuery)

Hands-on experience with and end user applications

Knowledge of multiple back-end languages (e.g. C#, Java, Python) and JavaScript frameworks (e.g. Angular, React, Node.js)

Familiarity with databases (e.g. MySQL, MongoDB), web services and UI/UX design

Ruby on Rails, or Rails application development

Familiarity with application design, documentation, and coding

Scrum Agile methodology

GitHub

Azure DevOps

This position will require a qualified Web Developers to take the lead in the following tasks:

- Designing applications
- Creating applications
- Coding applications
- Updating applications
- Testing products for functionality and errors

Virginia Tax is looking for an experienced senior level DataCap developer to work with the team to assist with DataCap upgrad 9.x) and regular maintenance of the Paper processing application here at TAX.

In addition to strong DataCap development skills, the developer must have good communication skills and a good understandi

Job Title and Duties: Software Developer

- Work as part of a team to develop and maintain Claims Payment Processing System.
- Analyze, develop, test, customize, and install components for the project.
- Develop web application using .Net technologies.
- Test and fix bugs in the application.
- Report status updates for the tasks regularly.
- Participate in team meetings, sprint meetings etc.
- Discuss with the team regarding any issue/solution/upgrades etc. and provide ideas or suggestions.

The successful candidate will have 9 or more years of relevant experience and should also possess the following qualities:

- Possesses a "go-getter" work ethic to learn the business context quickly and immediately make an impact by delivering so
 - Understand both the current technology as well as potential new replacement technologies and assist the customer with future.
 - Has a solid knowledge of database technologies, particularly experience in writing SQL queries and creating stored proce database objects.
 - Able to analyze business requirements to determine appropriate solutions for the customer's needs.
 - Capable of estimating and scheduling one's own work to resolve issues in a timely manner.
 - Able to provide ad-hoc reporting and analysis as required.
 - Experience performing functional testing and debugging.
 - Able to investigate operational or systematic problems and evaluate user questions as needed.
 - Demonstrates the ability to follow all department standards and methodologies.
 - Possesses excellent communication and interpersonal skills.
 - Capable of interacting and communicating effectively with all levels of staff, management and other customers.
 - Able to communicate effectively and clearly, in writing and verbally, in one-on-one and group presentation situations.
 - Able to work well both individually and in a highly collaborative team environment.
-

The NC Department of Revenue (NCDOR) is hiring for a seasoned contract Java Applications Developer to work with key stakeholders and document a REST API interface with DocuSign. The assignment will be up to 12 months in duration.

The Java Applications Developer will have the following primary responsibilities:

- Work with NCDOR resources, key stakeholders, and contributors to identify and plan the scope of work associated with developing a REST API interface with DocuSign
- Develop a project schedule for the total scope of work.
- Develop and implement the REST API in Java.
- Develop and implement reporting associated with the REST API.
- Communicate project information, issues, or status to the organization through various methods including written reports
- Ensure that issues are resolved in a timely manner.

In performing these responsibilities, the developer is expected to apply application programming best practices.

Knowledge, Skills, & Abilities Requirements

A. Basic requirements:

1. Demonstrated in-depth analytical skills and ability to develop and configure software applications and tools to solve complex problems.
2. Demonstrated in-depth experience with Java versions 1.8, REST APIs, and Eclipse. Experience with DocuSign REST API is preferred.
3. Demonstrated analytical skills and ability to gather requirements and develop/configure software applications and tools to meet business needs.
4. Ability to make determinations based on facts, identify problems, report potential problems, and assess options proactively.
5. Knowledge of Systems Development Life Cycle methodologies and the tools and techniques used in all phases.
6. Ability to establish and maintain effective, positive, and productive working relationships with peers, superiors, subordinates, and customers.
7. Ability to understand customer needs, including the level of urgency, and translate them into appropriate automated solutions.
8. Seven+ years of Java experience
9. Skills in facilitation, problem solving, and conflict management.
10. Strong verbal and written communications skills with the ability to communicate across functional areas.

FPITCatego	consultantNa	onsultantTitl	ITCategory	ClientState	StartDate	EndDate
CRM Applic	Pamela M	Solution Ar	IT Solution	RI	12/01/2019	12/31/2024
CRM Applic	Harish Kan	365 Dynam	Application	NC	10/08/2018	09/27/2024

CRM Appli	PRAVEEN R	Azure Data	Developer	VA	04/01/2020	05/31/2024
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Entity contact Details

Doreen Delancy
Phone: 601-300-3781
Email:
doreend@knowledge
services.com

Nicole Walker
Phone: 919-355-6270
Email:
Nicole.Walker@cai.io

Kevin Lynch
Phone: 919-291-0168
Email:
kevin.lynch@cai.io

JobDescription

Defines and integrates the overall system, roles and processes for delivering the solution. Identifies primary system components, success factors, risks, and overall technical strategy. Senior technical resource, with a minimum of 14 years experience in a Deep knowledge of hardware, software and data environments and application development and integration methodologies; choices based upon the benefits and risks associated with different technology alternatives. Strong executive communication certification, and training directly relevant to target environment may be required.

The Division of Information Technology will be delivering the Senior Application Developer and Solution Architect to the Division of Information Technology. The Senior Application Developer and Solution Architect assumes responsibilities including but not limited to, VB.NET, ASP.NET Framework, SQL Server Reporting Services (SSRS) and SQL Server Database Skills, PHP, SOAP-UI, JAMS, PlanetPress, HP Agile Manager, Chen development of our custom developed client/server motor vehicle application, RIMS.

The purpose of this solicitation is to hire the Senior Application Developer and Solution Architect will work as part of the Application Developer function within the DMV/DoIT Programming Staff, reporting to the DoIT RIMS IT Lead.

Key Responsibilities:

1. To design, manage, document and provide support for a custom-built client server application in the motor vehicle business.
2. Design, document and test features of the application. Trouble-shoot and remediate production issues and defects.
3. Work as a project lead for the ongoing support of mission critical Division of Motor Vehicle projects such as REAL ID and other projects.
4. Partner with the motor vehicle system vendor and the state technology resources.
5. Partner with municipalities to manage and execute tax blocks and clears, and annual vehicle valuations.
6. Work closely with the third-party vendors that interface with the Division of Motor Vehicles, maintaining and cultivating relationships.
7. Monitor, support and maintain the nightly batch process for the Division of Motor Vehicles.

The resource will consult directly with business analysts, users and other stakeholders to develop line of business solutions for Microsoft Dynamics 365 applications and platform solutions.

Responsibilities:

- ? Assisting with architecting the Microsoft Dynamics 365 system, related customizations, portals, and reports to model customer needs
- ? Identifying creative solutions to meet system/business requirements with and without the development of custom code
- ? Hands-on technical implementation and deployment of Microsoft CRM
- ? Developing data conversion and testing strategies
- ? Creating data migration and integration mappings
- ? Installing Microsoft Dynamics 365 related components such as the PowerPack and Scribe
- ? Building the CRM forms, screens, and views, as well as workflows and reports around the customer needs
- ? Creating client application extensions
- ? Customizing business logic with plug-ins
- ? Automating business processes with workflows
- ? Utilizing asynchronous service
- ? Data Management (duplicate detection and bulk deletion)
- ? Solution Management (packaging and distribution)
- ? Five days a week onsite presence (mandatory)

VDOT is looking for a Mid Level VDOT Azure Datalake Developer, who will be working with the following responsibilities.

implement end-to-end data solutions in Azure.

implement ETL and data movement solutions using Azure Data Factory and SSIS

help business users analyze data as well as providing data insight to upper management

Design, build and deploy effective SSIS packages, Azure Data Factory

Implement stored procedures and effectively query a SQL Server database

Translate requirements from the business and analyst into technical code

Identify and test for bugs and bottlenecks in the ETL solution

Ensure the best possible performance and quality in the packages

Provide support and fix issues in the packages ETL/ELT Developer

Development Skills in Oracle PL/SQL, .Net

Design relational models for small and large scale applications

Provide data analysis and validation

Identification of performance issues on production and testing systems

PL/SQL and SQL Tuning and Optimization of newly develop and existing applications

They will work with the Teams which are working on Agile Development, Devops and TFS. We will consider, if the candidate has knowledge/experience in those areas.

RFPITCategory	ConsultantName	ConsultantTitle	ITCategory	ClientState
Senior SQL Server Database Administrator	Riddhi Ben Joshi	Java/Oracle	Application	State of No
Senior SQL Server Database Administrator	Anil Kumar Thota	Database A	Database ANC	
Senior SQL Server Database Administrator	Anil Kumar Thota	DBA	Database ATN	

StartDate	EndDate	Entity contact Details
02/01/2018	03/31/2027	Nicole Walker Phone: 919-355-6270 Email: Nicole.Walker@cai.io
04/11/2022	04/07/2023	Nicole Walker Phone: 919-355-6270 Email: Nicole.Walker@cai.io
04/21/2021	11/01/2022	

JobDescription

Capability to translate business requirements into technical solutions
Working with applications using Java/ J2EE, EJB, Hibernate, Spring Batch, Spring MVC, Spring Portal.
Designing and deploying BPM workflow solutions using Adobe Live Cycle and Adobe AEM.
Working with databases - Oracle 11g and TOAD for Oracle.
Participate or lead projects using an Agile methodology.
Working with JSP, Java, JavaScript, HTML, CSS, AJAX, DWR, jQuery, Bootstrap, and cross-browser compatibility
Work with IBM SOA, WebSphere Application Server, WebSphere Portal Server and IBM HTTP Server.
Designing and deploying BRMS using Corticon Business Rules Platform.
Work with version control tools like Tortoise and CVS.
Work with NC?s Medicaid Uniform Screening Tool (MUST) system.
Transition and Transformation of large complex software solutions.

Currently, the DEQ enterprise is a complex, multi-platform data environment. Technologies in use include Oracle, DB2, MySQL, and SQL Server, as well as desktop-based applications such as MS Access and MS Excel. DEQ aims to establish an enterprise data model with a primary goal of standardizing shared data entities and attributes and a secondary goal of standardizing database management systems and tools. Related transactional databases and data warehouses will be hosted in Azure. The Database Analyst will provide subject matter expertise on Microsoft Dataverse and SQL Server, as well as Microsoft ADF and SSIS. You will provide operational insights to other data analysts/architects and application developers on issues related to implementing and administering relational databases in the Azure environment.

- SQL Server database administration of 2008 and 2012, Windows Server administration and Linux O/S experience.
- Assist with upgrading SQL Server and will be responsible for the installing necessary software to their systems.
- ETL processes and import important data that supports accounting and finance departments.

RFPITCategory	ConsultantName	ConsultantTitle	ITCategory	ClientState	StartDate
Busines. Analyst	Vedvya. Durbhaku	Technica. Lea.	I. Projec. M	Stat. o. Nor	01/08/2018
Busines. Analyst	Bimal. Gurung	Healthcar. Busine	I. Busines.	SC	08/14/2018

Business. Analyst	Patric. Hathorn	Cura. Business. An	l. Business.	Stat. o. Nor	02/27/2017
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EndDate	Entit. contac. Details
03/31/2027	Nicol. Walker Phone. 919-355-6270 Email. Nicole.Walker@cai.io
10/31/2024	

03/29/2022	Nicol. Walker Phone. 919-355-6270 Email. Nicole.Walker@cai.io
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JobDescription

N. Deaprtmen. o. Healt. an. Huma. Service. engage. Solomon. Internationa. resource. t. perfor. th. followin. functions;

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- . Desig. th. SO. an. Res. base. services
- . Writin. th. persistenc. laye. application. usin. Hibernate
- . Participat. i. Agile-Scru. meetin. an. delive. th. cod. accordin. t. th. tas. assignment
- . Oracl. SQL/PL-SQ. fo. databas. operations
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- ? Ensur. projec. deliverable. fo. eac. projec. connec. t. th. operationa. principles
- ? Coordinat. prioritie. an. resource. betwee. multipl. projects.
- ? Provid. update. o. statu. an. issue. fo. al. assignment.
- ? Participat. i. schedule. operationa. meeting. an. routin. tea. lead. meetings
- ? Lea. cross-functiona. meeting. an. produc. busines. design. tha. integrat. functionalit. acros. modules
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- ? Provid. recommendation. o. appropriat. resource. i. necessar. t. ensur. assignment. ar. complete. withi. give. tim. an. budget.
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RFPITCate	ConsultantName	nsultantTitl	ITCategory	ClientState	StartDate	EndDate
Cloud Arch	Degavath Srikanth	Cloud Engin	Cloud	VA	07/23/2025	05/31/2027

Entity contact Details	JobDescription
Kevin Lynch Phone: 919-291-0168 Email: kevin.lynch@cai.io	The CJIS Cloud Engineer serves in a Team Leader role ensuring seamless connectivity between interface partners and meeting infrastructure needs across multiple projects. As a team leader, their key responsibilities include: Single Point of Contact for Infrastructure Activities: act as the central resource for all infrastructure-related tasks, ensuring streamlined communication and accountability. Ownership and Accountability: Taking full responsibility for infrastructure-related tasks and ensuring their successful and timely execution. Infrastructure Connectivity Management: Serving as the primary point of contact for all infrastructure connectivity activities, ensuring alignment with project goals. Project Coordination and Timeline Management: Collaborating with CJIS and PMO members to understand project timelines, proactively addressing potential delays, and meeting all deadlines. Coordination with Interface Partners: Engaging with partners to facilitate connectivity and ensure project requirements are met effectively. Network Connectivity Documentation & IP Management: - Maintaining high-level network connectivity documentation. - Establishing a centralized repository for IP and server details to streamline access and management. - Assigning accountability for maintaining accurate and up-to-date infrastructure records. Firewall Rule Documentation: Preparing and managing firewall rule documents in collaboration with VITA and interface partners. Testing and Establishing Connectivity: Working with VITA and partners to test, validate, and implement secure connections within the required timelines. Ensuring Visibility and System Insights: - Establishing monitoring tools to gain insights into system performance, dependencies, and infrastructure health. - Leveraging these insights to proactively address issues and improve system design. Centralized Documentation Management: Developing and maintaining centralized documentation for infrastructure design, IP address

RFPITCate	ConsultantName	insultantTitl	ITCategory	ClientState	StartDate	EndDate
Cloud Secu	Kusumitha Challa	Security Sp	IT Security	State of W	07/09/2019	09/30/2023

Contact Data	JobDescription
Gary Kopenhagen Phone: 717-639- 9749 Email: GKoppenh aver@ostglobal. com	The District of Columbia government is looking for a resource to join their Security Team in the role of an IT system and application vulnerability assessment consultant. This position will work on location in Washington, DC. Description of specific Duties in a typical workday for this position: • Familiarity with OWASP and NIST standards for application and network assessments. • Perform penetration testing on internal application and networks. • Performing Mobile Application Penetration Testing on cots and internal developed applications on both Android and IOS operating systems. • Develop scripts to help automate security assessment processes. • Perform vulnerability assessments of all network systems including scanning and analysis of the target networks. • Perform security assessments of new and existing applications by performing periodic scans. • Research platform-specific disclosed vulnerabilities and analyze the impact to the enterprise. • Responsible for creating documentation on specific remediation steps to close vulnerabilities or mitigate risk to acceptable levels. • Knowledge of open source packages such as Kali Linux or Metasploit Position Requirements: • 5+ years of Information Security experience. • 3-5 years demonstrated operational implementation and use of Nexpose, Nessus, Qualys or similar scanning tools. • 3-5 years demonstrated operational implementation and use of Application security assessment tools, e.g., Appspider, Trustwave, Fortify, Qualys or similar scanning tools. • Strong Communication Skills (will be providing feedback to customer)